

Assignment 8-05

aut: Explain the Haslow need hierarchy theory of motivation Personally the most widely known theory of individual Ans & needs and motivation was developed by Aberokam Marlow, who was a psychologist. He suggested that individuals have a complex set of strong needs. Human needs have a certain priority owner peopless basis needs are satisfied, then they try to satisfy their higher needs, Harles steaded that people have five levels of needs The hierarchy of these needs is as follows:

1) Physiological needs leasic needs, food, clothing, sheller

ii) safety needs (security of job, Encome)

ii) social needs (Belongingness. needs, love affection, friendship)

iv) Esteem and status needs (Recognition, power)

I self-actualisation needs (Reusonal achievement)

Que 28 that is motivation? Explain the theory of motivation? Ansit Motivation is an part art of stimulating someone or oneself to get a desired course of action, to just the right button to get desired actions

There are following theories which try to answer this in their own way:

1. Haslows need hierarchy theory?
Bubbbby the most widely known theory of individual needs and motivation was developed by Abraham Haslow, who was a psychologistoth suggested that individuals have a complex set of strong needs. Human needs have a certain priority. Haslow started not people have five levels of needs

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iii	Social and			
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