

ALTUS GROUP
SAMPLE ANALYTICS REPORT
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INTRODUCTION

Business Summary for Altus Group

Altus Group provides leading-edge software, data analytics, and advisory services designed to support commercial real estate (CRE) professionals in maximizing asset and fund performance. With a robust portfolio of tools and expert insights, the company enables its clients to make informed decisions, streamline operations, and optimize returns.

Expertise

Altus Group specializes in various aspects of CRE, including:

- Valuations and appraisals
- Debt management
- Property tax management
- Development feasibility
- Fund performance modeling
- Market analytics and predictive insights

What Altus Group Offers

- **Software Solutions:** ARGUS Enterprise, ARGUS Developer, Reonomy, and more to manage valuations, forecasting, property intelligence, and development projects.
- **Advisory Services:** From property tax and valuation to portfolio and development advisory, Altus Group provides independent, trusted advice to reduce financial risks and improve outcomes.
- **Data Analytics:** Platforms like Altus Data Studio and Forbury offer deep market insights and transactional data, helping clients gain a competitive edge.

Resources

Altus Group offers a range of learning opportunities, including webinars, podcasts, and industry events, alongside ARGUS training programs to ensure clients can fully leverage the company's solutions.

Clients

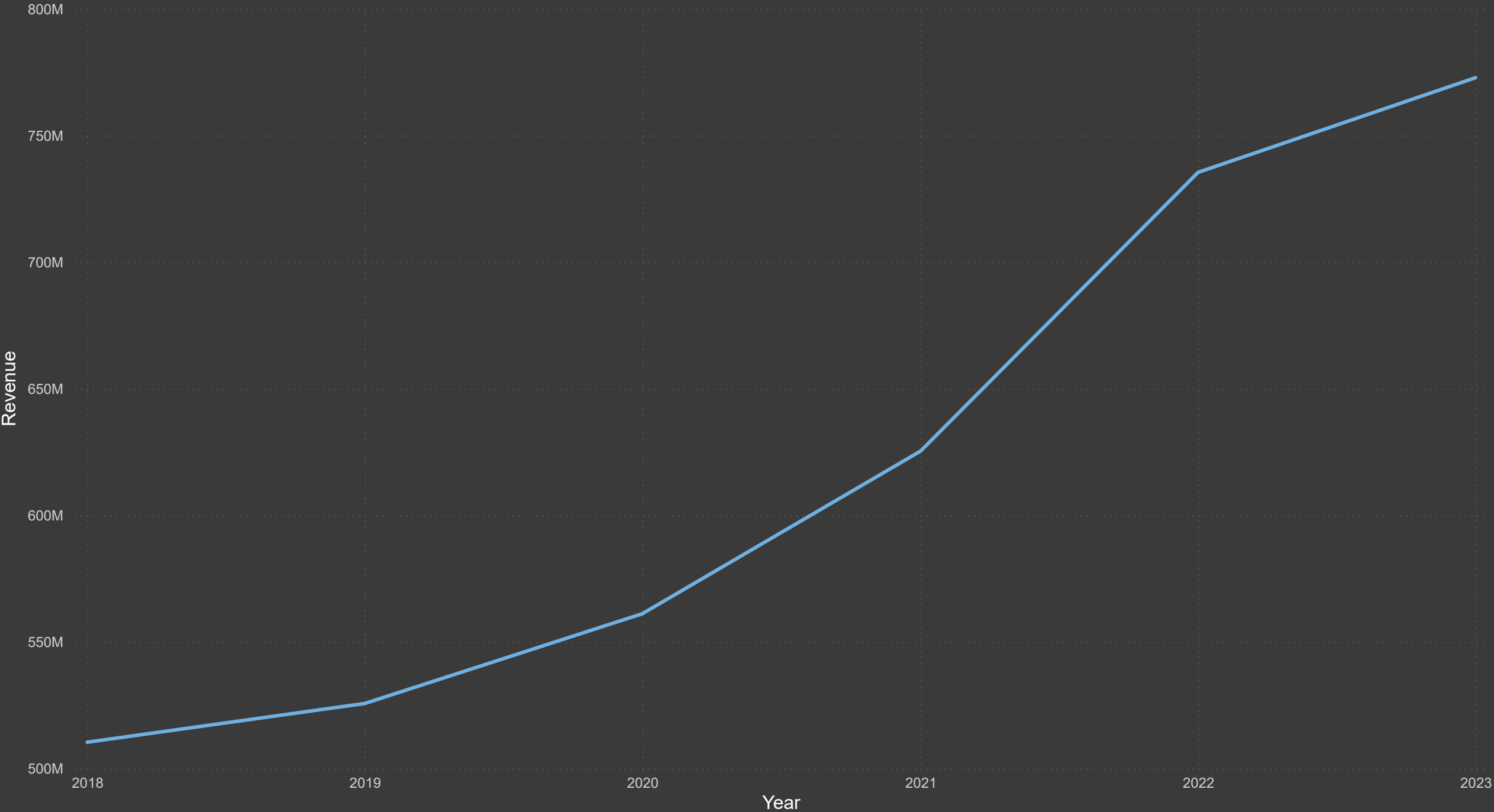
- Altus Group serves commercial real estate owners, developers, financial institutions, and public sector organizations, providing customized solutions to meet their strategic goals.

OVERVIEW OF THE REPORT

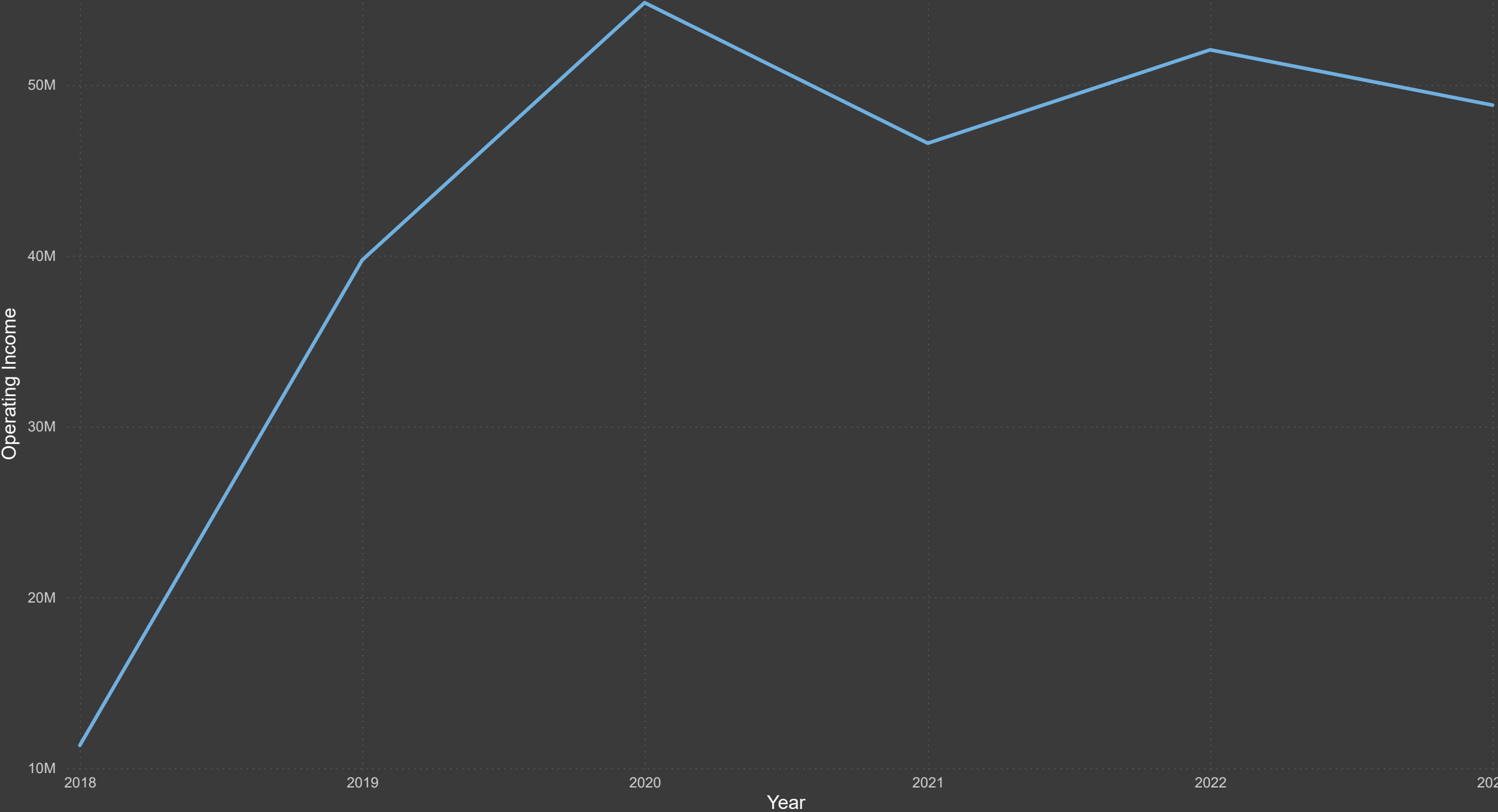
The purpose of this report is to present a visual analysis of Altus Group's performance based on:

- Profitability ratios
- Liquidity Ratios
- Return measures
- Cash Flow measures
- Market Ratios

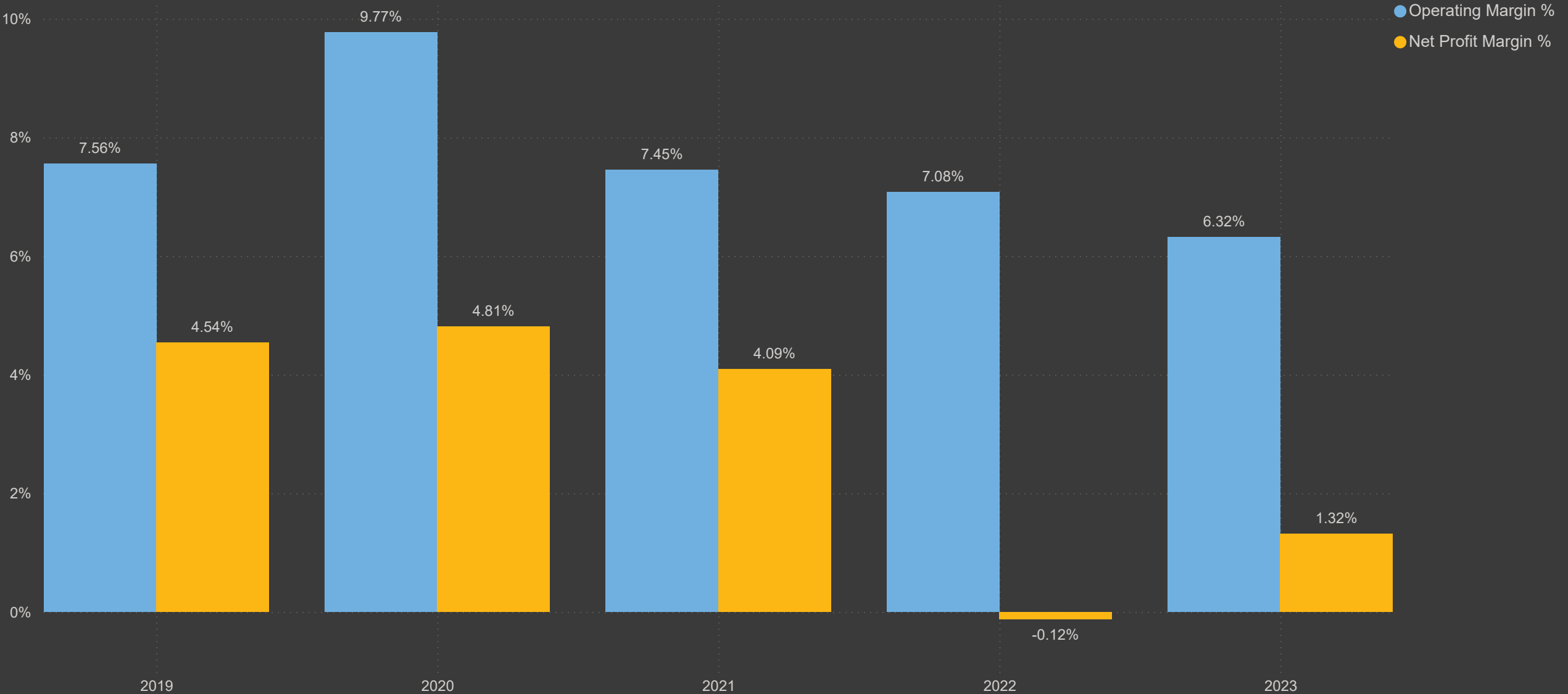
Revenue by Year



Operating Income by Year



Operating Margin % and Net Profit Margin % by Year



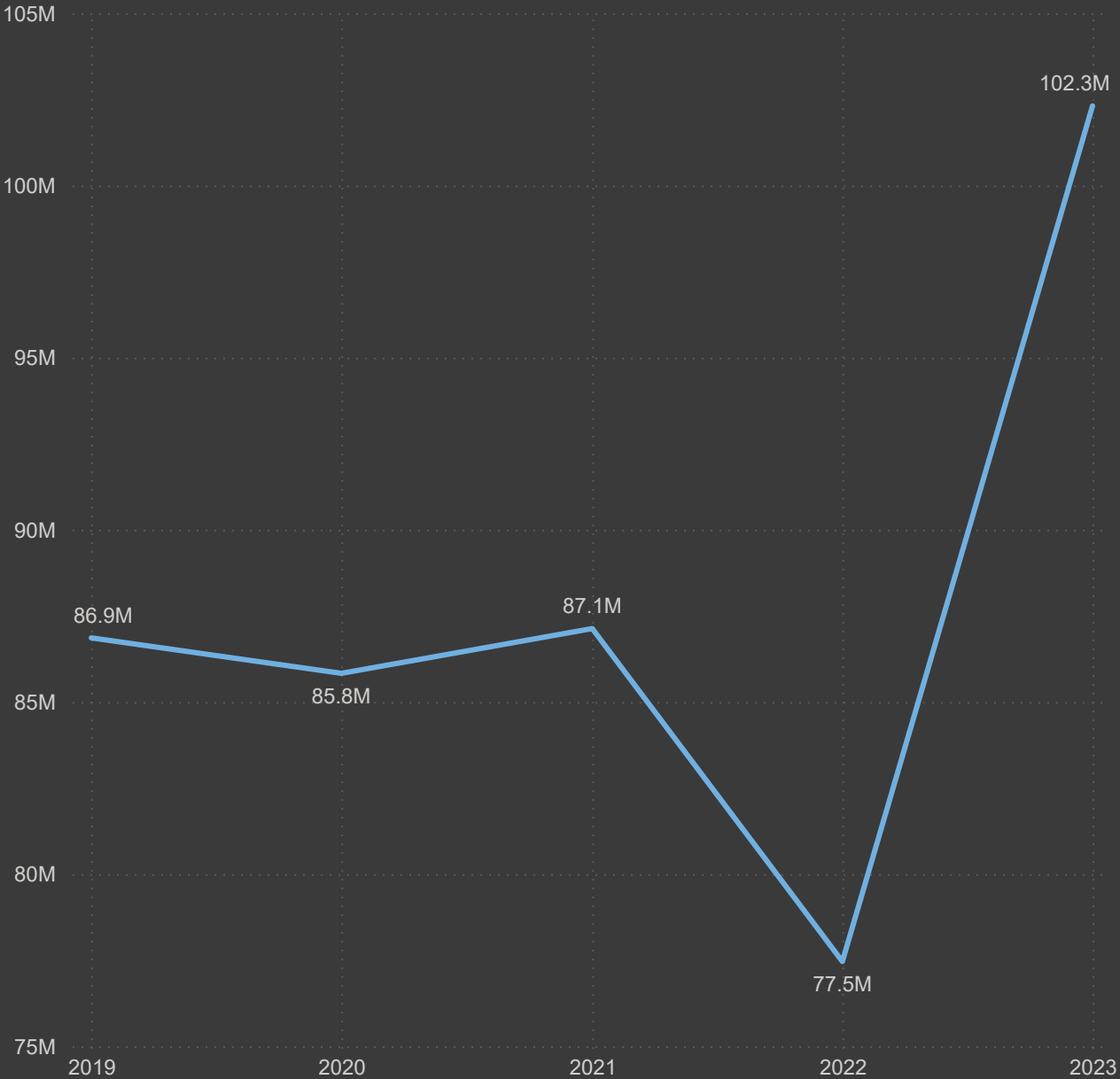
Net Margin

The net margin has improved compared to the previous year. However, the decline is still substantial when compared with FY 2019 - 2021.

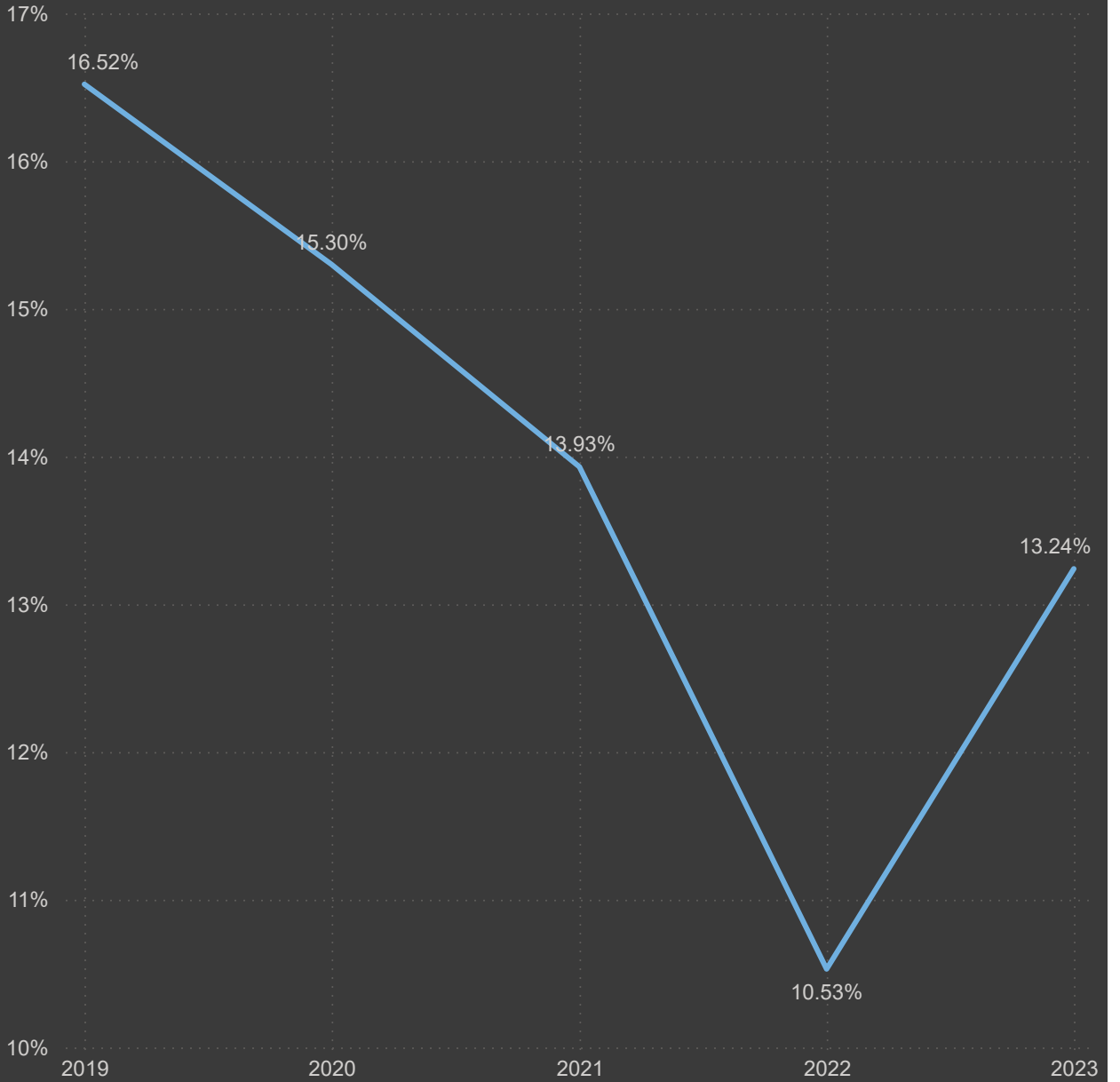
Operating Margins

The operating margin has declined compared to the previous year. The decrease is a negative indicator for the company.

EBITDA by Year



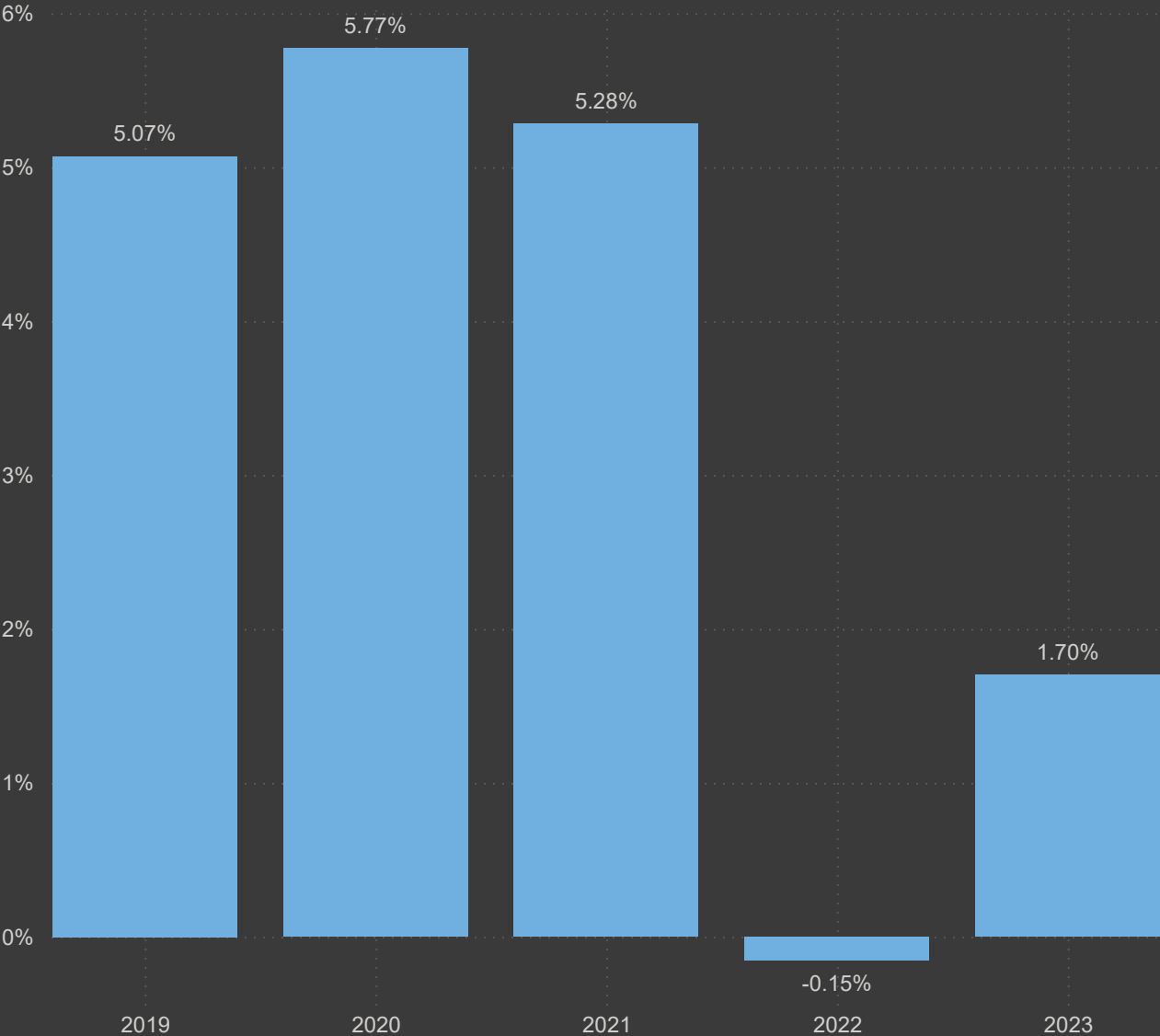
EBITDA Margin % by Year



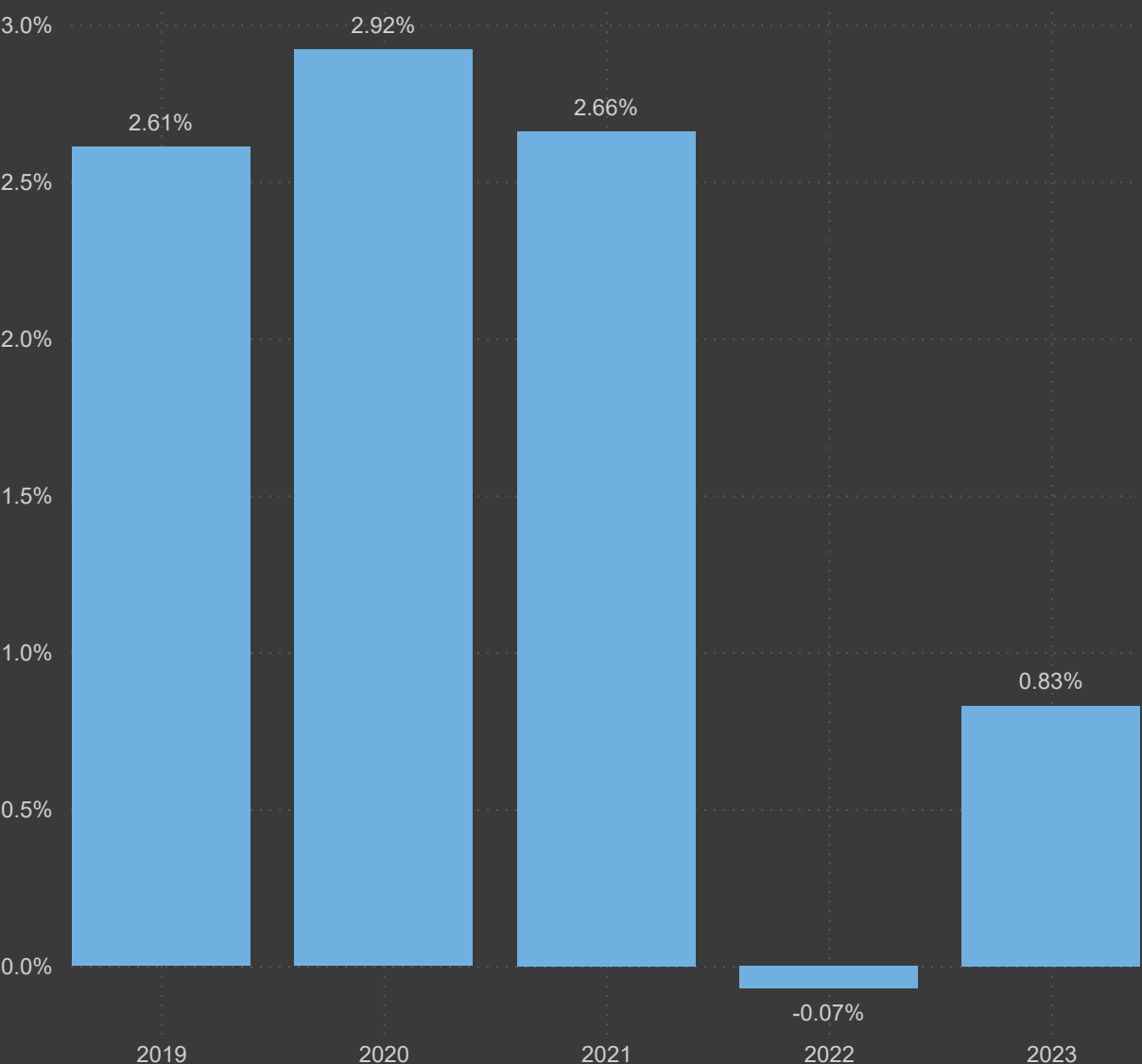
EBITDA

• Absolute EBITDA has risen which is a healthy trend for the company. However, EBITDA margin has declined over the periods, but has improved form FY 2022.

Return on Equity % by Year



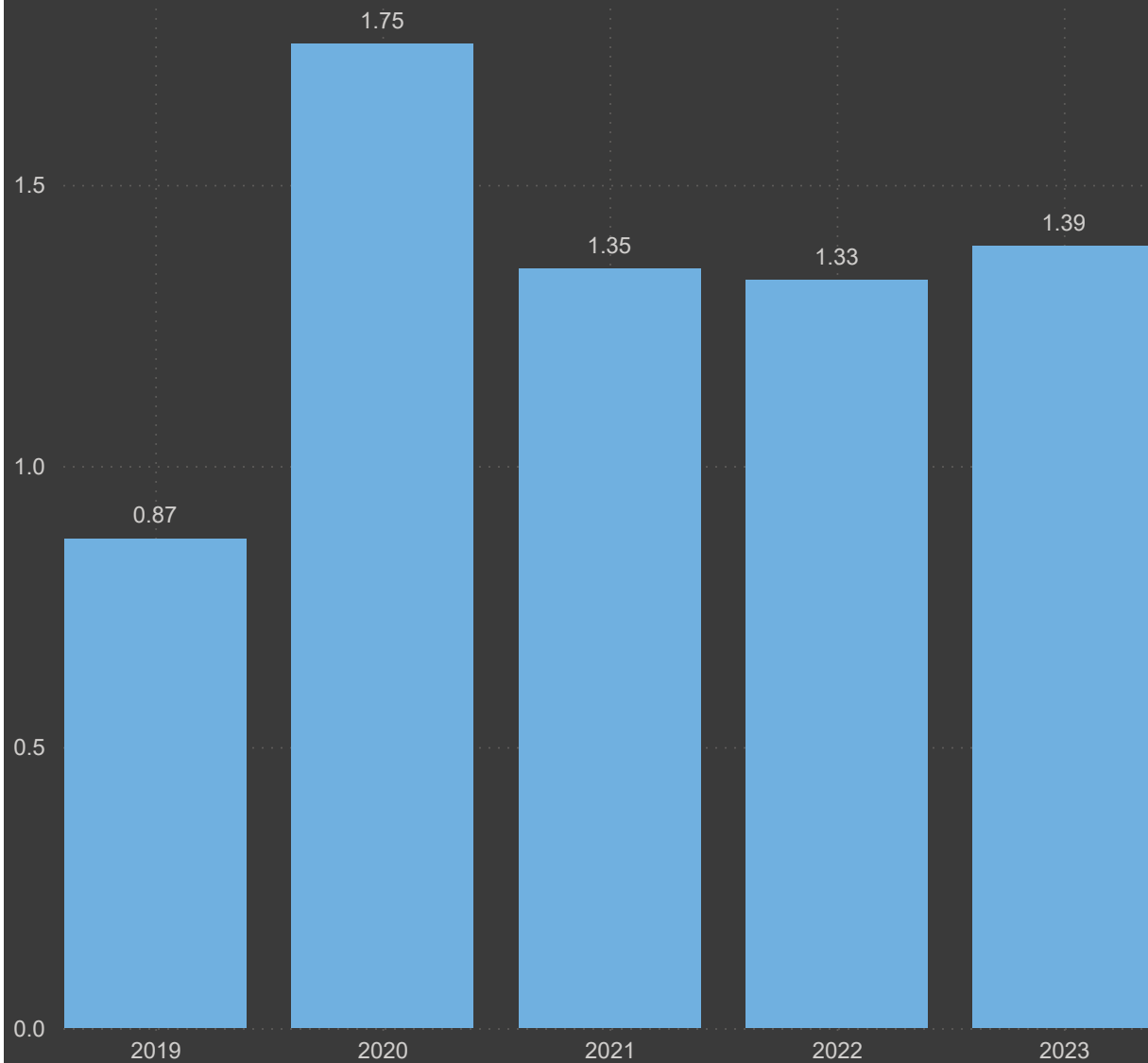
Return on Asset % by Year



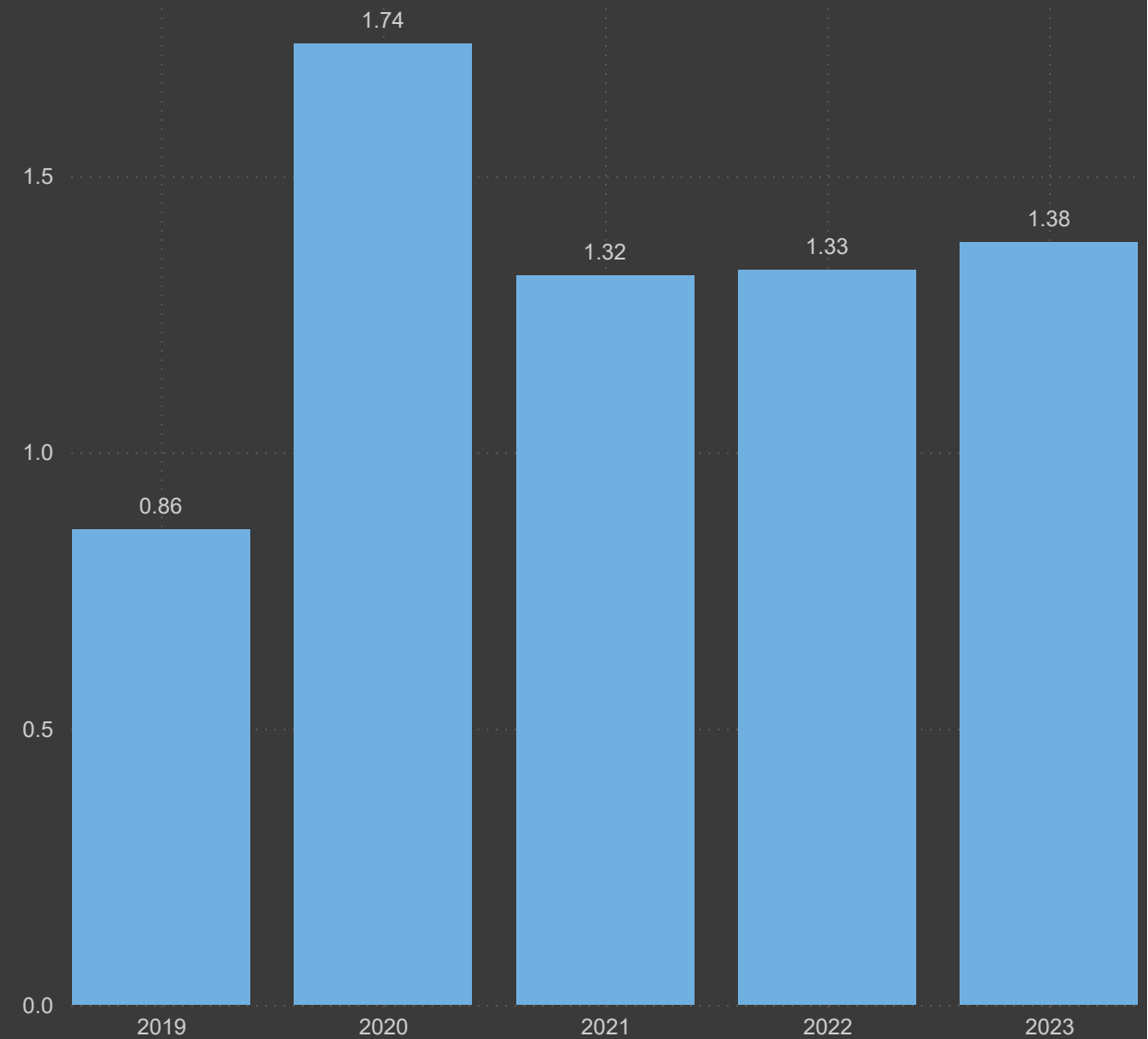
Return on Equity, and Return on Assets

As evidenced by the above graphs, returns on the assets and equity declined substantially over the period. However, in comparison to FY 2022 the returns have been positive but not as high as earlier years.

Sum of Current Ratio by Year



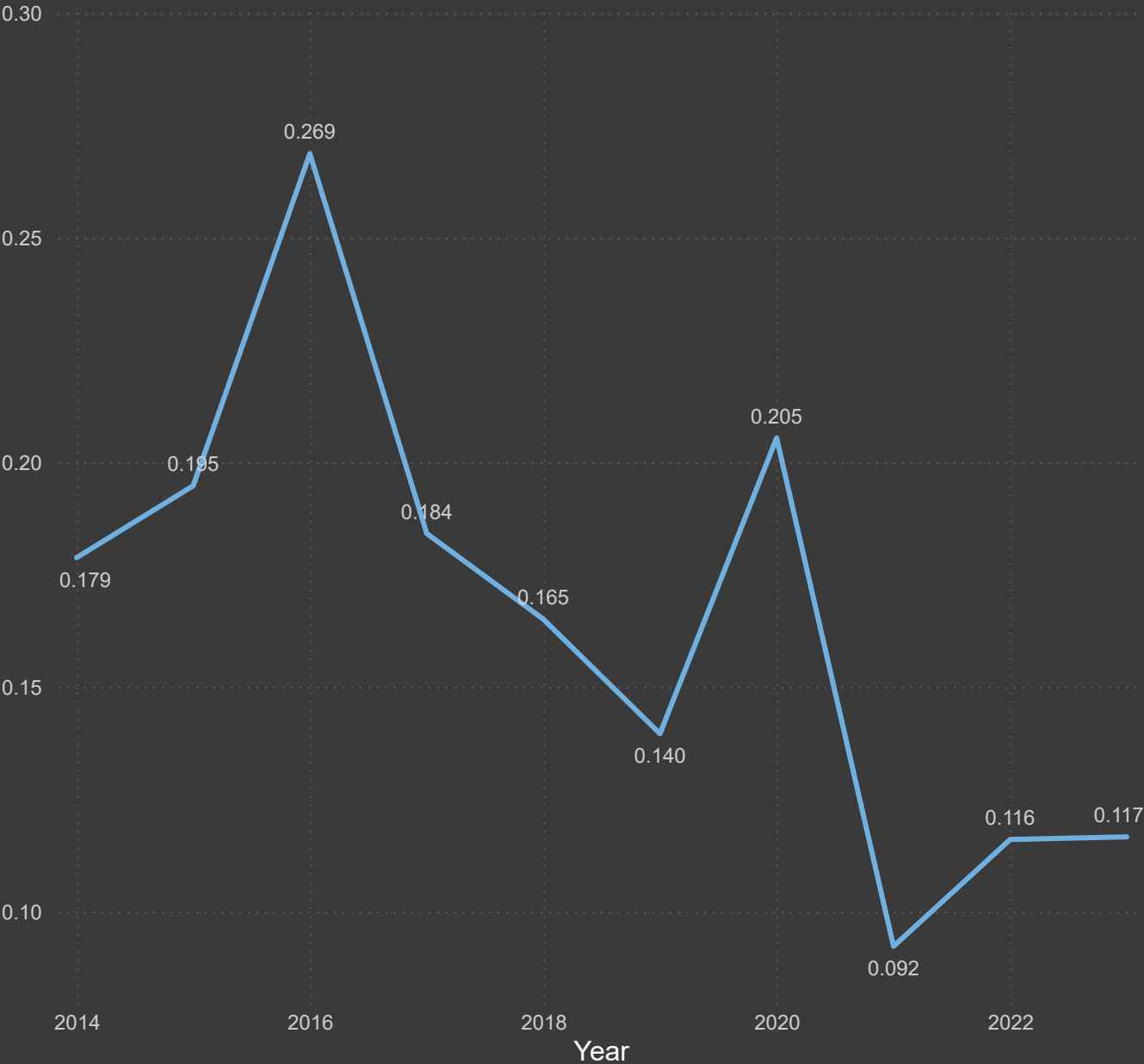
Quick Ratio by Year



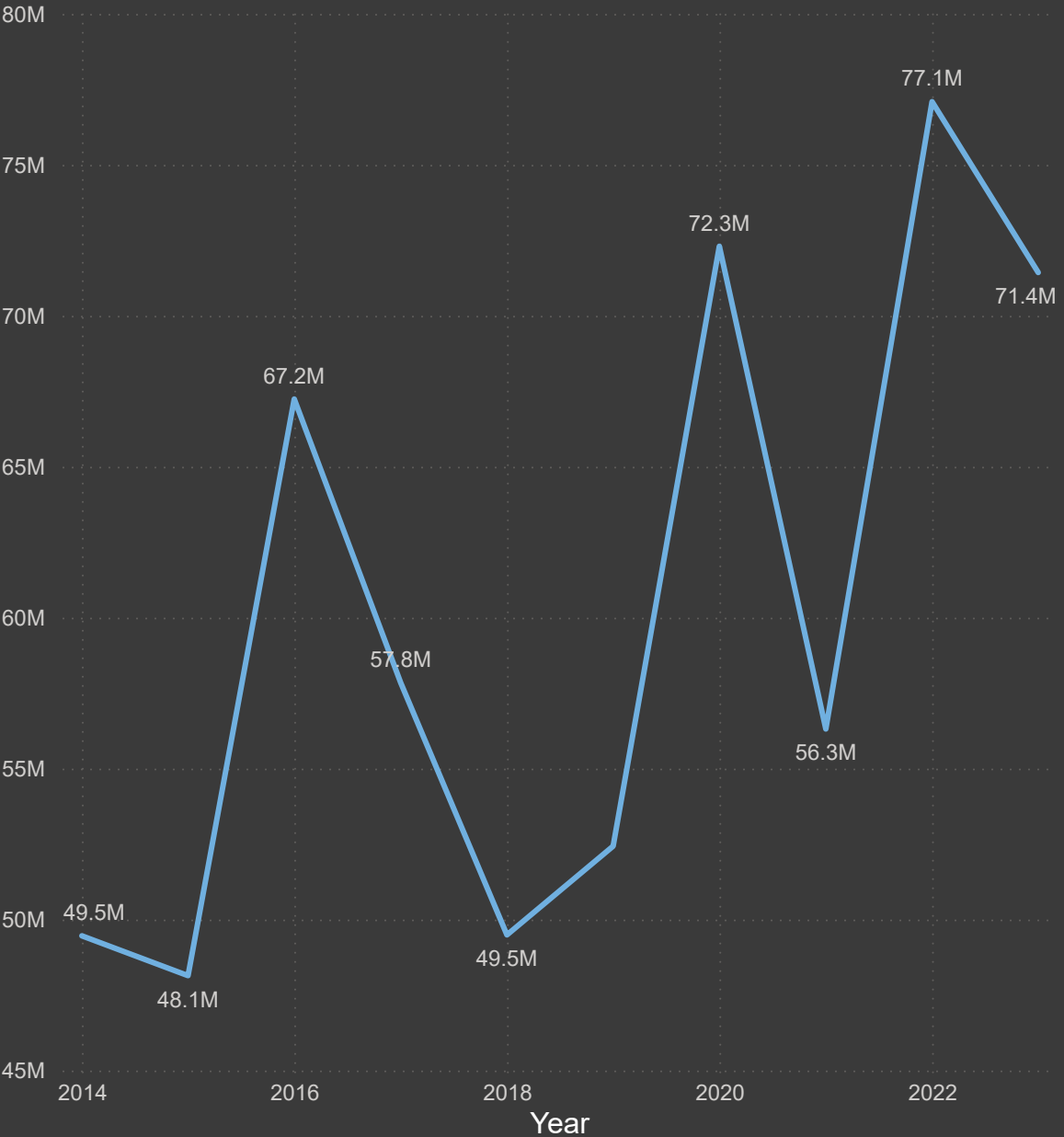
Current Ratio and Quick Ratio

The current ratio and quick ratio have improved a little versus last year. This shows a positive liquidity position for the company.

Operating Cash flow Ratio by Year



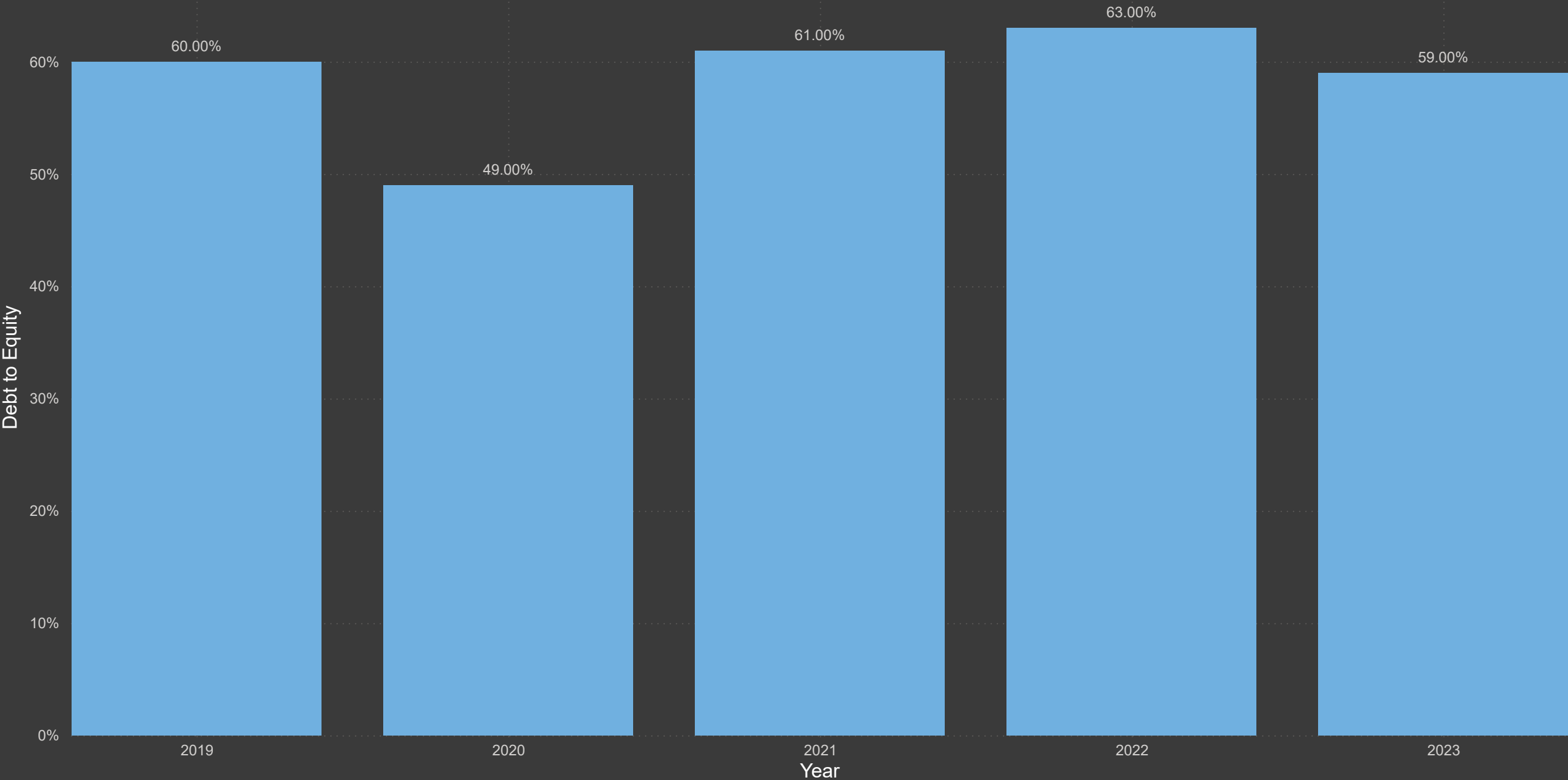
Cash From Operating Activities by Year



Operating Cash Flow and Ratio of Operating Cash Flow Ratio to Total Debts

- The operating cash flow ratio shown a decline over the period and is on a steady level since 2022. Further analysis is needed to increase the operating cash flow ratio.
- The operating cash flow has also declined versus 2022 but is on an overall rising trend over the period.

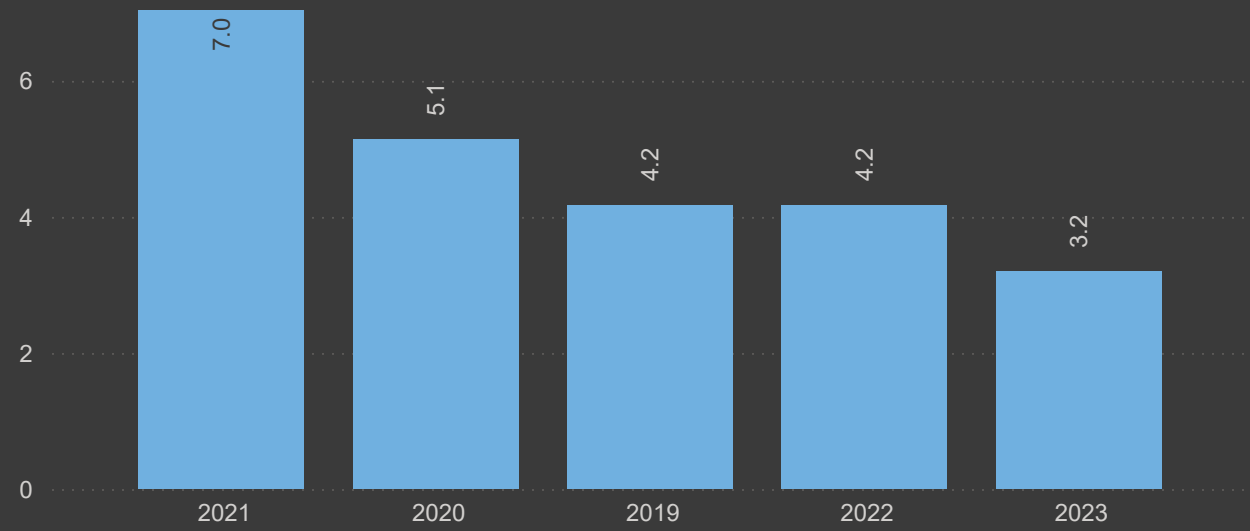
Debt to Equity by Year



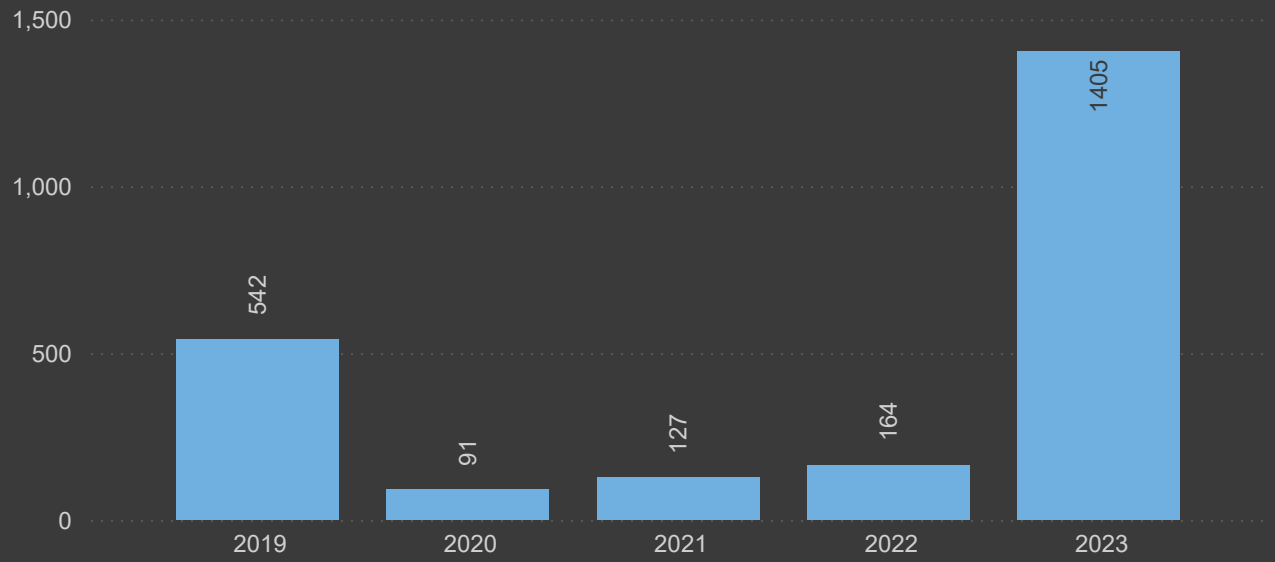
Debt to Equity

- The debt to equity ratio has decreased compared to last year, which is an improvement. Further analysis can be done in this regard to improve the financial health even further.

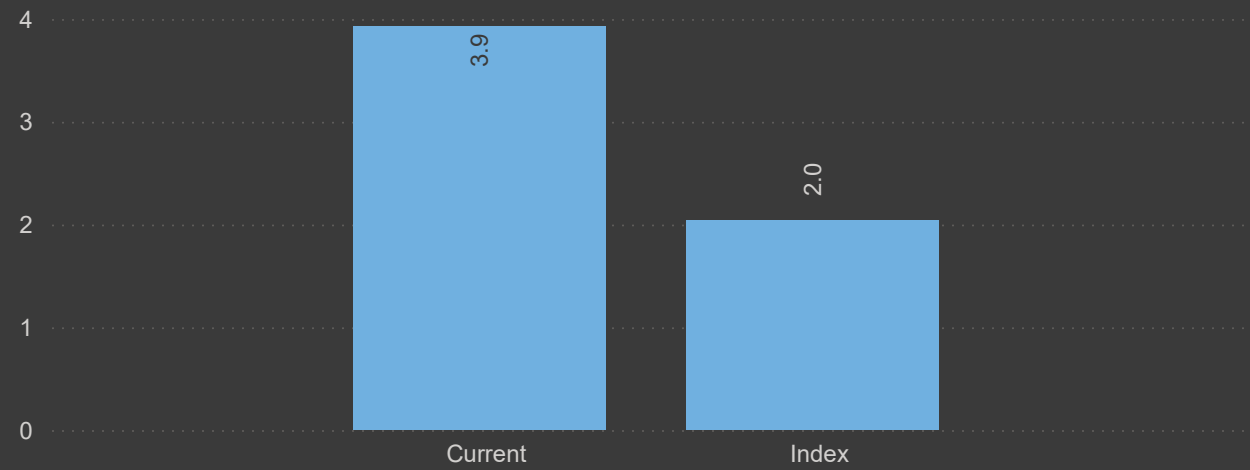
Price/Book by Period



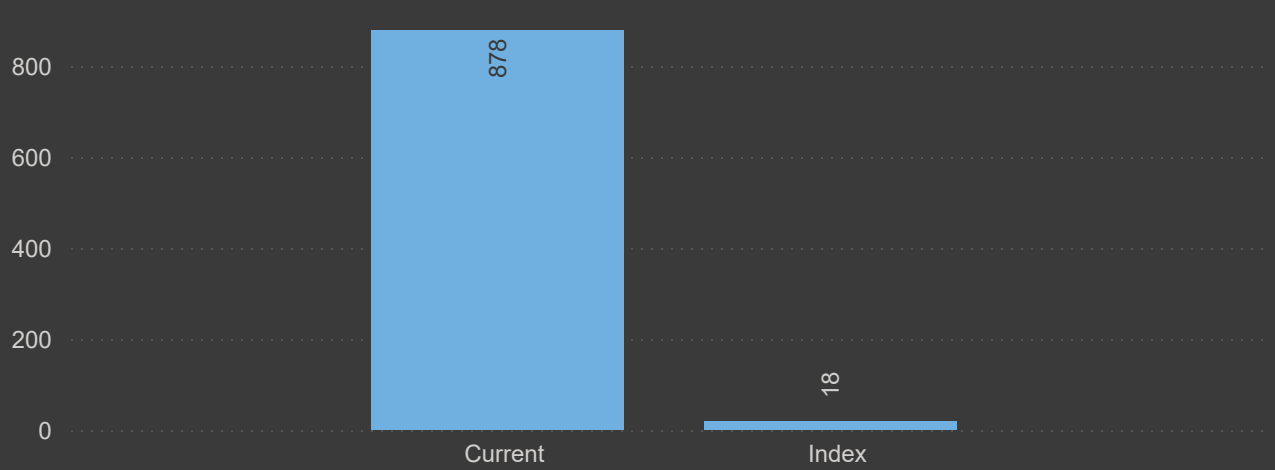
Price/Earnings by Period



Price/Book by Period



Price/Earnings by Period



Market Ratios

- PE ratio has risen substantially and current PE is also higher vs. the index. Thus, this indicates higher valuations.
- Price to book ratio has declined versus last year but is lower than earlier periods indicating that higher price can be achieved. Moreover, price to book is also higher compared with the index, indicating higher valuations.
- Further, drill-down analysis can be done to aid in further shareholder growth.