

Success Description

1. Ask the participants to write down 2-3 bullet points that describe what is will be like when the problem has been **fully** solved
 - Write the notes individually without discussion and without showing them
 - This should be idealistic, not realistic or pragmatic (we will add that later)
 - Do not think about solutions
 2. All participants show their notes at the same time
 3. The facilitator talks through each note in turn
 4. The facilitator creates a summary note that captures the agreement and divergence of the team's contributions
 5. The facilitator asks for any further thoughts from the team and adds to the summary if necessary
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Success Analysis

1. The facilitator then leads an analysis of the summary to firm up what an **ambitious** view of success looks like and resolve any disagreements.
 2. The next step is to make sure that we know when we have achieved success, is it **measureable**? The following questions can be used as a start point -
 - What objective measures can we use to confirm that we have achieved success?
 - What measures can we use to help us understand that we are on track to deliver success
 - How does this change our definition of success?
 - Is it **significant** and **ambitious**?
 3. We now have a view of success, a target state that is
Measureable **A**mbitious
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Summary

Summarise the output under the following headings

- Our Ambitious Vision of Success
- How would we know that we have achieved success?
- How would we measure our progress towards this ambitious vision?

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