

# Success Description

1. Ask the participants to write down 2-3 bullet points that describe what it will be like when the problem has been **fully** solved
  - ▶ Write the notes individually without discussion and without showing them
  - ▶ This should be idealistic, not realistic or pragmatic (we will add that later)
  - ▶ Do not think about solutions
2. All participants show their notes at the same time
3. The facilitator talks through each note in turn
4. The facilitator creates a summary note that captures the agreement and divergence of the team's contributions
5. The facilitator asks for any further thoughts from the team and adds to the summary if necessary

# Success Analysis

1. The facilitator then leads an analysis of the summary to firm up what an **ambitious** view of success looks like and resolve any disagreements.
2. The next step is to make sure that we know when we have achieved success, is it **measureable**? The following questions can be used as a start point -
  - ▶ What objective measures can we use to confirm that we have achieved success?
  - ▶ What measures can we use to help us understand that we are on track to deliver success
  - ▶ How does this change our definition of success?
  - ▶ Is it **significant** and **ambitious**?
3. We now have a view of success, a target state that is  
**Measureable** **Ambitious**

# Summary

Summarise the output under the following headings

- ▶ Our Ambitious Vision of Success
- ▶ How would we know that we have achieved success?
- ▶ How would we measure our progress towards this ambitious vision?

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