# Architecture Challenge Statement Development

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## Overview

Before we start on any architecture work we need to know what business problem aim to solve

At the end of this workshop, we should have

- Identified the problem
- Gained an understanding what successful resolution looks like
- Identified the key stakeholders who must commit to delivering success
- Determined if there is potential enterprise architecture to do

For enterprise architects (EAs) to add value the problem should be a mess or wicked or both

- Messy has high process, data or technology complexity
  - problem space is reasonably stable or changes in a predictable way
  - target state can be defined with a reasonable level of confidence
  - Enterprise Architects can
    - \* make sense of the complexity
    - \* help define a target state
    - \* help define a roadmap to deliver the target
    - \* help define an incremental approach to benefits delivery
  - EA engagement is likely to be front loaded focused on defining current state, target state and the roadmap followed by a supporting role to help maintain the overall integrity of the approach as the delivery progresses
- Wicked poorly understood
  - constantly changing problem with complex interdependencies
  - often has social / people complexity
  - significant parts of the target state cannot be defined with confidence
  - Enterprise Architects can
    - \* make sense of the complexity
    - \* identify areas of uncertainty
    - \* help define incremental and experimental target states

- $\ast$ help define an incremental approach to learning and benefits delivery
- EA engagement is likely to be continual during the programme

# Contents

## Workshop Set Up

- 1. Pre-condition
- 2. Attendees
- 3. Invitation
- 4. Workshop roles
- 5. Ground rules

### Workshop Agenda

- 1. The challenge
- 2. Problem identification
- 3. Break
- 4. Defining success
- 5. Break
- 6. Route to value
- 7. Break
- 8. Key stakeholders
- 9. Decisions

Total duration - 4 to 6 hours

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# Precondition

A concern of potentially enterprise wide significance has been identified by an EA

e.g.

- A senior stakeholder says "take a look at this..."
- An EA gets an idea at a conference
- An EA hears a worrying statement in a meeting about...
  - Project
  - Technical debt
  - Lack of collaboration
  - Siloes
- An experienced EA just gets a sense that something is wrong!

# Attendees

There are three formats for this - - Informal with EAs only - More formal with key stakeholders and EAs - Multiple stakeholder meetings followed by a joint playback

You can combine formats if it helps - You want a rehearsal with EAs only - You want to make sense of what the stakeholders said (e.g. create the stakeholder playback)

5 to 8 people is an ideal size for the meeting

Give attendees plenty of notice of the meeting

Meetings can be fully remote

## The Invitation

Hi AP

As I am sure you are aware we have major challenges with providing insights to leaders within the business.

We are running a workshop to develop a strong problem statement and work out how to kick off an initiative to improve the situation. You will see an invitation to a video call in your inbox soon.

I am looking forward to your valuable contribution.

Best wishes

JJ - Head of Enterprise Architecture

## Roles

The workshop will require these roles to be successful -

- Facilitator takes the attendees through the workshop structure, adapting it as necessary, owns the schedule
- Challenge owner presents the challenge, makes decisions when asked to do so by the Facilitator, maybe a proxy for a key stakeholder
- Scribe makes notes when asked to do so by the facilitator
- Timekeeper keeps time when asked to do so by the facilitator

## Ground rules

- 1. The Facilitator is in charge
- 2. Challenge owner makes decisions
- 3. No distractions from phones or emails or chat
  - switch off notifications
  - we will have breaks
- 4. Don't worry about children, pets, partners, deliveries, builders, etc
  - they will interrupt and distract, it is OK!
  - this is normal!
  - sometimes they help with the creativity...

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# The Workshop

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# Introduction

Purpose - explain the purpose of the workshop

### **Duration - 15 minutes**

1. Introduction

We are here to discuss [the challenge]

The purpose of this workshop is to

- Clearly define the problem
- Understand what successful resolution looks like
- Identify the key stakeholders who must commit to delivering success
- Determine the of enterprise architecture
- 2. Quick personal introductions if everyone does not know each other
- name
- 2 words describing what you do
- 4. The challenge

[challenge owner] will now set the scene for the workshop by briefly describing the challenge

The challenge that we see is [challenge description]

We don't have strong evidence but the impact that we see an ecdotally is [examples]

## **Problem**

## Purpose - create a description of the business problem

#### Duration - 1 hour

- 1. Ask the participants to write down 2-3 bullet points that describe their perspective on the challenge
  - Write the notes individually without discussion and without showing them
  - What is the root cause?
  - Why is it important to address the challenge?
  - Do not think about solutions
- 2. All participants show their notes at the same time
- 3. The facilitator talks through each note in turn
- 4. The facilitator creates a summary note that captures the agreement and divergence of the team's contributions
- 5. The facilitator asks for any further thoughts from the team and adds to the summary if necessary
- 6. The facilitator then leads an analysis of the summary to firm up the problem description and resolve any disagreements. The following questions can be used as a start point -
  - How does this damage the business?
  - Will key business stakeholders recognise the problem?
  - What makes it **significant** to the business stakeholders?
  - What makes it important to do something now?
  - What value will enterprise architects bring to the challenge?
- 7. The facilitator summarises the discussion under the following headings -
  - Problem statement highlighting the negative impact on the business
  - Who is impacted negatively by the problem?
  - Who benefits from the problem?
  - Why is is important now?
  - What important things don't we know?
  - How can enterprise architects help?

Now it's time to take a short break!

# Success

Purpose - create an ambitious description of what it will like when we have solved the problem

### **Duration - 45 minutes**

- 1. Ask the participants to write down 2-3 bullet points that describe what is will be like when the problem has been **fully** solved
  - Write the notes individually without discussion and without showing them
  - This should be idealistic, not realistic or pragmatic (we will add that later)
  - Do not think about solutions
- 2. All participants show their notes at the same time
- 3. The facilitator talks through each note in turn
- 4. The facilitator creates a summary note that captures the agreement and divergence of the team's contributions
- 5. The facilitator asks for any further thoughts from the team and adds to the summary if necessary
- 6. The facilitator then leads an analysis of the summary to firm up what an **ambitious** view of success looks like and resolve any disagreements.
- 7. The next step is to make sure that we know when we have achieved success, is it **measureable**? The following questions can be used as a start point -
  - What objective measures can we use to confirm that we have achieved success?
  - What measures can we use to help us understand that we are on track to deliver success
  - How does this change our definition of success?
  - Is it still **significant** and **ambitious**?
- 8. We now have a view of success, a target state that is

 ${f S}$ ignificant  ${f M}$ easureable  ${f A}$ mbitious

Now it's time to take another short break!

## Route to Value

## Purpose - we will establish a realistic way forward

#### **Duration - 45 minutes**

- 1. Ask the participants to write down about 10 bullet points that describe how success can be delivered
  - Write the notes individually without discussion and without showing them
  - If you have any solution options, list them now, we are capturing them to sho wthat there are possible ways forward (we will not discuss them in detail in this workshop)
  - This should be idealistic, not realistic or pragmatic (we will add that later)
- 2. All participants show their notes at the same time
- 3. The facilitator talks through each note in turn
- 4. The facilitator creates a summary note that captures the agreement and divergence of the team's contributions
- 5. The facilitator asks for any further thoughts from the team and adds to the summary if necessary
- 6. The facilitator then leads an analysis of the summary to firm up the route to value and resolve any disagreements.
- 7. The next step is to adjust our route to make sure that we being **realistic**. The following questions can be used as a start point
  - What is the maximum that should be paid to solve this problem?
  - What are the major steps required to deliver the ideal?
  - Can these be delivered?
  - Can the ideal be delivered in phases?
  - Is there a point before we get to the ideal that is "good enough"?
  - What are the big risks, issues, blockers, concerns, constraints that may stop us achieving the ideal?
  - Are any critical details that could derail us?
  - How does this change our definition of success?
  - Is it still significant, measureable and ambitious?
- 8. We now have a view of success, a target state that is

Significant Measureable Ambitious Realistic Timebound

Now we should have another short break!

Purpose -
Duration - 45 minutes
who pays who cares who can cause problems who needs to support who do we need to persuade to back us
Decisions
Purpose -
Duration - 10 minutes
go / no go - should we look for solutions? who will plan next steps and when is there a role for enterprise architects $$
Architecture Challenge Canvas
Example

Stakeholders