

# Aggregate Loss Models

A short course authored by the Actuarial Community

19 Jan 2021

# Introduction

# Basic Terminology

- ▶ **Claim** - indemnification upon the occurrence of an insured event
- ▶ **Loss** - some authors use claim and loss interchangeably, others think of loss as the amount suffered by the insured whereas claim is the amount paid by the insurer
- ▶ **Frequency** - how often an insured event occurs (claim count) in one period (typically six months or one year)
- ▶ **Severity** - Amount, or size, of each payment for an insured event
- ▶ **Aggregate Loss** - Total amount paid for a defined set of insureds in one period (typically six months or one year)

# Motivation

- ▶ Goal: Build a model for the total payments by an insurance system
  - ▶ Aggregate loss for a single policy, a group insurance contract, a business line, an entire company, etc
  - ▶ Frequency and severity models are building blocks
- ▶ Applications
  - ▶ Ratemaking
  - ▶ Capital management
  - ▶ Risk financing

# Models

- ▶ Two ways to build a model for aggregate losses
  - ▶ in a fixed time period, and
  - ▶ on a defined set of insurance contracts
- ▶ Collective Risk Model (a.k.a. compound model): record losses as claims are made and then add them up
- ▶ Individual Risk Model: record losses for each contract and then add them up

## Individual Risk Model

# Individual Risk Model

- ▶ The **individual risk model** represents the aggregate loss as a sum of a fixed number of insurance contracts

$$S = X_1 + \dots + X_n,$$

where

- ▶  $S$  denotes the aggregate loss for  $n$  (a fixed number) contracts
- ▶  $X_i$  denotes the loss cost for the  $i$ th contract for  $i = 1, \dots, n$
- ▶  $X_i$  are assumed to independent but are not necessarily identically distributed, due to different coverage or exposure
- ▶  $X_i$  usually has a probability mass at zero

# Moments and Generating Functions

- ▶ The **individual risk model** represents the aggregate loss as a sum of a fixed number of insurance contracts

$$S = X_1 + \dots + X_n,$$

- ▶ It is straightforward to show

$$\begin{aligned} E(S) &= \sum_{i=1}^n E(X_i), & \text{Var}(S) &= \sum_{i=1}^n \text{Var}(X_i) \\ P_S(z) &= \prod_{i=1}^n P_{X_i}(z), & M_S(z) &= \prod_{i=1}^n M_{X_i}(z) \end{aligned}$$



# Applications

- ▶ Originally developed for life insurance
  - ▶ Probability of death within a year is  $q_i$ ;
  - ▶ Fixed benefit paid for the death of the  $i$ th person is  $b_i$ .
- ▶ The distribution of the loss to the insurer for the  $i$ th policy is

$$f_{X_i}(x) = \begin{cases} 1 - q_i, & x = 0 \\ q_i, & x = b_i \end{cases}$$

- ▶ Calculate  $E(S)$ ,  $\text{Var}(S)$ ,  $P_S(z)$ , and  $M_S(z)$
- ▶ In P&C, we often use the Tweedie distribution, which has a probability mass at zero, to model the loss cost  $X_i$ .

# A General Approach

- ▶ Two-part framework

$$X_i = I_i \times B_i = \begin{cases} 0, & I_i = 0 \\ B_i, & I_i = 1 \end{cases}$$

- ▶  $I_1, \dots, I_n, B_1, \dots, B_n$  are independent.
- ▶  $I_i$  is an indicator (Bernoulli) that is 1 with probability  $q_i$  and 0 with probability  $1-q_i$ . It indicates whether the  $i$ th policy has a claim.
- ▶  $B_i$ , a r.v. with nonnegative support, represents the amount of losses of policy  $i$ , given that a claim is made. It can follow a degenerate distribution such as the life insurance example.

## A General Approach

Denote  $\mu_i = E(B_i)$  and  $\sigma_i^2 = \text{Var}(B_i)$ , we show

$$\begin{aligned}E(X_i) &= E[E(X_i|I_i)] = E[E(I_i \times B_i|I_i)] = E[I_i \times E(B_i|I_i)] \\&= E[I_i \times E(B_i)] = E(I_i) \times E(B_i) = q_i \mu_i \\ \text{Var}(X_i) &= E(X_i^2) - E(X_i)^2 = q_i(1 - q_i)\mu_i^2 + q_i\sigma_i^2 \\ P_{X_i}(z) &= E(z^{X_i}) = E(z^{I_i \times B_i}) = E[E(z^{I_i \times B_i}|I_i)] \\&= E(z^{I_i \times B_i}|I_i = 0) \times \Pr(I_i = 0) \\&\quad + E(z^{I_i \times B_i}|I_i = 1) \times \Pr(I_i = 1) \\&= 1 - q_i + q_i P_{B_i}(z) \\ M_{X_i}(z) &= 1 - q_i + q_i M_{B_i}(z)\end{aligned}$$

# Computing the Aggregate Loss Distribution

- ▶ Parametric approximations: use moment matching to estimate parameters
- ▶ Analytic results: some special cases
- ▶ Exact calculation: involves numerous convolutions (not covered)

# Computing Aggregate Loss Distribution

- ▶ Parametric Approximations
- ▶ When  $n$  is large, use normal distribution

$$F_S(s) = \Pr(S \leq s) = \Phi\left(\frac{s - \mu_S}{\sigma_S}\right)$$

where  $\mu_S = E(S)$  and  $\sigma_S = \sqrt{\text{Var}(S)}$ . - When  $n$  is small, use skewed distribution, e.g. lognormal

$$\Pr(S \leq s) = \Pr(\ln S \leq \ln s) = \Phi\left(\frac{\ln s - \mu_S}{\sigma_S}\right)$$

where  $\mu_S$  and  $\sigma_S$  are found from

$$\begin{cases} \exp\{\mu_S + \sigma_S^2/2\} = E(S) \\ \exp\{2\mu_S + 2\sigma_S^2\} = E(S^2) = E(S)^2 + \text{Var}(S) \end{cases}$$

# Computing Aggregate Loss Distribution

## Analytic Results Summary

### ► Severity Distributions

- If  $X_i \sim N(\mu_i, \sigma_i^2)$ , then  $S \sim N(\sum_{i=1}^n \mu_i, \sum_{i=1}^n \sigma_i^2)$
- If  $X_i \sim \text{Exponential}(\theta)$ , then  $S \sim \text{Gamma}(n, \theta)$
- If  $X_i \sim \text{Gamma}(\alpha_i, \theta)$ , then  $S \sim \text{Gamma}(\sum_{i=1}^n \alpha_i, \theta)$

### ► Frequency Distributions

- If  $X_i \sim \text{Poisson}(\lambda_i)$ , then  $S \sim \text{Poisson}(\sum_{i=1}^n \lambda_i)$
- If  $X_i \sim \text{Bin}(m_i, q)$ , then  $S \sim \text{Bin}(\sum_{i=1}^n m_i, q)$
- If  $X_i \sim \text{Geometric}(\beta)$ , then  $S \sim \text{NegBin}(n, \beta)$
- If  $X_i \sim \text{NegBin}(r_i, \beta)$ , then  $S \sim \text{NegBin}(\sum_{i=1}^n r_i, \beta)$

## Collective Risk Model

# Collective Risk Model

The **collective risk model** has representation

$$S = X_1 + \dots + X_N,$$

with  $S$  the aggregate loss of  $N$  (a random number) individual claims  $(X_1, \dots, X_N)$

Two building blocks: frequency  $N$  and severity  $X$

- ▶ Key assumptions
  - ▶ Conditional on  $N = n$ ,  $X_1, \dots, X_n$  are i.i.d. random variables
  - ▶ Frequency  $N$  and severity  $X$  are independent



# Model

The assumptions suggest that we can build an aggregate loss model, the compound model, in three steps:

1. Develop a model for the frequency distribution of  $N$ , the primary distribution, based on data
2. Develop a model for the severity distribution of  $X$ , the secondary distribution, based on data
3. Using these two models, carry out the necessary calculations to obtain the distribution of  $S$

## Moments

$$S = X_1 + \dots + X_N$$

Using the law of iterated expectations to calculate the mean

$$E(S) = E[E(S|N)] = E[NE(X)] = E(N)E(X)$$

Using the law of total variation to calculate the variance

$$\begin{aligned}\text{Var}(S) &= E[\text{Var}(S|N)] + \text{Var}[E(S|N)] \\ &= E[N\text{Var}(X)] + \text{Var}[NE(X)] \\ &= E(N)\text{Var}(X) + \text{Var}(N)E(X)^2\end{aligned}$$

# Generating Functions

The moment generating function (mgf) of  $S$  is

$$\begin{aligned}M_S(z) &= E \left[ e^{zS} \right] = E \left[ E \left( e^{zS} | N \right) \right] \\&= E \left[ e^0 \right] \Pr(N = 0) \\&\quad + \sum_{n=1}^{\infty} E \left[ e^{z(X_1 + \dots + zX_n)} | N = n \right] \Pr(N = n) \\&= \Pr(N = 0) + \sum_{n=1}^{\infty} \prod_{i=1}^n E \left[ e^{zX_i} \right] \Pr(N = n) \\&= \sum_{n=0}^{\infty} \Pr(N = n) [M_X(z)]^n \\&= E \left[ M_X(z)^N \right] = P_N[M_X(z)]\end{aligned}$$

Similarly, the probability generating function (pgf) of  $S$  is

$$P_S(z) = P_N[P_X(z)]$$

## Compound Distribution

The cumulative distribution function (cdf) is  $F_S(s)$ . The probability density function (pdf) of  $S$  or probability mass function (pmf) is  $f_S(s)$ . Specifically,

$$\begin{aligned} F_S(s) &= \Pr(S \leq s) \\ &= \sum_{n=0}^{\infty} \Pr(N = n) \cdot \Pr(S \leq s | N = n) \\ &= \sum_{n=0}^{\infty} \Pr(N = n) \cdot F_X^{*n}(s) \end{aligned}$$

$$f_S(s) = \sum_{n=0}^{\infty} \Pr(N = n) \cdot f_X^{*n}(s)$$

# Examples

The frequency and severity distributions are summarized by:

$N$	0	1	2	3	4	5	6	7	8	
$f_N(n)$	0.05	0.10	0.15	0.20	0.25	0.15	0.06	0.03	0.01	
$X$	1	2	3	4	5	6	7	8	9	10
$f_X(x)$	0.150	0.200	0.250	0.125	0.075	0.050	0.050	0.050	0.025	0.025

R demo

# Stop-Loss Insurance

**Definition** Insurance on the aggregate losses, subject to a deductible, is called *stop-loss insurance*.

- ▶ The expected cost of this insurance is called the *net stop-loss premium*.
- ▶ It can be computed as  $E[(S - d)_+]$ , where  $S$  is the aggregate loss and  $d$  is the deductible.
- ▶ For any aggregate distribution:

$$\begin{aligned} E[(S - d)_+] &= E(S) - E(S \wedge d) \\ &= \int_0^\infty [1 - F_S(s)] ds - \int_0^d [1 - F_S(s)] ds \\ &= \int_d^\infty [1 - F_S(s)] ds \end{aligned}$$

## Stop-loss Insurance

For a continuous distribution, the net stop-loss premium is

$$E[(S - d)_+] = \int_d^{\infty} (s - d)f_S(s)ds$$

For a discrete distribution, the net stop-loss premium is

$$E[(S - d)_+] = \sum_{s>d} (s - d)f_S(s)ds$$

# Computing the Aggregate Loss Distribution

The computation of the compound distribution function of the aggregate loss  $S$  is not an easy task

$$F_S(s) = \sum_{n=0}^{\infty} \Pr(N = n) \cdot F_X^{*n}(s)$$

Several strategies:

- ▶ **direct calculation**: difficult part is the evaluation of  $n$ -fold convolutions
- ▶ **approximating the distribution**: to avoid direct calculation
- ▶ **recursive method**: considerable savings in computer time
- ▶ **analytic results**: available only for select combinations of frequency and severity
- ▶ **Monte Carlo simulation**



# Computing the Aggregate Loss Distribution

Use parametric distributions to approximate the compound distribution

- ▶ When  $E(N)$  is large, the normal distribution provides a good approximation.
  - ▶ This is supported by central limit theorem as parameter  $\lambda$  (Poisson), or  $m$  (Bin), or  $r$  (NegBin) goes to infinity
- ▶ When  $E(N)$  is small, the distribution of  $S$  is likely to be skewed.
  - ▶ This suggests using the lognormal or other skewed distributions, though no theoretical support

# Computing the Aggregate Loss Distribution

Use the recursive method, assuming

- ▶ severity distribution,  $f_X(x)$ , is defined on  $0, 1, 2, \dots, m$ , representing a multiple of some convenient monetary unit
- ▶ frequency distribution,  $f_N(n)$ , is a member of the  $(a, b, 1)$  class

$$f_S(s) = \frac{[p_1 - (a + b)p_0]f_X(s) + \sum_{y=1}^{\min(s,m)} (a + by/s)f_X(y)f_S(s - y)}{1 - af_X(0)}$$

# Analytic Results

For most choices of distributions of  $N$  and  $X$ , the compound distributional values can only be obtained numerically

For certain combinations of choices, simple analytic results are available

- ▶ compound geometric-exponential
- ▶ sum of independent compound Poisson

## Analytic Results: Geometric-Exponential

**Example 1.** Determine the distribution of  $S$  when the frequency distribution is geometric with parameter  $\beta$  and the severity distribution is exponential with parameter  $\theta$ . The mgf of  $S$  is

$$\begin{aligned}M_S(z) &= P_N[M_X(z)] = P_N[(1 - \theta z)^{-1}] \\&= (1 - \beta[(1 - \theta z)^{-1} - 1])^{-1} \\&= 1 + \frac{\beta}{1 + \beta} ([1 - \theta(1 + \beta)z]^{-1} - 1)\end{aligned}$$

## Analytic Results: Geometric-Exponential

Note that

$$M_{X^*}(z) = [1 - \theta(1 + \beta)z]^{-1}$$

$$P_{N^*}(z) = 1 + \frac{\beta}{1 + \beta}(z - 1)$$

Therefore, the mgf of  $S$  can also be represented as

$$M_S(z) = P_N[M_X(z)] = P_{N^*}[M_{X^*}(z)]$$

i.e.,  $S = X_1^* + \cdots + X_{N^*}^*$  where

- ▶  $N^* \sim \text{Bin}(1, \beta/(1 + \beta))$  and
- ▶  $X^* \sim \text{Exponential}(\theta(1 + \beta))$

## Analytic Results: Geometric-Exponential

It is a two-component mixture distribution:

$$S = \begin{cases} 0 & \text{with probability } \Pr(N^* = 0) \\ X^* & \text{with probability } \Pr(N^* = 1) \end{cases}$$

$$F_S(s) = \frac{1}{1+\beta}F_0(s) + \frac{\beta}{1+\beta}F_{X^*}(s)$$

$$= \frac{1}{1+\beta}(1) + \frac{\beta}{1+\beta}[1 - \exp[-s/(\theta(1+\beta))]]$$

$$= 1 - \frac{\beta}{1+\beta}\exp[-s/(\theta(1+\beta))]$$

## Analytic Results: Compound Poisson

**Example 2.** Suppose that  $S_i$  has compound Poisson distribution with

- ▶ frequency parameter  $\lambda_i$  and
- ▶ severity distribution  $F_{X_i}$  for  $i = 1, \dots, m$ .

Given  $S_1, \dots, S_m$  are independent, then  $S = \sum_{i=1}^m S_i$  has a compound Poisson distribution with

- ▶ frequency parameter  $\lambda = \sum_{i=1}^m \lambda_i$  and
- ▶ severity distribution

$$F_X(x) = \sum_{i=1}^m \frac{\lambda_i}{\lambda} F_{X_i}(x).$$

The model can be useful for analyzing aggregate claims from

- ▶ group insurance contracts
- ▶ multiple lines of business

## Analytic Results: Compound Poisson

**Proof.** The mgf of  $S_i$  is

$$M_{S_i}(z) = P_{N_i}(M_{X_i}(z)) = \exp \{ \lambda_i [M_{X_i}(z) - 1] \},$$

and, by independence, the mgf of  $S$  is

$$\begin{aligned} M_S(z) &= \prod_{i=1}^m M_{S_i}(z) = \prod_{i=1}^m \exp \{ \lambda_i [M_{X_i}(z) - 1] \} \\ &= \exp \{ \sum_{i=1}^m \lambda_i M_{X_i}(z) - \lambda \} \\ &= \exp \left\{ \lambda \left[ \sum_{i=1}^m \frac{\lambda_i}{\lambda} M_{X_i}(z) - 1 \right] \right\} \end{aligned}$$



## Analytic Results: Compound Poisson

**Proof.** Let  $M_X(z) = \sum_{i=1}^m \frac{\lambda_i}{\lambda} M_{X_i}(z)$ , then

$$M_S(z) = \exp \{ \lambda [M_X(z) - 1] \} = P_N(M_X(z))$$

where

- ▶  $N$  is Poisson with parameter  $\lambda$
- ▶  $X$  has cdf  $F_X(x) = \sum_{i=1}^m \frac{\lambda_i}{\lambda} F_{X_i}(x)$ .

## Compound Frequency Distributions

# Compound Frequency Distributions

- ▶ We consider a special case of the compound distribution

$$S = M_1 + \cdots + M_N$$

where

- ▶ Both  $N$  and  $M$  are count random variables (r.v.)
- ▶ General relations apply:

$$\begin{aligned} P_S(z) &= P_N[P_M(z)] & M_S(z) &= P_N[M_M(z)], \\ E(S) &= E(N)E(M) & \text{Var}(S) &= E(N)\text{Var}(M) + E(M)^2\text{Var}(N) \end{aligned}$$

## Compound Poisson (Frequency) Distribution

- ▶ Consider the primary distribution with Poisson parameter  $\lambda$  and the secondary distribution as the following mixture

$$M = \begin{cases} 0 & \text{with probability } 1 - q \\ M^* & \text{with probability } q \end{cases}$$

- ▶ The resulting compound distribution is equivalent to a compound Poisson model with Poisson parameter  $\lambda q$  and the secondary distribution  $M^*$

# Compound Poisson (Frequency) Distribution

- Thinning of Poisson: Let  $N$  have a Poisson distribution with mean  $\lambda$ .

Assume that each outcome can be categorized in to a specific type.

The probability of an event being of type  $i$  is  $p_i$ .

Then the number of type  $i$  events, denoted by  $N_i$ , follows a Poisson distribution with mean  $p_i\lambda$ .

## Compound Poisson (Frequency) Distribution

- Suppose that  $S_i$  has compound Poisson distribution with primary parameter  $\lambda_i$  and secondary distribution probability mass function (pmf)  $f_{M_i}$  for  $i = 1, \dots, m$ .

Given  $S_1, \dots, S_m$  are independent, then  $S = \sum_{i=1}^m S_i$  has a compound Poisson distribution with primary distribution parameter  $\lambda = \sum_{i=1}^m \lambda_i$  and secondary distribution

$$f_M(x) = \sum_{i=1}^m \frac{\lambda_i}{\lambda} f_{M_i}(x)$$

## Tweedie Distribution

# Tweedie Distribution

The Tweedie distribution is defined as a Poisson sum of gamma random variables

$$S = (X_1 + \cdots + X_N)/\omega$$

where -  $\omega$  is exposure -  $N \sim \text{Poisson}(\omega\lambda)$  and  $X \sim \text{Gamma}(\alpha, \theta)$



# Tweedie Distribution

The cdf of  $S$  is

$$\begin{aligned}F_S(s) &= \sum_{n=0}^{\infty} \Pr(N = n) \cdot \Pr(S \leq s | N = n) \\&= \Pr(N = 0) + \sum_{n=1}^{\infty} \Pr(N = n) \cdot \Pr(S \leq s | N = n) \\&= e^{-\omega\lambda} + \sum_{n=1}^{\infty} e^{-\omega\lambda} \frac{(\omega\lambda)^n}{n!} \Gamma\left(n\alpha; \frac{s}{\theta/\omega}\right)\end{aligned}$$

Note that

$$S|(N = n) = X_1 + \cdots + X_n \sim \text{Gamma}(n\alpha, \theta/\omega)$$

# Tweedie Distribution

- ▶ The Tweedie variable has a mass probability at zero

$$f_S(0) = \Pr(S = 0) = \Pr(N = 0) = e^{-\omega\lambda}$$

- ▶ The density of Tweedie at  $s > 0$  is

$$f_S(s) = \sum_{n=1}^{\infty} e^{-\omega\lambda} \frac{(\omega\lambda)^n}{n!} \frac{1}{\Gamma(n\alpha)} \frac{s^{n\alpha-1}}{(\theta/\omega)^{n\alpha}} e^{-\frac{s}{\theta/\omega}}$$

# Tweedie Distribution

**Definition** The distribution of *linear exponential family* is

$$f_Y(y; \theta, \phi/\omega) = \exp \left\{ \frac{y\theta - b(\theta)}{\phi/\omega} + c(y; \phi/\omega) \right\}$$

- ▶  $\theta$  is the parameter of interest
- ▶  $\phi$  is scale parameter and  $\omega$  (known) is exposure
- ▶  $b(\theta)$  depends only on  $\theta$  not  $y$
- ▶  $c(y; \phi/\omega)$  does not depend on  $\theta$
- ▶  $E(y) = b'(\theta)$  and  $\text{Var}(y) = \frac{\phi}{\omega} b''(\theta)$

Members include binomial, normal, Poisson, gamma, and inverse-Gaussian distributions

# Tweedie Distribution

Consider reparameterizations

$$\lambda = \frac{\mu^{2-p}}{\phi(2-p)}, \quad \alpha = \frac{2-p}{p-1}, \quad \theta = \phi(p-1)\mu^{p-1}$$

For  $p \in (1, 2)$ , the Tweedie distribution can be presented as:

$$f_S(s) = \exp \left\{ \frac{\omega}{\phi} \left( \frac{-s}{(p-1)\mu^{p-1}} - \frac{\mu^{2-p}}{2-p} \right) + c(s; p, \phi/\omega) \right\}$$

and

$$\mathbb{E}(S) = \mu, \quad \text{Var}(S) = \frac{\phi}{\omega} \mu^p$$

# Tweedie Distribution

- ▶ Two limiting distributions
- ▶  $p \rightarrow 1 \implies$  Over-dispersed Poisson
- ▶  $p \rightarrow 2 \implies$  Gamma
- ▶ Examples in R

## Effects of Coverage Modifications

# Effects of Coverage Modifications

- ▶ Effect of exposure on frequency
- ▶ Impact of deductibles on claim frequency
- ▶ Impact of individual policy modifications on aggregate claims

# Exposure and Frequency

- ▶ Consider the number of claims from a portfolio of  $n$  policies

$$N = Y_1 + \cdots + Y_n$$

where we assume  $Y_i$  are i.i.d.

- ▶ Use a policy as the **exposure base**, the exposure is  $n$
- ▶ The pgf of  $N$  is  $P_N(z) = [P_Y(z)]^n$
- ▶ Exposure changes from  $n$  to  $n^*$ , the pgf of  $N^*$  is  $P_{N^*}(z) = [P_Y(z)]^{n^*} = [P_N(z)]^{n^*/n}$



# Exposure and Frequency

- ▶ To account for exposure  $n$  in frequency models
  - ▶ if  $Y \sim \text{Poisson}(\lambda)$ ,  $N \sim \text{Poisson}(n\lambda)$
  - ▶ if  $Y \sim \text{NegBin}(r, \beta)$ ,  $N \sim \text{NegBin}(nr, \beta)$
  - ▶ in this case, exposure is a large positive number
- ▶ Further, the units of exposure may be fractions - Using policy year as the exposure base, exposure represents the fraction of the year that a policyholder had insurance coverage
- ▶ Effect of exposure on MLE
- ▶ Exposure change

# Deductibles and Frequency Distribution

- ▶ Consider an insurance contract with deductible  $d$
- ▶ Denote  $N^L$  the number of losses or accidents, and given  $N^L = n^L$ ,  $Y_i$  is the ground-up loss for  $i = 1, \dots, n^L$
- ▶ We are interested in  $N^P$ , the number of payments or claims
- ▶ Assume
  - ▶ Given  $N^L = n^L$ ,  $Y_i$  are i.i.d. with common distribution  $Y$
  - ▶ Changing the deductible does not change policyholder behavior

# Deductibles and Frequency Distribution

- Represent  $N^P$  as a compound frequency distribution

$$N^P = I_1 + \cdots + I_{N^L}$$

where

$$I_i = \begin{cases} 1 & \text{with probability } \Pr(Y_i > d) \\ 0 & \text{with probability } \Pr(Y_i \leq d) \end{cases}$$

- Let  $v = \Pr(Y > d)$ , the pgf of  $N^P$  is

$$\begin{aligned} P_{N^P}(z) &= P_{N^L}[P_I(z)] \\ &= P_{N^L}[1 + v(z - 1)] \end{aligned}$$

# Deductibles and Frequency Distribution

► **Example:**  $N^L \sim \text{Poisson}(\lambda)$

► The pgf of  $N^P$  is

$$\begin{aligned}P_{N^P}(z) &= \exp \{ \lambda [1 + v(z - 1) - 1] \} \\ &= \exp \{ v\lambda(z - 1) \}\end{aligned}$$

►  $N^L$  and  $N^P$  are from the same family and  
 $N^P \sim \text{Poisson}(\lambda^* = v\lambda)$

► Similar results for binomial and negative binomial distributions  
in the  $(a, b, 0)$  class

# Deductibles and Frequency Distribution

- ▶ Now we consider changing the deductible from  $d_1$  to  $d_2$ . Let  $\theta$  be the parameter in the distribution of group-up loss. Recall that  $\theta^* = v\theta$  where  $v = \Pr(Y > d)$
- ▶ Define  $v_1 = \Pr(Y > d_1)$  and  $v_2 = \Pr(Y > d_2)$ , then

$$\theta_1^* = v_1 \cdot \theta \text{ and } \theta_2^* = v_2 \cdot \theta = \left(\frac{v_2}{v_1}\right) \theta_1^*$$

- ▶ Two special cases:
  - ▶  $d_1 = 0, d_2 = d \rightarrow \frac{v_2}{v_1} = v$
  - ▶  $d_1 = d, d_2 = 0 \rightarrow \frac{v_2}{v_1} = v^{-1}$

# Impact on Aggregate Claims

Recall the following notation:

- ▶ Frequency
  - ▶  $N^L \equiv$  number of losses
  - ▶  $N^P \equiv$  number of payments
- ▶ Severity
  - ▶  $Y \equiv$  ground-up loss
  - ▶  $Y^L \equiv$  amount of payment on per-loss basis
  - ▶  $Y^P \equiv$  amount of payment on per-payment basis
- ▶ Coverage Modifications
  - ▶  $d \equiv$  amount of deductible (ordinary or franchise)
  - ▶  $r \equiv$  uniform rate of inflation
  - ▶  $u \equiv$  policy limit
  - ▶  $\alpha \equiv$  coinsurance percentage

# Impact on Aggregate Claims

Recall:

$$Y^L = \begin{cases} 0 & Y < \frac{d}{1+r} \\ \alpha[(1+r)Y - d] & \frac{d}{1+r} \leq Y < \frac{u}{1+r} \\ \alpha(u - d) & Y \geq \frac{u}{1+r} \end{cases}$$
$$= \alpha(1+r) \left( \left[ Y \wedge \left( \frac{u}{1+r} \right) \right] - \left[ Y \wedge \left( \frac{d}{1+r} \right) \right] \right)$$

# Impact on Aggregate Claims

Recall:

- Frequency

$$\begin{aligned}N^P &= I_1 + \cdots + I_{N^L} \\ P_{N^P} &= P_{N^L}[1 - v + vZ]\end{aligned}$$

- Severity

$$\begin{aligned}Y^P &= Y^L | (Y^L > 0) \\ F_{Y^L}(y) &= 1 - v + vF_{Y^P}(y) \\ M_{Y^L}(z) &= 1 - v + vM_{Y^P}(z)\end{aligned}$$



# Impact on Aggregate Claims

- ▶ The aggregate claim can be represented on either a per-loss or per-payment basis
  - ▶ per-loss basis:  $S = Y_1^L + \dots + Y_{N^L}^L$
  - ▶ per-payment basis:  $S = Y_1^P + \dots + Y_{N^P}^P$
- ▶ The two representations are equivalent:

$$M_S(z) = P_{N^L} [M_{Y^L}(z)] = P_{N^P} [M_{Y^P}(z)]$$