

# QUANTUM TERM SHEET

## Blockchain Verification

Document Hash: 212281dee92d40ba...

Timestamp: 2025-10-09 13:26:03

Network: Ethereum | Status: ■ Verified

Blockchain Hash: 212281dee92d40ba...

Timestamp: 2025-10-09 13:26:03

Network: Ethereum | Verified: ■

## Información de la Transacción

**Empresa:** TechStartup Ultra Inc.

**Inversor:** Ultra Venture Capital Fund

**Valoración:** \$148,602,270

**Monto:** \$15,000,000

## Análisis de Valoración

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#### DCF

**base:** \$97,257,741

**optimistic:** \$171,728,811

**pessimistic:** \$50,431,470

## ***COMPARABLE***

**revenue:** \$40,000,000

**ebitda:** \$25,000,000

**earnings:** \$4,500,000

**book\_value:** \$4,500,000

## ***PRECEDENT***

**weighted\_average:** \$50,000,000

**median:** \$50,000,000

## ***REAL\_OPTIONS***

**value:** \$8,028,640

## ***MONTE\_CARLO***

**mean:** \$657,480,559

**median:** \$628,391,015

**std:** \$241,437,847

**percentile\_25:** \$484,343,885

**percentile\_75:** \$796,699,268

**percentile\_90:** \$978,490,031

**percentile\_95:** \$1,103,021,609

## ***VALORACIÓN FINAL***

**Valoración Ponderada:** \$148,602,270

**Intervalo de Confianza:** \$118,881,816 - \$178,322,724

## **Análisis de Riesgo**

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#### ***RIESGO GENERAL***

**Score:** 0.29

**Nivel:** MEDIO

**Tendencia:** DECRECIENTE

#### ***FINANCIAL***

**Score:** 0.20

**revenue\_concentration:** 0.30

**cash\_burn:** 0.20

**debt\_levels:** 0.10

**profitability:** 0.10

## ***OPERATIONAL***

**Score:** 0.31

**key\_personnel:** 0.40

**technology:** 0.20

**market\_position:** 0.30

## ***REGULATORY***

**Score:** 0.29

**compliance:** 0.20

**licenses:** 0.30

**regulatory\_changes:** 0.40

## ***MARKET***

**Score:** 0.32

**competition:** 0.40

**market\_size:** 0.20

**customer\_adoption:** 0.30

## **TECHNOLOGY**

**Score:** 0.40

**obsolescence:** 0.30

**dependency:** 0.40

**security:** 0.50

## **COMPETITIVE**

**Score:** 0.33

**intensity:** 0.40

**barriers:** 0.30

**bargaining:** 0.30

## **CORRELATION**

### **Términos Recomendados**

**Liquidation Preference:** 1.0x

**Dividend Rate:** 0.08%

**Board Seats:** 2

**Anti-dilution:** weighted\_average