

AssessGrid: Negotiation Scenarios in AssessGrid

Dominic Battré





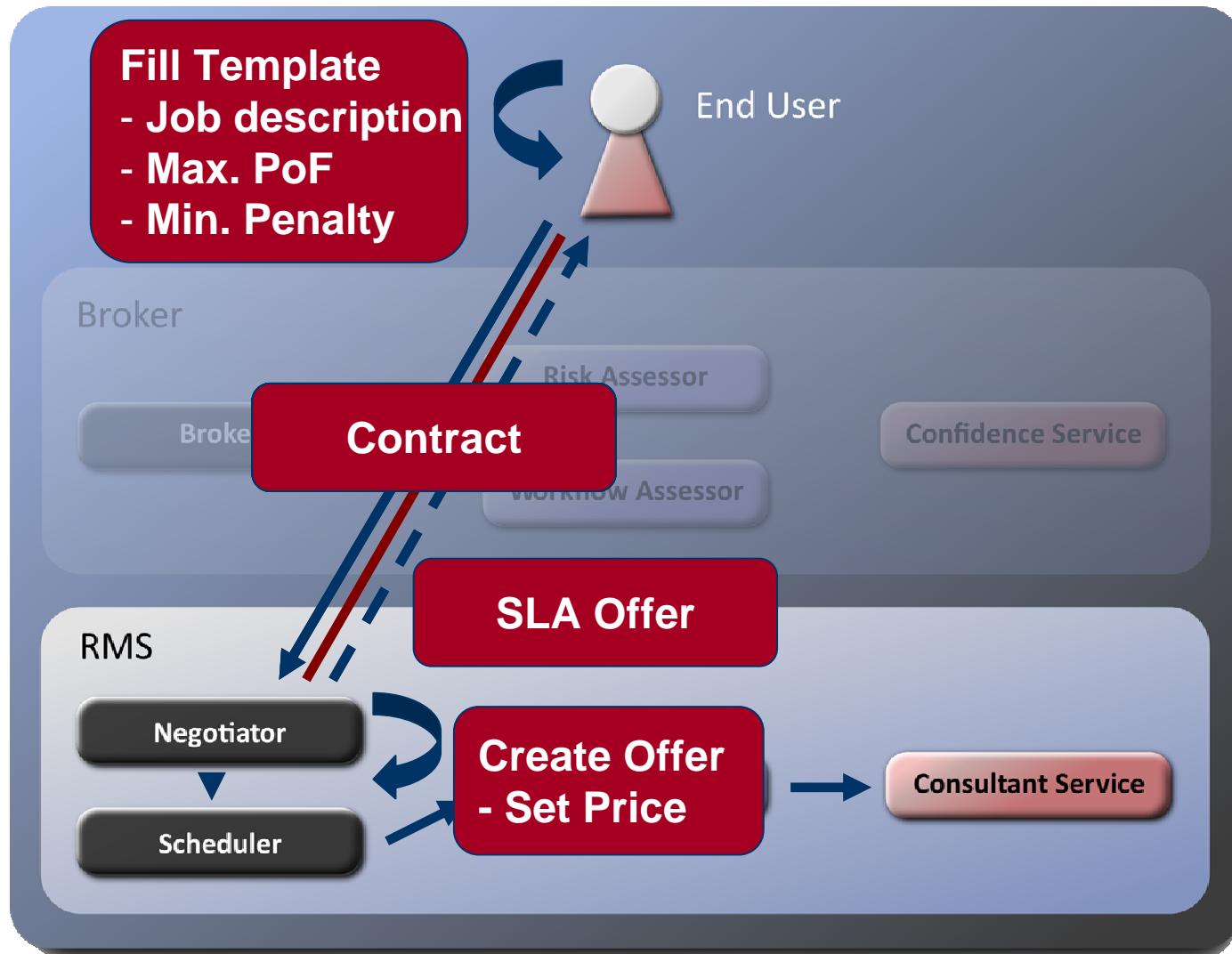
- AssessGrid
 - Scenarios
 - Implications of Scenarios



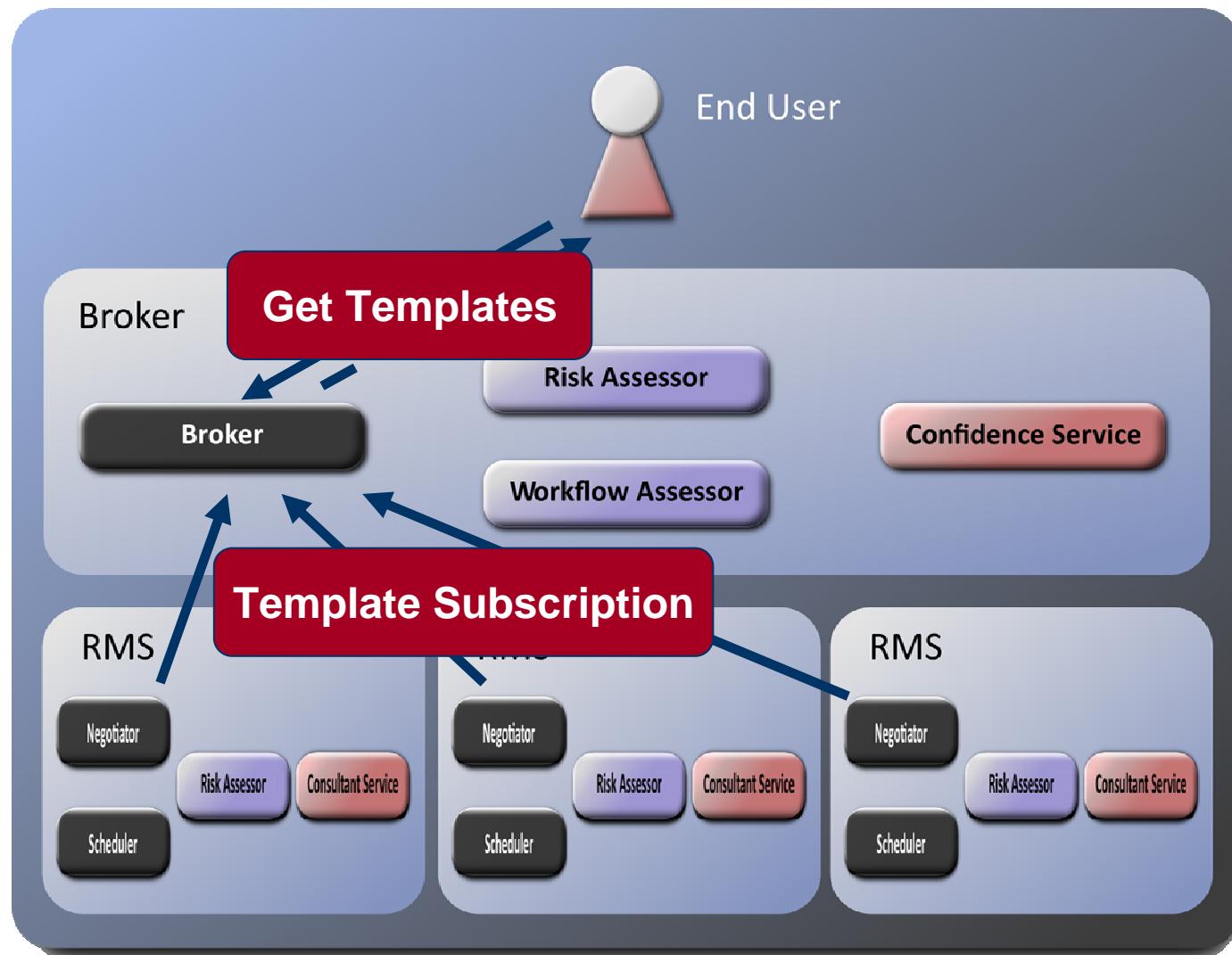
- Introducing Risk Management into the Grid
- From a user's perspective:



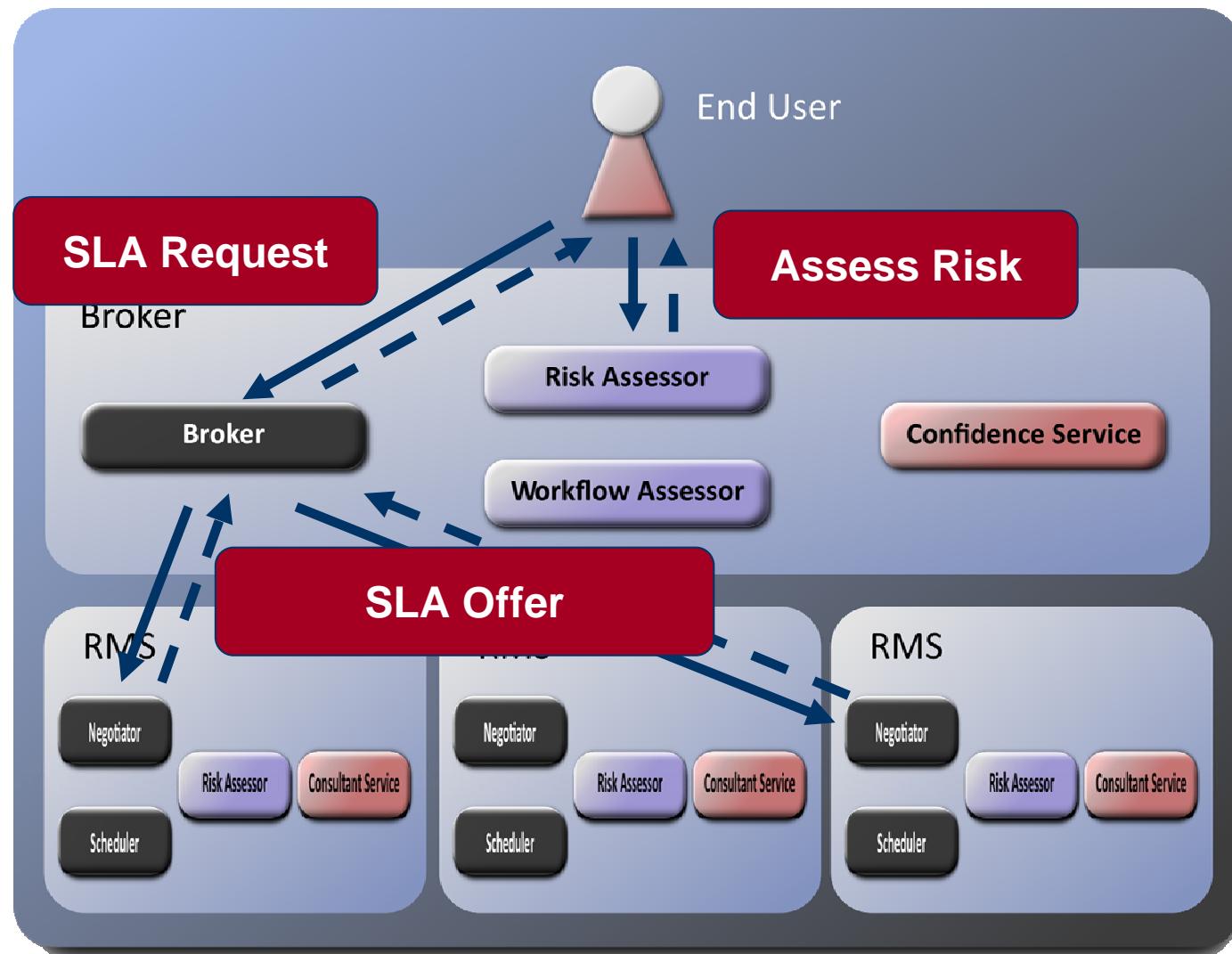
Scenario 1: User – Provider Neg.



Scenario 2a: Broker = Mediator



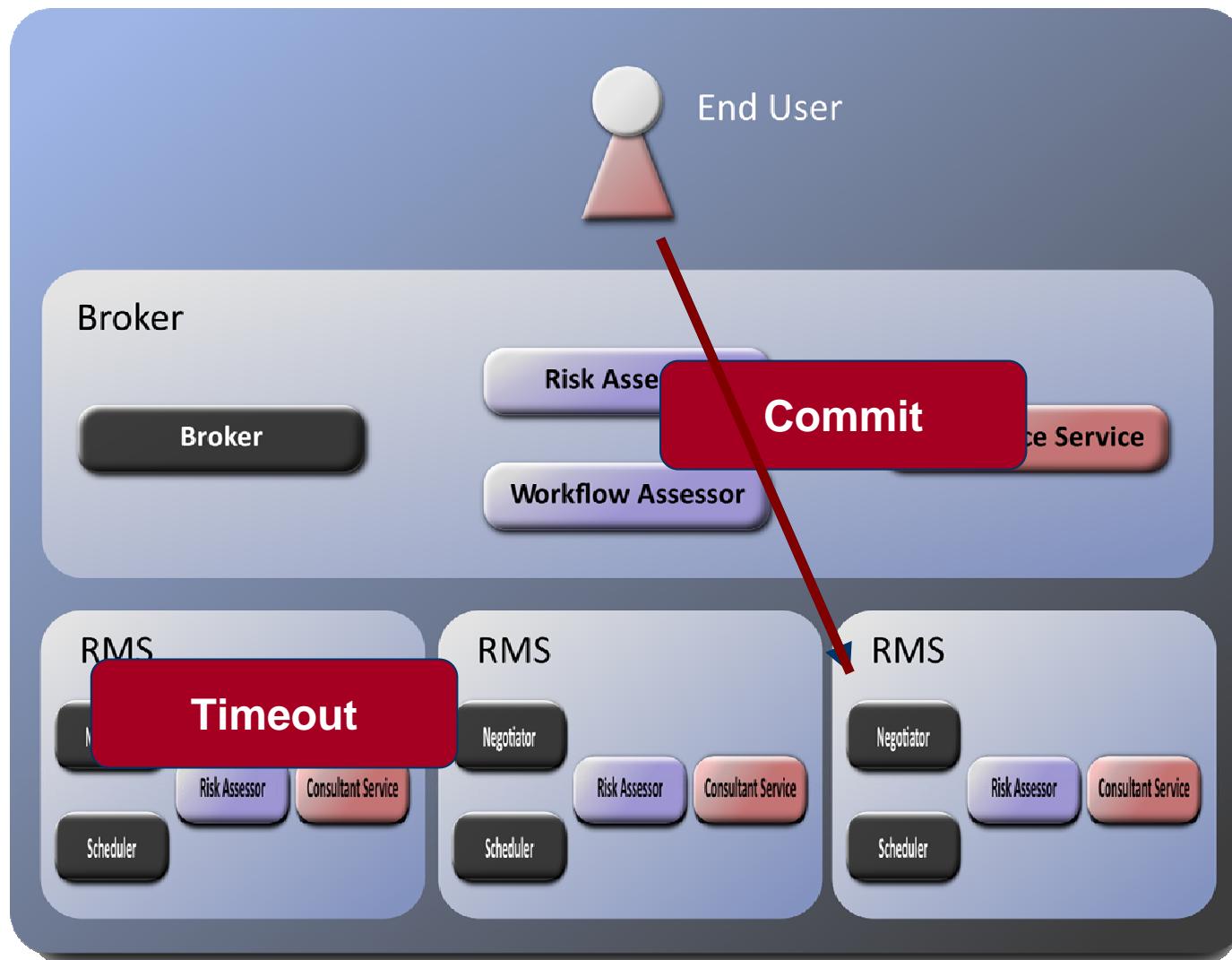
Scenario 2a: Broker = Mediator



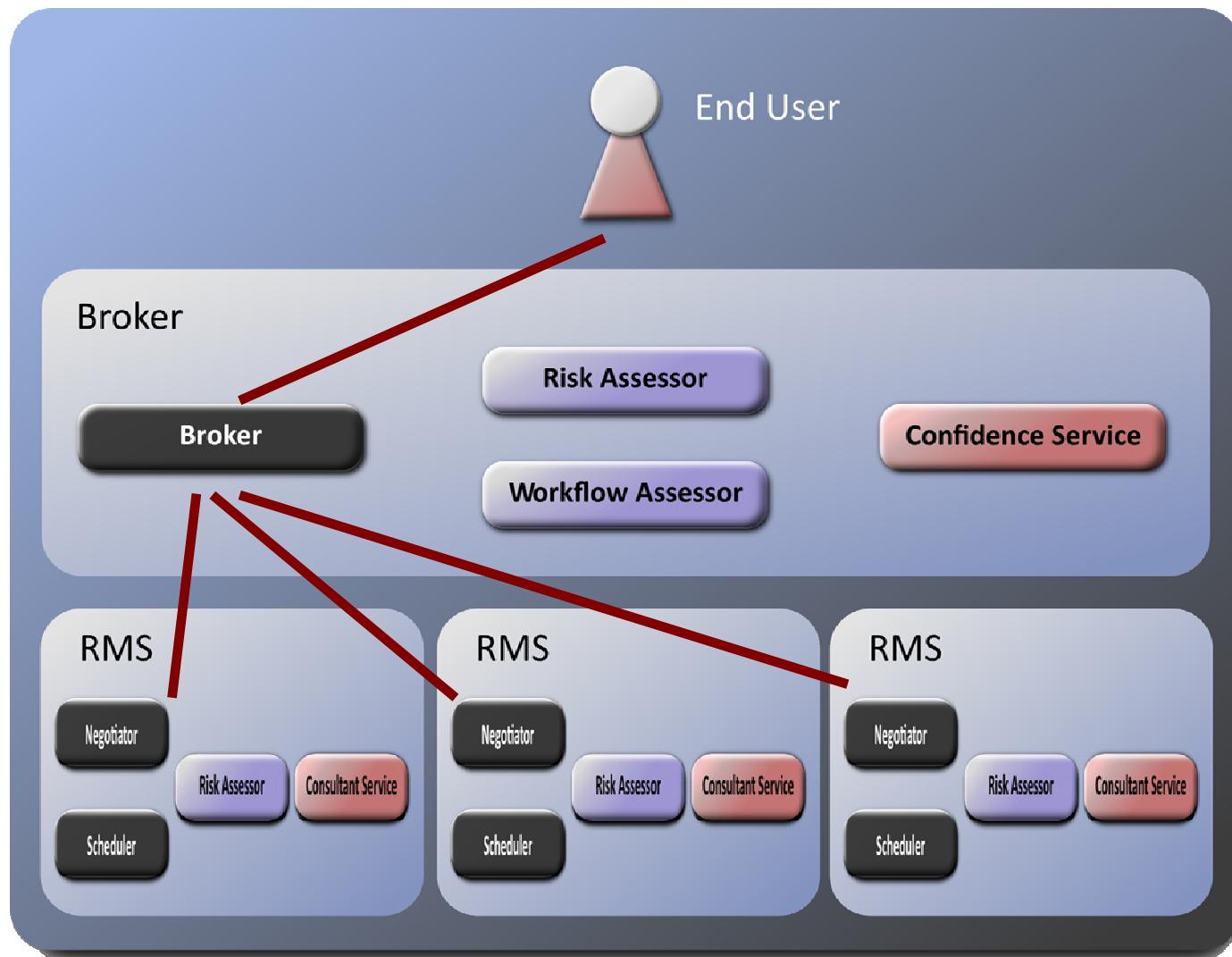
1000 EUR, 1% Medium Risk

1000 EUR, 1.5% Low Risk

Scenario 2a: Broker = Mediator



Scenario 2b: Broker = Contractor

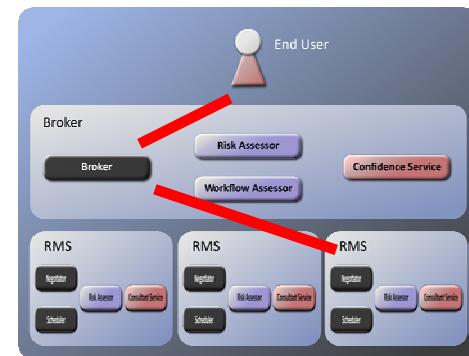


Implications of Scenarios



assessGRID

- Provider needs to modify SLA request
 - Price complex function of PoF and penalty, determined by RMS
 - Therefore, user cannot be committed
- Broker needs to collect offers, but
 - User must not be committed to request
 - createAgreement returns only one offer
 - Offers need expiration time (determined by user)
 - Templates should be similar/identical for offering choice by broker
 - Templates may not depend on user
- Broker negotiates on behalf of somebody else
 - needs to be communicated



States of negotiating parties

