



Posted by **Support Team** on 7th March 2023 (08:10) Operator

Dear P2E Technologies Limited,

Thank you for your prompt response and expressing your interest in our web application security solution. We appreciate the time you have taken to review the invoice quote and your willingness to work with us.

We understand that budget constraints are an essential factor in decision-making, and we would like to ensure that we can meet your needs within a reasonable budget. We have carefully reviewed your request, and we regret to inform you that the quote provided is the best-discounted price we can offer for the requested solution.

We assure you that our solution is a comprehensive and customized package that will provide the necessary protection for your web applications. We use high-quality hardware and software that is proven to work effectively and efficiently. Additionally, we have an experienced and professional team that is dedicated to providing you with the best services and support.

We appreciate the opportunity to work with you, and we hope you will consider our solution's value and benefits when making your decision.

Please let us know if you have any further questions or concerns. We are always here to assist you in any way possible.

Thank you for your time and understanding.

Sincerely,

[Host Media Support Team]



Posted by **Pyrich Group** on 7th March 2023 (07:49) Owner

Thank you for your quick response and sending us the invoice quote for the required security solution. We appreciate your efforts in providing us with the necessary details.

However, after reviewing the quote, we found that the price is a bit high for our budget. As much as we want to implement your solution, we are hoping to negotiate the price to make it more affordable for us.

