

# SME Security Package Summary

Field	Value
SME_Name	Fintech Startup
Industry	Fintech
Headcount	45
Endpoints	70
Cloud	90%
On_Prem	10%
Regulatory_Drivers	Central Bank of Jordan (CBJ) Cybersecurity Framework, ISO 27001, PDPL (Personal Data Protection Law)
Monthly_Budget_Band	\$2–5k
Recommended_Package	Green Grape
Tooling_Stack	24/7 SOC Monitoring, SIEM, EDR, Threat Intelligence (TI), Virtual CISO / Compliance Reporting
Justification	Green Grape offers the necessary blend of monitoring, endpoint protection, threat intelligence, and compliance reporting required for a fintech startup operating mostly in the cloud, meeting CBJ, ISO27001 and PDPL mandates while staying within the \$2-5k monthly budget.

# SME Security Package Summary

Field	Value
SME_Name	Healthcare Clinic Network
Industry	Healthcare
Headcount	120
Endpoints	180
Cloud	60%
On_Prem	40%
Regulatory_Drivers	PDPL (Jordan Personal Data Protection Law), ISO 27799 (Health Informatics – Information Security), HIPAA-equivalent healthcare standards
Monthly_Budget_Band	> \$5k
Recommended_Package	Green Kiwi
Tooling_Stack	SIEM, EDR, DLP, 24/7 SOC Monitoring, Digital Forensics / SOAR
Justification	Green Kiwi delivers full endpoint protection, data loss prevention, compliance reporting, and automated incident response-essential for a healthcare clinic meeting PDPL, ISO 27799, and HIPAA-equivalent standards while comfortably fitting a >\$5k monthly budget.

# SME Security Package Summary

Field	Value
SME_Name	Manufacturing Company
Industry	Manufacturing
Headcount	250
Endpoints	300
Cloud	40%
On_Prem	60%
Regulatory_Drivers	ISO 9001 (Quality Management), ISO 27001 (Information Security), Local safety and data retention laws
Monthly_Budget_Band	\$2–5k
Recommended_Package	Green Grape
Tooling_Stack	SIEM, EDR, TI, Tools Administration, Virtual CISO / Compliance Reporting
Justification	Green Grape balances comprehensive ISO 27001-aligned security with a mid-tier budget, offering EDR, SIEM, threat intelligence and compliance reporting; the selected stack delivers endpoint protection, threat monitoring, and automated regulatory documentation within the \$2-5k monthly range.

# SME Security Package Summary

Field	Value
SME_Name	Professional Services Firm
Industry	Consulting / Legal / Accounting
Headcount	30
Endpoints	50
Cloud	95%
On_Prem	5%
Regulatory_Drivers	PDPL (Personal Data Protection Law), ISO 27001
Monthly_Budget_Band	< \$2k
Recommended_Package	Green Grape
Tooling_Stack	EDR, SIEM, 24/7 SOC Monitoring, Tools Administration, Virtual CISO / Compliance Reporting
Justification	The firm's PDPL and ISO 27001 obligations demand robust compliance reporting and advanced endpoint protection while staying under a \$2k/month budget, making Green Grape's mid-tier suite with EDR, SIEM, SOC monitoring and virtual CISO reporting the most cost-effective fit.

# SME Security Package Summary

Field	Value
SME_Name	Private Educational Institution
Industry	Education
Headcount	80
Endpoints	150
Cloud	70%
On_Prem	30%
Regulatory_Drivers	PDPL, ISO 27001
Monthly_Budget_Band	\$2–5k
Recommended_Package	Green Grape
Tooling_Stack	SIEM, EDR, 24/7 SOC Monitoring, Tools Administration, Virtual CISO / Compliance Reporting
Justification	Green Grape offers essential endpoint protection, threat intelligence, and compliance reporting needed for a 80-person educational institution with mixed cloud/on-prem infrastructure, while staying within the \$2-5k monthly budget.