ADVISERVOICE

AdviserVoice Pty Limited Media Kit October 2010

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WHAT IS ADVISERVOICE?

AdviserVoice is the ultimate community for Financial Advisers. It is an information hub and conversation facilitator, providing advisers with the interaction and feedback that they have been missing from the financial services industry. The financial services industry is often an isolated place for financial advisers and this is where AdviserVoice steps in.

AdviserVoice aims to be independent, interactive and entertaining. It is also completely unique to anything else available in the Australian financial services market, connecting all facets of the market and encouraging conversation between them.

AdviserVoice interacts with Financial Advisers using a range of strategies, including a targeted electronic direct mail to an opt out database and enabling sign up using an existing Facebook account.

AdviserVoice has a wide range of content on the website with varied topics, including those directly related to the financial services industry and those not so directly related but interesting eg. small business marketing or amusing anecdotes from around the world.

THE ADVISERVOICE VALUE PROPOSITION

AdviserVoice is an independent, interactive information hub for Financial Advisers. Promoting best practice principles through its forums and via its rich, industry related content it will be thought provoking, entertaining, controversial and above all deeply engaging.

AdviserVoice is different to anything currently available in the Australian financial services market. It solely exists to provide an environment that is:

INDEPENDENT

AdviserVoice acts as a conduit for advisers to discuss industry issues in a one-to-one or one-to-many format. It does not have its own agenda to push nor will it act as a "mouth piece" for any one industry body, manufacturer or dealer group. The aim is to have a broad range of voices and opinions and to provide a place where they can be heard.

INTERACTIVE

The creation of a community space is the raison d'etre of AdviserVoice.

Site functionality will encourage dialogue between members and enable them to express their opinions, share experiences and question processes. AdviserVoice content will be shaped and formed by its users and consequently will be at the forefront of emerging trends and industry issues. It will offer the opportunity for each member of the advisory community to be an active 'expert' or a passive 'student'. It also offers external content providers the chance to interact and get feedback directly from an active community of Australian financial advisers.

ENTERTAINING

AdviserVoice will make communication easy and comfortable and will allow the lighter side of the individual to come out. By their very nature, communities encourage a freedom of expression and often present a more humorous side of the issues of the day. This is totally in keeping with the 'spirit' of AdviserVoice.

WHAT CONTENT WILL ADVISERVOICE SERVE

- Discussion Forums
 - anonymous & disclosed content
- Best Practice Articles and Content
- AdviserVoice 'From the Source' (press release server)
- Jobs/Careers find a job, find staff
- Fund Manager commentary
- Technical / White Papers
- Thought Leadership Pieces
- **Techology Section**
- Dealer Group Directory
- Research/Ratings headlines
- Industry Events calendar
- Marketing, compliance, standard communications

TARGET AUDIENCE

The target audiences of AdviserVoice are:

- Financial Advisers
- Dealer Groups
- Industry Suppliers
- Product Suppliers

INFORMATION DELIVERY MODEL

AdviserVoice offers multiple access points for advisers to interact with the content on its primary destination – the AdviserVoice website.

Small extracts are then shared through external sources so advisers can keep up with and make use of the information and knowledge on the site when they are pressed for time. Mediums such as Facebook pages and Twitter accounts are perfect for broadcasting these gems of information. Advisers can share with friends/followers in an instant, positioning both the adviser and AdviserVoice as knowledgeable. This is the 'see and be seen' benefit of AdviserVoice.

MULTI-TIERED MEDIA VEHICLE

- adviservoice.com.au (home base)
- adviservoice/twitter
- adviservoice/facebook page
- adviservoice/linkedin group & profile
- adviservoice/google/yahoo/bing presence/seo

AdviserVoice will continue to be platform "agnostic" i.e. as new technologies emerge we will embrace them as further proof of the relevance of AdviserVoice

OPERATING STRATEGY

AdviserVoice intends to communicate with financial advisers in the following ways:

- Adviser opt out email database
- Partner/supplier databases and links
- Member engagement programmes via Electronic Direct Mail (EDM)
- Content development and contribution industry notables internal resources
- Traffic and member "Pull" strategy
- User generated content
- Affiliate traffic relationships
- Sign-up through website and facebook.

AD SIZES (W x H) AND POSITIONS

LEADERBOARD

Position all pages Dimensions 768px x 90px Size Max 40k

TILE

Position Home Page and The Directory **Dimensions** 250px x 250px Size Max 30k

DIRECTORY LOGO

Position The Directory and a company listing Dimensions 150px x 150px with 10px inset margin Size Max 5-10k

Note The file supplied must be company your logo only. No other messaging should appear on this tile. Depending on your brand guidelines you may provide your logo on a white or solid coloured background. No Transparent backgrounds can be accepted.

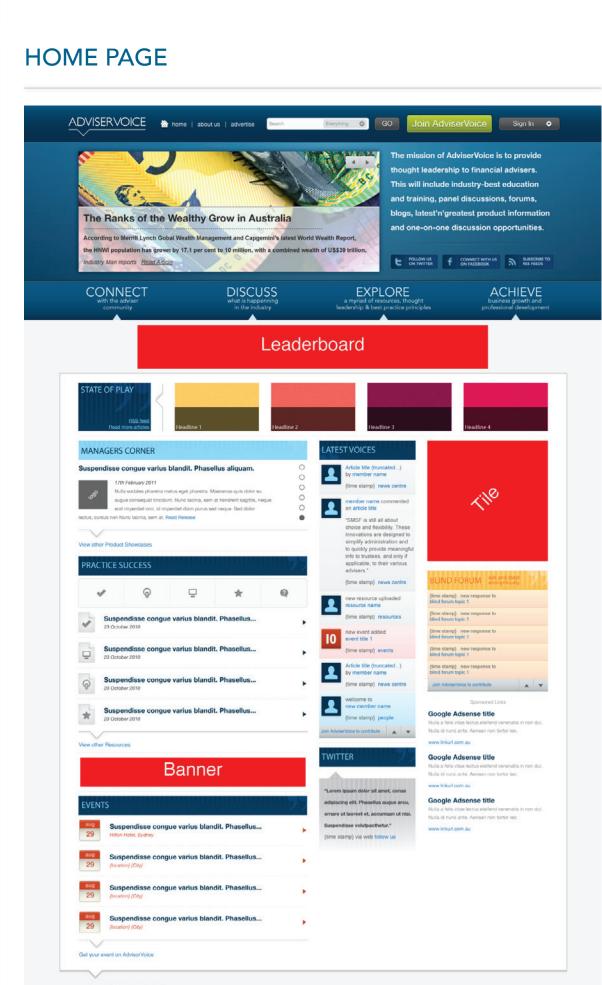
SKYSCRAPER

Position Discuss, Explore, Achieve **Dimensions** 130px 600px Size Max 40k

BANNER

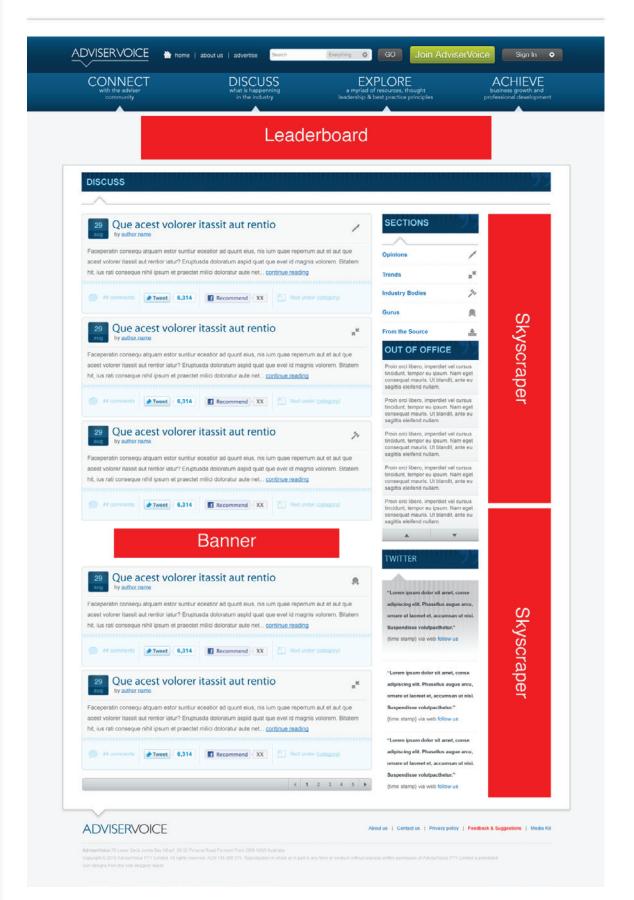
Position Home Page, Discuss, Explore, Achieve Dimensions 468px x 60px Size Max 30k

PLEASE SEE THE FOLLOWING PAGES FOR EXAMPLES OF AD SIZES AND POSITIONS.

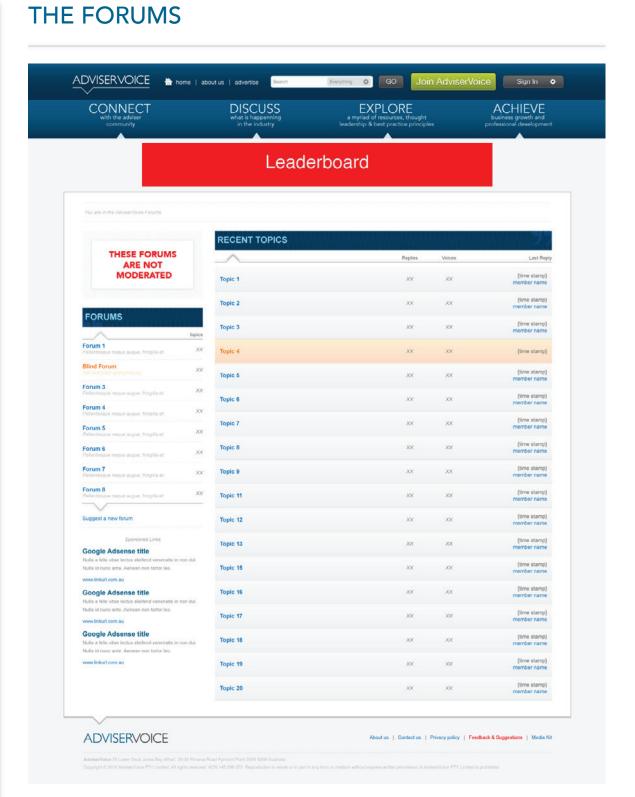


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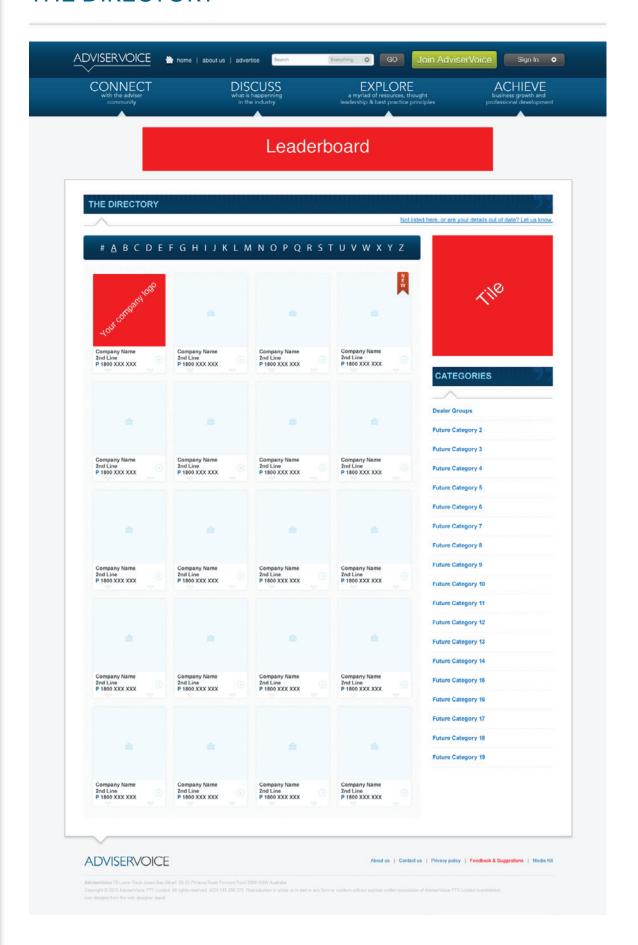
DISCUSS, EXPLORE, ACHIEVE



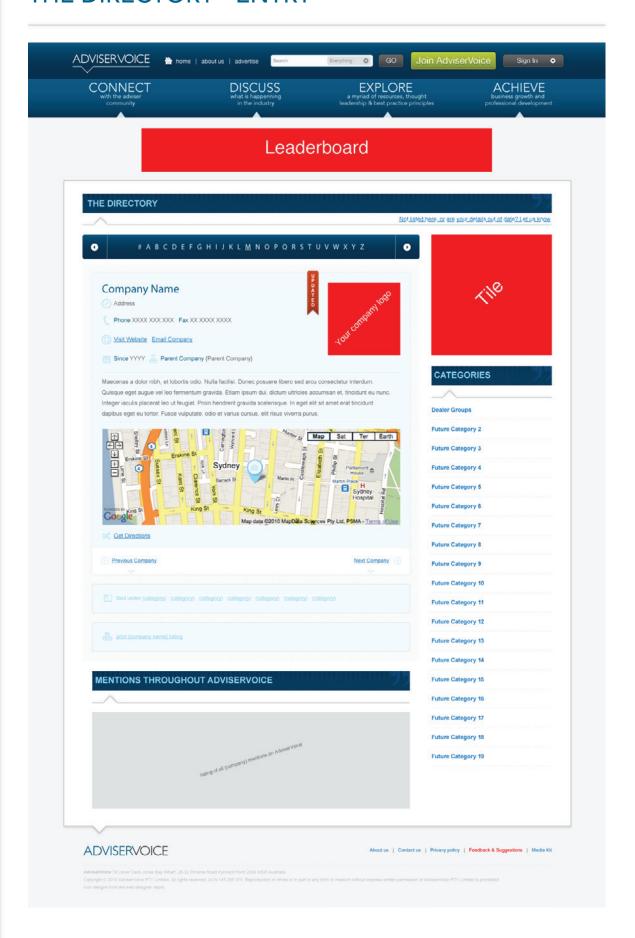
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THE DIRECTORY



THE DIRECTORY - ENTRY



SUPPLYING FILES

You must supply the following components with all flash (.SWF) files

- SWF click through
- GIF file (or static JPEG) To be used as an alternative image when the user's browser does not support flash (See below)
- Click-through URL The URL where the ad will redirect to.
- SWF file must contain the exact Action code below*:

```
on (release) {
    getURL (_level0.clickTag, "_blank");
}
```

• You may supply an animated GIF file or static JPEG if you do not have the facilities to output flash (.SWF) files.

ADOBE FLASH MATERIAL

To ensure that your ad can be viewed in a browser that doesn't support flash, we ask that you provide us with an animated-gif or static jpg version of your advert as a backup. When your ad is served, our system will work out whether or not the browser accessing the site is flash enabled, then show the correct version of the ad accordingly. This will also ensure that there is always a version of your ad shown, rather than an empty block.

The majority of visitors to the site that are using non flash enabled browsers will be using handheld devices such as Blackberrys or iPhones. Since these usually have a low bandwidth connection, we also recommend that the alternative advert that is provided be as small as possible to speed up the load time for the website. Our recommendation would be 10-20k.

CONTACT DETAILS

To disucss advertising on AdviserVoice please contact:

Susie Newham

susie.newham@adviservoice.com.au 02 9692 8640

If you have any queries regarding the supply of files please contact Susie Newham on the above details or:

Brad Clark

brad.clark@adviservoice.com.au 02 9692 8640