



## INVITATION TO

# CANBERRA REGIONAL ROADSHOW

### Modern technology in an advice environment.

In our fast paced business lives are we maximising technology to our best advantage?

For some of us its downright scary, for some we simply don't have the time to find out how we can best use it and for the rest, are we making the most of what we have at our fingertips.

In this interactive session you will get some tips and also learn about some traps to avoid.



**Guest Speaker**  
Marc Fabris

#### Date

Thursday 22 March 2012

#### Time

12.30pm – 2.00pm

#### Venue

Novotel Canberra  
65 Northbourne Ave,  
Canberra ACT 2601

#### Closing Date

Wednesday 14 March 2012

#### Cost

AFA Members \$45

Non AFA Members \$55

### AGENDA

- 12.00pm** Lunch and seated
- 12.30pm** Julie James to open
- 12.40pm** Marc Fabris to present
- 1.30pm** Gavin Glozier to facilitate questions
- 2.00pm** Close



## Guest Speaker



### Marc Fabris

Marc Fabris is the National Manager - Sales Strategies and Research for Zurich's Life Risk business. In this role he drives product development, liaises with risk researchers on product ratings, and is responsible for the development of adviser support tools and training programs.

He is a fellow of the Association of Financial Advisers, has a Diploma in Superannuation, and is studying a Bachelor of Business in Financial Planning.

His risk experience spans more than 20 years in marketing, product development, business development, and includes 8 years as a risk adviser.

Marc has been a contributor to the CCH Guide to Life Risk Protection, and regularly contributes articles to a variety of industry publications. Marc has also been involved in a number of working groups with the Investment & Financial Services Association (IFSA), and has been a member of the Protection Gap working group.

Over the last 8 years, Marc has worked closely with the AFA as a judge as part of Zurich's Adviser of the Year sponsorship, and conducts the on-site analysis of award nominees.



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## 1. Personal Details

Title:  Name:   
Surname:  AFA Membership Number:

## 2. Contact Details

Licensee:   
Company:   
Mailing Address:   
City:  State:  Postcode:   
Phone:  Fax:   
Mobile:  Email:   
Special Requirements (e.g. access, dietary, other):

## 3. Number of people attending? (please provide name & email)

1. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
2. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
3. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
4. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
5. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
6. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
7. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
8. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
9. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
10. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member



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## 5. Cost

- ☐ AFA Members \$45
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**All costs stated above are GST inclusive.**

## 6. Payment Details

Please charge \$  (gst incl) to my (please tick) Master Card ☐ Visa ☐ AMEX ☐

Cardholder's Name:

Credit Card Number:           Expiry Date:  /

Signature:

☐ Enclosed is my cheque made payable to: Association of Financial Advisers Ltd.

☐ EFT - BSB 082-330 A/C No. - 028 57 3951

**For EFT payments please provide the date of the event you are attending and your name as a reference.**

Ref (date of event):  /  Surname:

### Cancellation Policy

The AFA will refund the cost if the applicant notifies the AFA seven days prior to the commencement of the program of their intention not to attend. If you do not notify the AFA seven days prior to the commencement of the program you will not be entitled to a refund. You may nominate another person to attend in your place.

### Please send or fax all registration forms to:

#### AFA National Office

PO Box Q279, Queen Victoria Building NSW 1230

Ph: (02) 9267 4003 | Fax: (02) 9267 5003

#### Melissa Favaloro

Email: melissa.favaloro@afa.asn.au

All registrations will be confirmed by email. A receipted tax invoice will be emailed to the address on your registration form.