



INVITATION TO

PRACTICE MANAGEMENT FNQ ROADSHOW

Pathways to Excellence

The AFA invites you to attend the Practice management Roadshow in Far North Queensland. Join our guest speakers to address the following topics - FoFA, Social Media, Business Insurance, a case study on Professional standards and how to build a sustainable business.

In addition to an update on AFA activities, presenters are happy to comment on where FoFA has ended up. A practitioner segment will be complemented by a professional standards case-study and three Sponsoring product partner sessions.



Guest Speaker
Fraser Jack



Guest Speaker
Rhett Das



Guest Speaker
Mark Stubbings

Event Sponsors



CAIRNS

Date

Thursday 24 May 2012

Venue

Shangri-La Cairns
Pierpoint Rd, Cairns 4870

TOWNSVILLE

Date

Friday 25 May 2012

Venue

Holiday Inn Townsville
320-334 Flinders Street
Townsville QLD 4810

Time

7.30am – 11.30am

Closing Date

Monday 21 May 2012

Cost

AFA Members \$40

Non AFA Members \$50





Agenda

- 7.15am** : Registration
- 7.30am** : Welcome and Introduction by Mark Stubbings
- 7.45am** : AFA update by Fraser Jack
- 8.00am** : 'Better than Ever - Opportunities for Business Insurance' by TAL
- 8.30am** : Comfort break
- 8.45am** : FoFA 'Where have we landed' by Rhett Das
- 9.00am** : 'Social Media to market your Advice' by Zurich
- 9.45am** : 'Developing my business' by Fraser Jack
- 10.15am** : Comfort break
- 10.30am** : Risk Case Study-Professional Standards by Rhett Das
- 11.00am** : 'Building a sustainable business' by OnePath
- 11.30am** : Finish and Close.

Guest Speakers



FRASER JACK

Fraser Jack is the QLD AFA GenXt Chair, and while at the age of 37 is on the boarder of being a "GenXter" his maturity age is much lower than that, so it all balances out. Fraser enjoys work life balance, developing lasting personal relationships with both clients and peers and bad, dad jokes which he inflicts on his kids.

Fraser has run his specialist Risk business on the Gold Coast with 3 staff for the past 10 years, and is continually developing his business in line with technology. Fraser is passionate about the culture we have in our profession of sharing ideas, professional development and mentoring so we all grow as a profession.



RHETT DAS

Rhett began his career as a Solicitor in Queensland working for a WorkCover Panel firm. Rhett joins the AAP team having previously worked for 2 years as a Panel Case Manager at the Financial Ombudsman Service in the Investments, Life Insurance and Superannuation division.

While at the Financial Ombudsman Service Rhett's work evolved around preparing disputes for a decision to be made by a Panel or Adjudicator when a dispute could not be resolved by the Division.

Prior to working at the Financial Ombudsman Service, Rhett worked for the Australian Competition and Consumer Commission in the Enforcement Division.

His educational achievements include a Bachelor of Business majoring in International Business and a Bachelor of Law.

Outside of work Rhett spends his spare time horse riding and gardening with his wife.



MARK STUBBINGS

Mark Stubbings is Head of Risk at Professional Investment Services.

Before PIS, Mark's last role was State Manager QLD with CommInsure and prior to that, senior roles within AMP, Tower and ANZ in New Zealand and Australia.

Mark is a qualified Accountant, Financial Planner, Risk Expert and completed an MBA for good measure.

Mark is a football tragic and supports Manchester United and the Brisbane Roar.



1. Personal Details

Title:	<input type="text"/>	Name:	<input type="text"/>
Surname:	<input type="text"/>	AFA Membership Number:	<input type="text"/>

2. Contact Details

Company:	<input type="text"/>		
Licensee:	<input type="text"/>		
Mailing Address:	<input type="text"/>		
City:	<input type="text"/>	State:	<input type="text"/>
		Postcode:	<input type="text"/>
Phone:	<input type="text"/>	Fax:	<input type="text"/>
Mobile:	<input type="text"/>	Email:	<input type="text"/>
Special Requirements (e.g. access, dietary, other):	<input type="text"/>		

3. Which Roadshow will you be attending? (please tick box)

<input type="checkbox"/> Cairns Thursday 24 May 2012	<input type="checkbox"/> Townsville Friday 25 May 2012
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4. Number of people attending? (please provide name, email and company name)

1. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
2. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
3. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
4. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
5. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
6. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
7. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
8. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
9. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member
10. <input type="text"/>	<input type="checkbox"/> AFA Member	<input type="checkbox"/> Non Member



5. Cost

- ☐ AFA Members \$40
- ☐ Non AFA Members \$50

All costs stated above are GST inclusive.

6. Payment Details

Please charge \$ (gst incl) to my (please tick) Master Card ☐ Visa ☐ AMEX ☐

Cardholder's Name:

Credit Card Number: Expiry Date: /

Signature:

- ☐ Enclosed is my cheque made payable to: Association of Financial Advisers Ltd.
- ☐ EFT - BSB 082-330 A/C No. - 028 57 3951
- For EFT payments please provide the date of the event your are attending and your name as a reference.**

Ref (date of event): / Surname:

Cancellation Policy

The AFA will refund the cost if the applicant notifies the AFA seven days prior to the commencement of the program of their intention not to attend. If you do not notify the AFA seven days prior to the commencement of the program you will not be entitled to a refund. You may nominate another person to attend in your place.

Please send or fax all registration forms to:

AFA National Office

PO Box Q279, Queen Victoria Building NSW 1230

Ph: (02) 9267 4003 | Fax: (02) 9267 5003

Melissa Favaloro

Email: melissa.favaloro@afa.asn.au

Amy Jones

Email: amy.jones@afa.asn.au

All registrations will be confirmed by email. A receipted tax invoice will be emailed to the address on your registration form.