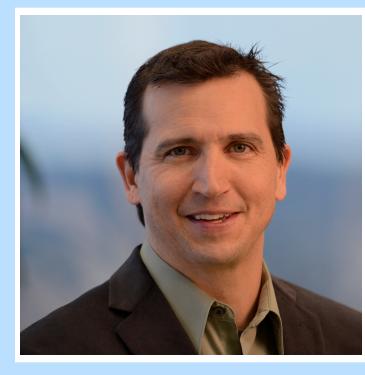


Future Investments

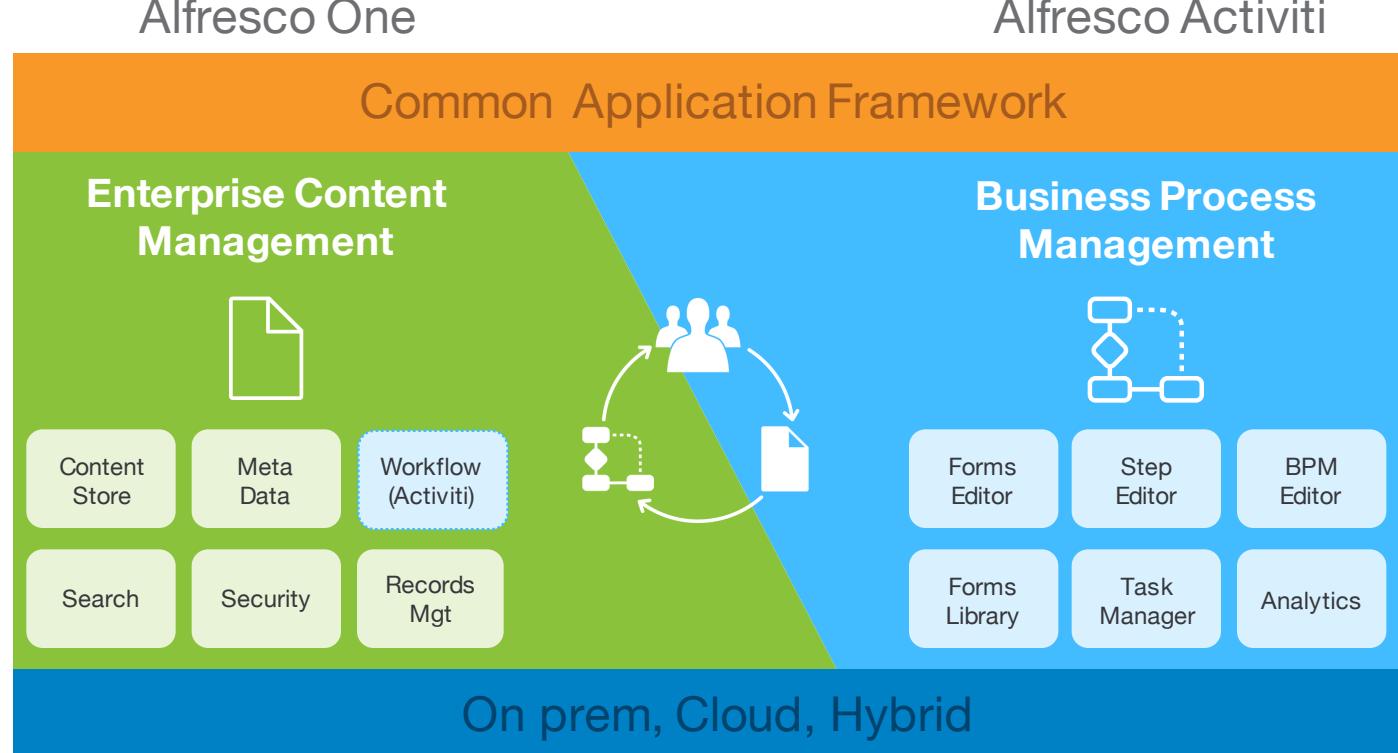
Alfresco One, Alfresco Activiti, Records Management

Thomas De Meo

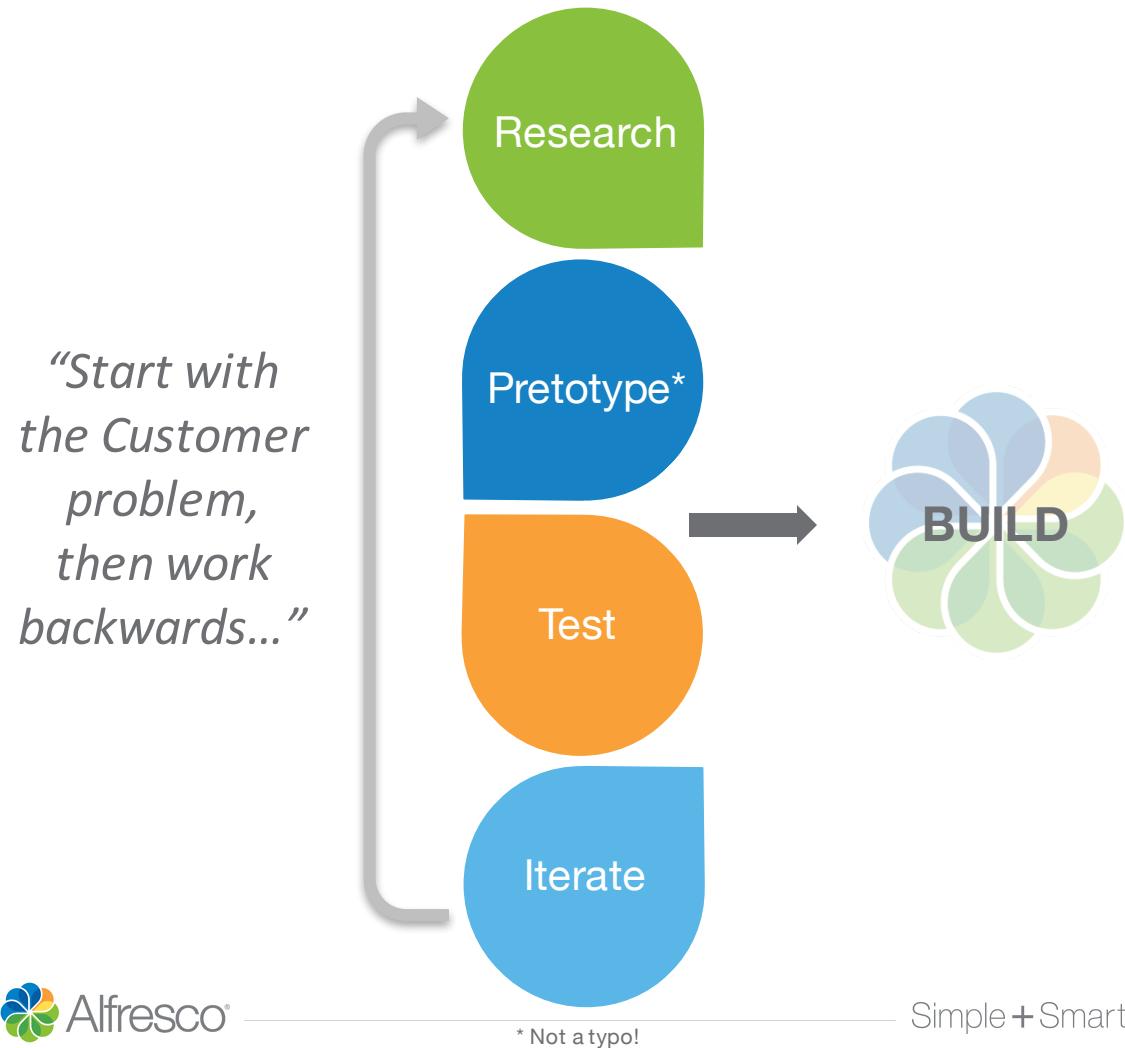
VP, Product Management
[@tedemeo](https://twitter.com/tedemeo)



Content + Process + People



We are Lean, Agile and Design Centric



Persona Archetypes



CIO, VP IT
Cara



IT Architect
Scott



Lead Developer
Gary



Line of Business
Larry

Role	Executive Buyer	Technical Evaluator Executive Influencer	Technical Influencer	Line of Business Owner
Motivation	"IT should be a driver of innovation not a cost center."	"I'm on the hook to make sure our ECM strategy works in the real world, not just on paper."	"I get excited about anything that makes my life easier."	"I am always looking for simple tools to support my business goals."
Area of Focus	Return on Investment Risk Mitigation Cloud	User Adoption Reliability / Scalability Ease of Deployment	Ease of Integration Ease of Customization Active Developer Community	Simple to Use Application Integration Easy to Collaborate

February Product Launch Summary

- **Alfresco One (v5.1)**
 - Easy Content Model Management, Smart Folders
 - Scalability/Reliability/Usability
 - Enhanced Developer Platform
- **Records Management (v2.4)**
 - Security – Classified Content/Records
 - Data Cleansing
 - Department of Navy Tracker
- **Alfresco Activiti (v1.4)**
 - Enhanced BPMN 2.0 Process Engine
 - Easy to configure Business Rules
 - Expanded Integrations (Alfresco and Cloud Drives)
- **Alfresco Outlook Integration (v2.0)**
 - Enhanced search – Responsive and in-email
 - Scalability to enable support for 1,000's sites
 - Model Support – Dynamic property sheet

Latest Release Advances



CIO, VP IT
Cara

- Billion Benchmark ■
- Process throughput □
- Security Clearances ■
- Content Classification ■
- Records Lifecycle ■



IT Architect
Scott

- Content Modeling ■
- Hot process mods □
- Modularization ■
- Solr Sharding ■
- AWS Aurora support ■



Lead Developer
Gary

- Increased ReST APIs ■
- Update Assistant ■
- Step to BPMN □
- Managed JavaScript form customization □
- Separate installers ■
- Updated SDK, SPK □■



Line of Business
Larry

- Outlook Integration ■
- Smart Folders ■
- Easy Decision Tables □
- Box/gDrive metadata □
- Auto Classification ■
- Improved Usability (UX refresh) ■

Latest Release Advances



CIO, VP IT
Cara

- Billion Benchmark ■
- **Process throughput** ■■
- Security Clearances ■■
- Content Classification■■
- Records Lifecycle ■■



IT Architect
Scott

- **Content Modeling** ■■
- Hot process mods ■■
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Lead Developer
Gary

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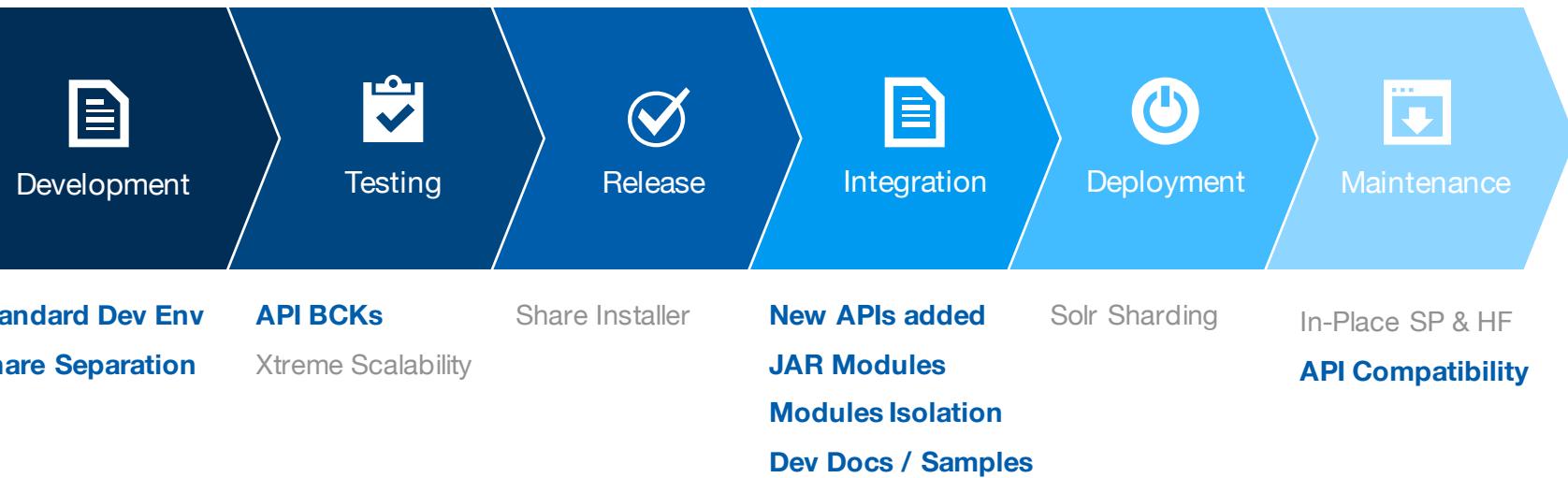
Line of Business
Larry

- Outlook Integration ■■
- **Smart Folders** ■■
- Easy Decision Tables ■■
- Box/gDrive metadata ■■
- **Auto Classification** ■■
- **Usability (UX refresh)** ■■■
- **AOS in Community** ■■■

Blue = open source enhancements

Platform Investments

An end-to-end Platform **lifecycle** makeover



Blue = open source enhancements

Operational Excellence for 5.1

Many Release “Firsts”

- 115 Enterprise “Early Access” Users
- >100 partners in pre-launch events
- 15 “Alfresco on Alfresco” releases
- Greatly improved docs.alfresco.com
- Final SDK delivered w/GA after Beta
- Improved [nightly build](#) collaboration

Strong Developer Outreach

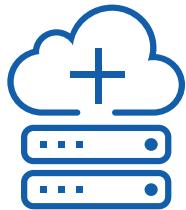
- 6 Community Edition releases
- ~4K Community EA downloads
- 73 Partner / 98 Devs—Enterprise EA
- 55 participated in focused tasks
- 10 bugs accepted in Community EA
- 4 bugs accepted in Enterprise EA



	3.4	4.2	5.0	5.1
Working with Documents				
Quicker and easier to collaboration – Simplified site permissions and process for adding users to sites rather than inviting them (with needs to be accepted). More intuitive actions with use of colour and grouping to guide the user, and the ability to set any location as your home page.	x	x	x	✓
Easy import and take-ownership – Site-owner controlled change ownership of content- make dealing with leavers or absences easier. Importing content in bulk is easy- unzip and maintain folder structure of files imported.	x	x	x	✓
HTML5 Preview – High-fidelity browser and mobile app previews, plus thumbnails, outline navigation and full text search.	x	x	✓	✓
Google Docs and Maps Integration – One-click editing & save back, plus the ability to view location metadata using Google Maps.	x	✓	✓	✓
Social UX Enhancements – Content rating and commenting, quick share URL's and the ability to link to a specific page within a document preview page.	x	✓	✓	✓
Easy document management – My-Files space for personal files, 'Shared Files' for ad-hoc sharing and trashcan lets users recover files without contacting IT.	x	✓	✓	✓
Developers	3.4	4.2	5.0	5.1
Improvements to API's, lifecycle and documentation including interactive REST API explorer – Easier maintenance and upgrades with backward compatibility for extension points.	x	x	x	✓
Support for simple JAR modules – Installed separately with isolation from core code (unlike installed amps) for easier upgrades and maintenance.	x	x	x	✓
Fully supported Alfresco SDK – Rapid Application & Test Driven Development.	x	x	✓	✓
Simple Share customisation with Aikau – Best of breed UI Composition and Extension Framework.	x	✓	✓	✓
Public REST API's	x	✓	✓	✓
Enhanced CMIS 1.1 Support – Including browser binding, aspects and appending content.	x	✓	✓	✓

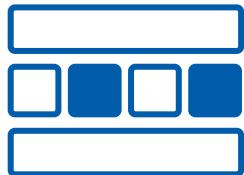
FY 17 Direction: Focus on Time to Value

Empowering Transformation



Content+Process,
Hybrid Control, Ease of use,
Best in class Search

Future Proof Platform



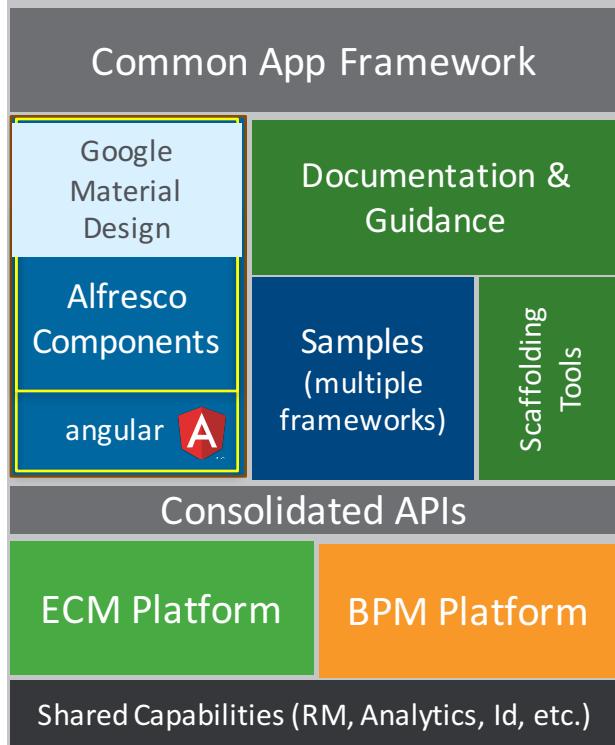
App composition, Flexible
deployment, Micro services,
Developer empowerment

Enabling Solutions



Broad Integrations, Mobility,
RM Compliance, Partner
Certifications

Unified Application Framework



Features:

- Used for new custom applications
- Reusable libraries for Angular 2 and Web Components
- Framework independent guidance, API's, samples, and tooling
- Design for mobile-first web apps

Aikau Continues:

- Share and Records Management continues to be extended with Aikau
- Leverages the lessons from Aikau
- Aikau will transition toward Angular.js interoperability



Highly Extensible & Open Source

- Enhanced Modularization of Platform Architecture ■
- Modular UI framework to build custom business solutions ■
- Comprehensive Platform and Application Extension points ■
- Native BPMN process for full control of dynamic processes ■



Ease of Development

- API lifecycle with clear rules for versioning and REST APIs ■
- Easy, 0 code, Mobile app feature configuration ■



Active Community

- Easy upgrade path from Community to Enterprise ■
- More high-fidelity, self-documented Public APIs, SDK ■
- Submissions, fixes, definition of extension points ■ ■
- Environmental reporting to help ease support and troubleshooting ■

- Alfresco One
- Alfresco Activiti
- Alfresco Records Management
- Alfresco Mobile

Future Investments:

Rapid,
Future-Proof
Innovation



Lead Developer
Gary



Consumer-Like Search & Usability

- Smart Search including visual queries, search highlighting, filtering and bulk actions ■
- Streamlined, consumer-like document centric view of the Alfresco repository ■



Content in Context

- Aikau refinements for Share and Records Management ■
- Enhanced mobile content previews and metadata support ■
- Repository Integration with Popular Cloud Drives ■



Secure Collaboration

- Dedicated mobile app for mobile process support ■
- Bulk loading of content with multi-level folder support ■

Future Investments:

User Productivity



Line of Business
Larry



Expanded Deployment Choices

- Provisioning Tools for easier deployment ■



Effortless Information Governance

- Folders As Records for easy folder-level RM ■
- Centralized way to manage and apply retention policies ■
- Properties from user directory mapped to Alfresco access controls ■



Modular & Scalable Architecture

- Improved standards based, supported extension model ■
- Native BPMN execution engine ■
- Abstract Data Layer allows for No-SQL support ■

Future Investments:

Enterprise Scale and Control



CIO, VP IT
Cara



IT Architect
Scott

- Alfresco One
- Alfresco Activiti
- Alfresco Records Management
- Alfresco Mobile

CY 2016

CY 2017

Q1

Q2

Q3

Q4

Q1

By Product Area

WINTER LAUNCH

Alfresco One 5.1

Outlook Connector 2.0

Activiti 1.4

Records Management 2.4

Mobile Android

Mobile iOS

AUTUMN LAUNCH

Simple File Sharing

Win Desktop Sync 1.5

Cloud Drive Connectors

Activiti 1.5

Records Management 2.5

Mobile Android

Mobile iOS

Community Edition

Activiti Version 6 Engine

SPRING LAUNCH

Alfresco One NEXT

Application Framework

Mac Desktop Sync 1.5

Records Management 3.0

Mobile Android

Mobile iOS



Blue = open source enhancements

* Subject to change



</end>
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Legal Notices

Forward-Looking Statements:

This presentation makes a number of statements regarding Alfresco's future business plans, product strategies, and product-development roadmap. These statements—while accurate as of the presentation date—do not constitute binding commitments by Alfresco to pursue any particular initiative described in this presentation. Alfresco reserves the right to change or discontinue any product strategy and/or development effort in its sole discretion as business needs dictate.

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