Battle of the Neighborhoods -What to Eat in a Financial Metropolis?

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0.2 Introduction

Global financial centers are some of the most wealthy regions. They are spacially very concentrated and a hot spot for luxury products. In the aftermath of the coronavirus pandemic, thousands of restaurants shut down for good, even in the busy financial centers. But ones downfall is the others chance and people always need places to go and eat. New restaurants are needed! **The idea is to open a restaurant in Frankfurt am Main** (short: FFM), Germany. As a restaurant, especially nowadays, you want to minimize risk. So this is part of a whole **market study** an investor could rely on for his decisions. So what kind of restaurant? What does the international financial elite love to eat? Is there a prevalent type of restaurant between those cities? Let's find out!

0.3 The Data

0.3.1 Geolocation Data

Different cultures, different food, right? But do mondane people favor their native kitchen? Or do they all agree on one trendy type of food all over the world? To get a better overview, six cities with big financial centers will be analyzed: **New York, Toronto, Tokyo, London, Paris and Frankfurt**. The data used will be provided by foursquare.com, automatically downloaded via their API. The focus will lie on restaurants only, excluding cafes, bars, bistros and so on.

Adding "&query=food" to the Foursquare API url will get us only food-related venues. This way the search radius can be expanded without hitting the limit of 100 venues per city. The request

and subsequent data frame building is looped over all 5 cities. A radius of 10 km for example would be too high and include restaurants far outside FFM and thus too far away to travel to for a business lunch. The radius of 7 km seems to be a good fit between the maximum number of venues and travel distance.

```
<ipython-input-2-112cf702a079>:42: FutureWarning: pandas.io.json.json_normalize
is deprecated, use pandas.json_normalize instead
  nearby_venues = json_normalize(venues) # flatten JSON
```

```
[2]:
                          name
                                             categories
                                                               lat
                                                                           lng
                                                         40.707654 -74.009138
     0
                      Manhatta New American Restaurant
                     Crown Shy
                                             Restaurant 40.706187 -74.007490
     1
     2
                                            Salad Place 40.705626 -74.008282
                    sweetgreen
                Luke's Lobster
     3
                                     Seafood Restaurant 40.704488 -74.010915
       Pisillo Italian Panini
                                         Sandwich Place 40.710530 -74.007526
            city
       New York
       New York
     1
     2 New York
     3 New York
       New York
```

It would also been possible to store all the cities in one data frame, distinguishable by the "city" column. But I prefer to have them separated within a superstructure i can loop over. I guess it is just a matter of taste.

0.3.2 Data Refinement

Cleaning Restaurant Categories Although bistros and cafes also serve food, for simplicity, we use restaurant-type categories only.

```
[3]:
                                                                categories
                                           name
     0
                                          Canoe
                                                                Restaurant
     1
                               Richmond Station
                                                       American Restaurant
     2
                                                           Thai Restaurant
     3
        The Keg Steakhouse + Bar - York Street
                                                                Restaurant
                                 Byblos Toronto Mediterranean Restaurant
              lat
                                  city
                          lng
        43.647452 -79.381320
                              Toronto
       43.651569 -79.379266
                              Toronto
     2 43.647923 -79.388579
                              Toronto
        43.649987 -79.384103
                              Toronto
        43.647615 -79.388381
                              Toronto
```

Some restaurants don't have a specification for their kitchen, simply called "Restaurant". These will be assigned a "miscellaneous" type.

```
Misc. Restaurants: 1
    Number of restaurants in Toronto :
                                          52
    Misc. Restaurants: 7
    Number of restaurants in Tokyo :
                                        75
    Misc. Restaurants: 1
    Number of restaurants in London :
                                         49
    Misc. Restaurants: 7
    Number of restaurants in Paris :
    Misc. Restaurants: 4
    Number of restaurants in Frankfurt :
    Misc. Restaurants: 3
[5]:
                                           name
                                                               categories \
                                         Canoe Miscellaneous Restaurant
     0
                              Richmond Station
     1
                                                      American Restaurant
     2
                                           Pai
                                                          Thai Restaurant
       The Keg Steakhouse + Bar - York Street Miscellaneous Restaurant
                                Byblos Toronto
     4
                                                Mediterranean Restaurant
              lat
                                 city
                         lng
      43.647452 -79.381320
                              Toronto
     1 43.651569 -79.379266
                              Toronto
     2 43.647923 -79.388579
                              Toronto
     3 43.649987 -79.384103
                              Toronto
     4 43.647615 -79.388381
                              Toronto
```

Number of restaurants in New York :

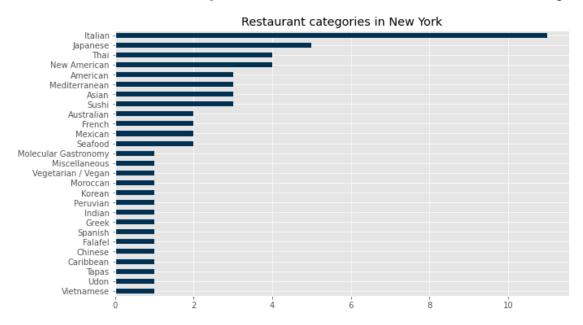
The word "Restaurant" isn't needed anymore and will interfer with future visualization. Therefore we simply drop it.

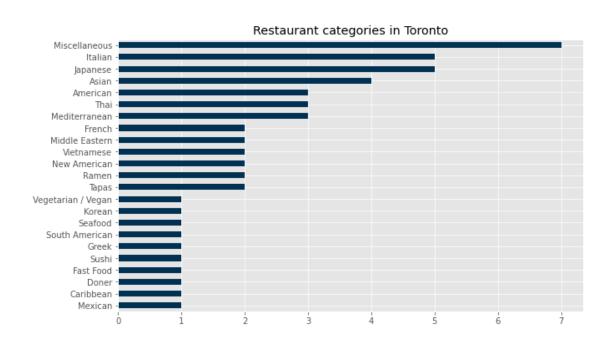
```
[6]:
                                                   categories
                                          name
                                                                     lat \
     0
                                         Canoe Miscellaneous
                                                               43.647452
     1
                              Richmond Station
                                                     American 43.651569
     2
                                           Pai
                                                         Thai 43.647923
     3
       The Keg Steakhouse + Bar - York Street Miscellaneous 43.649987
                                Byblos Toronto Mediterranean 43.647615
              lng
                      city
     0 -79.381320
                  Toronto
     1 -79.379266
                  Toronto
     2 -79.388579
                  Toronto
     3 -79.384103 Toronto
     4 -79.388381 Toronto
```

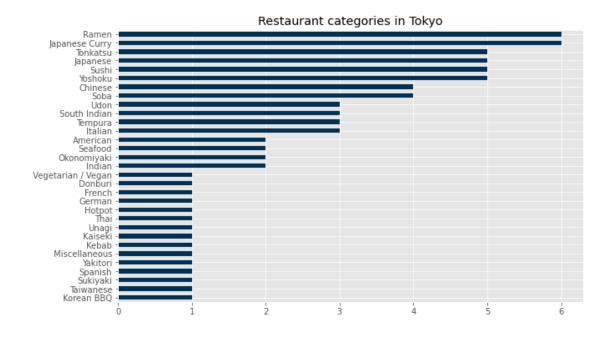
Finally, a map of the restaurants to see if we really got all the data we wanted or maybe even too much.

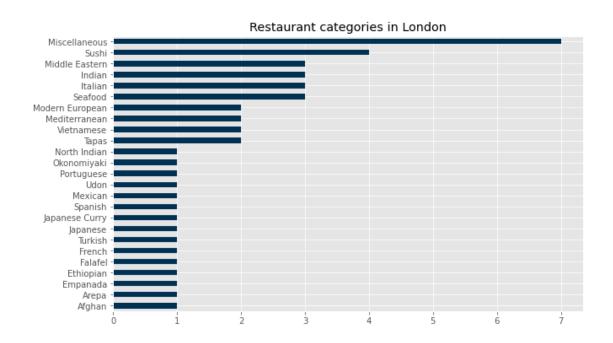
```
[7]: <folium.folium.Map at 0x28bf6c6ff70>
```

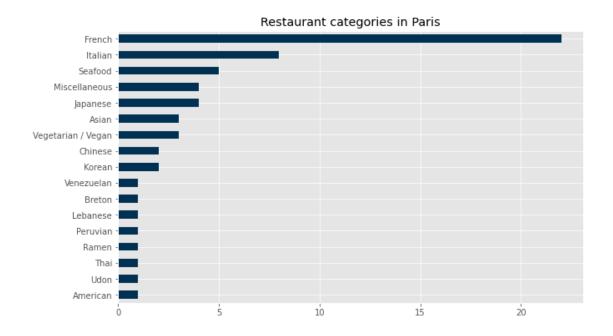
Consolidation of Redundant Categories First, let's visualize the data as horizontal bar plot.

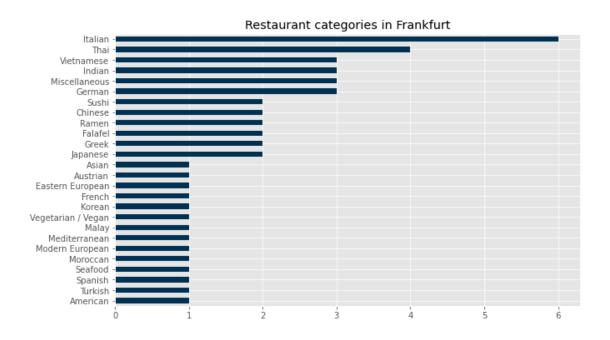












We can see, that in Paris and Tokyo, the respective national kitchen is by far the most favourite one, whereas in New York and Franfurt the Italian cuisine dominates. Another similarity is found between London and Toronto with "miscellaneous" Restaurants being the top one, followed by Italian cuisine. Now the "miscellaneous" category is a real problem here, since we don't know what kind of food they serve and we don't know if the restaurant type just wasn't specified by the Foursquare users despite belonging to a certain type. Another "problem" is Tokyo, or to be precise: the Japanese cuisine. Japanese restaurants are often more like small street food venues,

serving just a specific Japanese dish. For comparability reasons, all the single Japanese dishes will be merged into the "Japanese" type, with exception of "Sushi". Sushi places are found in every city and quite popular, except in Paris, where it might fall into the category "Seafood". There are several more examples of duplicity, but we have to be careful not to simplify the data too much, since a specific subtype, like "Tapas", might be much more favoured than the regional type it belongs to. Let's start with Tokyo.

With the categories now nice and clean, we can finally start to analyze the similarities between the cities.

0.4 Methodology

First we try to establish the similarity between the cities. To do so, the Pearson correlation coefficient r is calculated. Since Frankfurt is our point of reference, we calculate the r value between Frankfurt and the other 5 cities. This gives us the advantage to ignore restaurant categories, that are not present in Frankfurt, but the other city it is paired to.

[16]:		Frankfurt	Paris	London	New York	Toronto	Tokyo
	categories						
	Chinese	2	2	0	1	0	4
	Sushi	2	0	4	3	1	5
	German	3	0	0	0	0	1
	Miscellaneous	3	4	7	1	7	1
	Indian	3	0	3	1	0	5
	Vietnamese	3	0	2	1	2	0
	Thai	4	1	0	4	3	1
	Italian	6	8	3	11	5	3

Now we can run the Perason correlation provided by scipy. It is important to note, that the data for the correlation does not include *nan* values and both variables (cites) have the same data length. The correlation results are shown in the **Results** section. Another possibility is to include all categories over all cities, so we can calculate the correlation between all cities. For that, we only have to alter the data frame a bit.

[17]:		Frankfurt	Paris	London	New York	Toronto	Tokyo
	Afghan	0	0	1	0	0	0
	American	1	1	0	7	5	2
	Asian	1	3	0	3	4	0
	Australian	0	0	0	2	0	0
	Austrian	1	0	0	0	0	0
	Caribbean	0	0	0	1	1	0
	Chinese	2	2	0	1	0	4
	Doner	0	0	0	0	1	0

The difference here is, that the "Frankfurt" column also has 0-values and it includes all categories.

0.5 Results

0.5.1 Similarity between Cities

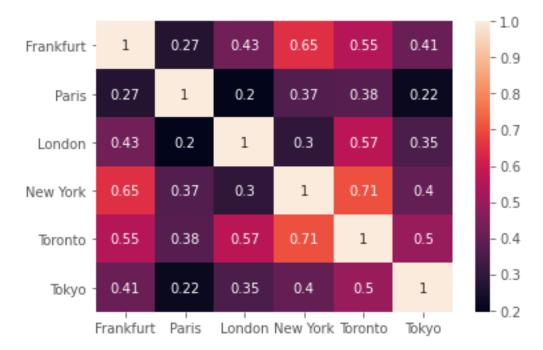
The Pearson correlation between the cities paired to Frankfurt point of reference are as followed:

```
Frankfurt - Paris r: 0.115 | p-val.: 0.584
Frankfurt - London r: 0.433 | p-val.: 0.03
Frankfurt - New York r: 0.606 | p-val.: 0.001
Frankfurt - Toronto r: 0.498 | p-val.: 0.011
Frankfurt - Tokyo r: 0.386 | p-val.: 0.057
```

The highest correlation is found between Frankfurt and New York with $\bf r=0.6$ and a **p-value < 0.05**, followed by Toronto ($\bf r\sim0.5$) and London ($\bf r=0.43$). Tokyo shows also a high correlation ($\bf r\sim0.4$) but it is not significant (p-value > 0.05). Most interesting is the low correlation between Frankfurt and Paris ($\bf r=0.1$) with a whopping p-value of 0.6, meaning not only that they are very dissimilar but also that the similarity they share is likely to be random. Now if we look at the second approach, correlating all cities with each other, we can easily calculate a correlation-matrix out of the data frame.

[19]:		Frankfurt	Paris	London	New York	Toronto	Tokyo
	Frankfurt	1.000000	0.273993	0.429313	0.650864	0.554981	0.413552
	Paris	0.273993	1.000000	0.195868	0.367792	0.375848	0.217794
	London	0.429313	0.195868	1.000000	0.296450	0.565341	0.354847
	New York	0.650864	0.367792	0.296450	1.000000	0.705790	0.401946
	Toronto	0.554981	0.375848	0.565341	0.705790	1.000000	0.503479
	Tokyo	0.413552	0.217794	0.354847	0.401946	0.503479	1.000000

This can be visualized with a heat map using the *seaborn* library



This shows us that the highest correlation is found between New York and Toronto, not very surprising given their proximity. Correlation between Frankfurt and New York has slightly increased to **0.65**, due to the higher number of categories taken into account. The question now is, how to use this information about the similarity between Frankfurt and other cities to recommend a restaurant category. Another differentiation should be made between the "strategy" of the investor. This comes down to two different approaches: low risk and high risk.

0.6 Discussion

0.6.1 Low Risk Approach

"Low risk" in this context means that the recommendation for a restaurant category is based on what is already popular in Frankfurt and highly correlated cities. This investment poses the lowest risk of failing dependant on the restaurant category alone. This can also be subdivided into two different approaches:

a) we either recommend what is popular in both, Frankfurt and the other city. Or **b)** we recommend what is popular in highly correlated cites but not in Frankfurt.

This way the investor can open a restaurant that doesn't has much competition in Frankfurt, but is popular in cities similar to Frankfurt. (b) seems to be the best way to recommend a restaurant category, since recommending to open Italian restaurant number 7 probably won't fly with the investor.

We simply subtract the restaurant categories percentage of Frankfurt from the other cities. By that we get values between -1 and 1 with 1 being a category much more prevalent in Frankfurt and -1 much more prevalent in the other city. "0" means that either both cities have the same percentage of this restaurant category or neither has one. We will compare Frankfurt to New York and Toronto alone with both having a r > 0.5.

[21]:	American	-0.097811
	Italian	-0.061441
	Australian	-0.033898
	Mexican	-0.033898
	Asian	-0.030014
	Mediterranean	-0.030014
	Japanese	-0.018362
	Caribbean	-0.016949
	Molecular Gastronomy	-0.016949
	Peruvian	-0.016949
	Tapas	-0.016949
	Seafood	-0.013065
	French	-0.013065
	Sushi	-0.009181
	Afghan	0.000000
	dtype: float64	

So the **low risk (b)** recommendation from the comparison with New York would clearly be an **"American"** restaurant with only 1 American restaurant in Frankfurt. **"Italian"** restaurant would

be definetely be the recommendation for the **low risk (a)** approach, being the most popular category in both cities.

[22]:	American	-0.075321
	Miscellaneous	-0.072115
	Asian	-0.056090
	Japanese	-0.051282
	Middle Eastern	-0.038462
	Tapas	-0.038462
	Mediterranean	-0.036859
	Doner	-0.019231
	Mexican	-0.019231
	Fast Food	-0.019231
	Caribbean	-0.019231
	South American	-0.019231
	French	-0.017628
	Peruvian	0.000000
	Kebab	0.000000
	dtwpo: float64	

dtype: float64

The **low risk (b)** recommendation from Toronto is either an American or an "Miscellaneous" restaurant with 3 of latter being already in Frankfurt. But "Miscellaneous" could mean a lot and doesn't provide much information for the investor. The **low risk (a)** recommendation would be an "Asian" or "Japanese" restaurant. Since there are already a lot of Asian, Thai, Japanese and so on restaurants in Frankfurt, these restaurants seem to be a real evergreen in Frankfurt.

0.6.2 High Risk Approach

Under "high risk" we understand a recommendation of a category that isn't found in Frankfurt, but popular in Toronto or New York. Considering categories from cities with low similarity to Frankfurt and not existing there could be defined as "maximum risk" approach.

We simply subtract the category names of Frankfurt from New York/Toronto to get the categories only found in New York, then look at the amount of those categories in New York/Toronto.

[23]:	Mexican		2
	Australian	2	
	Tapas	1	
	Molecular Gastr	1	
	Peruvian		1
	Caribbean		1
	Name: New York,	dtype:	int64
[24]:	Tapas	2	
	Middle Eastern	2	
	South American	1	
	Fast Food	1	
	Doner	1	
	Mexican	1	

Caribbean Name: Toronto, dtype: int64 3.0 [25]: Tapas Mexican 3.0 Caribbean 2.0 Australian NaNDoner NaNFast Food NaNMiddle Eastern NaNMolecular Gastronomy NaNPeruvian NaNSouth American NaN dtype: float64

The combined **high risk** recommendation from New York and Toronto would be either a **Tapas** or a **Mexican** restaurant, with "Carribean" also being an alternative.

0.7 Conclusion

The investor now has his possible restaurant categories narrowed down to just a few (American, Italian, Miscellaneous, Asian/Japanese, Tapas or Mexican). Ultimately, he will decide between one of those based on their profit potenial. To estimate the potential profit of a restaurant category is very complex and many aspects go into that (e.g. the cost of food of that cuisine). Therefore it is vital to have just a narrow selection that needs to be analyzed. This approach is very similiar to "collaborative filtering" used by video streaming services like Netflix. Analoguous to the Netflix user, we evaluated the "preferences" of a whole city, compared them to the preferences of others and recommended based on different approaches.

Big thanks to IBM for this awesome course! It has been assured me that I really want to become a professional Data Science. Also shoutout to Coursera for being just the perfect platform for gaining skills!