

Origami

Bringing Machine Learning to the very end of IoT Edge

09/01/2023

PROBLEM: No Cloud, No AI

How AI works now:

1. IoT device sends data to Cloud DC
2. Data is processed by Cloud AI
3. Prediction is sent back to IoT device
4. IoT device actuates control

Cloud AI is

dependent on network connection, too **far** away to respond quickly, too **big** to run locally, and too **expensive**!

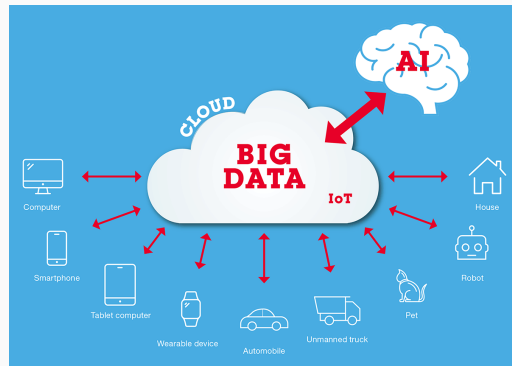


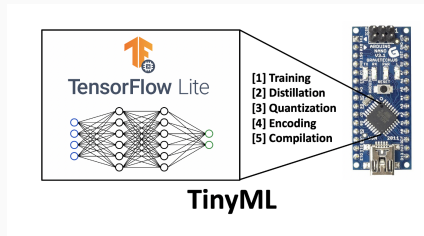
Figure 1: Big AI on Cloud

SOLUTION: Cloudless AI with tiny Machine Learning

We squash ML smaller, run on microcontroller in IoT device, process IoT sensor data locally. This is called,

Tiny Machine Learning

1. Cloudless & Networkless
2. small, fast & energy efficient
3. cost effective



Market opportunity: *Now AI Is Eating IoT*

- 2011, *Why Software Is Eating the World*, a16z
- 2017, *The End of Cloud Computing*, a16z
- 2019, *Software Ate The World, Now AI Is Eating Software*, Forbes
- 2022, *AI Accelerators Enter IoT SoCs*, EETIMES
- 2023, *AI Ate Software, Now AI Is Eating IoT*, Origami

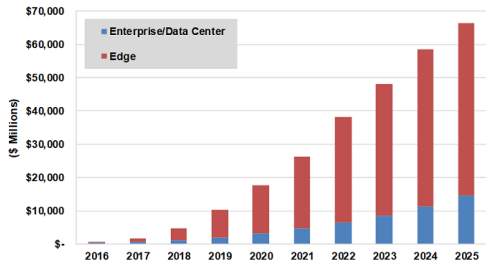


Figure 2: Deep learning chipset revenue

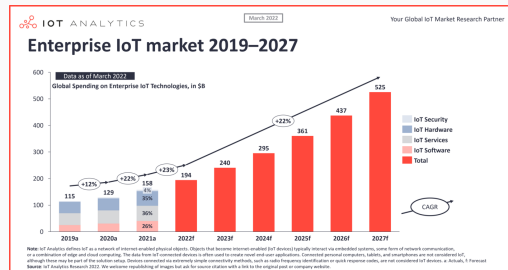


Figure 3: Enterprise IoT market

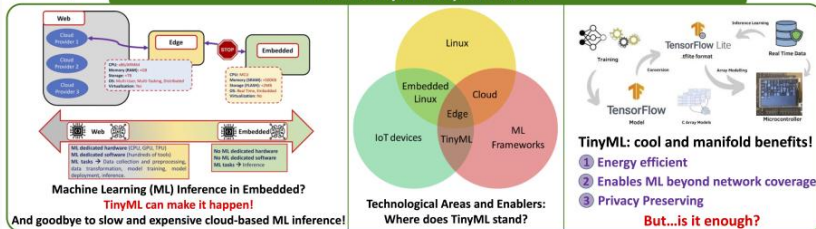
Product: TinyML as-a-Service (TinyMLaaS)



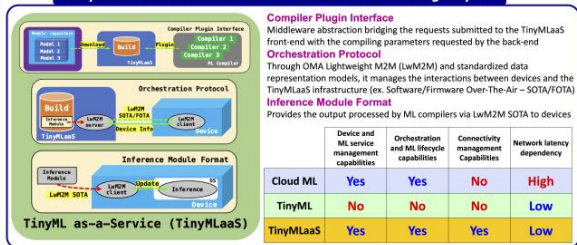
Why join the Cloud ML navy when you can be a TinyML pirate?

Hiroshi Doyu (Origami) and Roberto Morabito (University of Helsinki, Origami)

What is TinyML? Why we need it?



TinyML as-a-Service: three "interfaces" for democratizing TinyML



TinyMLaaS in Action

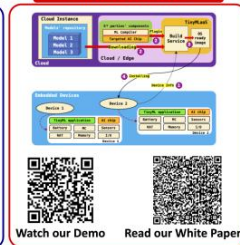


Table 1: Price list

Type	Description	Price (EUR)
License	Per TinyML model annually	30K/model
Subscription	Per TinyMLaaS traffic	0.1/Request
Professional Service	Time and Materials	150/H

Marketing and sales strategy

Basically TinyML could be applied to any industries. **Now We focus on:**

Factory Automation

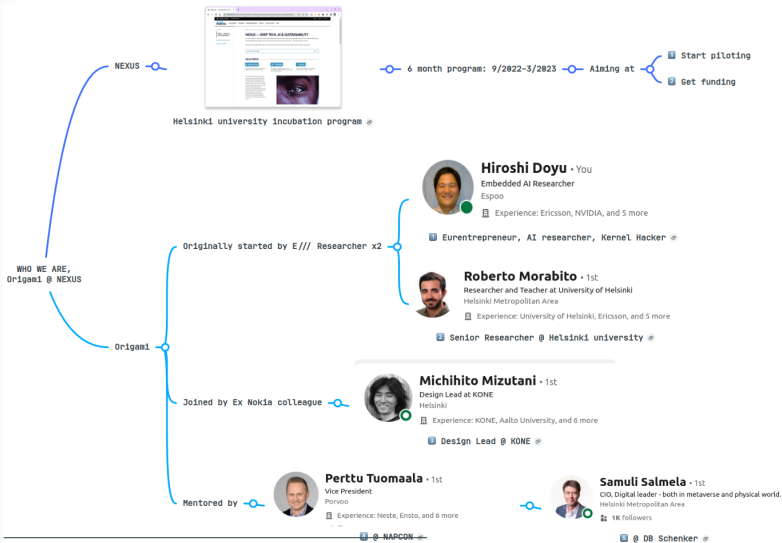


- Networkless AI Automation
- Cloudless Predictive maintenance
 - without big data storage
- Autonomous Emergency shutdown

HealthCare



- Cloudless Medical Gadget
 - with longer battery life
 - with privacy preservation
 - with small ML models



History & Progress

- 09/2022 Origami started under NEXUS incubation program²
- 12/2022 On-site workshop held on customer premises
- 01/2023 A workshop report & piloting proposals sent
- 02/2023 Agree on piloting project with *Letter of Intent* (LoI)
- 04/2023 Acquire funding with LoI
- 05/2023 Close a piloting contract
- 06/2023 Hire more developers
- 08/2023 Start development
- 10/2023 End of development
- Q1/2024 Start **TinyMLaaS** subscription service

²20 promising teams selected for mentor-driven NEXUS incubator programme

Looking for piloting projects with **TinyMLaaS!**

We could offer to:

1. hold an on-site workshop to consult ML challenges
2. propose multiple (Tiny)ML solutions
3. run & verify TinyML project together



Origami

<https://Origami-TinyML.github.io/blog/about.html>