

Waqar Ahmed Khatri

HP# (Pakistan) 0333-2774844 Email: - khatri_waqar@live.com



Objective: *To embark on a career in Financial Industry, where I can serve in a challenging and dynamic environment towards a successful career by making the best out of my professional abilities and interpersonal skills.*

PROFESSIONAL EXPERIENCE

PHARMATEC Pakistan (Pvt.) Limited.

Area Sales Manager (21st Jan 2014 to continue.)

- Distribution/Primary Sales and Marketing of Pharmatec Pakistan products in all major cities of Sindh Pakistan.
- Designing Activities for Secondary Sales.
- Planning and Forecasting of Primary/Secondary Sales of Pharmatec Pakistan products annually and monthly.
- Reconcile Distributor ledgers Daily , Monthly and Annually.
- Reconcile Sales Products wise and Area wise.
- Compile Product wise sales Daily , Monthly and Annually.
- Recoveries of credit.

Genix Pharma (Pvt.) Limited. (Affiliated with Genix Health Care UK)

Area Sales Manager (11th March 2011 to 20th Jan 2014).

- Introducing company and New Products in New segments include Sales and Marketing of all Major Cities of Sindh.
- Distribution/Primary Sales and Marketing of Genix Pharma products in all major cities of Sindh Pakistan.
- Designing Activities for Secondary Sales.
- Planning and Forecasting of Primary/Secondary Sales of Genix Pharma products annually and monthly.
- Reconcile Distributor ledgers Daily , Monthly and Annually.
- Reconcile Sales Products wise and Area wise.
- Compile Product wise sales Daily , Monthly and Annually.
- Recoveries of credit.
- Arranging the awareness programs to customers.

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Getz Pharma (Pvt.) Limited. (A member of the Getz Group of Companies)

Territory Manager (18th Nov 2005 to 10th Mach 2011).

- Distribution/Primary Sales and Marketing of Getz Pharma products in all major cities of Sindh Pakistan.
- Designing Activities for Secondary Sales.
- Planning and Forecasting of Primary/Secondary Sales of Getz Pharma products annually and monthly.
- Reconcile Distributor ledgers Daily , Monthly and Annually.

EDUCATION

MBA - Master in Business Administration, Marketing

(College of Modern Science affiliated University of Sindh, Jamshoro)

B.Sc - Bachelors in Science

(Govt College affiliated with University of Sindh, Jamshoro)

Personal Information

Date of Birth	:	29 th October 1979
Nationality	:	Pakistani
Marital Status	:	Married.
Phone #	:	022-2630675
Current Address	:	House # 234 B/10 Dohi Street, Shahi Bazar , Hyderabad, Sindh, Pakistan.