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Adnan Bhatti

Objective

To join a growing organization where I can fully utilize my potential for advancement in my carrier.

Personal

Name	:	Adnan Bhatti
Father's Name	:	Muhammad Jahangir Bhatti
Date of Birth	:	02 Jan, 1983
Age	:	32 years
N.I.C. No.	:	37405-5613875-7
Marital Status	:	Single
Languages	:	Urdu, English, punjabi

Education

2010-2011

Master Of Business Administration(Marketing)

2000 – 2002

BACHELOR OF SCIENCES (zoology, Botany, Chemistry)

1998 – 2000

INTERMEDIATE CERTIFICATE (Biology, Physics, Chemistry)

1996 – 1998

SECONDARY SCHOOL EDUCATION (Biology, Physics, Chemistry)

Experience

Working as **ASM** in **Glitz pharma Pvt.Ltd.** From march 2016.

One year work experience as **ASM** in **Bio-Labs Pvt.Ltd.** from may 2015 to march 2016.

One and half year work experience as **Product specialist** in **Johnson & Johnsons** From july 2013 to May 2015 .

Five year work experience as **Senior Medical Information officer** in **Novartis** Pharmaceutical from July 2008 to July 2013.

Trainings

Aspiring FLM training in **Novartis** Pharmaceutical.

Novartis selling Excellence in **Novartis** Pharmaceutical.

Arrow Training Corse in **Novartis** Pharmaceutical.

Basic Training Corse in **Novartis** Pharmaceutical.

Achievements

Improving my team performace from first month in **Glitz Pharma**.

Continuously improved team performance in **Bio Labs**.

Regained the previously lost business at **Dhq Abotabad**.

Developed 10 key customers in Each territory and continuously improving individual performance of team.

Achieving my Quarterly and Ytd targets throughout my carrier in **Novartis**.

Highest sales achiever of Tegral and Won a Tegral Marathon prize in September 2009, In march 2010, August 2010, september 2011.

Won the regional detailing competition in 2011 and 2012.

Strengths

Team building, Team management, good communication, customer relationship, strong follow up, Analytical skills, computer skills.