Bilal Saleem

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Cell : +92345-2924329

Summary

An enthusiastic and self-motivated professional with proving skills and experience in Regulatory Affairs, Business Development and Pharmaceutical Exports. My professional experience and responsibilities have taught me management, strategic planning, customer relations and leadership.

Experience

Officer International Marketing Department.

(March 2015 to Current)

At Maple Pharmaceutical (Pvt.) Ltd.

Management Trainee at Maple Pharmaceutical (Pvt.) Ltd.

(Dec 2014 to March 2015)

Responsibilities:

- Developing, reviewing and compiling new product registration dossiers for DRAP and Exporting country Regulatory Body.
- Applying for Renewal of Product Registration, Shelf Life cases, change of specification and other matters to DRAP and Exporting country regulatory Authority.
- Responding product related NOD's of exporting countries in due time.
- ACTD/CTD dossier preparation.
- Ex- Product Registration dossier preparation for DRAP.
- Coordination with Quality Assurance/Quality Control Department for the preparation of export dossiers.
- Filing cases of COPP, FSC to be sent to DRAP, Chamber of commerce/ MOFA/ Embassy of different countries to be attested and legalized.
- Evaluating and Finalizing the Agreements of export customers.
- Development and proofing of artwork as per exporting country requirement.
- Export Marketing Literatures and promotional materials development.
- International Customer dealing, order execution and commercialization.
- Managing shipment of export products.
- Provide support to international client in Participating Tender Business.
- New Export Market Development.

1 month Summer Internship in Pharmevo (Pvt) Ltd.

3 weeks internship in Pharmacological Technique at **PCSIR**.

Academics

Pharm D, with 3.3 CGPA

2010 to 2014

Federal Urdu University of Arts, Science and Technology (Karachi)

Intermediate in Pre-medical with A grade.

2008 to 2010

DJ science college, Karachi

Matriculation with A+.

2006 to 2008

AL- Syed Public school, Karachi

Skills Familiar with a vast array of software related to Computer including

MSWord 2007 MS Excel 2007

MS Power Point 2007

Interest Regulatory affairs

Pharmaceutical Export Business Development New Product Development International Marketing

Personal Information

Father's Name : Abdul Qadir
Date of Birth : 31-12-1991
Place of Birth : Karachi

Marital Status : Single

Language English

Urdu Punjabi Hazara

Address House no. 433/191 Khuldabad, Quaidabad, District Malir. Karachi