

Nouman Khalid | H # 3R-1024 Dhoke jumma Jhelum Pakistan

Marketing M: 0092-307-5168207

Manager E: noumankhalid001@gmail.com

PERSONAL SUMMARY

An experienced and talented marketing manager who has motivation and right skill set needed to ensure targets and met and everything gets on time and to budget. Highly organized, ambitious, driven and possesses the capability to develop maximum sales and profitability. Also having better communication means to build a strong relationship with customers.

AREAS OF EXPERTIES

- 1) Competitor analysis 2) Business plans 3) Staff management
- 4) Developing ideas 5) Customer trends 6) Data management

CAREER HISTORY

High noon Pharmaceutical Ltd (2011-12)

Hilton Pharmaceutical Ltd (2012-13)

Plan and set goals and objectives to build relationship with customers through meeting and generate revenue for the company.

DUTIES

- Set goals and targets for sales and management teams.
- Managing complex and large tenders and bid teams.
- Representing the company and trade shows, industry functions and networking events.
- Attracting new clients and identifying new markets.
- Presenting business strategies and common goals clearly to work colleagues.
- Seeking out and identifying new business opportunities.
- Raising the company's profile within the market place.

KEY SKILLS

- Delivering impressive presentations to individual or group audiences.
- Having a creative approach to problem solving.
- Identifying and then generating leads.
- Managing marketing staff on a day-to-day basis.
- Experience of a high end, high volume sales environment

ACADEMIC

NATIONAL UNIVERSITY OF MODERN LANGUAGE (2013-16)

- MBA (marketing)

UNIVERSITY OF PUNJAB (2009-11)

- BSc (Mathematics & Physics)