

# MUHAMMAD ZUBAIR KHAN

Pharmacist / Marketing Coordinator / Sales Executive / Educator



Faisalabad, Pakistan.

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DOB: - 10-Aug-1994

## PHARMACEUTICAL SKILLS

- ❖ Handling of Lab Instruments
- ❖ Extemporaneous Dispensing
- ❖ Patient Counseling
- ❖ Dose Adjustment
- ❖ Pat. Case Management
- ❖ TPN Preparation

## AREA OF EXPERTISE

- ❖ Competitive Intelligence
- ❖ Relationship Management
- ❖ Market Research/Analysis
- ❖ Sales/Marketing Strategy
- ❖ Opportunity Identification
- ❖ Client Relations
- ❖ Profit Generation
- ❖ Customer Service
- ❖ Sales Methodology
- ❖ Presentation skills
- ❖ Administration & Management
- ❖ Powerful Data Collection
- ❖ Strategic Planning
- ❖ Advertising
- ❖ Event Planning
- ❖ Negotiation Techniques

## COMPUTER SKILLS

- ❖ MS Office (Word, PowerPoint, Excel, Publisher)
- ❖ Brochures and Flex Designing

## EXECUTIVE SUMMARY

Poised and articulate professional with exceptional skills in supporting global leadership teams in the development and implementation marketing strategies to capture new markets and increase profitability. Adept at communicating across diverse audiences and collaborating cross-functionally to achieve corporate objectives. Adept at driving increased revenues through the identification of new sales opportunities. Creative and innovative thinker with strengths in aiding in the delivery of marketing communications and development of content for sales/marketing collateral.

## EDUCATION

2011-2016	Pharm-D (Doctor of Pharmacy) Government College University Faisalabad.	CGPA= 3.5
2009-2011	FSC (Pre-Medical)	Grade= A
2007-2009	Matriculation	Grade= A+

## INTERNSHIPS

2015	Faisalabad Institute of Cardiology	2 Months
2014	Allied Hospital Faisalabad	1 Month
2013	Care Pharmacy Faisalabad	1 Month

## WORK EXPERIENCE

2013-2015	Postal Life Insurance	Canvasser
2013-2015	Real Estate Business	Investor

## CONFERENCES & SEMINARS

- 1st National Pharmacy Symposium
- Nano particles and Herbal Medicines
- Career Counselling
- Research of Pharmacy Practice in Pakistan
- Emergence of Clinical Pharmacy Strategies in Pakistan

\*\*\*References will be furnished on demand.