

NAEEM HUSSAIN

Email address : naeem_novartis@yahoo.com,
naeemkakezai@gmail.com,

Contact No : cell: 0333-9005176

Skype Id : naeem.hussain786

NIC No : 173011-356411-7

Address : Nasarpur, opposite Railway station Nasarpur Peshawar, Pakistan



CAREER OBJECTIVE:

To pursue a challenging career in a dynamic and progressive organization by constant learning and hard work, and to work devotedly in an innovative environment to fulfill the organization and personal goals I am looking for an opportunity that would help me to build up my skills and enjoy the growth of my career.

PERSONAL DETAIL:

- | | |
|--------------------|----------------|
| 1. Father Name | Khadim Hussain |
| 2. Date of birth | 16/08/1979 |
| 3. Marital Statues | Single |
| 4. Nationality | Pakistani |
| 5. Domicile | Peshawar |
| 6. Religion | Islam |

EXPERIENCE PROFILE

- One year as a team leader at Solus Distribution Nottingham UK 2014-2015.
- Four Years selling and Marketing experience and top achiever of cardiovascular brands nationwide at Novartis pharma (HTA) from 2008-2012.
- Eight months experience as a sales promotion officer at Brookes pharmaceutical laboratories (Pak) from December 2004 till July 2005.
- One year sales experience as a medical representative in Lek pharmaceutical Slovenia from February 2004-December 2004.

Educational Background:

Qualification	Award/Year	Institutions
MSc Marketing	Degree awarded/2014	PRIFYSGOL CYMRU University Of Wales. UK
MSc Marketing	Diploma FHEQ/ 2013	London School of Business and Finance, Manchester
MBA Marketing	Degree awarded/2007	IMS University Of Peshawar
BSc Biological sciences	Degree awarded/2003	University Of Peshawar
FSc Pre-medical	Certificate/2001	Peshawar Board
SSc Science Group	Certificate/1996	Peshawar Board

Driving Certificate:

UK valid driving license 2014

Skills and abilities:

- Product Management Skills
- Communication and interpersonal Skills
- Leadership (During my post Graduate Degree I was a part of organizing committee at LSBF).
- Personal and Managerial Skills

Computer & Presentation Skills:

Adequate knowledge in the usage and troubleshooting of
Microsoft Office (MS Word, M.S Excel, Power Point), Internet applications

Major courses studied:

- Consumer Behavior & Research
- Global Brand Management
- Integrated Marketing Communications
- Strategic Marketing Management

- Project Management
- Internet and Digital Marketing Communications
- Botany, Chemistry, Zoology

Personal Skills:

- High personal integrity, excellent interpersonal skills and able to create trust in all.
- Ability to grasp new ideas and integrate them into desired results.
- Easily understand and accept new challenges to achieve the set targets by analyzing, learning and result oriented problem solving.
- Highly articulate, motivated, confident and persuasive team-builder, able to motivate and communicate.
- Excellent Analytical & Problem solving skills and capable of meeting challenges alone as well in a team.

Trainings/Seminars/Awards:

- Declared best performer by Novartis selling Excellence academy conducted in 2008.
- Ranked second in Basic training course 2010.
- 1st prize Zonal detailing champion 2011.
- Novartis top achiever cardio line and Neuroscience group
- Top achiever and Marathon winner consecutively four times nationwide cardio group.
- Successfully launches of Rasilez and Diovan 320mg.
- Will to win and Performance frontier plus trainings.

Language Skills:

- Urdu: Mother tongue
- English: Very good Spoken and Written

Declaration:

I certify that, to the best of my knowledge and belief, all the information on this application is true, correct, complete, and made in good faith.

Signature

(Naeem Hussain)