

M.NADEEM AHMED

PHARMACIST/ZONAL SALES MANAGER



HOUSE NO.7/7 RIAZ COLONY OPP. ABDUL SATTAR GENERAL STORE, BLOCK B

BAHAWAL PUR, PAKISTAN
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OBJECTIVE

I have Passionate to work in a Leading National and Growing Company which provides me opportunities to apply my technical skills in most efficient manner. Such a personal drive shall enable me to consciously contribute to the organizational assets. Exceptionally motivated and creative problem solver. Who thrives on challenges, exceedingly adaptable and committed performer. A team player with deviant interpersonal, solid analytical and remarkable communication skills and can work under pressure.

PERSONAL INFORMATION

➤ Father's Name:	Atta Muhammad
➤ DOB:	01-01-1973
➤ Marital Status:	Married
➤ Religion:	Islam
➤ NIC:	31202-0222234-9

ADMINISTRATION

Look after Baluchistan & Sindh Areas
Multan, Vahari, Bahawal Pur, Bahawal Nagar, Rahim Yar Khan
Preparation Daily Repots & Returns
Comprehensive Procurements
Analysis of Claims & Processing
Office Administration
Achieve Budget More then 100% with key Products
Launched of new products with Successfully in HN.NQ.BH
Improved a whole products line which resulted to more than 25% increase
Excellent command on CMH,BWP,BWN,A/PUR,RYK,WAPDA,STATE BANK.

EDUCATION

B-Pharm 1993-1997
Islamia University Bahawal Pur
Result – 1st Division

F.Sc Pre-Medical 1991-1993
Sadiq Egerton College Bahawal Pur
Result – 1st Division

Matriculation 1989-1991
Technical High School Bahawal Pur
Result – 1st Division

Professional Training

Duration

Consolidated Chemical Laboratories	(1997-1998)
Selling Skills Training Highnoon Labs Lahore.	(2001)
Cardiovascular Training	(2002)
Professional Selling Skills	(2006)
Vitamin D3 Training Ramada Restaurant Multan	(2012)

Experience

Pakistan Pharmaceutical Products Karachi (1998-1999)

Highnoon Labs Lahore (1999-2002)

Libra Pharmaceutical Peshwar as a REGIONAL Sales Manager Base at Sukker (interior Sind & Boluchistan)

Barrett Hodgson (2002-2008)

Nabi Qasim Pharmaceutical Karachi Base at Bahawal Pur work as a Zonal Sales Manager (2008-2012)

Scotmann Pharmaceutical Islamabad work as a Zonal Sales Manager Base at Multan & Bahawal Pur

Sales Manager IN PARAMOUNT NOW, IN HILTON FROM 2013 TO UPTILL NOW (2012- up till now)

Skills

- MS Office Suite
- Data Base Management System
- Microsoft Windows NT 2000,

Responsibilities

Apply different Marketing Strategy to put product on top of the market.

Professional Skills

- I can write reports and deliver oral presentations on it.
- Conduct RTD and Training, Selling session.

Language Proficiency

- I have better persuasive, communication skills. Urdu, English, Punjabi, Saraiki, Sindhi

Project

Computerize Medical Stores

Computerize Doctors Pharmacies