

# Muhammad Pervez Khattak



House # 333, street 5, sector N-2 Phase 4 Hayatabad Peshawar

---

## Personal Information

Father's Name	:	Fida Muhammad
Marital Status	:	Married
Religion	:	Muslim
Email Address	:	muhammad_pervez@ymail.com
Contact No	:	03339723241
Nationality	:	Pakistani
CNIC No	:	14202-6110311-3

## Objective

A challenging position that will capitalize on acquired expertise and experience. Desire a position with career growth potential in a prestigious organization, also a challenging position sought with a dynamic organization where professional experience, strong communication skills and strategic decision making abilities can be utilized to the maximum level.

## Professional Experience

- **Caraway Pharmaceutical (Pvt) Ltd**

Currently working as **Business Development & Product Manager** in Caraway Pharmaceuticals from Jan 2015

- **Caraway Pharmaceutical (Pvt) Ltd**

Worked as **Marketing Executive** in Caraway Pharmaceuticals from Jul 2011 – Dec 2014

.

- **Caraway Pharmaceutical (Pvt) Ltd**

Worked as **ASM** in Caraway Pharmaceuticals from Jul 2010 – Jul 2011

- **Caraway Pharmaceutical (Pvt) Ltd**

Worked as **FM** in Caraway Pharmaceuticals from Jan 2010 – Jul 2010 months.

- **Shaigan Pharmaceutical (Pvt) Ltd**

Worked as **Territory Manager** in Shaigan Pharmaceuticals July 2006 - Jan 2010

### Academic Records

- |                |   |
|----------------|---|
| • MBA          | Incomplete (Due to Job Responsibility ) |
| • BSC          | 2006                                    |
| • Intermediate | 2004                                    |
| • Metric       | 2002                                    |

### Skills

1. Strategic & Tactical Product Management
2. Administration
3. Relationship Management
4. Facilities Planning/Management
5. Team Building
6. High-Impact Sales Presentations
7. Solution Selling Strategies
8. Organizational Leadership
9. Key Client Retention
10. Business Development
11. Customer Service
12. Customer Relationship Management (CRM)
13. Ms Office ( Ms Word, Ms Power Point, Ms Excel) & Internet
14. Product Launch
15. Pharmaceutical Launch
16. Big customer pool in kpk (Different specialty)

---

**Note:** - MBA not completed because of JOB, but due to rich experience, I have the ability to meet all challenges & expectation.