**CV**

**Personal:**



Name: Faisal Ahmed

Father’s name: Mumtaz Ahmed

Date of birth: 28-02-1983

Nationality: Pakistani

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Mob: 0343-3446688

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**Objective:**

I wish to obtain a position in “Sales & Marketing Management” in a reputable pharmaceutical, through which I can utilize my marketing and selling skills at its best for the benefit of the organization as well as for my career growth.

**Education:**

Masters: MBA (Marketing) from KASBIT in 2013.

Graduation: B-Sc from Karachi University in 2004.

Intermediate: Pre-Medical from Govt. College Forman Nazimabad in 2000.

Matriculation: Science, from Pak Folks Grammar School in 1998.

**Experiences:**

* Served Ziauddin Enterprises as a “Head Of Pharmaceutical Sales”. (2013-2015)
* Served Danone Baby Nutrition as a “Field Sales Manager”. (2011-2013)
* Served Nestle Nutrition as a “Medical Delegate”. (2006-2011)
* Served Abbott Laboratories as a “Territory Manager”. (2005-2006)
* Worked in Pacific Pharmaceuticals as a “Sales Promotion Officer”. (2004-2005)

**Professional Trainings & Courses:**

* Basic training course at “Pacific Pharmaceuticals” for 10-days.
* Basic training course at “Abbott Laboratories” for 25-days.
* Time management for 2-days.
* TOPS (Techniques of Persuasive Selling) for 5-days.
* Basic training course at “Nestle Nutrition” for 20-days.
* PSS (Professional Selling Skills) for 3-days.
* AMDC (Annual Medical Delegate Objectives) for 1-day.
* MAD (Make a Difference) for 1-day.
* MDMS (Medical Delegate Management System) for 3-days.
* PDA’s handling for 1-day.
* Value unit for 2-days.
* Basic training course at “Danone Baby Nutrition” for 5-days.
* PDR (Performance development review) for 2-days.
* Leadership skills in Dubai. For 5-days.

**Computer Skills/Softwares:**

* MS Word
* MS Excel
* Power Point
* MS Outlook
* Internet Skills