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|  | HASSAAN AHMED SIDDIQUI |
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| F:\141814-0300-3515823 (1) copy.jpg | A-4 BLOCK 17 FEDERAL B AREA KARACHI 0300-3515823 hassaan.ahmed.90@hotmail.com |

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|  | Objectives  To augment my skills and knowledge in an organization that is conducive to learning, in order to build myself as a strong professional who is mutually beneficial to the organization and society.  experience  PFIZER PAKISTAN (FROM 27 APRIL 2015 TILL DATE)  PROFESSIONAL SERVICE REPRESENTATIVE  **Responsibilities**  Responsible to make liaison with medical professionals in order to enhance pharmaceutical sales  Responsible to keep strong follow up with the pharmacies and chemist  To manage the pharmaceutical sales business within the assigned territory  To coordinate with the associated distribution for the sales effectiveness regarding the proper availability of pharmaceutical products  Execute the sales strategies in coordination with marketing department.  Develop the territory business plan for the sales effectiveness on quarterly basis.  MACTER INTERNATIONAL LTD (JUNE 16,2014-APRIL 17,2015)  **QUALITY ASSURANCE OFFICER FROM DEC 17,2014 - APRIL 17,2015**  **Responsibilities**  To establish the CGMP practices and operations to maintain the state of control  Ensure that the procedures and specifications are appropriate and followed  Ensure that the appropriate manufacturing in-process controls are implemented  Ensure the in-process controls are performed during the manufacturing procedures and the results are satisfactory  Review /approve/reject the any documents that give the work instructions and set requirements such as procedures, protocols, tests methods and specifications-including changes to these documents  Review / approve/ reject the reprocessing and rework procedures  Reports on product, processes and system risks to management  **MANAGEMENT TRAINEE( Q.A DEPARTMENT) FROM JUNE 16,2014 – DEC 16,2014**  INTERSHIPS  NIBD&BMT HOSPITAL KARACHI (CREDIT HR. 200)  from august 15,2013 – sept 15,2013  **Responsibilities**  Discuss case history of patients.  Study and investigate drug interactions and therapeutic uses  Independently seek information or training to improve evaluation and treatment skills, and evidence for practice.  Work in retail.  ABBASSI SHAHEED HOSPITAL(credit hr.200)  from june 16,2011 – july 16,2011  skills  Territory business plan development Product placement and detailing Sales trend analysis Sales promotion strategies Liaison development  Strong Communication Competitive analysis Customer Insights Pharmaceutical dosage form manufacturing  professional qualification  INSTITUTE OF BUSINESS MANAGEMENT  **MBA in MARKETING**  Status: Progress  Date: From April 2015 till date  UNIVERSITY OF KARACHI (2009-2013)  PHARM-D  Status: Completed  academic qualification  bahria college karsaz(2006-2008)  **HSC Premedical Group**  Grade A , 77.19%  CHINIOT ISLAMIA SCHOOL AND COLLEGE(2004-2006)  **SSC Science Group**  Grade A-1, 86% |

activities and seminars

Organize the seminar on “Opening new horizon in good pharmacy practices

(Importance of CGMP in pharmaceutical industry)

Organize the seminar on “Clinical exposure of pharm-d in global scenario”

Seminar on “Emergence of clinical pharmacy practice in Pakistan”

Organize the seminar on the “Basics of the clinical oncology”

Dialogue on “Current trends in hospital pharmacy practices’’

area of intrest

Pharmaceutical Marketing

computer skills

Proficient in Microsoft office packages

Excellent internet searcher and email user

personal details

Date of Birth: April 7, 1990

Nationality: Pakistani

Religion: Islam

Reference

To be furnish on request