MUHAMMAD ATIQ-UR-REHMAN

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A self-aware, confident and determined individual looking for suitable position which offers the opportunity to develop new skills while strengthening those I already possess. I successfully combined my studies with work and other commitments showing myself to be self-motivated, organized and capable of working under pressure.

**Academics:**

**Dow University of Health Sciences**

* MBA 2011-2014 Secured 3.2 GPA

**Federal Urdu University of Science Arts and Technology**

* Doctor of Pharmacy (Pharm-D) 2005-2010Secured 3.06 GPA

**Professional Experience:**

**Compliance & Quality Assurance Executive in United Distribution Pvt. Limited (UDL) from March,2015 till date.**

**Role & Responsibilities:**

* To ensure the Good storage practices for Pharmaceutical Products in Cold Chain
* Have expertise in using online temperature monitoring software to monitor temperature of more than 29 locations across the country via wifi data loggers from a centralized monitoring desk.
* Advise all levels of management on their responsibilities and accountabilities in relation to Quality and Compliance.
* Participate in External Audit as key representative of the company.
* Develop and Implement Quality / Compliance management SOPs with the focus on short and long term practices.
* Also conduct internal audit of warehouse.
* Understand the various requirements of Good Storage Practice and Good Distribution Practice of all the products under the portfolio of the company through available literature and personal interaction with the Product Managers and Compliance Managers working at our Principals.
* Monitor cold chain compliance through data loggers on daily basis. Take precautionary steps for prevention of excursions and breaches
* Monitor receipt temperatures of GRNs and communicate to Principals to obtain clearance for sale
* Keep management team abreast of any shortcomings in compliance during quality assurance activities and actions being taken to improve the situation.

**TERRITORY MANAGER – REKO PHARMACAL; 14 April 2009 to 15 May 2012**

**Responsibilities:**

* Liaise with healthcare professionals in order to sell them prescription drugs.
* Distribute information about their companies' products to physicians, hospital nurses, and medical technicians.
* Persuade doctors to prescribe the drug to patients.
* Deliver market research to healthcare professionals.
* Attempt to sell the newest products.
* Implement knowledge of disease and pharmacology.
* Answer questions about the drugs, their cost, and possible side effects.
* Know which drugs will be of interest to doctors in different specialties.
* Attempt to identify doctors who dispense the most prescriptions.

**Activities & Certifications:**

* 14th Annual Pharmacy Conference And Exhibition 2007
* PAK PHARMA Expo 2008
* Strengthening the Role of Pharmacist in Drug Abuse prevention 2008
* 14th Annual Medical Symposium(J.P.M.C—N.I.C.V.D—N.I.C.H) 2010
* 1st Pakistan Pharma Summit 2011

**Interests and skills:**

* Computing skills
* Striving for excellence
* Leadership
* Spoken Communication
* Influencing & Negotiation Skills
* Effective Presentations

**References:**

Can be furnished where required