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Email: Muhammadrashidd2003@gmail.com

**CAREER OBJECTIVE**

I would like to groom myself with challenging, dynamic & result oriented firm of the world and to

Learn utilize the optimum level of my skills and capabilities for the Enrichment of organization.

**EDUCATIONAL QUALIFICATIONS**

**Master of Business Administration in Marketing (Cgpa 3.05)**

From Shah Abdul Latif University, Khairpur

**Bachelor of Science in Pre-Engineering (2nd Division)**

From Govt. Islamia Science Collage, Sukkur

**Higher Secondary School Certificate (2nd Division)**

From, Govt. Islamia Science Collage, Sukkur

**Secondary School Certificate (2nd Division)**

From Govt. M.K High School Sukkur

**WORKING EXPERIENCE**

**At** present working as a **Zonal Sales Manager (South)** looking **03** ASMs & **16** TMs in

(**AL HABIB PHARMACEUTICALS)** (Pvt.) Ltd, Karachi. (Whole Sindh, Balochistan & RYK)

**3** years experienced **Divisional Field Manager** looking **04** teams (**General+Antibiotics**) in

(**SAMI PHARMACEUTICALS)** (Pvt.) Ltd, Karachi. (Sukkur, Khairpur & Ghotki.)

**2** years experiencedas **Area Sales Manager** & looking **02** teams (**Gynecology+Anti TB**) in

(**PACIFIC PHARMACEUTICALS)** (Pvt.) Ltd, Lahore. (Sukkur. Jacobabad, Larkana, Dadu.)

**1** Year experienced as “**TSO”** in gynecology & anti tuberculosis product group (**General**) in

(**PFIZER** **WYETH** **PAKISTAN),** (Pvt.) Ltd, Karachi. (Sukkur And Khairpur)

**4** years experienced as a **Sales Promotion Officer** in specialty group (**Gynecology**) in

**(PLATINUM PHARMACEUTICALS)** (Pvt.) Ltd, Karachi. (Sukkur, Khairpur, Ghotki & JCD.)

**3** years experienced as a **Territory Manager** in injectible group of antibiotics (**General**) in

**(TABROS PHARMA)** (Pvt.) Ltd, Karachi**.** (Sukkur, Khairpur & Ghotki.)

**TERRITORIAL EXPERIENCE**

I started my career since **25th** of **March 2003**, I worked almost in all areas of **Sindh &**

**Balochistan** provinces & Their peripheries like **Ghotki** Belt, **Khairpur** Belt, **Jacobabad** Belt,

**Larkana** Belt, **Dadu** Belt, **Rahim Yar Khan** Belt, **Quetta** Belt, **Sibbi** Belt, **Hyderabad** Belt,

**Mirpur khas** Belt, **Nawabshah** Belt & their peripheries as well, therefore very same reason,

I have very Good experience as a **Representative, Regional Manager & Sales Manager**

(**South)** in **Ghotki**, **P**ano Aqil**, K**hanpur Mahar, **M**irpur Mathelo, **D**aharki, **U**bauro, **Khairpur**,

**P**irgoth, **K**ot Banglow, **C**hundko, **T**hari Mirwah, **G**ambat, **R**anipur, **H**ingorja, **H**ilani, **M**ehrabpur,

**S**hikarpur, **Jacobabad**, **T**hull, **D**era Allah Yar, **U**sta Muhammad, **D**era Murad Jamali, **K**andh Kot,

**K**ashmore, **Larkana**, **D**adu, **M**ehar, **Q**ambar, **S**hahdad kot, **Rahim Yar Khan**, **S**adiqabad,

**K**hanpur Katora, **T**renda, **L**iaqatpur, **Quetta**, **S**ibbi, **Hyderabad**, **M**irpur Khas, **N**awab Shah, **H**ala.

**TRAINING PROGRAMME**

I attended the **F**eatures & **B**enefits of **P**roducts **T**raining by (**Platinum Pharmaceuticals**).

I attended the **B**asic **P**roduct & **S**elling **S**kills **T**raining by (**Platinum Pharmaceutical**),

I also attended the **B**asic & **A**dvance **P**harmaceutical **S**elling **S**kills **P**rograms Organized

By (**Platinum Pharmaceutical**).

**ACHIEVEMENTS & REWARDS**

I have got **1s**t Position with 2000 rupees in detailing competition in overall Pakistan.

**(PLATINUM PHARMACEUTICAL)**

I have got **A**ppreciation letter on monthly best sales performance in sukkur Region.

**(PLATINUM PHARMACEUTICAL)**

I have got **2nd** Position in basic product & selling skills training in overall Pakistan.

**(PLATINUM PHARMACEUTICAL)**

I have got **1st**Position & won rado watch on fixitil -T prescription competition in Sukkur.

**(TABROS PHARMA)**

**COMPUTER PROFICIENCY**

**M**s Office**, W**indow **XP, I**nternet**, S**urfing **& B**rowsing **E**tc.

**LANGUAGES FLAIR**

**G**ood reading, **W**riting and **S**peaking skills in **E**nglish, **U**rdu, **P**unjabi and **S**indhi.

**STRENGTHS**

**S**elf **M**otivated, **G**ood **L**eadership **S**kills, **G**ood **I**nterpersonal **S**kills, **G**ood **A**nalytical **S**kills,

**G**ood **C**ommunication **S**kills and **G**ood **H**ard **W**orking **S**kills.

**ACTIVITIES & INTEREST**

**R**eading **B**ooks of almost all kind of **L**iteratures, **N**ewspapers, **W**atching **I**nformative,

**N**ews **O**riented **C**hannel, **W**atching **C**ricket, **H**istory **D**ocumentary **M**ovies, **L**istening **M**usic.

**PERSONAL PROFILE**

**Father’s Name : Muhammad Akram**

**C**aste : **R**ajput

**D**ate of Birth : **2**3rd November 1979

**C**NIC.NO : **4**5504-1080937-3

**C**onveyance : **O**wn Bike (Skc.767)

**D**riving License : **O**wn (Bike & Car)

**C**urrent Package : **70’**000 (Plus)

**N**ationality : **P**akistani

**R**eligion : **I**slam

**M**arital Status : **S**ingle

**D**omicile & **P.**R.C : **S**ukkur (Sindh)

**CREDENTIALS**

**W**ill be furnish as per request.