# CURRICULM VITAE

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| **MURAD ALI**  **Mailing Address*:*** House # 409, Street # 33, Sector A, Phase 4, Ghouri Town, Islamabad.  **Cell :** 0314-9090981  **Email Address*:*** [murad72@yahoo.com](mailto:murad72@yahoo.com).  **Skype ID**: murad.ali175@skype.com. | | **DSCF0989** |
| Objectives | To work with an effective and efficient organization that offer opportunities to utilize my educational and professional excellence in a professional environment to serve humanity and get a good position in organization and community. | | |
| Personnel Information | * Father Name : Dr Capt Salahuddin * Gender : Male * Marital Status : Married * Date of Birth : 10th April 1977 * Nationality : Pakistani * Domicile : Mardan * Religion : Islam * CNIC : 16101-6097796-7 * Permanent Address : Dr Salahuddin Street, Bari Cham, Mardan,   Khyber Pukhtoon Khwa. | | |
| Education | |  |  |  | | --- | --- | --- | | **Qualification** | **Board/University** | **Division** | | B.Sc (Premedical) | University of Peshawar | 2nd Division | | F.Sc (Premedical) | BISE Peshawar | 2nd Division | | Metric | BISE Peshawar | 2nd Division | | Diploma in English | NUML Peshawar | 2nd Division | | Russian Language Certificate | University of Belo Russia | 1st Division | | | |
| Professional Experience | |  |  |  | | --- | --- | --- | | **Organization** | **Designation** | **Experience** | | Stanley Pharmaceuticals | **Product Manager** | Aug 2015 till to date | | USAWA Pharmaceutical | **Training Manager & B.D.M** | Feb 2013 till Aug 2015 | | Pacific Pharmaceuticals | **Area Sales Manager** | July 2008-Feb 2013 | | Sanofi Aventis | Pharma Associate | Jan 2004--July 2008 | | Wyeth Pakistan | T.S.O | Sept 2002-Jan 2004 | | | |
| Field Working Area | Punjab (Rawalpindi, Jehlum, Lahore), Khyber Pukhtoon Khwa (Peshawar, Kohat, Bannu, D.I.Khan, Mardan, Mingora, Temargara and all peripheries), Azad Jammu Kashmir. | | |
| Courses and Training | |  |  |  | | --- | --- | --- | | **Company** | **Year** | **Training/Course Name** | | Wyeth Pakistan | Oct 2002 | Initial Training Course (ITC) | | Sanofi Aventis (Aventis) | April-May 2004 | Initial Sales Training Program (ISTP) | | Aventis (KZR) | April 2004 | Knock The T of The Cant | | Sanofi Aventis | June 2006 | Territory & Time Management Workshop | | Pacific Pharmaceutical | Jan 2009 | Sales Management & Product Training | | Pacific Pharmaceuticals | June 2009 | Territory & Field Force management Training | | | |
| Achievements | * Member of District Achiever Club (Wyeth) * Elite Club Member (Sanofi Aventis) * 1st Position Holder in Quizzes (Wyeth, Sanofi Aventis, Pacific Pharma). * Excellent Participation Gifts during Trainings/Cycle Meetings. * Top 3rd ASM Sales Achiever in Blue Team at National level (Pacific Pharma). * Top Achiever BDM & best Trainer Award in USAWA Pharma, won I PAD and cash prizes. | | |
| Professional Skills | * 7 Years successful management experience. * Team leader, Management and Solution analysis. * Expert of Computer and internet, MS Office(Word, Excel, PowerPoint) * Good communication & analytical skills. * Excellent Supervisory & Technical report writing skills. * Working at multicultural environment. * Professional Trainer. | | |
| Languages | |  |  |  |  | | --- | --- | --- | --- | | **Languages** | **Speak** | **Read** | **Write** | | English | Fluently | Fluently | Fluently | | Urdu | Fluently | Fluently | Fluently | | Pushto | Fluently | Fluently | Fluently | | Russian | Fair | Fluently | Fluently | | | |