## tn?sid=2237372229&mid=AF7FtEQAAKH9Sk2oPA1rfGX2sPQ&midoffset=2%5f5%5f54617%5f1%5f307723&partid=3&f=451&fid=%40S%40Search&ctype=image%2fjpeg&res=90x90CURRICULUM VITAE

PERSONAL INFORMATION

Name: NAEEM KHAN

F/Name: SULEMAN KHAN (LATE)

Address: H. # 1396 MOHALLAH ISLAM ABAD OUT SIDE LAHORI GATE, PESHAWER CITY.

D.O.B: 29/9/1977

N.I.C. #: 17301-5172938-7

Contact #: 03005904188,

E mail #: khan\_sanofiwala@outlook.com

OBJECTIVE

: I want to work for an organization which provides a good working/caring and growing environment for the people working in it and working for it.

: I want to gain a position of Regional Manager/Sales manager in a reputable and growing organization.

QULIFICATION

GRADUATION: 1997 (BSC (P, MED) UNIVERSITY OF PESHAWAR

INTERMEDIATE: 1995 (PRE MEDICAL) SECONDARY BOARD PESHAWAR

MATRIC: 1993 (SCIENCE) SECONDARY BOARD PESHAWAR

OTHER SKILLS

Basic Sales Training Program: *SEARLE* from 06 September to 11th September 1999.

Basic Medical Training on *SEARLE* from 2nd October 2005

Diabetes and its Management:

Efficiency in Management Skills: (Thailand) *SEARLE*

The Searle Manager (Ashraf Chaudhary)

Selling Skills Summit (Three days ) A.R Puri

Manager’s Skills Summit By Sumair Abro

Negotiation Skills at Islamabad from 10-12-2007 to 12-12-2007 (P.I.M)

Selling Skills at Lahore from 10-12-2009 to 12-12-2009 (P.I.M)

“AIM-1” Workshop Dr. Abdul Salam Babar CCL on 10-13 March 2014

LANGUAGES I UNDERSTAN

SPEAKING WRITING UNDERSTANDING

Urdu 100% 100% 100%

ENGLISH 100% 100% 100%

PUSHTO 100% 80% 100%

HINDKO 100% 95% 100%

EXPERIENCE

: Joined Searle Pakistan in May 1999.

: Promoted as product specialist in June 2000.As Ps my area was declared as best selling area for Xatral , Stilnox, two times.

: Promoted as senior product specialist in July 2004.As a SPs my area was declared as Best focused product Area.

: Promoted as Regional Manager in JUNE 2008 in Searle Pakistan Ltd with 10 team members.

: Promoted as Senior, Regional Manager in July 2012

: Worked as S. Regional Manager in Searle Pakistan Ltd. ORCHID Team in Blossom Business Unit (Peshawar Base) with 10 team members.

: won MD trophy on best selling area 2 time and runner up 1 time.

: Launched 12 new products for Searle Pakistan as a Regional manager e.g. Antibiotics, neuropsychiatry, Gyne, Peads, probiotics, psychiatry products.

: I have launched Morcet(ecitlopram) lumark(levitracitam)Lamnet(lamatrogine)Memomax(Revistagmine)corderone(amidrone)Ticlid

Stilnox(Zolpidam)Xatral,Uripas,Relispa((drotavorine)Gardan(mefnamicacid)Tefno(ceftrixone)Omixim(cefixime)Zygril(azitro)gut care (probiotic)Fraxiparine(lmwh)Lamnet(Lamatrogine)Neurocare(Ginkokobiloba) epilum (valporic acid)iron bisglycinate, tranxine ect.

: Promoted and transferred as sales manager south, then centre in October 2012.

: Resigned Searle Pakistan on 30 November 2012.

: join ccl pharmaceutical as district manager with 8 medical representatives.

: Resigned ccl in august 2015.

: Have good relationship with Kol of Peshawar and Khyber Paktoon Kwa.

: Currently working in AGP Pharmaceutical as Regional Sales manager with 8 Spo, s.

: Have experienced of working in all parts of KPK.