***CURRICULAM VITAE***

***Salman Nawab Ali***

*HOUSE NO. R-85, SECTOR 5-D*

*SURJANI TOWN, KARACHI.*

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***Objective:-***

*To support the growth and profitability of a reputable organization that provides challenge, encourages advancement, and rewards achievement and would be a learning experience with the opportunity to utilize my current knowledge and skills.*

***Personal Profile:-***

*Father’s Name : Nawab Ali*

*Date of Birth : 26th October 1990*

*C.N.I.C # : 42101-1075304-1*

*Religion : Islam*

*Nationality : Pakistani*

*Martial Status : Single*

*Language : English & Urdu (R.W.S)*

***Key Skills:-***

* *Great negotiating & sales skills.*
* *Great customer service & communication skills.*
* *Ability to gain customer confidence in the shortest span of time and built customer relations.*
* *Ability to assess every different customer’s needs.*
* *Able to effectively meet sales goals.*

***Work Experience:-***

* *Working as a* ***Territory Manager*** *in* ***Highnoon Laboratories*** *since 15 December 2015 to present.*
* *Worked as a* ***Pharma Associate*** *in* ***Macter International.*** *17-02-2015 to 10-12-1025*
* *4 years worked as a* ***Dispenser*** *in* ***Al-Mustafa clinic****. 2008-2012*
* *Worked as* ***Home Tutor*** *for 2 years. 2012-2014*

***Academic Qualification:-***

* *Enrolled in* ***MBA*** *from* ***Iqra University. (3rd semester)***
* ***M.sc*** *in* ***Biochemistry*** *from* ***University Of Karachi.*** *2015*
* ***B.sc******Hons****.**In* ***Biochemistry*** *from* ***University Of Karachi.***  *. 2014*
* ***Intermediate*** *(Pre-medical) from Board of Intermediate Education Karachi. 2011*
* ***Matriculation*** *(Science) from Board of Secondary Education Karachi. 2009*

***Attended workshops and seminars:-***

* ***3 days symposium on “Diabetic Foot” organized by Baqai Institute of Diabetes and Endocrinology. (2014&2015)***
* ***Seminar on Marketing to the Bottom of the Pyramid organized by IBA. 8th Dec 2016***

***Extra Skills:-***

* *Ms Office*
* *Adobe Photoshop*

***References:-***

* *Available upon request.*