**Curriculum Vitae**

Name **Sunil Joseph**

Father’s name Joseph Aziz

Nationality Pakistani

Date & Place 31-10-80

Of birth Multan

C.N.I.C.No. 36302-1679841-9

Marital Status Married

Religion Christian

**Scholastic Qualification**

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| --- | --- | --- |
| **Degree** | **Year** | **Division** |
| MBA(one sem) | 2002 | 1ST |
| BBA | 1999 | 1ST |
| F.Sc | 1997 | 2ND |
| Matric | 1995 | 1ST |

**Experience**

* Worked with GlaxoSmithKline as a Medical Services Executive from Sep., 2003 to Dec., 2007.
* Worked with Hilton Pharma from January, 2008 to December, 2011 and was promoted there from Territory Manager to Area Sales Manager.
* Worked with Ferozsons Laboratories Limited as a Sales Manager Exports from January, 2012 to April, 2013 in Nigeria.
* Worked with Macter International as Regional Sales Manager from June 2013 to Decembe 2015.
* Working with Shrooq Pharmaceuticals as a Senior Area Sales Manager since January 2016.

**Achievements**

* + I was ranked among top six salesmen in GSK in the year 2005.
  + I had the highest growth in Hilton Pharma in the year 2009 in pan Pakistan.
  + I was promoted in Hilton Pharma in less than 24 months.
  + In just a year’s time, I developed a very good liaison with the doctors in Nigeria especially in Lagos State, Abuja State, Ogun State, River State, Edo State, Oyo State, Osun State and Delta State.

**Extra skills**

* Right throughout my career, I have been selling the products of respiratory portfolio.
* The areas, which I have covered in Pakistan, are Multan, Bahawalpur, D.G.Khan, Layyah, Vehari, Bahawalnagar, Sahiwal and Okara.
* The areas which I have covered in Nigeria are Lagos State, Abuja State, Edo State, Oyo State, River State, Ogun State, Delta State and Osun State.
* I have more than an excellent command in English language in pure British Accent.
* I also have good knowledge of computers.
* Since I am part of the management staff in my company, therefore, I have enough valid Experience of administration and office computer skills.

**New product launches**

* I launched Seretide inhaler and Flixonase nasal spray in GSK, which are now among the top ranking products in Pakistan respiratory products market.

**New company launches**

* I launched Ferozsons as a company in Nigeria. I hired the field force there, trained them and brought them to the market and I made very good sales in Nigeria for a couple of years.

**Selling big products**

* Throughout my career I have marketed products like Ventolin, Ventide, Becloforte, Becotide, Seretide, Flixotide, Flixonase, Myteka, Methycobal and Cravit and these are the top products of Pakistan.

**Address**

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**Contact No**

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Reference will be furnished upon request.