## Objective: To embark on a career in Financial Industry, where I can serve in

## a challenging and dynamic environment towards a successful career by making

*the best out of my professional abilities and interpersonal skills.*

**PROFESSIONAL EXPERIENCE**

***PHARMATEC Pakistan (Pvt.) Limited****.*

Area Sales Manager (21st Jan 2014 to till continue )

* Distribution/Primary Sales and Marketing of Pharmatec Pakistan products in all major cities of Sindh Pakistan.
* Designing Activities for Secondary Sales.
* Planning and Forecasting of Primary/Secondary Sales of Pharmatec Pakistan products annually and monthly.
* Reconcile Distributor ledgers Daily , Monthly and Annually.
* Reconcile Sales Products wise and Area wise.
* Compile Product wise sales Daily , Monthly and Annually.
* Recoveries of credit.

***Genix Pharma (Pvt.) Limited. (Affiliated with Genix Health Care UK)***

Area Sales Manager (11th March 2011 to 20th Jan 2014).

* Introducing company and New Products in New segments include Sales and Marketing of all Major Cities of Sindh.
* Distribution/Primary Sales and Marketing of Genix Pharma products in all major cities of Sindh Pakistan.
* Designing Activities for Secondary Sales.
* Planning and Forecasting of Primary/Secondary Sales of Genix Pharma products annually and monthly.
* Reconcile Distributor ledgers Daily , Monthly and Annually.
* Reconcile Sales Products wise and Area wise.
* Compile Product wise sales Daily , Monthly and Annually.
* Recoveries of credit.
* Arranging the awareness programs to customers.

***Getz Pharma ( Pvt. ) Limited. (A member of the Getz Group of Companies)***

Territory Manager (18th Nov 2005 to 10th Mach 2011).

* Distribution/Primary Sales and Marketing of Getz Pharma products in all major cities of Sindh Pakistan.
* Designing Activities for Secondary Sales.
* Planning and Forecasting of Primary/Secondary Sales of Getz Pharma products annually and monthly.
* Reconcile Distributor ledgers Daily , Monthly and Annually.

**EDUCATION**

*MBA - Master in Business Administration, Marketing*

(College of Modern Science affiliated University of Sindh, Jamshoro)

*B.Sc - Bachelors in* *Science*

(Govt College affiliated with University of Sindh, Jamshoro)

**Personal** **Information**

Date of Birth : 29th October 1979

Nationality : Pakistani

Marital Status : Married.

Phone # : 022-2630675

Current Address : House # 234 B/10 Dohi Street, Shahi Bazar , Hyderabad, Sindh, Pakistan.