18th Annual
Orlando
Code Camp | 2026
April 11th - Seminole State College

Sponsor Information

Event Site

orlandocodecamp.com

Call for Speakers

sessionize.com/orlando-code-camp-2026

Contact Us

sponsors@onetug.net

Andy Lech: andy.lech@onetug.net or 407-412-0189
Tanner Roe: tanner.roe@onetug.net or 407-729-6129

Event Overview

Code Camps are free, one day learning events for programming professionals and students with a focus on .NET and other related technologies. They are "grass roots" mini developer conferences, free of charge to attendees and open to presenters of all levels of experience.

Code Camps are:

- Community owned and run
- Always free to attend
- Community developed material
- Always on the weekend to not interfere with the work week

The Orlando .NET Code Camp is organized by the Orlando .NET User Group (onetug.net). Details of the event can be found at orlandocodecamp.com. Below outlines some of the highlights regarding contributors.

We have four goals for this event:

- Provides first-class training experience for our attendees. Even though it will be free, we plan to make it as good as or better than a similar paid event.
- Offers an excellent networking opportunity for software professionals, vendors, and employers.
- Build our speaker pool. We've worked hard to get local speakers for the event. Mentorship is being offered for new speakers with assistance in preparing for the event.
- Build relationships with sponsors. The local user groups are funded entirely by donations, and we hope that you will see them as a good venue for highlighting your products, services or just as a good place to look for .NET talent.

This is the 18th time this event will be held in Orlando. Since the pandemic, Orlando Code Camp has averaged around 400 attendees and 75 speakers per event. We believe there is a demand for more in-person events now more than ever. Building on the success of previous Code Camp events, our target audience is Software, IT, and Database professionals and managers working in the state of Florida. Traditionally, our attendees come from all experience levels ranging from beginning level to senior level positions.

We advertise via .NET user groups, SQL user groups, posts in several local blogs and mentions in newsletters of other user groups and community organizations as well as Microsoft events, Twitter, and LinkedIn. We are also working with our personal contacts and asking our friends in the staffing community to help us get the word out.

Sponsorship Levels

Benefits/Level	Bronze	Silver	Gold	Platinum
Logo in communications and website	✓	✓	✓	✓
Flyer & swag in attendee bags	✓	✓	✓	✓
May donate prizes for end of day raffle		✓	✓	✓
Sponsor booth in Common Area		✓	✓	✓
Logo on T-shirt back		✓	✓	✓
Speaking time during keynote			✓	✓
Invitation to Speaker Party				✓
Mar 1st and after (no discount)	**$750**	**$1500**	**$2250**	**$3000**
Feb 1st to Feb 28th (10% discount)	**$675**	**$1350**	**$2025**	**$2700**
Until Jan 31st (20% discount)	**$600**	**$1200**	**$1800**	**$2400**

Additional Sponsorship Opportunities

Your organization may also be interested in sponsoring high-profile portions of Orlando Code Camp. In cases where sponsorship level is included, sponsors may later opt to increase their level by providing the difference. **Please note: these sponsorships are for specific budget items, so we can no longer offer discounts due to increased costs in recent years**.

Level	Benefits	Cost
Speaker Party	• Platinum sponsorship benefits included • Can display signs and hand out swag during speaker party	$3500
Lunch	• Gold sponsorship benefits included • Can display signs and hand out swag during lunch	$3000
T-shirts	• Gold sponsorship benefits included • Can display signs and hand out swag during registration	$2500
Attendee Party	• Silver sponsorship benefits included • Can display signs and hand out swag during attendee party	$2000
Breakfast	• Bronze sponsorship benefits included • Can display signs in breakfast area	$1000
Snack	• Can display signs in snack area	$500

Event Logistics

Our event follows the standard conference model. We are planning on approximately 70 or more sessions which will run for 50 minutes with 10-minute breaks in between to allow time to visit with our sponsors. Registration will start at 7:30 am. Our keynote will start at 8:00 am and sessions will begin around 9:30 am. Breakfast, refreshments and lunch will be provided on site. The last session will end at 4:20 followed by closing remarks and prize giveaways. The evening before, there will be a VIP party dedicated to the speakers and attended by organizers and volunteers. After the event, there will be a networking party for the attendees.

Upon arrival, attendees will sign in and receive an event bag containing flyers and other items from sponsors. They will also receive a Sponsor card. To enter the raffle, attendees will have to visit all sponsor tables and get the Sponsor card stamped. We will end the day with a closing session and prize raffles. Attendees will also be able to qualify for additional entries into the raffles by completing evaluation forms or through various contests throughout the day.

Sponsor Information

Upon arrival, sponsors will be greeted by a volunteer and be directed to their booth where a table and 2 chairs will be provided. All sponsors should bring marketing materials and be prepared to man their booth for the duration of the event. Please note: the organizers have a standing policy of not sharing attendees' personal data directly with anyone. Instead, we recommend that you bring business cards, pens, branded swag, a banner/sign, and have a raffle prize for your table to assist in the collection of business cards and other contact information. If you are giving away a prize during the raffle, prizes will be given away and your company announced during the closing remarks. **If you require any special assistance such as additional chairs or other needs, please contact us 2 weeks prior to the event date so we can best accommodate you: sponsors@onetug.net.**

Items to be included in the attendee bags must be provided 2 weeks prior to the event date. We ask that each sponsor limit their marketing material to one piece of paper. One or more additional small items with your brand can also be included in the bag.

It is very important for sponsors to email us their logo to be used on branded Code Camp items at least 1 month in advance of the event to be included in all marketing appropriate to their sponsor level. We require a vector (SVG) logo for the T-Shirts, signs and other printed materials. We also require a PNG or JPEG logo for the web site and emails. (PNG is preferred for transparency.)

Summary of Sponsor Deadlines

Date	Deadline	Sponsorship Level
Sat Jan 31st	• Last day for 20% early-payment discount	Bronze, Silver, Gold, and Platinum
Sat Feb 28th	• Last day for 10% early-payment discount	Bronze, Silver, Gold, and Platinum
Wed Mar 11th (1 month out)	• SVG logo for T-Shirts and printed materials • PNG or JPEG logo for website and emails	Silver and above
Sat Mar 28th (2 weeks out)	• All special requests for sponsor booths (such as additional chairs, or other needs)	Silver and above
Sat Mar 28th (2 weeks out)	• All marketing materials and swag for attendee bags must be received in Orlando	Bronze and above

Contact Us

Email: sponsors@onetug.net
Andy Lech: andy.lech@onetug.net or 407-412-0189
Tanner Roe: tanner.roe@onetug.net or 407-729-6129

Mailing Address for Promotional Materials and Swag

Andy Lech
10028 Galton Ln
Orlando, FL 32821-8223