

Compilar un
objeto visual

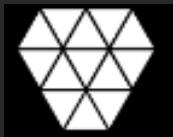
... >>

Tipos visuales



Sugerir un tipo

Datos



INVENTORY AND SALES DASHBOARD



Summary



Inventory Analysis



Sales Analysis



Turnover Time



LG Prices Analysis



DIA Prices Analysis



This month Turnover



Next month Turnover



Consumer Trend



COMING SOON

Demand and pricing models predictions

Compilar un
objeto visual

... >>

Tipos visuales



Sugerir un tipo

Datos

Agregar datos



INVENTORY AND SALES DASHBOARD

DATE 2023 (Year) + Septe...

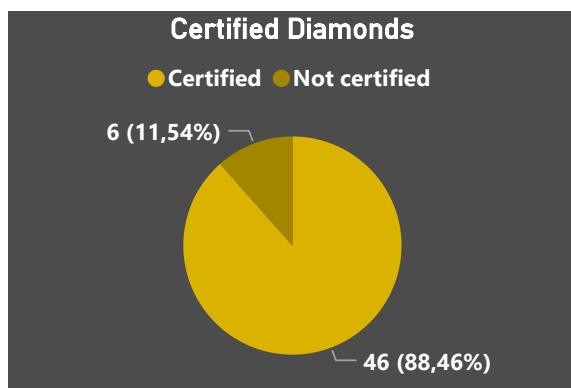
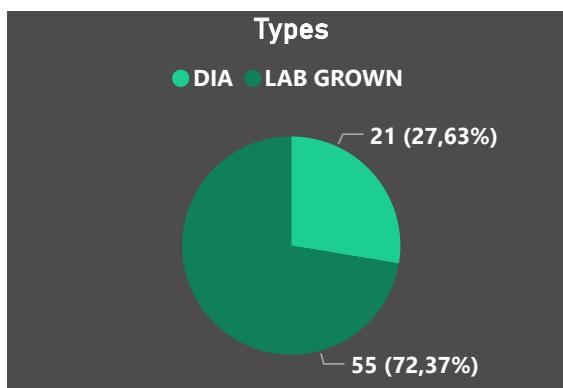
CUSTOMER NAME Todas

76
Quantity Item

31,10
Receivables turnover time

3,88 %
Customer shipments collection (total paid/total charged))

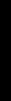
Total of paid shipments
\$ 530
Goal: 883.43 Charged in MyMalca: 13660.55



971
Quantity Sold

\$ 783.617,96
Total Sales

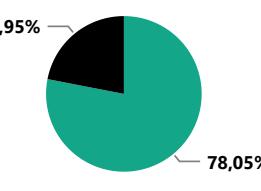
| Shape | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.50-3.99 | 4.00-4.49 | Total |
|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|
| BR | 2 | 4 | 12 | | 2 | 2 | 4 | 12 | 1 | 1 | 1 | 40 |
| CU | | | 2 | 1 | | 1 | | | | | | 4 |
| EC | | | | | 1 | | | | 2 | | 1 | 4 |
| HS | 1 | | | | | | | | | | | 1 |
| MQ | | | | 1 | 1 | | | 1 | | | | 3 |
| OV | 1 | | | | 1 | 1 | | 4 | 1 | | | 8 |
| PR | | 1 | | | 2 | 2 | | 2 | | | | 7 |
| PS | | 1 | | 1 | 1 | | 1 | | | 1 | 1 | 6 |
| RAD | 1 | | | | | | | | 1 | 1 | | 3 |
| Total | 2 | 7 | 16 | 3 | 8 | 6 | 5 | 19 | 5 | 3 | 2 | 76 |



SALES DASHBOARD

26 mil

Type
● LAB GROWN
● DIA



\$ 46.314.445,93

Total Sales

\$ 45.119.772,99

Total cost

\$ 1.194.672,94

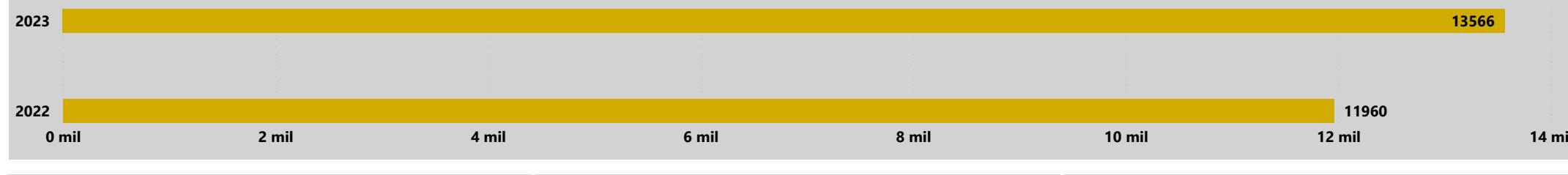
Total profit

| Wt Range | Shape | Clarity | Color | Customer Name | Date |
|----------|-------|---------|-------|---------------|--------------------|
| Todas | Todas | Todas | Todas | Todas | Selección múltiple |

DIA

LAB GROWN

Sales per Year



-100,00 %

% Growth this month 2022 - this month 2023

13,43 %

Growth year 2022 - year 2023 (QT sold)

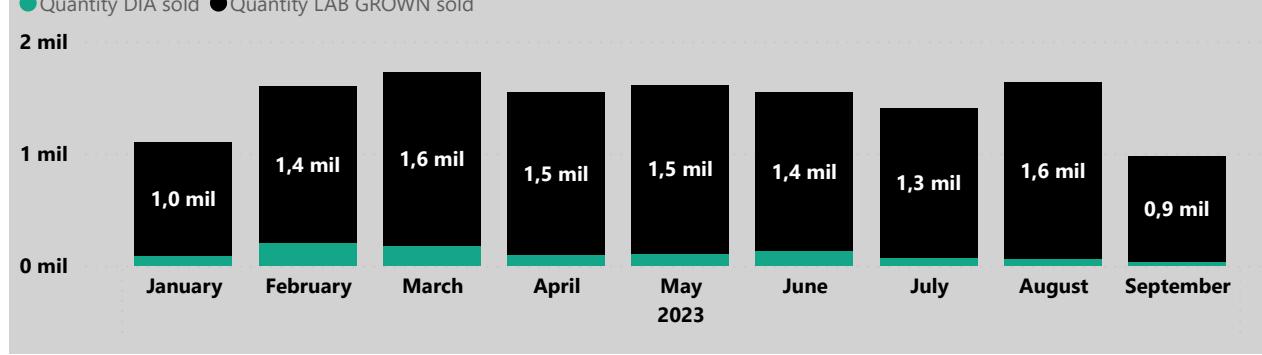
-34,73 %

Growth year 2022 - year 2023 (total sales)

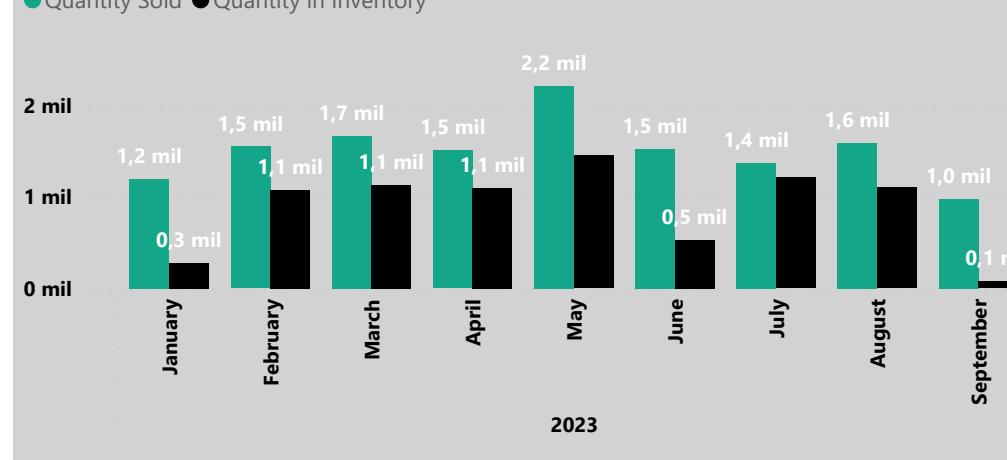
2022 Sales per Quarter



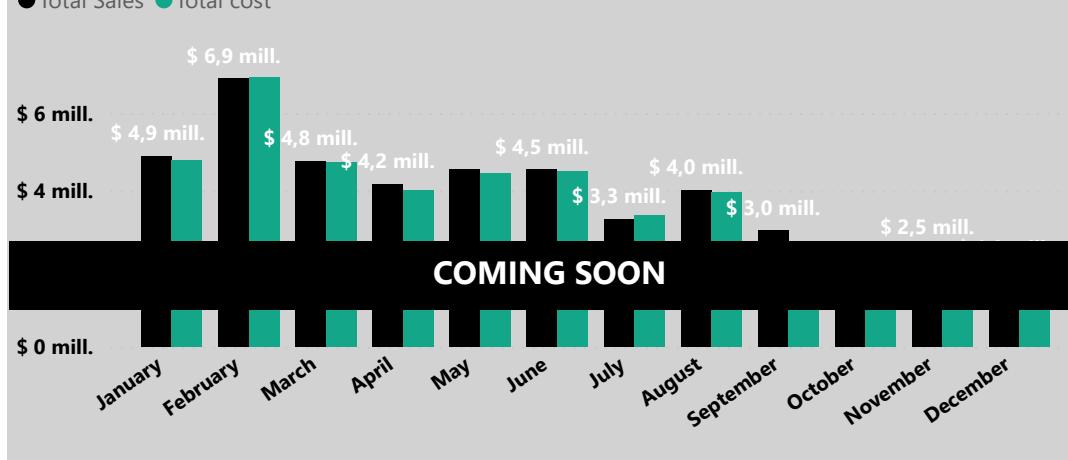
Sales per Month



Quantity Sold VS Inventory

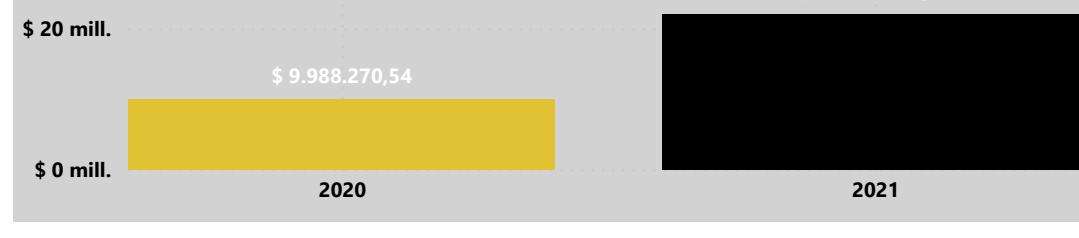


HPHT VS CVD



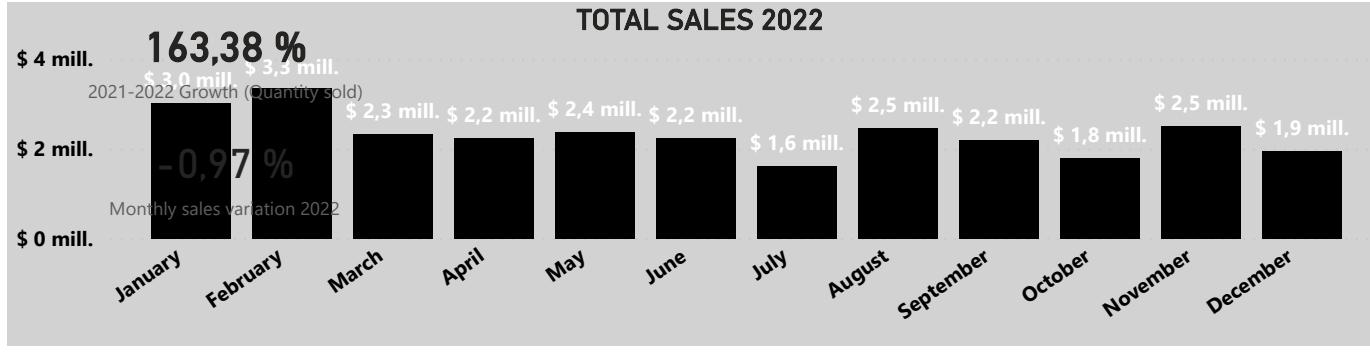
221,27 %

Growth 2020 - 2021



26,80 %

Growth 2021 - 2022



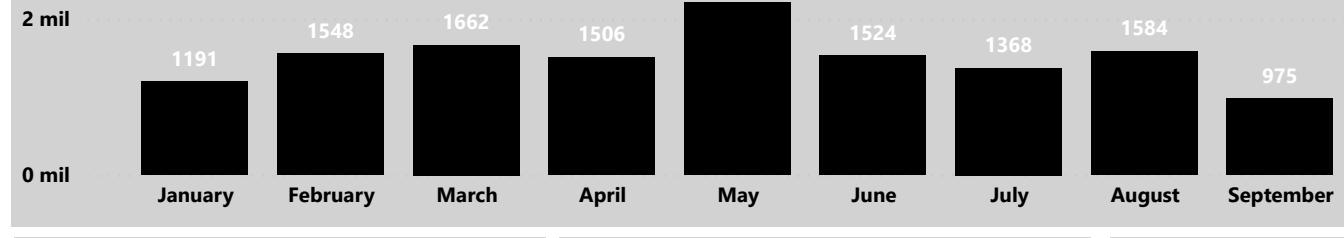
Customer Name

Shipment collection

| | |
|-------------------------------|----------|
| 8 FACETS INC | 3,03 % |
| ABSOLUTE BRILLIANCE | 8,00 % |
| ACCU DIAM INC. | 100,00 % |
| AGR Ltd | 100,00 % |
| ALBERTO BRESETT | 100,00 % |
| AMERGEM IMPORTS | 20,00 % |
| AMI DIAMONDS & JEWELRY | 50,00 % |
| ARCO BALENO/DIA INTERNATIONAL | 76,92 % |
| ARGAMAN DIAMONDS | 20,00 % |
| ARIEL GEWIRTZ | 100,00 % |
| ARTHUR SMITH | 0,98 % |
| ARTIGEMS | 30,00 % |
| ASTREINS CREATIVE JEWELERS | 4,08 % |
| AZAR JEWELERS | 100,00 % |
| BC CUSTOM JEWELRY | 14,29 % |
| BEDROSIAN JEWELRY | 25,00 % |
| Total | 3,80 % |

9,28 %

Monthly quantities variation 2022



Y MOSKOVICH

Customer who bought more products

XL DIAMONDS

Customer who spent the most

BR

Best-selling shape

F

Best-selling color

VS1

Best-selling clarity

Top 10 SALES PER SHAPE

TOP 10 PER CLARITY

TOP 10 SALES PER COLOR

Customer who bought more products

Customer who spent the most

Best-selling shape

Best-selling color

Best-selling clarity

Customer who bought more products

Customer who spent the most

Best-selling shape

Best-selling color

Best-selling clarity

Customer who bought more products

Customer who spent the most

Best-selling shape

Best-selling color

Best-selling clarity

Customer who bought more products

Customer who spent the most

Best-selling shape

Best-selling color

Best-selling clarity

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Customer who bought more products

Customer who spent the most

Best-selling shape

Best-selling color

Best-selling clarity

Customer who bought more products

Customer who spent the most

Best-selling shape

Best-selling color

Best-selling clarity

Customer who bought more products

Customer who spent the most

Best-selling shape

Best-selling color

Best-selling clarity

Customer who bought more products

Customer who spent the most

Best-selling shape</p

INVENTORY DASHBOARD

Wt Range: Shape: Clarity: Color: Availability: Certified:

 Treat Info: Cut: Polish: Symmetry: Fluorescence: Date:

DIA
LAB GROWN

9572
Total Existing

1778
Total Existing on Memo

13.112,66
Total Cts

278,94
Avg Days

138,53
Avg Days Open Memo

Quantity per Shape

| Shape | Quantity |
|-------|----------|
| PR | 1819 |
| EC | 1576 |
| BR | 1496 |
| PS | 1068 |
| CU | 1027 |
| OV | 914 |
| MQ | 892 |
| RAD | 645 |
| OM | 59 |
| OE | 36 |
| HS | 29 |
| TRI | 3 |
| TRPZ | 1 |

Quantity Item por Wt range

| Wt range | Quantity | Avg of \$/Ct | Avg of RAP back | Total Value |
|-----------|----------|--------------|-----------------|------------------|
| 0.70-0.89 | 1876 | 496,33 | -91,94 % | \$ 184.440.430,9 |
| 1.00-1.49 | 1563 | | | |
| 1.70-1.99 | 1129 | | | |
| 2.00-2.49 | 1056 | | | |
| 2.50-2.99 | 654 | | | |
| 3.00-3.49 | 644 | | | |
| 3.50-3.99 | 501 | | | |
| 4.00-4.49 | 497 | | | |
| 4.50-4.99 | 475 | | | |
| + 5.00 | 422 | | | |
| + 5.50 | 369 | | | |
| + 6.00 | 138 | | | |
| + 7.00 | 101 | | | |
| + 8.00 | 80 | | | |
| + 9.00 | 55 | | | |
| + 10.00 | 10 | | | |
| 0,00 | 2 | | | |

Quantity per Clarity

| Clarity | Quantity |
|-------------|----------|
| VS1 | 5626 |
| VVS2 | 2266 |
| VS2 | 1066 |
| SI1 | 250 |
| SI2 | 145 |
| VVS1 | 111 |
| I1 | 80 |
| I2 | 16 |
| (En blanco) | 9 |
| IF | 3 |

Quantity per Color

| Color | Quantity |
|-------------|----------|
| E | 3063 |
| F | 2737 |
| G | 1870 |
| H | 957 |
| D | 528 |
| I | 278 |
| J | 56 |
| K | 31 |
| (En blanco) | 19 |
| L | 17 |
| M | 12 |

Inventory count

| Wt Range | BR | CU | EC | HS | MQ | OE | OM | OV | PR | PS | RAD | TRI | TRPZ | Total |
|-----------|------|------|------|----|-----|----|----|-----|------|------|-----|-----|------|-------|
| 0.23-0.29 | | | | | | | | | | | | | | |
| 0.30-0.39 | 27 | 1 | 106 | | 132 | | | 103 | 39 | 91 | | | | 1 |
| 0.40-0.49 | 16 | 13 | 194 | | 121 | | | 156 | 10 | 143 | | | | |
| 0.50-0.69 | 65 | 97 | 133 | 1 | 233 | | | 73 | 298 | 77 | 150 | | | |
| 0.70-0.89 | 66 | 399 | 327 | 2 | 125 | 1 | | 48 | 645 | 185 | 74 | | | |
| 0.90-0.99 | 41 | 74 | 44 | | 24 | | | 12 | 149 | 61 | 17 | | | |
| 1.00-1.49 | 284 | 94 | 375 | 16 | 55 | 1 | | 230 | 268 | 166 | 68 | 1 | | |
| 1.50-1.69 | 166 | 33 | 53 | | 24 | 1 | 8 | 32 | 47 | 67 | 38 | | | |
| VVS1 | 1 | | | | | | | | | 2 | 1 | | | |
| VVS2 | 39 | 4 | 11 | | 6 | | | 5 | 9 | 11 | 8 | | | |
| VS1 | 95 | 16 | 32 | | 13 | 1 | 8 | 16 | 19 | 43 | 21 | | | |
| VS2 | 18 | 6 | 7 | | 3 | | | 6 | 6 | 10 | 4 | | | |
| SI1 | 9 | 4 | 1 | | 1 | | | 1 | 5 | 1 | 2 | | | |
| SI2 | 2 | 2 | 2 | | | | | 4 | 3 | | 1 | | | |
| I1 | 2 | 1 | | | | | | 5 | | | 1 | | | |
| I2 | | | | | 1 | | | | | | | | | |
| 1.70-1.99 | 500 | 101 | 41 | 1 | 46 | | 2 | 61 | 95 | 117 | 89 | | | 1 |
| 2.00-2.49 | 133 | 60 | 75 | 4 | 49 | 6 | 21 | 66 | 94 | 64 | 66 | | | |
| 2.50-2.99 | 82 | 47 | 107 | 1 | 12 | 10 | 17 | 64 | 42 | 36 | 77 | | | |
| Total | 1484 | 1027 | 1573 | 29 | 889 | 36 | 59 | 910 | 1817 | 1067 | 644 | 2 | | 1 |

| Date Entered | Name (Lot No) | Type | Qt (In-House) | Wt (On-Hand) | Memo Number | Shape | Clarity | Color | Cut | Polish | Symmm | Fluor | Dimension | Treat Info | Price #1 | Total Price #1 |
|--------------|---------------|-----------|---------------|--------------|-------------|-------|---------|-------|-----|--------|-------|-------|-----------------|------------|-----------|----------------|
| 26/09/2023 | FM1040898LG | LAB GROWN | 0 | 4,10 | 38148 | PS | VS2 | F | | EX | EX | NON | 14.65x8.94x5.45 | CVD | 31.500,00 | 129.150,00 |
| 26/09/2023 | FM1041835LG | LAB GROWN | 0 | 2,09 | 38148 | BR | VS1 | F | ID | EX | EX | NON | 8.20x8.23x5.05 | CVD | 19.500,00 | 40.755,00 |
| 22/09/2023 | FL5914LG | LAB GROWN | 1 | 2,01 | 38188 | PR | VS1 | E | | EX | EX | NON | 7.01x6.87x4.91 | CVD | 342,00 | 687,42 |
| 22/09/2023 | FL5915LG | LAB GROWN | 1 | 2,51 | | RAD | VS1 | H | | EX | EX | NON | 9.34x6.86x4.62 | CVD | 318,50 | 799,44 |
| 22/09/2023 | FL5916LG | LAB GROWN | 1 | 1,80 | | PS | VS1 | F | | EX | EX | NON | 10.86x6.87x4.18 | CVD | 329,50 | 593,10 |
| 22/09/2023 | FL5917LG | LAB GROWN | 0 | 2,61 | 38156 | EC | VVS2 | D | | EX | EX | NON | 9.34x6.51x4.37 | CVD | 840,00 | 2.192,40 |
| 22/09/2023 | FL5918LG | LAB GROWN | 1 | 1,04 | | PS | VS1 | H | | EX | EX | NON | 9.07x5.73x3.53 | CVD | 192,00 | 199,68 |
| 22/09/2023 | FL5919 | DIA | 1 | 1,32 | | PR | VVS2 | F | | G | G | MED | 6.39x6.11x4.38 | N | 8.000,00 | 10.560,00 |
| 22/09/2023 | FL5920LG | LAB GROWN | 1 | 1,99 | 38197 | BR | VS1 | G | EX | EX | EX | NON | 8.16x8.21x4.88 | CVD | 245,50 | 488,55 |
| 22/09/2023 | FL5921LG | LAB GROWN | 1 | 0,89 | | CU | VVS2 | D | | EX | EX | NON | 5.94x5.61x3.57 | CVD | 450,00 | 400,50 |
| 21/09/2023 | 23090 | DIA | 0 | 1,50 | | CU | VS2 | F | | EX | EX | NON | 7.04x6.38x4.24 | N | 10.600,00 | 15.900,00 |
| 21/09/2023 | FL5913LG | LAB GROWN | 1 | 2,67 | | BR | VVS2 | E | ID | EX | EX | NON | 8.92x8.97x5.42 | CVD | 539,00 | 1.439,13 |
| 21/09/2023 | FM1023956LG | LAB GROWN | 1 | 2,08 | | OV | VS1 | G | | EX | EX | NON | 10.24x7.20x4.53 | CVD | 15.500,00 | 32.240,00 |
| 21/09/2023 | FM1033705LG | LAB GROWN | 1 | 4,08 | | EC | VS2 | E | | EX | EX | NON | 11.13x7.48x5.00 | CVD | 34.500,00 | 140.760,00 |
| 21/09/2023 | FM1042946LG | LAB GROWN | 1 | 2,01 | | BR | VS2 | E | ID | EX | EX | NON | 8.03x8.10x5.01 | CVD | 18.000,00 | 36.180,00 |
| 21/09/2023 | FM1047826LG | LAB GROWN | 1 | 2,41 | | BR | VS1 | E | ID | EX | EX | NON | 8.58x8.60x5.33 | CVD | 21.000,00 | 50.610,00 |
| 21/09/2023 | FM8065487LG | LAB GROWN | 1 | 2,27 | | BR | VS1 | F | EX | EX</td | | | | | | |

Compilar un
objeto visual

... >>



INVENTORY DASHBOARD

Tipos visuales



Sugerir un tipo

Datos

Agregar datos

SHIPMENT COLLECTION

2023 (Year) + May (Month)

Apr - 2023

17,84 %

Customer shipments collection

\$ 1.635

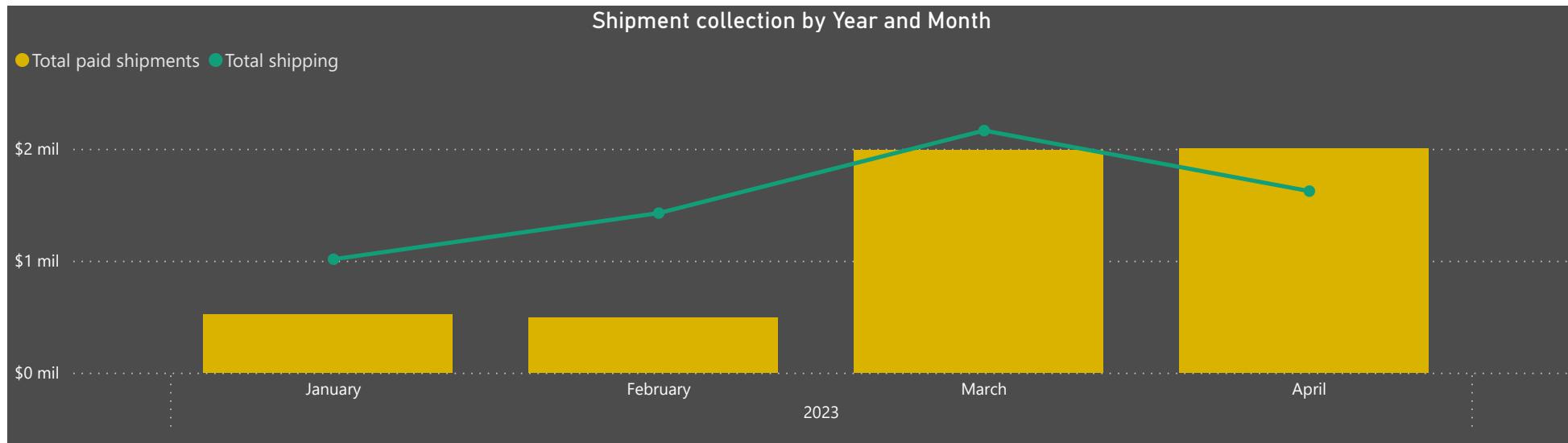
Total paid shipments

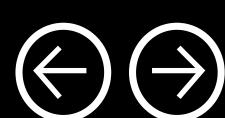
\$ 9.163,67

Total charged in My malca

-7.528,67

Shipment collection balance





LAB GROWN PRICES DASHBOARD

22 mil

Quantity Sold

2.50-2.99 RAD VS1 F

Combination with the highest variation

\$ 28.248.389.48

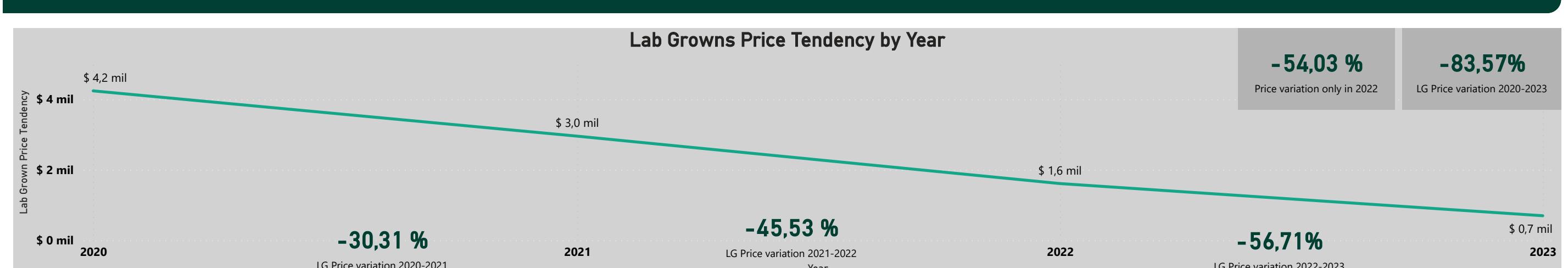
Total Sales

\$ 1,247,913.17

Total profit

LAB GROWN

Year over year Analysis



2021 - 2022 Price Variation by features

| Shape | 0.23-0.29 | 0.30-0.39 | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.00-3.49 | 3.50-3.99 | 4.00-4.49 | 4.50-4.99 | + 5.00 | Total |
|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|----------|
| AS | | | | | | | | | | | | | | | | | |
| BR | 19,43 % | 3,62 % | -17,64 % | -15,53 % | -14,16 % | -47,51 % | -41,35 % | -26,24 % | -51,96 % | -40,43 % | -46,72 % | -47,02 % | -34,19 % | -28,59 % | | -39,64 % | |
| FL | | | | | | | | | | | | | | | | | |
| IF | | | | | | | | | | | | | | | | | |
| VVS1 | | | | | -20,01 % | | -28,90 % | | -31,88 % | -39,84 % | -16,97 % | | | | | | -38,81 % |
| VVS2 | 31,37 % | 25,44 % | -20,76 % | -18,76 % | -7,30 % | -47,62 % | -30,66 % | -29,25 % | -46,94 % | -38,49 % | -55,63 % | | | | | | -55,13 % |
| VS1 | 15,60 % | -4,39 % | -22,97 % | -17,71 % | -9,62 % | -50,72 % | -44,70 % | -30,68 % | -57,90 % | -41,95 % | -51,71 % | -49,62 % | -38,05 % | -21,75 % | | -41,86 % | |
| D | | | | -30,63 % | -25,01 % | -12,92 % | -50,90 % | -53,16 % | -33,89 % | -38,74 % | -32,23 % | -42,25 % | -45,09 % | | | -26,64 % | |
| E | | | | -26,72 % | -18,16 % | -14,75 % | -53,46 % | -52,51 % | -35,90 % | -61,67 % | -49,53 % | -31,01 % | | | | -62,29 % | |
| F | 18,12 % | -8,37 % | -12,94 % | -22,86 % | 9,38 % | -51,67 % | -37,39 % | -36,09 % | -62,08 % | -46,38 % | | | | | | | -24,52 % |
| G | -13,12 % | | | -15,36 % | -21,55 % | | -53,33 % | -45,52 % | -29,01 % | -56,06 % | -45,18 % | -57,06 % | | | -49,49 % | | -51,04 % |
| H | | 2,32 % | | -6,73 % | | | -48,40 % | -17,19 % | | -53,49 % | -38,23 % | | -45,36 % | | | | -26,55 % |
| I | | | | | -29,93 % | | -32,74 % | | -19,91 % | -50,82 % | -3,50 % | | | | | | -7,88 % |
| J | | | | | | | | | | | | | | | | | 8,58 % |
| K | | | | | | | | | | | | | | | | | |
| L | | | | | | | | | | | | | | | | | |
| M | | | | | | | | | | | | | | | | | |
| N | | | | | | | | | | | | | | | | | |
| Total | -2,79 % | 0,17 % | -27,26 % | -16,44 % | -15,55 % | -34,97 % | -32,74 % | -23,73 % | -40,67 % | -31,76 % | -32,82 % | -28,01 % | -18,04 % | -11,23 % | 1,59 % | -45,53 % | |

Month over month Analysis (2022)



Monthly Price Variation by features

| Shape | 0.23-0.29 | 0.30-0.39 | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.00-3.49 | 3.50-3.99 | 4.00-4.49 | 4.50-4.99 | + 5.00 | Total |
|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|--------|
| AS | | | | | | | | | 3,71 % | | | | | | | | 3,71 |
| BR | 0,34 % | -6,84 % | -1,44 % | -2,90 % | -19,86 % | -5,03 % | -8,28 % | -4,94 % | -9,11 % | -6,70 % | -3,60 % | 1,98 % | -30,27 % | -9,09 % | -31,02 % | -4,14 | |
| CU | -9,09 % | | -9,95 % | -33,93 % | -7,97 % | -3,31 % | -5,78 % | -1,29 % | -8,49 % | -9,64 % | -17,55 % | -21,84 % | -28,34 % | -18,48 % | -29,76 % | 2,23 | |
| EC | -9,09 % | -9,09 % | -18,18 % | -1,08 % | -9,31 % | -19,43 % | -6,88 % | -5,20 % | -4,82 % | -7,92 % | 0,99 % | -2,59 % | -28,43 % | -25,60 % | -27,27 % | -15,70 % | -5,07 |
| HS | | | | | | | -12,18 % | -9,09 % | -18,18 % | -27,27 % | | -9,09 % | | | | 57,47 | |
| MQ | -9,09 % | -0,41 % | -9,58 % | -0,57 % | -16,24 % | -17,02 % | -5,10 % | -14,84 % | -47,14 % | -5,63 % | -15,10 % | -27,30 % | | | | | 4,02 |
| OE | | | | | | | | -3,03 % | | -9,09 % | -4,19 % | | | | | | -12,95 |
| OM | | | | | | | | -18,61 % | -9,09 % | | -27,75 % | 2,10 % | | | | | -2,70 |
| OV | -1,84 % | -7,38 % | -0,80 % | -6,63 % | -29,35 % | -5,96 % | -5,53 % | -6,24 % | -6,87 % | -6,92 % | -6,46 % | -10,62 % | -24,36 % | -17,30 % | 170,11 % | -5,86 | |
| PR | | 0,24 % | -7,35 % | -28,41 % | -28,45 % | -5,14 % | -5,83 % | -10,36 % | -7,13 % | -16,26 % | -27,27 % | -18,14 % | -9,09 % | | | -0,64 | |
| PS | -18,92 % | 11,51 % | | -0,82 % | -21,24 % | -30,67 % | -4,87 % | -4,22 % | -18,02 % | -5,53 % | -7,96 % | -21,47 % | -21,85 % | | -9,09 % | -9,09 % | 7,61 |
| RAD | | | | | -25,70 % | -28,12 % | -5,21 % | -4,89 % | -3,98 % | -6,59 % | -5,37 % | -4,05 % | -32,96 % | -31,98 % | -9,67 % | -18,18 % | -4,80 |
| TRI | | | | | | | | | | | | | | | | | |
| TRPZ | | | | | | | | | | | | | | | | | |
| Total | 12,80 % | 2,40 % | 0,86 % | 3,68 % | 3,20 % | 1,84 % | 5,88 % | 6,72 % | 5,51 % | 8,02 % | 6,49 % | 6,22 % | 4,22 % | 1,20 % | 0,67 % | 0,33 % | 5,63 |



NATURALS PRICES DASHBOARD

8135

2.00-2.49 BR VS2 G

\$ 63.519.346,68

\$ 3.200.152,48

Quantity Sold

Combination with the highest variation

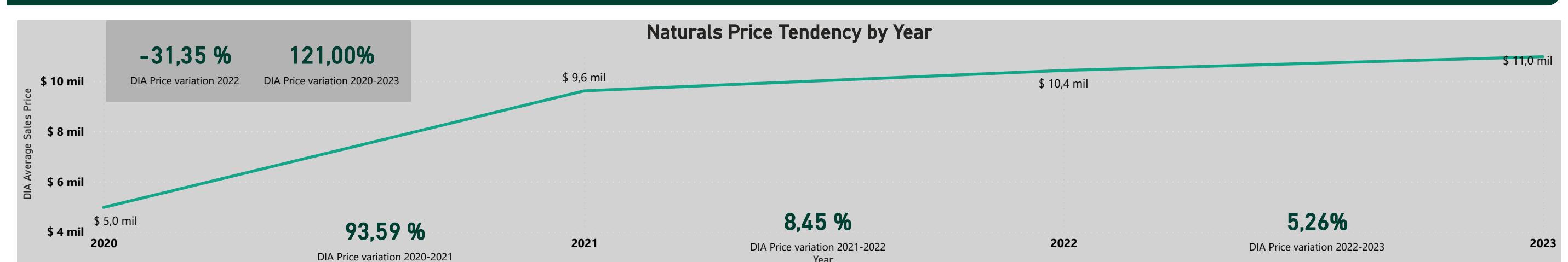
Total Sales

Total profit

| | | | | | |
|------------|-------|---------|----------|--------------|-----------|
| Wt Range | Shape | Clarity | Color | Memo_ | Certified |
| Todas | Todas | Todas | Todas | Todas | Certified |
| Treat Info | Cut | Polish | Symmetry | Fluorescence | Date |
| Todas | Todas | Todas | Todas | Todas | Todas |

DIA

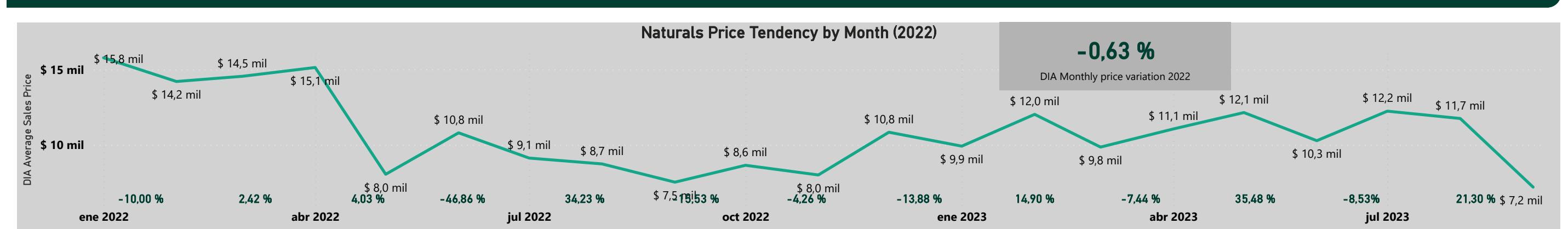
Year over year Analysis



2021 - 2022 Price Variation by features

| Shape | 0.23-0.29 | 0.30-0.39 | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.00-3.49 | 3.50-3.99 | 4.00-4.49 | 4.50-4.99 | + 5.00 | Total |
|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|---------|----------|
| AS | | | | | | | | | | | | | | | | | |
| BR | -8,42 % | 8,46 % | 3,54 % | -9,39 % | 11,88 % | 11,81 % | 17,43 % | 23,02 % | 16,39 % | 39,78 % | 14,71 % | 15,82 % | 56,51 % | | 32,81 % | 24,89 % | |
| FL | | | | | | | | | | | | | | | | | |
| IF | | | | | | | | | | | | | | | | | |
| VVS1 | | | 5,56 % | | | 30,61 % | -22,98 % | | | | | | | | | | 46,67 % |
| VVS2 | | 20,74 % | -17,13 % | -8,56 % | -7,28 % | 5,74 % | 48,40 % | 51,74 % | -36,14 % | | | | | | | | -34,31 % |
| VS1 | | 42,62 % | 7,60 % | 7,58 % | -4,92 % | 11,77 % | 56,62 % | -4,00 % | 46,78 % | 2,55 % | 15,27 % | 66,86 % | | | -54,61 % | 19,02 % | |
| D | | | 54,27 % | | | -15,11 % | | | 21,71 % | | | | | | | | -15,67 % |
| E | | 49,98 % | 18,69 % | | | 55,38 % | | -1,99 % | | 31,04 % | | | | | | | -38,19 % |
| F | | | 21,33 % | 14,05 % | | -10,93 % | | -6,34 % | | | | | | | | | 165,57 % |
| G | | | -2,16 % | -21,39 % | | -3,81 % | 12,55 % | | | | | | | | | | 2,77 % |
| H | | | 12,86 % | | | 16,49 % | | | 46,33 % | | | | | | | | 85,38 % |
| I | | | -7,77 % | -8,27 % | -7,70 % | 139,17 % | | | | | | | | | | | -39,89 % |
| J | | 6,16 % | | -12,78 % | | -31,18 % | -1,29 % | | -8,60 % | | | | | | | | 334,71 % |
| K | | | | | | | | | | | | | 22,40 % | | | | 241,29 % |
| L | | | | | 55,29 % | | -34,31 % | | | | | | | | | | -22,53 % |
| M | | | | | | | | | | | | | | | | | |
| N | | | | | | | | | | | | | | | | | |
| Total | -12,85 % | 8,72 % | 1,17 % | -5,22 % | 12,17 % | 17,31 % | 15,34 % | 39,37 % | 33,19 % | 58,13 % | 29,18 % | 16,51 % | 68,11 % | -0,73 % | -10,83 % | 8,45 % | |

Month over month Analysis (2022)



Monthly Price Variation by features

| Shape | 0.23-0.29 | 0.30-0.39 | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.00-3.49 | 3.50-3.99 | 4.00-4.49 | 4.50-4.99 | + 5.00 | Total |
|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|--------|
| AS | | | | -9,09 % | | | | | | | | | | | | | -9,09 |
| BR | | -25,51 % | 9,18 % | 2,42 % | -2,25 % | 0,17 % | 0,18 % | 9,03 % | 2,25 % | 4,56 % | 8,43 % | 5,41 % | -3,06 % | -9,87 % | -18,18 % | 30,11 % | 0,23 |
| CU | | | | | -9,09 % | -9,09 % | -6,00 % | -23,38 % | -27,16 % | -34,94 % | -18,18 % | -27,22 % | -18,18 % | -9,09 % | | -9,09 % | 32,88 |
| EC | | | | | -9,09 % | | -15,82 % | -30,10 % | -16,34 % | -39,50 % | -18,97 % | -20,02 % | -9,09 % | -15,98 % | -9,09 % | -18,18 % | 24,87 |
| HS | | | | | -18,18 % | -9,09 % | -18,18 % | -9,09 % | | | -9,09 % | | | | | | 51,52 |
| MQ | | | | -9,09 % | -20,77 % | | -27,27 % | -9,09 % | | -13,77 % | -9,09 % | -18,18 % | -9,09 % | -9,09 % | | | -20,25 |
| OE | | | | | | -9,09 % | | | | | | | | | | | -9,09 |
| OM | | | | | | | | | | | | | | | | | |
| OV | | | | -12,61 % | -11,61 % | -27,27 % | -0,39 % | -2,70 % | -16,37 % | -30,99 % | -36,94 % | -27,73 % | -9,62 % | -27,27 % | | -18,18 % | 18,20 |
| PR | | -9,09 % | -9,09 % | -10,32 % | -8,66 % | -26,68 % | 4,56 % | -18,71 % | -9,09 % | -22,77 % | -9,09 % | -27,27 % | | -9,09 % | | -18,18 % | 0,83 |
| PS | | | | -36,36 % | -18,18 % | | -31,95 % | -27,27 % | -24,25 % | -10,65 % | -18,18 % | -9,09 % | | | | | 32,87 |
| RAD | | | | | -9,09 % | -9,09 % | -18,18 % | -26,28 % | -18,18 % | -20,87 % | -9,09 % | -27,27 % | -9,09 % | | | -9,09 % | 21,17 |
| TRI | | -9,09 % | | | | | | | | | | | | | | | -9,09 |
| TRPZ | | | | | | | | | | | | | | | | | |
| Total | 29,36 % | 8,75 % | 1,45 % | 0,21 % | 10,93 % | 1,15 % | 5,77 % | 1,52 % | 2,62 % | 1,42 % | 7,82 % | 4,72 % | 6,25 % | 36,20 % | 20,16 % | 0,63 | |



THIS MONTH TURNOVER

INVENTORY TURNOVER: December

DIA

LAB GROWN

What we sold last year in the same month

| Shape | 0.30-0.39 | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.00-3.49 | 3.50-3.99 | 4.00-4.49 | 4.50-4.99 | + 5.00 | Total |
|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|-------|
| AS | | | | | | | | 1 | | | | | | | | 1 |
| BR | 2 | 13 | 49 | 36 | 7 | 140 | 42 | 35 | 122 | 37 | 22 | 6 | 2 | 4 | | 517 |
| CU | | | | 1 | 1 | 11 | 8 | 3 | 12 | 5 | 2 | 2 | | 1 | | 46 |
| EC | | 4 | 87 | 8 | | 30 | 10 | 12 | 16 | 6 | 8 | 1 | 1 | | | 183 |
| HS | | | | | | | | | | | | | 1 | | | 1 |
| MQ | 1 | 7 | 4 | 12 | 3 | 19 | 6 | | 9 | 1 | | | | | | 62 |
| OE | | | | | | | | 1 | | | | | | | | 1 |
| OM | | | | | | | | 1 | | | 1 | | | | | 2 |
| Total | 10 | 53 | 232 | 78 | 17 | 301 | 116 | 89 | 234 | 93 | 60 | 16 | 5 | 7 | 1 | 1312 |

What we sold last year in the same month multiplied by the average growth rate 2021-2022

| Shape | 0.30-0.39 | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.00-3.49 | 3.50-3.99 | 4.00-4.49 | 4.50-4.99 | + 5.00 | Total |
|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|----------|
| AS | | | | | | | | 1 | | | | | | | | 1 |
| BR | 4 | 36 | 117 | 86 | 12 | 293 | 82 | 66 | 275 | 113 | 44 | 22 | 5 | 9 | | 1284 |
| CU | | | | 1 | 1 | 15 | 13 | 3 | 15 | 5 | 2 | 3 | | 1 | | 55 |
| EC | | Infinito | 6112 | 36 | | 65 | 26 | 31 | 30 | 12 | 10 | 1 | 1 | | | 525 |
| HS | | | | | | | | | | | | | 1 | | | 1 |
| MQ | 1 | Infinito | 65 | 50 | 21 | 44 | 13 | | 54 | 1 | | | | | | 235 |
| OE | | | | | | | | 1 | | | | | | | | 1 |
| OM | | | | | | | | 1 | | | 1 | | | | | Infinito |
| Total | 47 | 205 | 1182 | 209 | 27 | 593 | 216 | 170 | 455 | 213 | 104 | 32 | 6 | 20 | 1 | 3039 |

What we have in our inventory

| Shape | 0.23-0.29 | 0.30-0.39 | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.00-3.49 | 3.50-3.99 | 4.00-4.49 | 4.50-4.99 | + 5.00 | Total |
|-------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|--------|-------|
| BR | | 4 | 8 | 18 | 25 | 13 | 30 | 24 | 62 | 32 | 14 | 8 | 7 | 3 | 4 | | 252 |
| CU | | 1 | | | | 6 | 24 | 12 | 12 | 16 | 15 | 21 | | 1 | | 3 | 111 |
| EC | | 6 | 7 | 22 | 2 | 4 | 5 | 6 | 15 | 10 | 18 | 11 | | 1 | | 2 | 109 |
| HS | | | | | | 1 | | | | 1 | 1 | | | | | | 3 |
| MQ | 5 | 21 | 46 | 15 | 4 | | 19 | 8 | 5 | 9 | 6 | 2 | | 1 | 1 | 1 | 143 |
| OE | | | | 1 | | | 1 | 1 | | 2 | 7 | 7 | | | | | 19 |
| OM | | | | | | | 8 | 2 | 6 | 5 | 4 | | | | | | 25 |
| OV | 2 | 18 | 114 | 13 | 5 | 3 | 2 | 3 | 7 | 30 | 13 | 5 | 4 | 3 | 1 | 3 | 226 |
| PR | | | 1 | 2 | 3 | 4 | 22 | 5 | 3 | 39 | 10 | 14 | 2 | 1 | | 1 | 107 |
| PS | 1 | 41 | 30 | 67 | 82 | 21 | 38 | 29 | 24 | 35 | 10 | 13 | 6 | | 1 | | 398 |
| RAD | | | | | 2 | 2 | 8 | 3 | 3 | 10 | 6 | 8 | 4 | 2 | 2 | 3 | 53 |
| Total | 8 | 91 | 206 | 137 | 124 | 53 | 150 | 99 | 133 | 190 | 105 | 93 | 23 | 11 | 9 | 14 | 1446 |

Differences between what we have and forecast

| Wt Range | Shape | Clarity | Color | Quantity Item | Dif with forecast |
|-----------|-------|---------|-------|---------------|-------------------|
| 0.30-0.39 | OV | VVS2 | E | 1 | 0 |
| 0.30-0.39 | OV | VVS2 | H | 1 | 0 |
| 0.40-0.49 | MQ | VS1 | G | 5 | -Infinito |
| 0.40-0.49 | OV | VVS2 | E | 23 | -Infinito |
| 0.40-0.49 | OV | VS1 | E | 36 | -Infinito |
| 0.40-0.49 | OV | VS1 | H | 1 | 0 |
| 0.40-0.49 | PR | VVS2 | E | 1 | -Infinito |
| 0.40-0.49 | PS | VVS2 | F | 1 | 0 |
| 0.50-0.69 | BR | VVS2 | D | 1 | -40 |
| 0.50-0.69 | BR | VVS2 | E | 4 | -122 |
| 0.50-0.69 | BR | VVS2 | F | 1 | -25 |
| 0.50-0.69 | BR | VS1 | D | 1 | -6 |
| 0.50-0.69 | BR | VS1 | E | 7 | -31 |
| 0.50-0.69 | BR | VS2 | E | 1 | -4 |
| 0.50-0.69 | EC | VVS2 | E | 4 | -Infinito |
| Total | | | | 407 | -2249 |



NEXT MONTH TURNOVER

INVENTORY TURNOVER: January

Customer Name

BRILLIANT EARTH

DIA

LAB GROWN

What we sold last year in the same month

| Shape | Total |
|-------|-------|
| Total | |

What we sold last year in the same month multiplied by the average growth rate 2021-2022

| Shape | Total |
|-------|-------|
| Total | |

What we have in our inventory

| Shape | 0.23-0.29 | 0.30-0.39 | 0.40-0.49 | 0.50-0.69 | 0.70-0.89 | 0.90-0.99 | 1.00-1.49 | 1.50-1.69 | 1.70-1.99 | 2.00-2.49 | 2.50-2.99 | 3.00-3.49 | 3.50-3.99 | 4.00-4.49 | 4.50-4.99 | + 5.00 | Total |
|--------------|-----------|-----------|------------|------------|------------|-----------|------------|-----------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-------------|
| BR | 4 | 8 | 18 | 25 | 13 | 30 | 24 | 62 | 32 | 14 | 8 | 7 | 3 | 4 | | | 252 |
| CU | 1 | | | | | 6 | 24 | 12 | 12 | 16 | 15 | 21 | | 1 | 3 | | 111 |
| EC | 6 | 7 | 22 | 2 | 4 | 5 | 6 | 15 | 10 | 18 | 11 | | 1 | | 2 | | 109 |
| HS | | | | | | 1 | | | 1 | 1 | | | | | | | 3 |
| MQ | 5 | 21 | 46 | 15 | 4 | | 19 | 8 | 5 | 9 | 6 | 2 | | 1 | 1 | 1 | 143 |
| OE | | | | | 1 | | 1 | 1 | | 2 | 7 | 7 | | | | | 19 |
| OM | | | | | | | | 8 | 2 | 6 | 5 | 4 | | | | | 25 |
| OV | 2 | 18 | 114 | 13 | 5 | 3 | 2 | 3 | 7 | 30 | 13 | 5 | 4 | 3 | 1 | 3 | 226 |
| PR | | | | 1 | 2 | 3 | 4 | 22 | 5 | 3 | 39 | 10 | 14 | 2 | 1 | | 107 |
| PS | 1 | 41 | 30 | 67 | 82 | 21 | 38 | 29 | 24 | 35 | 10 | 13 | 6 | | | 1 | 398 |
| RAD | | | | | 2 | 2 | 8 | 3 | 3 | 10 | 6 | 8 | 4 | 2 | 2 | 3 | 53 |
| Total | 8 | 91 | 206 | 137 | 124 | 53 | 150 | 99 | 133 | 190 | 105 | 93 | 23 | 11 | 9 | 14 | 1446 |

Differences between what we have and forecast

| Wt Range | Shape | Clarity | Color | Quantity Item | Dif next month forecast to buy |
|----------|-------|---------|-------|---------------|--------------------------------|
|----------|-------|---------|-------|---------------|--------------------------------|

Compilar un
objeto visual

... »



TURNOVER TIME

(In progress)

INVENTORY TURNOVER: 58 (days)

| DIA | LAB GROWN | |
|------|---------------|----------|
| Date | Customer Name | Wt Range |
| 2023 | Todas | Todas |

Turnover metric in Days

| Clarity | AS | BR | CU | EC | HS | MQ | OE | OM | OV | PR | PS | RAD | TRPZ | Total | |
|---------|----|----|----|-----|----|----|----|-----|-----|----|-----|-----|------|-------|----|
| VVS1 | | | 45 | 36 | 46 | 9 | 47 | | 71 | 55 | 112 | 10 | | 47 | |
| D | | | 44 | 51 | 66 | 9 | | | 81 | 61 | | | | 47 | |
| E | | | 41 | 22 | 43 | | 33 | | 61 | 60 | 21 | 10 | | 41 | |
| F | | | 70 | | | | 53 | | | 12 | | | | 56 | |
| G | | | 37 | 31 | 20 | | | | | | 202 | | | 73 | |
| VVS2 | 33 | 24 | 60 | 49 | 74 | 68 | 39 | | 134 | 53 | 53 | 74 | 58 | 59 | |
| | | | | 14 | | | | | | | | | | 14 | |
| D | | | 51 | 58 | 56 | | 17 | | 56 | 70 | 19 | 57 | | 52 | |
| E | 33 | 24 | 57 | 47 | 75 | 77 | 45 | | 126 | 45 | 56 | 71 | 57 | 56 | |
| F | | | 59 | 40 | 85 | 53 | 34 | | 149 | 58 | 48 | 77 | 51 | 59 | |
| G | | | 76 | 45 | 65 | 28 | 18 | | 66 | 47 | 79 | 68 | | 68 | |
| L | | | 68 | 121 | 79 | | 77 | | 69 | 17 | 93 | 109 | | 71 | |
| Total | 38 | 78 | 58 | 43 | 73 | 51 | 52 | 103 | 106 | 54 | 50 | 69 | 58 | 2 | 58 |

Shipment collection in Percentages

SHIPMENT COLLECTION: 64,78 %

| Customer Name | Shipment collection | Suma de Total Sales | Shipment open balance |
|-------------------------------|---------------------|---------------------|-----------------------|
| 8 FACETS INC | 100,00 % | \$16.631,34 | \$0 |
| ADAM P COHEN | 100,00 % | \$50 | \$0 |
| AGR Ltd | 100,00 % | \$85 | \$0 |
| ALBERTO BRESETT | 100,00 % | \$50 | \$0 |
| AMI DIAMONDS & JEWELRY | 100,00 % | \$45 | \$0 |
| ARCO BALENO/DIA INTERNATIONAL | 100,00 % | \$385 | \$0 |
| ARGAMAN DIAMONDS | 100,00 % | \$90 | \$0 |
| ASTREINS CREATIVE JEWELERS | 100,00 % | \$75 | \$0 |
| AZAR JEWELERS | 100,00 % | \$45 | \$0 |
| BC CUSTOM JEWELRY | 100,00 % | \$20 | \$0 |
| BEDROSIAN JEWELRY | 100,00 % | \$20 | \$0 |
| BUCHWALDS JEWELERS MIAMI | 100,00 % | \$45 | \$0 |
| RVREF GEMS INC | 100,00 % | \$45 | \$0 |
| Total | 64,78 % | \$234.553,71 | \$82.598,21508064517 |



CONSUMER TREND

Consumer trend change

DIA

LAB GROWN

Date

Customer Name

Product

Todas

Todas

Selección múltiple

WT Range

Shape

Clarity

Color

Todas

Todas

Todas

Todas

| Year | 2022 | | | | | | | | | | | | 2023 | | | | | | | | | | | | | | | | | | | | | | | |
|--------------------|----------------|-----------------|----------------|----------------|----------------|----------------|-----------------|----------------|----------------|---------------|----------------|----------------|----------------|----------------|----------------|---------------|----------|-----------|----------|-----------|----------|--------|---------|-------|-----------|-------|---------|---------|----------|-------|----------|-------|--|-------|---------|----------|
| | January | | | February | | | March | | | April | | | May | | | June | | | July | | | August | | | September | | | October | | | November | | | Total | January | February |
| Product | January | February | March | April | May | June | July | August | September | October | November | December | Total | January | February | March | WT Range | Shape | Clarity | Color | WT Range | Shape | Clarity | Color | WT Range | Shape | Clarity | Color | WT Range | Shape | Clarity | Color | | | | |
| 3.00-3.49 BR VS1 G | | -100,00 % | | | | | | -100,00 % | | -100,00 % | | 200,00 % | 60,00 % | 66,67 % | 40,00 % | -14,29 % | | | | | | | | | | | | | | | | | | | | |
| 2.00-2.49 BR VS1 F | | -100,00 % | | 0,00 % | 0,00 % | -50,00 % | -100,00 % | | 166,67 % | 62,50 % | 38,46 % | 138,89 % | 86,00 % | -48,84 % | 59,09 % | -45,71 % | | | | | | | | | | | | | | | | | | | | |
| 1.70-1.99 BR VS1 F | 0,00 % | -75,00 % | 0,00 % | 400,00 % | 40,00 % | -57,14 % | -33,33 % | 250,00 % | -71,43 % | 250,00 % | 28,57 % | -33,33 % | 3,85 % | 16,67 % | 200,00 % | 19,05 % | | | | | | | | | | | | | | | | | | | | |
| 1.50-1.69 BR VS2 G | -100,00 % | | | | | 0,00 % | 300,00 % | -50,00 % | -100,00 % | | -33,33 % | -50,00 % | 500,00 % | 33,33 % | 16,67 % | 71,43 % | -50,00 % | | | | | | | | | | | | | | | | | | | |
| 1.50-1.69 BR VS1 G | -100,00 % | | -100,00 % | | | -33,33 % | 50,00 % | -66,67 % | 200,00 % | 100,00 % | -66,67 % | 0,00 % | 0,00 % | 0,00 % | 300,00 % | 237,50 % | 14,81 % | | | | | | | | | | | | | | | | | | | |
| 1.50-1.69 BR SI1 G | | | | | | | | | | | | | | 100,00 % | 0,00 % | 100,00 % | -50,00 % | | | | | | | | | | | | | | | | | | | |
| 1.50-1.69 BR SI1 F | | | | | | -100,00 % | | | | | | | | | 100,00 % | 100,00 % | -50,00 % | -100,00 % | | | | | | | | | | | | | | | | | | |
| 1.00-1.49 PS VS1 F | -50,00 % | 300,00 % | -75,00 % | 0,00 % | 200,00 % | 0,00 % | -33,33 % | 0,00 % | 50,00 % | 100,00 % | 16,67 % | 0,00 % | 14,29 % | -14,29 % | 183,33 % | -82,35 % | | | | | | | | | | | | | | | | | | | | |
| 1.00-1.49 CU VS1 G | | 0,00 % | 0,00 % | -100,00 % | | | | | | | | | | 0,00 % | | | | | | | | | | | | | | | | | | | | | | |
| 1.00-1.49 CU VS1 F | | | | | | | | | | | | | | -100,00 % | | 100,00 % | 133,33 % | -50,00 % | -50,00 % | -100,00 % | | | | | | | | | | | | | | | | |
| 1.00-1.49 BR VS2 G | | -50,00 % | -100,00 % | | | 0,00 % | 100,00 % | 0,00 % | -50,00 % | 100,00 % | 0,00 % | -100,00 % | | 28,57 % | -50,00 % | 350,00 % | 0,00 % | | | | | | | | | | | | | | | | | | | |
| 1.00-1.49 BR VS1 G | 50,00 % | 0,00 % | 0,00 % | 33,33 % | -100,00 % | | | -60,00 % | 100,00 % | 200,00 % | -66,67 % | 75,00 % | 57,14 % | 18,37 % | 81,82 % | 5,00 % | 47,62 % | | | | | | | | | | | | | | | | | | | |
| 1.00-1.49 BR VS1 F | -50,00 % | -100,00 % | | -66,67 % | -50,00 % | 0,00 % | 900,00 % | -50,00 % | 220,00 % | 25,00 % | -5,00 % | -21,05 % | | 15,66 % | 13,33 % | 94,12 % | 57,58 % | | | | | | | | | | | | | | | | | | | |
| 1.00-1.49 BR SI1 G | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 1.00-1.49 BR SI1 F | | | | | | | | | | | | | | -100,00 % | -100,00 % | | | | | | | | | | | | | | | | | | | | | |
| 0.50-0.69 BR VS1 F | | 100,00 % | -100,00 % | | | 166,67 % | -37,50 % | -60,00 % | -50,00 % | -100,00 % | | 250,00 % | -14,29 % | 19,35 % | -50,00 % | -100,00 % | | | | | | | | | | | | | | | | | | | | |
| Total | 15,38 % | -13,33 % | 15,38 % | 46,67 % | 13,64 % | 12,00 % | -14,29 % | 16,67 % | 96,43 % | 5,45 % | 25,86 % | 50,68 % | 26,29 % | -5,45 % | 81,73 % | 1,06 % | | | | | | | | | | | | | | | | | | | | |

| Product | Growth from Mar 22 to Feb 23 | Growth from Oct 22 to Feb 23 | Growth from Dec 22 to Feb 23 |
|--------------------|------------------------------|------------------------------|------------------------------|
| 1.50-1.69 BR VS2 G | 38,89 % | 100,95 % | 196,03 % |
| 1.50-1.69 BR VS1 G | -1,39 % | 94,17 % | 179,17 % |
| 3.00-3.49 BR VS1 G | 44,44 % | 41,33 % | 102,22 % |
| 1.00-1.49 BR VS2 G | 20,83 % | 40,00 % | 100,00 % |
| 1.70-1.99 BR VS1 F | 97,08 % | 92,38 % | 61,11 % |
| 1.00-1.49 PS VS1 F | 147,72 % | 57,14 % | 56,35 % |
| 2.00-2.49 BR VS1 F | 296,57 % | 50,02 % | 49,71 % |
| 1.00-1.49 BR VS1 G | 63,84 % | 30,46 % | 47,99 % |
| 1.50-1.69 BR SI1 G | -16,67 % | 20,00 % | 33,33 % |
| 1.00-1.49 BR VS1 F | 338,25 % | 21,28 % | 28,80 % |
| Total | 111,84 % | 31,66 % | 42,32 % |

Compilar un
objeto visual

... >>



DEMAND AND PRICING PREDICTION

DEMAND FORECAST

First test: Selected BR stones

Need to:

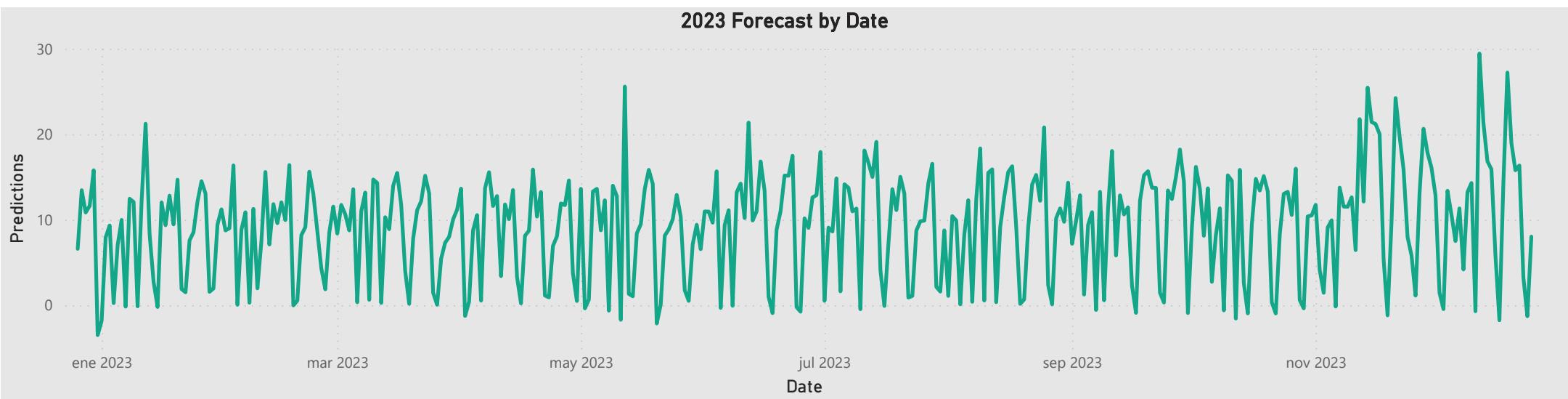
- Split the forecast by product (shape, color, clarity, type) in the ML model
- Add filters to prediction

Tipos visuales



Sugerir un tipo

Datos



COMING SOON - STILL IN PROGRESS PRICING FORECAST

First test: Whole inventory

