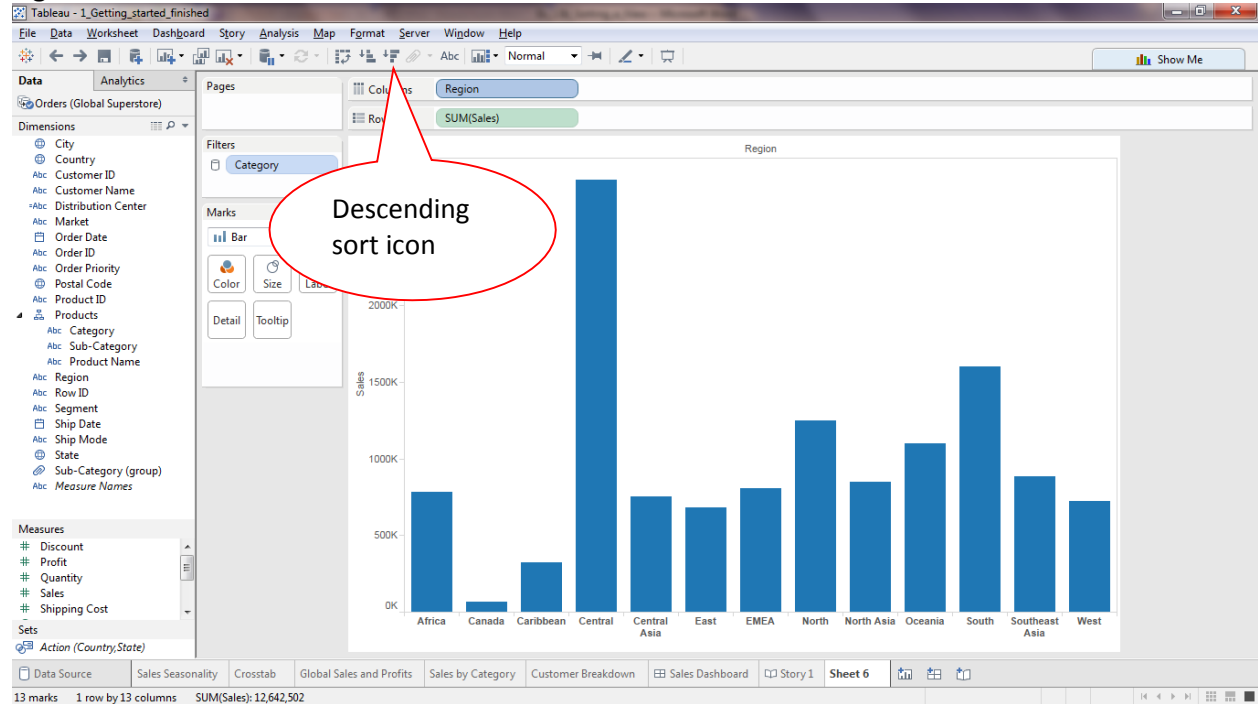


Objective: This exercise will demonstrate how to perform the sort function

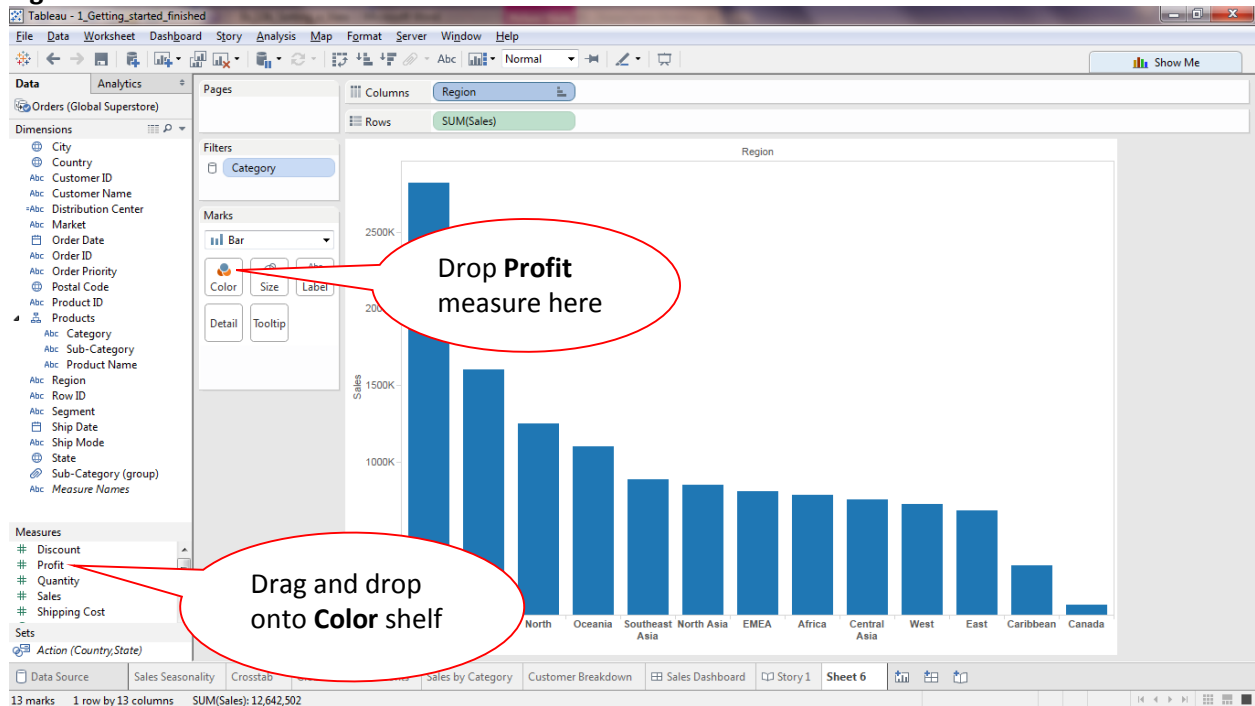
Figure 1 displays results that need to be sorted in descending order.

Figure 1



- Click the descending sort icon, highlighted on Figure 1, which will lead to the display on Figure 2

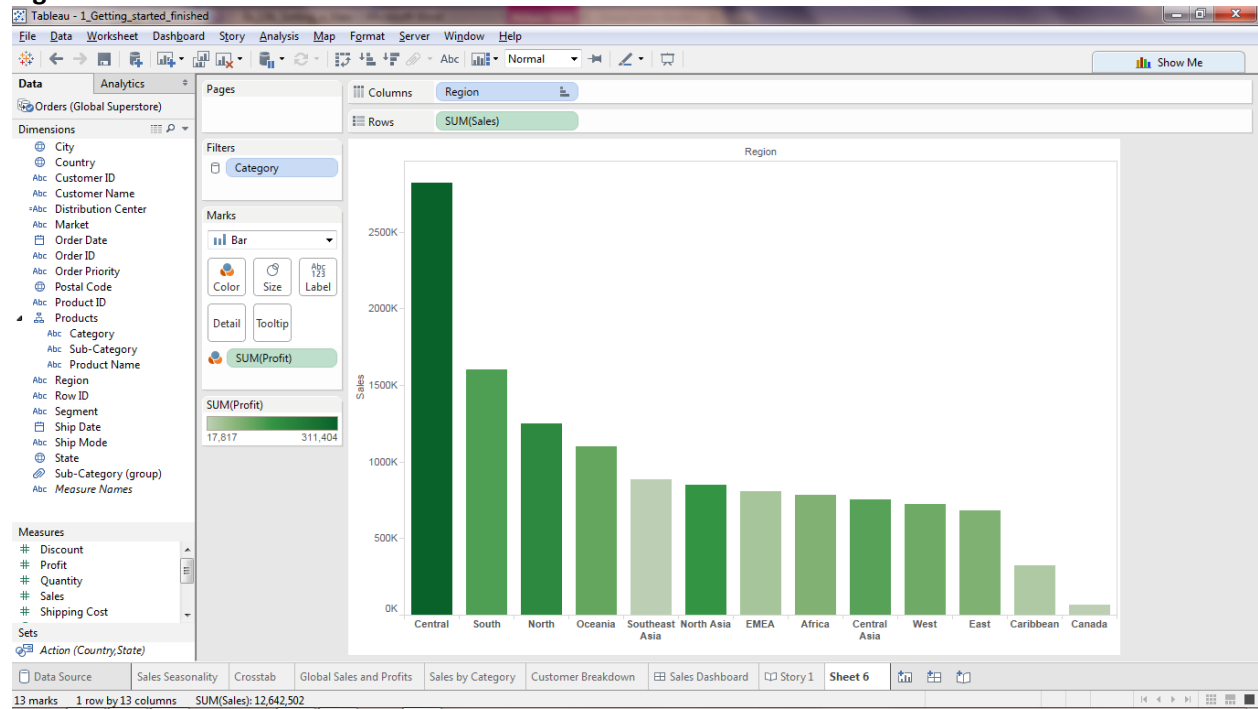
Figure 2



To analyze the results by profitability:

- Drag and drop the **Profit** measure onto the **Color** shelf in the **Marks Card** as shown on Figure 2, which will lead to the display on Figure 3

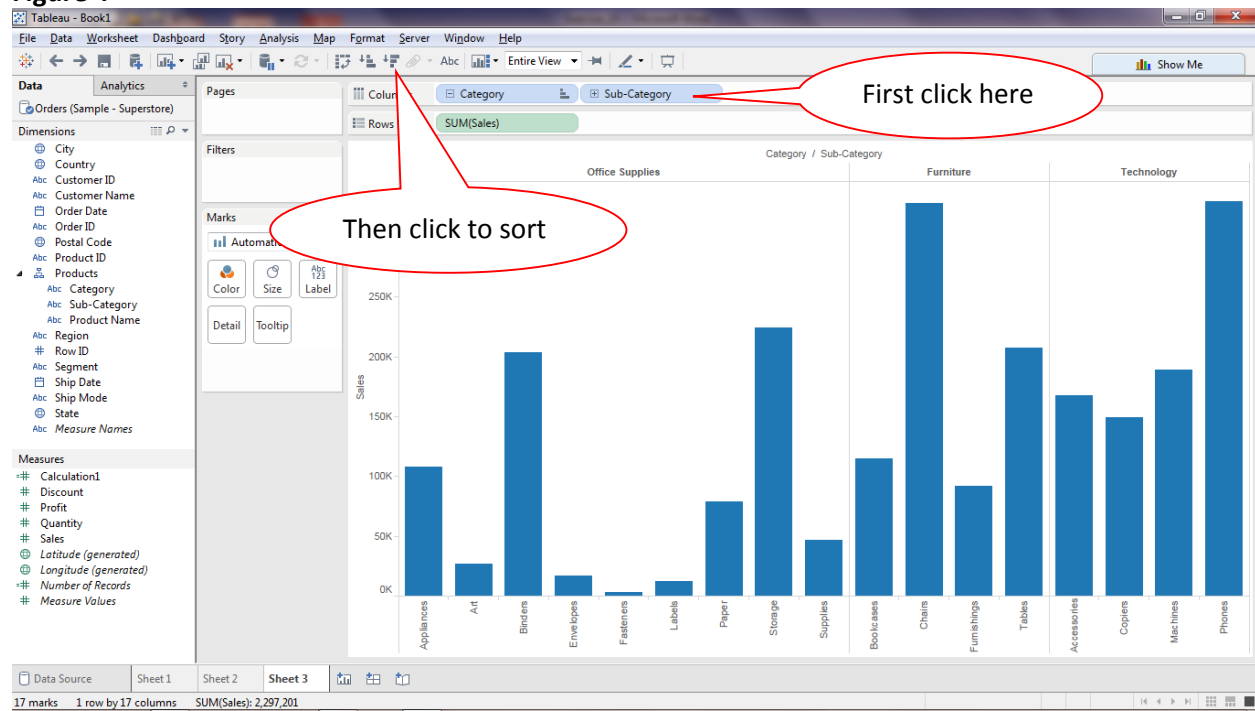
Figure 3



The intensity of the color indicates the profitability. For example, while EMEA and Africa sales are nearly equal, Africa is far more profitable (as indicated by the intensity of the green color).

The following steps will show how to sort within a sub-category. Figure 4 shows an initial view.

Figure 4



- Click **Sub-category** in Columns, as shown on Figure 4
- Click on the **Descending sort** icon, also highlighted on Figure 4, which will lead to the display on Figure 5

Figure 5

