





Total Revenue

\$252M

MoM % 0.00



AverageSalesPerCustomer



\$505K

MoM % 0.00



3

Customer Sector

500

Total Customer



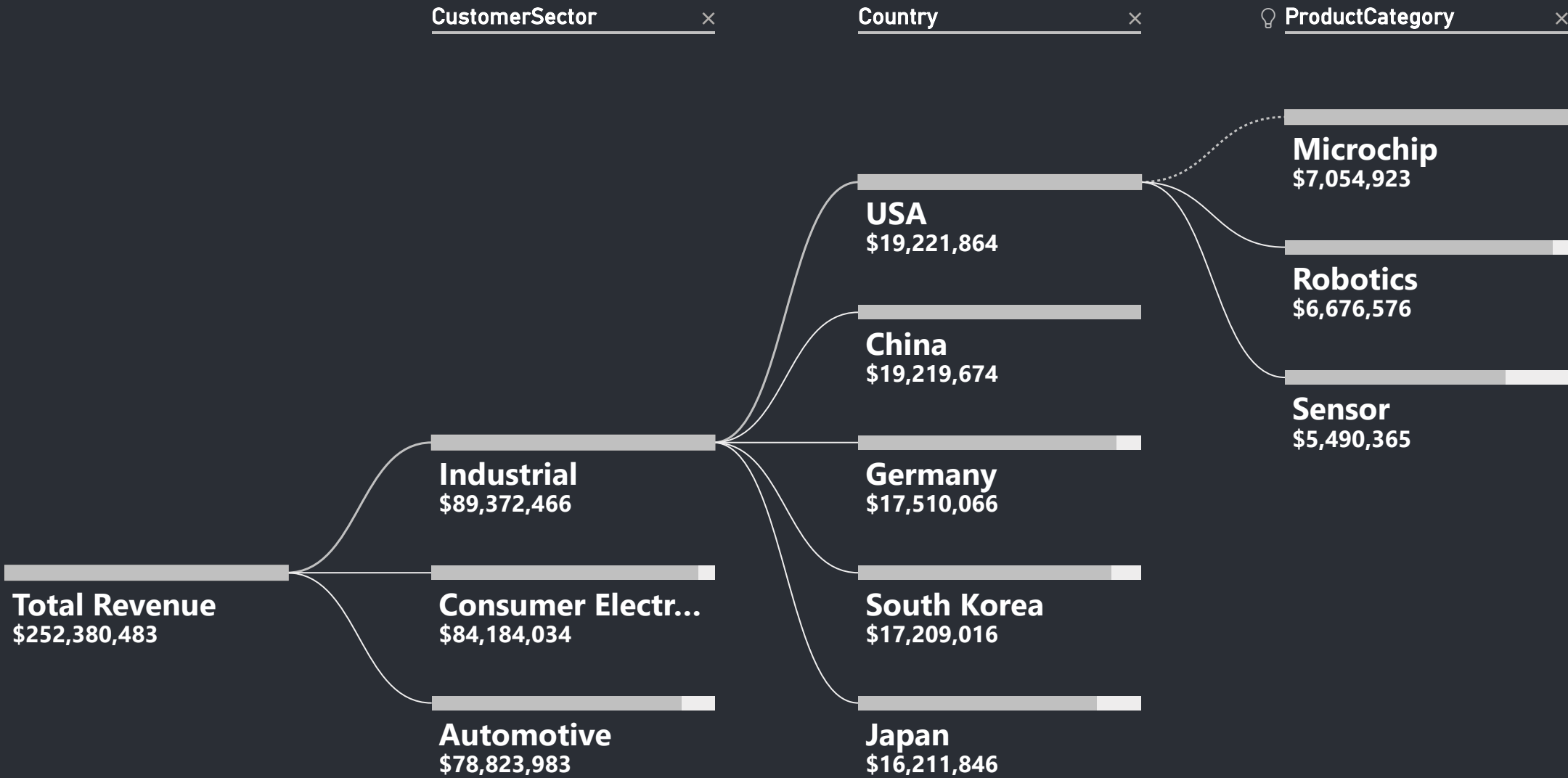
Total Profit

\$53M

MoM % 0.00



Customer Revenue by Sector, Country and Product



Techtronix

Sales Performance Analysis

Customer Insights

Inventory & Profitability...

Market Expansion

Month

ProductCateg...

Quarter

ProductNa...

All

All

All

All

Total Revenue

\$252M

MoM % 0.00

Sales-to-Production Ratio

63.24

Optimal Production

Production cost

\$4M

MoM % 0.00

Profit Margin

21%

MoM % 0.00

Profit, Revenue and Production Cost by Product Category

Total Profit

Total Revenue

Production Cost

\$21M

\$1.53M

\$97M

\$16M

\$1.25M

\$79M

\$16M

\$1.21M

\$76M

Microchip

Robotics

Sensor

Average of QuantitySold by ProductCategory and Quarter

51.43

49.51

49.59

50.70

51.01

49.19

49.42

50.46

50.06

49.65

49.63

49.83

Q1

Q2

Q3

Q4

Q1

Q2

Q3

Q4

Q1

Q2

Q3

Q4

Microchip

Robotics

Sensor

Sales/Production Ratio by product Name

ProductName	Total Revenue	Production Cost	Sales-to-Production Ratio
Product_1100	\$3,043,289	\$47,704	63.80
Product_1315	\$2,692,372	\$37,976	70.90
Product_1412	\$2,437,970	\$31,319	77.84
Product_1469	\$2,373,468	\$38,468	61.70
Product_1409	\$2,090,325	\$27,568	75.82
Product_1447	\$2,074,707	\$29,114	71.26
Product_1093	\$2,020,545	\$28,290	71.42
Product_1434	\$1,966,432	\$31,383	62.66
Product_1126	\$1,933,793	\$29,072	66.52
Product_1242	\$1,928,345	\$25,375	75.99
Product_1479	\$1,910,750	\$32,800	58.25
Product_1354	\$1,907,063	\$30,353	62.83
Product_1181	\$1,889,584	\$25,662	73.63
Product_1465	\$1,889,374	\$34,294	55.09
Total	\$252,380,483	\$3,990,836	63.24

Profit Margin by Product Name

ProductName	Q1	Q2	Q3	Q4	Total
Product_1001	30%	48%	-15%	33%	26%
Product_1003	35%	13%	34%	-19%	22%
Product_1007	24%	-17%	57%	-38%	17%
Product_1008	11%	23%	11%	37%	20%
Product_1010	23%	-82%	0%	10%	-2%
Product_1013	64%	51%	67%	29%	59%
Product_1014	39%	49%	56%	26%	47%
Product_1015	25%	15%	-41%	12%	6%
Product_1017	44%	2%	34%	30%	26%
Product_1018	60%	71%	-29%	21%	33%
Product_1019	28%	19%	78%	43%	50%
Product_1020	23%	6%	24%	20%	17%
Product_1022	43%	11%	29%	13%	30%
Product_1024	-14%	8%	50%	-44%	3%
Product_1026	25%	41%	39%	27%	33%
Total	19%	21%	23%	21%	21%

Profit Margin by Month

Month	Total Revenue	Total Profit	Profit Margin
January	\$21,016,835	\$3,974,821	19%
February	\$19,034,823	\$4,152,717	22%
March	\$19,456,653	\$3,245,689	17%
April	\$23,164,538	\$5,094,265	22%
May	\$18,700,756	\$3,307,967	18%
June	\$20,456,977	\$4,473,902	22%
July	\$22,009,848	\$5,494,167	25%
August	\$22,372,597	\$4,945,041	22%
September	\$21,310,551	\$4,535,791	21%
October	\$21,109,910	\$5,182,162	25%
November	\$21,579,993	\$4,165,106	19%
December	\$22,167,002	\$4,522,687	20%
Total	\$252,380,483	\$53,094,315	21%
\$4,522,687	417		
Profit MTD		Product MTD	

Techtronix

Sales Performance Analysis

Customer Insights

Inventory & Profitability...

Market Expansion

Month

Country

Quarter

Region

ProductCateg...

Total Revenue

\$252M

MoM % 0.00

Current Revenue

0

Forecast Growth % 15%

Forecasted Revenue 0.00

Total Revenue by Region and CustomerSector

CustomerSector

Automotive

Consumer Electronics

Industrial

Europe

Asia-Pacific

North America

Total Profit by Region

Asia-Pacific

Europe

North America

Total Revenue by Region and ProductCategory

ProductCategory

Microchip

Robotics

Sensor

Europe

Asia-Pacific

North America

Profit by Country

Country	CustomerTransaction	Total Revenue	Total Profit
USA	2040	\$52,149,698	\$12,282,749
South Korea	1952	\$49,233,908	\$11,063,286
China	2015	\$51,019,012	\$10,048,317
Japan	2012	\$50,212,839	\$9,971,786
Germany	1981	\$49,765,026	\$9,728,177
Total	10000	\$252,380,483	\$53,094,315

\$22,167,002

3

24169360

15%

Revenue MTD

Region

Forecasted Jan ...

Forecast Growth %