

The background of the slide is a dark blue gradient with faint, light blue circular patterns and a scale. The scale is a semi-circular arc on the left side, with numbers ranging from 150 to 260. There are also several concentric circles and dashed lines with arrows, suggesting a technical or scientific theme.

WOULDN'T IT BE NICE TO KNOW WHAT YOU'RE DOING?

UNDERSTANDING JOB ROLES WITHIN CYBERSECURITY



You think there are thousands of jobs out there? No.

How many people in your year are graduating this year?

LETS LOOK AT CYBERSECURITY

Employed:
~15200

West
Australian:
6.9%

“Suitability
Gap”

262112 “ICT Security Specialist”

Listed as a Shortage due to Suitability Gap

“ Shortages exist when employers are unable to fill or have considerable difficulty filling vacancies for an occupation, or *significant specialised skill* needs within that occupation, at current levels of remuneration and conditions of employment and in reasonably accessible locations. ”

- Jobs & Skills Australia

<https://www.jobsandskills.gov.au/data/occupation-shortages-analysis>

The skills that employers are looking for are not the same as

- Your Interests
- What you're learning at Uni

“HOW DO I BREAK INTO
CYBER?”

“WHAT DO I STUDY TO
LEARN CYBER?”

“WHAT CERTS ARE BEST FOR
AN ENTRY-LEVEL CYBER JOB?”

“HOW DO I BREAK
INTO CYBER?”

What does that even mean?

Cybersecurity isn't just *one* role, but an ecosystem of roles. Where do you start?

Use:

- NICE Framework – NIST 800-181
- Cybersecurity Roles = Tasks (Skills + Knowledge)

We're asking the wrong questions

National Initiative for Cybersecurity Education

WHAT IS THE NICE FRAMEWORK?

- **Clarify Career Paths:** Breaks cybersecurity into specific, actionable roles.
- **Bridge the Skills Gap:** Helps students, employees, and employers align training, hiring, and development.
- **Promote Workforce Development:** Enables individuals to identify where they fit and how to grow.

The Framework demystifies cybersecurity by:

Defining job categories and specialty areas.

Outlining the tasks you'll be expected to perform.

Helping you focus your studies and professional development.

This is a framework that I've used to help build and develop teams that I've been part of

NICE HAS
HELPED ME:



Grow and develop as a professional



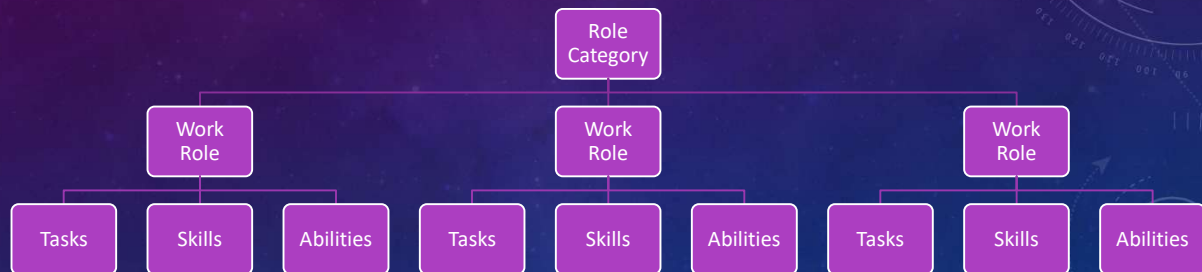
Build a strong and robust team



Get paid right

NICE FRAMEWORK

Cybersecurity Roles = Tasks (Knowledge + Skills)



IDENTIFYING CAREER PATHS

Explore Categories and Roles

- Interest Alignment
- Identify Roles that meet your passions

Research TKS Statements

- Look up Task, Knowledge, Skill Statements for interesting roles
- Create focused study plan

Align Coursework and Certifications

- Choose courses and certifications that teach the TKS statements of your target role

Build Practical Experience and Network

- Seek internships / WIL aligned with your chosen category.
- Join communities, connect with professionals

Explore Categories and Roles

Research TKS Statements – don't talk about aligning coursework

Align Coursework and Certifications

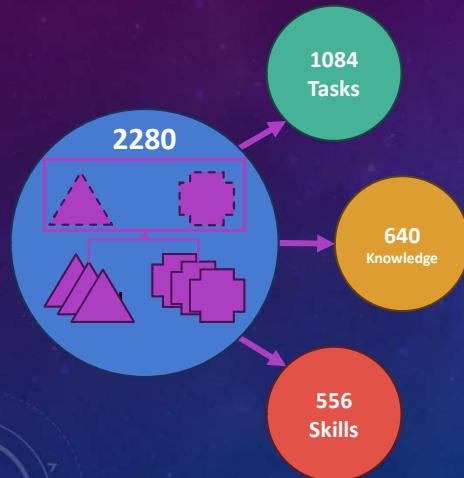


PROFESSIONALS AUSTRALIA – IT / CYBER UNION

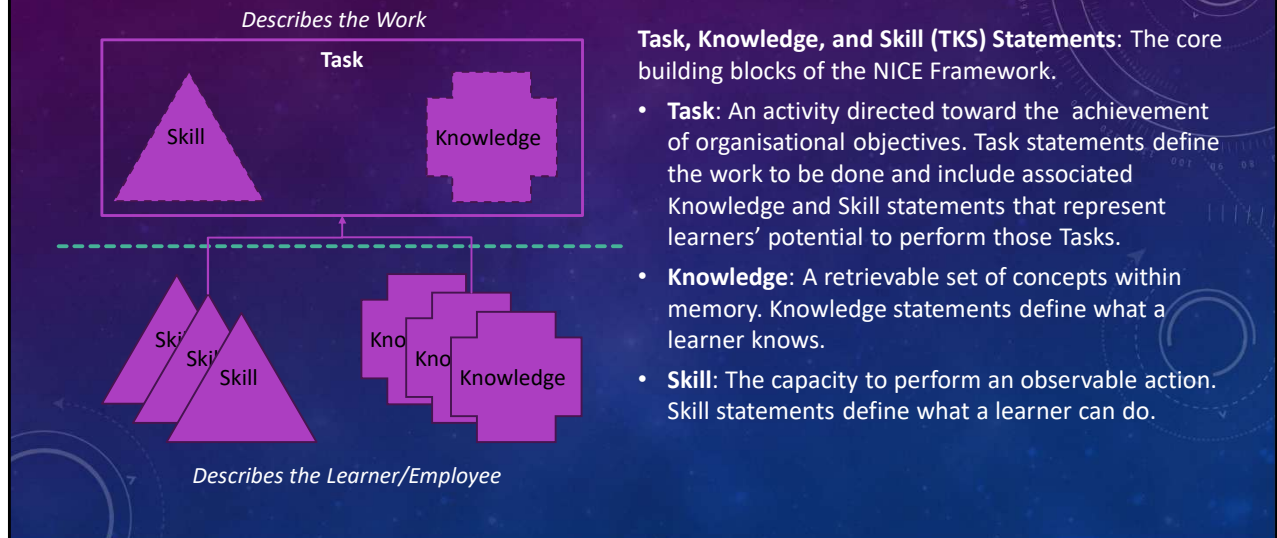
- Gain access to career support, mentorship, and professional development resources.
 - Be part of a community that advocates for fair pay, job security, and work-life balance.
 - Collective bargaining ensures your voice is heard in salary and workplace negotiations.
- **Young Professionals Australia (YPA)**
 - Designed for students and early-career professionals.
 - Connect with mentors and professionals in your field.
 - Get access to training, industry events, and career advice.
 - Support in navigating your first job, contracts, and salary negotiations.

<https://www.professionalsaustralia.org.au/> YPAus

FRAMEWORK COMPONENTS



NICE COMPONENTS



Tasks:- Example: Monitor networks for suspicious activity.

Knowledge:- Example: Understanding attack vectors and methodologies.

Skills:- Example: Analyzing network traffic for anomalies.

TKS statements break down roles into concrete components to guide training and skill development.

NICE COMPONENTS

- **Work Role:** A grouping of work for which an individual or team is responsible or accountable. They comprise a group of Tasks that define the work to be done.
- **Work Role Categories:** High level grouping of Work Roles that fulfil a common function.



OG – Instruction, Privacy Compliance, Security Control Assessment

DD – Architecture, Software Development, R&D

IO – Data Analysis, DB Administration, Network Ops

PD – Forensics, Incident Response

IN – Cybercrime

CI – All-Source Analysis

CE – Exploitation Analysis, Cyberspace Operations

This isn't the standard – CyBOK, SFIA – but a good starting point

NICE COMPONENTS

Competency Area: A cluster of related Knowledge and Skill statements that correlates with one's capability to perform Tasks in a particular domain.



Access Controls



AI Security



Asset Management



Cloud Security



Communications
Security



Cryptography



Cyber Resiliency



DevSecOps



Operating Systems
Security



Operational
Technology Security



Supply Chain
Security

Section 3.3 of NIST 800-181 R1. This section is more relevant for educators.



PUTTING IT INTO PRACTICE

“I WANT TO BE A SOC ANALYST”



Oversight and Governance (OG)



Design and Development (DD)



Implementation and Operation (IO)



Protection and Defence (PD)



Investigation (IN)



Cyberspace Intelligence (CI)



Cyberspace Effects (CE)

I want to be a SOC Analyst, what do I need to Know?

DEFENSIVE CYBERSECURITY (EXCERPT)

Responsible for analyzing data collected from various cybersecurity defense tools to mitigate risks.

Tasks	Skills	Knowledge
T0020: Develop content for cyber defence tools	K0018: Knowledge of encryption algorithms	S0572: Skill in detecting host- and network-based intrusions
T0164: Perform cyber defense trend analysis and reporting	K0068: Knowledge of programming language structures and logic	S0600: Skill in collecting relevant data from a variety of sources
T0292: Recommend computing environment vulnerability corrections	K0692: Knowledge of vulnerability assessment tools and techniques	S0809: Skill in utilising cyber defence service provider information
T0299: Identify network mapping and operating system (OS) fingerprinting activities	K0717: Knowledge of network access control (NAC) systems and software	S0867: Skill in performing malicious activity analysis
T1020: Determine the operational and safety impacts of cybersecurity lapses	K0772: Knowledge of systems testing and evaluation tools and techniques	S0892: Skill in performing trend analysis

S0572 - SKILL IN DETECTING HOST- AND NETWORK-BASED INTRUSIONS

Cybersecurity Instruction:

- *Category: Oversight and Governance*
- Responsible for developing and conducting cybersecurity awareness, training, or education.

Systems Security Management

- *Category: Oversight and Governance*
- Responsible for managing the cybersecurity of a program, organization, system, or enclave.

Defensive Cybersecurity

- *Category: Protection and Defense*
- Responsible for analyzing data collected from various cybersecurity defense tools to mitigate risks.

Incident Response

- *Category: Protection and Defense*
- Responsible for investigating, analyzing, and responding to network cybersecurity incidents.

Vulnerability Analysis

- *Category: Protection and Defense*
- Responsible for assessing systems and networks to identify deviations from acceptable configurations, enclave policy, or local policy. Measure effectiveness of defense-in-depth architecture against known vulnerabilities.



PD-WRL-007

Vulnerability Analysis

Responsible for assessing systems and networks to identify deviations from acceptable configurations, enclave policy, or local policy. Measure effectiveness of defense-in-depth architecture against known vulnerabilities.

Task statements

- T1020:** Determine the operational and safety impacts of cybersecurity lapses
- T1041:** Determine impact of software configurations
- T1069:** Evaluate organizational cybersecurity policy regulatory compliance
- T1070:** Evaluate organizational cybersecurity policy alignment with organizational directives
- T1079:** Develop cybersecurity risk profiles
- T1084:** Identify anomalous network activity
- T1091:** Perform authorized penetration testing on enterprise network assets
- T1118:** Identify vulnerabilities
- T1119:** Recommend vulnerability remediation strategies
- T1229:** Maintain deployable cyber defense audit toolkits
- T1279:** Prepare audit reports
- T1341:** Perform required reviews
- T1489:** Correlate incident data
- T1619:** Perform risk and vulnerability assessments
- T1620:** Recommend cost-effective security controls

Related Courses

- **New Horizons CompTIA Cloud+**
New Horizons Learning
Online, Instructor-Led; Classroom
- **New Horizons CompTIA Network+**
New Horizons Learning
Online, Instructor-Led; Classroom
- **New Horizons CyberSec First Responder (CFR)**
New Horizons Learning
Online, Instructor-Led; Classroom
- **New Horizons CompTIA Security+**
New Horizons Learning
Online, Instructor-Led; Classroom
- **New Horizons CompTIA Project+**
New Horizons Learning
Online, Instructor-Led; Classroom

Search for more courses related to
"Vulnerability Analysis"

Knowledge / Skill ID	Description	Training Provider / Course	Status	Notes
S0483	Identifying software communications vulnerabilities	XYZ University - Cybersecurity Communications (Unit 101)	In Progress	Currently focusing on common vulnerabilities in APIs
S0492	Performing threat environment analysis	Threat Landscape Analysis - CyberDef Institute	Not Started	Plan to start after completing NAC fundamentals
S0532	Analyzing software configurations	Software Security Certification - SecureCode Academy	Completed	Completed via SecureCode Academy certification in 2023
K0717	Knowledge of network access control (NAC) systems and software	NAC System Fundamentals - NetworkPro Academy	In Progress	Coursework covering 50% of NAC fundamentals so far
K0728	Knowledge of Confidentiality, Integrity and Availability (CIA) principles and practices	CIA Principles & Practices - XYZ University (Unit 201)	Completed	Unit covered during previous semester
K0683	Knowledge of cybersecurity vulnerabilities	Vulnerability Assessment Workshop - SecLab	Not Started	Need to enroll in the next available workshop
K0684	Knowledge of cybersecurity threat characteristics	Cyber Threats and Indicators - Sentinel Learning	In Progress	Active participation in internal threat briefings
K1079	Knowledge of web application security risks	Web App Security Fundamentals - WebSecure Academy	Not Started	Course available next semester



FROM LEARNING TO LEADERSHIP – THE EMPLOYER'S PERSPECTIVE

Learning is just the beginning. The same framework that helps students plan their careers also supports employers in building effective teams

- As learners target roles using NICE, employers can leverage the same framework to:
 - Define roles clearly within their organisation.
 - Develop teams strategically by creating structured growth paths.

Let's take a look at how I used the NICE Framework in my own organisation to **align roles, build competencies, and foster professional growth.**

HOW WE USED NICE TO ALIGN OUR JOB ROLES

Define Existing Roles & Responsibilities

- Capture current roles & focus area
- **Output:** List roles with core tasks

Map Existing Roles to NICE

- Identify matching roles
- Ex: SOC Analyst aligns with "Defensive Cybersecurity"
- **Output:** Current ↔ NICE Matrix

Identify Gaps / Overlaps

- Identify missing responsibilities or role overlap
- **Output:** List of gaps between NICE recommended TKS and current

Develop Jr/Sr Criteria

- Break down TKS for each role into Jr / Sr Competencies
- Ex: Jr IR focuses on basic analysis, Sr leads efforts
- **Output:** Clear, specific role assessment criteria



BREAKING DOWN TKS STATEMENTS

Process:

- Analyzed the **Tasks, Knowledge, and Skills (TKS) statements** for each relevant role.
- Developed **Junior and Senior assessment criteria** based on these TKS statements.

Impact:

- Created structured **criteria for promotions**.
- Allowed the team to **track growth** toward higher roles using NICE-mapped competencies.



BUILDING PROFESSIONAL DEVELOPMENT PATHWAYS

Process:

- **Mapped competencies** to Professional Development goals.
- Example: If a role required advanced threat hunting, staff could request **relevant training** aligned to the competency.
- Ensured every team member had a **clear growth pathway** with actionable steps.

Impact:

- Team members felt more confident **asking for training** and had **better success** getting it approved.
- Created **targeted learning plans** that aligned with **career growth and role expectations**.



LEVERAGING COMPETENCIES FOR SALARY AND PROMOTION DISCUSSIONS

Process:

- Team members could **track progress** toward Senior-level criteria.
- Competencies provided a **tangible framework** for:
 - **Requesting promotions** and salary increases.
 - **Justifying salary negotiations** by showing how they met or exceeded role expectations.

Impact:

- Made salary discussions more **objective and transparent**.
- Team felt **empowered** to negotiate based on **demonstrated competencies**.

FINAL THOUGHTS

Use NICE to:

- **Clarify job roles** and align expectations.
- **Streamline professional development** pathways.
- Improve **training requests** and increase the likelihood of approval.
- Empower staff to **negotiate promotions and salaries** with confidence.

THANK YOU



<https://github.com/Oscar-Geare/presentations-and-papers/tree/main/NICE%20for%20Students%20and%20Employers>



<https://niccs.cisa.gov/workforce-development/nice-framework>