

Northwind Insights

By NICK OSELAND

Northwind's Data



Interests:

- Applying Discounts
- Discount amount
- Shipping
- Seasonal Fluctuations









Applying Discounts

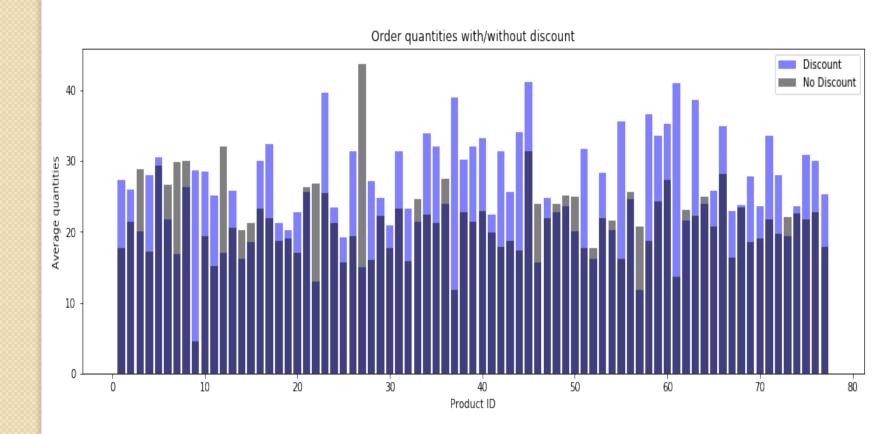


- Are discounts even making a difference?



Applying Discounts cont.





Discount amount



Does the amount of discount matter?



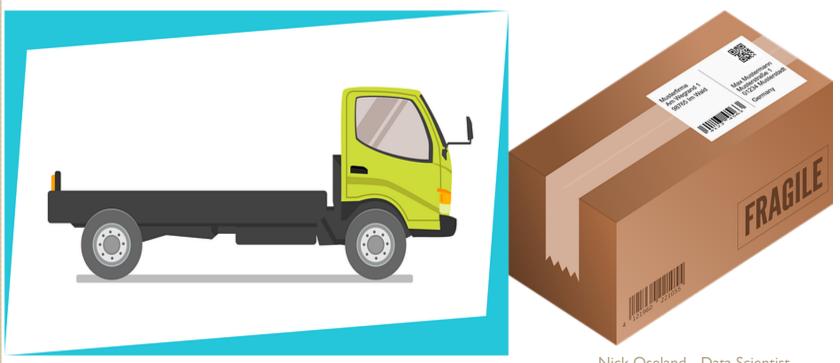


www.shutterstock.com · 329739470

Shipping



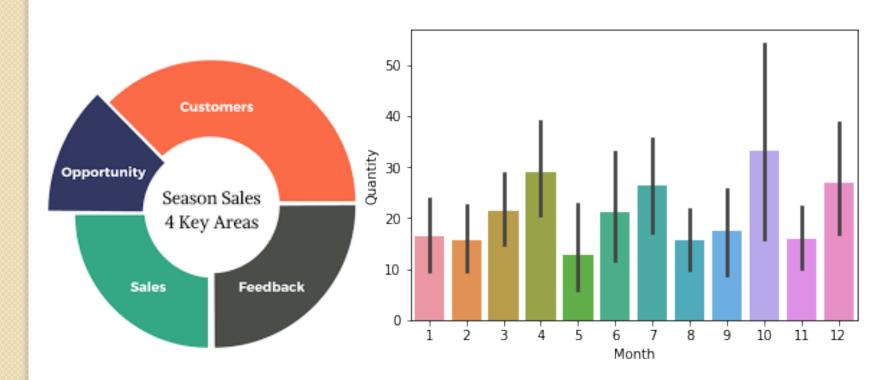
 Are all of our shipping companies performing equally?



Seasonal Fluctuations



High/Low volume months



Recommendations & future work



Thank You





• Questions?