

Engr. Akeem Omotayo Sule  
(MCP, MIEEE, COREN)

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Education: B.Tech in Computer Engineering (Second Class Upper), Ladoke Akintola University of Technology, Ogbomoso, Oyo State, Nigeria.

8 years in Network & Security	4 years in Front-end Software Industry
8 years in Technical Operations	10 years in Biz Incubation Development

**Career Path:** Technical Operations | Business Development | Research & Consulting | Education

**Top Skills** ICT Solution and Application Software(s) | Business Development & Partnership Formulation, Power Systems, Smarter Ways To Work.

WORK EXPERIENCE

<b>March, 2022 - Till Date</b>	<b>Chief Tech Advisor, Connexxion Group. (Telecoms, Software, Agric &amp; Engineering)</b>	<b>Abuja, Nigeria</b>
<b>Top Skills</b> <i>Oversee several aspects of C-Switch Systems, including concepts, design, installations, maintenance and troubleshooting</i>	<ul style="list-style-type: none"><li>▪ Implement policies developed within various sub-functions and departments.</li><li>▪ Monitor, test, troubleshoot and install systems and peripheral equipment.</li><li>▪ Receive feedbacks, Identify users’ needs and requirements</li><li>▪ Design and Setup of all system correspondence.</li><li>▪ Research on the latest advances in company’s technology and policies</li><li>▪ Manages Technical Training for Organisation Capacity Development.</li><li>▪ Consultation with vendors, clients and salespeople for new products and upgrades</li><li>▪ Create and Maintain safe repository for solutions and upgrade.</li><li>▪ Create a system for the company.</li></ul>	
<b>April, 2019 - March, 2021</b>	<b>Apgee Associates (Consultancy). Business / Technical Consultant (Solutions)</b>	<b>Lagos, Abuja, Nigeria</b>
<b>Top Skills</b> <i>Project Management And Design Systems Team Lead.. Technical Details and Support to Start-ups Programs</i>	<ul style="list-style-type: none"><li>▪ All I.T &amp; Engineering related matters.</li><li>▪ Managed the design and set-up of Apt&amp;Synchs, Skipsglobal and Retailmax.</li><li>▪ Spearheaded CSR Edtech code-camp for capacity development alongside providing business development support.</li><li>▪ Design and Setup of all Social Media Correspondence including the design and content creator for balance.com.ng Blogsite.</li><li>▪ Smart Home Designs for residency in Chevron Drive.</li><li>▪ Head of Technical Training for Organisation Capacity Development.</li></ul>	
<b>Dec 2017 – April 2019</b>	<b>Passion Incubator / Leadspace Head of I.T ( Innovation &amp; Partnership)</b>	<b>Lagos, Nigeria</b>
<b>Top Skills</b> <i>Project Management. Technical Details and Support to Start-ups Programs</i>	<ul style="list-style-type: none"><li>▪ Worked in the project management office and supported Startup SouthWest, Sahara Sparks, Lagos Innovates Visa Hackathon, Lsetf/FCMB Hackathon, Justice League..</li><li>▪ Supported the incubation and launch of 3 technology products; Workman Africa, Projectmasters and Errandsimplified.</li><li>▪ Provided business development in public-private partnerships projects-</li><li>▪ Design and Setup of Leadspace (Ojodu &amp; Yaba) and FCMB HubOne Coworking Space.</li></ul>	
<b>Nov 2017 – April 2019</b>	<b>Leadspace Coworking Spaces Chief Technical Officer.</b>	<b>Lagos, Nigeria</b>

Top Skills  
Business Analysis  
Enterprise Sales in  
Consulting  
Project Leadership  
Change Management  
Business Development

- Growth Hacks and Solving Client Community Issues- with companies over 100 small startups across the countries, managing business relationships and ensuring project success.
- I.T Management: Manages Ojodu, Yaba and FCMB Co-Working Spaces.
- Ensures Maximum uptime, performance, resources and Security of Systems
- Process Optimization: Redefined sales engagement approach; cross-sold and up-sold 60% pipeline clients in 6 months.
- Enterprise Goal: Supported in facilitating Partnership between us and others.

Jul 2014 –  
November 2014

### **A&K Engineering**

Edo State, Nigeria

#### **Field Operations (Internship).**

Top Skills  
Site survey,  
monitoring, evaluation  
and recording of site  
activities and material  
distributions.

- Supervise and record all material distribution on site.
- Assisting site manager in evaluation process records.
- Prepare bi-weekly report for management on site activities and progress.
- Manage site workers welfare.
- Record payment of site workers to ensure full transparency.

May 2016 – April  
2017

### **Contour Global Solution**

Lagos and Edo Nigeria

#### **I.T Manager**

Top Skills  
Project Management  
Change Management  
Enterprise Sales  
Strategic Negotiation  
Operational Excellence

- Lead supported the strategic deployment of the I.T Wares around both states.
- Developed Innovative team-viewer tools for better technical support.
- Managed 6 tech projects, led vendors and teams from Nigerian and Holland for power solution upgrade with a budget of \$10,000.
- Apply OS patches and upgrades on a regular basis, and upgrade

Nov 2014- Feb  
2016

### **Nigerian Society of Engineers**

Akure, Nigeria

#### **I.T Head / Editor-in-Chief**

Top Skills  
Project Management  
ICT  
Editorials.

- Coordinated all capacity training programme within the branch
- Reporting directly to the MD, was in charge of training deliverables and Engineers.
- I won 2 major corporate training supports from the organisation and coordinated the corporate oil and gas strategy session, corporate engineers forum etc.
- Innovated, Managed, Design and Write all monthly newsletter in the state

Feb 2012 – Dec  
2013

### **3D Impact Media, West Africa.**

Lagos State, Nigeria

#### **I.T Support**

Top Skills  
Network and Security,  
A+ and Tech Operation

- I.T Specialist; Manages all I.T and Technical Related Issues
- 3D Implementation and Activation Head for Gsk, Coca-Cola, Promasidor and others.
- Perform daily system monitoring, integrity and availability of all technical tools.
- Support Office Staff on all Technical and Internet Related Matters.

**PROJECT EXPERIENCE**    **ICOOP (A Thrift and Loan Management System for Cooperatives).**  
**February 2020, Abuja Nigeria.**

I managed the application scope.  
I ensured best coding practices from all developers involved.  
Designed the implementation and project details in bits for understanding  
I coordinated the frontend and backend developers in pursuit of proper project scope for loan management, deposits and withdrawals, membership management, reports, transaction notifications amongst others.

**CNXRETAIL** (An application for small-medium scale businesses integrate with other processes and applications available in web application, websites and mobile applications (iOS and Android)).

March 2021, Abuja Nigeria.

I designed the project scope and application needs.

I monitored and ensured best coding practices from all developers involved.

Designed the implementation and project details in bits for understanding

I coordinated the frontend and backend developers in pursuit of project scope.

**iHumane** (Bespoke instance of Payroll & HR management system available in web application, websites and mobile applications (iOS and Android)).

**Abuja Nigeria.**

Project scope design and documentation

I managed the application features explanatory

I ensured best coding practices from all developers involved.

Designed the implementation and project details in bits for understanding

**CNX247** (SaaS model for ERP Solution CNX247 modernizes business logistics, deliver proactive customer responses, and unify processes from Project initiation to completion amongst others available in web application, websites and mobile applications (iOS and Android)).

I managed the application features and scope outline.

I ensured best coding practices from all developers involved.

Designed the implementation and project details in bits for understanding

I coordinated the frontend and backend developers in pursuit of proper project scope and features alignment.

**SchoolPro** (SchoolPro is a software designed for Students, Parents and Administrative Staff (Teachers, Principal & Accountant) for effective school resource management.)

I managed the application features and scope outline.

I ensured best coding practices from all developers involved.

Designed the implementation and project details in bits for understanding

**Wemoove** (A real estate application for home owners, housing agents, home and land searchers)

I managed the application features and scope outline.

I ensured best coding practices from all developers involved.

Designed the implementation and project details in bits for understanding

**AMP** (Client service for the Affiliate Marketing Portal)

I managed the application features and scope outline.

I ensured best coding practices from all developers involved.

Designed the implementation and project details in bits for understanding

I coordinated the frontend and backend developers in pursuit of proper project scope and features alignment.

## **PERSONAL I.T, NETWORKING AND SECURITY JOBS:**

1. Design and Implementation of FCMB HubOne Coworking Space, Lagos Nigeria (2019).
2. Design and Implementation of Passion Incubator System, Lagos Nigeria, (2017).
3. Design and Implementation of Leadspace Coworking Space (Ojodu and Yaba), Lagos Nigeria.
4. Design and Implementation of Contour Global Networking System, Administration of the Scada System, Integrating Major Coca-Cola (Ikeja and Benin Branch) Processes with their power systems.
5. I.P Closed Circuit Surveillance System, Leadspace Coworking Hub.
6. Design Template for Aggregating all Federal Housing Project in Nigeria (2021)

## **FEW WEB AND RESEARCH PROJECTS:**

1. <https://finvinecapital.com> (Financial)
2. <https://callietimothy.com> (UK Business Consulting)
3. <https://hikey.com.ng> (Software & Security Outsourcing) (Designed and Implemented)
4. <https://www.archimetric.com.ng> (Construction Space)
5. <https://www.skipsglobal.com> (FMCG)
6. <http://www.advancebank.ng> (Payment System)
7. <https://adeojuriandpartners.com/> (Building & Construction)
8. <https://balance.com.ng> (Blog Site)
9. <https://www.supremarts.com> (AgricTech) (Designed, Researched and implemented)
10. <https://onyxbeautybynelly.com> (ecommerce)
11. <https://youngfarmer.org.ng> (Agriculture)
12. <https://stoneandbuild.com.ng> (Architecture)
13. <https://houseofjissa.com> (eCommerce Fashion Industry)
14. <https://agro.connexxiongroup.com> (Agro)
15. <https://connexxionengineering.com.ng> (Engineering)

### ACADEMIC & PROFESSIONAL CERTIFICATIONS

### ACHIEVEMENTS AND TRAINING EXPLOITS

- Global Head of Research, Community Action Against Plastic Waste.
- Head of Capacity Development, Asabe Shehu Yar'Adua Foundation.
- ICT Facilitator and Maths, Slum2School.
- Facilitator: Lagos State ReadySetWork (RSW).
- Awareness Team Lead, Sustainable Development Solutions Network (SDSN) CAAP Nigeria.
- Mentor: Lagos State Innovate.
- Member: Walk&Run Cancer Awareness Team.
- Lead Judge, Junior Debate League, Lagos State.
- Committee Member, International Youth Conference, GNVOY.
- FAO Dominican Republic Delegate under TMUN Korea.
- Dir. Of Operations & Strategic Communication, Nigeria Young Farmers' Network.
- Represented Lautech, IEEEExtreme World Programming Competition
- Award of Excellence for Innovative Ideas, Nigerian Society of Engineers, Akure.
- SDSN Climate Champion.