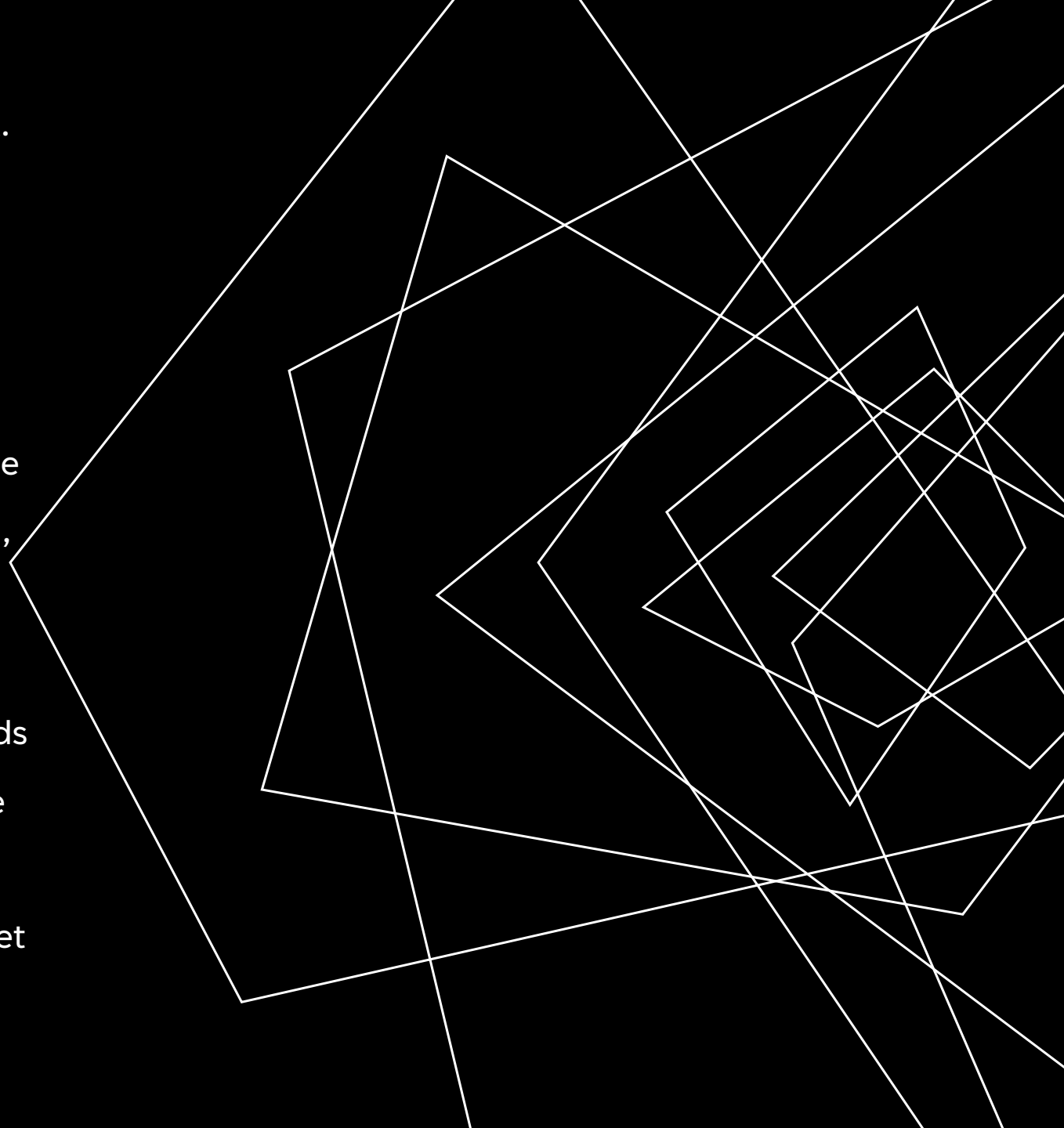


SCENARIO B

Performer 97

You worked as a sales personnel in a computer shop.

One customer wants to buy a laptop for her office work. She works as an executive secretary in a company and uses productivity tools such as Microsoft Word, Microsoft Excel, and Microsoft PowerPoint. She used web browser for her daily tasks and videoconferencing meetings. The online application she also used is Google Workplace (Gmail, Calendar, Drive, Docs, Sheets, Slides, Meet, and more). To communicate with her boss and other colleagues, she used Google Hangouts. The secretary stores a lot of files on her old laptop and needs to transfer them to the new laptop. She wanted to have a lightweight laptop so that she can bring it when she travels. Her budget is 19,000 pesos. Your job is to market and convince the buyer to choose and buy the Lenovo X1 Carbon 14" Touchscreen Display Laptop.





Specifications:

8GB RAM

256GB SSD

Windows 10 Home

Renewed - Lenovo X1 Carbon

14" Touchscreen Display Laptop

5th Gen Intel Core i7 Processor

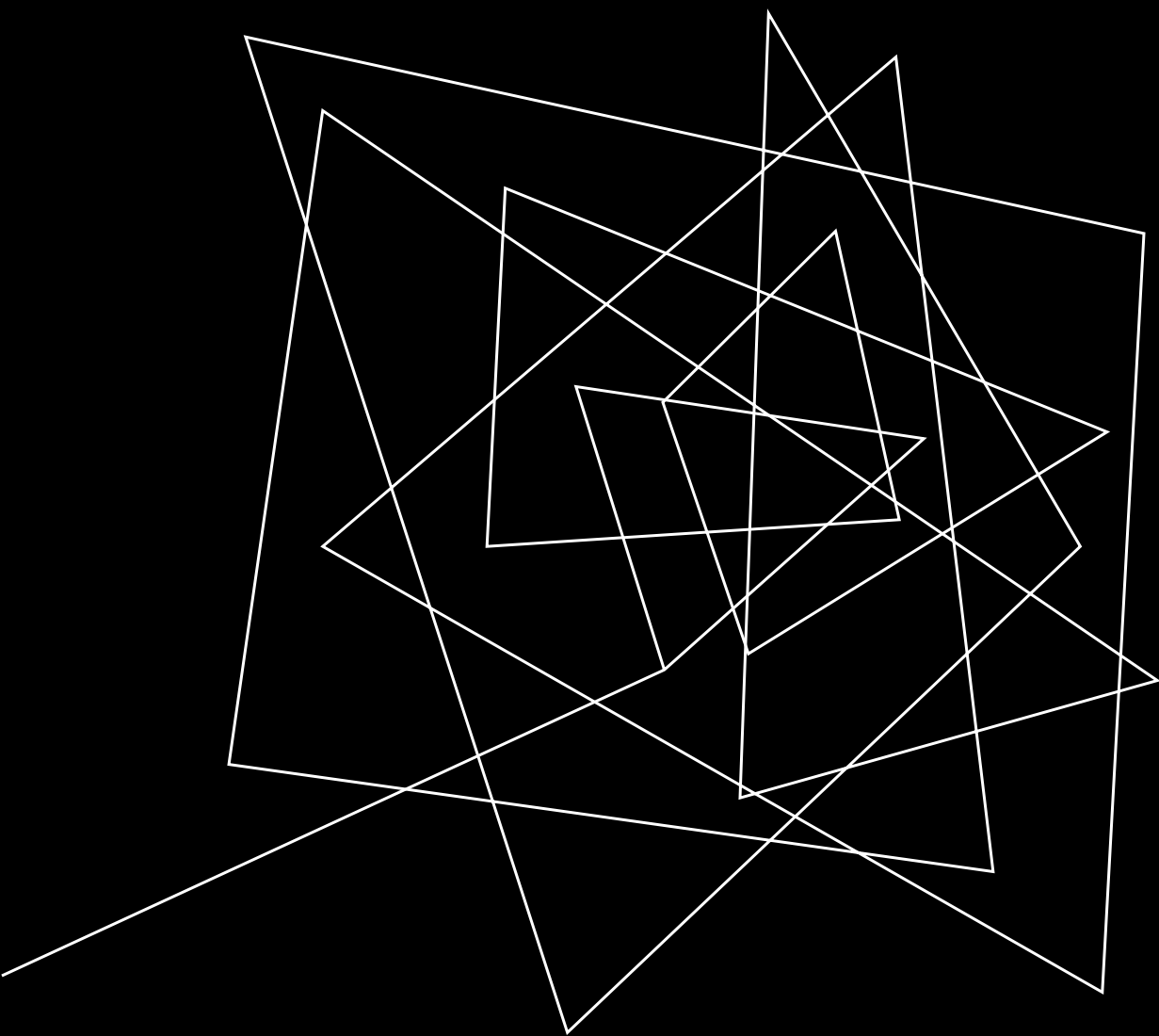
English Keyboard

Black | X1-8G256

Price: 21, 449 pesos

Cash: less than 1, 000 pesos

Installment: 25, 738 pesos (24 months to pay)



Our Renewed-Lenovo X1 Carbon is a laptop that meets your needs. It's convenient for you. You can take it anywhere and anytime. It's a 14" Touch Display Laptop with a 5th Gen Intel Core i7 Processor. These processors power high-end PCs with an excellent CPU performance for discrete-level graphics and AI acceleration. You can store many apps and it's a better option for gaming, video editing, and game development. This laptop is very excellent when it comes to gaming and the office works with 8GB RAM and 256GB SSD.

PAYMENT METHODS

You can pay it in cash. In its original price of 21,449 pesos there will less than 1,000 pesos.

If you go for the installment, It will become 25,738 pesos. Good for 2 years (24 months) with the down payment of 10,000. Your monthly pay out will be 655.75 pesos. You can pay it short term or pay it on the intended time.

THANK YOU

PRESENTED BY:

Charlyn Joy Tamondez

Chery Nicole Pastilloso

Alexymar Tayongtong

Osmhar Lenoux Solilap

Rica Tagacay