Final deliverable

Case study: Used cars

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Data Description: 100,000 UK Used Car Data set

This data dictionary describes data (https://www.kaggle.com/adityadesai13/used-cardataset-ford-and-mercedes) - A sample of 5000 used sold cars has been randomly selected from Mercedes, BMW, Volkwagen and Audi manufacturers. So, firstly you have to combine used car from the 4 manufacturers into 1 dataframe.

The cars with engine size 0 are in fact electric cars, nevertheless Mercedes C class, and other given cars are not electric cars, so data imputation is required.

Variables description

- manufacturer: represents the company that manufactures the car (Factor: Audi, BMW, Mercedes or Volkswagen)
- model: the exact model of the car represented Car
- year: year of registration
- price: price in £
- transmission: type of gearbox
- mileage: distance already used by the car
- fuelType: fuel consumed by the car engine
- tax: road tax
- mpg: Consumption in miles per gallon
- engineSize: size in liters

Environment preparation

Load Required Packages: to be increased over the course

```
# Load Required Packages: to be increased over the course
options(contrasts=c("contr.treatment","contr.treatment"))

requiredPackages <- c("effects","FactoMineR","car","missMDA","mvoutlier","che
mometrics", "factoextra","RColorBrewer","ggplot2","dplyr","ggmap","ggthemes",
"knitr")
install.packages("moments",repos = "http://cran.us.r-project.org")</pre>
```

```
#use this function to check if each package is on the local machine
#if a package is installed, it will be loaded
#if any are not, the missing package(s) will be installed and loaded
package.check <- lapply(requiredPackages, FUN = function(x) {
   if (!require(x, character.only = TRUE)) {
      install.packages(x, dependencies = TRUE)
      library(x, character.only = TRUE)
   }
})

#verify they are loaded
search()</pre>
```

Cretae dataset

A random sample of 5000 cars is obtained from the original datasets audi, bmw,mercedes and VW. This will be the start point of the project and the data that we will be analized.

```
# Clear plots
if(!is.null(dev.list())) dev.off()
# Clean workspace
rm(list=ls())
setwd("/Users/othmanbenmoussa/Desktop/Final deliverable")
#setwd("C:/Users/Eloi/Documents/ADEI/ADEI/Final deliverable") #Set working di
rectory
# Lecture of DataFrames:
df1 <- read.table("audi.csv",header=T, sep=",")</pre>
df1$manufacturer <- "Audi"
df2 <- read.table("bmw.csv",header=T, sep=",")</pre>
df2$manufacturer <- "BMW"
df3 <- read.table("merc.csv",header=T, sep=",")</pre>
df3$manufacturer <- "Mercedes"
df4 <- read.table("vw.csv",header=T, sep=",")</pre>
df4$manufacturer <- "VW"
# Union by row:
df <- rbind(df1,df2,df3,df4)</pre>
### Use birthday of 1 member of the group as random seed:
set.seed(11041998)
# Random selection of x registers:
sam<-as.vector(sort(sample(1:nrow(df),5000)))</pre>
df<-df[sam,] # Subset of rows _ It will be my sample</pre>
rownames(df) <- 1:nrow(df)</pre>
#Remove original datasets
```

```
rm(df1)
rm(df2)
rm(df3)
rm(df4)

#Keep information in an .Rdata file:
save(list=c("df"),file="FinalDeliverablePre.RData")
```

Definition of useful functions

```
# Mout <- which((df$tax < var out$mouti)|(df$tax > var out$mouts))
# Some useful functions
calcQ <- function(x) {</pre>
  s.x <- summary(x)
  iqr<-s.x[5]-s.x[2]
  list(souti=s.x[2]-3*iqr, mouti=s.x[2]-1.5*iqr, min=s.x[1], q1=s.x[2], q2=s.
x[3],
       q3=s.x[5], max=s.x[6], mouts=s.x[5]+1.5*iqr, souts=s.x[5]+3*iqr ) }
countNA <- function(x) {</pre>
  mis x <- NULL
  for (j in 1:ncol(x)) {mis_x[j] <- sum(is.na(x[,j])) }</pre>
  mis_x <- as.data.frame(mis_x)</pre>
  rownames(mis_x) <- names(x)</pre>
  mis i \leftarrow rep(0,nrow(x))
  for (j in 1:ncol(x)) {mis_i <- mis_i + as.numeric(is.na(x[,j])) }</pre>
  list(mis_col=mis_x,mis_ind=mis_i) }
countX <- function(x,X) {</pre>
  n_x <- NULL
  for (j in 1:ncol(x)) \{n_x[j] \leftarrow sum(x[,j]==X) \}
  n x <- as.data.frame(n x)</pre>
  rownames(n x) \leftarrow names(x)
  nx i \leftarrow rep(0, nrow(x))
  for (j in 1:ncol(x)) \{nx_i \leftarrow nx_i + as.numeric(x[,j]==X) \}
  list(nx_col=n_x,nx_ind=nx_i) }
# CalcQ function application over price variable
list_price <- calcQ(df$price)</pre>
```

Univariate Descriptive Analysis, Factor, level coding

First of all we will start with the univariate descriptive analysis. This means that we will analyse all the variables one by one to understand the dataset in the most accurate way. In the next figures we can see the original data. We will analyse and describe it in more detail in the next sections. Then we will codify properly factors and remove non-informative variables

Data created summary:

```
summary(df)
##
      model
                                        price
                                                     transmission
                          year
## Length:5000
                      Min.
                                    Min. :
                                                     Length:5000
                            :1999
                                               899
   Class :character
                      1st Qu.:2016
                                    1st Qu.: 13991
                                                     Class :character
                                    Median : 19498
##
   Mode :character
                      Median :2017
                                                     Mode :character
##
                      Mean
                             :2017
                                    Mean
                                           : 21459
##
                      3rd Qu.:2019
                                    3rd Qu.: 26299
##
                      Max.
                             :2020
                                    Max.
                                           :135124
##
      mileage
                      fuelType
                                           tax
                                                          mpg
                    Length:5000
                                      Min. : 0.0
##
                                                     Min.
                                                           : 1.10
   Min.
   1st Qu.: 5758
                    Class :character
                                      1st Qu.:125.0
                                                      1st Ou.: 45.60
                                                     Median : 53.30
   Median : 16144
                    Mode :character
                                      Median :145.0
##
                                      Mean
## Mean
          : 22775
                                             :122.9
                                                     Mean : 54.62
                                      3rd Qu.:145.0
                                                      3rd Qu.: 61.40
## 3rd Qu.: 33187
          :214000
                                      Max. :580.0
                                                      Max. :470.80
##
   Max.
##
     engineSize
                   manufacturer
                   Length:5000
## Min.
          :0.000
## 1st Qu.:1.500
                   Class :character
## Median :2.000
                   Mode :character
          :1.895
## Mean
## 3rd Qu.:2.000
## Max. :6.600
```

Description of the non numerical variables

There are 4 non numerical variables that we will convert into factors: model, transmission, fueltype and manufacturer.

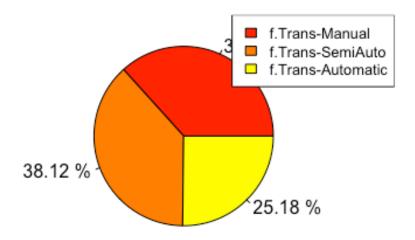
Model

```
df$model<-factor(paste0(df$manufacturer,"-",df$model))</pre>
```

We can see that the dataset contains cars of 89 different models from the 4 different manufacturers.

Transmission

```
df$transmission <- factor( df$transmission, levels = c("Manual", "Semi-Auto","
Automatic"),labels = paste0("f.Trans-",c("Manual", "SemiAuto", "Automatic")))
# Pie
piepercent<-round(100*(table(df$transmission)/nrow(df)),dig=2); piepercent
##
## f.Trans-Manual f.Trans-SemiAuto f.Trans-Automatic
## 36.70 38.12 25.18
pie(table(df$transmission),col=heat.colors(3),labels=paste(piepercent,"%"))
legend("topright", levels(df$transmission), cex = 0.8, fill = heat.colors(3))</pre>
```



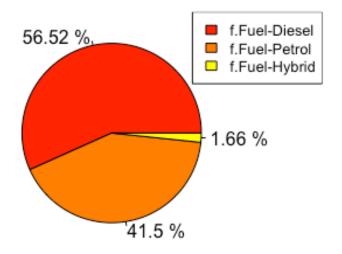
```
#table
table(df$transmission)
##
## f.Trans-Manual f.Trans-SemiAuto f.Trans-Automatic
## 1835 1906 1259
```

We can see that the sample contains more or less the same number of Manual and semiauto individuals. Otherwise the number of automatic cars is a little lower.

Fuel type

```
df$fuelType <- factor(df$fuelType)
df$fuelType <- factor( df$fuelType, levels = c("Diesel","Petrol","Hybrid"), l
abels = paste0("f.Fuel-",c("Diesel","Petrol","Hybrid")))
# Pie
piepercent<-round(100*(table(df$fuelType)/nrow(df)),dig=2); piepercent
##
## f.Fuel-Diesel f.Fuel-Petrol f.Fuel-Hybrid
## 56.52 41.50 1.66

pie(table(df$fuelType),col=heat.colors(3),labels=paste(piepercent,"%"))
legend("topright", levels(df$fuelType), cex = 0.8, fill = heat.colors(3))</pre>
```



```
#Table
table(df$fuelType)

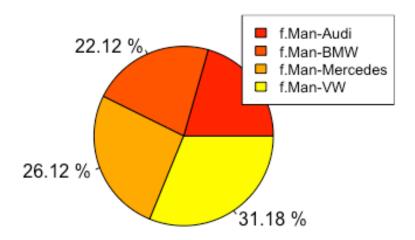
##

## f.Fuel-Diesel f.Fuel-Petrol f.Fuel-Hybrid
## 2826 2075 83
```

In that case we can see that most common fuel type for the cars of the dataset is Diesel (57%). The number of cars with a Petrol engine is representative too (42%). Otherwise the number of cars with a Hybrid engine is very little (2%).

Manufacturer

```
df$manufacturer <- factor(paste0("f.Man-",df$manufacturer))
# Pie
piepercent<-round(100*(table(df$manufacturer)/nrow(df)),dig=2); piepercent
##
## f.Man-Audi f.Man-BMW f.Man-Mercedes f.Man-VW
## 20.58 22.12 26.12 31.18
pie(table(df$manufacturer),col=heat.colors(5),labels=paste(piepercent,"%"))
legend("topright", levels(df$manufacturer), cex = 0.8, fill = heat.colors(5))</pre>
```



```
#Table
table(df$fuelType)
##
## f.Fuel-Diesel f.Fuel-Petrol f.Fuel-Hybrid
## 2826 2075 83
```

As we choose the cars randomly the repartition between manufacturers is very equal. In one hand, The manufacturer that has less rows is audi with a 20% of the samples. In the other hand, the manufacturer that contains most rows is VW with a 30% of the samples.

Binary factor is Audi: Yes, No

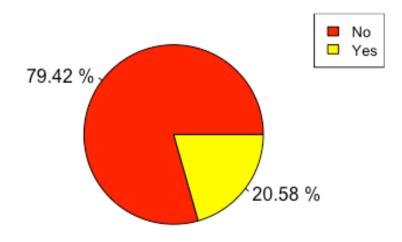
We now create the binary target for the cars that are of the audi manufacturer for the further analysis.

```
df$Audi<-ifelse(df$manufacturer == "f.Man-Audi",1,0)
df$Audi<-factor(df$Audi,labels=c("No","Yes"))
summary(df$Audi)
## No Yes
## 3971 1029</pre>
```

```
# Pie
piepercent<-round(100*(table(df$Audi)/nrow(df)),dig=2); piepercent

##
## No Yes
## 79.42 20.58

pie(table(df$Audi),col=heat.colors(2),labels=paste(piepercent,"%"))
legend("topright", levels(df$Audi), cex = 0.8, fill = heat.colors(2))</pre>
```



Description of numeric variables that represent qualitative concepts

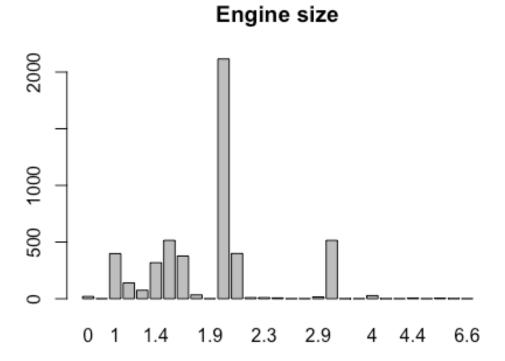
There are 4 Original numeric variables corresponding to qualitative concepts. We will describe them but we will not factorize them yet because first we want to treat all the errors, and out layers that they contain.

Enigine Size

```
summary(df$engineSize)

## Min. 1st Qu. Median Mean 3rd Qu. Max.
## 0.000 1.500 2.000 1.895 2.000 6.600

barplot(table(df$engineSize), main="Engine size")
```



In first place we can find engine size. It is a numerical variable that represents a finite number of different engine sizes. For our analysis it is not very interesting to know exact size of an engine. For this reason we will group all size in 3 different categories. Category "Petit" = (0, 2), "Mitjà" = [2, 3) and "Gran" [3, infinite]. We will do this factorized process one we have treated errors and out liers].

- f.tax=f.tax-(125,145] (2.55)
- fuelType=f.Fuel-Hybrid (1.74)

Negative correlated: diesel and petrol cars are positive related between them but negative related to transmision, manufacturer and tax.

- fuelType=f.Fuel-Diesel (-0.66)
- fuelType=f.Fuel-Petrol (-1.08)

```
res.desc_1[[2]]

## $quanti

## correlation p.value

## price 0.3900237 5.417146e-180

##

## $quali

## R2 p.value

## transmission 0.527064072 0.000000e+00
```

```
0.382443186
                             0.000000e+00
## fuelType
## manufacturer 0.570809532 0.000000e+00
## f.price
                0.161019694 2.158656e-188
## mpg d
                0.158239295 7.806202e-185
## f.miles
                0.040857181 1.399536e-44
## f.tax
                0.034974310
                             4.614662e-39
## Audi
                0.007601421
                             7.666257e-10
## years_sell
                0.002381738
                             2.705245e-03
##
## $category
##
                                      Estimate
                                                     p.value
## manufacturer=f.Man-Mercedes
                                   0.37479649 2.376084e-294
## transmission=f.Trans-Automatic
                                   0.34543873 8.434218e-244
## manufacturer=f.Man-BMW
                                   0.26541488 3.243877e-117
## transmission=f.Trans-SemiAuto
                                   0.15382403 2.255934e-108
## mpg d=mpg d-(61.4,471]
                                   0.26582741 1.207066e-107
## f.price=Segmento - A
                                   0.23518531 2.731071e-100
## fuelType=f.Fuel-Hybrid
                                   0.67023016
                                               6.383165e-71
## f.tax=f.tax-(150,570]
                                   0.21818781 5.314991e-38
## f.miles=f.miles-(34,323]
                                   0.14647812
                                               3.925049e-33
## mpg_d=mpg_d-[0,44.8]
                                   0.11714686 1.984701e-25
## f.price=Segmento - B
                                   0.07341375
                                               2.213552e-11
## Audi=No
                                   0.05342232 7.666257e-10
## f.miles=f.miles-[0,6]
                                   0.02655648 1.915462e-02
## f.tax=f.tax-(145,150]
                                  -0.08405961 3.616997e-02
## years sell=Molt nou
                                  -0.00495978
                                               1.491105e-02
## years_sell=Semi nou
                                  -0.04548659
                                               1.690913e-03
## f.miles=f.miles-(6,17]
                                  -0.04543856 3.131445e-04
## f.tax=f.tax-(1,145]
                                   -0.13412820
                                               1.310959e-08
## Audi=Yes
                                   -0.05342232 7.666257e-10
## manufacturer=f.Man-Audi
                                   -0.11532937
                                               7.666257e-10
## f.miles=f.miles-(17,34]
                                  -0.12759604 8.423111e-26
## mpg_d=mpg_d-(53.3,61.4]
                                  -0.18648471
                                               1.250825e-48
## mpg_d=mpg_d-(44.8,53.3]
                                  -0.19648957
                                               2.038574e-60
## f.price=Segmento - D
                                  -0.28549330 1.158149e-148
## manufacturer=f.Man-VW
                                  -0.52488201 0.000000e+00
## fuelType=f.Fuel-Petrol
                                  -0.62132651 0.000000e+00
## fuelType=f.Fuel-Diesel
                                  -0.04890365
                                               0.000000e+00
## transmission=f.Trans-Manual
                                  -0.49926277
                                               0.000000e+00
##
## attr(,"class")
## [1] "condes" "list"
```

Perform a MCA taking into account also supplementary variables (use all numeric variables) quantitative and/or categorical. How supplementary variables enhance the axis interpretation?

Now we have added to the suplementaru quantitative list the 4 quantitative variables (price, mileage, mpg, tax) and we have added to the computation of the MCA the variables AUdi and engineSize.

```
res.mca<-MCA(df[,c(3,4,5,6,7,8,9,10,11,13,16,17,18,19)], quanti.sup=c(1,3,5,6), graph = FALSE)
```

Interpreting the axes association to factor map.

In this part we rank the variables and categories seen in the previus part due to ther correlation to the 2 dimensions of the factor map.

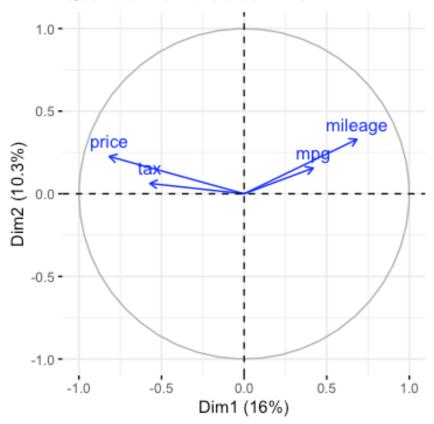
We can see that supplementary quantitativa variables are much more related to the first dimension that to the second dimension. Milage and mpg are veri positively related and negative related to price and tax.

The dimension 2 is more correlated to qualitative variables. As we can see engineSize is the variable more related with the dimension 2 but fuel type remains in the top2.

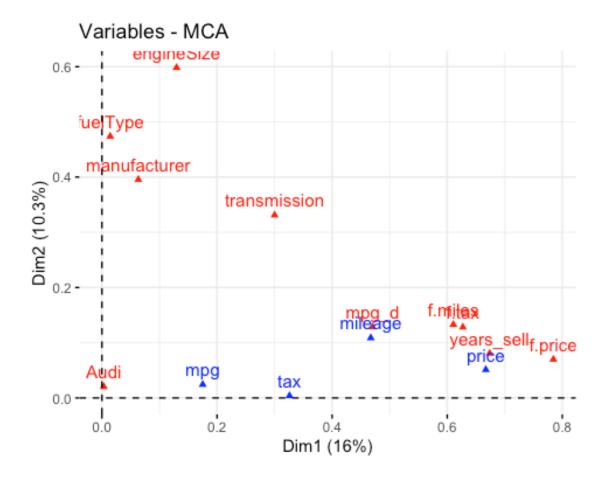
```
res.desc <- dimdesc(res.mca, axes = c(1,2))

fviz_mca_var(res.mca, choice="quanti.sup")</pre>
```

Quantitative variables - MCA



fviz_mca_var(res.mca, choice="mca.cor")



Dimension 1

Now we will proceed to analyse variables and categories for dimension 1 with the result of the MCA with all the variables. As we will see adding variables have not changed significantly the creation of this dimension. The amount of variance collected by this dimension is of about 15%.

Quantitative

Quantitative variables have high correlation to the dimension 1. Mileage and miles per gallon has a strong positive correlation. Tax and price have a negative correlation with the dimension 1.

- mileage (0.68)
- mpg (0.40)
- tax (-0.57)
- price (-0.81)

Qalitative

We can see that there are 3 variables that have the biggest values. This three are highly positive correlated with the dimension1 but they are very correlated between them too.

This means that, for example, how much older is a cad, it has muche more miles and has to pay more taxes. This hasn't changed in relation with the first MCA analysis.

- years_sell (0.67)
- f.miles (0.61)
- f.tax (0.64)

Category

The most correlated categories are the ones that are part of the price, years, miles and tax variables. This is shown in the next lists where we tank the variables according to their correlation.

Positive correlated

- f.tax=f.tax-(1,125] (0.66)
- f.miles=f.miles-(34,323] (0.59)
- f.price=Segmento-D (0.72)

Negative correlated

- mpg_d=mpg_d-[0,44.8] (-0.61)
- f.miles=f.miles-[0,6] (-0.62)
- f.price=Segmento-A (-0.66)
- years_sell=Molt nou (-0.72)

res.desc<-res.desc[[1]]</pre>

Dimension 2

Now we will proceed to analyse variables and categories for dimension 2 with the result of the MCA with all the variables. As we will see this dimension has absorved themajority of the variance generated by the engineSize variable. The amount of variance collected by this dimension is of about 10%.

Quantitative

The quantitative variables have much more correlation to the dimension 1 than to the dimension 2.

• Price (0,33): The only quantitative variable that we have included in our analysis is the price. As we can see the correlation with the dimension 2 is less important than the correlation with the dimension 1 but in this case is positive.

Qualitative

The variable guelType remains as the second with more correlation to the second dimension but the engineSize one now is the variable with more correlation. This last one has added some correlation with the manufacturer variable.

engineSize (0.57)

- fuelType (0,48)
- manufacturer (0.40)

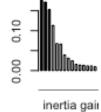
res.desc[[2]]

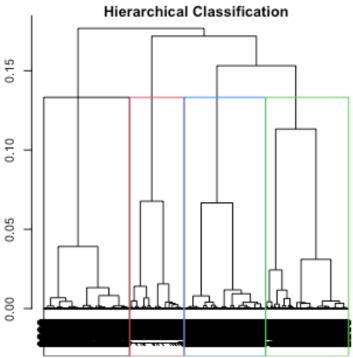
Hierarchical Clustering (from MCA)

In the first section of MCA analysis we said that we would use Kaiser criteria to choose the clusters and this mean that we have to choose the 9 clusters that have greater value than the mean. Otherwise, to reduce the complexity of the problem we have executed the function sevveral times and we have found that 4 clusters is a number that groups observations in significant different groups.

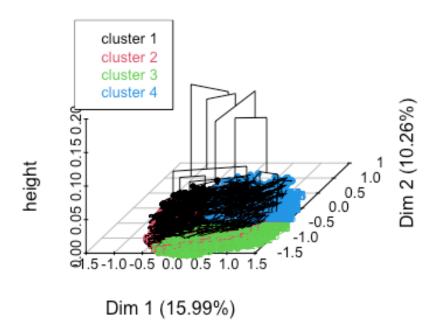
```
res.hcpcMCA <- HCPC(res.mca,nb.clust = 4, order = TRUE)</pre>
```

Hierarchical Clustering

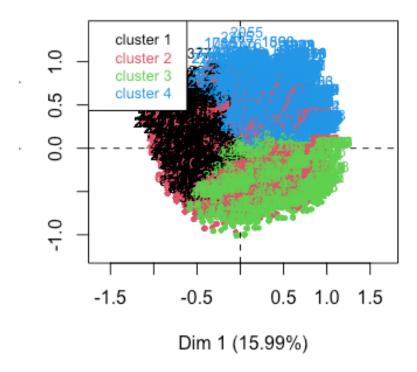




Hierarchical clustering on the factor map



Factor map



Description of clusters

We have four different clusters that are represented in the previus image.

- Cluster1: represented in color black is more correlated to the dim1 that to the dim2. It is correlated i a negative way. Contains 1653 observations.
- Cluster2: represented in color pink is correlated with both dimensions in a approximately equal way and contains 1000 observations.
- Cluster3: represented in color green is strong positive correlated to dim1 and negative correlated to dim2. COntains 943 observations.
- Cluster4: represented in color blue is positive correlated to dim1 and positive correlated to dim2.

Although the number of observations of the cluster 1 is higher than the other clusters, the number of observations is distributed equally between them.

```
table(res.hcpcMCA$data.clust$clust)
##
## 1 2 3 4
## 1594 1020 987 1361
```

Correlation with categories

When we say that a cluster is correlated with a dimension what we are saying is that this cluster is correlated with the variables correlated with this dimension too. Now we will analyze the most significant correlations with the different categories.

Note: to help interpret the result of the output Cla/Mod: % of the individuals who belong to the category and also belong to class Mod/Cla: % of individuals of class that belong to the category Global: % of the observations that are part of the category

• Cluster 1:

- Variable target Audi: The first clear observation that we can make is related to our binary target Audi. All the individuals of Cluter 1 are in the category Audi=No. This means that this cluster does not contain any Audi car. The representation of the non audi cars is noticable (41%).
- Variable target price: The 73% of the most expensive cars
 (f.price=Segmento A) belong to this group. Of all the observations of the cluster a 55% are very expensive.
- Variable tax: 96% of the individuals of the cluster 1 are of the category f.tax=f.tax-(145,150]. What is more 50% of the individuals that are of this category belong to this cluster.
- Variable old: 92% of the observations in this cluer are very young (less than two years old). This cluster contains 62% of the newest cars.
- Manufacturer: 56% of the **Mercedes cars** belong to this cluster and they represent a 44% of all the cluster observations.
- Transmission: 62% of the cars in this group are SemiAuto and 54% of the SemiAuto cars
- EngineSize: 64% of the observations belong to the category engineSize=Mitjà.

Cluster 2:

- Variable target Audi: This cluster contains all the Audi=Yes. What is more all
 the Audi cars belong to this category. This is useful data because this
 varieable is one of our target variables.
- Variable target price: From the point of view of the price of the cars in this cluster we don't get such relevant information. We can see that 25% belong to the cheapest category (f.price=Segmento D) and a 30% belong to the most expensive (f.price=Segmento A)
- Variable fuel: more or les 50% of the cars in this group are of the type fuelType=f.Fuel-Petrol and the other 50% fuelType=f.Fuel-Diesel
- Variable old: 45% of the observations in this cluer are years_sell=Molt nou.
 This cluster contains 20% of the newest cars.
- EngineSize: 50% of the observations belong to the category engineSize=Mitjà.

• Cluster 3:

- Variable target Audi: The first clear observation that we can make is related to our binary target Audi. All the individuals of Cluter 1 are in the category Audi=No. This means that this cluster does not contain any Audi car.
- Variable target price: The 43% of the cheapest cars (f.price=Segmento D) belong to this group. Of all the observations of the cluster a 68% are very expensive.
- Variable fuel: 85% of the cars in this group are of the type fuelType=f.Fuel-Petrol.
- Manufacturer: 54% of the **VW cars** belong to this cluster and they represent a 90% of all the cluster observations.
- Transmission: 86% of the cars in this group are **transmission=f.Trans-Manual**.
- EngineSize: 95% of the observations belong to the category engineSize=Mitjà.

• Cluster 4:

- Variable target Audi: The first clear observation that we can make is related to our binary target Audi. All the individuals of Cluter 1 are in the category Audi=No. This means that this cluster does not contain any Audi car.
- Variable target price: 40% of the observations are from the category
 f.price=Segmento C and another 40% are from the category 40% of the observations are from the category f.price=Segmento D.
- Manufacturer: 50% of the BMW cars belong to this cluster and they represent a 40% of all the cluster observations. 40% of the Mercedes cars belong to this cluster and they represent a 40% of all the cluster observations.
- Variable fuel: 85% of the cars in this group are of the type fuelType=f.FuelDiesel.
- Variable old: 91% of the observations in this cluer are not too oldyears_sell=Semi nou (between 3 and 5 years old).
- EngineSize: 71% of the observations belong to the category engineSize=Mitjà.

```
res.hcpcMCA$desc.var$category
## $\1\
##
                                     Cla/Mod
                                                 Mod/Cla
                                                            Global
                                                                         p.va
lue
## f.tax=f.tax-(145,150]
                                  50.5548303 97.1769134 61.749295 0.000000e
+00
                                  63.3249791 95.1066499 48.246675 0.000000e
## years_sell=Molt nou
+00
## f.price=Segmento - A
                                  70.9339775 55.2697616 25.030230 1.817082e-
## Audi=No
                                  40.4363267 100.0000000 79.443773 1.925266e-
198
## f.miles=f.miles-[0,6]
                                  63.7309848 49.9372647 25.171302 1.473092e-
160
```

| <pre>## transmission=f.Trans-SemiAuto 121</pre> | 52.0084567 | 61.7314931 | 38.129786 | 2.475500e- |
|--|---------------|------------|-----------|------------|
| ## mpg_d=mpg_d-[0,44.8] -87 | 55.8120363 | 42.4717691 | 24.445788 | 1.458285e |
| ## manufacturer=f.Man-Mercedes -81 | 53.8106236 | 43.8519448 | 26.178960 | 5.457075e |
| ## f.miles=f.miles-(6,17] -72 | 53.1150160 | 41.7189460 | 25.231761 | 2.633204e |
| ## f.price=Segmento - B | 54.6153846 | 35.6336261 | 20.959291 | 8.255216e |
| <pre>## engineSize=Mitjà -32</pre> | 39.7415818 | 63.6762861 | 51.471181 | 1.346605e |
| <pre>## manufacturer=f.Man-BMW -30</pre> | 46.7639015 | 32.1831870 | 22.108021 | 1.022543e |
| <pre>## engineSize=Gran -09</pre> | 43.7847866 | 14.8055207 | 10.862555 | 1.936858e |
| <pre>## transmission=f.Trans-Automatic -07</pre> | 37.8029079 | 29.3601004 | 24.949617 | 9.891064e |
| <pre>## manufacturer=f.Man-VW -14</pre> | 24.7089263 | 23.9648683 | 31.156792 | 2.474436e |
| ## mpg_d=mpg_d-(53.3,61.4] -18 | 22.4440895 | 17.6286073 | 25.231761 | 4.489783e |
| <pre>## years_sell=Vell -29</pre> | 0.0000000 | 0.0000000 | 3.385732 | 1.350166e |
| ## f.tax=f.tax-(150,570] -42 | 6.2355658 | 1.6938519 | 8.726320 | 3.487156e |
| ## mpg_d=mpg_d-(61.4,471] -43 | 16.1262051 | 11.5432873 | 22.994760 | 2.994120e |
| <pre>## engineSize=Petit -61</pre> | 18.3520599 | 21.5181932 | 37.666264 | 1.594983e |
| ## f.price=Segmento - C | 12.3299320 | 9.0966123 | 23.700121 | 4.736499e |
| ## f.miles=f.miles-(17,34] -97 | 9.9841521 | 7.9046424 | 25.433293 | 1.439983e |
| ## Audi=Yes 198 | 0.0000000 | 0.0000000 | 20.556227 | 1.925266e- |
| ## manufacturer=f.Man-Audi 198 | 0.0000000 | 0.0000000 | 20.556227 | 1.925266e- |
| ## transmission=f.Trans-Manual 199 | 7.7510917 | 8.9084065 | 36.920597 | 2.558427e- |
| ## f.miles=f.miles-(34,323] 223 | 0.5838198 | 0.4391468 | 24.163644 | 4.624341e- |
| ## f.tax=f.tax-(1,145] 267 | 1.2286689 | 1.1292346 | 29.524385 | 3.984912e- |
| ## f.price=Segmento - D 317 | 0.0000000 | 0.0000000 | 30.310359 | 3.435695e- |
| ## years_sell=Semi nou +00 | 3.2500000 | 4.8933501 | 48.367594 | 0.000000e |
| ## ## f.tax=f.tax-(145,150] | v.test Inf | | | |
| | | | | |

```
## years_sell=Molt nou
                                          Inf
## f.price=Segmento - A
                                    33.114846
## Audi=No
                                    30.054181
## f.miles=f.miles-[0,6]
                                    27.000120
## transmission=f.Trans-SemiAuto
                                    23.423280
## mpg d=mpg d-[0,44.8]
                                    19.835918
## manufacturer=f.Man-Mercedes
                                    19.059715
                                    17.983305
## f.miles=f.miles-(6,17]
## f.price=Segmento - B
                                    16.999692
## engineSize=Mitjà
                                    11.889219
## manufacturer=f.Man-BMW
                                    11.521963
## engineSize=Gran
                                     6.003016
## transmission=f.Trans-Automatic
                                     4.893793
## manufacturer=f.Man-VW
                                    -7.623210
## mpg_d=mpg_d-(53.3,61.4]
                                    -8.665641
## years sell=Vell
                                   -11.297494
## f.tax=f.tax-(150,570]
                                   -13.610111
## mpg_d=mpg_d-(61.4,471]
                                   -13.788379
## engineSize=Petit
                                   -16.550228
## f.price=Segmento - C
                                   -17.693135
## f.miles=f.miles-(17,34]
                                   -20.962601
## Audi=Yes
                                   -30.054181
## manufacturer=f.Man-Audi
                                   -30.054181
## transmission=f.Trans-Manual
                                   -30.121186
## f.miles=f.miles-(34,323]
                                   -31.882795
                                   -34.917849
## f.tax=f.tax-(1,145)
## f.price=Segmento -
                                   -38.074118
                                         -Inf
## years_sell=Semi nou
##
## $`2`
##
                                    Cla/Mod
                                              Mod/Cla
                                                          Global
                                                                       p.value
## Audi=Yes
                                  100.00000 100.00000 20.556227
                                                                  0.000000e+00
## manufacturer=f.Man-Audi
                                  100.00000 100.00000 20.556227
                                                                  0.000000e+00
## mpg d=mpg d-[0,44.8]
                                   28.27700
                                             33.62745 24.445788
                                                                  8.810469e-14
## fuelType=f.Fuel-Petrol
                                   23.28967
                                             47.05882 41.535671
                                                                  6.359473e-05
## transmission=f.Trans-Manual
                                   23.25328
                                             41.76471 36.920597
                                                                  3.504723e-04
## f.price=Segmento - A
                                             29.21569 25.030230
                                   23.99356
                                                                  6.266267e-04
## f.miles=f.miles-(34,323]
                                   23.76981
                                             27.94118 24.163644
                                                                  1.776496e-03
## f.tax=f.tax-(150,570)
                                   24.48037
                                             10.39216
                                                       8.726320
                                                                  3.756852e-02
## engineSize=Mitjà
                                   19.45967
                                             48.72549 51.471181
                                                                  4.918089e-02
## years sell=Molt nou
                                   19.34002
                                             45.39216 48.246675
                                                                  4.068097e-02
## transmission=f.Trans-SemiAuto
                                   18.60465
                                             34.50980 38.129786
                                                                  7.357583e-03
## fuelType=f.Fuel-Diesel
                                   19.16253
                                             52.94118 56.791616
                                                                  5.467719e-03
## f.miles=f.miles-(6,17]
                                   17.33227
                                             21.27451 25.231761
                                                                  9.541507e-04
## f.price=Segmento - D
                                   16.82181
                                             24.80392 30.310359
                                                                  1.371748e-05
## mpg_d=mpg_d-(53.3,61.4]
                                   16.21406
                                             19.90196 25.231761
                                                                  7.625071e-06
## mpg_d=mpg_d-(61.4,471]
                                   15.33742
                                             17.15686 22.994760
                                                                  3.600055e-07
## fuelType=f.Fuel-Hybrid
                                    0.00000
                                              0.00000
                                                        1.672713
                                                                  4.235668e-09
## manufacturer=f.Man-BMW
                                              0.00000 22.108021 8.940990e-127
                                    0.00000
## manufacturer=f.Man-Mercedes
                                              0.00000 26.178960 1.655015e-154
                                    0.00000
```

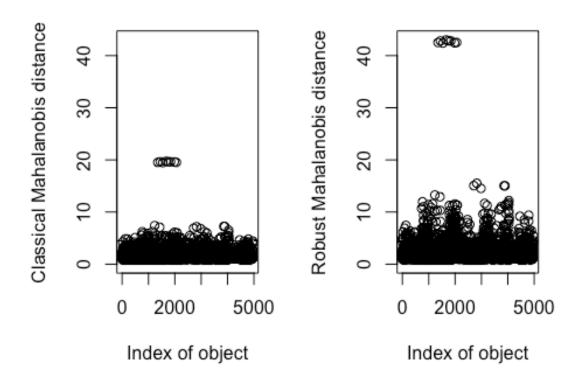
```
## manufacturer=f.Man-VW
                                             0.00000 31.156792 5.491953e-191
                                   0.00000
## Audi=No
                                             0.00000 79.443773 0.000000e+00
                                   0.00000
##
                                     v.test
## Audi=Yes
                                        Inf
## manufacturer=f.Man-Audi
                                        Inf
## mpg d=mpg d-[0,44.8]
                                   7.457612
## fuelType=f.Fuel-Petrol
                                   3.999059
## transmission=f.Trans-Manual
                                   3.574817
## f.price=Segmento - A
                                   3.419820
## f.miles=f.miles-(34,323]
                                   3.125257
## f.tax=f.tax-(150,570]
                                   2.079532
## engineSize=Mitjà
                                  -1.967020
## years sell=Molt nou
                                  -2.046767
## transmission=f.Trans-SemiAuto
                                  -2.680211
## fuelType=f.Fuel-Diesel
                                  -2.778104
## f.miles=f.miles-(6,17]
                                  -3.303708
## f.price=Segmento - D
                                  -4.348335
## mpg_d=mpg_d-(53.3,61.4]
                                  -4.475450
## mpg_d=mpg_d-(61.4,471]
                                  -5.088974
## fuelType=f.Fuel-Hybrid
                                  -5.874717
## manufacturer=f.Man-BMW
                                 -23.951372
## manufacturer=f.Man-Mercedes
                                 -26.479830
## manufacturer=f.Man-VW
                                 -29.478123
## Audi=No
                                       -Inf
##
## $`3`
##
                                    Cla/Mod
                                               Mod/Cla
                                                          Global
                                                                       p.valu
e
## manufacturer=f.Man-VW
                                  58.214748
                                             91.185410 31.156792 0.000000e+0
                                  50.775816 96.149949 37.666264 0.000000e+0
## engineSize=Petit
## transmission=f.Trans-Manual
                                  46.724891 86.727457 36.920597 4.354814e-29
                                             71.529889 30.310359 2.183649e-20
## f.price=Segmento - D
                                  46.941489
                                  38.524988 80.445795 41.535671 2.233451e-17
## fuelType=f.Fuel-Petrol
## Audi=No
                                  25.038052 100.000000 79.443773 2.229597e-11
2
## mpg_d=mpg_d-(53.3,61.4]
                                  30.591054 38.804458 25.231761 3.029260e-2
## mpg_d=mpg_d-(44.8,53.3]
                                  29.646018 40.729483 27.327690 1.211284e-2
## f.tax=f.tax-(1,145]
                                  28.122867 41.742655 29.524385 4.273290e-2
                                  23.708333 57.649443 48.367594 7.000905e-1
## years_sell=Semi nou
## f.miles=f.miles-(17,34]
                                  25.832013 33.029382 25.433293 2.048097e-0
```

```
## f.miles=f.miles-(6,17]
                                  22.364217 28.368794 25.231761 1.198368e-0
2
## f.miles=f.miles-(34,323]
                                  16.763970
                                             20.364742 24.163644 1.613610e-0
                                            57.041540 61.749295 7.196178e-0
## f.tax=f.tax-(145,150)
                                  18.374674
                                             16.717325 22.994760 7.692832e-0
## mpg d=mpg d-(61.4,471]
                                  14.460999
## f.miles=f.miles-[0,6]
                                  14.411529
                                             18.237082 25.171302 8.857465e-0
## fuelType=f.Fuel-Hybrid
                                   0.000000
                                              0.000000 1.672713 8.522774e-0
9
## years sell=Molt nou
                                  15.873016
                                             38.500507 48.246675 6.369202e-1
                                              1.215805 8.726320 2.510818e-2
## f.tax=f.tax-(150,570]
                                   2.771363
## f.price=Segmento - B
                                   6.153846
                                              6.484296 20.959291 4.455608e-4
3
## engineSize=Gran
                                   0.000000
                                              0.000000 10.862555 4.470068e-5
6
## manufacturer=f.Man-BMW
                                              5.167173 22.108021 4.058879e-5
                                   4.649043
                                              4.863222 24.949617 1.826396e-7
## transmission=f.Trans-Automatic 3.877221
5
## mpg_d=mpg_d-[0,44.8]
                                   3.050289
                                              3.748734 24.445788 2.212677e-8
3
## manufacturer=f.Man-Mercedes
                                   2.771363
                                              3.647416 26.178960 2.056212e-9
4
## Audi=Yes
                                   0.000000
                                              0.000000 20.556227 2.229597e-11
2
## manufacturer=f.Man-Audi
                                              0.000000 20.556227 2.229597e-11
                                   0.000000
2
## transmission=f.Trans-SemiAuto
                                              8.409321 38.129786 5.590329e-12
                                   4.386892
                                              0.000000 25.030230 4.155985e-14
## f.price=Segmento - A
                                   0.000000
1
                                             19.554205 56.791616 8.581968e-15
## fuelType=f.Fuel-Diesel
                                   6.848829
## engineSize=Mitjà
                                              3.850051 51.471181 7.565244e-29
                                   1.487862
0
##
                                      v.test
## manufacturer=f.Man-VW
                                         Inf
## engineSize=Petit
                                         Inf
## transmission=f.Trans-Manual
                                   36.462533
## f.price=Segmento - D
                                   30.354616
## fuelType=f.Fuel-Petrol
                                   27.988649
## Audi=No
                                   22.527548
## mpg d=mpg d-(53.3,61.4]
                                   10.598460
## mpg_d=mpg_d-(44.8,53.3]
                                   10.247752
## f.tax=f.tax-(1,145]
                                    9.180944
```

```
## years_sell=Semi nou
                                    6.520638
## f.miles=f.miles-(17,34]
                                    5.993946
## f.miles=f.miles-(6,17]
                                    2.512624
## f.miles=f.miles-(34,323]
                                   -3.153435
## f.tax=f.tax-(145,150)
                                   -3.381994
## mpg_d=mpg_d-(61.4,471]
                                   -5.374189
## f.miles=f.miles-[0,6]
                                   -5.751272
## fuelType=f.Fuel-Hybrid
                                   -5.757779
## years_sell=Molt nou
                                   -6.871137
## f.tax=f.tax-(150,570]
                                  -11.037809
## f.price=Segmento - B
                                  -13.759669
## engineSize=Gran
                                  -15.777137
## manufacturer=f.Man-BMW
                                  -16.071240
## transmission=f.Trans-Automatic -18.382134
## mpg_d=mpg_d-[0,44.8]
                                  -19.345772
## manufacturer=f.Man-Mercedes
                                  -20.613977
## Audi=Yes
                                  -22.527548
## manufacturer=f.Man-Audi
                                  -22.527548
## transmission=f.Trans-SemiAuto -23.388540
## f.price=Segmento - A
                                  -25.289611
## fuelType=f.Fuel-Diesel
                                  -26.763578
## engineSize=Mitjà
                                  -36.384212
##
## $`4`
##
                                    Cla/Mod
                                               Mod/Cla
                                                          Global
                                                                       p.valu
e
## years_sell=Semi nou
                                  51.666667
                                            91.109478 48.367594 0.000000e+0
0
## Audi=No
                                  34.525622 100.000000 79.443773 2.204138e-16
3
                                  58.882402 51.873622 24.163644 6.039674e-16
## f.miles=f.miles-(34,323]
                                  40.738112 84.349743 56.791616 1.704375e-13
## fuelType=f.Fuel-Diesel
                                  51.740614 55.694342 29.524385 2.941246e-12
## f.tax=f.tax-(1,145]
## mpg d=mpg d-(61.4,471]
                                  54.075372 45.334313 22.994760 3.823852e-10
## engineSize=Mitjà
                                  39.310885 73.769287 51.471181 7.699184e-8
## f.tax=f.tax-(150,570]
                                 66.512702 21.160911 8.726320 3.828742e-7
1
## manufacturer=f.Man-BMW
                                  48.587056 39.162381 22.108021 6.302590e-6
6
## f.price=Segmento - C
                                 47.193878 40.778839 23.700121 1.875383e-6
## f.miles=f.miles-(17,34]
                                 44.770206 41.513593 25.433293 2.202010e-5
## manufacturer=f.Man-Mercedes
                                 43.418014 41.440118 26.178960 1.749569e-4
```

```
## transmission=f.Trans-Automatic 38.772213 35.268185 24.949617 5.683438e-2
4
## f.price=Segmento - D
                                36.236702 40.044085 30.310359 1.651399e-1
## fuelType=f.Fuel-Hybrid
                                            4.188097 1.672713 4.222935e-1
                                68.674699
                                 51.190476
                                            6.318883 3.385732 3.638223e-1
## years sell=Vell
## engineSize=Gran
                                 33.209647
                                           13.152094 10.862555 1.726334e-0
3
## mpg d=mpg d-(53.3,61.4]
                                 30.750799
                                           28.288024 25.231761 2.490951e-0
## transmission=f.Trans-SemiAuto
                                25.000000
                                           34.753857 38.129786 2.537504e-0
3
## transmission=f.Trans-Manual
                                 22.270742 29.977957 36.920597 3.244555e-1
## f.price=Segmento - B
                                 19.038462 14.548126 20.959291 2.431972e-1
2
## manufacturer=f.Man-VW
                                 17.076326 19.397502 31.156792 1.163719e-2
## mpg_d=mpg_d-(44.8,53.3]
                                 14.970501 14.915503 27.327690 3.664704e-3
6
                                ## mpg_d=mpg_d-[0,44.8]
3
## f.miles=f.miles-(6,17]
                                  7.188498
                                            6.612785 25.231761 9.227224e-9
## f.price=Segmento - A
                                  5.072464
                                            4.628949 25.030230 9.757568e-11
## engineSize=Petit
                                  9.523810
                                           13.078619 37.666264 4.223205e-11
9
                                            0.000000 20.556227 2.204138e-16
## Audi=Yes
                                  0.000000
3
## manufacturer=f.Man-Audi
                                            0.000000 20.556227 2.204138e-16
                                  0.000000
                                 7.569141 11.462160 41.535671 7.068239e-17
## fuelType=f.Fuel-Petrol
                                            0.000000 25.171302 4.251159e-20
## f.miles=f.miles-[0,6]
                                  0.000000
## f.tax=f.tax-(145,150]
                                 10.280679 23.144747 61.749295 2.515497e-26
## years_sell=Molt nou
                                 1.461988
                                            2.571639 48.246675 0.000000e+0
a
##
                                     v.test
## years_sell=Semi nou
                                       Inf
## Audi=No
                                  27.239649
## f.miles=f.miles-(34,323)
                                  26.947883
## fuelType=f.Fuel-Diesel
                                  25.142562
## f.tax=f.tax-(1,145]
                                  24.188480
## mpg_d=mpg_d-(61.4,471]
                                  22.091397
## engineSize=Mitjà
                                  19.635453
```

```
## f.tax=f.tax-(150,570]
                                    17.834291
## manufacturer=f.Man-BMW
                                    17.149840
## f.price=Segmento - C
                                    16.815614
## f.miles=f.miles-(17,34]
                                    15.529173
## manufacturer=f.Man-Mercedes
                                    14.632230
## transmission=f.Trans-Automatic
                                    10.097213
## f.price=Segmento - D
                                     9.034244
## fuelType=f.Fuel-Hybrid
                                     7.848128
## years_sell=Vell
                                     6.618109
## engineSize=Gran
                                     3.133673
## mpg_d=mpg_d-(53.3,61.4]
                                     3.024438
## transmission=f.Trans-SemiAuto
                                    -3.018833
## transmission=f.Trans-Manual
                                    -6.286618
## f.price=Segmento - B
                                    -7.007164
## manufacturer=f.Man-VW
                                   -11.310539
## mpg d=mpg d-(44.8,53.3]
                                   -12.556436
## mpg_d=mpg_d-[0,44.8]
                                   -13.801451
## f.miles=f.miles-(6,17]
                                   -20.316301
## f.price=Segmento - A
                                   -22.766916
## engineSize=Petit
                                   -23.203237
## Audi=Yes
                                   -27.239649
## manufacturer=f.Man-Audi
                                   -27.239649
## fuelType=f.Fuel-Petrol
                                   -28.029673
## f.miles=f.miles-[0,6]
                                   -30.709494
## f.tax=f.tax-(145,150]
                                   -34.466883
## years_sell=Molt nou
                                         -Inf
## Adding multivarioant ouliers column
library(chemometrics)
res.mout <- Moutlier( df[ ,c(3,5,8,14)], quantile = 0.9995, tol=1e-40 )
```



```
llmout <- which((res.mout$md>res.mout$cutoff)&(res.mout$rd>res.mout$cutoff))
df$mout <- 0
df$mout[llmout] <- 1
df$mout <- factor( df$mout, labels = c("MvOut.No","MvOut.Yes"))</pre>
```

Description of Model Building process for prediction of numeric response (price).

We will start by going through the process of creating a forecasting model for the prediction of the target numerical variable price.

Multiple regresion using covariates

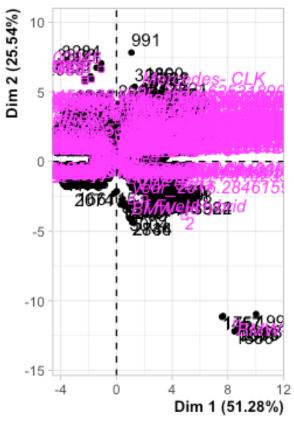
To begin with, we will start creating the best model possible using only the numeric variables available (mpg, millage, tax and years_sell2) to understand the relation between them and the target price.

Using the principal component analysis method, in the previous assignment, we saw that exists a strong negative correlation between the variable price and millage and years_sell2. This gives us a clue of which numeric variables will have more impact in the model creation process. We can see that there exists a positive correlation between price and tax and price

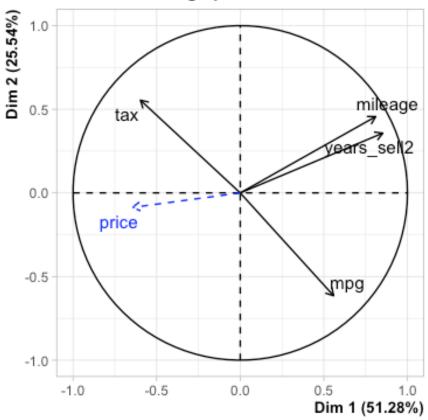
and mpg but this relation is less strong. The condes method output shows that the correlation between price and mpg is really weak because it does not appear on the output.

```
#Calculate the PCA
res.pca<-PCA(df[,c(vars_res, vars_dis,vars_con)],quali.sup=c(2:13),quanti.sup
= c(1))</pre>
```

PCA graph of individuals



PCA graph of variables



```
res.con <- condes(df[c(5,7,8,14)],num.var=which(names(df)=="price"))
res.con$quanti

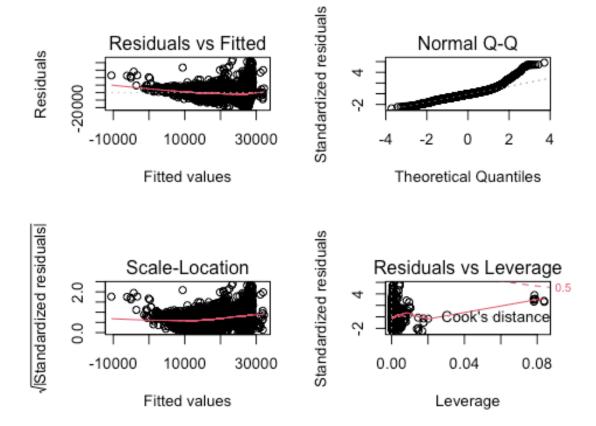
## correlation p.value
## years_sell2 0.2421877 3.679975e-67
## mileage 0.2099942 1.431271e-50
## tax -0.3526690 2.848857e-145
```

Model 1: price ~ mgp+mileage+tax+years_sell2

The frist model that we have created, includes all the covariates. The next steps will have the objective to analyze the statistical influence of them in the creation of the model.

```
# Preparing data
11<-which(df$year==0);11
df$year[11]<-0.5
11<-which(df$tax==0);11
df$tax[11]<-0.5
11<-which(df$mileage==0);11
df$mileage[11]<-0.5
11<-which(df$mpg==0);11</pre>
```

```
#1st linear model with my numeric variables:
m1<-lm(price~mileage+tax+mpg+years_sell2,data=df)</pre>
summary(m1)
##
## Call:
## lm(formula = price ~ mileage + tax + mpg + years_sell2, data = df)
## Residuals:
##
      Min
              1Q Median
                           3Q
                                 Max
## -21009
          -4632
                   -763
                          3129 44542
##
## Coefficients:
##
                 Estimate Std. Error t value Pr(>|t|)
## (Intercept) 3.226e+04 5.954e+02 54.193 <2e-16 ***
              -1.210e-01 7.178e-03 -16.855
                                              <2e-16 ***
## mileage
                                              <2e-16 ***
## tax
                2.797e+01 2.081e+00 13.442
               -4.608e+01 5.338e+00 -8.631
                                              <2e-16 ***
## mpg
                                              <2e-16 ***
## years_sell2 -6.002e+03 2.862e+02 -20.967
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 7699 on 4957 degrees of freedom
## Multiple R-squared: 0.4249, Adjusted R-squared: 0.4244
## F-statistic: 915.5 on 4 and 4957 DF, p-value: < 2.2e-16
vif(m1) #Variance inflation factor: multicorrelation
##
       mileage
                       tax
                                  mpg years sell2
##
      2.048586
                  1.214392
                             1.173044
                                          2.161328
par(mfrow=c(2,2))
plot(m1,id.n=0)
```

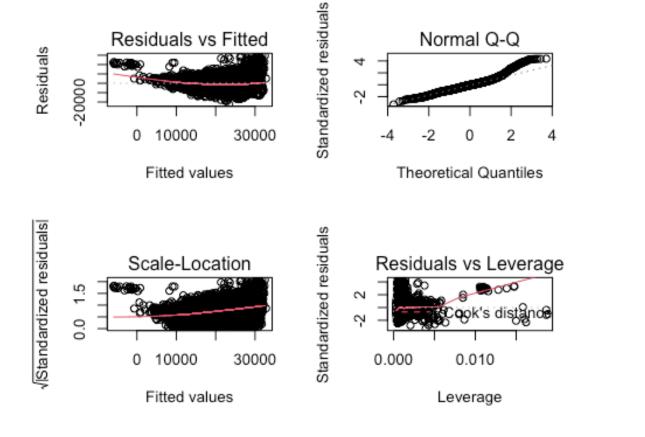


```
# Basic graphs for model validation
par(mfrow=c(1,1))
```

After the execution of the first model we can get some conclusions. Model 1 explains 42.49% of the variability of the target, which is really not sufficient. We should try to look at the correlated continuous variables in order to eliminate the redundancy and add factors to this regression.

From the point of view of the residuals we can see that the distribution of the residuals is not normal so they are not independent and we have to try find why. The residuals vs leverage plot shows us that there are some outliers that might be causing this non normal distribution.

```
m1<-lm(price~mileage+tax+mpg+years_sell2,data=df[df$mout=="MvOut.No",])
par(mfrow=c(2,2))
plot(m1,id.n=0)</pre>
```



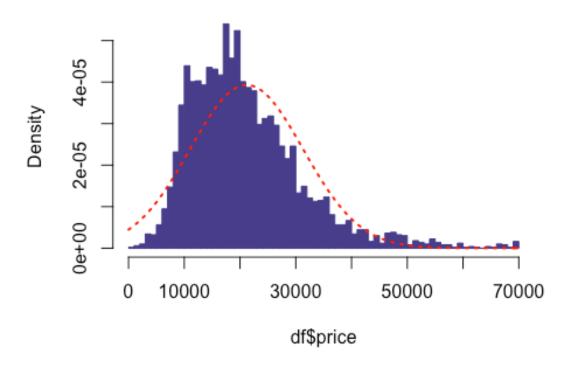
We can see that extracting the multivariant outliers from the analysis helps to improve the normal distribution of the residuals but is not sufficient. We will do this process at the end of the analysis.

We will check if our variable target is normal to apply a transformation to improve the normal distribution of the residuals.

par(mfrow=c(1,1))

```
hist(df$price,50,freq=F,col="darkslateblue",border = "darkslateblue")
mm<-mean(df$price);ss<-sd(df$price)
curve(dnorm(x,mean=mm,sd=ss),col="red",lwd=2,lty=3, add=T)</pre>
```

Histogram of df\$price



```
shapiro.test(df$price)
##
##
    Shapiro-Wilk normality test
##
## data: df$price
## W = 0.92211, p-value < 2.2e-16
# skewness
library(e1071)
skewness(df$price)
## [1] 1.275432
# kurtosis
library(moments)
##
## Attaching package: 'moments'
## The following objects are masked from 'package:e1071':
##
       kurtosis, moment, skewness
##
kurtosis(df$price)
```

```
## [1] 5.540289
```

We can see that our histogram is a bit skewed at the right and not completely symmetrical. It is not thus totally following a normal shape

The p-value is too small, we can thus reject the H0 hypothesis that indicates that the price variable is following a normal distribution.

Normal data should have 0 skewness: we see that our data is right skewed at 1.27

Normal data should be 0. We have 5.54, so, in this case, our data is not normal.

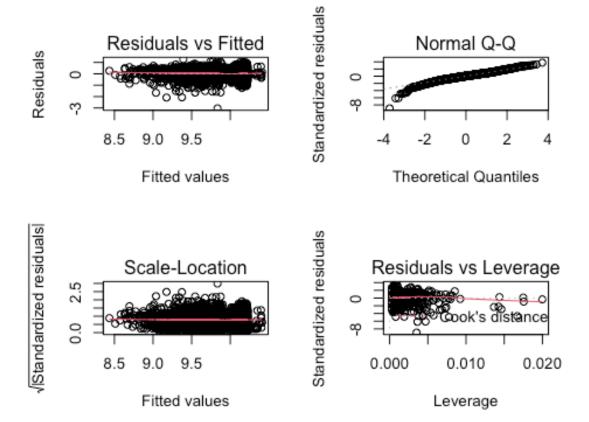
```
vif(m1)
## mileage tax mpg years_sell2
## 2.136659 1.446020 1.549190 2.263210
```

The values given are not superior to 3 so we can say that correlation is not that impactful in this regression model

Model 2: log(price) ~ mileage+tax+years_sell2

As we know that the relation of the variable price and mpg is really weak we will compute another model extracting mpg from the analysis. What is more we will apply a logarithmic function on the variable price to make normal, as we saw on the lab.

```
m2<-lm(log(price)~tax+mileage+years sell2,data=df)</pre>
summary(m2)
##
## Call:
## lm(formula = log(price) ~ tax + mileage + years sell2, data = df)
## Residuals:
        Min
##
                  1Q
                      Median
                                    3Q
                                            Max
## -3.03330 -0.19811 0.01832 0.21412 1.27487
##
## Coefficients:
                 Estimate Std. Error t value Pr(>|t|)
##
                                               <2e-16 ***
## (Intercept) 1.025e+01 2.179e-02 470.30
                                               <2e-16 ***
                1.642e-03 8.735e-05
                                      18.79
## tax
                                               <2e-16 ***
               -8.114e-06 3.156e-07 -25.71
## mileage
## years_sell2 -2.706e-01 1.258e-02 -21.51 <2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.3391 on 4958 degrees of freedom
## Multiple R-squared: 0.5057, Adjusted R-squared: 0.5054
## F-statistic: 1691 on 3 and 4958 DF, p-value: < 2.2e-16
par(mfrow=c(2,2))
plot(m2,id.n=0)
```



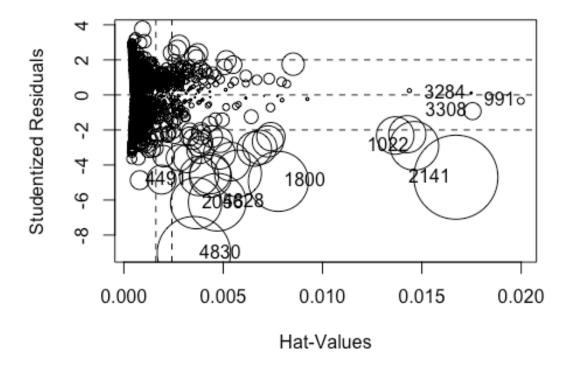
par(mfrow=c(1,1))

Model 2 now explains 41.6% of the variability of the target, We can confirm now that extracting the variable mpg from the analysis does not make a big effect in terms of geting the maximum variance possible (around 1% only).

Looking at the graphs, we can clearly see that model m2 is better suited than m1 for this regression, we will further analyze the plots for the m2 model and try to optimize the m2 model with Boxcox and BoxTidwell.

What is more, now the plots shows that the residuals are distributed in a normal way so we will choose this model as the valid one. We can see homeosticity too. We can see that we have a better normality, however the residuals vs leverage plot doesn't seem to have gotten better as more residuals with greater leverage have appeared, we will consider removing them after (especially number 4830, 4828, 2141, 2056 and 2050). We will take them out at the end of the analysis too.

influencePlot(m2, id=c(list="noteworthy", n=5))



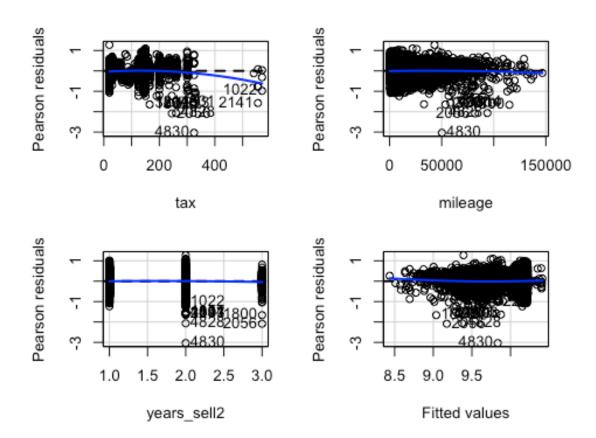
```
## 991 -0.3466855 0.0199792316 6.126777e-04
## 1022 -2.9083215 0.0146198023 3.132634e-02
## 1800 -4.9362429 0.0077790889 4.753477e-02
## 2056 -6.1810294 0.0036388632 3.462293e-02
## 2141 -4.6967756 0.0167121790 9.333644e-02
## 3284 0.1106055 0.0174828698 5.443174e-05
## 3308 -0.9275848 0.0175511191 3.842858e-03
## 4491 -4.8657713 0.0007985407 4.708750e-03
## 4828 -6.1226879 0.0046975805 4.390955e-02
## 4830 -9.0324372 0.0035242196 7.098132e-02
```

Model validation

We have to check that our asumptions associated with the multiple regresion: *Linearity: The relationship between X and the mean of Y is linear.* Homoscedasticity: The variance of residual is the same for any value of X. *Independence: Observations are independent of each other.* Normality: For any fixed value of X, Y is normally distributed.

In multiple regression, two or more predictor variables might be correlated with each other (collinearity). In the presence of collinearity, the solution of the regression model can not be accurate. We can see that that there are not variables that are very correlated between them so we don't have much redundace.

```
vif(m2)
## tax mileage years_sell2
## 1.103037 2.040934 2.151738
residualPlots(m2,id=list(method=cooks.distance(m2),n=10))
```



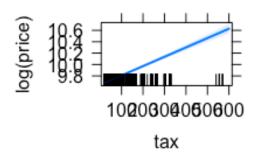
```
Test stat Pr(>|Test stat|)
##
                  -6.6872
                                 2.527e-11
## tax
## mileage
                 -1.8301
                                  0.067293 .
## years_sell2
                 -1.8975
                                  0.057821 .
## Tukey test
                  2.8441
                                  0.004454 **
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
```

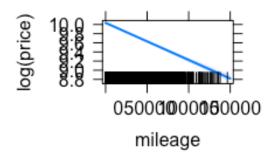
As we saw in the previous page, these graphics show that thee residuals are independent in this model so they not take part of the model explanation. By the way some extrem values affect in a negative way in the perarsons graphic for the tax variable. We can see great linearity in all four graphics.

```
library(effects)
plot(allEffects(m2))
```

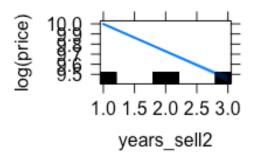
tax effect plot

mileage effect plot





years_sell2 effect plot



We can

see that years_sell2 and mileage have a negative correlation with the variable target log(price). When cars are older or have been driven for more miles the price of them decreases. What is the same when they are more used they are cheaper. In the other hand, the variable tax is directly correlated so more expensive cars pay more taxes but it has two extreme values that seem to reduce the quality of the prediction.

We will use the boxcox and boxTidwell methods to try to understand better the relation between variables and target and apply transformations if necessary.

```
library(MASS)

##

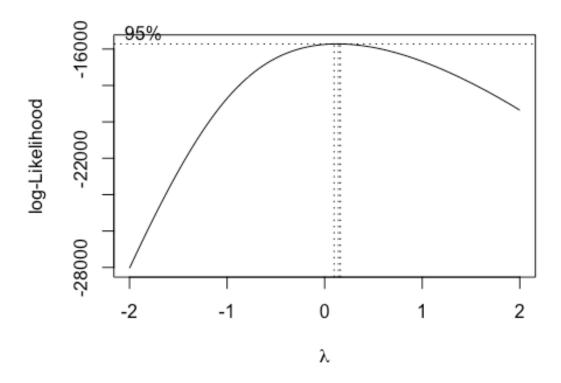
## Attaching package: 'MASS'

## The following object is masked from 'package:dplyr':

##

## select

boxcox(price~tax+mileage+years_sell2,data=df)
```



As we

can see int the original model the lambda got by the boxcox method has a value near 0. As it is far from one this means that the lambda=0, so we had a good intuition by choosing the to put the target in log because it is far from the 1 value (value that determinates that data has not to be changed).

We will try the BoxTidwell method in order to see if it will make our model better by improving the normality of the residuals and adding variability explanation.

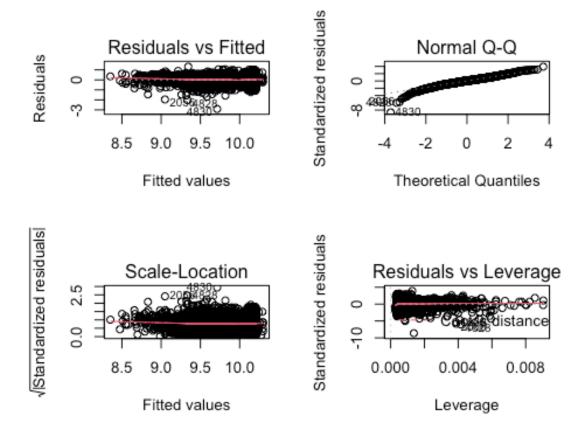
```
boxTidwell(log(price)~tax+mileage+years_sell2,data=df)
               MLE of lambda Score Statistic (z) Pr(>|z|)
##
## tax
                    0.079787
                                          -6.7285 1.715e-11 ***
                    0.786973
                                           1.9430
## mileage
                                                   0.052014
## years sell2
                    1.899968
                                          -3.1189
                                                   0.001815 **
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## iterations = 8
```

We will apply the transformations according to the output of the boxTidwell result. Mileage will not be transformed but tax and years_sell2 yes because they have value lambdas different from 1.

```
m2aux<-lm(log(price)~log(tax)+mileage+I(years_sell2^2),data=df)</pre>
summary(m2aux)
##
## Call:
## lm(formula = log(price) ~ log(tax) + mileage + I(years_sell2^2),
      data = df
##
##
## Residuals:
##
       Min
                 1Q
                      Median
                                   30
                                           Max
## -2.91199 -0.19954 0.01567 0.20628 1.32125
##
## Coefficients:
                     Estimate Std. Error t value Pr(>|t|)
##
## (Intercept)
                    9.526e+00 3.670e-02 259.54 <2e-16 ***
                                                   <2e-16 ***
## log(tax)
                    1.522e-01 7.095e-03
                                           21.45
                   -7.892e-06 3.112e-07 -25.36 <2e-16 ***
## mileage
## I(years_sell2^2) -7.403e-02 3.670e-03 -20.17 <2e-16 ***
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.3377 on 4958 degrees of freedom
## Multiple R-squared: 0.5098, Adjusted R-squared: 0.5095
## F-statistic: 1719 on 3 and 4958 DF, p-value: < 2.2e-16
```

The explanatory of the variables hasn't changed, we will plot the residuals in order to see if we carry on with this new model.

```
par(mfrow=c(2,2))
plot(m2aux)
```



The new

model doesn't improve the residuals nor the explanatory of the variables. For the residuals vs leverage plots, we can see that this model adds too many residuals with high leverage, which makes the model less strong. We will thus stick with m2.

Adding factor variables

Now we have to try to imporve it because a variance of 40% is not enough to get a good model so we will proceed adding factor variables.

```
condes(df,3)$quali
##
                         R2
                                  p.value
## model
                0.51825594
                            0.000000e+00
                0.42133943
                            0.000000e+00
## year
## transmission 0.26061149
                            0.000000e+00
## engineSize
                            0.000000e+00
                0.26766925
## years_sell
                0.35603346
                            0.000000e+00
## aux
                0.33869720
                            0.000000e+00
## f.price
                0.78269048
                            0.000000e+00
## f.miles
                0.34006130
                            0.000000e+00
## mpg_d
                0.31011346
                            0.000000e+00
## claKM
                0.35925569
                            0.000000e+00
## hcpck
                0.36823004
                            0.000000e+00
## f.tax
                0.25439331 7.727490e-317
```

```
## manufacturer 0.09962391 1.847626e-112

## mout 0.01443004 2.058993e-17

## fuelType 0.01013366 1.076655e-11

## Audi 0.00361113 2.277616e-05
```

Now we have to choose the factors that we will use in our analysis. Using the previus result we will chose variables most correlated to the variable target price. The ones that has less correlation will not be used. We won't put the factor year as a predictor as it will induct a high correlation with the continuous variable years_sell2 which will make this regression impossible and show an error when calling VIF.

The factors used will be manufacturer, model, aux, transmission, engineSize and fuelType but we will start adding only the highest correlated: model and engineSize.

```
Model 3: price ~ mileage+tax+years_sell2 + model+engineSize
```

```
m3<-lm(price~tax+mileage+years sell2+model+engineSize,data=df[!df$mout=="MvOu
t.Yes",]);
summary(m3)
##
## Call:
## lm(formula = price ~ tax + mileage + years_sell2 + model + engineSize,
##
       data = df[!df$mout == "MvOut.Yes", ])
##
## Residuals:
##
        Min
                  10
                       Median
                                    3Q
                                            Max
  -26199.6
             -2501.7
                       -236.7
                                1990.8
                                        24092.0
##
##
## Coefficients:
                             Estimate Std. Error t value Pr(>|t|)
##
                             2.804e+04 4.230e+02 66.299
## (Intercept)
                                                          < 2e-16
## tax
                            -8.172e+00 1.231e+00
                                                  -6.640 3.48e-11
                            -1.682e-01 4.203e-03 -40.029
## mileage
                                                           < 2e-16
                            -5.166e+03 1.576e+02 -32.780
## years sell2
                                                           < 2e-16
## modelAudi- A3
                             2.590e+03 4.373e+02
                                                    5.924 3.37e-09
## modelAudi- A4
                             2.746e+03
                                       5.083e+02
                                                    5.403 6.85e-08
## modelAudi- A5
                                        5.687e+02
                                                    8.721
                            4.960e+03
                                                           < 2e-16
## modelAudi- A6
                            4.455e+03
                                        6.095e+02
                                                    7.309 3.14e-13
## modelAudi- A7
                            4.405e+03
                                       1.330e+03
                                                   3.312 0.000933
## modelAudi- A8
                             9.609e+03
                                       1.473e+03
                                                    6.525 7.52e-11
## modelAudi- Q2
                             2.990e+03
                                       5.509e+02
                                                    5.427 6.00e-08
## modelAudi- Q3
                                        4.984e+02 10.945
                             5.455e+03
                                                          < 2e-16
## modelAudi- Q5
                             1.030e+04
                                        5.475e+02 18.807
                                                           < 2e-16
## modelAudi- Q7
                                        8.020e+02 22.424
                             1.798e+04
                                                           < 2e-16
## modelAudi- Q8
                             2.545e+04
                                       2.339e+03 10.881
                                                           < 2e-16
## modelAudi- RS3
                             1.568e+04 2.837e+03
                                                    5.527 3.43e-08
## modelAudi- RS4
                             1.460e+04
                                       4.038e+03
                                                    3.616 0.000303
## modelAudi- RS5
                             3.179e+04
                                       2.837e+03 11.207
                                                          < 2e-16
## modelAudi- RS6
                             2.955e+04
                                       4.007e+03 7.374 1.94e-13 ***
```

```
## modelAudi- S3
                              9.855e+03
                                          3.994e+03
                                                       2.467 0.013644 *
  modelAudi- S4
                              1.112e+04
                                          4.002e+03
                                                       2.778 0.005483 **
   modelAudi- S5
                                                      -0.096 0.923461
                             -3.846e+02
                                          4.003e+03
   modelAudi- S8
                              1.119e+04
                                          4.006e+03
                                                       2.794 0.005234 **
                                                       5.942 3.01e-09 ***
   modelAudi- SO5
                              1.210e+04
                                          2.036e+03
                                                       7.847 5.21e-15 ***
## modelAudi- TT
                              6.590e+03
                                          8.398e+02
  modelBMW- 1 Series
                                                      -0.299 0.764663
                             -1.325e+02
                                          4.427e+02
## modelBMW- 2 Series
                             -1.380e+02
                                          4.807e+02
                                                      -0.287 0.774022
   modelBMW- 3 Series
                                          4.437e+02
                                                       4.531 6.01e-06 ***
                              2.010e+03
                                                       2.895 0.003807 **
   modelBMW- 4 Series
                              1.568e+03
                                          5.417e+02
   modelBMW- 5 Series
                                                       7.385 1.79e-13 ***
                              3.914e+03
                                          5.300e+02
                                                       3.908 9.42e-05 ***
   modelBMW- 6 Series
                              4.585e+03
                                          1.173e+03
   modelBMW- 7 Series
                              1.443e+04
                                          1.331e+03
                                                      10.841
                                                              < 2e-16 ***
                                                       2.595 0.009497 **
   modelBMW- M2
                              6.068e+03
                                          2.339e+03
                                                       5.109 3.37e-07 ***
## modelBMW- M3
                              1.195e+04
                                          2.340e+03
                                                              < 2e-16 ***
   modelBMW- M4
                                          1.230e+03
                                                      13.257
                              1.630e+04
## modelBMW- X1
                                                       4.969 6.97e-07 ***
                              2.724e+03
                                          5.482e+02
##
   modelBMW- X2
                              3.634e+03
                                          8.616e+02
                                                       4.218 2.51e-05 ***
                                                              < 2e-16 ***
  modelBMW- X3
                              8.504e+03
                                          6.679e+02
                                                      12.732
##
  modelBMW- X4
                              9.844e+03
                                          9.879e+02
                                                       9.964
##
                                                              < 2e-16
                                                              < 2e-16 ***
   modelBMW- X5
                              1.397e+04
                                          7.712e+02
                                                      18.119
   modelBMW- X6
                              1.316e+04
                                          1.832e+03
                                                       7.184 7.81e-13 ***
   modelBMW- Z3
                             -9.709e+02
                                          2.847e+03
                                                      -0.341 0.733088
                                                       5.342 9.59e-08 ***
## modelBMW- Z4
                              6.450e+03
                                          1.207e+03
## modelMercedes- A Class
                                                       5.438 5.65e-08 ***
                              2.224e+03
                                          4.089e+02
                                          6.230e+02
  modelMercedes- B Class
                              1.136e+03
                                                       1.823 0.068425
   modelMercedes- C Class
                              4.656e+03
                                          4.033e+02
                                                      11.545
                                                              < 2e-16
   modelMercedes- CL Class
                              4.897e+03
                                                       6.393 1.78e-10 ***
                                          7.660e+02
   modelMercedes- CLA Class
                              5.434e+03
                                          1.303e+03
                                                       4.170 3.10e-05 ***
   modelMercedes- CLK
                              4.415e+03
                                          2.862e+03
                                                       1.543 0.123008
                                                       5.158 2.59e-07 ***
## modelMercedes- CLS Class
                              5.651e+03
                                          1.096e+03
                                                              < 2e-16 ***
   modelMercedes- E Class
                              5.196e+03
                                          4.622e+02
                                                      11.240
## modelMercedes- GL Class
                                                       3.080 0.002081 **
                               3.855e+03
                                          1.251e+03
   modelMercedes- GLA Class
                                          5.954e+02
                                                       4.561 5.23e-06 ***
                              2.716e+03
                                                              < 2e-16 ***
## modelMercedes- GLC Class
                              1.168e+04
                                          5.191e+02
                                                      22.491
   modelMercedes- GLE Class
                              1.868e+04
                                          7.062e+02
                                                      26.450
                                                              < 2e-16
                                                                      ***
                                                                      ***
  modelMercedes- GLS Class
                              1.899e+04
                                                       9.324
                                          2.036e+03
                                                              < 2e-16
   modelMercedes- M Class
                              5.790e+03
                                          1.476e+03
                                                       3.923 8.85e-05
                                                              < 2e-16 ***
   modelMercedes- S Class
                              1.346e+04
                                          1.224e+03
                                                      11.000
## modelMercedes- SL CLASS
                                                       5.398 7.06e-08 ***
                              5.865e+03
                                          1.086e+03
   modelMercedes- SLK
                             -7.946e+02
                                                      -0.514 0.607610
                                          1.547e+03
## modelMercedes- V Class
                                                              < 2e-16 ***
                              9.513e+03
                                          8.503e+02
                                                      11.188
## modelMercedes- X-CLASS
                              5.745e+03
                                          1.264e+03
                                                       4.546 5.61e-06 ***
## modelVW- Amarok
                              2.524e+03
                                          1.280e+03
                                                       1.971 0.048726 *
   modelVW- Arteon
                              3.102e+03
                                          9.591e+02
                                                       3.234 0.001229
   modelVW- Beetle
                             -2.296e+03
                                          1.371e+03
                                                      -1.675 0.094000
## modelVW- Caddy Maxi Life -1.182e+03
                                          2.022e+03
                                                      -0.585 0.558898
                                                                      ***
   modelVW- California
                                                      12.730
                              3.618e+04
                                          2.842e+03
                                                              < 2e-16
## modelVW- Caravelle
                              1.441e+04
                                                      10.436
                                          1.380e+03
                                                              < 2e-16
## modelVW- CC
                             -1.408e+03
                                          1.374e+03
                                                     -1.025 0.305534
```

```
## modelVW- Eos
                          -1.965e+03 3.997e+03 -0.492 0.622975
## modelVW- Golf
                           3.613e+02 3.770e+02
                                                 0.958 0.337988
## modelVW- Golf SV
                          -1.586e+03 8.446e+02 -1.878 0.060447 .
## modelVW- Jetta
                          -7.731e+03 2.833e+03 -2.729 0.006383 **
## modelVW- Passat
                          1.038e+03 5.264e+02 1.973 0.048578 *
                          -4.053e+03 3.849e+02 -10.531 < 2e-16 ***
## modelVW- Polo
## modelVW- Scirocco
                          -4.822e+02 8.285e+02 -0.582 0.560616
## modelVW- Sharan
                           1.087e+03 9.033e+02 1.203 0.228948
## modelVW- Shuttle
                           3.806e+03 1.666e+03 2.285 0.022379 *
## modelVW- T-Cross
                          -1.408e+03 7.509e+02 -1.875 0.060803 .
## modelVW- T-Roc
                           1.939e+03 5.915e+02 3.278 0.001053 **
## modelVW- Tiguan
                                                 5.875 4.51e-09 ***
                           2.718e+03 4.626e+02
## modelVW- Tiguan Allspace 5.288e+03 1.306e+03 4.048 5.25e-05 ***
## modelVW- Touareg
                         9.181e+03 8.481e+02 10.826 < 2e-16 ***
## modelVW- Touran
                          2.731e+03 7.152e+02 3.819 0.000136 ***
## modelVW- Up
                          -7.350e+03 5.283e+02 -13.912 < 2e-16 ***
## engineSizeMitjà
                          3.717e+03 1.678e+02 22.157 < 2e-16 ***
## engineSizeGran
                           9.133e+03 2.997e+02 30.476 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 3977 on 4789 degrees of freedom
## Multiple R-squared: 0.831, Adjusted R-squared: 0.828
## F-statistic: 273.9 on 86 and 4789 DF, p-value: < 2.2e-16
```

We can see that adding only two factors we have captured 84% of the variability thanks to this model. It's a really good result.

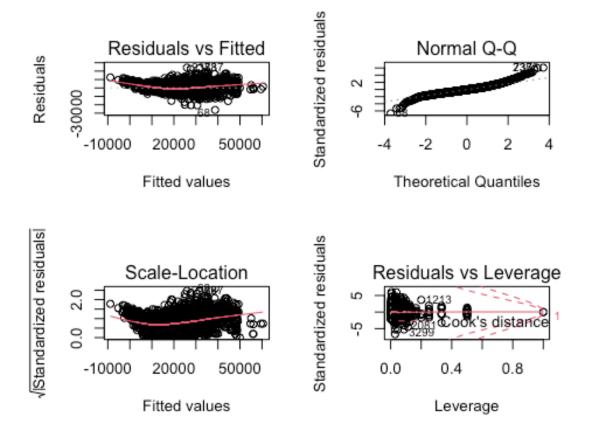
Let's check the plots to see how are the residuals' normality and leverage.

```
par(mfrow=c(2,2))
plot(m3)

## Warning: not plotting observations with leverage one:
## 464, 745, 932, 969, 4876

## Warning in sqrt(crit * p * (1 - hh)/hh): NaNs produced

## Warning in sqrt(crit * p * (1 - hh)/hh): NaNs produced
```



We can

see that even though the variability retention of this model is excellent, the residuals don't have a good behaviour as: *The extreme quantiles don't follow a normal distribution* There are some extreme values that need to be removed (number 2388, 1015, 2741 etc) which have a big leverage and affect the regression. *The scale location graph's red line is not exactly horizontal.

Let's check for correlated variables:

```
vif(m3)
                    GVIF Df GVIF^(1/(2*Df))
##
## tax
                1.518413
                                    1.232239
## mileage
                2.262666
                          1
                                    1.504216
## years sell2 2.386401
                                    1.544798
                          1
## model
                4.737313 81
                                    1.009648
## engineSize 3.647713
                         2
                                    1.381991
```

The variables which have the highest correlations in the model are model, engineSize and mileage

```
Anova(m3)

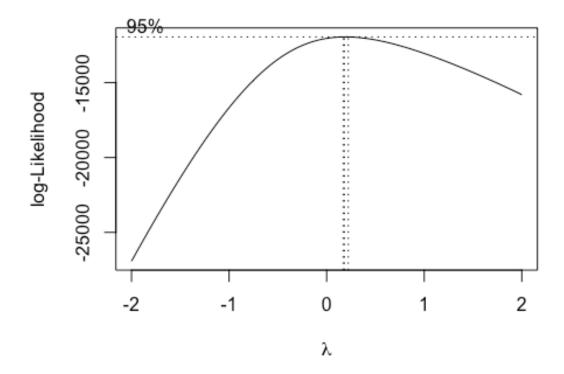
## Anova Table (Type II tests)

##

##

Response: price
```

```
F value
##
                   Sum Sq
                            Df
                                           Pr(>F)
## tax
               6.9739e+08
                             1
                                 44.095 3.476e-11 ***
## mileage
                             1 1602.352 < 2.2e-16 ***
               2.5342e+10
## years_sell2 1.6994e+10
                             1 1074.539 < 2.2e-16 ***
                                 51.531 < 2.2e-16 ***
## model
               6.6014e+10
                            81
                             2 492.533 < 2.2e-16 ***
## engineSize
               1.5579e+10
## Residuals
               7.5741e+10 4789
## ---
## Signif. codes:
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
boxcox(price~tax+mileage+years_sell2+model+engineSize,data=df[!df$mout=="MvOu
t.Yes",])
```



As we

can see in the coxbox plot the lambda is a value near 0 so a log function will have to be applied to the target value to make a better relation with the variables.

Model 4: log(price) ~ mileage+tax+years_sell2 + model+engineSize

```
m4<-lm(log(price)~tax+mileage+years_sell2+model+engineSize,data=df[!df$mout==
"MvOut.Yes",])
summary(m4)
##
## Call:
## lm(formula = log(price) ~ tax + mileage + years_sell2 + model +</pre>
```

```
engineSize, data = df[!df$mout == "MvOut.Yes", ])
##
##
##
  Residuals:
        Min
                        Median
                                      3Q
##
                   1Q
                                              Max
   -1.97723 -0.09981 -0.00060
                                0.10078
##
                                          0.73755
##
   Coefficients:
##
                               Estimate Std. Error t value Pr(>|t|)
##
                                          1.817e-02 558.654
                                                              < 2e-16 ***
##
  (Intercept)
                              1.015e+01
## tax
                             -6.575e-05
                                          5.286e-05
                                                    -1.244 0.213577
## mileage
                                          1.805e-07 -55.754
                             -1.006e-05
                                                              < 2e-16 ***
                                                              < 2e-16 ***
## years sell2
                                          6.768e-03 -31.886
                             -2.158e-01
## modelAudi- A3
                              1.502e-01
                                          1.878e-02
                                                       7.996 1.60e-15
## modelAudi- A4
                                                       7.387 1.76e-13 ***
                              1.613e-01
                                          2.183e-02
## modelAudi- A5
                              2.604e-01
                                          2.443e-02
                                                      10.661
                                                              < 2e-16
                                                              < 2e-16 ***
## modelAudi- A6
                                          2.618e-02
                                                       9.946
                              2.604e-01
## modelAudi- A7
                                          5.713e-02
                                                       4.552 5.44e-06 ***
                              2.600e-01
## modelAudi- A8
                              3.714e-01
                                          6.325e-02
                                                       5.872 4.59e-09 ***
                                                       8.192 3.26e-16 ***
## modelAudi- Q2
                              1.938e-01
                                          2.366e-02
## modelAudi- Q3
                              2.837e-01
                                          2.141e-02
                                                      13.253
                                                              < 2e-16 ***
                                                              < 2e-16 ***
## modelAudi- Q5
                              4.469e-01
                                          2.352e-02
                                                      19.003
## modelAudi- 07
                              5.750e-01
                                          3.444e-02
                                                      16.693
                                                              < 2e-16 ***
                                                       6.623 3.90e-11 ***
## modelAudi- Q8
                              6.652e-01
                                          1.004e-01
## modelAudi- RS3
                                                       4.542 5.71e-06 ***
                              5.533e-01
                                          1.218e-01
## modelAudi- RS4
                                                       4.440 9.18e-06 ***
                              7.700e-01
                                          1.734e-01
## modelAudi- RS5
                                                       7.316 2.98e-13 ***
                              8.912e-01
                                          1.218e-01
## modelAudi- RS6
                              9.611e-01
                                          1.721e-01
                                                       5.585 2.47e-08 ***
## modelAudi- S3
                                                       2.997 0.002742 **
                              5.141e-01
                                          1.715e-01
## modelAudi- S4
                              3.659e-01
                                          1.719e-01
                                                       2.129 0.033306 *
## modelAudi- S5
                              8.319e-02
                                          1.719e-01
                                                       0.484 0.628496
                                                       3.028 0.002473 **
## modelAudi- S8
                              5.209e-01
                                          1.720e-01
                                                       6.544 6.62e-11 ***
## modelAudi- SO5
                              5.722e-01
                                          8.744e-02
## modelAudi- TT
                                          3.607e-02
                                                       9.236
                                                              < 2e-16 ***
                               3.331e-01
## modelBMW- 1 Series
                              6.241e-04
                                          1.901e-02
                                                       0.033 0.973817
## modelBMW- 2 Series
                              3.626e-02
                                          2.065e-02
                                                       1.757 0.079058
## modelBMW- 3 Series
                              9.485e-02
                                          1.905e-02
                                                       4.978 6.66e-07 ***
                                                       5.690 1.34e-08 ***
## modelBMW- 4 Series
                              1.324e-01
                                          2.326e-02
## modelBMW- 5 Series
                              2.153e-01
                                          2.276e-02
                                                       9.457
                                                              < 2e-16 ***
                                                       4.941 8.02e-07 ***
## modelBMW- 6 Series
                              2.490e-01
                                          5.038e-02
                                                       8.178 3.67e-16 ***
## modelBMW- 7 Series
                              4.674e-01
                                          5.716e-02
## modelBMW- M2
                                                       2.361 0.018262 *
                              2.372e-01
                                          1.004e-01
## modelBMW- M3
                                                       5.212 1.94e-07 ***
                              5.238e-01
                                          1.005e-01
## modelBMW- M4
                              4.778e-01
                                          5.281e-02
                                                       9.047
                                                              < 2e-16 ***
                                                       7.191 7.43e-13 ***
## modelBMW- X1
                              1.693e-01
                                          2.354e-02
## modelBMW- X2
                              1.766e-01
                                          3.700e-02
                                                       4.772 1.87e-06 ***
                                                              < 2e-16 ***
## modelBMW- X3
                              3.786e-01
                                          2.869e-02
                                                      13.197
## modelBMW- X4
                              4.166e-01
                                          4.243e-02
                                                       9.818
                                                              < 2e-16
## modelBMW- X5
                                          3.312e-02
                                                      15.418
                              5.106e-01
                                                              < 2e-16
                                                       6.722 2.00e-11 ***
## modelBMW- X6
                                          7.867e-02
                              5.288e-01
## modelBMW- Z3
                             -6.256e-01
                                         1.223e-01 -5.116 3.24e-07 ***
```

```
## modelBMW- Z4
                              1.468e-01
                                          5.186e-02
                                                      2.830 0.004674 **
## modelMercedes- A Class
                              1.494e-01
                                          1.756e-02
                                                      8.509
                                                              < 2e-16 ***
                                                      3.847 0.000121 ***
## modelMercedes- B Class
                              1.029e-01
                                          2.676e-02
## modelMercedes- C Class
                              2.481e-01
                                          1.732e-02
                                                     14.321
                                                              < 2e-16 ***
                                                              < 2e-16 ***
  modelMercedes- CL Class
                              2.953e-01
                                          3.290e-02
                                                      8.977
                                                      5.730 1.07e-08 ***
## modelMercedes- CLA Class
                              3.207e-01
                                          5.597e-02
## modelMercedes- CLK
                                                     -5.184 2.26e-07 ***
                             -6.373e-01
                                          1.229e-01
## modelMercedes- CLS Class
                                                      6.053 1.53e-09 ***
                              2.848e-01
                                          4.705e-02
## modelMercedes- E Class
                              2.698e-01
                                          1.985e-02
                                                     13.590
                                                              < 2e-16 ***
                                                      4.683 2.90e-06 ***
## modelMercedes- GL Class
                              2.517e-01
                                          5.375e-02
## modelMercedes- GLA Class
                                          2.557e-02
                                                      7.673 2.02e-14 ***
                              1.962e-01
                                                              < 2e-16 ***
## modelMercedes- GLC Class
                              4.918e-01
                                          2.230e-02
                                                     22.057
## modelMercedes- GLE Class
                              6.180e-01
                                          3.033e-02
                                                     20.378
                                                              < 2e-16
                                                      6.901 5.86e-12 ***
## modelMercedes- GLS Class
                              6.035e-01
                                          8.745e-02
## modelMercedes- M Class
                              3.533e-01
                                          6.338e-02
                                                      5.575 2.62e-08
                                                             < 2e-16 ***
## modelMercedes- S Class
                              4.473e-01
                                                      8.509
                                          5.257e-02
## modelMercedes- SL CLASS
                                                      6.424 1.46e-10 ***
                              2.997e-01
                                          4.666e-02
## modelMercedes- SLK
                             -1.288e-01
                                          6.646e-02
                                                     -1.938 0.052628
## modelMercedes- V Class
                                                             < 2e-16 ***
                              3.481e-01
                                          3.652e-02
                                                      9.533
## modelMercedes- X-CLASS
                              2.520e-01
                                          5.428e-02
                                                      4.643 3.53e-06 ***
                                                      2.590 0.009634 **
## modelVW- Amarok
                              1.424e-01
                                          5.498e-02
## modelVW- Arteon
                              1.763e-01
                                          4.119e-02
                                                      4.279 1.91e-05 ***
                                                              < 2e-16 ***
  modelVW- Beetle
                             -6.023e-01
                                          5.887e-02 -10.230
## modelVW- Caddy Maxi Life
                                                      0.126 0.899729
                              1.094e-02
                                          8.685e-02
## modelVW- California
                                                      7.654 2.34e-14 ***
                              9.342e-01
                                          1.220e-01
                                                              < 2e-16 ***
## modelVW- Caravelle
                                          5.929e-02
                              5.471e-01
                                                      9.228
  modelVW- CC
                             -1.132e-01
                                          5.903e-02
                                                     -1.918 0.055117
## modelVW- Eos
                                                     -2.660 0.007849 **
                             -4.566e-01
                                          1.717e-01
## modelVW- Golf
                              2.691e-02
                                          1.619e-02
                                                      1.662 0.096576
## modelVW- Golf SV
                             -9.225e-02
                                          3.627e-02
                                                     -2.543 0.011017 *
                                                     -5.327 1.05e-07 ***
## modelVW- Jetta
                             -6.482e-01
                                          1.217e-01
                                                      2.644 0.008218 **
## modelVW- Passat
                              5.978e-02
                                          2.261e-02
## modelVW- Polo
                                          1.653e-02 -17.593
                                                              < 2e-16 ***
                             -2.908e-01
## modelVW- Scirocco
                                          3.558e-02
                             -5.804e-03
                                                     -0.163 0.870434
## modelVW- Sharan
                              1.035e-01
                                          3.879e-02
                                                      2.668 0.007657 **
## modelVW- Shuttle
                              2.146e-01
                                          7.155e-02
                                                      2.999 0.002718 **
## modelVW- T-Cross
                                          3.225e-02
                                                     -0.098 0.921743
                             -3.169e-03
## modelVW- T-Roc
                              1.357e-01
                                          2.540e-02
                                                      5.342 9.64e-08 ***
                                                      8.021 1.31e-15 ***
  modelVW- Tiguan
                              1.594e-01
                                          1.987e-02
## modelVW- Tiguan Allspace
                                                      4.822 1.47e-06 ***
                              2.705e-01
                                          5.610e-02
## modelVW- Touareg
                                          3.642e-02
                                                     10.284
                                                              < 2e-16 ***
                              3.746e-01
## modelVW- Touran
                                                      5.428 5.99e-08 ***
                              1.667e-01
                                          3.072e-02
## modelVW- Up
                             -6.218e-01
                                          2.269e-02 -27.406
                                                              < 2e-16 ***
## engineSizeMitjà
                              1.909e-01
                                          7.205e-03
                                                     26.493
                                                              < 2e-16
## engineSizeGran
                              3.889e-01
                                         1.287e-02
                                                     30.219
                                                             < 2e-16 ***
## ---
                    0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## Residual standard error: 0.1708 on 4789 degrees of freedom
```

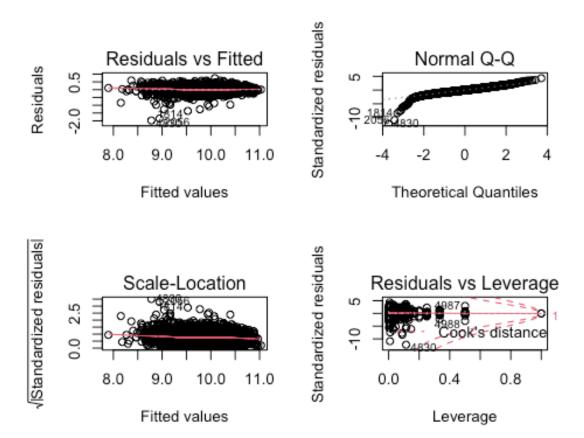
```
## Multiple R-squared: 0.868, Adjusted R-squared: 0.8656
## F-statistic: 366 on 86 and 4789 DF, p-value: < 2.2e-16

par(mfrow=c(2,2))
plot(m4)

## Warning: not plotting observations with leverage one:
## 464, 745, 932, 969, 4876

## Warning in sqrt(crit * p * (1 - hh)/hh): NaNs produced

## Warning in sqrt(crit * p * (1 - hh)/hh): NaNs produced</pre>
```

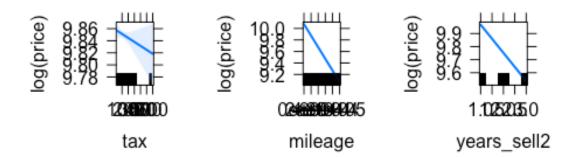


The normality of the regression has improved thanks to the transfromation but there is a bad normal distribution for lower quantiles. Residuals are linear distributed. There is some influent data that will be removed at the end.

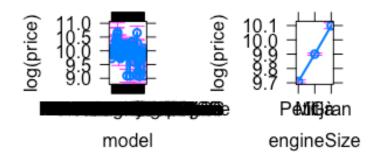
```
vif(m4)
                    GVIF Df GVIF^(1/(2*Df))
##
## tax
               1.518413
                         1
                                   1.232239
## mileage
               2.262666
                                   1.504216
## years sell2 2.386401
                          1
                                   1.544798
## model
               4.737313 81
                                   1.009648
## engineSize 3.647713 2
                                   1.381991
```

We have good values for VIF, correlation doesn't have a big effect on our regression plot(allEffects(m4))

tax effect plot mileage effect ploetars_sell2 effect pl



model effect pletngineSize effect plot



AIC function shows that the best fitted model is model 4 the last one because its AIC is the lower. We can see the positive linear relation between engine size and price too.

```
## tax
                  1 169.90 169.901 5823.84 < 2.2e-16 ***
                  1 310.19 310.185 10632.52 < 2.2e-16 ***
## mileage
## years_sell2
                 1 47.63 47.633 1632.78 < 2.2e-16 ***
## model
                 81 359.23
                             4.435
                                     152.02 < 2.2e-16 ***
## engineSize
                                     537.46 < 2.2e-16 ***
                  2 31.36
                            15.679
## Residuals
               4789 139.71
                             0.029
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

As the p-value of the test is less than 0.05 for all variables we can reject null hypothesis and for all chosen variables have effect on the prediciton of the target value.

Finally we will check if adding the variables manufacturer and transmission can improve the model in a significant way. We can see that they does not add variability so we will not consider them to make the model more robust.

```
m4aux<-lm(log(price)~tax+mileage+years sell2+model+engineSize+manufacturer+tr
ansmission,data=df[!df$mout=="MvOut.Yes",])
summary(m4aux)
##
## Call:
## lm(formula = log(price) \sim tax + mileage + years sell2 + model +
       engineSize + manufacturer + transmission, data = df[!df$mout ==
       "MvOut.Yes", ])
##
##
## Residuals:
##
       Min
                  1Q
                       Median
                                    30
                                            Max
  -2.01188 -0.09268
                     0.00000
                               0.09381
                                        0.76374
##
## Coefficients: (3 not defined because of singularities)
                                   Estimate Std. Error t value Pr(>|t|)
##
                                  1.010e+01 1.769e-02 570.822 < 2e-16 ***
## (Intercept)
## tax
                                 -1.436e-04 5.109e-05 -2.811 0.004963 **
## mileage
                                 -9.637e-06 1.755e-07 -54.927
                                                               < 2e-16 ***
## years sell2
                                 -2.070e-01 6.537e-03 -31.657 < 2e-16 ***
## modelAudi- A3
                                            1.811e-02
                                                         7.697 1.68e-14 ***
                                  1.394e-01
                                                         7.416 1.42e-13 ***
## modelAudi- A4
                                  1.561e-01 2.105e-02
## modelAudi- A5
                                  2.438e-01
                                            2.359e-02 10.334
                                                               < 2e-16
## modelAudi- A6
                                  2.296e-01 2.530e-02
                                                         9.074
                                                               < 2e-16
## modelAudi- A7
                                                         3.906 9.52e-05
                                  2.152e-01 5.509e-02
## modelAudi- A8
                                  3.436e-01
                                            6.099e-02
                                                         5.634 1.86e-08
## modelAudi- Q2
                                  1.900e-01
                                             2.281e-02
                                                         8.330
                                                                < 2e-16
## modelAudi- Q3
                                  2.832e-01 2.063e-02 13.730
                                                                < 2e-16
## modelAudi- 05
                                  4.098e-01 2.277e-02 17.997
                                                                < 2e-16
## modelAudi- Q7
                                  5.433e-01
                                             3.325e-02 16.342
                                                               < 2e-16
## modelAudi- 08
                                  6.601e-01
                                            9.689e-02
                                                         6.813 1.08e-11
## modelAudi- RS3
                                                         4.445 8.99e-06
                                  5.219e-01
                                             1.174e-01
## modelAudi- RS4
                                                         4.346 1.41e-05 ***
                                  7.263e-01 1.671e-01
## modelAudi- RS5
                                  8.768e-01 1.175e-01
                                                         7.463 9.99e-14 ***
## modelAudi- RS6
                                  9.201e-01 1.658e-01 5.548 3.04e-08 ***
```

```
4.836e-01
## modelAudi- S3
                                               1.654e-01
                                                            2.924 0.003467 **
## modelAudi- S4
                                   3.608e-01
                                               1.657e-01
                                                            2.178 0.029453 *
## modelAudi- S5
                                   3.312e-02
                                               1.657e-01
                                                            0.200 0.841589
   modelAudi- S8
                                   5.110e-01
                                               1.658e-01
                                                            3.081 0.002071 **
                                                            6.518 7.84e-11 ***
   modelAudi- SO5
                                    5.501e-01
                                               8.438e-02
## modelAudi- TT
                                    3.455e-01
                                               3.476e-02
                                                            9.939
                                                                 < 2e-16 ***
## modelBMW- 1 Series
                                   1.332e-03
                                               1.832e-02
                                                            0.073 0.942039
## modelBMW- 2 Series
                                   2.397e-02
                                               1.992e-02
                                                            1.204 0.228820
  modelBMW- 3 Series
                                                            3.962 7.53e-05 ***
                                   7.300e-02
                                               1.843e-02
                                                            4.583 4.69e-06 ***
  modelBMW- 4 Series
                                   1.030e-01
                                               2.248e-02
   modelBMW- 5 Series
                                                            7.867 4.47e-15 ***
                                   1.738e-01
                                               2.209e-02
                                               4.859e-02
                                                            4.382 1.20e-05 ***
   modelBMW- 6 Series
                                   2.129e-01
   modelBMW- 7 Series
                                   4.291e-01
                                               5.511e-02
                                                            7.786 8.43e-15 ***
   modelBMW- M2
                                                            2.137 0.032655 *
                                   2.068e-01
                                               9.680e-02
                                                            5.407 6.72e-08 ***
## modelBMW- M3
                                   5.236e-01
                                               9.684e-02
                                                            9.062 < 2e-16 ***
  modelBMW- M4
                                               5.090e-02
                                   4.613e-01
## modelBMW- X1
                                                            6.572 5.49e-11 ***
                                   1.493e-01
                                               2.271e-02
##
   modelBMW- X2
                                   1.487e-01
                                               3.570e-02
                                                            4.164 3.18e-05 ***
                                                                   < 2e-16 ***
## modelBMW- X3
                                   3.378e-01
                                               2.774e-02
                                                           12.179
## modelBMW- X4
                                   3.799e-01
                                               4.095e-02
                                                            9.277
                                                                   < 2e-16 ***
                                                                   < 2e-16 ***
   modelBMW- X5
                                   4.811e-01
                                               3.205e-02
                                                           15.014
  modelBMW- X6
                                   4.860e-01
                                               7.584e-02
                                                            6.409 1.60e-10 ***
                                                           -4.944 7.93e-07 ***
   modelBMW- Z3
                                   -5.825e-01
                                               1.178e-01
## modelBMW- Z4
                                                            2.102 0.035631 *
                                   1.051e-01
                                               5.001e-02
## modelMercedes- A Class
                                                            6.818 1.03e-11 ***
                                   1.161e-01
                                               1.703e-02
  modelMercedes- B Class
                                                            2.141 0.032306 *
                                    5.551e-02
                                               2.592e-02
   modelMercedes- C Class
                                   1.996e-01
                                               1.693e-02
                                                           11.790
                                                                  < 2e-16 ***
   modelMercedes- CL Class
                                                                   < 2e-16 ***
                                   2.662e-01
                                               3.176e-02
                                                            8.383
  modelMercedes- CLA Class
                                    2.837e-01
                                               5.415e-02
                                                            5.239 1.68e-07 ***
                                                           -5.848 5.30e-09 ***
  modelMercedes- CLK
                                   -6.934e-01
                                               1.186e-01
## modelMercedes- CLS Class
                                                            5.342 9.63e-08 ***
                                   2.426e-01
                                               4.542e-02
                                                           11.599 < 2e-16 ***
  modelMercedes- E Class
                                   2.240e-01
                                               1.931e-02
## modelMercedes- GL Class
                                                            4.333 1.50e-05 ***
                                   2.253e-01
                                               5.199e-02
  modelMercedes- GLA Class
                                               2.478e-02
                                                            5.959 2.72e-09 ***
                                   1.477e-01
                                                                   < 2e-16 ***
## modelMercedes- GLC Class
                                   4.481e-01
                                               2.162e-02
                                                           20.722
   modelMercedes- GLE Class
                                    5.796e-01
                                               2.930e-02
                                                           19.783
                                                                   < 2e-16 ***
                                                            6.875 7.00e-12 ***
## modelMercedes- GLS Class
                                   5.795e-01
                                               8.429e-02
  modelMercedes- M Class
                                   3.057e-01
                                               6.114e-02
                                                            5.000 5.93e-07 ***
                                                                  < 2e-16 ***
   modelMercedes- S Class
                                   4.188e-01
                                               5.074e-02
                                                            8.253
## modelMercedes- SL CLASS
                                                            6.339 2.52e-10 ***
                                   2.852e-01
                                               4.499e-02
  modelMercedes- SLK
                                                           -2.846 0.004448 **
                                   -1.825e-01
                                               6.411e-02
## modelMercedes- V Class
                                                                 < 2e-16 ***
                                   3.596e-01
                                               3.524e-02
                                                           10.205
## modelMercedes- X-CLASS
                                   2.443e-01
                                               5.253e-02
                                                            4.651 3.39e-06 ***
## modelVW- Amarok
                                                            2.800 0.005136 **
                                   1.488e-01
                                               5.315e-02
##
  modelVW- Arteon
                                   1.434e-01
                                               3.976e-02
                                                            3.606 0.000314 ***
                                               5.673e-02 -10.493
                                                                   < 2e-16 ***
## modelVW- Beetle
                                   -5.953e-01
## modelVW- Caddy Maxi Life
                                   -1.039e-02
                                               8.369e-02
                                                           -0.124 0.901178
                                                            7.764 9.97e-15 ***
  modelVW- California
                                   9.132e-01
                                               1.176e-01
                                                                   < 2e-16 ***
## modelVW- Caravelle
                                               5.721e-02
                                                            9.225
                                   5.277e-01
## modelVW- CC
                                  -1.111e-01 5.688e-02 -1.953 0.050849 .
```

```
## modelVW- Eos
                                -4.114e-01 1.654e-01 -2.487 0.012930 *
## modelVW- Golf
                                                       1.834 0.066649 .
                                 2.862e-02 1.560e-02
## modelVW- Golf SV
                                -1.033e-01 3.496e-02 -2.955 0.003139 **
## modelVW- Jetta
                                -6.058e-01 1.173e-01 -5.166 2.49e-07 ***
## modelVW- Passat
                                 4.668e-02 2.179e-02
                                                      2.142 0.032271 *
## modelVW- Polo
                                -2.764e-01
                                           1.595e-02 -17.337 < 2e-16 ***
## modelVW- Scirocco
                                                       0.309 0.757604
                                 1.059e-02 3.430e-02
## modelVW- Sharan
                                                       2.793 0.005248 **
                                 1.044e-01 3.738e-02
## modelVW- Shuttle
                                 2.081e-01 6.894e-02 3.018 0.002560 **
## modelVW- T-Cross
                                 2.200e-02 3.113e-02 0.707 0.479850
## modelVW- T-Roc
                                 1.458e-01 2.449e-02 5.956 2.77e-09 ***
                                 1.724e-01 1.915e-02 9.000 < 2e-16 ***
## modelVW- Tiguan
## modelVW- Tiguan Allspace
                                 2.471e-01
                                           5.408e-02
                                                       4.569 5.02e-06 ***
## modelVW- Touareg
                                                       9.747 < 2e-16 ***
                                 3.427e-01 3.516e-02
## modelVW- Touran
                                 1.451e-01 2.962e-02 4.899 9.97e-07 ***
## modelVW- Up
                                -5.966e-01 2.190e-02 -27.243 < 2e-16 ***
## engineSizeMitjà
                                           7.193e-03 21.650 < 2e-16 ***
                                 1.557e-01
## engineSizeGran
                                 3.451e-01
                                           1.262e-02
                                                      27.335
                                                              < 2e-16 ***
## manufacturerf.Man-BMW
                                       NA
                                                  NA
                                                          NA
                                                                   NA
## manufacturerf.Man-Mercedes
                                        NA
                                                  NA
                                                          NA
                                                                   NA
## manufacturerf.Man-VW
                                       NA
                                                  NA
                                                          NA
                                                                   NA
## transmissionf.Trans-SemiAuto
                                                             < 2e-16 ***
                                 1.324e-01 6.889e-03
                                                      19.224
## transmissionf.Trans-Automatic 9.861e-02 7.544e-03 13.071 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1646 on 4787 degrees of freedom
## Multiple R-squared: 0.8775, Adjusted R-squared: 0.8752
## F-statistic: 389.5 on 88 and 4787 DF, p-value: < 2.2e-16
```

Adding interactions

Once we have selected the model with covariates and factors, we will proceed to add interaction between all variables (including factors) and all factors and we will proceed to check which ones have more impact in the resulting model.

Model 5

```
m5<-lm(log(price)~(tax+mileage+years_sell2+engineSize+model+transmission+fuel</pre>
Type)*(engineSize+model+transmission+fuelType),data = df)
m5<-step( m5, k=log(nrow(df)))</pre>
## Start: AIC=-15470.21
## log(price) ~ (tax + mileage + years_sell2 + engineSize + model +
       transmission + fuelType) * (engineSize + model + transmission +
##
##
       fuelType)
##
##
                                Df Sum of Sq
                                                RSS
                                                        AIC
## - model:transmission
                                      2.5043 88.601 -16179
                               100
## - mileage:model
                                69
                                      3.7044 89.801 -15848
## - tax:model
                                62
                                      3.5758 89.672 -15796
```

```
## - years_sell2:model
                                52
                                      2.3376 88.434 -15780
                                57
## - model:fuelType
                                      5.2241 91.320 -15663
## - engineSize:model
                                56
                                      7.1195 93.216 -15552
## - engineSize:transmission
                                 4
                                      0.2773 86.374 -15488
                                 3
## - transmission:fuelType
                                      0.1465 86.243 -15487
## - mileage:engineSize
                                 2
                                      0.0122 86.109 -15486
                                 2
## - years sell2:transmission
                                      0.0160 86.112 -15486
                                 2
## - years sell2:engineSize
                                      0.0533 86.150 -15484
## - years_sell2:fuelType
                                 2
                                      0.0752 86.172 -15483
                                 2
## - tax:engineSize
                                      0.0759 86.172 -15483
                                 2
## - tax:transmission
                                      0.2343 86.331 -15474
## - mileage:transmission
                                 2
                                      0.2357 86.332 -15474
## - tax:fuelType
                                 2
                                      0.2564 86.353 -15472
## <none>
                                             86.096 -15470
## - engineSize:fuelType
                                 3
                                      0.9819 87.078 -15440
                                 2
## - mileage:fuelType
                                      1.3806 87.477 -15408
##
## Step: AIC=-16178.89
## log(price) ~ tax + mileage + years_sell2 + engineSize + model +
       transmission + fuelType + tax:engineSize + tax:model + tax:transmissio
##
n +
##
       tax:fuelType + mileage:engineSize + mileage:model + mileage:transmissi
on +
##
       mileage:fuelType + years_sell2:engineSize + years_sell2:model +
##
       years_sell2:transmission + years_sell2:fuelType + engineSize:model +
##
       engineSize:transmission + engineSize:fuelType + model:fuelType +
##
       transmission:fuelType
##
##
                               Df Sum of Sa
                                               RSS
## - mileage:model
                               72
                                     5.2586 93.859 -16506
## - years sell2:model
                               55
                                     2.7456 91.346 -16496
## - tax:model
                               65
                                     4.9534 93.554 -16462
                               57
## - model:fuelType
                                     5.9024 94.503 -16344
                               56
                                     8.0289 96.630 -16225
## - engineSize:model
## - engineSize:transmission
                               4
                                     0.1811 88.782 -16203
## - transmission:fuelType
                                3
                                     0.1260 88.727 -16197
## - years_sell2:transmission
                                2
                                     0.0141 88.615 -16195
## - mileage:engineSize
                                2
                                     0.0238 88.624 -16195
                                2
## - tax:engineSize
                                     0.0657 88.666 -16192
                                2
## - years sell2:engineSize
                                     0.0709 88.672 -16192
## - years_sell2:fuelType
                                2
                                     0.1018 88.702 -16190
## - tax:transmission
                                2
                                     0.1607 88.761 -16187
## - tax:fuelType
                                2
                                     0.2222 88.823 -16184
## - mileage:transmission
                                2
                                     0.2851 88.886 -16180
## <none>
                                            88.601 -16179
                                3
## - engineSize:fuelType
                                     1.0926 89.693 -16144
                                2
## - mileage:fuelType
                                     1.4348 90.035 -16116
##
## Step: AIC=-16505.48
## log(price) ~ tax + mileage + years_sell2 + engineSize + model +
```

```
##
       transmission + fuelType + tax:engineSize + tax:model + tax:transmissio
n +
##
       tax:fuelType + mileage:engineSize + mileage:transmission +
##
       mileage:fuelType + years sell2:engineSize + years sell2:model +
       years sell2:transmission + years sell2:fuelType + engineSize:model +
##
       engineSize:transmission + engineSize:fuelType + model:fuelType +
##
       transmission:fuelType
##
##
##
                              Df Sum of Sq
                                                RSS
                                                       AIC
## - tax:model
                              68
                                     5.8801
                                             99.739 -16783
## - years sell2:model
                              57
                                     5.5008
                                             99.360 -16708
                                             99.731 -16698
## - model:fuelType
                              58
                                     5.8713
## - engineSize:model
                              57
                                    8.2179 102.077 -16574
## - engineSize:transmission
                               4
                                    0.1351
                                             93.994 -16532
## - transmission:fuelType
                               3
                                    0.1374 93.997 -16524
## - years sell2:transmission
                               2
                                    0.0049
                                             93.864 - 16522
## - tax:engineSize
                               2
                                    0.0539 93.913 -16520
## - tax:transmission
                               2
                                    0.0871
                                             93.946 -16518
                               2
## - mileage:engineSize
                                    0.1300
                                             93.989 -16516
## - years_sell2:engineSize
                               2
                                    0.1469
                                             94.006 -16515
                               2
## - years_sell2:fuelType
                                    0.1733
                                             94.033 -16513
                               2
## - tax:fuelType
                                    0.2410
                                             94.100 -16510
## <none>
                                             93.859 -16506
## - mileage:transmission
                               2
                                    0.3435
                                             94.203 -16504
## - engineSize:fuelType
                               3
                                    1.1666
                                             95.026 -16470
                                     1.6444 95.504 -16436
## - mileage:fuelType
                               2
##
## Step: AIC=-16782.62
## log(price) ~ tax + mileage + years_sell2 + engineSize + model +
##
       transmission + fuelType + tax:engineSize + tax:transmission +
##
       tax:fuelType + mileage:engineSize + mileage:transmission +
##
       mileage:fuelType + years sell2:engineSize + years sell2:model +
##
       years sell2:transmission + years sell2:fuelType + engineSize:model +
##
       engineSize:transmission + engineSize:fuelType + model:fuelType +
##
       transmission:fuelType
##
##
                              Df Sum of Sa
                                                RSS
                                                       AIC
## - years sell2:model
                              59
                                     5.3304 105.070 -17026
## - engineSize:transmission
                               4
                                    0.2460 99.985 -16804
## - transmission:fuelType
                               3
                                    0.1400
                                             99.879 -16801
## - years sell2:transmission
                               2
                                    0.0156
                                            99.755 -16799
## - tax:fuelType
                               2
                                    0.1499
                                            99.889 -16792
## - years_sell2:engineSize
                               2
                                    0.1651
                                             99.905 -16791
## - mileage:engineSize
                               2
                                    0.1687
                                             99.908 -16791
                               2
## - tax:engineSize
                                    0.2939 100.033 -16785
                               2
## - tax:transmission
                                    0.3068 100.046 -16784
## - years_sell2:fuelType
                               2
                                     0.3227 100.062 -16784
## <none>
                                             99.739 -16783
                               2
## - mileage:transmission
                                    0.5312 100.271 -16773
## - engineSize:model
                              59
                                   11.4221 111.162 -16747
```

```
## - model:fuelType
                               58
                                    11.3652 111.105 -16741
                                3
## - engineSize:fuelType
                                     1.6855 101.425 -16725
## - mileage:fuelType
                                2
                                     1.9877 101.727 -16702
##
## Step: AIC=-17026.34
  log(price) ~ tax + mileage + years_sell2 + engineSize + model +
       transmission + fuelType + tax:engineSize + tax:transmission +
##
##
       tax:fuelType + mileage:engineSize + mileage:transmission +
##
       mileage:fuelType + years sell2:engineSize + years sell2:transmission +
##
       years sell2:fuelType + engineSize:model + engineSize:transmission +
       engineSize:fuelType + model:fuelType + transmission:fuelType
##
##
##
                               Df Sum of Sq
                                               RSS
                                                       AIC
## - engineSize:transmission
                                     0.2668 105.34 -17048
                                3
                                     0.1451 105.22 -17045
## - transmission:fuelType
                                2
## - years sell2:engineSize
                                     0.0134 105.08 -17043
## - years sell2:transmission
                               2
                                     0.0136 105.08 -17043
## - model:fuelType
                               58
                                    10.7918 115.86 -17035
## - tax:fuelType
                                2
                                     0.1990 105.27 -17034
## - mileage:engineSize
                                2
                                     0.2267 105.30 -17033
                                2
## - tax:engineSize
                                     0.2552 105.33 -17031
## - tax:transmission
                                2
                                     0.3555 105.42 -17027
## <none>
                                            105.07 -17026
                                2
## - years_sell2:fuelType
                                     0.4548 105.53 -17022
                                2
## - mileage:transmission
                                     0.5814 105.65 -17016
                                3
## - engineSize:fuelType
                                     1.5211 106.59 -16980
## - engineSize:model
                               61
                                    12.7004 117.77 -16979
## - mileage:fuelType
                                2
                                     2.4876 107.56 -16927
##
## Step: AIC=-17047.8
##
   log(price) ~ tax + mileage + years sell2 + engineSize + model +
##
       transmission + fuelType + tax:engineSize + tax:transmission +
##
       tax:fuelType + mileage:engineSize + mileage:transmission +
##
       mileage:fuelType + years sell2:engineSize + years sell2:transmission +
##
       years_sell2:fuelType + engineSize:model + engineSize:fuelType +
##
       model:fuelType + transmission:fuelType
##
##
                               Df Sum of Sa
                                               RSS
                                                       AIC
## - years sell2:engineSize
                                2
                                     0.0082 105.34 -17064
                                2
## - years sell2:transmission
                                     0.0198 105.36 -17064
                                3
## - transmission:fuelType
                                     0.2011 105.54 -17064
## - tax:fuelType
                                2
                                     0.1947 105.53 -17056
## - model:fuelType
                               58
                                    10.8415 116.18 -17055
## - tax:engineSize
                                2
                                     0.2469 105.58 -17053
## - mileage:engineSize
                                2
                                     0.2496 105.59 -17053
                                2
## - tax:transmission
                                     0.3311 105.67 -17049
## <none>
                                            105.34 - 17048
                                2
## - years sell2:fuelType
                                     0.3680 105.70 -17048
                                2
## - mileage:transmission
                                     0.5888 105.92 -17037
## - engineSize:model
                               61
                                    12.5175 117.85 -17010
```

```
1.9800 107.32 -16981
## - engineSize:fuelType
                               3
                                2
## - mileage:fuelType
                                     2.5143 107.85 -16948
##
## Step: AIC=-17064.43
## log(price) ~ tax + mileage + years sell2 + engineSize + model +
##
       transmission + fuelType + tax:engineSize + tax:transmission +
       tax:fuelType + mileage:engineSize + mileage:transmission +
##
       mileage:fuelType + years_sell2:transmission + years_sell2:fuelType +
##
##
       engineSize:model + engineSize:fuelType + model:fuelType +
##
       transmission:fuelType
##
##
                              Df Sum of Sq
                                               RSS
                                                      AIC
## - years sell2:transmission
                               2
                                     0.0175 105.36 -17081
## - transmission:fuelType
                               3
                                     0.1997 105.55 -17081
## - tax:fuelType
                               2
                                     0.1976 105.54 -17072
## - model:fuelType
                               58
                                    10.8408 116.19 -17072
                                     0.2637 105.61 -17069
## - tax:engineSize
                               2
## - tax:transmission
                               2
                                     0.3251 105.67 -17066
## <none>
                                            105.34 - 17064
## - mileage:engineSize
                               2
                                     0.4395 105.78 -17061
## - years_sell2:fuelType
                               2
                                     0.4922 105.84 -17058
## - mileage:transmission
                               2
                                     0.5855 105.93 -17054
## - engineSize:model
                               61
                                   12.5787 117.92 -17024
                               3
## - engineSize:fuelType
                                     2.0203 107.36 -16996
## - mileage:fuelType
                               2
                                     2.6962 108.04 -16956
##
## Step:
        AIC=-17080.63
## log(price) ~ tax + mileage + years sell2 + engineSize + model +
##
       transmission + fuelType + tax:engineSize + tax:transmission +
##
       tax:fuelType + mileage:engineSize + mileage:transmission +
##
       mileage:fuelType + years_sell2:fuelType + engineSize:model +
##
       engineSize:fuelType + model:fuelType + transmission:fuelType
##
##
                           Df Sum of Sq
                                            RSS
                                                   AIC
## - transmission:fuelType
                            3
                                 0.1977 105.56 -17097
## - model:fuelType
                           58
                                10.8367 116.20 -17088
                            2
## - tax:fuelType
                                 0.2009 105.56 -17088
## - tax:engineSize
                            2
                                 0.2623 105.62 -17085
## - tax:transmission
                                  0.3612 105.72 -17081
## <none>
                                         105.36 -17081
                            2
                                 0.4393 105.80 -17077
## - mileage:engineSize
                            2
                                 0.5008 105.86 -17074
## - years_sell2:fuelType
## - mileage:transmission
                            2
                                 0.9472 106.31 -17053
## - engineSize:model
                           61
                                12.5837 117.95 -17040
                                 2.0176 107.38 -17012
## - engineSize:fuelType
                            3
                            2
## - mileage:fuelType
                                 2.7187 108.08 -16971
## Step: AIC=-17096.85
## log(price) ~ tax + mileage + years_sell2 + engineSize + model +
   transmission + fuelType + tax:engineSize + tax:transmission +
```

```
##
       tax:fuelType + mileage:engineSize + mileage:transmission +
       mileage:fuelType + years_sell2:fuelType + engineSize:model +
##
       engineSize:fuelType + model:fuelType
##
##
                          Df Sum of Sq
##
                                           RSS
                                                  AIC
## - tax:fuelType
                                 0.2236 105.78 -17103
                            2
## - tax:engineSize
                                 0.2434 105.80 -17102
## - model:fuelType
                           58
                                10.9980 116.56 -17099
## <none>
                                        105.56 -17097
## - tax:transmission
                            2
                                 0.4432 106.00 -17093
## - mileage:engineSize
                            2
                                 0.4591 106.02 -17092
## - years_sell2:fuelType
                            2
                                 0.5092 106.07 -17090
## - mileage:transmission
                            2
                                 0.8251 106.39 -17075
## - engineSize:model
                           61
                                12.6703 118.23 -17054
## - engineSize:fuelType
                            3
                                 1.9976 107.56 -17029
                            2
## - mileage:fuelType
                                 2.7735 108.33 -16985
##
## Step: AIC=-17103.37
## log(price) ~ tax + mileage + years_sell2 + engineSize + model +
##
       transmission + fuelType + tax:engineSize + tax:transmission +
       mileage:engineSize + mileage:transmission + mileage:fuelType +
##
       years sell2:fuelType + engineSize:model + engineSize:fuelType +
##
       model:fuelType
##
##
                          Df Sum of Sq
                                           RSS
                                                  AIC
##
                                 0.2249 106.01 -17110
## - tax:engineSize
                            2
## <none>
                                        105.78 -17103
                            2
## - tax:transmission
                                 0.3992 106.18 -17102
## - mileage:engineSize
                            2
                                 0.4168 106.20 -17101
## - model:fuelType
                           58
                                11.3094 117.09 -17093
                           2
                                 0.6345 106.42 -17091
## - years sell2:fuelType
## - mileage:transmission
                           2
                                 0.8728 106.66 -17080
## - engineSize:model
                           61
                                12.6804 118.46 -17061
## - engineSize:fuelType
                            3
                                 1.8246 107.61 -17044
## - mileage:fuelType
                            2
                                 2.8753 108.66 -16987
##
## Step: AIC=-17109.85
## log(price) ~ tax + mileage + years_sell2 + engineSize + model +
       transmission + fuelType + tax:transmission + mileage:engineSize +
##
       mileage:transmission + mileage:fuelType + years sell2:fuelType +
##
##
       engineSize:model + engineSize:fuelType + model:fuelType
##
##
                          Df Sum of Sq
                                           RSS
                                                  ATC
## <none>
                                        106.01 -17110
                            2
## - mileage:engineSize
                                 0.5099 106.52 -17103
## - model:fuelType
                           58
                                11.2555 117.26 -17103
## - tax:transmission
                            2
                                 0.5337 106.54 -17102
## - years sell2:fuelType
                           2
                                 0.5907 106.60 -17099
                            2
## - mileage:transmission
                                 0.8981 106.91 -17085
## - engineSize:model
                          61
                               12.7174 118.73 -17067
```

```
## - engineSize:fuelType 3 1.7313 107.74 -17055
## - mileage:fuelType 2 2.7879 108.80 -16998
```

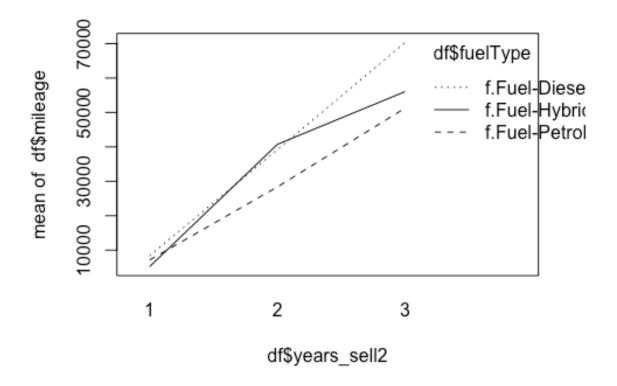
Our first model adding interactions is the model m5. At the end of the output of the step function we can see that the most important interactions are the next ones;

mileage:engineSize model:fuelType tax:transmission years_sell2:fuelType mileage:transmission engineSize:model engineSize:fuelType mileage:fuelType

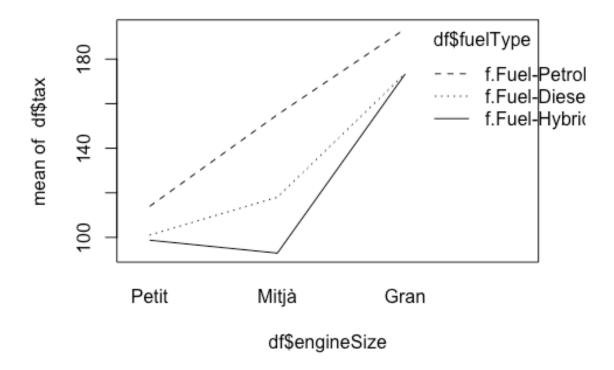
We can see that there is a correlation between factors and a correlation between a factor and a covariate as the statement asked. The resultant model, the proposed by the step function is the next one:

log(price) ~ tax + mileage + years_sell2 + engineSize + model + transmission + fuelType + tax:transmission + mileage:engineSize + mileage:transmission + mileage:fuelType + years_sell2:fuelType + engineSize:model + engineSize:fuelType + model:fuelType

interaction.plot(df\$years_sell2,df\$fuelType,df\$mileage)



interaction.plot(df\$engineSize,df\$fuelType,df\$tax)



We can see that the mean of mileage is bigger for older cars. Cars of the three different types behave in the same way. How much older they are more mileage they have.

We can see that that the mean of tax grows with the engineSize for all types of typeFuel. Interaction is thus present between these three variables. We can see that for the hybrid cars the tax decreases a little bit for the medium engine cars but then for the big engine cars it increases to the same level of Diesel cars.

```
AIC(m1, m2, m3, m4, m5)
## Warning in AIC.default(m1, m2, m3, m4, m5): models are not all fitted to t
he
## same number of observations
       df
##
                 AIC
## m1
        6 99971.871
           3356.272
   m2
        5
   m3
       88 94752.731
## m4
       88 -3308.528
## m5 233 -4536.523
```

We can see that the most explicative value of all the ones that we have created is the number 5 as it includes covariates, factors and the interactions proposed by the step

method. Before finishing with the model selection we will analise influent data to try to make the residual linearity a little better.

log(price) ~ tax + mileage + years_sell2 + engineSize + model + transmission + fuelType + tax:transmission + mileage:engineSize + mileage:transmission + mileage:fuelType + years_sell2:fuelType + engineSize:model + engineSize:fuelType + model:fuelType

Influent data and outliers

During the realization of the analysis we have seen (in the first model) that multivariant outliers of the dataset have a negative impact on the independence on the residuals. What is more we have discovered some influential data that have an impact on the data distributed in the first quantile. We will now proceed to remove this data from the analysis.

For the model 5, our last model, we can see that there are some values that have a big impact on the studentized values. We will proceed to extract them from the analysis and then check the normality of the residuals another time.

Model 6

```
m6<-lm(log(price) ~ tax + mileage + years_sell2 + engineSize + model + transm</pre>
ission + fuelType + tax:transmission + mileage:engineSize + mileage:transmiss
ion + mileage:fuelType + years sell2:fuelType + engineSize:model + engineSiz
e:fuelType + model:fuelType ,data=df[df$mout=="MvOut.No",])
thhat <-3*length(coef(m6))/nrow(df);
1lhat <- which( hatvalues(m6) > thhat);
df[llhat,]
##
                      model
                                        year price
                                                        transmission
                                                                        mileag
e
## 4
                   Audi- A6
                                        2018 16600 f.Trans-Automatic 22958.00
0
                   Audi- A8
                                        2018 40990 f.Trans-SemiAuto 15157.08
## 52
4
                   Audi- Q7
## 154
                                        2016 30790 f.Trans-SemiAuto 14727.00
## 378
                   Audi- Q2
                                        2017 18989
                                                      f.Trans-Manual 28275.00
0
## 403
                   Audi- A4
                                        2019 32000 f.Trans-Automatic 4500.00
0
                   Audi- Q7
                                        2020 59990 f.Trans-SemiAuto 6000.00
## 467
0
## 482
                   Audi- A1
                                        2019 22500 f.Trans-SemiAuto 3869.00
                   Audi- A3
                                        2016 17211
                                                      f.Trans-Manual 31776.00
## 535
## 538
                   Audi- A6
                                        2019 36780 f.Trans-Automatic 8231.00
## 572
                   Audi- Q3
                                        2019 31490 f.Trans-Automatic 7753.00
```

| | 651 | | Audi- A4 | 2017 | 19025 | f.Trans-Automatic | 11754.00 |
|--------------|------|------|----------|------|-------|-------------------|----------|
| 0 ## 0 | 661 | | Audi- A1 | 2020 | 18500 | f.Trans-Manual | 641.00 |
| | 738 | | Audi- A5 | 2015 | 18400 | f.Trans-SemiAuto | 31176.00 |
| | 753 | | Audi- Q3 | 2017 | 25500 | f.Trans-Automatic | 21090.00 |
| - | 754 | | Audi- A3 | 2014 | 11650 | f.Trans-Manual | 22014.00 |
| | 759 | | Audi- A3 | 2019 | 24200 | f.Trans-Manual | 6081.00 |
| | 849 | | Audi- Q7 | 2020 | 55750 | f.Trans-Automatic | 875.00 |
| | 889 | | Audi- Q3 | 2019 | 33990 | f.Trans-Automatic | 7500.00 |
| | 941 | | Audi- A4 | 2019 | 26250 | f.Trans-Automatic | 8299.00 |
| | 971 | | Audi- A6 | 2015 | 21950 | f.Trans-Automatic | 43000.00 |
| | 978 | | Audi- A3 | 2016 | 15650 | f.Trans-Manual | 35437.00 |
| ## 0 | 979 | | Audi- Q3 | 2019 | 27190 | f.Trans-Manual | 3555.00 |
| ## 0 | 1016 | | Audi- A5 | 2020 | 31500 | f.Trans-Automatic | 11.00 |
| ## 0 | 1094 | BMW- | 1 Series | 2015 | 16314 | f.Trans-Manual | 17846.00 |
| ## 0 | 1106 | BMW- | 2 Series | 2018 | 16998 | f.Trans-Manual | 5898.00 |
| ## 0 | 1148 | BMW- | 3 Series | 2015 | 13990 | f.Trans-Automatic | 37087.00 |
| ## 0 | 1264 | BMW- | 3 Series | 2020 | 41990 | f.Trans-SemiAuto | 131.09 |
| ## 0 | 1309 | BMW- | 5 Series | 2019 | 35475 | f.Trans-SemiAuto | 15.00 |
| ## 0 | 1358 | BMW- | 4 Series | 2015 | 17980 | f.Trans-SemiAuto | 35255.00 |
| ## 0 | 1447 | BMW- | 3 Series | 2019 | 28998 | f.Trans-SemiAuto | 5568.00 |
| ## 0 | 1449 | BMW- | 5 Series | 2019 | 32780 | f.Trans-Automatic | 3774.00 |
| ## 0 | 1455 | BMW- | 3 Series | 2016 | 17547 | f.Trans-Automatic | 13969.00 |
| ## 0 | 1465 | BMW- | 1 Series | 2013 | 10995 | f.Trans-SemiAuto | 32514.00 |
| ## 0 | 1469 | BMW- | 4 Series | 2019 | 22980 | f.Trans-SemiAuto | 8672.00 |
| ## 0 | 1477 | BMW- | 3 Series | 2019 | 25480 | f.Trans-Automatic | 9839.00 |
| | | | | | | | |

| 1511 | BMW- 3 Serie | s 2019 | 27995 | f.Trans-SemiAuto | 1501.00 |
|------|--|--|---|---|---|
| 1535 | BMW- X | 2 2019 | 27950 | f.Trans-SemiAuto | 7419.00 |
| 1540 | BMW- 3 Serie | s 2019 | 30950 | f.Trans-SemiAuto | 4112.00 |
| 1542 | BMW- 1 Serie | s 2019 | 16950 | f.Trans-SemiAuto | 11137.00 |
| 1583 | BMW- 1 Serie | s 2017 | 16444 | f.Trans-SemiAuto | 20848.00 |
| 1589 | BMW- 2 Serie | s 2017 | 13591 | f.Trans-Manual | 15001.00 |
| 1616 | BMW- 3 Serie | s 2019 | 39995 | f.Trans-Automatic | 999.00 |
| 1629 | BMW- X | 3 2019 | 32950 | f.Trans-SemiAuto | 4953.00 |
| 1680 | BMW- 4 Serie | s 2016 | 17127 | f.Trans-SemiAuto | 34479.00 |
| 1734 | BMW- 4 Serie | s 2015 | 18290 | f.Trans-SemiAuto | 25000.00 |
| 1776 | BMW- 4 Serie | s 2015 | 21149 | f.Trans-SemiAuto | 29627.00 |
| 1779 | BMW- 3 Serie | s 2019 | 24995 | f.Trans-SemiAuto | 7130.00 |
| 1812 | BMW- 2 Serie | s 2018 | 15995 | f.Trans-Manual | 28857.00 |
| 1813 | BMW- X | 2 2019 | 25950 | f.Trans-Automatic | 3078.00 |
| 1815 | BMW- X4 | 4 2015 | 23500 | f.Trans-Automatic | 31723.00 |
| 1840 | BMW- 1 Serie | s 2013 | 9490 | f.Trans-Automatic | 63000.00 |
| 1854 | BMW- 6 Serie | s 2019 | 32750 | f.Trans-Automatic | 9205.00 |
| 1989 | BMW- M | 4 2020 | 47488 | f.Trans-Automatic | 11.00 |
| 2006 | BMW- 5 Serie | s 2017 | 19499 | f.Trans-Automatic | 21728.00 |
| 2011 | BMW- 1 Serie | s 2016 | 17499 | f.Trans-Automatic | 26855.00 |
| 2029 | BMW- X4 | 4 2017 | 24999 | f.Trans-Automatic | 35351.00 |
| 2084 | BMW- 5 Serie | s 2018 | 26790 | f.Trans-Automatic | 20000.00 |
| 2099 | BMW- 4 Serie | s 2018 | 18500 | f.Trans-Automatic | 21387.00 |
| 2121 | BMW- 5 Serie | s 2016 | 18500 | f.Trans-Automatic | 37933.00 |
| | | | | | |
| | 1535 1540 1542 1583 1589 1616 1629 1680 1734 1776 1779 1812 1813 1815 1840 1854 1989 2006 2011 2029 2084 2099 | 1535 BMW- XX 1540 BMW- 3 Series 1542 BMW- 1 Series 1583 BMW- 1 Series 1589 BMW- 2 Series 1616 BMW- 3 Series 1629 BMW- XX 1680 BMW- 4 Series 1774 BMW- 4 Series 1776 BMW- 4 Series 1779 BMW- 3 Series 1812 BMW- 2 Series 1813 BMW- XX 1815 BMW- XX 1840 BMW- 1 Series 1854 BMW- 6 Series 1989 BMW- 6 Series 1989 BMW- 6 Series 1989 BMW- MA 2006 BMW- 5 Series 2011 BMW- 1 Series 2029 BMW- XA 2084 BMW- 5 Series | 1535 BMW- X2 2019 1540 BMW- 3 Series 2019 1542 BMW- 1 Series 2017 1583 BMW- 1 Series 2017 1589 BMW- 2 Series 2017 1616 BMW- 3 Series 2019 1629 BMW- X3 2019 1680 BMW- 4 Series 2016 1734 BMW- 4 Series 2015 1776 BMW- 4 Series 2015 1779 BMW- 3 Series 2019 1812 BMW- 2 Series 2018 1813 BMW- X2 2019 1815 BMW- X4 2015 1840 BMW- 1 Series 2013 1854 BMW- 6 Series 2019 1989 BMW- M4 2020 2006 BMW- 5 Series 2017 2011 BMW- 1 Series 2016 2029 BMW- X4 2017 2084 BMW- 5 Series 2018 2099 BMW- 4 Series 2018 | 1535 BMW- X2 2019 27950 1540 BMW- 3 Series 2019 30950 1542 BMW- 1 Series 2019 16950 1583 BMW- 1 Series 2017 16444 1589 BMW- 2 Series 2017 13591 1616 BMW- 3 Series 2019 39995 1629 BMW- X3 2019 32950 1680 BMW- 4 Series 2016 17127 1734 BMW- 4 Series 2015 18290 1776 BMW- 4 Series 2015 21149 1779 BMW- 3 Series 2019 24995 1812 BMW- 2 Series 2018 15995 1813 BMW- X2 2019 25950 1815 BMW- X4 2015 23500 1840 BMW- 1 Series 2013 9490 1854 BMW- 6 Series 2013 9490 1854 BMW- M4 2020 47488 2006 BMW- M4 2020 47488 2011 BMW- 1 Series 2017 19499 2021 BMW- X4 2017 24999 2084 BMW- 5 Series 2018 26790 2099 BMW- 4 Series 2018 18500 | 1535 BMW- X2 2019 27950 f.Trans-SemiAuto 1540 BMW- 3 Series 2019 30950 f.Trans-SemiAuto 1542 BMW- 1 Series 2019 16950 f.Trans-SemiAuto 1583 BMW- 1 Series 2017 16444 f.Trans-SemiAuto 1589 BMW- 2 Series 2017 13591 f.Trans-Manual 1616 BMW- 3 Series 2019 39995 f.Trans-Automatic 1629 BMW- X3 2019 32950 f.Trans-SemiAuto 1680 BMW- 4 Series 2016 17127 f.Trans-SemiAuto 1734 BMW- 4 Series 2015 18290 f.Trans-SemiAuto 1776 BMW- 4 Series 2015 21149 f.Trans-SemiAuto 1779 BMW- 3 Series 2019 24995 f.Trans-Automatic 1812 BMW- 2 Series 2018 15995 f.Trans-Automatic 1813 BMW- X2 2019 25950 f.Trans-Automatic 1840 BMW- X4 2015 23500 f.Trans-Automatic 1854 BMW- X4 2015 23500 f.Trans-Automatic 1989 BMW- M4 2020 47488 f.Trans-Automatic 2006 BMW- M4 2020 47488 f.Trans-Automatic 2011 BMW- M 2017 24999 f.Trans-Automatic 2029 BMW- X4 2017 24999 f.Tra |

| ## 0 | 2220 | Mercedes- C (| Class | 2016 | 17699 | f.Trans-SemiAuto | 43236.00 |
|---------|------|-----------------|-------|------|-------|-------------------|----------|
| _ | 2327 | Mercedes- C (| Class | 2017 | 25232 | f.Trans-Automatic | 15104.00 |
| | 2329 | Mercedes- E C | Class | 2019 | 28995 | f.Trans-SemiAuto | 12630.00 |
| | 2354 | Mercedes- C (| Class | 2018 | 24791 | f.Trans-SemiAuto | 16052.00 |
| _ | 2527 | Mercedes- C (| Class | 2017 | 20990 | f.Trans-SemiAuto | 26675.00 |
| _ | 2729 | Mercedes- A C | Class | 2017 | 20000 | f.Trans-Manual | 13685.00 |
| _ | 2754 | Mercedes- GLC (| Class | 2020 | 49995 | f.Trans-SemiAuto | 5000.00 |
| _ | 2824 | Mercedes- E C | Class | 2019 | 37000 | f.Trans-SemiAuto | 2837.00 |
| | 2908 | Mercedes- E C | Class | 2018 | 27579 | f.Trans-SemiAuto | 13000.00 |
| | 3039 | Mercedes- CL (| Class | 2019 | 26299 | f.Trans-Automatic | 4413.00 |
| _ | 3057 | Mercedes- A C | Class | 2017 | 14299 | f.Trans-Manual | 21008.00 |
| _ | 3072 | Mercedes- E C | Class | 2018 | 21899 | f.Trans-Automatic | 22985.00 |
| _ | 3102 | Mercedes- C (| Class | 2015 | 13990 | f.Trans-Automatic | 29000.00 |
| _ | 3130 | Mercedes- C (| Class | 2017 | 21498 | f.Trans-Automatic | 26145.00 |
| _ | 3140 | Mercedes- GLC (| Class | 2016 | 19970 | f.Trans-Automatic | 67286.00 |
| _ | 3149 | Mercedes- B (| Class | 2015 | 10999 | f.Trans-Automatic | 54349.00 |
| _ | 3168 | Mercedes- C (| Class | 2013 | 8799 | f.Trans-Automatic | 57172.00 |
| _ | 3173 | Mercedes- E C | Class | 2015 | 15991 | f.Trans-Automatic | 36705.00 |
| | 3192 | Mercedes- C (| Class | 2017 | 17400 | f.Trans-Automatic | 41677.00 |
| | 3202 | Mercedes- SL (| CLASS | 2017 | 20900 | f.Trans-Automatic | 26560.00 |
| | 3215 | Mercedes- A C | Class | 2017 | 13499 | f.Trans-Manual | 22298.00 |
| _ | 3216 | Mercedes- CL (| Class | 2014 | 13299 | f.Trans-Manual | 47027.00 |
| | 3224 | Mercedes- A C | Class | 2018 | 18816 | f.Trans-Automatic | 7855.00 |
| _ | 3225 | Mercedes- A C | Class | 2014 | 11599 | f.Trans-Manual | 52598.00 |
| | 3228 | Mercedes- A C | Class | 2016 | 18699 | f.Trans-Automatic | 13118.00 |
| | | | | | | | |

| ## 0 | 3290 | Mercedes- GLC Class | 2019 | 24250 | f.Trans-Automatic | 21252.00 |
|---------|------|---------------------|------------------|-------|-------------------|----------|
| | 3308 | Mercedes- E Class | 2013 | 14995 | f.Trans-SemiAuto | 55000.00 |
| | 3310 | Mercedes- C Class | 2015.86700757709 | 9495 | f.Trans-Automatic | 39000.00 |
| | 3348 | Mercedes- GLC Class | 2017 | 21600 | f.Trans-Automatic | 54609.00 |
| _ | 3364 | Mercedes- A Class | 2016 | 10500 | f.Trans-Manual | 62528.00 |
| | 3371 | Mercedes- A Class | 2016 | 13300 | f.Trans-Manual | 33723.00 |
| _ | 3674 | VW- Golf | 2019 | 15446 | f.Trans-Manual | 11143.00 |
| _ | 3738 | VW- Golf | 2019 | 17298 | f.Trans-Manual | 8908.00 |
| | 4595 | VW- Tiguan | 2019 | 33950 | f.Trans-Manual | 8000.00 |
| | 4599 | VW- Tiguan | 2018 | 23750 | f.Trans-SemiAuto | 16000.00 |
| _ | 4602 | VW- Tiguan | 2017 | 19495 | f.Trans-Manual | 36118.00 |
| _ | 4714 | VW- Up | 2018 | 8995 | f.Trans-SemiAuto | 11000.00 |
| _ | 4721 | VW- Up | 2016 | 7495 | f.Trans-Manual | 28388.00 |
| | 4729 | VW- Up | 2014 | 4091 | f.Trans-Manual | 78847.00 |
| | 4736 | VW- Up | 2015 | 5510 | f.Trans-Manual | 51190.00 |
| | 4739 | VW- Up | 2020 | 11780 | f.Trans-Manual | 1561.59 |
| | 4743 | VW- Up | 2020 | 10790 | f.Trans-Manual | 1000.00 |
| _ | 4744 | VW- Up | 2017 | 6290 | f.Trans-Manual | 43356.00 |
| | 4781 | VW- Up | 2015 | 8159 | f.Trans-Automatic | 20818.00 |
| | 4790 | VW- Up | 2017 | 7495 | f.Trans-Manual | 22000.00 |
| | 4792 | VW- Up | 2017 | 7400 | f.Trans-Manual | 12314.00 |
| | 4802 | VW- Scirocco | 2014 | 12600 | f.Trans-Manual | 37506.00 |
| | 4874 | VW- Touareg | 2019 | 42995 | f.Trans-Automatic | 1445.00 |
| | 4887 | VW- Arteon | 2019 | 26490 | f.Trans-Automatic | 5907.00 |
| | 4888 | VW- Arteon | 2019 | 23990 | f.Trans-SemiAuto | 2239.00 |
| U | | | | | | |

```
## 4889
                  VW- Arteon
                                           2019 29995 f.Trans-SemiAuto
                                                                           6789.00
0
                  VW- Arteon
## 4892
                                           2019 34000 f.Trans-Automatic
                                                                            1000.00
0
##
  4901
                  VW- Touran
                                           2018 20072
                                                          f.Trans-Manual 10162.00
                                                          f.Trans-Manual 28136.00
## 4902
                  VW- Touran
                                           2016 14995
0
## 4912
                  VW- Touran
                                           2018 21450
                                                        f.Trans-SemiAuto
                                                                           9156.00
0
## 4913
                  VW- Touran
                                                          f.Trans-Manual 31004.00
                                           2016 14950
##
  4914
                  VW- Touran
                                           2019 20000 f.Trans-Automatic 20535.00
0
##
              fuelType
                              tax
                                    mpg engineSize
                                                       manufacturer Audi total
        f.Fuel-Petrol 145.00000
## 4
                                    50.4
                                              Petit
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
        f.Fuel-Petrol 145.00000
                                    37.7
                                               Gran
                                                         f.Man-Audi
                                                                               1
##
   52
                                                                      Yes
##
   154
        f.Fuel-Diesel 160.00000
                                   48.7
                                               Gran
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
  378
##
        f.Fuel-Petrol 145.00000
                                    50.4
                                              Petit
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
## 403
        f.Fuel-Diesel 145.00000
                                   44.1
                                                         f.Man-Audi
                                                                               0
                                              Mitjà
                                                                      Yes
  467
        f.Fuel-Diesel 145.00000
                                    33.2
                                               Gran
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
## 482
        f.Fuel-Petrol 150.00000
                                   44.1
                                              Petit
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
  535
        f.Fuel-Petrol
                         30.00000
                                    58.9
                                              Petit
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
                                                         f.Man-Audi
## 538
        f.Fuel-Petrol 145.00000
                                    34.0
                                                                               0
                                              Mitjà
                                                                      Yes
## 572
        f.Fuel-Petrol 145.00000
                                                                               0
                                    31.7
                                              Mitjà
                                                         f.Man-Audi
                                                                      Yes
        f.Fuel-Petrol 145.00000
                                                         f.Man-Audi
                                                                               0
## 651
                                    51.4
                                              Petit
                                                                      Yes
##
  661
        f.Fuel-Petrol 145.00000
                                   48.7
                                              Petit
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
##
  738
        f.Fuel-Diesel 125.00000
                                    58.9
                                                         f.Man-Audi
                                                                               0
                                              Mitjà
                                                                      Yes
## 753
        f.Fuel-Petrol 145.00000
                                   40.4
                                              Mitjà
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
  754
        f.Fuel-Petrol 145.00000
                                   48.7
                                              Petit
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
##
  759
        f.Fuel-Diesel 145.00000
                                    55.4
                                              Mitjà
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
  849
        f.Fuel-Diesel 150.00000
                                    33.2
                                                         f.Man-Audi
                                                                               0
                                               Gran
                                                                      Yes
## 889
        f.Fuel-Diesel 145.00000
                                   47.1
                                              Mitjà
                                                         f.Man-Audi
                                                                               0
                                                                      Yes
## 941
        f.Fuel-Diesel 145.00000
                                    50.4
                                                         f.Man-Audi
                                                                               0
                                              Mitjà
                                                                      Yes
## 971
        f.Fuel-Diesel 160.00000
                                    50.4
                                               Gran
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
## 978
        f.Fuel-Diesel
                         20.00000
                                   67.3
                                              Mitjà
                                                         f.Man-Audi
                                                                      Yes
                                                                               0
## 979
        f.Fuel-Diesel 145.00000
                                   42.8
                                              Mitjà
                                                         f.Man-Audi
                                                                               0
                                                                      Yes
  1016 f.Fuel-Diesel 145.00000
                                   47.1
                                              Mitjà
                                                         f.Man-Audi
                                                                      Yes
                                                                               1
  1094 f.Fuel-Petrol 300.00000
                                    35.3
                                               Gran
                                                          f.Man-BMW
                                                                       No
                                                                               0
                                                          f.Man-BMW
                                                                               0
## 1106 f.Fuel-Petrol 145.00000
                                   42.2
                                              Petit
                                                                       No
## 1148 f.Fuel-Diesel 125.00000
                                              Mitjà
                                                          f.Man-BMW
                                                                               0
                                   61.4
                                                                       No
## 1264 f.Fuel-Petrol 145.00000
                                    34.9
                                               Gran
                                                                               1
                                                          f.Man-BMW
                                                                       No
## 1309 f.Fuel-Diesel 145.00000
                                   53.3
                                               Gran
                                                          f.Man-BMW
                                                                               0
                                                                       No
## 1358 f.Fuel-Petrol 160.00000
                                   44.1
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                               0
## 1447 f.Fuel-Petrol 150.00000
                                   42.2
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                               0
                                                                               0
## 1449 f.Fuel-Diesel 145.00000
                                    65.7
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                               1
## 1455 f.Fuel-Hybrid
                         49.46007 134.5
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
  1465 f.Fuel-Diesel
                         30.00000
                                    64.2
                                              Mitjà
                                                          f.Man-BMW
                                                                               0
                                                                       No
## 1469 f.Fuel-Diesel 150.00000
                                                                               0
                                   65.7
                                                          f.Man-BMW
                                              Mitjà
                                                                       No
## 1477 f.Fuel-Diesel 145.00000
                                   57.7
                                              Mitjà
                                                          f.Man-BMW
                                                                               0
                                                                       No
```

```
43.5
## 1511 f.Fuel-Petrol 145.00000
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                              0
  1535 f.Fuel-Diesel 145.00000
                                   58.9
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                              0
                                   49.6
                                                          f.Man-BMW
  1540 f.Fuel-Diesel 145.00000
                                              Mitjà
                                                                       No
                                                                              0
   1542 f.Fuel-Diesel 145.00000
                                   72.4
                                              Petit
                                                          f.Man-BMW
                                                                              0
                                                                       No
   1583 f.Fuel-Petrol 145.00000
                                   48.7
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                              0
  1589 f.Fuel-Diesel 145.00000
                                   74.3
                                              Petit
                                                          f.Man-BMW
                                                                       No
                                                                              0
  1616 f.Fuel-Petrol 145.00000
                                                                              0
                                   34.9
                                                          f.Man-BMW
                                               Gran
                                                                       No
  1629 f.Fuel-Petrol 145.00000
                                   30.4
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                              0
  1680 f.Fuel-Diesel
                        30.00000
                                   65.7
                                              Mitjà
                                                          f.Man-BMW
                                                                              0
                                                                       No
##
   1734 f.Fuel-Diesel 145.00000
                                   56.5
                                               Gran
                                                          f.Man-BMW
                                                                              0
                                                                       No
   1776 f.Fuel-Diesel 160.00000
                                                          f.Man-BMW
                                                                              0
                                   49.6
                                               Gran
                                                                       No
   1779 f.Fuel-Petrol 150.00000
                                   47.9
                                              Mitjà
                                                          f.Man-BMW
                                                                              0
                                                                       No
   1812 f.Fuel-Diesel 150.00000
                                   54.3
                                              Petit
                                                          f.Man-BMW
                                                                              0
                                                                       No
   1813 f.Fuel-Petrol 145.00000
                                                          f.Man-BMW
                                                                              0
                                   36.2
                                              Mitjà
                                                                       No
                                   47.9
                                                          f.Man-BMW
                                                                              0
##
  1815 f.Fuel-Diesel 200.00000
                                               Gran
                                                                       No
   1840 f.Fuel-Diesel 160.00000
                                   51.4
                                              Mitjà
                                                          f.Man-BMW
                                                                              0
                                                                       No
   1854 f.Fuel-Diesel 145.00000
                                                          f.Man-BMW
                                                                              0
                                   44.1
                                              Mitjà
                                                                       No
   1989 f.Fuel-Petrol 150.00000
                                   34.0
                                               Gran
                                                          f.Man-BMW
                                                                       No
                                                                              1
  2006 f.Fuel-Diesel 145.00000
                                   65.7
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                              0
   2011 f.Fuel-Petrol 235.00000
                                   37.7
                                               Gran
                                                          f.Man-BMW
                                                                              0
                                                                       No
   2029 f.Fuel-Diesel 200.00000
                                   47.1
                                               Gran
                                                          f.Man-BMW
                                                                       No
                                                                              0
   2084 f.Fuel-Hybrid 140.00000
                                  156.9
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                              0
   2099 f.Fuel-Petrol 150.00000
                                   48.7
                                              Mitjà
                                                          f.Man-BMW
                                                                       No
                                                                              0
  2121 f.Fuel-Diesel 165.00000
                                   50.4
                                               Gran
                                                          f.Man-BMW
                                                                              0
##
                                                                       No
  2210 f.Fuel-Diesel 145.00000
                                   64.2
                                              Mitjà f.Man-Mercedes
                                                                              0
                                                                       No
   2220 f.Fuel-Diesel
                                                                              0
                        30.00000
                                   61.4
                                              Mitjà f.Man-Mercedes
                                                                       No
   2327 f.Fuel-Diesel 145.00000
                                   58.9
                                              Mitjà f.Man-Mercedes
                                                                       No
                                                                              0
   2329 f.Fuel-Diesel 145.00000
                                              Mitjà f.Man-Mercedes
                                                                              0
                                   61.4
                                                                       No
   2354 f.Fuel-Petrol 145.00000
                                   44.1
                                              Mitjà f.Man-Mercedes
                                                                       No
                                                                              0
   2527 f.Fuel-Diesel 145.00000
                                   58.9
                                              Mitjà f.Man-Mercedes
                                                                       No
                                                                              0
   2729 f.Fuel-Petrol 145.00000
                                   41.5
                                              Mitjà f.Man-Mercedes
                                                                       No
                                                                              0
  2754 f.Fuel-Petrol 145.00000
                                   27.4
                                               Gran f.Man-Mercedes
                                                                              0
                                                                       No
   2824 f.Fuel-Diesel 145.00000
                                   57.7
                                              Mitjà f.Man-Mercedes
                                                                              0
                                                                       No
  2908 f.Fuel-Diesel 150.00000
                                   57.7
                                              Mitjà f.Man-Mercedes
                                                                              0
                                                                       No
   3039 f.Fuel-Petrol 145.00000
                                   38.2
                                              Mitjà f.Man-Mercedes
                                                                       No
                                                                              0
   3057 f.Fuel-Diesel 145.00000
                                   72.4
                                              Petit f.Man-Mercedes
                                                                       No
                                                                              0
  3072 f.Fuel-Diesel 145.00000
                                   65.7
                                              Mitià f.Man-Mercedes
                                                                              0
                                                                       No
   3102 f.Fuel-Diesel
                        20.00000
                                   64.2
                                              Mitjà f.Man-Mercedes
                                                                       No
                                                                              0
   3130 f.Fuel-Diesel
                                                                              0
                        30.00000
                                   61.4
                                              Mitjà f.Man-Mercedes
                                                                       No
  3140 f.Fuel-Diesel 125.00000
                                                                              0
                                   56.5
                                              Mitjà f.Man-Mercedes
                                                                       No
  3149 f.Fuel-Diesel
                        30.00000
                                   60.1
                                              Petit f.Man-Mercedes
                                                                              0
                                                                       No
  3168 f.Fuel-Diesel
                                   64.2
                                              Mitjà f.Man-Mercedes
                                                                              0
##
                        30.00000
                                                                       No
  3173 f.Fuel-Diesel 150.00000
                                   54.3
                                               Gran f.Man-Mercedes
                                                                       No
                                                                              0
  3192 f.Fuel-Diesel
                        30.00000
                                   64.2
                                              Mitjà f.Man-Mercedes
                                                                       No
                                                                              0
   3202 f.Fuel-Petrol 145.00000
                                   47.9
                                              Mitjà f.Man-Mercedes
                                                                       No
                                                                              0
  3215 f.Fuel-Diesel 145.00000
                                   72.4
                                              Petit f.Man-Mercedes
                                                                       No
                                                                              0
  3216 f.Fuel-Diesel
                                   64.2
                                              Petit f.Man-Mercedes
                                                                              0
                        30.00000
                                                                       No
   3224 f.Fuel-Petrol 145.00000
                                              Petit f.Man-Mercedes
                                                                              0
                                   28.5
                                                                       No
                                              Petit f.Man-Mercedes
  3225 f.Fuel-Diesel
                                                                              0
                        20.00000
                                   70.6
                                                                       No
## 3228 f.Fuel-Diesel 125.00000
                                   58.9
                                              Mitjà f.Man-Mercedes
                                                                              0
                                                                       No
```

```
## 3290 f.Fuel-Petrol 150.00000
                                   37.2
                                              Mitjà f.Man-Mercedes
                                                                      No
                                                                              0
## 3308 f.Fuel-Petrol 570.00000
                                               Gran f.Man-Mercedes
                                   19.8
                                                                      No
                                                                              1
                                              Petit f.Man-Mercedes
## 3310 f.Fuel-Petrol 160.00000
                                   43.5
                                                                      No
                                                                              1
## 3348 f.Fuel-Diesel 125.00000
                                   56.5
                                              Mitjà f.Man-Mercedes
                                                                              0
                                                                      No
                                                                              0
## 3364 f.Fuel-Diesel
                        30.00000
                                   64.2
                                              Mitjà f.Man-Mercedes
                                                                      No
## 3371 f.Fuel-Diesel
                        20.00000
                                   68.9
                                              Petit f.Man-Mercedes
                                                                      No
                                                                              0
## 3674 f.Fuel-Petrol 145.00000
                                                                              0
                                   49.6
                                              Petit
                                                           f.Man-VW
                                                                      No
## 3738 f.Fuel-Petrol 145.00000
                                   47.1
                                              Petit
                                                           f.Man-VW
                                                                      No
                                                                              0
## 4595 f.Fuel-Diesel 145.00000
                                   42.8
                                                           f.Man-VW
                                                                              0
                                              Mitjà
                                                                      No
## 4599 f.Fuel-Petrol 145.00000
                                   40.4
                                              Petit
                                                           f.Man-VW
                                                                              0
                                                                      No
## 4602 f.Fuel-Diesel 145.00000
                                                                              0
                                   58.9
                                              Mitjà
                                                           f.Man-VW
                                                                      No
## 4714 f.Fuel-Petrol 145.00000
                                   68.9
                                                           f.Man-VW
                                                                              0
                                              Petit
                                                                      No
## 4721 f.Fuel-Petrol
                        20.00000
                                   64.2
                                              Petit
                                                           f.Man-VW
                                                                              0
                                                                      No
## 4729 f.Fuel-Petrol
                                                                              0
                        20.00000
                                   62.8
                                              Petit
                                                           f.Man-VW
                                                                      No
## 4736 f.Fuel-Petrol
                                                           f.Man-VW
                                                                              0
                        20.00000
                                   62.8
                                              Petit
                                                                      No
## 4739 f.Fuel-Petrol 145.00000
                                                           f.Man-VW
                                                                              1
                                   50.4
                                              Petit
                                                                      No
## 4743 f.Fuel-Petrol 150.00000
                                                           f.Man-VW
                                                                              0
                                   54.3
                                              Petit
                                                                      No
## 4744 f.Fuel-Petrol
                        20.00000
                                   64.2
                                              Petit
                                                           f.Man-VW
                                                                      No
                                                                              0
                                                                              0
## 4781 f.Fuel-Petrol
                        20.00000
                                   64.2
                                              Petit
                                                           f.Man-VW
                                                                      No
## 4790 f.Fuel-Petrol 145.00000
                                   68.9
                                                           f.Man-VW
                                                                              0
                                              Petit
                                                                      No
                                                                              0
## 4792 f.Fuel-Petrol 145.00000
                                   68.9
                                              Petit
                                                           f.Man-VW
                                                                      No
## 4802 f.Fuel-Diesel
                        20.00000
                                   55.4
                                              Mitjà
                                                           f.Man-VW
                                                                      No
                                                                              0
## 4874 f.Fuel-Diesel 145.00000
                                   34.0
                                               Gran
                                                           f.Man-VW
                                                                      No
                                                                              0
## 4887 f.Fuel-Petrol 145.00000
                                   32.8
                                                           f.Man-VW
                                                                              0
                                              Mitjà
                                                                      No
## 4888 f.Fuel-Petrol 145.00000
                                                                              0
                                   40.4
                                              Petit
                                                           f.Man-VW
                                                                      No
## 4889 f.Fuel-Diesel 145.00000
                                                           f.Man-VW
                                                                              0
                                   50.4
                                              Mitjà
                                                                      No
## 4892 f.Fuel-Diesel 145.00000
                                   37.7
                                              Mitjà
                                                           f.Man-VW
                                                                      No
                                                                              0
## 4901 f.Fuel-Diesel 145.00000
                                                           f.Man-VW
                                                                              0
                                   51.4
                                              Petit
                                                                      No
## 4902 f.Fuel-Diesel
                        30.00000
                                   64.2
                                              Petit
                                                           f.Man-VW
                                                                      No
                                                                              0
                                                                              0
## 4912 f.Fuel-Petrol 145.00000
                                   51.4
                                              Petit
                                                           f.Man-VW
                                                                      No
                                                                              0
## 4913 f.Fuel-Diesel
                        30.00000
                                   64.2
                                              Petit
                                                           f.Man-VW
                                                                      No
## 4914 f.Fuel-Diesel 145.00000
                                   49.6
                                                           f.Man-VW
                                                                              0
                                              Petit
                                                                      No
                                                                               f.m
##
        years_sell years_sell2
                                                             f.price
                                                  aux
iles
                                  (1.69e+04,3.4e+04] Segmento - C
## 4
          Molt nou
                               1
                                                                      f.miles-(17
,34]
                               1 (5.89e+03,1.69e+04] Segmento -
## 52
          Molt nou
                                                                        f.miles-(6
,17]
                               2 (5.89e+03,1.69e+04] Segmento -
                                                                        f.miles-(6
## 154
          Semi nou
,17]
                                  (1.69e+04,3.4e+04] Segmento -
                                                                   C
                                                                      f.miles-(17
## 378
          Semi nou
,34]
## 403
          Molt nou
                               1
                                         [0,5.89e+03] Segmento -
                                                                   Α
                                                                         f.miles-[
0,6]
## 467
          Molt nou
                               1 (5.89e+03,1.69e+04] Segmento -
                                                                   Α
                                                                         f.miles-[
0,6]
                                         [0,5.89e+03] Segmento -
## 482
          Molt nou
                               1
                                                                         f.miles-[
0,6]
                                  (1.69e+04,3.4e+04] Segmento - C f.miles-(17
## 535
          Semi nou
                               2
,34]
```

```
1 (5.89e+03,1.69e+04] Segmento - A
## 538
          Molt nou
                                                                   f.miles-(6
,17]
## 572
                             1 (5.89e+03,1.69e+04] Segmento - A
          Molt nou
                                                                   f.miles-(6
,17]
                             2 (5.89e+03,1.69e+04] Segmento - C
          Semi nou
                                                                   f.miles-(6
## 651
,17]
                                      [0,5.89e+03] Segmento - C
          Molt nou
                             1
                                                                    f.miles-[
## 661
0,6]
## 738
          Semi nou
                             2
                                (1.69e+04,3.4e+04] Segmento - C f.miles-(17
,34]
## 753
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - B f.miles-(17
,34]
## 754
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - D f.miles-(17
,34]
## 759
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - B
                                                                   f.miles-(6
,17]
                                      [0,5.89e+03] Segmento - A
## 849
          Molt nou
                             1
                                                                    f.miles-[
0,6]
## 889
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - A
                                                                   f.miles-(6
,17]
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - A
                                                                   f.miles-(6
## 941
,17]
                             2 (3.4e+04,3.23e+05] Segmento - B f.miles-(34,
## 971
          Semi nou
323]
                             2 (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
## 978
          Semi nou
323]
## 979
          Molt nou
                             1
                                      [0,5.89e+03] Segmento - A
                                                                    f.miles-[
0,6]
## 1016
          Molt nou
                             1
                                      [0,5.89e+03] Segmento - A
                                                                    f.miles-[
0,6]
## 1094
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - C f.miles-(17
,34]
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - C
## 1106
                                                                    f.miles-[
0,6]
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 1148
323]
                                      [0,5.89e+03] Segmento - A
## 1264
          Molt nou
                             1
                                                                    f.miles-[
0,6]
                                      [0,5.89e+03] Segmento - A
## 1309
          Molt nou
                             1
                                                                    f.miles-[
0,6]
## 1358
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
323]
## 1447
          Molt nou
                             1
                                      [0,5.89e+03] Segmento - A
                                                                    f.miles-[
0,6]
                                      [0,5.89e+03] Segmento - A
## 1449
          Molt nou
                             1
                                                                    f.miles-[
0,6]
## 1455
          Semi nou
                             2 (5.89e+03,1.69e+04] Segmento - C
                                                                   f.miles-(6
,17]
              Vell
                             3 (1.69e+04,3.4e+04] Segmento - D f.miles-(17
## 1465
,34]
```

```
1 (5.89e+03,1.69e+04] Segmento - B
## 1469
          Molt nou
                                                                   f.miles-(6
,17]
                             1 (5.89e+03,1.69e+04] Segmento - B
## 1477
          Molt nou
                                                                   f.miles-(6
,17]
                                      [0,5.89e+03] Segmento - A
          Molt nou
                                                                  f.miles-[
## 1511
                             1
0,6]
                             1 (5.89e+03,1.69e+04] Segmento - A
## 1535
          Molt nou
                                                                   f.miles-(6
,17]
## 1540
          Molt nou
                             1
                                      [0,5.89e+03] Segmento - A
                                                                   f.miles-[
0,6]
## 1542
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - C
                                                                   f.miles-(6
,17]
## 1583
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - C f.miles-(17
,34]
## 1589
          Semi nou
                             2 (5.89e+03,1.69e+04] Segmento - D
                                                                   f.miles-(6
,17]
                                      [0,5.89e+03] Segmento - A
## 1616
          Molt nou
                            1
                                                                    f.miles-[
0,6]
## 1629
          Molt nou
                             1
                                      [0,5.89e+03] Segmento - A
                                                                    f.miles-[
0,6]
## 1680
          Semi nou
                             2
                                (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
323]
                             2 (1.69e+04,3.4e+04] Segmento - C f.miles-(17
## 1734
          Semi nou
,34]
## 1776
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - B f.miles-(17
,34]
## 1779
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - B
                                                                  f.miles-(6
,17]
## 1812
          Molt nou
                             1 (1.69e+04,3.4e+04] Segmento - C f.miles-(17
,34]
          Molt nou
                            1
                                      [0,5.89e+03] Segmento - B
## 1813
                                                                    f.miles-[
0,6]
## 1815
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - B f.miles-(17
,34]
                             3 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 1840
              Vell
323]
                             1 (5.89e+03,1.69e+04] Segmento - A f.miles-(6
## 1854
          Molt nou
,17]
                             1
                                      [0,5.89e+03] Segmento - A
## 1989
          Molt nou
                                                                    f.miles-[
0,6]
## 2006
          Semi nou
                             2
                                (1.69e+04,3.4e+04] Segmento - C f.miles-(17
,34]
## 2011
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - C f.miles-(17
,34]
                             2 (3.4e+04,3.23e+05] Segmento - B f.miles-(34,
## 2029
          Semi nou
323]
## 2084
          Molt nou
                             1 (1.69e+04,3.4e+04] Segmento - A f.miles-(17
,34]
          Molt nou
                            1 (1.69e+04,3.4e+04] Segmento - C f.miles-(17
## 2099
,34]
```

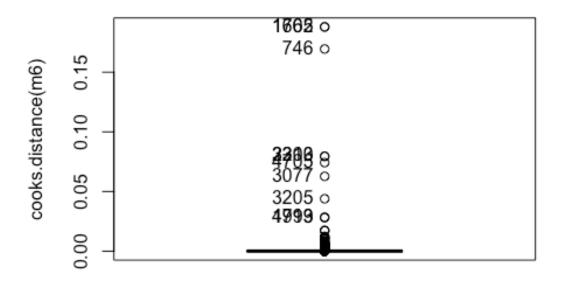
```
2 (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
## 2121
          Semi nou
323]
                             1 (5.89e+03,1.69e+04] Segmento - A
                                                                  f.miles-(6
## 2210
          Molt nou
,17]
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
## 2220
323]
                             2 (5.89e+03,1.69e+04] Segmento - B
## 2327
          Semi nou
                                                                   f.miles-(6
,17]
## 2329
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - A
                                                                  f.miles-(6
,17]
## 2354
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - B
                                                                   f.miles-(6
,17]
## 2527
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - B f.miles-(17
,34]
## 2729
          Semi nou
                             2 (5.89e+03,1.69e+04] Segmento - C
                                                                  f.miles-(6
,17]
                                      [0,5.89e+03] Segmento - A
## 2754
          Molt nou
                            1
                                                                   f.miles-[
0,6]
## 2824
          Molt nou
                             1
                                      [0,5.89e+03] Segmento - A
                                                                   f.miles-[
0,6]
## 2908
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - A
                                                                  f.miles-(6
,17]
                                      [0,5.89e+03] Segmento - A
## 3039
          Molt nou
                             1
                                                                  f.miles-[
0,6]
## 3057
          Semi nou
                                (1.69e+04,3.4e+04] Segmento - D f.miles-(17
                             2
,34]
## 3072
          Molt nou
                             1
                               (1.69e+04,3.4e+04] Segmento - B f.miles-(17
,34]
## 3102
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - D f.miles-(17
,34]
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - B f.miles-(17
## 3130
,34]
                             2 (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
## 3140
          Semi nou
323]
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 3149
323]
                             3 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 3168
             Vell
323]
                             2 (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
## 3173
          Semi nou
323]
## 3192
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
323]
## 3202
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - B f.miles-(17
,34]
## 3215
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - D f.miles-(17
,34]
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 3216
323]
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - C f.miles-(6
## 3224
,17]
```

```
2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 3225
          Semi nou
323]
                             2 (5.89e+03,1.69e+04] Segmento - C
## 3228
          Semi nou
                                                                  f.miles-(6
,17]
          Molt nou
                             1 (1.69e+04,3.4e+04] Segmento - B f.miles-(17
## 3290
,34]
                             3 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
              Vell
## 3308
323]
## 3310
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
3231
## 3348
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - B f.miles-(34,
323]
## 3364
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
323]
## 3371
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - D f.miles-(17
,34]
                             1 (5.89e+03,1.69e+04] Segmento - C
## 3674
          Molt nou
                                                                   f.miles-(6
,17]
## 3738
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - C
                                                                   f.miles-(6
,17]
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - A
                                                                   f.miles-(6
## 4595
,17]
                             1 (5.89e+03,1.69e+04] Segmento - B
## 4599
          Molt nou
                                                                  f.miles-(6
,17]
## 4602
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - C f.miles-(34,
323]
## 4714
          Molt nou
                             1 (5.89e+03,1.69e+04] Segmento - D
                                                                   f.miles-(6
,17]
## 4721
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - D f.miles-(17
,34]
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 4729
323]
                             2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 4736
          Semi nou
323]
          Molt nou
                                      [0,5.89e+03] Segmento - D
                                                                    f.miles-[
## 4739
                            1
0,6]
                             1
                                      [0,5.89e+03] Segmento - D
## 4743
          Molt nou
                                                                    f.miles-[
0,6]
                                (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 4744
          Semi nou
                             2
323]
## 4781
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - D f.miles-(17
,34]
## 4790
          Semi nou
                             2 (1.69e+04,3.4e+04] Segmento - D f.miles-(17
,34]
## 4792
          Semi nou
                             2 (5.89e+03,1.69e+04] Segmento - D
                                                                  f.miles-(6
,17]
          Semi nou
                             2 (3.4e+04,3.23e+05] Segmento - D f.miles-(34,
## 4802
323]
## 4874
          Molt nou
                                      [0,5.89e+03] Segmento - A
                            1
                                                                    f.miles-[
0,6]
```

```
## 4887
          Molt nou
                              1 (5.89e+03,1.69e+04] Segmento - A
                                                                      f.miles-[
0,6]
                                       [0,5.89e+03] Segmento -
                                                                      f.miles-[
## 4888
          Molt nou
                              1
                                                                 В
0,6]
          Molt nou
                              1 (5.89e+03,1.69e+04] Segmento -
                                                                     f.miles-(6
## 4889
,17]
                                       [0,5.89e+03] Segmento -
          Molt nou
                              1
                                                                      f.miles-[
## 4892
                                                                 Α
0,6]
## 4901
          Molt nou
                              1 (5.89e+03,1.69e+04] Segmento -
                                                                 В
                                                                     f.miles-(6
,17]
          Semi nou
                              2 (1.69e+04,3.4e+04] Segmento -
                                                                    f.miles-(17
## 4902
                                                                 D
,34]
## 4912
          Molt nou
                              1 (5.89e+03,1.69e+04] Segmento -
                                                                     f.miles-(6
,17]
          Semi nou
                              2 (1.69e+04,3.4e+04] Segmento -
                                                                 D f.miles-(17
## 4913
,34]
          Molt nou
                                (1.69e+04,3.4e+04] Segmento - C
                                                                   f.miles-(17
## 4914
,34]
##
                  f.tax
                                     mpg d claKM hcpck
                                                             mout
        f.tax-(145,150] mpg_d-(44.8,53.3] kKM-3 kHP-1
## 4
                                                        MvOut.No
## 52
        f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 154
        f.tax-(150,570) mpg d-(44.8,53.3) kKM-2 kHP-2
                                                        MvOut.No
## 378
        f.tax-(145,150) mpg d-(44.8,53.3) kKM-2 kHP-2
                                                        MvOut.No
                            mpg_d-[0,44.8] kKM-3 kHP-1
## 403
        f.tax-(145,150]
                                                        MvOut.No
## 467
        f.tax-(145,150]
                           mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 482
        f.tax-(145,150)
                           mpg d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 535
          f.tax-(1,145] mpg_d-(53.3,61.4] kKM-1 kHP-3
                                                        MvOut.No
## 538
        f.tax-(145,150)
                           mpg d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 572
        f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 651
        f.tax-(145,150] mpg_d-(44.8,53.3] kKM-2 kHP-2
                                                        MvOut.No
## 661
        f.tax-(145,150] mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
## 738
                        mpg d-(53.3,61.4) kKM-2 kHP-2
          f.tax-(1,145]
                                                        MvOut.No
## 753
        f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-2 kHP-2
                                                        MvOut.No
## 754
        f.tax-(145,150) mpg d-(44.8,53.3) kKM-2 kHP-2
                                                        MvOut.No
## 759
        f.tax-(145,150] mpg_d-(53.3,61.4] kKM-3 kHP-1
                                                        MvOut.No
## 849
        f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 889
        f.tax-(145,150] mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
                        mpg_d-(44.8,53.3] kKM-3 kHP-1
## 941
        f.tax-(145,150)
                                                        MvOut.No
## 971
        f.tax-(150,570)
                        mpg d-(44.8,53.3) kKM-2 kHP-2
                                                        MvOut.No
## 978
          f.tax-(1,145)
                         mpg d-(61.4,471) kKM-1 kHP-3
                                                        MvOut.No
## 979
        f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 1016 f.tax-(145,150] mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
## 1094 f.tax-(150,570]
                            mpg_d-[0,44.8] kKM-2 kHP-2
                                                        MvOut.No
## 1106 f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 1148
          f.tax-(1,145)
                        mpg d-(53.3,61.4) kKM-2 kHP-2
                                                        MvOut.No
## 1264 f.tax-(145,150]
                            mpg d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 1309 f.tax-(145,150] mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
## 1358 f.tax-(150,570]
                            mpg d-[0,44.8] kKM-2 kHP-2
                                                        MvOut.No
## 1447 f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 1449 f.tax-(145,150]
                         mpg_d-(61.4,471] kKM-3 kHP-1 MvOut.No
```

```
mpg_d-(61.4,471] kKM-1 kHP-3
## 1455
          f.tax-(1,145]
                                                        MvOut.No
## 1465
          f.tax-(1,145]
                         mpg_d-(61.4,471] kKM-1 kHP-3
                                                        MvOut.No
## 1469 f.tax-(145,150]
                         mpg_d-(61.4,471] kKM-3 kHP-1
                                                        MvOut.No
## 1477 f.tax-(145,150]
                        mpg d-(53.3,61.4] kKM-3 kHP-1
                                                        MvOut.No
## 1511 f.tax-(145,150]
                           mpg d-[0.44.8] kKM-3 kHP-1
                                                        MvOut.No
## 1535 f.tax-(145,150]
                        mpg d-(53.3,61.4] kKM-3 kHP-1
                                                        MvOut.No
## 1540 f.tax-(145,150]
                        mpg d-(44.8,53.3) kKM-3 kHP-1
                                                        MvOut.No
## 1542 f.tax-(145,150]
                         mpg_d-(61.4,471] kKM-3 kHP-1
                                                        MvOut.No
                        mpg_d-(44.8,53.3] kKM-2 kHP-2
## 1583 f.tax-(145,150]
                                                        MvOut.No
## 1589 f.tax-(145,150]
                         mpg d-(61.4,471] kKM-2 kHP-2
                                                        MvOut.No
                           mpg_d-[0,44.8] kKM-3 kHP-1
## 1616 f.tax-(145,150]
                                                        MvOut.No
                           mpg_d-[0,44.8] kKM-3 kHP-1
## 1629 f.tax-(145,150]
                                                        MvOut.No
## 1680
          f.tax-(1,145)
                         mpg d-(61.4,471) kKM-1 kHP-3
                                                        MvOut.No
## 1734 f.tax-(145,150]
                        mpg d-(53.3,61.4) kKM-2 kHP-2
                                                        MvOut.No
## 1776 f.tax-(150,570]
                        mpg_d-(44.8,53.3] kKM-2 kHP-2
                                                        MvOut.No
                        mpg d-(44.8,53.3] kKM-3 kHP-1
## 1779 f.tax-(145,150)
                                                        MvOut.No
                        mpg d-(53.3,61.4] kKM-3 kHP-1
## 1812 f.tax-(145,150)
                                                        MvOut.No
## 1813 f.tax-(145,150]
                           mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 1815 f.tax-(150,570] mpg_d-(44.8,53.3] kKM-2 kHP-2
                                                        MvOut.No
## 1840 f.tax-(150,570]
                        mpg_d-(44.8,53.3] kKM-2 kHP-2
                                                        MvOut.No
## 1854 f.tax-(145,150]
                           mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 1989 f.tax-(145,150]
                           mpg d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 2006 f.tax-(145,150]
                         mpg d-(61.4,471] kKM-2 kHP-2
                                                        MvOut.No
## 2011 f.tax-(150,570]
                            mpg_d-[0,44.8] kKM-2 kHP-2
                                                        MvOut.No
## 2029 f.tax-(150,570] mpg d-(44.8,53.3] kKM-2 kHP-2
                                                        MvOut.No
          f.tax-(1,145)
                         mpg d-(61.4,471) kKM-1 kHP-3
## 2084
                                                       MvOut.Yes
## 2099 f.tax-(145,150]
                        mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
## 2121 f.tax-(150,570]
                        mpg d-(44.8,53.3) kKM-2 kHP-2
                                                        MvOut.No
## 2210 f.tax-(145,150]
                         mpg_d-(61.4,471] kKM-3 kHP-1
                                                        MvOut.No
## 2220
          f.tax-(1,145]
                        mpg_d-(53.3,61.4] kKM-1 kHP-3
                                                        MvOut.No
                        mpg_d-(53.3,61.4] kKM-2 kHP-2
## 2327 f.tax-(145,150]
                                                        MvOut.No
                        mpg d-(53.3,61.4] kKM-3 kHP-1
## 2329 f.tax-(145,150]
                                                        MvOut.No
## 2354 f.tax-(145,150]
                           mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 2527 f.tax-(145,150] mpg d-(53.3,61.4] kKM-2 kHP-2
                                                        MvOut.No
## 2729 f.tax-(145,150]
                           mpg_d-[0,44.8] kKM-2 kHP-2
                                                        MvOut.No
## 2754 f.tax-(145,150]
                           mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
                                                        MvOut.No
## 2824 f.tax-(145,150] mpg_d-(53.3,61.4] kKM-3 kHP-1
## 2908 f.tax-(145,150]
                        mpg d-(53.3,61.4] kKM-3 kHP-1
                                                        MvOut.No
## 3039 f.tax-(145,150]
                           mpg d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 3057 f.tax-(145,150]
                         mpg d-(61.4,471) kKM-2 kHP-2
                                                        MvOut.No
## 3072 f.tax-(145,150]
                         mpg_d-(61.4,471] kKM-3 kHP-1
                                                        MvOut.No
## 3102
          f.tax-(1,145]
                         mpg_d-(61.4,471] kKM-1 kHP-3
                                                        MvOut.No
## 3130
                        mpg_d-(53.3,61.4] kKM-1 kHP-3
                                                        MvOut.No
          f.tax-(1,145]
## 3140
          f.tax-(1,145]
                        mpg_d-(53.3,61.4] kKM-2 kHP-2
                                                        MvOut.No
## 3149
          f.tax-(1,145)
                        mpg d-(53.3,61.4] kKM-1 kHP-3
                                                        MvOut.No
## 3168
                         mpg d-(61.4,471) kKM-1 kHP-3
                                                        MvOut.No
          f.tax-(1,145)
## 3173 f.tax-(145,150]
                        mpg_d-(53.3,61.4] kKM-2 kHP-2
                                                        MvOut.No
                         mpg d-(61.4,471] kKM-1 kHP-3
## 3192
          f.tax-(1,145]
                                                        MvOut.No
## 3202 f.tax-(145,150] mpg_d-(44.8,53.3] kKM-2 kHP-2
                                                        MvOut.No
## 3215 f.tax-(145,150] mpg d-(61.4,471] kKM-2 kHP-2
                                                        MvOut.No
```

```
f.tax-(1,145]
                         mpg_d-(61.4,471] kKM-1 kHP-3
## 3216
                                                        MvOut.No
## 3224 f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 3225
          f.tax-(1,145]
                         mpg_d-(61.4,471] kKM-1 kHP-3
                                                        MvOut.No
## 3228
          f.tax-(1,145]
                        mpg d-(53.3,61.4] kKM-2 kHP-2
                                                        MvOut.No
## 3290 f.tax-(145,150]
                            mpg d-[0,44.8] kKM-3 kHP-1
                                                         MvOut.No
## 3308 f.tax-(150,570]
                            mpg d-[0,44.8] kKM-2 kHP-2
                                                        MvOut.No
## 3310 f.tax-(150,570]
                            mpg d-[0,44.8] kKM-2 kHP-2
                                                        MvOut.No
          f.tax-(1,145]
## 3348
                        mpg d-(53.3,61.4) kKM-2 kHP-2
                                                        MvOut.No
## 3364
          f.tax-(1,145]
                         mpg_d-(61.4,471] kKM-1 kHP-3
                                                        MvOut.No
## 3371
          f.tax-(1,145)
                          mpg d-(61.4,471) kKM-1 kHP-3
                                                        MvOut.No
## 3674 f.tax-(145,150]
                        mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
## 3738 f.tax-(145,150]
                        mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
## 4595 f.tax-(145,150]
                            mpg d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 4599 f.tax-(145,150]
                            mpg d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 4602 f.tax-(145,150] mpg_d-(53.3,61.4] kKM-2 kHP-2
                                                        MvOut.No
## 4714 f.tax-(145,150]
                         mpg d-(61.4,471] kKM-3 kHP-1
                                                        MvOut.No
## 4721
          f.tax-(1,145)
                         mpg d-(61.4,471) kKM-1 kHP-3
                                                        MvOut.No
## 4729
          f.tax-(1,145]
                         mpg_d-(61.4,471] kKM-1 kHP-3
                                                        MvOut.No
## 4736
          f.tax-(1,145)
                         mpg d-(61.4,471] kKM-1 kHP-3
                                                        MvOut.No
## 4739 f.tax-(145,150]
                        mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
## 4743 f.tax-(145,150]
                        mpg_d-(53.3,61.4] kKM-3 kHP-1
                                                        MvOut.No
## 4744
          f.tax-(1,145)
                         mpg d-(61.4,471) kKM-1 kHP-3
                                                        MvOut.No
## 4781
          f.tax-(1,145)
                         mpg d-(61.4,471) kKM-1 kHP-3
                                                        MvOut.No
## 4790 f.tax-(145,150]
                         mpg_d-(61.4,471] kKM-2 kHP-2
                                                        MvOut.No
## 4792 f.tax-(145,150]
                         mpg d-(61.4,471] kKM-2 kHP-2
                                                        MvOut.No
          f.tax-(1,145]
## 4802
                        mpg d-(53.3,61.4) kKM-1 kHP-3
                                                        MvOut.No
## 4874 f.tax-(145,150]
                            mpg_d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 4887 f.tax-(145,150]
                            mpg d-[0,44.8] kKM-3 kHP-1
                                                         MvOut.No
                            mpg_d-[0,44.8] kKM-3 kHP-1
## 4888 f.tax-(145,150]
                                                        MvOut.No
## 4889 f.tax-(145,150] mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                         MvOut.No
## 4892 f.tax-(145,150]
                            mpg d-[0,44.8] kKM-3 kHP-1
                                                        MvOut.No
## 4901 f.tax-(145,150]
                        mpg d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
                         mpg_d-(61.4,471] kKM-1 kHP-3
## 4902
          f.tax-(1,145]
                                                        MvOut.No
## 4912 f.tax-(145,150] mpg d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
## 4913
          f.tax-(1,145]
                         mpg_d-(61.4,471] kKM-1 kHP-3
                                                        MvOut.No
## 4914 f.tax-(145,150] mpg_d-(44.8,53.3] kKM-3 kHP-1
                                                        MvOut.No
Boxplot(cooks.distance(m6))
```



```
[1] 1762 1605 746 3203 2310 4705 3077 3205 4719 1993
11coo <- which( cooks.distance(m6) > 0.05);
df[llcoo,]
                    model year price
##
                                           transmission mileage
                                                                     fuelType
tax
                 Audi- A3 2014 11650
                                        f.Trans-Manual
                                                          22014 f.Fuel-Petrol
## 754
145
## 1616
            BMW- 3 Series 2019 39995 f.Trans-Automatic
                                                            999 f.Fuel-Petrol
145
            BMW- 4 Series 2015 21149 f.Trans-SemiAuto
                                                          29627 f.Fuel-Diesel
## 1776
160
## 2329 Mercedes- E Class 2019 28995 f.Trans-SemiAuto
                                                          12630 f.Fuel-Diesel
145
## 3102 Mercedes- C Class 2015 13990 f.Trans-Automatic
                                                          29000 f.Fuel-Diesel
## 3228 Mercedes- A Class 2016 18699 f.Trans-Automatic
                                                          13118 f.Fuel-Diesel
125
                                        f.Trans-Manual
                                                           2000 f.Fuel-Petrol
## 4742
                   VW- Up 2019 10990
150
         mpg engineSize
                          manufacturer Audi total years_sell years_sell2
##
## 754 48.7
                  Petit
                            f.Man-Audi
                                        Yes
                                                     Semi nou
                                                                        2
## 1616 34.9
                             f.Man-BMW
                                                     Molt nou
                   Gran
                                         No
                                                 0
```

```
## 1776 49.6
                   Gran
                             f.Man-BMW
                                         No
                                                    Semi nou
                                                                        2
## 2329 61.4
                  Mitjà f.Man-Mercedes
                                                                        1
                                         No
                                                 0
                                                    Molt nou
## 3102 64.2
                  Mitjà f.Man-Mercedes
                                         No
                                                    Semi nou
                                                                        2
## 3228 58.9
                  Mitjà f.Man-Mercedes
                                         No
                                                     Semi nou
                                                                        2
                                                 0
## 4742 51.4
                  Petit
                              f.Man-VW
                                                                        1
                                         No
                                                 0
                                                    Molt nou
##
                        aux
                                  f.price
                                                   f.miles
                                                                     f.tax
## 754
         (1.69e+04,3.4e+04] Segmento - D f.miles-(17,34] f.tax-(145,150]
## 1616
               [0,5.89e+03] Segmento - A
                                            f.miles-[0,6] f.tax-(145,150]
## 1776
       (1.69e+04,3.4e+04] Segmento -
                                        B f.miles-(17,34] f.tax-(150,570]
## 2329 (5.89e+03,1.69e+04] Segmento - A f.miles-(6,17] f.tax-(145,150]
## 3102 (1.69e+04,3.4e+04] Segmento -
                                        D f.miles-(17,34]
                                                             f.tax-(1,145)
## 3228 (5.89e+03,1.69e+04] Segmento -
                                        C f.miles-(6,17]
                                                             f.tax-(1,145]
## 4742
               [0,5.89e+03] Segmento -
                                            f.miles-[0,6] f.tax-(145,150]
##
                    mpg d claKM hcpck
## 754 mpg_d-(44.8,53.3] kKM-2 kHP-2 MvOut.No
## 1616
           mpg d-[0,44.8] kKM-3 kHP-1 MvOut.No
## 1776 mpg d-(44.8,53.3] kKM-2 kHP-2 MvOut.No
## 2329 mpg_d-(53.3,61.4] kKM-3 kHP-1 MvOut.No
## 3102 mpg d-(61.4,471] kKM-1 kHP-3 MvOut.No
## 3228 mpg_d-(53.3,61.4] kKM-2 kHP-2 MvOut.No
## 4742 mpg_d-(44.8,53.3] kKM-3 kHP-1 MvOut.No
```

Influential observations are those whose leverage is over 0.06. 117 observations satisfy this condition. Observations 1616, 1776, 2329, 3102, 3228 and 4742 are outliers for Cook's distance (over 0.05).

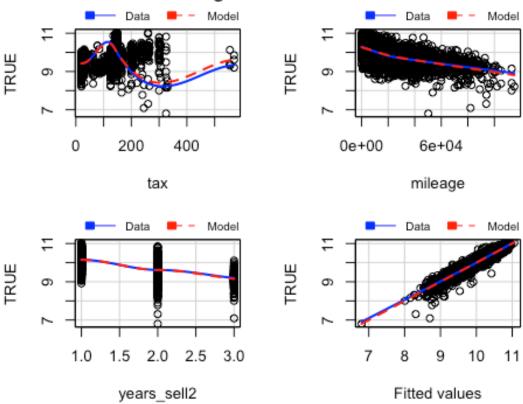
Conclusion

The bestfitted model found for our data is the model 6 described in the previous section.

```
AIC(m5, m6)
## Warning in AIC.default(m5, m6): models are not all fitted to the same numb
## observations
##
       df
                AIC
## m5 233 -4536.523
## m6 223 -4599.409
Anova(m5,m6)
## Note: model has aliased coefficients
         sums of squares computed by model comparison
##
## Anova Table (Type II tests)
##
## Response: log(price)
##
                          Sum Sq
                                   Df
                                        F value
                                                    Pr(>F)
## tax
                           0.332
                                    1
                                        14.8287 0.0001193 ***
## mileage
                          84.036
                                    1 3749.5903 < 2.2e-16 ***
```

```
1 1063.9993 < 2.2e-16
## years_sell2
                          23.846
## engineSize
                          24.600
                                    2
                                       548.8200 < 2.2e-16 ***
## model
                         136.977
                                   86
                                        71.0674 < 2.2e-16 ***
## transmission
                           6.620
                                    2
                                       147.6843 < 2.2e-16
## fuelType
                           3.999
                                    2
                                        89.2074 < 2.2e-16 ***
## tax:transmission
                           0.534
                                    2
                                        11.9064 6.952e-06
## mileage:engineSize
                          0.510
                                    2
                                        11.3765 1.178e-05
## mileage:transmission
                          0.898
                                    2
                                        20.0351 2.165e-09
## mileage:fuelType
                           2.788
                                    2
                                        62.1964 < 2.2e-16
## years sell2:fuelType
                                    2
                                        13.1776 1.963e-06
                          0.591
## engineSize:model
                          12.717
                                   61
                                         9.3023 < 2.2e-16
## engineSize:fuelType
                          1.731
                                    3
                                        25.7490 < 2.2e-16 ***
                                         8.6588 < 2.2e-16 ***
## model:fuelType
                          11.256
                                   58
## Residuals
                         106.009 4730
## ---
## Signif. codes:
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
marginalModelPlots(m6)
## Warning in mmps(...): Interactions and/or factors skipped
```

Marginal Model Plots



The shape of the model follows the data and the fitted values shows us a stronger model. Blue and red data are nearly superposed and follow the same function.

Description of Model Building process for prediction of binary response (Audi).

In the second part of the assignament we will go through the process of creating a forecasting model for the prediction of the binary variable Audi. So our objective is to create a model that helps us to predict the probability of a certain input of data corresponds to an audi car or not.

Split into train and test

```
# 80% train sample and 20% test sample
set.seed(1234)
llwork <- sample(1:nrow(df),round(0.80*nrow(df),0))

dfall<-df
df_train <- dfall[llwork,]
df test <-dfall[-llwork,]</pre>
```

Binary Models: Using numerical explanatory variables

```
res.cat <- catdes(df, num.var = which(names(df)=="Audi"))
res.cat$quanti.var

## Eta2 P-value
## mpg 0.007593209 7.829241e-10
## price 0.003611130 2.277616e-05
## mileage 0.002087672 1.284525e-03
## years_sell2 0.001174984 1.574831e-02
```

Before starting with the model building process, we have executed the catdes method to try to visualize if there is a high correlation between the target variable and the numeric explanatory variables. We can reject the null hypothesis so there is correlation with the binary variable with all the variables.

```
11<-which(df_train$years_sell2==0);11
df$years_sell2[11]<-0.5

11<-which(df_train$tax==0);11
df$tax[11]<-0.5

11<-which(df_train$mpg==0);11
df$mpg[11]<-0.5

11<-which(df_train$mileage==0);11
df$mileage[11]<-0.5</pre>
```

Model 1: Audi ~ mgp+mileage+tax+years sell2

```
bm1<-glm(Audi~mileage+tax+mpg+years_sell2,family="binomial"(link = logit),dat
a=df)
summary(bm1)</pre>
```

```
##
## Call:
## glm(formula = Audi ~ mileage + tax + mpg + years_sell2, family = binomial(
link = logit),
##
       data = df
##
## Deviance Residuals:
##
       Min
                 10
                      Median
                                   3Q
                                           Max
  -1.3314
            -0.7169
                    -0.6311
                              -0.4695
                                         2.2024
##
##
## Coefficients:
##
                 Estimate Std. Error z value Pr(>|z|)
## (Intercept)
                5.902e-01
                           2.820e-01
                                       2.093 0.036354 *
                                       3.267 0.001087 **
                          2.243e-06
## mileage
                7.328e-06
                           7.353e-04 -3.535 0.000408 ***
## tax
               -2.599e-03
                                      -9.579 < 2e-16 ***
               -4.029e-02 4.206e-03
## mpg
## years_sell2 2.125e-01 9.257e-02
                                       2.295 0.021721 *
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
##
##
  (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 5041.6
                              on 4961
                                       degrees of freedom
## Residual deviance: 4910.9
                              on 4957
                                       degrees of freedom
## AIC: 4920.9
## Number of Fisher Scoring iterations: 5
vif(bm1)
##
       mileage
                                   mpg years sell2
                       tax
##
      2.129238
                  1.576111
                              1.829975
                                           2.253959
Anova(bm1)
## Analysis of Deviance Table (Type II tests)
##
## Response: Audi
##
               LR Chisq Df Pr(>Chisq)
                         1 0.0012429 **
## mileage
                 10.426
                            0.0003779 ***
## tax
                 12.639
                         1
                            < 2.2e-16 ***
                114.242
                         1
## mpg
## years_sell2
                  5.241
                         1
                            0.0220613 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

First of all we can see in the logistic regression output that according to the p-value, all four numeric variables are statistically significant. What is more the VIF value for the 4 variables is small and this support the idea that the four variables are significant to the model. We can see that all these continuous variables are important for this binary regression. The anova

test suports the idea that the 4 variables are statistically significant for the prediction model construction.

Model 2: Audi ~ mgp+mileage+tax

We can see that years_sell2 has the biggest p-value, we will see if omitting this variable would change our model.

```
bm2<-glm(Audi~mileage+tax+mpg,family="binomial"(link = logit),data=df);</pre>
summary(bm2)
##
## Call:
## glm(formula = Audi ~ mileage + tax + mpg, family = binomial(link = logit),
##
       data = df
##
## Deviance Residuals:
##
       Min
                 10
                      Median
                                   30
                                           Max
## -1.2717 -0.7129 -0.6319 -0.4811
                                        2.2086
##
## Coefficients:
##
                 Estimate Std. Error z value Pr(>|z|)
                                       2.841 0.004500 **
## (Intercept) 7.673e-01 2.701e-01
## mileage
                1.078e-05 1.641e-06
                                       6.570 5.03e-11 ***
               -2.709e-03 7.370e-04 -3.676 0.000237 ***
## tax
               -3.861e-02 4.101e-03 -9.414 < 2e-16 ***
## mpg
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## (Dispersion parameter for binomial family taken to be 1)
##
       Null deviance: 5041.6
                              on 4961
                                       degrees of freedom
##
## Residual deviance: 4916.2 on 4958 degrees of freedom
## AIC: 4924.2
##
## Number of Fisher Scoring iterations: 5
AIC(bm1,bm2)
       df
##
               AIC
       5 4920.910
## bm1
## bm2 4 4924.151
anova(bm1,bm2)
## Analysis of Deviance Table
##
## Model 1: Audi ~ mileage + tax + mpg + years_sell2
## Model 2: Audi ~ mileage + tax + mpg
     Resid. Df Resid. Dev Df Deviance
```

```
## 1 4957 4910.9
## 2 4958 4916.2 -1 -5.2409
```

We can see that the model bm2 is approximately as strong as bm1 with one less variable, we will then carry on with this model.

Model 3: Audi ~ mgp+mileage+years_sell2

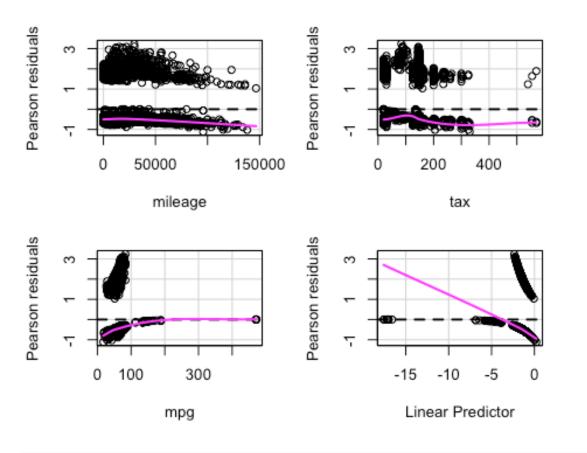
In order to see if removing years_sell2 instead of mpg was a goof idea, we check the results with the following regression bm4.

```
bm3<-glm(Audi~mileage+tax+years sell2, <pre>family="binomial"(link = logit), data=df
);
summary(bm3)
##
## Call:
## glm(formula = Audi ~ mileage + tax + years sell2, family = binomial(link =
logit),
##
       data = df
##
## Deviance Residuals:
##
       Min
                      Median
                                    30
                                            Max
                 10
## -1.0413
            -0.6842
                    -0.6538
                                         1.8676
                             -0.6419
##
## Coefficients:
                 Estimate Std. Error z value Pr(>|z|)
##
                                                <2e-16 ***
## (Intercept) -1.757e+00 1.538e-01 -11.428
                                                0.0422 *
## mileage
                4.470e-06
                           2.201e-06
                                        2.031
                1.533e-03
                           6.072e-04
                                        2.525
                                                0.0116 *
## tax
## years sell2 6.740e-02 9.000e-02
                                        0.749
                                                0.4539
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
       Null deviance: 5041.6 on 4961
##
                                       degrees of freedom
## Residual deviance: 5025.2
                              on 4958 degrees of freedom
## AIC: 5033.2
## Number of Fisher Scoring iterations: 4
AIC(bm2,bm3)
       df
##
               AIC
## bm2
       4 4924.151
       4 5033.152
## bm3
```

This shows us that we made the right choice at the beginning as the AIC value is better for bm2 and the p-value of years_sell2 is too high in bm3 which makes the years_sell2 variable not having a big role (the smallest role) in this regression

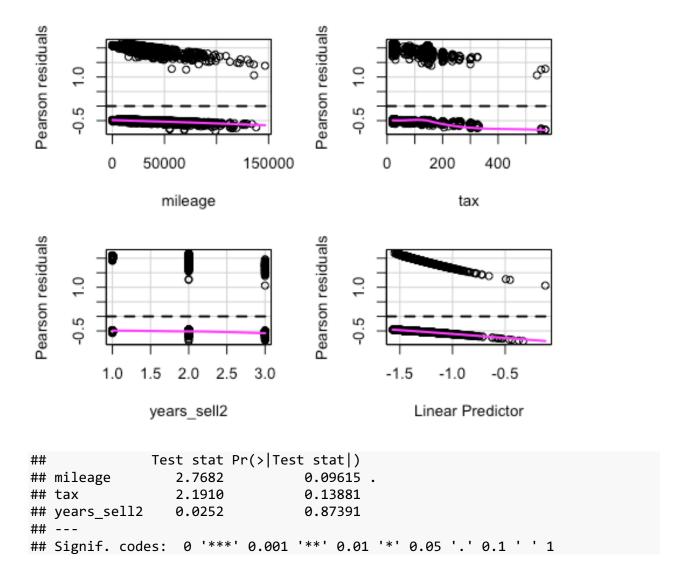
In order to definitively validate our model, we are going the plot the residual plots. This will make us take our final decision

residualPlots(bm2)



| ## | | Test stat | Pr(> Test | stat) |
|----|---------|-----------|-----------|--------|
| ## | mileage | 0.7054 | | 0.4010 |
| ## | tax | 2.1332 | | 0.1441 |
| ## | mpg | 0.0452 | | 0.8316 |
| | | | | |

residualPlots(bm3)



We can clearly see that the residuals in the bm3 model have a better shape

For • mileage: – we see that the smooth is plain, so it is ok. – the "weird" shapes that appear are because of the binary response model. • Tax: – we see that the smooth is plain, so it is ok. – the "weird" shapes that appear are because of the binary response model.

• Years_sell2 : – we see that the smooth is plain, so it is ok. – the "weird" shapes that appear are because of the binary response model

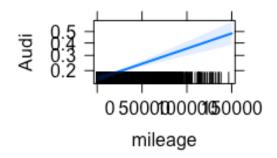
The overall shape of the linear predictor seems approximately plain, but as it was said in class, we can work with unfitted values in the model

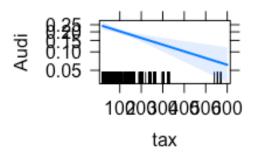
Our chosen model is the binary model 2.

```
Understanding the model chosen (model 2)
plot(allEffects(bm2))
```

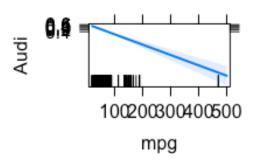
mileage effect plot

tax effect plot





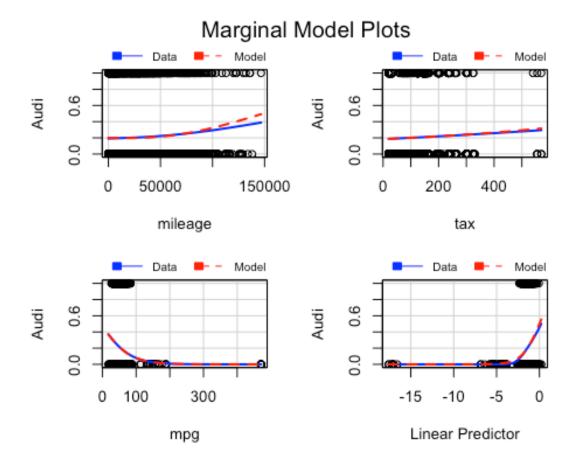
mpg effect plot



We can

see that - As the mileage increases, the probability that tha car is an Audi between all the 4 brands increases. This show that Audi cars have a strong resistance to age. -As the tax price increases, the probability that the car is an Audi decreases, this show that the Audi cars are not that tax consuming, we must say though that the extreme values of tax aren't really too populated in order to give some shade to our interpretation -As the mpg variable increases, the probability of being an Audi decreases.

marginalModelPlots(bm2)



We can

see that the data and the model are superposed.

Binary Models: Adding fators

We will now add factors to our bm4 linear model.

```
catdes(df,11)$test.chi2
                      p.value df
##
## model
                0.000000e+00 86
## manufacturer 0.000000e+00
## mpg d
                3.713009e-17
                               3
## fuelType
                3.639271e-08
                               2
## f.price
                3.230368e-05
                               3
## f.miles
                               3
                4.712680e-04
## transmission 1.265959e-03
## aux
                6.786383e-03
## f.tax
                               2
                3.646431e-02
## years_sell
                4.037010e-02
                               2
## hcpck
                4.711223e-02
```

The factors most related to Audi are mpg_d, fuelType, f. miles (we won't use it because we already have the mileage variable) and transmission. We will try to include them in our new model bm4.

Model 4: Audi~mileage+tax+mpg+fuelType+transmission+engineSize

```
bm4<-glm(Audi~mileage+tax+mpg+fuelType+transmission+engineSize, family="binomi
al"(link = logit),data=df);
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
summary(bm4)
##
## Call:
## glm(formula = Audi ~ mileage + tax + mpg + fuelType + transmission +
##
       engineSize, family = binomial(link = logit), data = df)
##
## Deviance Residuals:
      Min
                     Median
                                  3Q
                                          Max
##
                10
## -1.2952 -0.7252 -0.6206 -0.4523
                                       2.2240
##
## Coefficients:
                                  Estimate Std. Error z value Pr(>|z|)
##
                                 1.777e+00 3.960e-01 4.488 7.20e-06 ***
## (Intercept)
## mileage
                                 1.065e-05 1.733e-06 6.146 7.95e-10 ***
## tax
                                -2.337e-03 7.679e-04 -3.043 0.002342 **
                                -4.966e-02 5.454e-03 -9.105 < 2e-16 ***
## mpg
## fuelTypef.Fuel-Petrol
                                -2.492e-01 1.049e-01 -2.375 0.017546 *
## fuelTypef.Fuel-Hybrid
                                            1.846e+02 -0.072 0.942448
                                -1.333e+01
## transmissionf.Trans-SemiAuto -3.193e-01 9.632e-02 -3.315 0.000918 ***
## transmissionf.Trans-Automatic -3.091e-01
                                            1.054e-01 -2.931 0.003377 **
## engineSizeMitjà
                                -2.403e-01 1.052e-01 -2.284 0.022344 *
## engineSizeGran
                                -4.030e-01 1.633e-01 -2.468 0.013596 *
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
      Null deviance: 5041.6 on 4961 degrees of freedom
##
## Residual deviance: 4874.1 on 4952 degrees of freedom
## AIC: 4894.1
##
## Number of Fisher Scoring iterations: 15
```

We can see that the numeric variables continue to have a great impact on the model. Mileage is at the limit but we prefer to keep it instead of years_sell2 because gives our modal a better shape. We will not keep the factor fuelType because it does not have a good correlation with the target variable.

Model 5: Audi~mileage+tax+mpg+transmission+engineSize

```
bm5<-glm(Audi~mileage+tax+mpg+transmission+engineSize, family="binomial"(link
= logit), data=df);
summary(bm5)</pre>
```

```
##
## Call:
## glm(formula = Audi ~ mileage + tax + mpg + transmission + engineSize,
       family = binomial(link = logit), data = df)
##
## Deviance Residuals:
       Min
                      Median
                 10
                                   3Q
##
                                           Max
           -0.7246
                    -0.6211 -0.4574
##
  -1.3016
                                        2.2309
##
## Coefficients:
                                   Estimate Std. Error z value Pr(>|z|)
##
                                  1.191e+00 2.885e-01 4.126 3.69e-05 ***
## (Intercept)
## mileage
                                  1.060e-05
                                             1.731e-06
                                                         6.123 9.21e-10 ***
                                 -2.097e-03 7.520e-04 -2.789 0.005291 **
## tax
                                                        -9.837 < 2e-16 ***
## mpg
                                 -4.300e-02 4.371e-03
                                                        -3.408 0.000655 ***
## transmissionf.Trans-SemiAuto -3.279e-01 9.623e-02
## transmissionf.Trans-Automatic -3.072e-01
                                             1.050e-01
                                                        -2.926 0.003436 **
## engineSizeMitjà
                                 -9.568e-02
                                             8.721e-02
                                                        -1.097 0.272565
## engineSizeGran
                                 -2.089e-01 1.416e-01 -1.476 0.140059
## ---
                   0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
## (Dispersion parameter for binomial family taken to be 1)
##
                              on 4961 degrees of freedom
##
       Null deviance: 5041.6
## Residual deviance: 4890.5
                             on 4954 degrees of freedom
## AIC: 4906.5
##
## Number of Fisher Scoring iterations: 5
AIC(bm4,bm5)
##
       df
               AIC
## bm4 10 4894.060
## bm5 8 4906.468
anova(bm4,bm5)
## Analysis of Deviance Table
## Model 1: Audi ~ mileage + tax + mpg + fuelType + transmission + engineSize
## Model 2: Audi ~ mileage + tax + mpg + transmission + engineSize
     Resid. Df Resid. Dev Df Deviance
##
## 1
          4952
                   4874.1
## 2
          4954
                   4890.5 -2 -16.407
```

We will choose the model 5 as the good one using covariates and factors.

Binary model: Adding interactions

Model 6

We will search for all the interactions between covariates and factors and between factors.

```
bm6<-glm(Audi~(mileage+tax+mpg+transmission+engineSize)*(transmission+engineS
ize),family="binomial"(link = logit),data=df);
summary(bm6)
##
## Call:
## glm(formula = Audi ~ (mileage + tax + mpg + transmission + engineSize) *
       (transmission + engineSize), family = binomial(link = logit),
##
       data = df
##
##
## Deviance Residuals:
##
       Min
                 10
                      Median
                                   30
                                           Max
## -1.5798
           -0.7208 -0.6250 -0.3523
                                        2.4804
##
## Coefficients:
##
                                                   Estimate Std. Error z valu
e
## (Intercept)
                                                 -7.463e-01 4.912e-01 -1.51
## mileage
                                                  4.965e-06 3.489e-06
                                                                          1.42
                                                 -8.350e-04 1.332e-03 -0.62
## tax
7
                                                 -9.312e-03 7.464e-03
                                                                        -1.24
## mpg
8
## transmissionf.Trans-SemiAuto
                                                  1.797e+00 8.429e-01
                                                                          2.13
## transmissionf.Trans-Automatic
                                                  2.679e+00 9.438e-01
                                                                          2.83
9
                                                  8.691e-01 8.215e-01
## engineSizeMitjà
                                                                          1.05
8
## engineSizeGran
                                                 -1.382e+01 2.568e+02
                                                                        -0.05
4
## mileage:transmissionf.Trans-SemiAuto
                                                  2.133e-05 4.941e-06
                                                                          4.31
## mileage:transmissionf.Trans-Automatic
                                                 -1.180e-05
                                                             5.002e-06
                                                                        -2.35
## mileage:engineSizeMitjà
                                                  4.650e-06 4.308e-06
                                                                          1.07
## mileage:engineSizeGran
                                                  1.720e-05 8.854e-06
                                                                          1.94
3
## tax:transmissionf.Trans-SemiAuto
                                                  2.296e-03 2.323e-03
                                                                          0.98
## tax:transmissionf.Trans-Automatic
                                                 -2.158e-03 2.453e-03 -0.88
```

```
0
                                                 -1.558e-03 2.040e-03
## tax:engineSizeMitjà
                                                                         -0.76
## tax:engineSizeGran
                                                 -2.373e-03 3.190e-03
                                                                         -0.74
4
## mpg:transmissionf.Trans-SemiAuto
                                                 -4.728e-02 1.267e-02
                                                                         -3.73
1
## mpg:transmissionf.Trans-Automatic
                                                 -4.934e-02 1.434e-02 -3.44
2
## mpg:engineSizeMitjà
                                                 -1.370e-02 1.188e-02
                                                                        -1.15
4
## mpg:engineSizeGran
                                                  1.255e-02 1.937e-02
                                                                          0.64
## transmissionf.Trans-SemiAuto:engineSizeMitjà -5.783e-01 2.163e-01
                                                                         -2.67
3
## transmissionf.Trans-Automatic:engineSizeMitjà 1.159e-01
                                                             2.619e-01
                                                                          0.44
## transmissionf.Trans-SemiAuto:engineSizeGran
                                                  1.268e+01 2.568e+02
                                                                          0.04
## transmissionf.Trans-Automatic:engineSizeGran
                                                  1.325e+01
                                                             2.568e+02
                                                                          0.05
2
##
                                                 Pr(>|z|)
## (Intercept)
                                                 0.128698
## mileage
                                                 0.154645
## tax
                                                 0.530812
                                                 0.212176
## mpg
## transmissionf.Trans-SemiAuto
                                                 0.032983 *
## transmissionf.Trans-Automatic
                                                 0.004525 **
## engineSizeMitjà
                                                 0.290061
## engineSizeGran
                                                 0.957061
                                                 1.58e-05 ***
## mileage:transmissionf.Trans-SemiAuto
## mileage:transmissionf.Trans-Automatic
                                                 0.018307 *
## mileage:engineSizeMitjà
                                                 0.280386
## mileage:engineSizeGran
                                                 0.052042 .
## tax:transmissionf.Trans-SemiAuto
                                                 0.323050
## tax:transmissionf.Trans-Automatic
                                                 0.378995
## tax:engineSizeMitjà
                                                 0.444963
## tax:engineSizeGran
                                                 0.456959
## mpg:transmissionf.Trans-SemiAuto
                                                 0.000191 ***
## mpg:transmissionf.Trans-Automatic
                                                 0.000578 ***
## mpg:engineSizeMitjà
                                                 0.248694
## mpg:engineSizeGran
                                                 0.517016
## transmissionf.Trans-SemiAuto:engineSizeMitjà 0.007509 **
## transmissionf.Trans-Automatic:engineSizeMitjà 0.657930
## transmissionf.Trans-SemiAuto:engineSizeGran
                                                 0.960605
## transmissionf.Trans-Automatic:engineSizeGran 0.958831
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
```

```
##
       Null deviance: 5041.6 on 4961 degrees of freedom
##
## Residual deviance: 4776.8 on 4938 degrees of freedom
## AIC: 4824.8
##
## Number of Fisher Scoring iterations: 13
step(bm6)
## Start: AIC=4824.82
## Audi ~ (mileage + tax + mpg + transmission + engineSize) * (transmission +
##
       engineSize)
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
##
                             Df Deviance
                                            AIC
## - tax:engineSize
                                  4777.6 4821.6
                              2
## - mpg:engineSize
                              2
                                  4780.0 4824.0
## - tax:transmission
                                  4780.7 4824.7
## - mileage:engineSize
                              2
                                  4780.7 4824.7
## <none>
                                  4776.8 4824.8
## - transmission:engineSize 4 4791.2 4831.2
## - mpg:transmission
                              2
                                 4793.9 4837.9
                              2 4814.7 4858.7
## - mileage:transmission
##
## Step: AIC=4821.59
## Audi ~ mileage + tax + mpg + transmission + engineSize + mileage:transmiss
ion +
##
       mileage:engineSize + tax:transmission + mpg:transmission +
       mpg:engineSize + transmission:engineSize
##
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
                             Df Deviance
##
                                            AIC
                                  4781.5 4821.5
## - mpg:engineSize
## <none>
                                  4777.6 4821.6
## - mileage:engineSize
                              2
                                  4781.8 4821.8
## - tax:transmission
                                  4782.0 4822.0
                              2
## - transmission:engineSize 4 4792.3 4828.3
## - mpg:transmission
                              2
                                  4801.3 4841.3
## - mileage:transmission
                                  4815.0 4855.0
##
## Step: AIC=4821.51
## Audi ~ mileage + tax + mpg + transmission + engineSize + mileage:transmiss
ion +
##
       mileage:engineSize + tax:transmission + mpg:transmission +
##
       transmission:engineSize
## Warning: glm.fit: fitted probabilities numerically 0 or 1 occurred
```

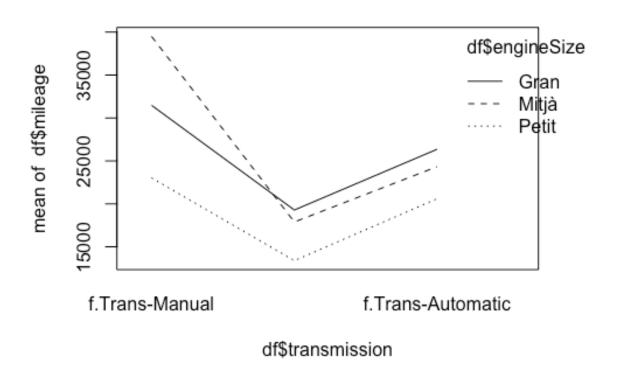
```
Df Deviance
##
                                            AIC
## <none>
                                   4781.5 4821.5
## - tax:transmission
                               2
                                   4786.5 4822.5
## - mileage:engineSize
                                   4788.7 4824.7
## - transmission:engineSize
                                   4796.7 4828.7
## - mpg:transmission
                               2
                                   4814.0 4850.0
                               2
## - mileage:transmission
                                   4819.4 4855.4
##
## Call:
          glm(formula = Audi ~ mileage + tax + mpg + transmission + engineSiz
       mileage:transmission + mileage:engineSize + tax:transmission +
##
       mpg:transmission + transmission:engineSize, family = binomial(link = 1
##
ogit),
##
       data = df
##
## Coefficients:
##
                                       (Intercept)
                                        -5.881e-01
##
##
                                           mileage
                                         5.431e-06
##
##
                                               tax
##
                                        -1.075e-03
##
                                               mpg
                                        -1.183e-02
##
                    transmissionf.Trans-SemiAuto
##
##
                                         2,236e+00
                   transmissionf.Trans-Automatic
##
##
                                         3.177e+00
##
                                  engineSizeMitjà
##
                                        -5.281e-02
##
                                   engineSizeGran
##
                                        -1.415e+01
##
            mileage:transmissionf.Trans-SemiAuto
                                         2.044e-05
##
           mileage:transmissionf.Trans-Automatic
##
                                        -1.276e-05
##
##
                          mileage:engineSizeMitjà
##
                                         3.827e-06
                           mileage:engineSizeGran
##
##
                                         1.939e-05
                tax:transmissionf.Trans-SemiAuto
##
##
                                         9.518e-04
               tax:transmissionf.Trans-Automatic
##
##
                                        -3.712e-03
                mpg:transmissionf.Trans-SemiAuto
##
##
                                        -5.250e-02
##
               mpg:transmissionf.Trans-Automatic
##
                                        -5.542e-02
    transmissionf.Trans-SemiAuto:engineSizeMitjà
##
```

```
##
                                       -5.151e-01
## transmissionf.Trans-Automatic:engineSizeMitjà
##
                                        1.932e-01
##
     transmissionf.Trans-SemiAuto:engineSizeGran
##
                                        1.307e+01
    transmissionf.Trans-Automatic:engineSizeGran
##
##
                                        1.360e+01
##
## Degrees of Freedom: 4961 Total (i.e. Null); 4942 Residual
## Null Deviance:
                        5042
## Residual Deviance: 4782 AIC: 4822
```

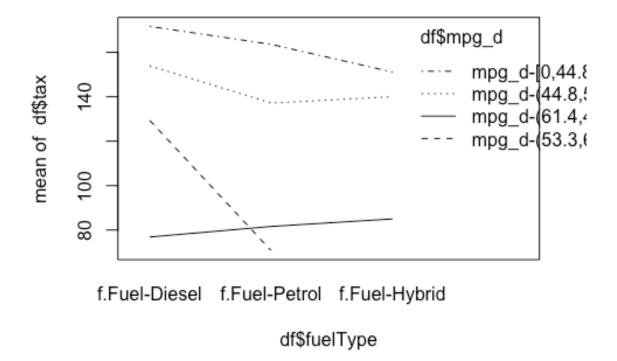
The final model obtained executing the functionstep is the next one in wich we can see interactions between transmission and engine size and between some other covariates: Audi ~ mileage + tax + mpg + transmission + engineSize + mileage:transmission + mileage:engineSize + tax:transmission + mpg:transmission + transmission:engineSize

We can see that there is a high correlation between: -mileage:transmissionf.Trans-SemiAuto -mpg:transmissionf.Trans-SemiAuto -transmission:engineSize

interaction.plot(df\$transmission,df\$engineSize,df\$mileage)



We can see that SemiAuto cars are the ones with less mileage, automatic cars are the second one and finally, manual cars are the ones that have run more kilometers.



We won't care about the hybrid cars because they represent only a small preoportion of cars

```
ll<-which(df$fuelType=="f.Fuel-Hybrid");length(ll)
## [1] 83
a<-length(ll)/nrow(df)</pre>
```

We can see that tax value decreases with the fueltype (Diesel to Petrol) for the most common cars (mpg_D between 0 and 53.3).

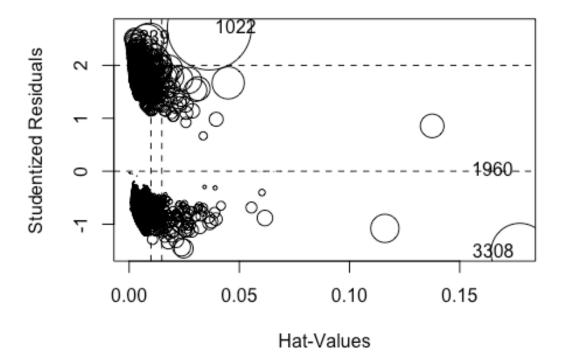
Influent data and outliers

```
#model with all data
bm8<-glm(Audi~(mileage+tax+mpg+transmission+engineSize)*(transmission+engineSize),family="binomial"(link = logit),data=df);
p <- length(bm8$coefficients)
n <- length(bm8$fitted.values)
llres <- which(abs(rstudent(bm8))>2.3);
llhat <- which(hatvalues(bm8)>(3*(p/n)));
llout<-which(abs(cooks.distance(bm8))>0.02);
llrem<-unique(c(llout,llres));llrem</pre>
```

```
#model without outliers and hish rstudent valies
dfaux = df[df$mout=="MvOut.No",]
bm9<-glm(Audi~(mileage+tax+mpg+transmission+engineSize)*(transmission+engineS
ize),family="binomial"(link = logit),data=dfaux[-llrem,]);
vif(bm9)
## there are higher-order terms (interactions) in this model
## consider setting terms = 'marginal' or 'high-order'; see ?vif
##
                                   GVIF Df GVIF^(1/(2*Df))
## mileage
                           4.971042e+00 1
                                                  2.229583
## tax
                           4.589436e+00 1
                                                  2.142297
## mpg
                           5.795611e+00 1
                                                  2.407408
## transmission
                           8.488963e+03 2
                                                  9.598728
## engineSize
                           5.817796e+08 2
                                                155.306496
## mileage:transmission
                          1.335620e+01 2
                                                  1.911704
## mileage:engineSize
                          4.083181e+01 2
                                                  2.527840
## tax:transmission
                          3.131327e+02 2
                                                  4.206608
## tax:engineSize
                           3.798742e+02 2
                                                  4.414789
## mpg:transmission
                          2.669013e+03 2
                                                  7.187662
                           2.959291e+03 2
## mpg:engineSize
                                                  7.375593
## transmission:engineSize 2.138453e+08 4
                                                 10.996702
summary(bm9)
##
## Call:
## glm(formula = Audi ~ (mileage + tax + mpg + transmission + engineSize) *
       (transmission + engineSize), family = binomial(link = logit),
##
       data = dfaux[-llrem, ])
##
## Deviance Residuals:
##
                 10
                      Median
                                   30
                                           Max
## -1.4437 -0.7186 -0.6203 -0.3599
                                        2.5351
## Coefficients:
                                                   Estimate Std. Error z valu
##
                                                 -7.963e-01 5.066e-01 -1.57
## (Intercept)
2
## mileage
                                                  5.678e-06 3.785e-06
                                                                         1.50
0
## tax
                                                 -5.766e-04 1.370e-03
                                                                        -0.42
                                                 -9.185e-03 7.764e-03
## mpg
                                                                        -1.18
## transmissionf.Trans-SemiAuto
                                                             8.573e-01
                                                                         2.10
                                                  1.805e+00
## transmissionf.Trans-Automatic
                                                  3.002e+00 9.755e-01 3.07
```

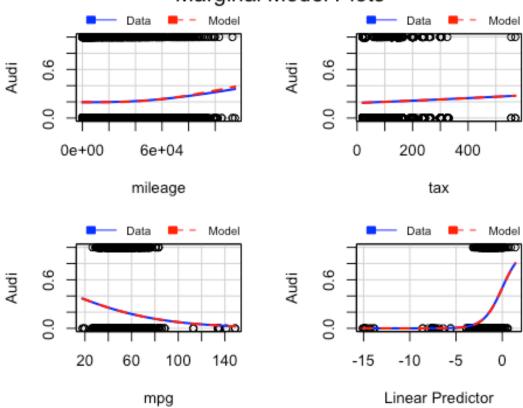
```
8
## engineSizeMitjà
                                                  9.442e-01 8.363e-01
                                                                         1.12
## engineSizeGran
                                                 -1.339e+01 2.589e+02
                                                                       -0.05
## mileage:transmissionf.Trans-SemiAuto
                                                 2.060e-05 5.324e-06
                                                                        3.86
                                               -1.012e-05 5.559e-06 -1.82
## mileage:transmissionf.Trans-Automatic
1
                                                                        0.88
## mileage:engineSizeMitjà
                                                 4.283e-06 4.843e-06
4
## mileage:engineSizeGran
                                                  1.639e-05 9.391e-06
                                                                         1.74
## tax:transmissionf.Trans-SemiAuto
                                                                        1.08
                                                 2.577e-03 2.380e-03
3
## tax:transmissionf.Trans-Automatic
                                                -2.808e-03 2.559e-03 -1.09
7
## tax:engineSizeMitjà
                                                 -2.097e-03 2.089e-03 -1.00
4
## tax:engineSizeGran
                                                 -4.024e-03 3.352e-03 -1.20
## mpg:transmissionf.Trans-SemiAuto
                                                 -4.808e-02 1.289e-02 -3.72
## mpg:transmissionf.Trans-Automatic
                                                 -5.537e-02 1.491e-02 -3.71
3
## mpg:engineSizeMitjà
                                                 -1.387e-02 1.215e-02 -1.14
2
## mpg:engineSizeGran
                                                 1.115e-02 2.021e-02
                                                                        0.55
## transmissionf.Trans-SemiAuto:engineSizeMitjà -5.945e-01 2.197e-01 -2.70
## transmissionf.Trans-Automatic:engineSizeMitjà 1.225e-01 2.665e-01
                                                                        0.46
## transmissionf.Trans-SemiAuto:engineSizeGran
                                                 1.262e+01 2.589e+02
                                                                         0.04
## transmissionf.Trans-Automatic:engineSizeGran
                                                 1.309e+01 2.589e+02
                                                                         0.05
##
                                                 Pr(>|z|)
## (Intercept)
                                                 0.116008
## mileage
                                                 0.133613
                                                 0.673863
## tax
                                                 0.236835
## mpg
## transmissionf.Trans-SemiAuto
                                                0.035244 *
## transmissionf.Trans-Automatic
                                                 0.002086 **
## engineSizeMitjà
                                                 0.258874
## engineSizeGran
                                                 0.958757
                                                 0.000109 ***
## mileage:transmissionf.Trans-SemiAuto
## mileage:transmissionf.Trans-Automatic
                                                 0.068641 .
## mileage:engineSizeMitjà
                                                 0.376431
## mileage:engineSizeGran
                                                0.081014 .
```

```
## tax:transmissionf.Trans-SemiAuto
                                                0.278911
## tax:transmissionf.Trans-Automatic
                                                0.272496
## tax:engineSizeMitjà
                                                0.315398
## tax:engineSizeGran
                                                0.229869
                                                0.000193 ***
## mpg:transmissionf.Trans-SemiAuto
## mpg:transmissionf.Trans-Automatic
                                                0.000205 ***
## mpg:engineSizeMitjà
                                                0.253529
## mpg:engineSizeGran
                                                0.581178
## transmissionf.Trans-SemiAuto:engineSizeMitjà 0.006815 **
## transmissionf.Trans-Automatic:engineSizeMitjà 0.645788
## transmissionf.Trans-SemiAuto:engineSizeGran
                                                0.961119
## transmissionf.Trans-Automatic:engineSizeGran 0.959673
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## (Dispersion parameter for binomial family taken to be 1)
##
##
       Null deviance: 4912.5 on 4857 degrees of freedom
## Residual deviance: 4663.6 on 4834 degrees of freedom
## AIC: 4711.6
## Number of Fisher Scoring iterations: 13
Anova(bm9)
## Analysis of Deviance Table (Type II tests)
##
## Response: Audi
                           LR Chisq Df Pr(>Chisq)
##
                             32.819 1 1.011e-08 ***
## mileage
                             4.798 1 0.0284856 *
## tax
## mpg
                            108.247 1 < 2.2e-16 ***
## transmission
                            13.334 2 0.0012724 **
                             8.441 2 0.0146947 *
## engineSize
## mileage:transmission
                            30.468 2 2.421e-07 ***
                             3.071 2 0.2153185
## mileage:engineSize
## tax:transmission
                             5.044 2 0.0802940 .
                             1.705 2 0.4263829
## tax:engineSize
## mpg:transmission
                            18.122 2 0.0001161 ***
                             2.806 2 0.2458338
## mpg:engineSize
## transmission:engineSize
                            14.521 4 0.0058040 **
                  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
## Signif. codes:
influencePlot(bm9)
```



```
## StudRes Hat CookD
## 239  2.505561851 0.001836134 1.660482e-03
## 1022  2.706910052 0.036374351 3.894636e-02
## 1960 -0.001466548 0.176926834 1.056653e-08
## 3308 -1.528683257 0.177259345 1.836806e-02
marginalModelPlots(bm9)
## Warning in mmps(...): Interactions and/or factors skipped
```





```
outlierTest(bm9)

## No Studentized residuals with Bonferroni p < 0.05

## Largest |rstudent|:

## rstudent unadjusted p-value Bonferroni p

## 1022 2.70691 0.0067913 NA</pre>
```

One we have included interactions in the model we have proceed to remove all outliers and most influent data to imporve the results of the predictor output.

Confusion table analysis

```
bm7<-glm(Audi~(mileage+tax+mpg+transmission+engineSize)*(transmission+engineSize), family="binomial"(link = logit), data=df);
library(ResourceSelection)
pred_test <- predict(bm7, newdata=df_test, type="response")
ht <- hoslem.test(df_test$Audi, pred_test)
cbind(ht$observed, ht$expected)
# ROC Curve
library("ROCR")
library("AUC")</pre>
```

```
#dadesroc<-prediction(pred_test,df_test$Audi)</pre>
#performance(dadesroc, "auc", fpr.stop=0.05)
\#par(mfrow=c(1,2))
#plot(performance(dadesroc, "err"))
\#par(mfrow=c(1,1))
#plot(performance(dadesroc, "tpr", "fpr"))
#abline(0,1, Lty=2)
library(cvAUC)
AUC(pred_test,df_test$Audi)
treshold <- 0.5
audi.est <- ifelse(pred_test<treshold,0,1)</pre>
tt<-table(audi.est,df_test$Audi);tt
##
## audi.est No Yes
##
          0 794 192
          1
##
              2
100*sum(diag(tt))/sum(tt)
## [1] 80.44355
100*(tt[2,2]/(tt[2,1]+ tt[2,2])) # precision
## [1] 66.66667
prob.audi <- bm7$fit</pre>
audi.est <- ifelse(prob.audi<0.5,0,1)</pre>
tt<-table(audi.est,df$Audi);tt
##
## audi.est
              No Yes
          0 3933 998
##
          1
                9
                    22
100*tt[1,1]/sum(tt)
## [1] 79.26239
100*(tt[2,2]/(tt[2,1]+ tt[2,2])) # precision
## [1] 70.96774
```

After applying our selected model with the test data, we can see the resultant confusion matrix. We can see that the model has an accuracy of 80%. This means that the 80% of the data predicted is correct. We can see that the model has nearly a 70% of precision. 70% of the times that a car is an Audi the model predicts it correctly. The model loses precision when predicting positives because there are much more non audi cars than audi cars. This means that the model is better predicting non adui cars than audi cars.

Finally, save the data
save.image("EloiOthman_finalDel.RData")