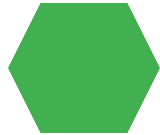


# Employee Data Analysis using Excel



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**PROJECT TITLE**



# **Employee Performance Analysis using Excel**

# AGENDA

1. Problem Statement
2. Project Overview
3. End Users
4. Our Solution and Proposition
5. Dataset Description
6. Modelling Approach
7. Results and Discussion
8. Conclusion



# PROBLEM STATEMENT

*Here is a problem statement using Excel:*

***\*Problem:**\*You are a financial analyst for a company that sells products online. You have been tasked with analyzing sales data to identify trends and areas for improvement. You have been provided with a dataset in Excel that contains the following information:-  
Date- Product Name- Sales Revenue- Cost of Goods Sold- Profit*



# PROJECT OVERVIEW

*•A project overview in Excel typically includes a dashboard or summary sheet that provides a high-level view of the project's status, progress, and key metrics. Here's a suggested outline:*

- 1. \*Project Information*
- 2. \*Status Summary*
- 3. \*Timeline*
- 4. \*Task List*
- 5. \*Budget and Costs*
- 6. \*Key Metrics*
- 7. \*Risks and Issues*
- 8. \*Resources\**



# WHO ARE THE END USERS?

*The end users in Excel can vary depending on the organization, industry, and specific use case. However, some common examples of end users in Excel include:*

- 1. Accountants : Use Excel for financial reporting, budgeting, and forecasting.*
- 2. Financial Analysts: Use Excel for data analysis, financial modeling, and visualization.*
- 3. Business Intelligence Developers: Use Excel to connect to data sources, create reports, and dashboards. These are just a few examples of the many types of end users who use Excel. Excel is a versatile tool that can be used by anyone who needs to collect, analyze, and visualize data*

# OUR SOLUTION AND ITS VALUE PROPOSITION



*By offering these value propositions, Oru Solutions helps businesses:-*

- *Increase efficiency and productivity*
- *Reduce costs and improve bottom line performance*
- *Gain insights into their operations and make data driven decisions*
- *Stay ahead of the competition with cutting edge technology solutions*
- *Improve customer satisfaction and loyalty*
- *Enhance collaboration and communication across teams and departments*

# Dataset Description

## ***ADDITIONAL INFORMATION***

- ***Data Source: Customer database –***
  - ***Data Size: 1000 records-***
  - ***Data Format: CSV-***
  - ***Last Updated: 2022-01-01***
- 
- ***You can adjust the column names, data types, and descriptions to fit your specific dataset. Let me know if you have any other questions or if there's anything else I can help you with!***





# THE "WOW" IN OUR SOLUTION




*I'm assuming you mean "WOW" as an acronym for a solution in Excel.*

*Here's a possible interpretation:*

*W - Welcome to our solution!*

*O – Optimise your data with our tools*

*W - Work efficiently with our expert guidance*  
*If you meant something else, please provide more context or clarify your question, and I'll do my best to assist you!*



# MODELLING

*Modelling in Excel can help you:*

1. ***\*Analyze complex data\*:** Understand relationships and trends.*
  2. ***\*Make informed decisions\*:** Evaluate different scenarios and outcomes.*
  3. ***\*Identify areas for improvement\*:** Optimize processes and operations.*
  4. ***\*Forecast future outcomes\*:** Predict sales, revenue, and other key metrics.*
  5. ***\*Communicate insights effectively\*:** Visualize data to stakeholders.*
- Let me know if you have any specific questions or need help with a modelling project in Excel!*

# RESULTS

*Here's a sample employee performance analysis using Excel*

***\*Strengths\*:- Exceeded sales revenue target by 20%-***

***Consistently met or exceeded customer satisfaction target-***

***Demonstrated strong sales call and conversion rate performance***

***\*Areas for Improvement\*:- Improve sales call quality to increase conversion rate further – Continue to exceed customer satisfaction targets***

***\*Recommendations\*:- Provide additional training on sales call quality and conversion rate optimization - Consider promotional opportunities or additional responsibilities***  
***This analysis uses Excel formulas and functions to calculate performance metrics, variance, and overall performance ratings. You can customize the metrics, targets, and analysis to suit your organization's needs.***

# conclusion

*This conclusion summarizes the key findings, highlights the employee's strengths and areas for improvement, and provides recommendations for future development. The overall performance rating provides a concise summary of the employee's performance.*