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FNCE 926

Empirical Methods in CF

**Lecture 6 – Natural Experiment** *[P1]*

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# Announcements

- Exercise #3 is due next week
  - You can download it from Canvas
  - Largely just has you do some initial work on natural experiments (from today's lecture); but also has a bit of IV in it
    - Remember, please upload completed DO file and typed answers to Canvas [don't e-mail them]
    - Just let me know if you have any questions or difficulty doing this

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# Background readings

- Roberts and Whited
  - *Sections 2.2, 4*
- Angrist and Pischke
  - *Section 5.2*

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# Outline for Today

- Quick review of IV regressions
- Discuss natural experiments
  - How do they help?
  - What assumptions are needed?
  - What are their weaknesses?
- Student presentations of “IV” papers

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## Quick Review *[Part 1]*

- Two necessary conditions for an IV
  - **Relevance condition** – IV explains problematic regressor after conditioning on other  $x$ 's
  - **Exclusion restriction** – IV does not explain  $y$  after conditioning on other  $x$ 's
- We can only test relevance condition

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## Quick Review *[Part 2]*

- Angrist (1990) used randomness of Vietnam draft to study effect of military service on Veterans' earnings
  - Person's draft number (which was random) predicted likelihood of serving in Vietnam
  - He found, using draft # as IV, that serving in military reduced future earnings

**Question:** What might be a concern about the external validity of his findings, and why?

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## Quick Review *[Part 3]*

- **Answer = IV** only identifies effect of serving on those that served because of being drafted
  - I.e. His finding doesn't necessarily tell us what the effect of serving is for people that would serve *regardless* of whether they are drafted or not
  - Must keep this **local average treatment effect** (LATE) in mind when interpreting IV

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## Quick Review *[Part 4]*

- **Question:** Are more instruments necessarily a good thing? If not, why not?
- **Answer** = Not necessarily. Weak instrument problem (i.e. bias in finite sample) can be much worse with more instruments, particularly if they are weaker instruments



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## Quick Review *[Part 5]*

- **Question:** How can overidentification tests be used to prove the IV is valid?
- **Answer** = Trick question! They cannot be used in such a way. They rely on the assumption that at least one IV is good. You must provide a convincing economic argument as to why your IVs make sense!

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# Natural Experiments – *Outline*

- Motivation and definition
- Understanding treatment effects
- Two types of simple differences
- Difference-in-differences

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## Recall... CMI assumption is key

- A violation of conditional mean independence (CMI), such that  $E(u|x) \neq E(u)$  precludes our ability to make causal inferences

$$y = \beta_0 + \beta_1 x + u$$

- $\text{Cov}(x, u) \neq 0$  implies CMI is violated

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# CMI violation implies non-randomness

- Another way to think about CMI is that it indicates that our  $x$  is non-random
  - **I.e. the distribution of  $x$  (or the distribution of  $x$  after controlling for other observable covariates) isn't random**
    - E.g. firms with high  $x$  might have higher  $y$  (beyond just the effect of  $x$  on  $y$ ) because high  $x$  is more likely for firms with some omitted variable contained in  $u \dots$

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# Randomized experiments are great...

- In many of the “hard” sciences, the researcher can simply design experiment to achieve the necessary randomness
  - Ex. #1 – To determine effect of new drug, you randomly give it to certain patients
  - Ex. #2 – To determine effect of certain gene, you modify it in a random sample of mice

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# But, we simply can't do them ☹️

- We can't do this in corporate finance!
  - E.g. we can't randomly assign a firm's leverage to determine its effect on investment
  - And, we can't randomly assign CEOs' # of options to determine their effect on risk-taking
- Therefore, we need to rely on what we call “Natural experiments”

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# Defining a Natural Experiment

- Natural experiment is basically when some event causes a random assignment of (or change in) a variable of interest,  $x$ 
  - Ex. #1 – Some weather event increases leverage for a random subset of firms
  - Ex. #2 – Some change in regulation reduces usage of options at a random subset of firms

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# Nat. Experiments Provide Randomness

- We can use such “natural” experiments to ensure that randomness (i.e. CMI) holds and make causal inferences!
- E.g., we use the randomness introduced into  $x$  by the natural experiment to uncover the causal effect of  $x$  on  $y$



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# NEs can be used in many ways

- Technically, natural experiments can be used in many different ways
  - Use them to construct IV
    - E.g. gender of first child being a boy used in Banneden, et al. (2007) is an example NE
  - Use them to construct regression discontinuity
    - E.g. cutoff for securitizing loans at credit score of 620 used in Keys, et al. (2010) is a NE

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## And, the Difference-in-Differences...

- But admittedly, when most people refer to natural experiment, they are talking about a difference-in-difference (D-i-D) estimator
  - Basically, compares outcome  $y$  for a “treated” group to outcome  $y$  for “untreated” group where treatment is randomly assigned by the natural experiment
  - **This is how I'll use NE in this class**

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# Natural Experiments – *Outline*

- Motivation and definition
- Understanding treatment effects
  - Notation and definitions
  - Selection bias and why randomization matters
  - Regression for treatment effects
- Two types of simple differences
- Difference-in-differences

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# Treatment Effects

- Before getting into natural experiments in context of difference-in-difference, it is first helpful to describe “treatment effects”

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# Notation and Framework

- Let  $d$  equal a treatment indicator from the experiment we will study
  - $d = 0 \rightarrow$  untreated by experiment (*i.e. control group*)
  - $d = 1 \rightarrow$  treated by experiment (*i.e. treated group*)
- Let  $y$  be the potential outcome of interest
  - $y = y(0)$  for untreated group
  - $y = y(1)$  for treated group
  - Easy to show that  $y = y(0) + d[y(1) - y(0)]$

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## Example treatments in corp. fin...

- Ex. #1 – Treatment might be that your firm's state passed anti-takeover law
  - $d = 1$  for firms incorporated in those states
  - $y$  could be a number of things, e.g. ROA
- Ex. #2 – Treatment is that your firm discovers workers exposed to carcinogen
  - $d = 1$  if have exposed workers
  - $y$  could be a number of things, like M&A

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# Average Treatment Effect (ATE)

- Can now define some useful things
  - **Average Treatment Effect (ATE)** is given by

$$E[y(1) - y(0)]$$

- What does this mean in words?
- **Answer:** The expected change in  $y$  from being treated by the experiment; this is the causal effect we are typically interested in uncovering!

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*But, ATE is unobservable*

$$E[y(1) - y(0)]$$

- Why can't we actually directly observe ATE?
  - **Answer** = We only observe one outcome...
    - If treated, we observe  $y(1)$ ; if untreated, we observe  $y(0)$ . We never observe both.
    - I.e. we cannot observe the counterfactual of what your  $y$  would have been absent treatment



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# Defining ATT

- **Average Treatment Effect if Treated (ATT)**

is given by  $E[y(1) - y(0) \mid d=1]$

- This is the effect of treatment on those that are treated; i.e change in  $y$  we'd expect to find if treated random sample from population of observations that are treated
- **What don't we observe here?**
- **Answer**  $= y(0) \mid d = 1$

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# Defining ATU

- **Average Treatment Effect if Untreated (ATU)**  
is given by  $E[y(1) - y(0) \mid d = 0]$ 
  - This is what the effect of treatment would have been on those that are not treated by the experiment
  - We don't observe  $y(1) \mid d = 0$

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# Uncovering ATE [*Part 1*]

- How do we estimate ATE,  $E[y(1) - y(0)]$ ?
  - **Answer** = We instead rely on  $E[y(1) | d=1] - E[y(0) | d=0]$  as our way to *infer* the ATE

In words, what are we doing  
& what are we assuming?

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## Uncovering ATE [*Part 2*]

- In words, we compare average  $y$  of treated to average  $y$  of untreated observations
  - If we interpret this as the ATE, we are assuming that absent the treatment, the treated group would, on average, have had same outcome  $y$  as the untreated group
  - We can show this formally by simply working out  $E[y(1) | d = 1] - E[y(0) | d = 0] \dots$

# Uncovering ATE [Part 3]

$$\{E[y(1) | d = 1] - E[y(0) | d = 1]\} + \{E[y(0) | d = 1] - E[y(0) | d = 0]\}$$

First bracket is ATT

Just added and  
subtracted the  
same term

Second bracket is  
what we call the  
“selection bias”

- Simple comparison doesn't give us the ATE!  
In fact, the comparison is rather meaningless!
- What is the “selection bias” in words?

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# Natural Experiments – *Outline*

- Motivation and definition
- Understanding treatment effects
  - Notation and definitions
  - Selection bias and why randomization matters
  - Regression for treatment effects
- Two types of simple differences
- Difference-in-differences

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# Selection bias defined

- Selection bias:  $E[y(0) | d = 1] - E[y(0) | d = 0]$ 
  - **Definition** = What the difference in average  $y$  would have been for treated and untreated observations absent any treatment
  - *We do not observe this counterfactual!*
- Now let's see why randomness is key!

# Introducing random treatment

- A random treatment,  $d$ , implies that  $d$  is independent of potential outcomes; i.e.

$$E[y(0) | d = 1] = E[y(0) | d = 0] = E[y(0)] \longleftarrow$$

*and*

$$E[y(1) | d = 1] = E[y(1) | d = 0] = E[y(1)]$$

In words, the expected value of  $y$  is the same for treated and untreated absent treatment

- With this, easy to see that selection bias = 0
- **And**, remaining ATT is equal to ATE!



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# Random treatment makes life easy

- I.e. with random assignment of treatment, our simple comparison gives us the ATE!
  - This is why we like randomness!
  - But, absent randomness, we must worry that our comparison is driven by selection bias

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# Natural Experiments – *Outline*

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# ATE in Regression Format *[Part 1]*

- Can re-express everything in regression format

$$y = \beta_0 + \beta_1 d + u$$

$$\beta_0 = E[y(0)]$$

where  $\beta_1 = y(1) - y(0)$

$$u = y(0) - E[y(0)]$$

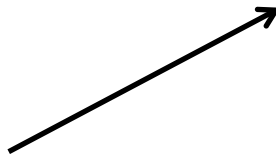
This regression will only give consistent estimate of  $\beta_1$  if  $\text{cov}(d, u) = 0$ ; i.e. treatment,  $d$ , is random, and hence, uncorrelated with  $y(0)$ !

- If you plug-in, it will get you back to what the true model,  $y = y(0) + d[y(1) - y(0)]$

## ATE in Regression Format *[Part 2]*

- We are interested in  $E[y | d = 1] - E[y | d = 0]$
- But, can easily show that this expression is equal to

$$\beta_1 + E[y(0) | d = 1] - E[y(0) | d = 0]$$



Our estimate will  
equal true effect plus  
selection bias term

**Note:** Selection bias  
term occurs only if  
CMI isn't true!

# Adding additional controls *[Part 1]*

- Regression format also allows us to easily put in additional controls,  $X$ 
  - Intuitively, comparison of treated and untreated just becomes  $E[y(1) | d=1, X] - E[y(0) | d=0, X]$
  - Same selection bias term will appear if treatment,  $d$ , isn't random after conditioning on  $X$
  - Regression version just becomes

$$y = \beta_0 + \beta_1 d + \Gamma X + u$$

Why might  
there still be a  
selection bias?

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## Adding additional controls *[Part 2]*

- Selection bias can still be present if treatment is correlated with unobserved variables
  - As we saw earlier, it is what we can't observe (and control for) that can be a problem!

**Question:** If we had truly randomized experiment, are controls necessary?

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## Adding additional controls *[Part 3]*

- **Answer:** No, controls are not necessary in truly randomized experiment
  - But, they can be helpful in making the estimates more precise by absorbing residual variation... we'll talk more about this later

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## Treatment effect – *Example*

- Suppose compare leverage of firms with and without a credit rating [or equivalently, regress leverage on indicator for rating]
  - Treatment is having a credit rating
  - Outcome of interest is leverage

**Why might our estimate not equal ATE of rating?**

**Why might controls not help us much?**



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## Treatment effect – *Example Answer*

- **Answer #1:** Having a rating isn't random
  - Firms with rating likely would have had higher leverage anyway because they are larger, more profitable, etc.; selection bias will be positive
  - Selection bias is basically an omitted var.!
- **Answer #2:** Even adding controls might not help if firms also differ in unobservable ways, like investment opportunities


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# Heterogeneous Effects

- Allowing the effect of treatment to vary across individuals doesn't affect much
  - Just introduces additional bias term
  - Will still get ATE if treatment is random...  
broadly speaking, randomness is key

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# Natural Experiments – *Outline*

- Motivation and definition
  - Understanding treatment effects
  - Two types of simple differences
    - Cross-sectional difference & assumptions
    - Time-series difference & assumptions
    - Miscellaneous issues & advice
  - Difference-in-differences
- We actually just  
did this one!
- 

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# Cross-sectional Simple Difference

- Very intuitive idea
  - Compare post-treatment outcome,  $y$ , for treated group to the untreated group
  - I.e. just run following regression...

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## In regression format...

- Cross-section simple difference

$$y_{i,t} = \beta_0 + \beta_1 d_i + u_{i,t}$$

- $d = 1$  if observation  $i$  is in treatment group and equals zero otherwise
- Regression only contains post-treatment time periods

**What is needed for  $\beta_1$  to capture the true (i.e. causal) treatment effect?**

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# Identification Assumption

- **Answer:**  $E(u | d) = 0$ ; i.e. treatment,  $d$ , is uncorrelated with the error
  - In words... after accounting for effect of treatment, the expected level of  $y$  in post-treatment period isn't related to whether you're in the treated or untreated group
  - *I.e.*, expected  $y$  of treated group would have been same as untreated group *absent* treatment

# Another way to see the assumption...

$$\begin{aligned} & E[y | d = 1] - E[y | d = 0] \quad \leftarrow \text{This is causal interpretation of coefficient on } d \\ & (\beta_0 + \beta_1 + E[u | d = 1]) - (\beta_0 + E[u | d = 0]) \\ & \beta_1 + E[u | d = 1] - E[u | d = 0] \quad \leftarrow \text{CMI assumption ensures these last two terms cancel such that our interpretation matches causal } \beta_1 \end{aligned}$$

- Then, plugging in for  $u = y(0) - E[y(0)]$ , which is what true error is (see earlier slides)...

$$\beta_1 + E[y(0) | d = 1] - E[y(0) | d = 0] \quad \leftarrow \text{I.e. we must assume no selection bias}$$

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# Multiple time periods & SEs

- If have multiple post-treatment periods, need to be careful with standard errors
  - Errors  $u_{i,t}$  and  $u_{i,t+1}$  likely correlated if dependent variable exhibits serial correlation
    - E.g. we observe each firm (treated and untreated) for five years after treatment (e.g. regulatory change), and our post-treatment observations are not independent



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# Multiple time periods & SEs – *Solution*

- Should do one of two things
  - Collapse data to one post-treatment per unit; e.g. for each firm, use average of the firm's post-treatment observations
  - Or, cluster standard errors at firm level  
*[We will come back to clustering in later lecture]*

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# Natural Experiments – *Outline*

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- Difference-in-differences

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# Time-series Simple Difference

- Very intuitive idea
  - Compare pre- and post-treatment outcomes,  $y$ , for just the treated group  
*[i.e. pre-treatment period acts as 'control' group]*
  - I.e. run following regression...

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# In Regression Format

- Time-series simple difference

$$y_{i,t} = \beta_0 + \beta_1 p_t + u_{i,t}$$

- $p_t = 1$  if period  $t$  occurs after treatment and equals zero otherwise
- Regression contains only observations that are treated by “experiment”

**What is needed for  $\beta_1$  to capture the true (i.e. causal) treatment effect?**

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# Identification Assumption

- **Answer:**  $E(u|p) = 0$ ; i.e. post-treatment indicator,  $p$ , is uncorrelated with the error
  - I.e., after accounting for effect of treatment,  $p$ , the expected level of  $y$  in post-treatment period wouldn't have been any different than expected  $y$  in pre-treatment period

# Showing the assumption math...

This would be causal interpretation of coefficient on  $p$

$$\begin{aligned} & E[y \mid p = 1] - E[y \mid p = 0] \\ & (\beta_0 + \beta_1 + E[u \mid p = 1]) - (\beta_0 + E[u \mid p = 0]) \\ & \beta_1 + E[u \mid p = 1] - E[u \mid p = 0] \\ & \beta_1 + E[y(0) \mid p = 1] - E[y(0) \mid p = 0] \end{aligned}$$

Same selection bias term... our estimated coefficient on  $p$  only matches true causal effect if this is zero

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## Again, be careful about SEs

- Again, if have multiple pre- and post-treatment periods, need to be careful with standard errors
  - Either cluster SEs at level of each unit
  - Or, collapse data down to one pre- and one post-treatment observation for each cross-section

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# Using a First-Difference (FD) Approach

- Could also run regression using first-differences specification

$$y_{i,t} - y_{i,t-1} = \beta_1 (p_t - p_{t-1}) + (u_{i,t} - u_{i,t-1})$$

- If just one pre- and one post-treatment period (i.e.  $t-1$  and  $t$ ), then will get identical results
- But, if more than one pre- and post-treatment period, the results will differ...



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## FD *versus* Standard Approach [Part 1]

- Why might these two models give different estimates of  $\beta_1$  when there are more than one pre- and post-treatment periods?

$$y_{i,t} = \beta_0 + \beta_1 p_t + u_{i,t}$$

**versus**

$$y_{i,t} - y_{i,t-1} = \beta_1 (p_t - p_{t-1}) + (u_{i,t} - u_{i,t-1})$$

# FD *versus* Standard Approach [Part 2]

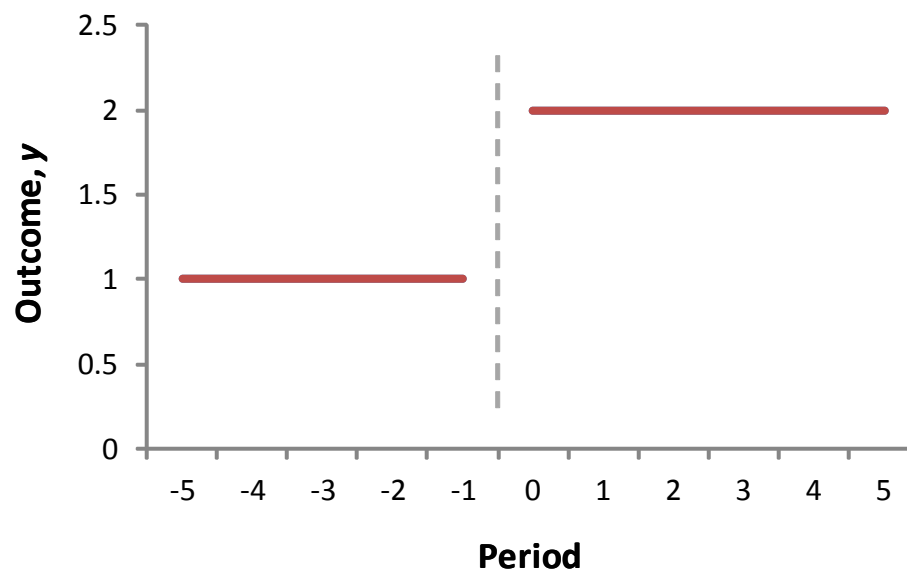
How might this  
matter in practice?

■ **Answer:**

- In 1<sup>st</sup> regression,  $\beta_1$  captures difference between avg.  $y$  pre-treatment *versus* avg.  $y$  post-treatment
- In 2<sup>nd</sup> regression,  $\beta_1$  captures difference in  $\Delta y$  immediately after treatment versus  $\Delta y$  in all other pre- and post-treatment periods
  - I.e. the  $\Delta p$  variable equals 1 only in immediate post-treatment period, and 0 for all other periods

## FD *versus* Standard Approach [Part 3]

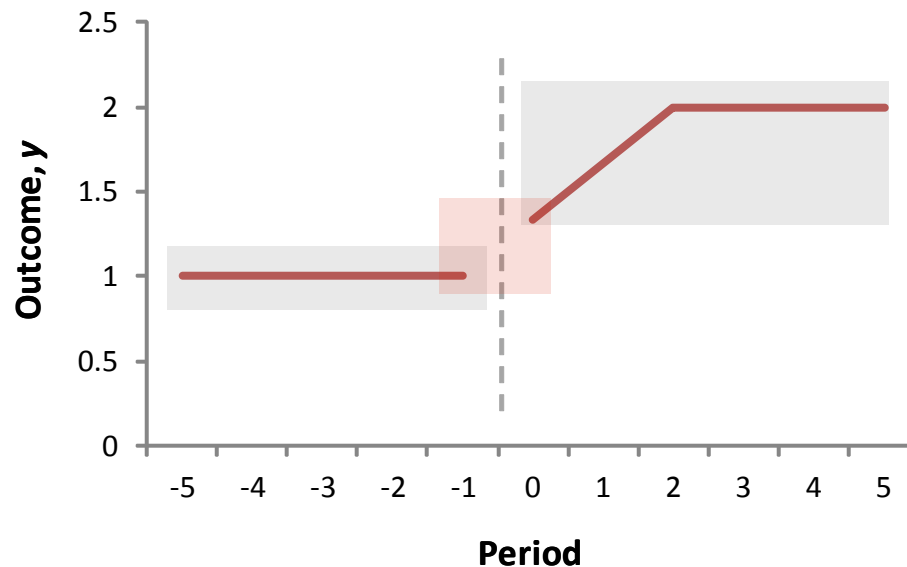
- Both approaches assume the effect of treatment is immediate and persistent, e.g.



**In this scenario,  
both approaches  
give same estimate**

# FD *versus* Standard Approach [Part 4]

- But, suppose the following is true...



**In this scenario, FD approach gives much smaller estimate**

1<sup>st</sup> approach compares avg. pre- versus post

FD compares  $\Delta y$  from  $t=0$  to  $t=-1$  against  $\Delta y$  elsewhere (which isn't always zero!)

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# Correct way to do difference

- Correct way to get a 'differencing' approach to match up with the more standard simple diff specification in multi-period setting is to instead use

$$\bar{y}_{i,post} - \bar{y}_{i,pre} = \beta_1 + (\bar{u}_{i,post} - \bar{u}_{i,pre})$$

- This is exactly the same as simple difference

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# Natural Experiments – *Outline*

- Motivation and definition
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  - Time-series difference & assumptions
  - Miscellaneous issues & advice
- Difference-in-differences

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# Treatment effect isn't always immediate

- In prior example, the specification is wrong because the treatment effect only slowly shows up over time
  - Why might such a scenario be plausible?
  - **Answer =** Many reasons. E.g. firms might only slowly respond to change in regulation, or CEO might only slowly change policy in response to compensation shock

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## Accounting for a delay...

- Simple-difference misses this subtlety; it assumes effect was immediate
- For this reason, it is always helpful to run regression that allows effect to vary by period
  - **How can you do this?**
  - **Answer** = Insert indicators for each year relative to the treatment year [*see next slide*]



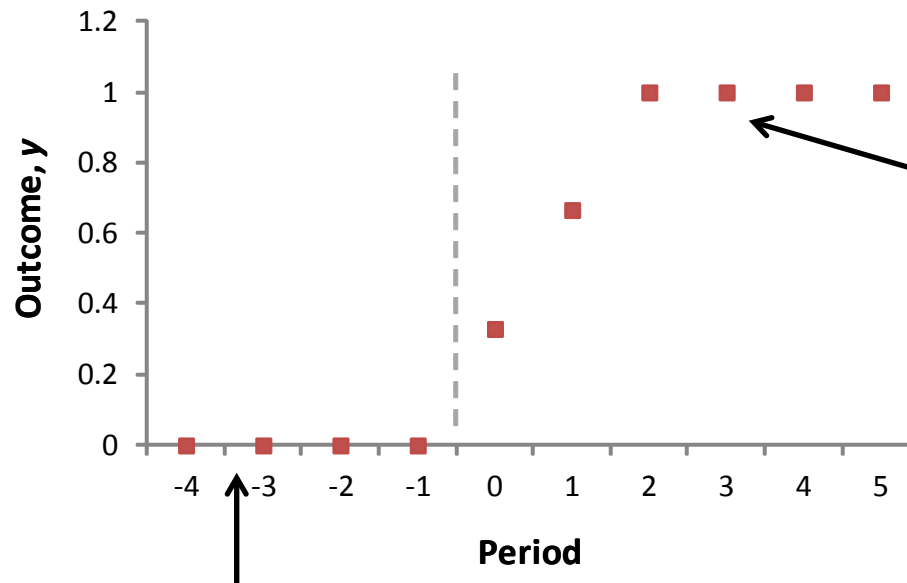
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# Non-parametric approach

- If have 5 pre- and 5 post-treatment obs.;  
could estimate :  $y_{i,t} = \beta_0 + \sum_{t=-4}^5 \beta_t p_t + u_{i,t}$
- $p_t$  is now an indicator that equals 1 if year =  $t$  and zero otherwise; e.g.
  - $t = 0$  is the period treatment occurs
  - $t = -1$  is period before treatment
- $\beta_t$  estimates change in  $y$  relative to excluded periods; you then plot these in graph

# Non-parametric approach – *Graph*

- Plot estimates to trace out effect of treatment



**Approach allows  
effect of treatment  
to vary by year!**

Estimates capture  
change relative to  
excluded period ( $t-5$ )

Could easily plot  
confidence intervals as well

These equal zero because  $y$  was same  
as  $y$  in excluded period ( $t-5$ )

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## Simple Differences – *Advice*

- In general, simple differences are not that convincing in practice...
  - Cross-sectional difference requires us to assume the average  $y$  of treated and untreated would have been same absent treatment
  - Time-series difference requires us to assume the average  $y$  would have been same in post- and pre-treatment periods absent treatment
- **Is there a better way?**

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# Natural Experiments – *Outline*

- Motivation and definition
- Understanding treatment effects
- Two types of simple differences
- Difference-in-differences
  - Intuition & implementation
  - “Parallel trends” assumption

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# Difference-in-differences

- Yes, we can do better!
- We can do a difference-in-differences that combines the two simple differences
  - **Intuition** = compare change in  $y$  pre- versus post-treatment for treated group [*1<sup>st</sup> difference*] to change in  $y$  pre- versus post-treatment for untreated group [*2<sup>nd</sup> difference*]

# Implementing diff-in-diff

- Difference-in-differences estimator

$$y_{i,t} = \beta_0 + \beta_1 p_t + \beta_2 d_i + \beta_3 (d_i \times p_t) + u_{i,t}$$

- $p_t = 1$  if period  $t$  occurs after treatment and equals zero otherwise
- $d_i = 1$  if unit is in treated group and equals zero otherwise

What do  $\beta_1$ ,  $\beta_2$ , and  $\beta_3$  capture?

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# Interpreting the estimates *[Part 1]*

- **Here is how to interpret everything...**
  - $\beta_1$  captures the average change in  $y$  from the pre- to post-treatment periods that is common to both treated and untreated groups
  - $\beta_2$  captures the average difference in level of  $y$  between treated and untreated groups that is common to both pre- and post-treatment periods

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## Interpreting the estimates [Part 2]

- $\beta_3$  captures the average differential change in  $y$  from the pre- to post-treatment period for the treatment group *relative* to the change in  $y$  for the untreated group
- $\beta_3$  is what we call the diff-in-diff estimate

**When does  $\beta_3$  capture the causal effect of the treatment?**



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# Natural Experiments – *Outline*

- Motivation and definition
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- Difference-in-differences
  - Intuition & implementation
  - “Parallel trends” assumption

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# “Parallel trends” assumption

- Identification assumption is what we call the **parallel trends assumption**
  - Absent treatment, the change in  $y$  for treated would not have been different than the change in  $y$  for the untreated observations
    - To see why this is the underlying identification assumption, it is helpful to re-express the diff-in-diff...

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# Differences estimation

- Equivalent way to do difference-in-differences is to instead estimate the following:

$$\bar{y}_{i,post} - \bar{y}_{i,pre} = \beta_0 + \beta_1 d_i + (\bar{u}_{i,post} - \bar{u}_{i,pre})$$

- $\beta_1$  gives the difference-in-differences estimate
  - In practice, don't do this because an adjustment to standard errors is necessary to get right t-stat
  - And remember! This is not the same as taking first-differences; FD will give misleading results

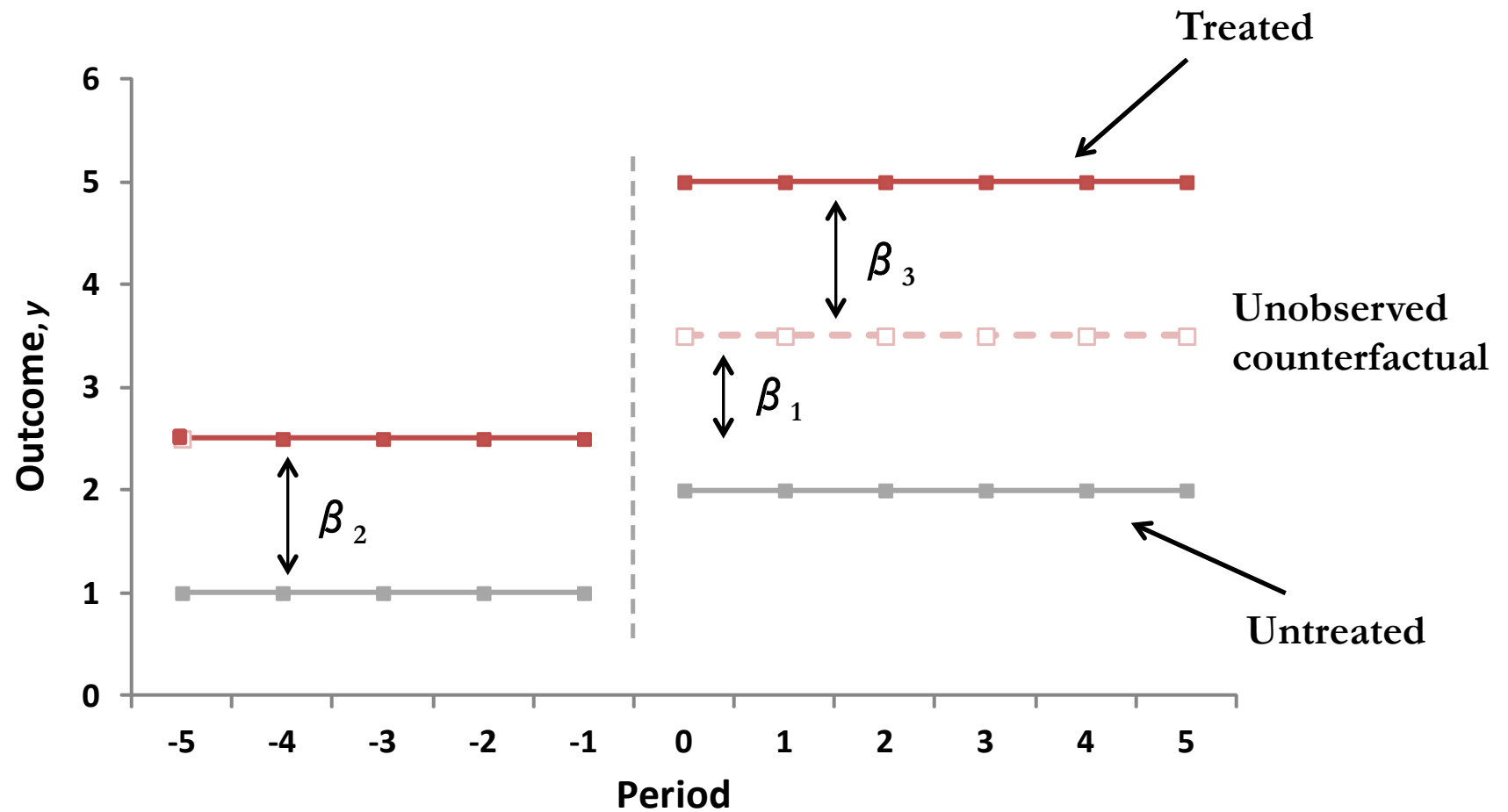
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# Difference-in-differences – *Visually*

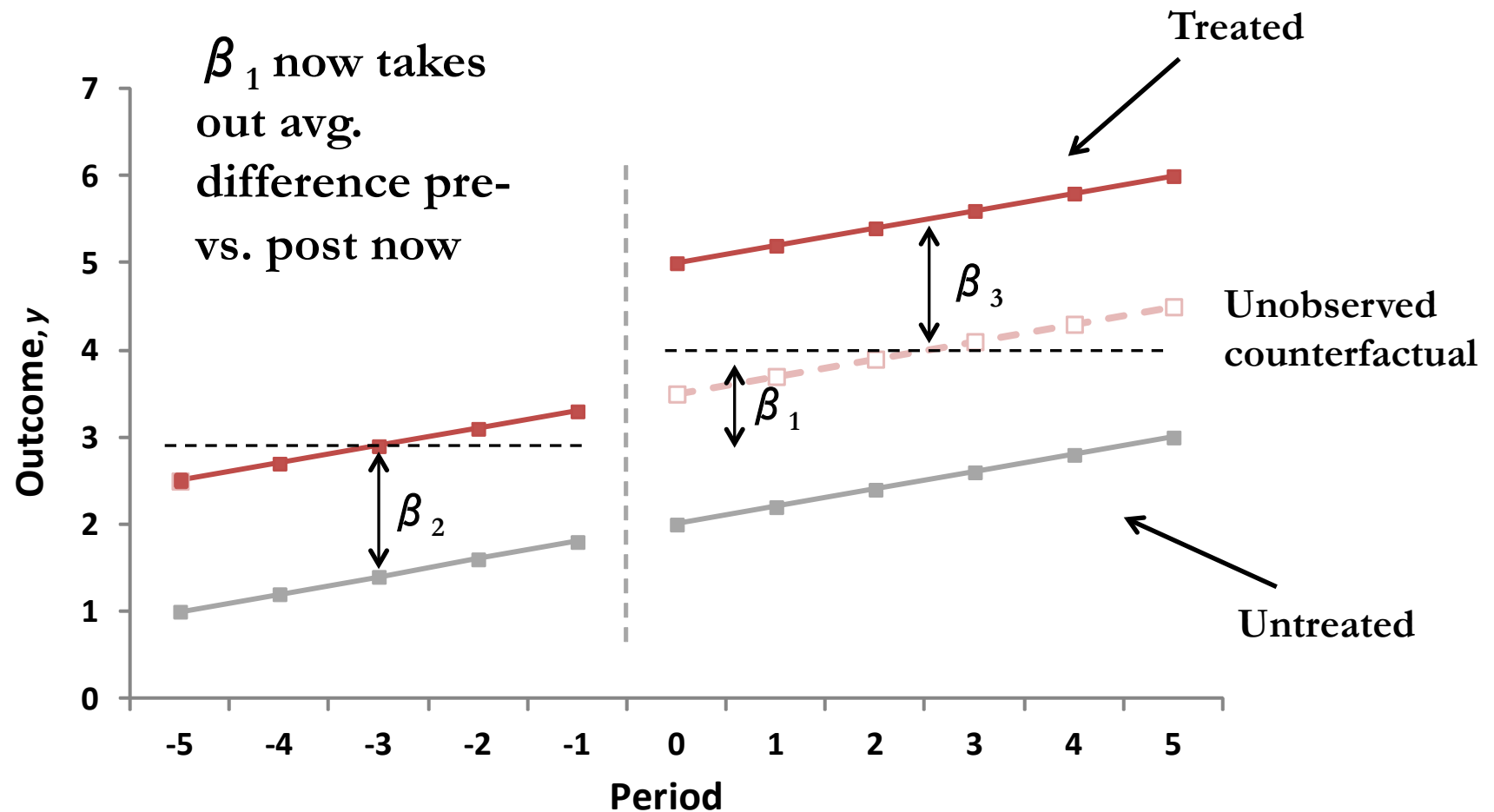
- Looking at what difference-in-differences estimate is doing in graphs will also help you see why the parallel trends assumption is key

$$y_{i,t} = \beta_0 + \beta_1 p_t + \beta_2 d_i + \beta_3 (d_i \times p_t) + u_{i,t}$$

# Diff-in-diffs – *Visual Example #1*

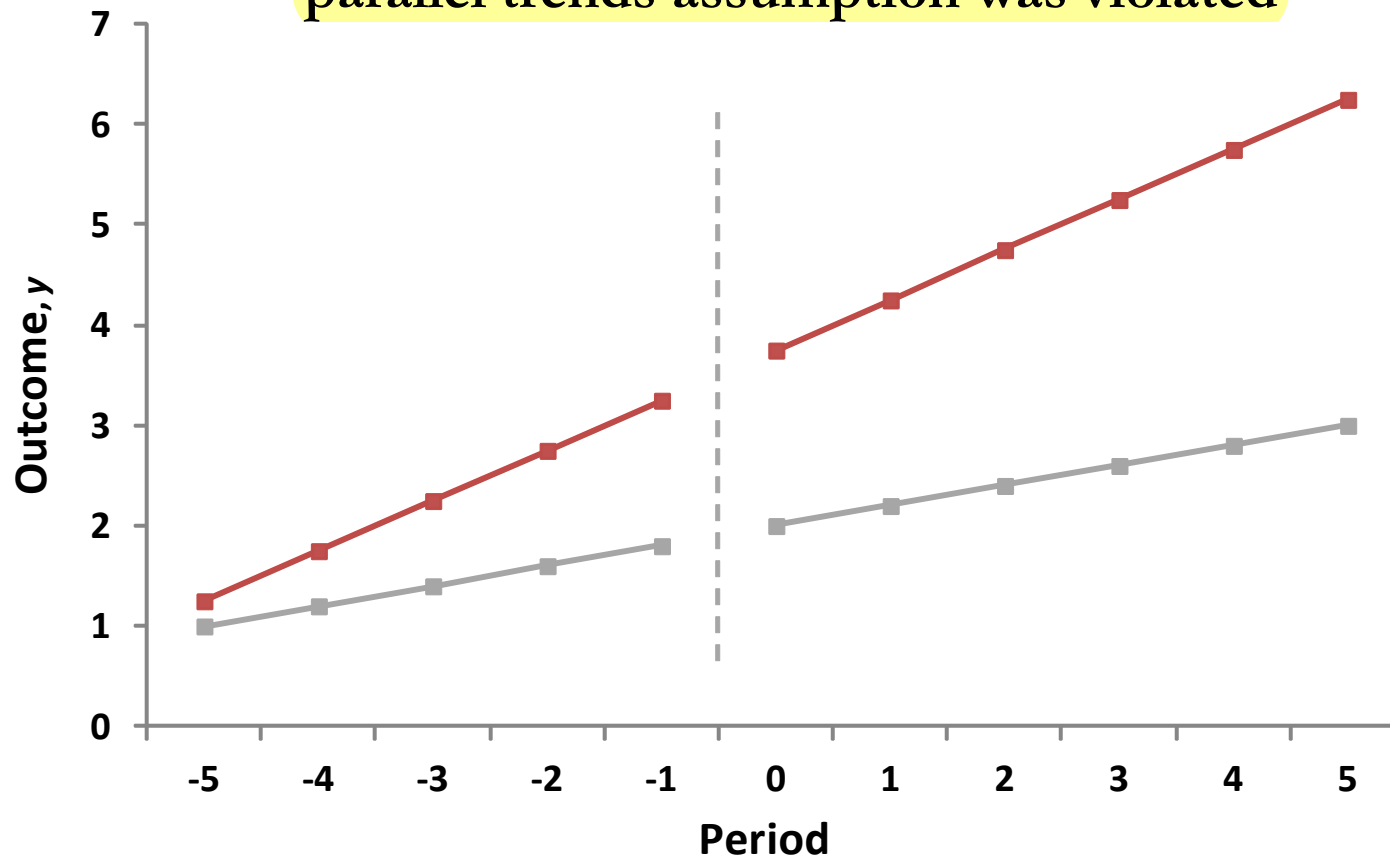


# Diff-in-diff – *Visual Example #2*



# Violation of parallel trends – Visual

There is no effect, but  $\beta_3 > 0$  because parallel trends assumption was violated



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# Why we like diff-in-diff [*Part 1*]

- With simple difference, any of the below arguments would prevent causal inference
  - Cross-sectional diff – “Treatment and untreated avg.  $y$  could be different for reasons a, b, and c, that just happen to be correlated with whether you are treated or not”
  - Time-series diff – “Treatment group's avg.  $y$  could change post- treatment for reasons a, b, and c, that just happen to be correlated with the timing of treatment”



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## Why we like diff-in-diff [*Part 2*]

- But, now the required argument to suggest the estimate isn't causal is...
  - “The change in  $y$  for treated observations after treatment would have been different than change in  $y$  for untreated observations for reasons a, b, and c, that just happen to be correlated with **both** whether you are treated and when the treatment occurs”

↖ This is (usually) a much harder story to tell

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## Example...

- Bertrand & Mullainathan (JPE 2003) uses state-by-state changes in regulations that made it harder for firms to do M&A
  - They compare wages at firms pre- versus post-regulation in treated versus untreated states
  - Are the below valid concerns about their difference-in-differences...

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## Are these concerns for internal validity?

- The regulations were passed during a time period of rapid growth of wages nationally...
  - **Answer = No.** Indicator for post-treatment accounts for common growth in wages
- States that implement regulation are more likely have unions, and hence, higher wages...
  - **Answer = No.** Indicator for treatment accounts for this average difference in wages

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## Example continued...

- However, ex-ante average differences is troublesome in some regard...
  - Suggests treatment wasn't random
  - And, ex-ante differences can be problematic if we think they their effect may vary with time...
    - Time-varying omitted variables are problematic because they can cause violation of “parallel trends”
    - E.g. states with more unions were trending differently at that time because of changes in union power

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## Summary of Today *[Part 1]*

- Natural experiment provides random variation in  $x$  that allows causal inference
  - Can be used in IV, regression discontinuity, but most often associated with “treatment” effects
- Two types of simple differences
  - Post-treatment comparison of treated & untreated
  - Pre- and post-treatment comparison of treated

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## Summary of Today *[Part 2]*

- Simple differences require strong assumptions; typically not plausible
- Difference-in-differences helps with this
  - Compares change in  $y$  pre- versus post-treatment for treated to change in  $y$  for untreated
  - Requires “parallel trends” assumption

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# In First Half of Next Class

- Natural experiments [*Part 2*]
  - How to handle multiple events
  - Triple differences
  - Common robustness tests that can be used to test whether internal validity is likely to hold
- Related readings... see syllabus

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## Assign papers for next week...

- Jayaratne and Strahan (QJE 1996)
  - Bank deregulation and economic growth
- Bertrand and Mullainathan (JPE 2003)
  - Governance and managerial preferences
- Hayes, Lemmon, and Qiu (JFE 2012)
  - Stock options and managerial incentives



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# Break Time

- Let's take our 10 minute break
- We'll do presentations when we get back