



## *E&J Gallo Winery Partnership With STG To Improve HP Autonomy ECM Solution*

### CUSTOMER

Founded in 1933 by Ernest Gallo and Julio Gallo, E & J Gallo Winery is a winery and distributor headquartered in Modesto, California. E & J Gallo engages in producing and distributing wines in the United States and internationally. It offers table and sparkling wine, malt beverage products, dessert wine, and distilled spirits, as well as imports wines. In addition to the Gallo Family Vineyards brand, the company makes, markets, and distributes wine under more than 60 other labels. The company sells its products through a network of distributors. By its 60 years anniversary at 1993, E. & J. Gallo was the country's largest winery, with a 25% share of the American wine market. Now E&J Gallo has locations in the United States, Canada, China, Germany, Ireland, Japan, Korea, Mexico, Poland, and the United Kingdom.



E&J Gallo Winery

#### Organization

E&J Gallo Winery

#### Industry

Wine Industry

#### Type of Application

Enterprise Content Management

#### HP Autonomy Solutions

iManagement WorkSite and Workflow Manager

#### Languages

English

### CHALLENGE

During the past 3 years, E&J Gallo has been running its contract management operation on Autonomy ECM (including iManage WorkSite and iManage Workflow Manager) across different departments on daily basis. As they continue to invest in the market leading ECM solution for organization-wise business practices, there are quite a few system enhancements are required to meet their fast growing business demand and fine-tune the solution.

The major enhancements requires sophisticated workflows to be implemented with high security & assignment in a dynamic environment; also, metadata capture and tracking is highly recommended by all business units inside the organization to provide better business reporting and analytics; additionally, workspace real-time management and document real-time check-in are essential to address immediate legal matters and concerns.

In order to optimize their existing solution, and to implement the enhancements needed to adapt the growing business demands in all practices, E&J Gallo needs to have their current deployment carefully reviewed and enhanced include some design if necessary. Smart Team Global, recognized by HP Autonomy as one of the key Top & Global Partners, was honored to be selected to provide professional services to help E&J to achieve its next success.



## SOLUTION

STG has carefully reviewed the whole design of the existing implementation and spotted couple spots that need to be re-designed to eliminate severe processing lags from system perspective which causing quite a few issues.

WorkSite SDK was also implemented, so that Workflow Manager and WorkSite can communicate in real time to manage workspaces and checking in documents in real time. This will greatly improve the efficiency of business process since business users.

## IMPLEMENTATION

With extensive technical expertise, and years of experience in Enterprise Content Management, STG's consulting team met with users and admins from different business units and tailored a design/solution that utilized the WorkSite SDK to bridge Workflow Manager and WorkSite seamlessly; meanwhile, a detail-orientated data tracking mechanism was set up to capture business data; additionally, several more business units inside organization were migrated to Autonomy ECM platforms with highly customized workflow to benefit their business operation; on top of these new features, STG also suggested and implemented quite a few robust enhancements to meet customer's requirements on business security and stability perspective. After months of hard work, and a true team work between the client and STG, STG successfully delivered the solution, customer was extremely satisfied with the design, implementation and the service delivered by STG. With the current solution, users are amazed how fluent the workflow is running among different user and department and how efficient it is to manage daily documents on WorkSite platform.

iManage WorkSiteWeb			Home   Manage   Help   About   Log Off	
			Search In	WorkSite This Folder Advanced
Workspace Template			Action	
			Add   Action	
1. Final Documents	There are no items to display.		Action	
2. Work in Progress	There are no items to display.		Action	
3. Other Attachments	There are no items to display.		Action	
4. E-Mails	There are no items to display.		Action	
From	Subject		Received	
5. Insurance Certificates	There are no items to display.		Action	
_ All Documents	There are no items to display.		Action	
_ All E-Mails	There are no items to display.		Action	
_ Recent Documents and E-Mails	There are no items to display.		Action	

## RESULTS

- Bridged Workflow Manager, known as APA, and WorkSite to seamlessly work together to increase overall business process efficiency by 70%.
- Established detailed and efficient document and data tracking mechanism that greatly benefit customer with their business analysis.
- Migrated over 4 new business units to Autonomy ECM platform with tailored to measure workflows to benefit their business operation.
- Applied robust enhancements to dynamically control business content security to satisfy customer's requirements on content security perspective.
- Historical business data and contents generated from previous implementation were gathered and merged into current solution.

## ABOUT SMART TEAM GLOBAL

Smart Team Global, a Global Technical Partner & VAR of HP, is a service oriented consulting firm that delivers high standard professional services for Enterprises in both private & public sectors in Northern America/Canada and Asian Pacific. Smart Team Global's mission is to provide enterprise solutions with the most reliable professional services and become trustworthy party for its Enterprise clients. STG has maintained a 100% project success rate since company founded in 2009.

Well known for its technical expertise and professional service excellence in HP Autonomy community. One of the most reliable HP Partners that is engaged with service contracts from Autonomy Professional Services worldwide and Autonomy owned Microlink in the U.S. Federal Public Sector.

Please visit [www.smartteamglb.com](http://www.smartteamglb.com) to find out more.

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