Ozan MÖHÜRCÜ

Data Analyst | Data Scientist

LinkedIn

GitHub





- **Branch:** The store branch where the sale occurred
- City: The city where the sale took place 🌃
- Customer type: Type of customer (e.g., Member or Non-Member)
- **Gender:** Customer's gender 🚻
- Product line: The category of the product sold <a>hearth
- Unit price: The price per unit of the product 65
- Quantity: The number of units sold <a>!!
- Tax 5%: 5% tax added to the sale 💸
- **Total:** Total sale amount (price x quantity + tax) 🖭
- **Date:** The date of the sale
- **Time:** The time of day when the sale occurred ∑
- cogs: The cost of goods sold
- **gross margin percentage:** The percentage of profit after product costs <a> ☑
- gross income: Total income after deducting costs 💲
- **Rating:** Customer rating for the product (1-5 stars) ☆

Libraries and Utilities

```
In [1]:
          import pandas as pd
          import numpy as np
          !pip install country_converter >nul 2>&1
          import country_converter as coco
          import matplotlib.pyplot as plt
          import seaborn as sns
          import plotly.express as px
          from plotly.offline import init_notebook_mode
          init_notebook_mode(connected=True)
          import plotly.figure_factory as ff
          import plotly.graph_objects as go
          from wordcloud import WordCloud
          import warnings
          warnings.filterwarnings('ignore')
          import nltk
          %matplotlib inline
In [2]:
          df = pd.read_csv('/kaggle/input/supermarket-sales/supermarket_sales - Sheet1.
          df.head()
Out[2]:
            Invoice
                                         Customer
                                                               Product
                                                                         Unit
                     Branch
                                   City
                                                    Gender
                                                                               Quantity
                                                                                          Tax 5
                 ID
                                                                         price
                                              type
                                                                   line
                                                             Health and
         0
                67-
                                                                         74.69
                                                                                          26.14
                                Yangon
                                          Member
                                                    Female
                                                                beauty
               8428
               226-
                                                              Electronic
                31-
                             Naypyitaw
                                           Normal
                                                                         15.28
                                                    Female
                                                             accessories
               631-
                                                             Home and
         2
                41-
                                                      Male
                                                                         46.33
                                                                                         16.215
                                Yangon
                                           Normal
                                                                lifestyle
               123-
                                                             Health and
         3
                19-
                                                                                         23.288
                                Yangon
                                          Member
                                                      Male
                                                                 beauty
               1176
                                                             Sports and
                                                                         86.31
                73-
                                                      Male
                                Yangon
                                           Normal
                                                                  travel
               7910
```

Data Visualizations and Analysis

•

Sunburst Chart

```
In [3]:
         fig = px.sunburst(df, path=['City', 'Product line', 'Gender'], values='Total'
                            color='Total', color_continuous_scale='thermal',
                           title='<b>CITY x PRODUCT x GENDER DISTRIBUTION</b>')
         fig.show(renderer='iframe_connected')
```

Polar scatter plot, Pie chart

```
In [4]:
         import plotly.graph_objects as go
         import plotly.express as px
         import pandas as pd
         from plotly.subplots import make_subplots
         agg = df.groupby(['Branch', 'Payment', 'Gender'])['Total'].sum().reset index(
         fig = make_subplots(
             rows=1, cols=2,
             subplot_titles=('Payment Candle Flame', 'BLACK HOLE EFFECT IN PRODUCT LIN
             column_widths=[0.5, 0.5],
             specs=[[{'type': 'polar'}, {'type': 'pie'}]]
         for payment in agg['Payment'].unique():
             mask = agg['Payment'] == payment
             fig.add_trace(go.Scatterpolar(
                 r=agg[mask]['Total'],
                 theta=agg[mask]['Branch'].map({'A': 0, 'B': 120, 'C': 240}),
                 mode='markers',
                 marker=dict(
                     size=agg[mask]['Total'] / 1000,
                     color=agg[mask]['Branch'].map({'A': '#FF8C00', 'B': '#A9A9A9', 'C
                     opacity=agg[mask]['Gender'].map({'Male': 0.5, 'Female': 0.8})
                 ),
                 name=payment
             ), row=1, col=1)
         fig.add trace(go.Pie(
             labels=df['Product line'].value_counts().index,
             values=df['Product line'].value_counts().values,
             hole=0.7,
             pull=[0.1 if i == df['Product line'].value_counts().idxmax() else 0 for i
             marker_colors=px.colors.sequential.thermal,
             rotation=90,
```

```
), row=1, col=2)
fig.update_layout(
    title='Comparison of Payment and Product Line Data',
    polar_bgcolor='#252525',
    paper_bgcolor='#252525',
    font_color='#FF8C00',
    plot_bgcolor='black',
    annotations=[
        dict(
            text='OZAN M.',
            x=0.5,
            y = 0.5,
            font_size=20,
            showarrow=False,
            xanchor='center',
            yanchor='middle'
        )
    ],
    font=dict(color='white'),
    width=1500,
    height=600
fig.show(renderer='iframe_connected')
```

Donut chart

```
In [5]:
         data1 = df['Payment'].value_counts()
         data2 = df['Gender'].value_counts()
         data3 = df['Customer type'].value_counts()
         data4 = df['Product line'].value_counts()
         colors1 = ['#FF6384', '#36A2EB', '#FFCE56']
         colors2 = ['#FF9FF3', '#FECA57']
         colors3 = ['#1DD1A1', '#576574']
         colors4 = ['#54A0FF', '#00D2D3', '#FF7979', '#686DE0', '#BADc58', '#F9CA24']
         plt.style.use('dark_background')
         fig, axes = plt.subplots(1, 4, figsize=(22, 6), facecolor='#252525')
         fig.patch.set_facecolor('#252525')
         def draw donut(ax, data, colors, title):
             wedges, texts, autotexts = ax.pie(
                 data,
                 labels=data.index,
                 autopct='%1.1f%%',
                 colors=colors,
                 wedgeprops={'linewidth': 3, 'edgecolor': 'white'},
                 textprops={'color': 'white', 'fontsize': 10},
                 pctdistance=0.6
```

```
for autotext in autotexts:
    autotext.set_color('white')
    autotext.set_fontsize(11)
    autotext.set_fontweight('bold')
    ax.add_patch(plt.Circle((0, 0), 0.6, color='#252525'))
    ax.set_title(title, fontsize=13, color='#FF8C00', pad=15)

draw_donut(axes[0], data1, colors1, 'PAYMENT METHODS')
draw_donut(axes[1], data2, colors2, 'GENDER DISTRIBUTION')
draw_donut(axes[2], data3, colors3, 'CUSTOMER TYPE')
draw_donut(axes[3], data4, colors4, 'PRODUCT LINES')

plt.suptitle(' 4 CRITICAL DATASET ANALYSIS *, fontsize=18, color='#FF8C0 plt.tight_layout()
plt.show()
```

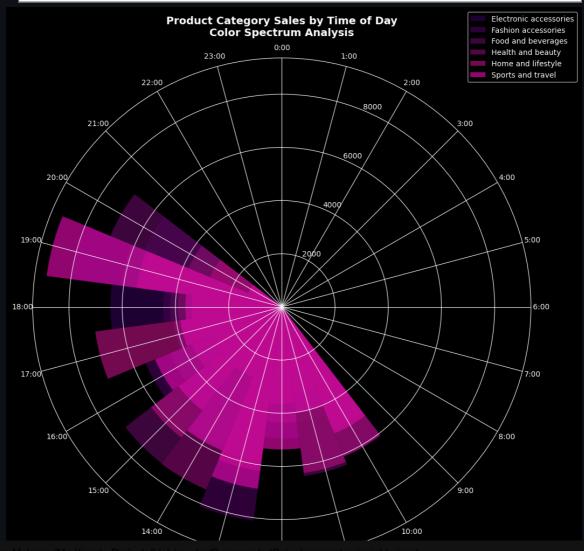


```
In [6]:
         import networkx as nx
         import plotly.graph_objects as go
         G = nx.Graph()
         for _, row in df.iterrows():
             G.add_edge(row['Product line'], row['City'], weight=row['Total'])
         pos = nx.spring_layout(G, dim=3, seed=42)
         x, y, z = zip(*[pos[node] for node in G.nodes()])
         fig = go.Figure(data=[go.Scatter3d(
             x=x, y=y, z=z,
             mode='markers+text',
             marker=dict(size=12, color='#FF8C00'),
             text=list(G.nodes()),
             textposition='top center',
             textfont=dict(color='white', size=10)
         )])
         for edge in G.edges():
             x0, y0, z0 = pos[edge[0]]
             x1, y1, z1 = pos[edge[1]]
             fig.add_trace(go.Scatter3d(
                 x=[x0, x1], y=[y0, y1], z=[z0, z1],
                 mode='lines',
                 line=dict(color='cyan', width=2)
             ))
         fig.update_layout(
```

```
TITLE= SALES NETWORK: NEURAL CONNECTIONS,
             scene=dict(
                 xaxis=dict(visible=False),
                 yaxis=dict(visible=False),
                 zaxis=dict(visible=False),
                 bgcolor='#252525'
             plot_bgcolor='#252525',
             font=dict(color='#FF8C00')
         # Görselleştirme
         fig.show(renderer='iframe_connected')
In [7]:
         fig = px.line(
             df.groupby('Date')['Total'].sum().reset_index(),
             x='Date', y='Total',
             title='SALES WAVES IN TIME STREAM',
             template='plotly_dark'
         fig.update_traces(
             line=dict(
                 color='#00FFAA',
                 width=4,
                 shape='spline'
             ),
             fill='tozeroy',
             fillcolor='rgba(0,255,170,0.2)'
         fig.show(renderer='iframe_connected')
In [8]:
         import plotly.graph_objects as go
         import plotly.express as px
         agg = df.groupby(['City', 'Product line']).agg({'Total': 'sum', 'Rating': 'me
         fig1 = px.scatter(
             agg,
             x='Product line',
             y='Total',
             size='Rating',
             color='City',
             color_discrete_map={'Yangon': '#FF8C00', 'Mandalay': '#A9A9A9', 'Naypyita
             size max=20
         fig1.update layout(
             title='Sales Lighthouse',
             plot_bgcolor='#252525'
             paper_bgcolor='#252525',
             font_color='#FF8C00',
             width=600,
             height=400
         fig2 = px.scatter(
             agg,
             x='City',
             y='Total',
             size='Rating',
```

```
color_discrete_map={
                  'Health and beauty': '#FF8C00',
                  'Electronic accessories': '#36A2EB',
                 'Home and lifestyle': '#FF7979',
                 'Sports and travel': '#1DD1A1',
                 'Food and beverages': '#FF9FF3',
                 'Fashion accessories': '#FFCE56'
             },
             size_max=20
         fig2.update_layout(
             title='Rating Fire Dance',
             plot_bgcolor='#252525',
             paper_bgcolor='#252525',
             font_color='#FF8C00',
             width=600,
             height=400
         from plotly.subplots import make_subplots
         fig = make_subplots(
             rows=1, cols=2,
             subplot_titles=('Sales Lighthouse', 'Rating Fire Dance'),
             vertical_spacing=0.1
         for trace in fig1.data:
             fig.add_trace(trace, row=1, col=1)
         for trace in fig2.data:
             fig.add_trace(trace, row=1, col=2)
         fig.update_layout(
             title_text='SALES AND RATING NETWORK',
             title_x=0.5,
             plot_bgcolor='#252525',
             paper_bgcolor='#252525',
             font color='#FF8C00',
             showlegend=False,
             height=600,
             width=1200
         fig.show(renderer='iframe_connected')
In [9]:
         import matplotlib.pyplot as plt
         import seaborn as sns
         import numpy as np
         import pandas as pd
         from matplotlib.colors import LinearSegmentedColormap
         # Özel renk paleti oluşturma
         colors = ["#2E0249", "#570A57", "#A91079", "#F806CC"]
         cmap = LinearSegmentedColormap.from_list("custom_purple", colors)
```

```
# Veri hazırlığı
df['Hour'] = pd.to_datetime(df['Time']).dt.hour
# Tüm saatler için eksik verileri 0 ile doldur
all_hours = pd.DataFrame(index=range(24))
time_sales = df.groupby(['Hour', 'Product line'])['Total'].sum().unstack().fi
time_sales = all_hours.join(time_sales).fillna(0)
# Dairesel heatmap
plt.figure(figsize=(12, 12))
ax = plt.subplot(polar=True)
theta = np.linspace(0, 2*np.pi, 24, endpoint=False)
width = np.pi/12
for i, product in enumerate(time_sales.columns):
    radii = time_sales[product].values
   bars = ax.bar(theta, radii, width=width, bottom=0.0, label=product,
                 color=cmap(i/len(time_sales.columns)), alpha=0.7)
ax.set_theta_zero_location('N')
ax.set_theta_direction(-1)
ax.set_xticks(theta)
ax.set_xticklabels([f"{h}:00" for h in range(24)])
ax.set_title("Product Category Sales by Time of Day\nColor Spectrum Analysis"
             pad=30, fontsize=14, fontweight='bold')
plt.legend(bbox_to_anchor=(1.1, 1.1))
plt.show()
```



```
In [10]:
          import plotly.graph_objects as go
          # Make sure the Date column is in datetime format
          df['Date'] = pd.to_datetime(df['Date'], errors='coerce')
          # Process data for Temporal Sales Constellation
          df['Day_of_Year'] = df['Date'].dt.dayofyear
          angles = (df['Day_of_Year'] / 90) * 2 * np.pi
          radii = df['Total'] / df['Total'].max() * 100
          product_colors = {
              'Health and beauty': '#C71585',
              'Electronic accessories': '#00CED1',
              'Home and lifestyle': '#FFD700',
               'Sports and travel': '#FF4500',
               'Food and beverages': '#32CD32'
               'Fashion accessories': '#9370DB'
          # Create the first plot: Temporal Sales Constellation
          fig1 = go.Figure()
          for product in df['Product line'].unique():
              mask = df['Product line'] == product
              fig1.add_trace(go.Scatter(
                  x=angles[mask] * np.cos(angles[mask]),
                  y=angles[mask] * np.sin(angles[mask]),
                  mode='markers',
                  marker=dict(
                       size=df[mask]['Quantity'] * 2,
                       color=product_colors[product],
                       opacity=0.7,
                       line=dict(width=0.5, color='white'),
                       sizemode='diameter',
                      sizemin=4
                  ),
                  name=product,
                  text=df[mask][['Invoice ID', 'Total', 'Rating']],
                  hovertemplate='Invoice: %{text[0]}<br>Total: $%{text[1]:.2f}<br>Ratin
              ))
          fig1.update layout(
              title='Temporal Sales Constellation',
              xaxis=dict(visible=False),
              yaxis=dict(visible=False),
              showlegend=True,
              plot bgcolor='#1B263B',
              paper bgcolor='#1B263B',
              font=dict(color='white'),
              width=800,
              height=800
          fig1.show(renderer='iframe_connected')
```

```
In [11]:
    df['Month'] = df['Date'].dt.month
    sankey_data = df.groupby(['Branch', 'Product line', 'Month']).agg({
        'Total': 'sum',
```

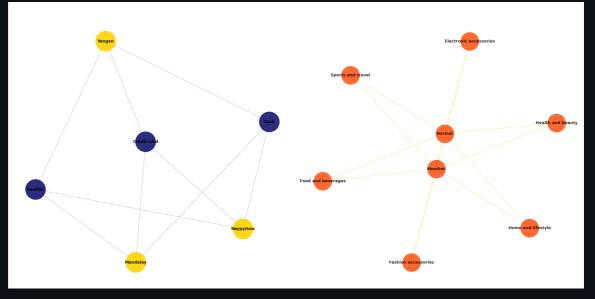
```
'Rating': 'mean
          }).reset_index()
          nodes = list(sankey_data['Branch'].unique()) + list(sankey_data['Product line
          node_indices = {node: i for i, node in enumerate(nodes)}
          links = []
          for _, row in sankey_data.iterrows():
              links.append({
                  'source': node_indices[row['Branch']],
                  'target': node_indices[row['Product line']],
                  'value': row['Total'],
                  'color': f'rgba(0, 128, 128, {row["Rating"]/10})'
              })
          # Create the second plot: Branch Synergy Wave (Sankey)
          fig2 = go.Figure(data=[go.Sankey(
              node=dict(
                  pad=15,
                  thickness=20,
                  line=dict(color='black', width=0.5),
                  label=nodes,
                  color=['#08080'] * len(sankey_data['Branch'].unique()) + ['#FF7F50']
              ),
              link=dict(
                  source=[link['source'] for link in links],
                  target=[link['target'] for link in links],
                  value=[link['value'] for link in links],
                  color=[link['color'] for link in links]
          )])
          fig2.update_layout(
              title='Branch Synergy Wave',
              font=dict(color='white'),
              plot_bgcolor='#483D8B',
              paper_bgcolor='#483D8B',
              width=900,
              height=600
          # Show the second plot
          fig2.show(renderer='iframe connected')
In [12]:
          import numpy as np
          import matplotlib.pyplot as plt
          import matplotlib.colors as mcolors
          from matplotlib.lines import Line2D
          payment_city = df.groupby(['Payment', 'City'])['Total'].sum().unstack().filln
          fig, ax = plt.subplots(figsize=(16, 10))
          layer1 = np.linspace(0, 1, len(payment city.index))
          layer2 = np.linspace(0, 1, len(payment_city.columns))
          layer3 = np.linspace(0, 1, 5)
          norm = mcolors.Normalize(vmin=payment_city.values.min(), vmax=payment_city.va
          for i, payment in enumerate(payment_city.index):
              ax.scatter([0]*1, [layer1[i]]*1, s=2000, color='#FF6B6B', alpha=0.8)
              ax.text(0, layer1[i], payment, ha='center', va='center', fontweight='bold
```

```
for j, city in enumerate(payment_city.columns):
        weight = norm(payment_city.loc[payment, city])
        ax.plot([0.3, 0.7], [layer1[i], layer2[j]],
                color=plt.cm.viridis(weight),
                alpha=weight*0.8+0.2,
                linewidth=weight*5+1)
        ax.scatter([1]*1, [layer2[j]]*1, s=2000, color='#4ECDC4', alpha=0.8)
        ax.text(1, layer2[j], city, ha='center', va='center', fontweight='bol
        for k in range(len(layer3)):
            ax.plot([1.3, 1.7], [layer2[j], layer3[k]],
                     color=plt.cm.viridis(weight),
                     alpha=weight*0.5+0.1,
                     linewidth=weight*3+0.5)
output_labels = ['Very Low', 'Low', 'Medium', 'High', 'Very High']
for k in range(len(layer3)):
    ax.scatter([2]*1, [layer3[k]]*1, s=2000, color='#45B7D1', alpha=0.8)
    ax.text(2, layer3[k], output_labels[k], ha='center', va='center', fontwei
sm = plt.cm.ScalarMappable(cmap='viridis', norm=norm)
sm.set array([])
cbar = plt.colorbar(sm, ax=ax, pad=0.01)
cbar.set_label('Sales Quantity', rotation=270, labelpad=15)
ax.set title("Neural Network Activation Map of Sales\nPayment Method-City Int
             pad=20, fontsize=14, fontweight='bold')
ax.set_xlim(-0.2, 2.2)
ax.set_ylim(-0.1, 1.1)
ax.axis('off')
# Efsane (Legend) elementlerini tanımlarken eksik parantez kapanışı düzeltild
legend elements = [
    Line2D([0], [0], color='black', lw=4, label='Strong Connection'),
    Line2D([0], [0], color='black', lw=1, label='Weak Link'),
    Line2D([0], [0], marker='o', color='w', label='Entry Tier (Payment)',
           markerfacecolor='#FF6B6B', markersize=15),
    Line2D([0], [0], marker='o', color='w', label='Hidden Layer (City)',
           markerfacecolor='#4ECDC4', markersize=15),
    Line2D([0], [0], marker='o', color='w', label='Output Layer (Sales)',
           markerfacecolor='#45B7D1', markersize=15)
] # Burada parantez doğru şekilde kapanıyor.
ax.legend(handles=legend elements, loc='upper left', bbox to anchor=(1, 1))
plt.show()
                 Neural Network Activation Map of Sales
                    Payment Method-City Interaction
                                                                       trong Connection
                                                                       ፯ቲያ<sub>ያ</sub>ርቨer (Payment)
                                                                          Layer (City)
                                                                       utput Layer (Sales)
                                                                       40000
```



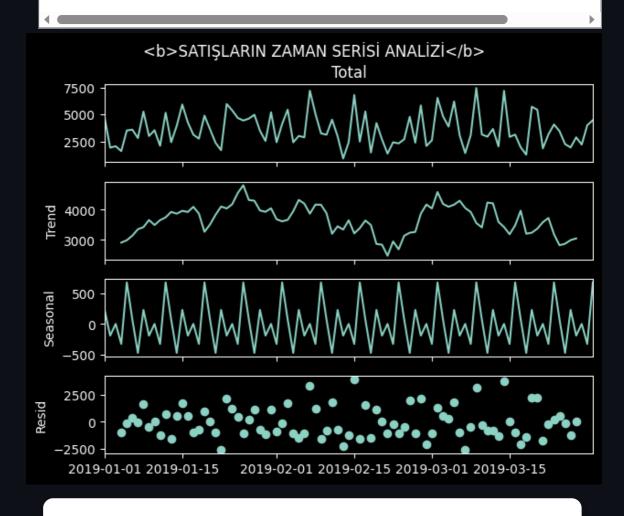
```
In [13]:
```

```
import matplotlib.pyplot as plt
import networkx as nx
G_payment = nx.from_pandas_edgelist(df, source='City', target='Payment', edge
pos1 = nx.spring_layout(G_payment, k=0.5)
node_colors1 = ['#FFD700' if node in df['City'].unique() else '#191970' for n
G_product = nx.from_pandas_edgelist(df, source='Customer type', target='Produ
pos2 = nx.spring_layout(G_product)
fig, axes = plt.subplots(1, 2, figsize=(20, 10))
plt.sca(axes[0])
nx.draw(G_payment, pos1, with_labels=True, node_color=node_colors1,
        node_size=2500, edge_color='#a29bfe', width=0.7,
        font_weight='bold', alpha=0.9, font_size=10)
axes[0].set_title("CITIES AND PAYMENT METHOD NETWORK\n(Edge Thickness = Total
plt.sca(axes[1])
nx.draw(G_product, pos2, with_labels=True, node_color='#FF4500',
        node size=2000, edge color='#FFD700', width=0.5,
        font_weight='bold', alpha=0.8, font_size=10)
axes[1].set title("GALACTIC NETWORK: CUSTOMER TYPES AND PRODUCT RELATIONSHIP"
plt.tight_layout()
plt.show()
```



In [14]:

from statsmodels.tsa.seasonal import seasonal_decompose result = seasonal_decompose(df.groupby('Date')['Total'].sum(), model='additiv result.plot().suptitle('SATIŞLARIN ZAMAN SERİSİ ANALİZİ', y=1.02) plt.show()















Food and \$322,966 Beverages

7.0/10

1,000



🔍 CRITICAL FINDINGS



E-wallet 34.5%

Credit Card 31.1%

Cash 34.4%

Gender Ratio

50.1% 49.9%

Female 50.1% | Mal 49.9%

TEMPORAL TRENDS

Weekly Growth & Trends

☑ Average Weekly Growth: 2.3%

- Electronics saw a +14% surge 📱
- Saturdays drive 22% more sales

9 VISUAL INSIGHTS

1. Sales Wind Veil 🔼

Insight: Naypyitaw soars in Health & Beauty with top sales and ratings! ∰

2. Payment Magic Carpet

Insight: Naypyitaw's Ewallet flies high with female-driven sales!



3. Rating Ink Drops 👌

Insight: Yangon's Electronic Accessories shine bright in sales and ratings! 🞇



M CONCLUSION

This analysis highlights Naypyitaw's dominance in digital payments and Yangon's lead in electronics. These insights are pure gold for future strategies!

