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The principle of relatedness

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structure of lecture

1. relatedness and regional diversification
2. agents of (structural) change
3. smart specialisation policy



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regional diversification

- regions need to **diversify** into new activities to secure long-term economic development
- but their **capacity** to do so **differs**
- how do regions create **new activities**?: new activities do **not start from scratch**
- **local capabilities** (knowledge, skills, networks, institutions) condition which new activities will be feasible to develop in a region
- local capabilities provide **opportunities** but also set **limits** to the diversification process in a region



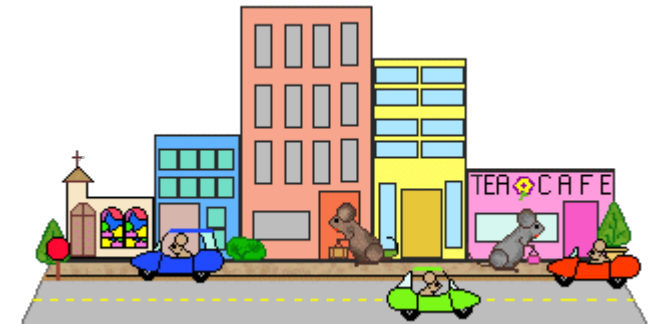
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related diversification

unrelated diversification

region A

region B



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studies: **related diversification is rule**, unrelated diversification the exception (Hidalgo et al 2018)



regional diversification

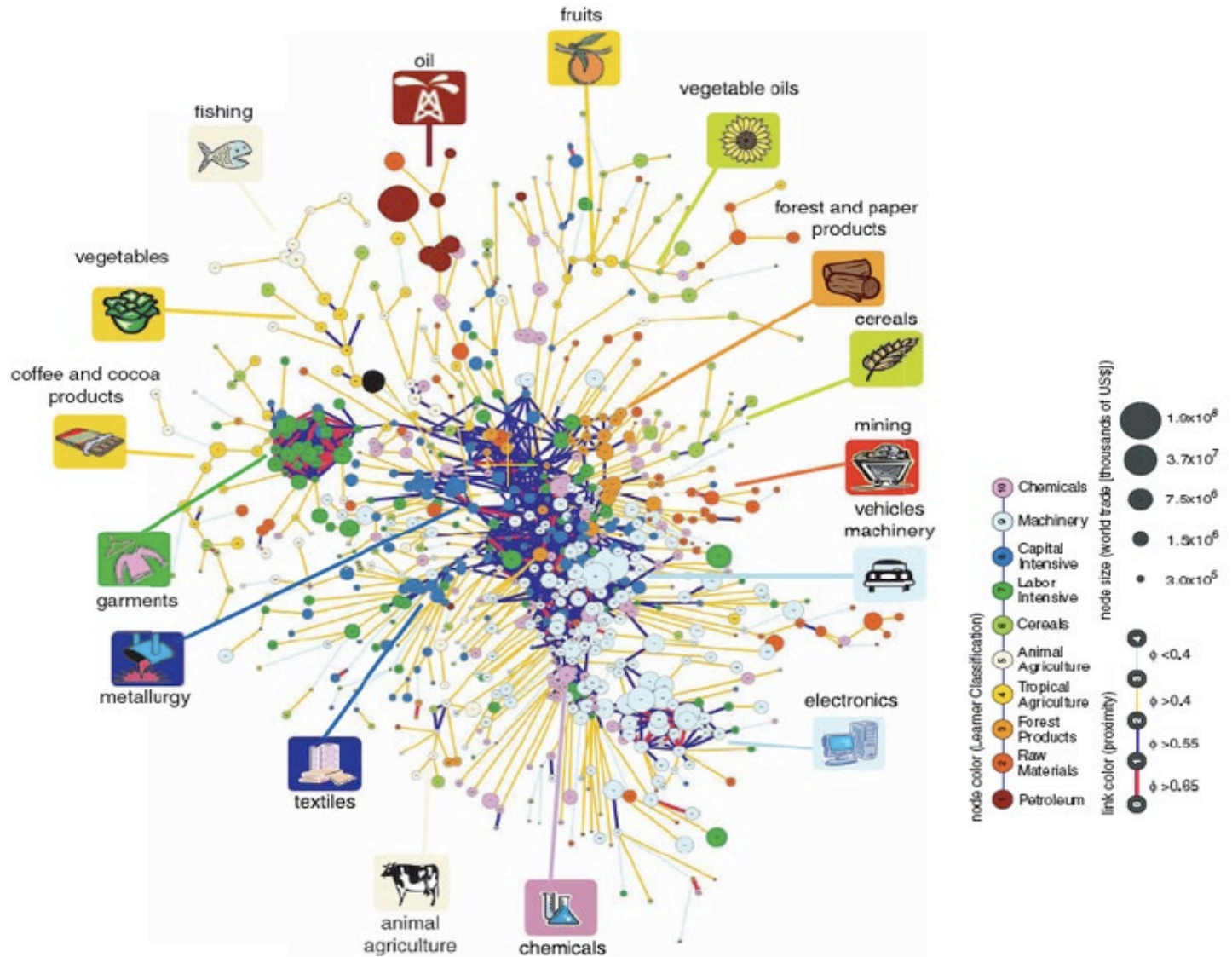
- Hidalgo, Klinger, Barabasi and Hausmann (2007)
 - how countries build CA in **new export products**
 - **national capabilities** condition which new export products will be feasible to develop
 - **product space: relatedness** between products based on co-occurrence of products in countries' export portfolios
 - countries develop new export products that are **closely related** to existing export products
 - countries with **related variety** have more opportunities to diversify and sustain higher economic growth rates





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product space

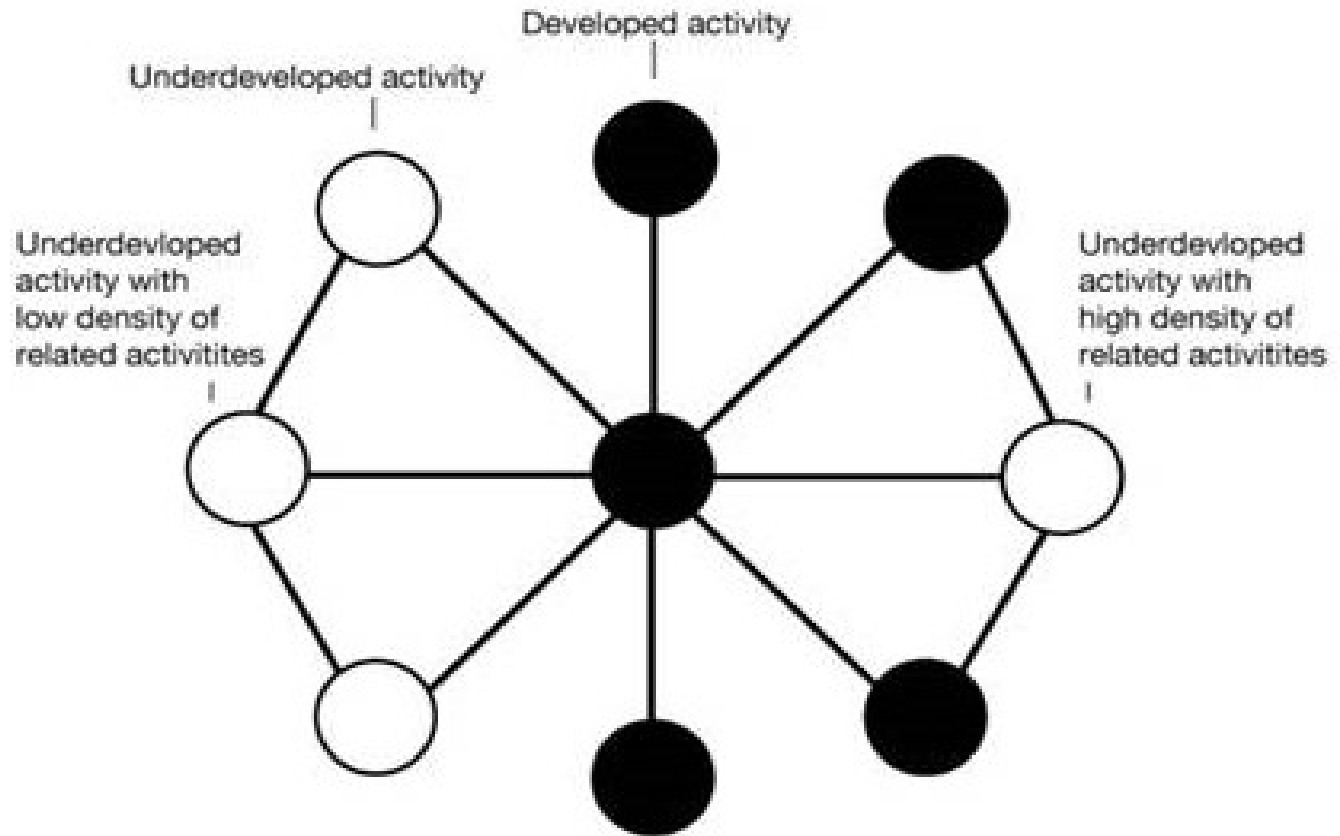


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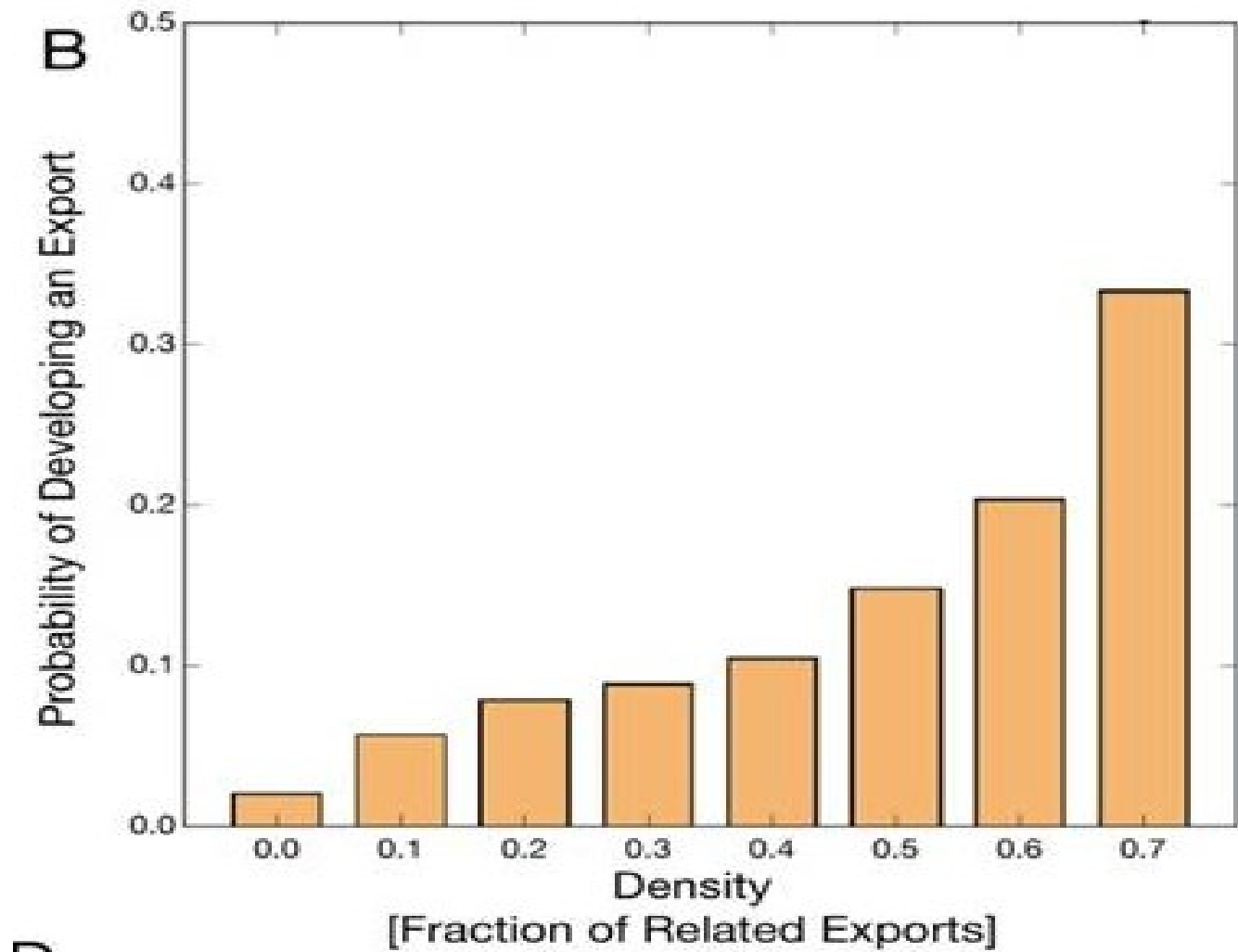
related diversification in regions



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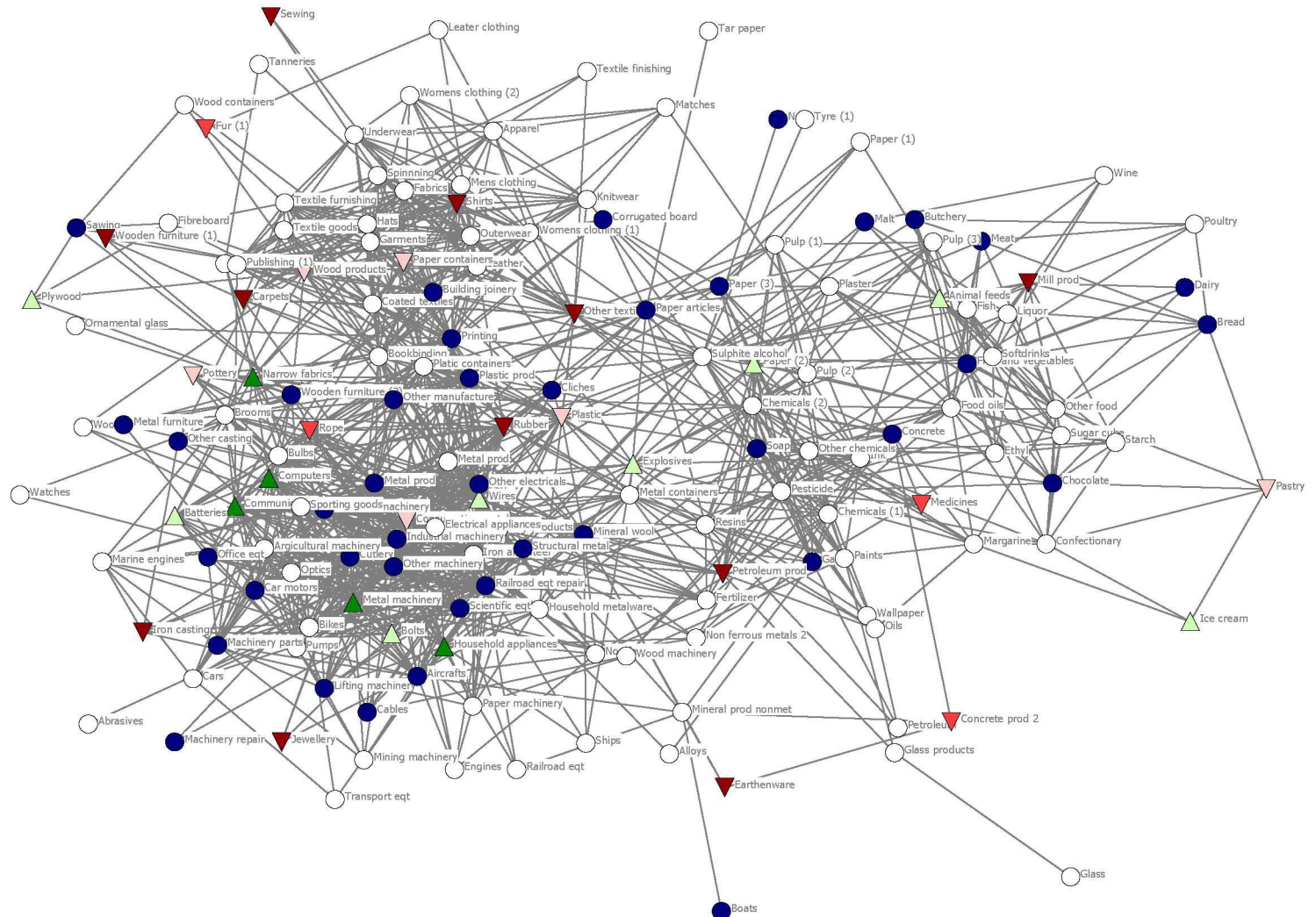
related diversification in regions





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diversification in Linköping region (Neffke et al. 2011)



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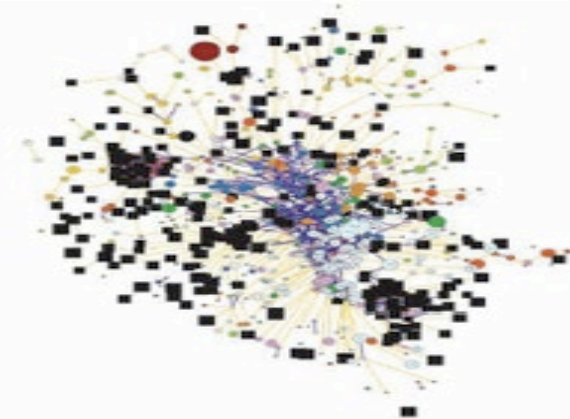
(Hidalgo et al)



Industrialized
Countries



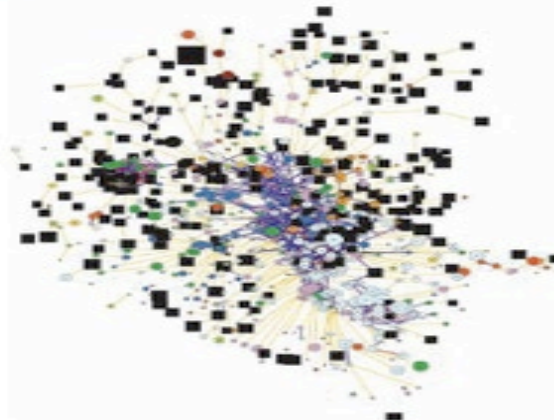
East Asia
Pacific



Latin America
and
the Caribbean



Sub-Saharan
Africa



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regional diversification

- other relatedness measures (Boschma 2017), e.g.:
 - **technology space**: relatedness between technologies: co-occurrence of technology classes on patent documents
 - **solar technology space**: relatedness between solar technologies and with other technologies
 - **industry space**: relatedness between industries: based on similarities of skills requirements: intensity of labor flows





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example of a patent document



US005410453A

United States Patent [19]

Ruskouski

[11] Patent Number: 5,410,453

[45] Date of Patent: Apr. 25, 1995

[54] LIGHTING DEVICE USED IN AN EXIT SIGN

[75] Inventor: Charles R. Ruskouski, Danbury, Conn.

[73] Assignee: General Signal Corporation, Stamford, Conn.

[21] Appl. No.: 160,583

[22] Filed: Dec. 1, 1993

[51] Int. Cl.⁵ F21V 17/04

[52] U.S. CL. 362/20; 362/249; 362/240; 362/800; 362/812; 40/570

[58] Field of Search 362/812, 800, 31, 20, 362/240, 250, 249; 40/570, 564, 580, 573

[56] References Cited

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Dual-Lite brochure—We've Created A Masterpiece. Again.

Primary Examiner—Ira S. Lazarus

Assistant Examiner—Thomas M. Sember

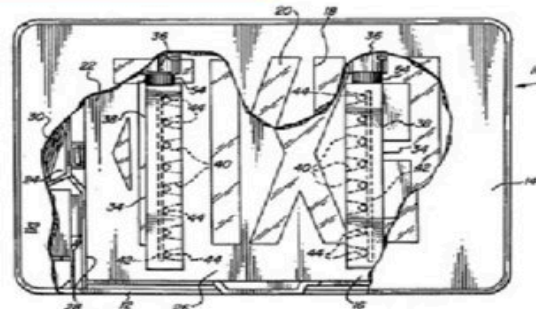
Attorney, Agent, or Firm—Ware, Fressola, Van Der Sluys & Adolphson

[57]

ABSTRACT

In a lighting fixture such as an exit sign, a light emitting diode lighting device is provided for mating engagement with an electrical socket of the lighting fixture. The light emitting diode device has a plurality of light emitting diodes recessed in apertures for directing light into a desired illumination pattern.

37 Claims, 5 Drawing Sheets

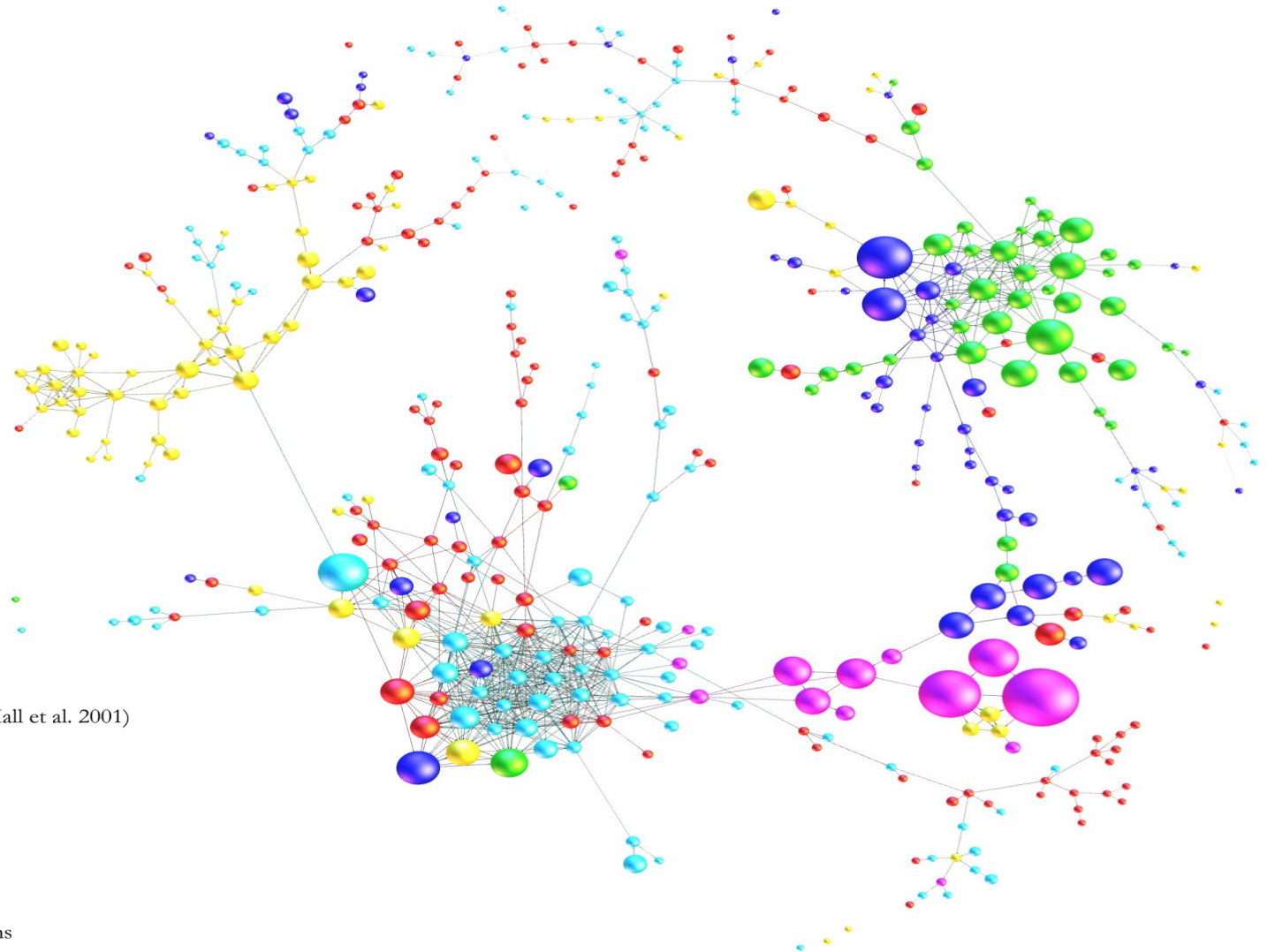


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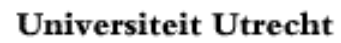
technology space (Boschma et al. 2015)



Node size: # of patents

Node color: USPTO classification (Hall et al. 2001)

- Mechanical
- Chemical
- Drugs and Medical
- Electrical and Electronic
- Computers and Communications
- Others



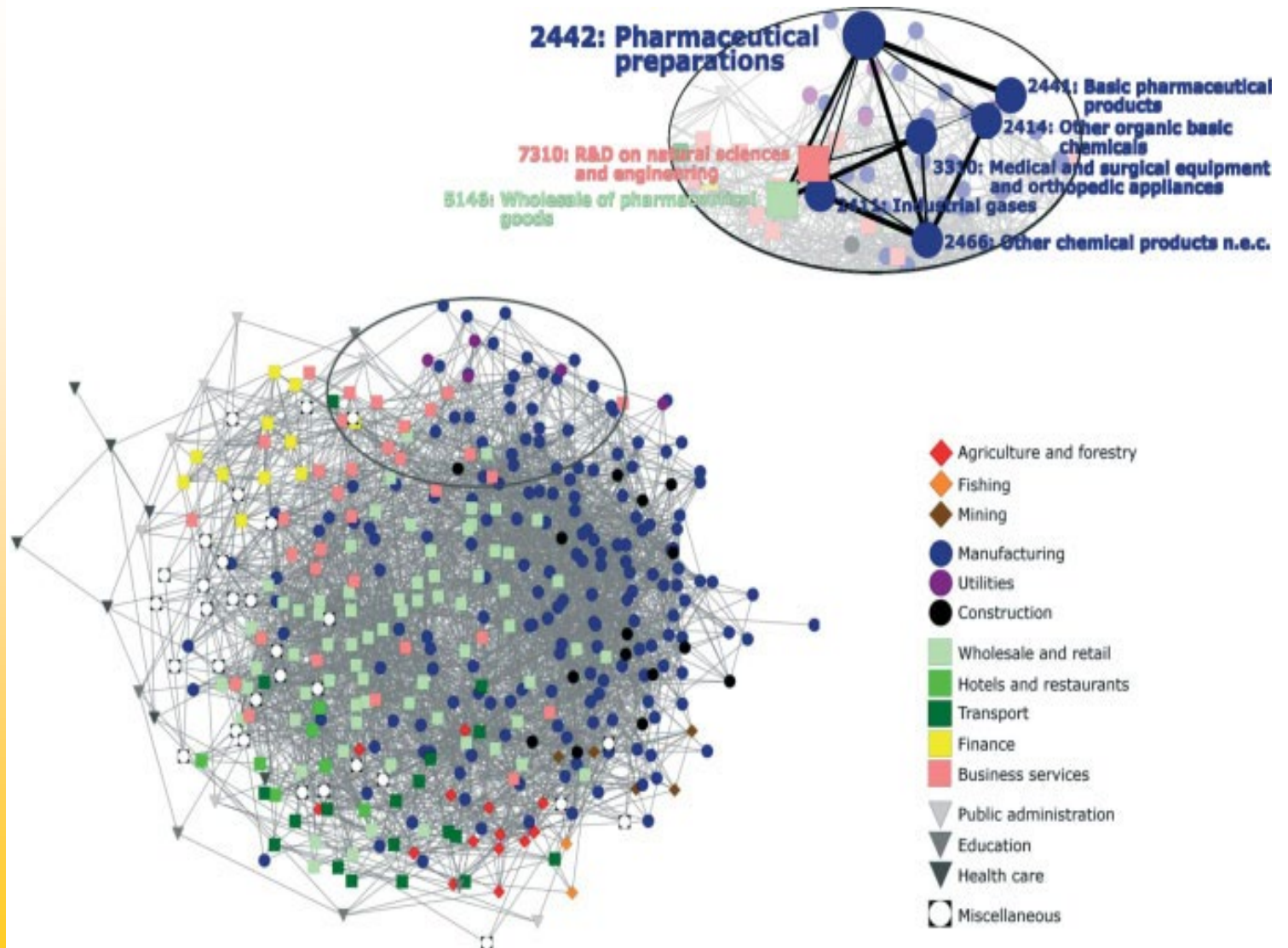
- Electrical engineering
- Instrumenten
- Chemie
- Mechanical engineering
- Overig

Bron: OECD REGPAT database



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skill space

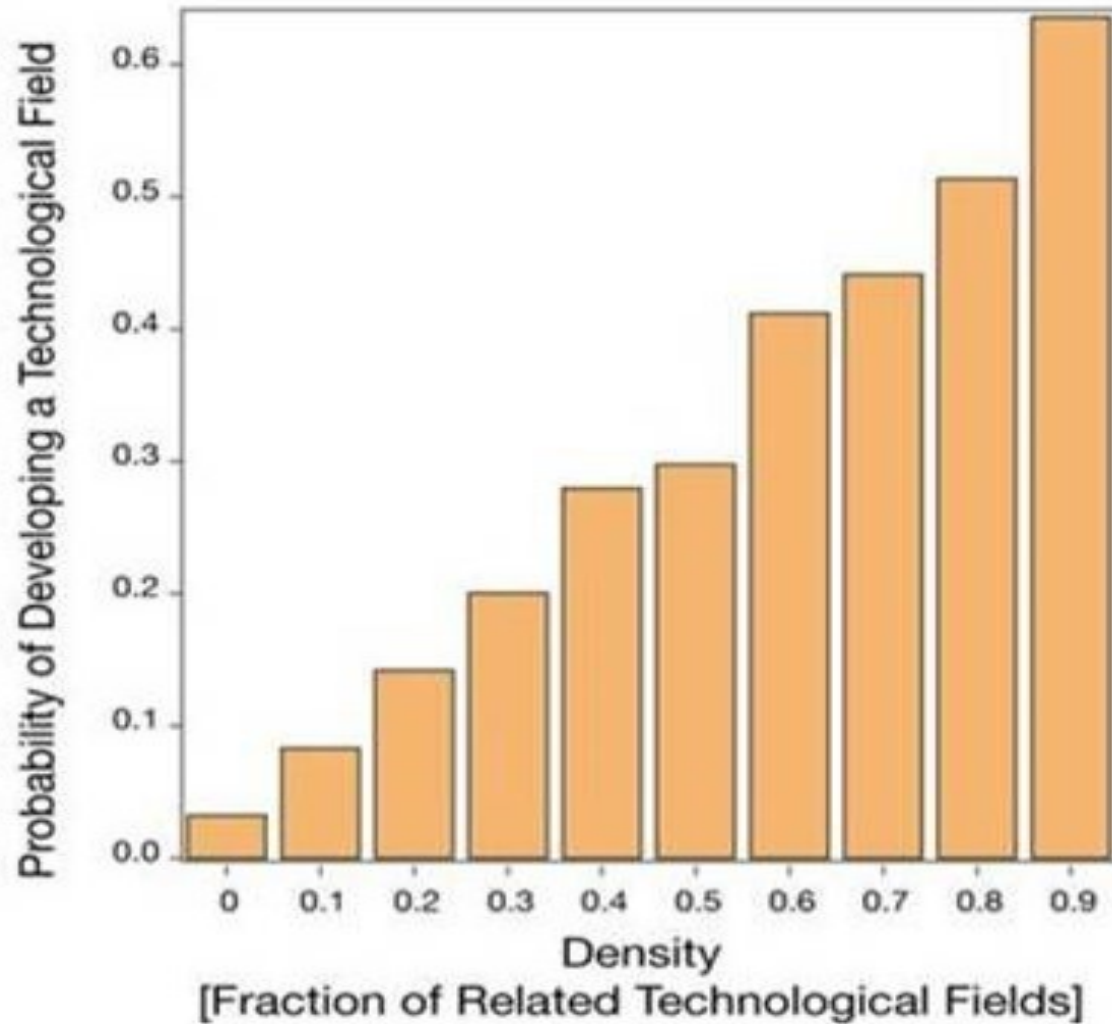


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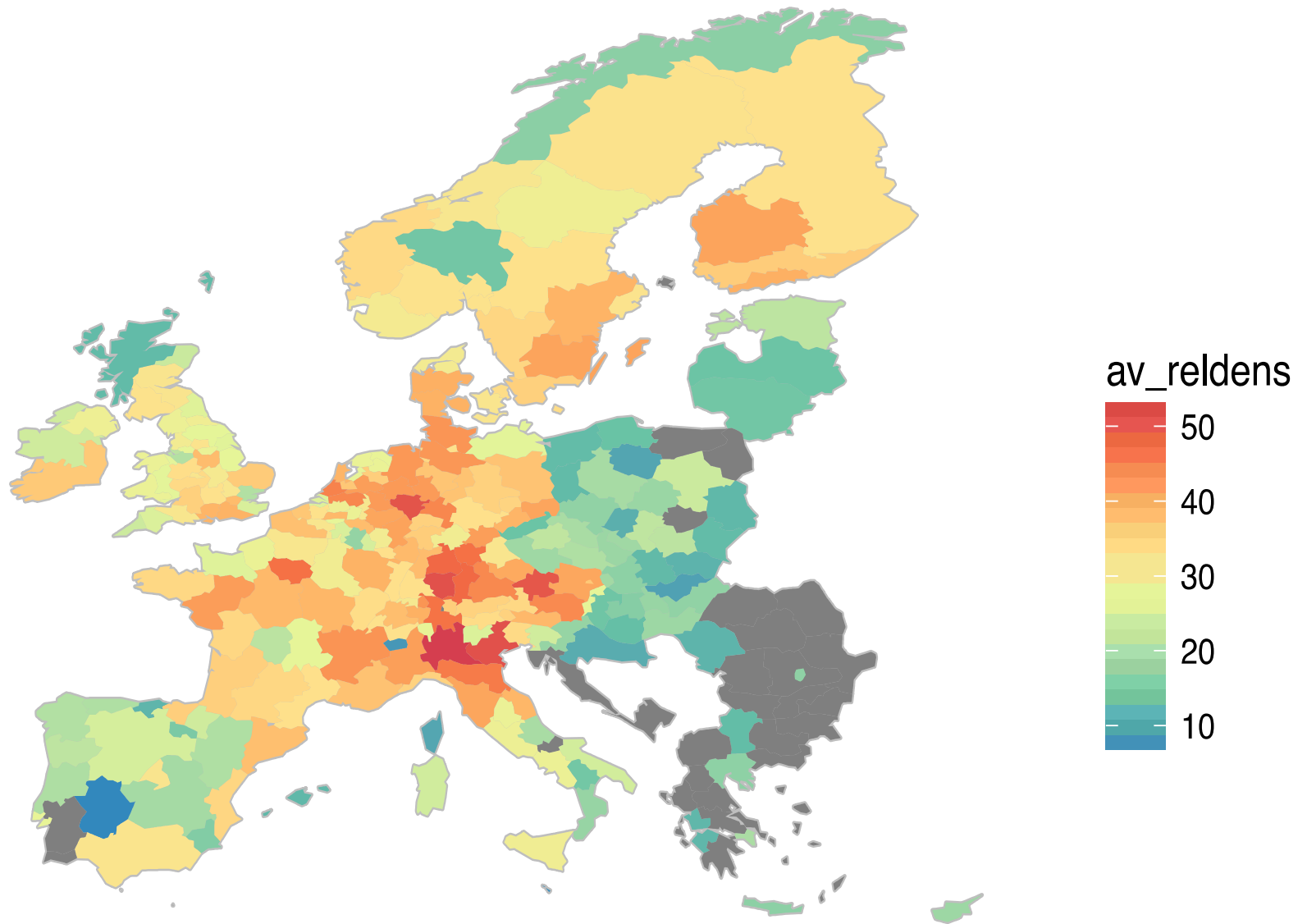
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regional diversification



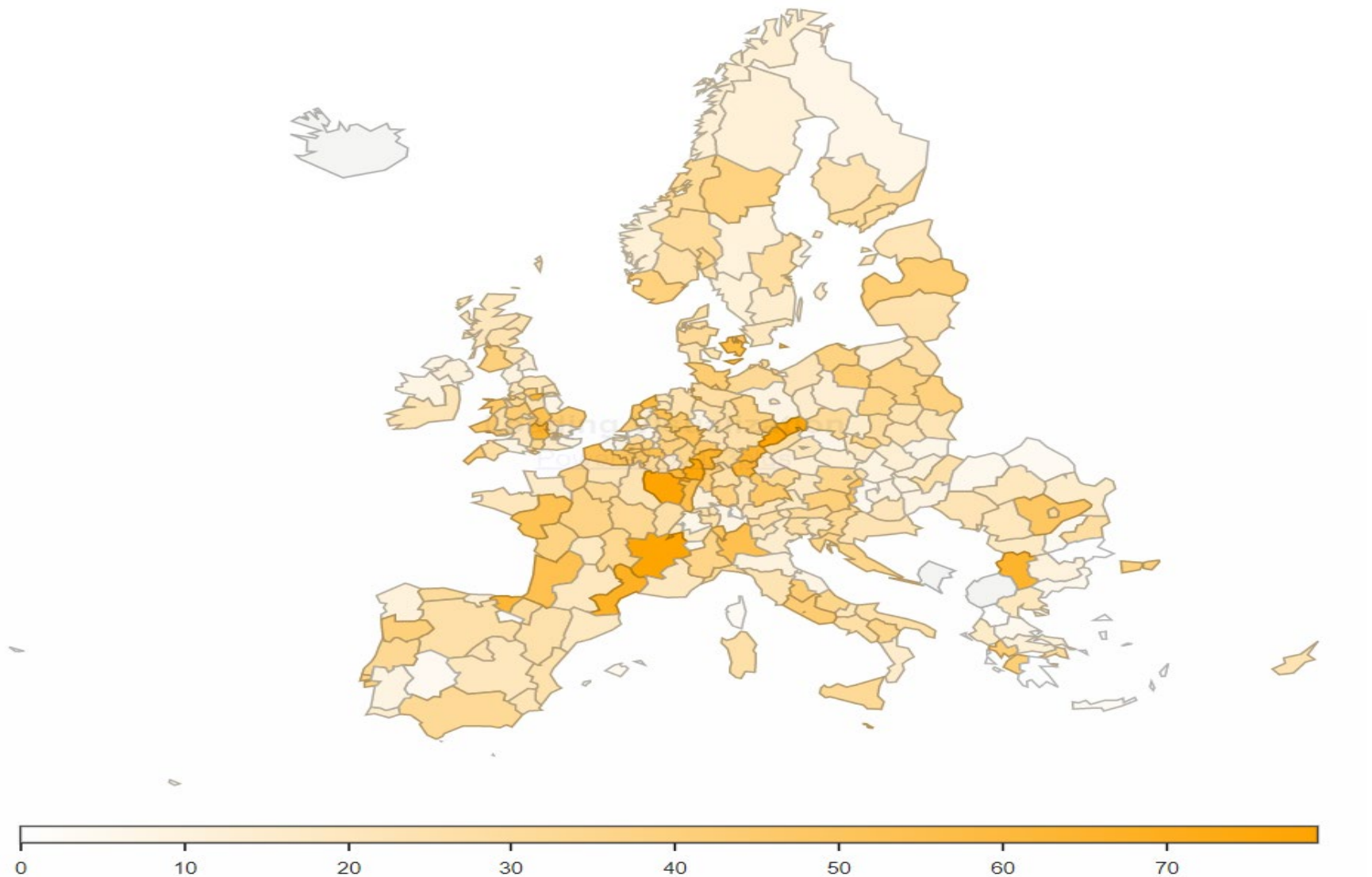
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diversification opportunities of European regions



Source: Balland et al. (2019)

diversification potential of European regions in hydrogen technology





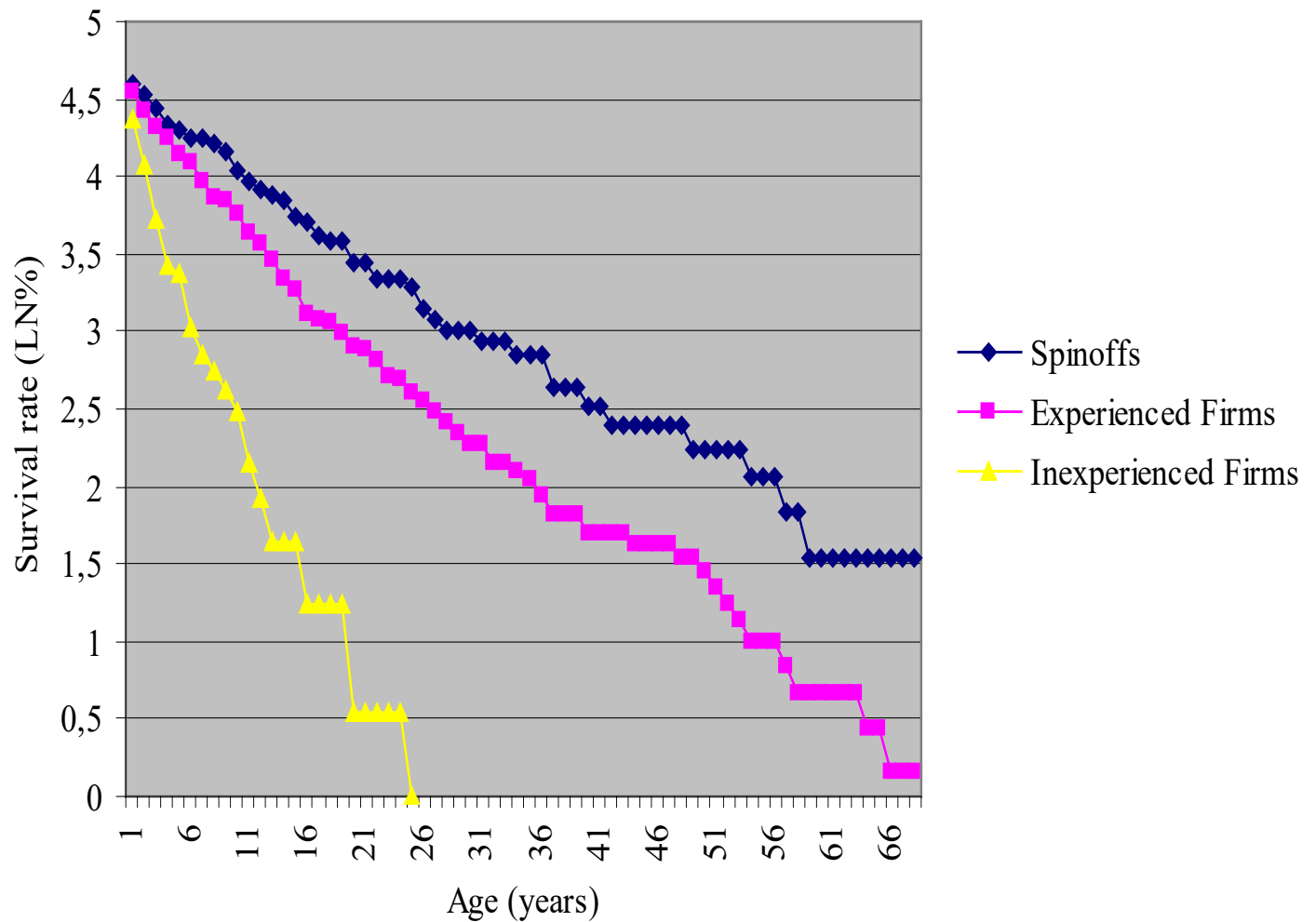
agents of change

- so regional capabilities matter, but who are the agents of change?
- what kind of entrepreneurs drive this process of regional branching?
 - experienced entrepreneurs with relevant knowledge from related industries are crucial in the formative stage of a new industry in a region (Klepper 2007): higher survival rate
 - regions with related industries have a higher probability to develop the industry: positive effect of related-industry externalities on survival (Boschma and Wenting 2007)





agents of change





Boschma and Wenting (2007) on rise of British car industry

| Table 1. Estimation results of the Cox regressions | | | | | |
|---|----------|----------|----------|----------|----------|
| (standard errors in parentheses) | | | | | |
| <i>LOCREL</i> | -0.202** | -0.266** | -0.241** | -0.215** | -0.346* |
| | 0.069 | 0.073 | 0.075 | 0.076 | 0.139 |
| <i>URBECON</i> | 0.041 | 0.048 | 0.061 | 0.052 | 0.166 |
| | 0.053 | 0.053 | 0.053 | 0.053 | 0.094 |
| <i>LOCECON</i> | 0.025** | 0.030** | 0.029** | 0.028** | 0.026 |
| | 0.007 | 0.008 | 0.008 | 0.008 | 0.016 |
| <i>ENTR1</i> | | -0.370** | -0.313* | -0.292* | |
| | | 0.143 | 0.144 | 0.145 | |
| <i>ENTR2</i> | | -0.193 | -0.158 | -0.148 | |
| | | 0.149 | 0.148 | 0.149 | |
| <i>EXPEF</i> | | | -0.853** | -0.864** | -0.978** |
| | | | 0.154 | 0.154 | 0.310 |
| <i>SPINOF</i> | | | -1.293** | -0.300 | -0.607 |
| | | | 0.197 | 0.483 | 1.023 |
| <i>PARENTS</i> | | | | -0.356* | -0.280 |
| | | | | 0.165 | 0.344 |
| <i>Chi-square</i> | 13.121** | 20.191** | 72.390** | 75.390** | 24.442** |
| <i>-2 Log Likelihood</i> | 3626,713 | 3606,509 | 3565,284 | 3560,668 | 1027,602 |
| | N=380 | N=380 | N=380 | N=380 | N=133 |
| ** significant at the 0.01 level | | | | | |
| * significant at the 0.05 level | | | | | |



agents of change

- entrepreneurs from related local industries induce new industry formation in a region
- entrepreneurs create structural change in short run, but less in long run due to high failure in region with unrelated activities (Neffke et al. 2012)
- new subsidiaries are key agents of structural change in long run: to survive, they depend less on related employment in region (see Elekes et al. 2019, EG: effect of MNE's)
- structural change has to be brought in primarily by actors from outside the region (Neffke et al. 2018)





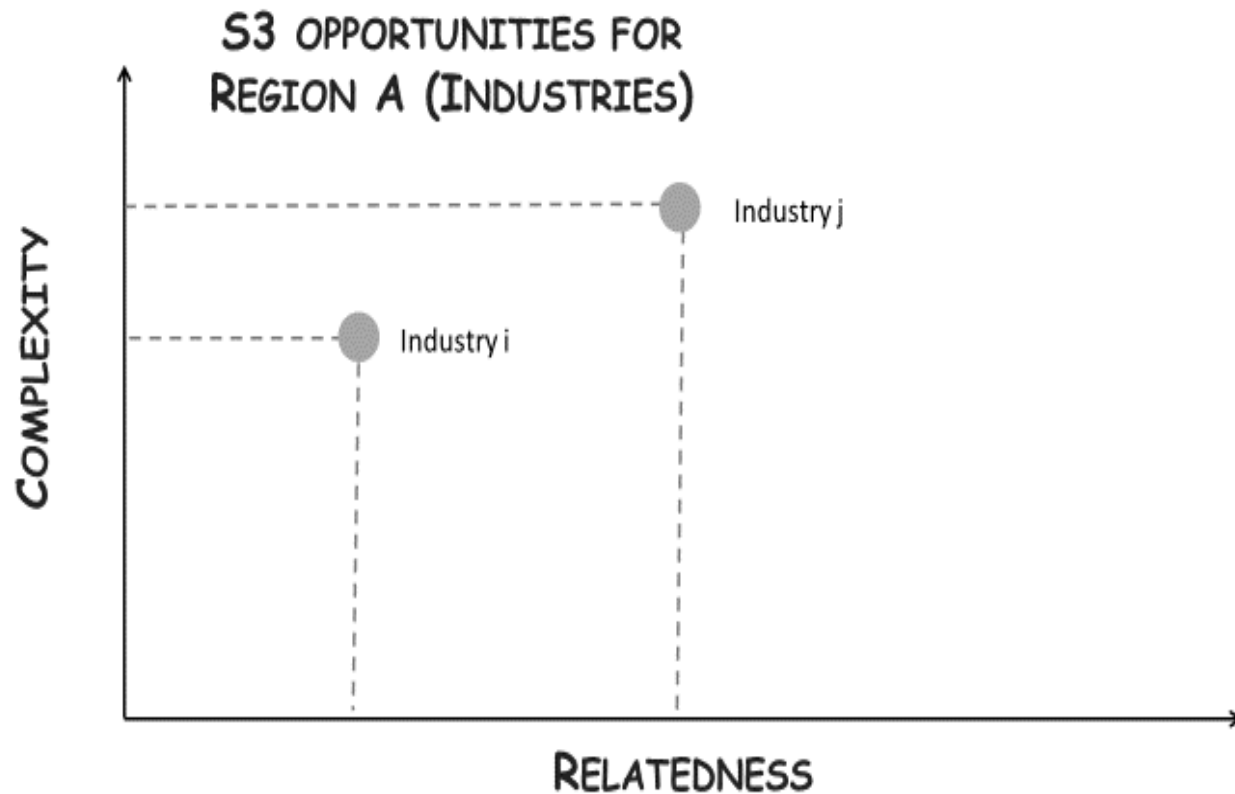
smart specialization policy

- EEG has been influential in the EU: smart specialization policy
- focus on **identifying possible diversification strategies** for regions, based on their **capabilities**
- **relatedness**: to assess **potential risks** of alternative diversification strategies for regions
- **complexity**: to assess **potential benefits** of policy



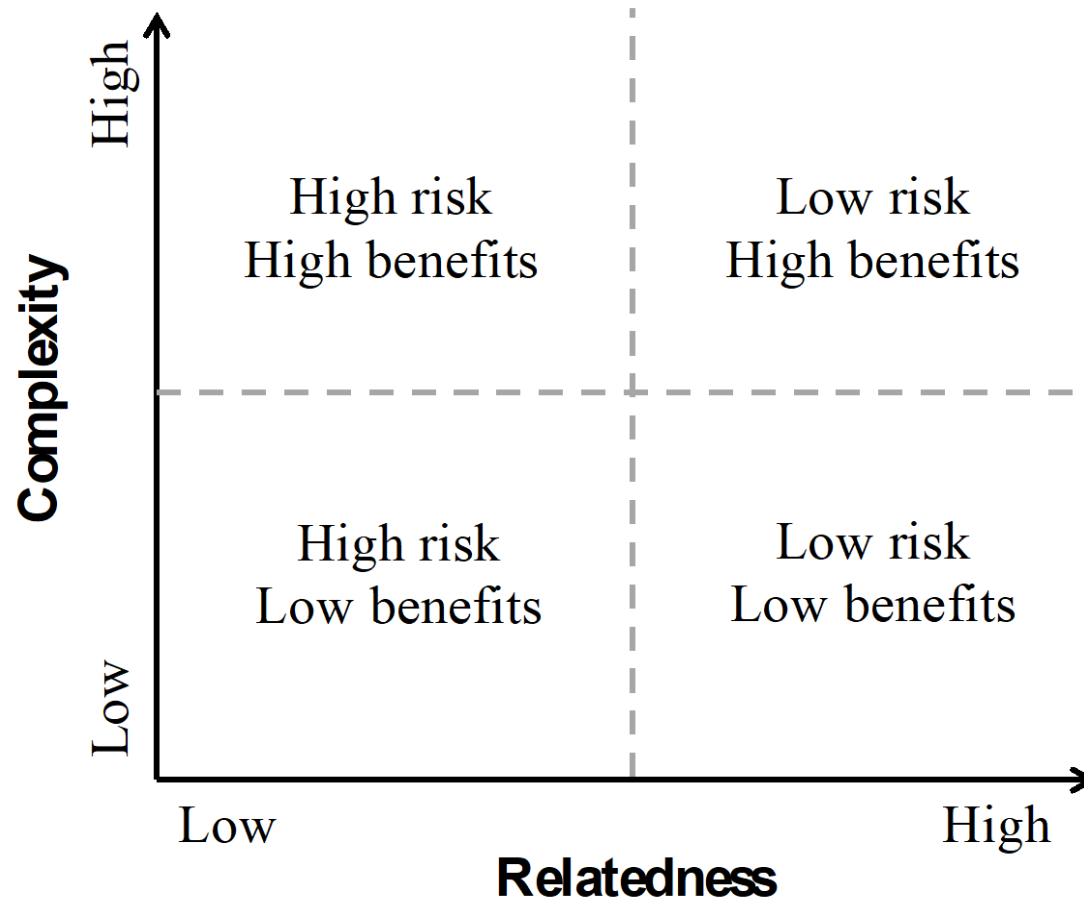


toward a new S3 framework





smart specialization policy





smart specialization policy

- **debate:** which diversification strategy?
- **critique on related diversification policy:**
 - it happens any how, so **why bother?**
 - there is a **risk of lock-in**: related diversification makes regions **more coherent** over time
 - unrelated diversification requires **new capabilities** (knowledge, skills, institutions): therefore, need for strong policy intervention





smart specialization policy

- critique on unrelated diversification policy (and what Smart Specialization was supposed to avoid):
 - high risk policy failure (also because more experimentation is required)
 - cathedrals in the desert: not sustainable in long run
 - risk of duplication, especially when policy on ‘grand challenges’ is promoted (all regions go for the same)



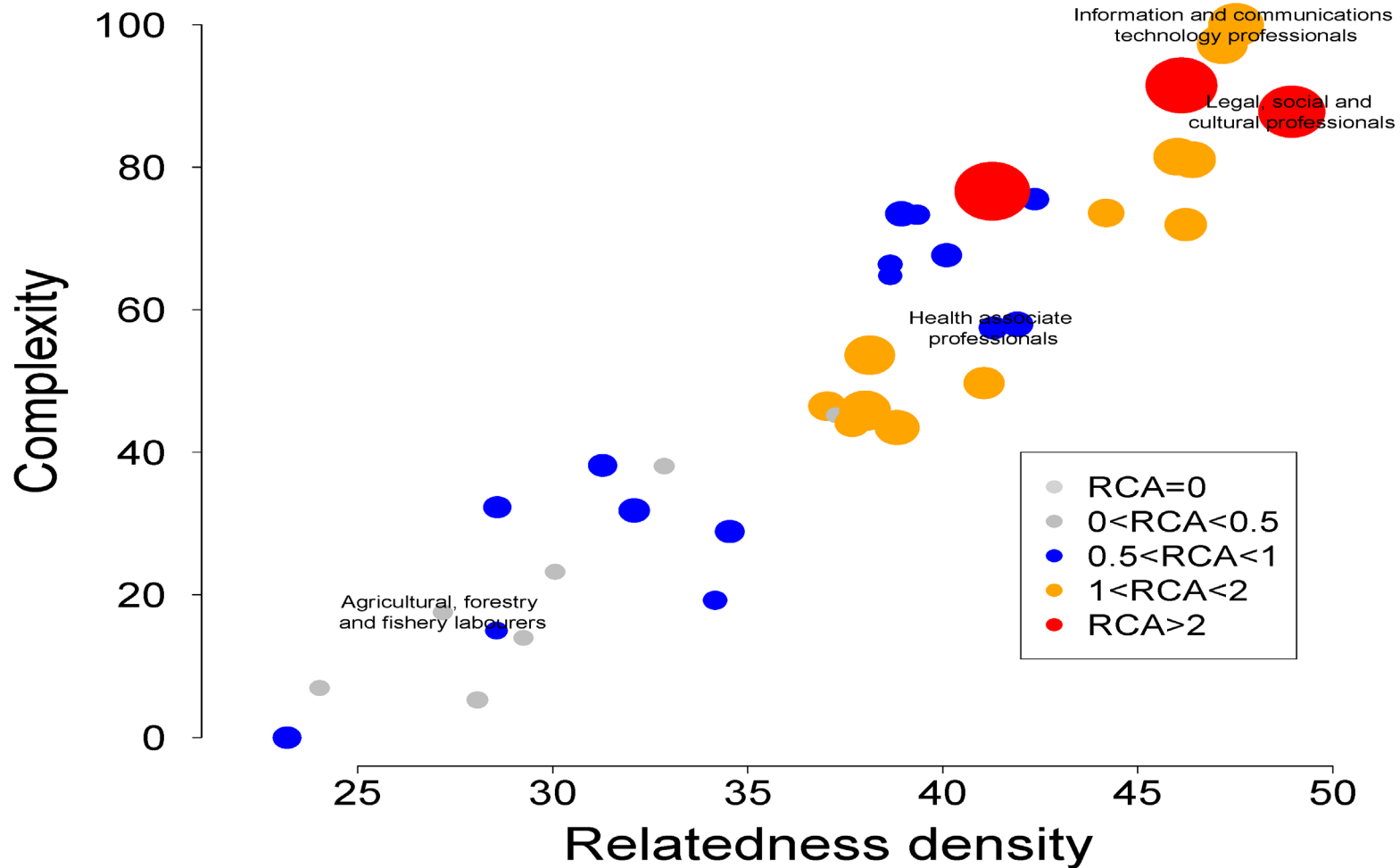


smart specialization policy

- policy focus on related or unrelated diversification depends on **region-specific context**
- **major urban regions**: related diversification provides many opportunities to move in more complex activities, but they also have favorable conditions for unrelated diversification
- **specialized old industrial regions**: unrelated diversification is needed to overcome trap of related diversification in low complex activities (Detroit)
- **peripheral regions**: related diversification provides some opportunities, but they might become trapped in a low complexity economy after some time

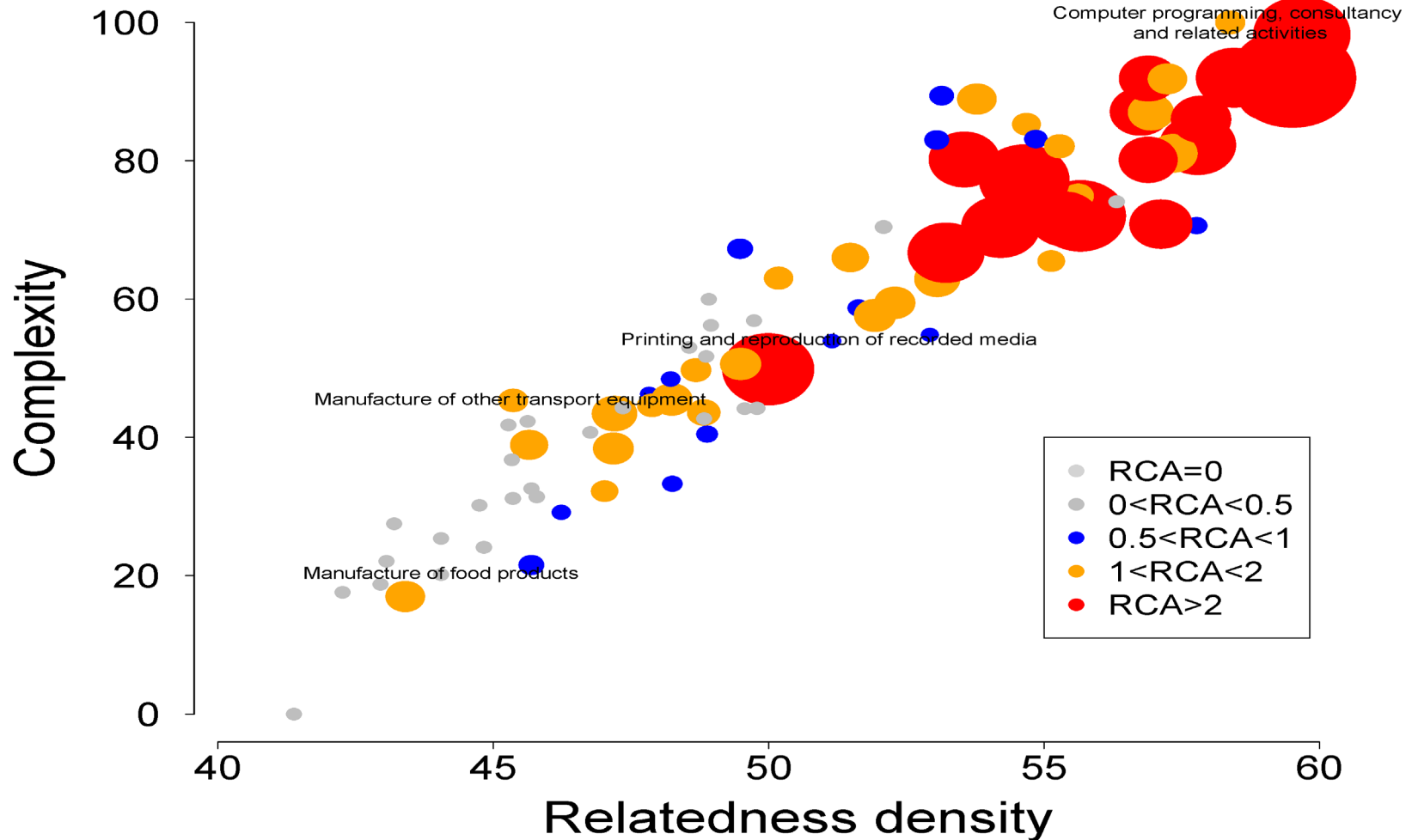
diversification opportunities in occupations

Île-de-France (FR10)



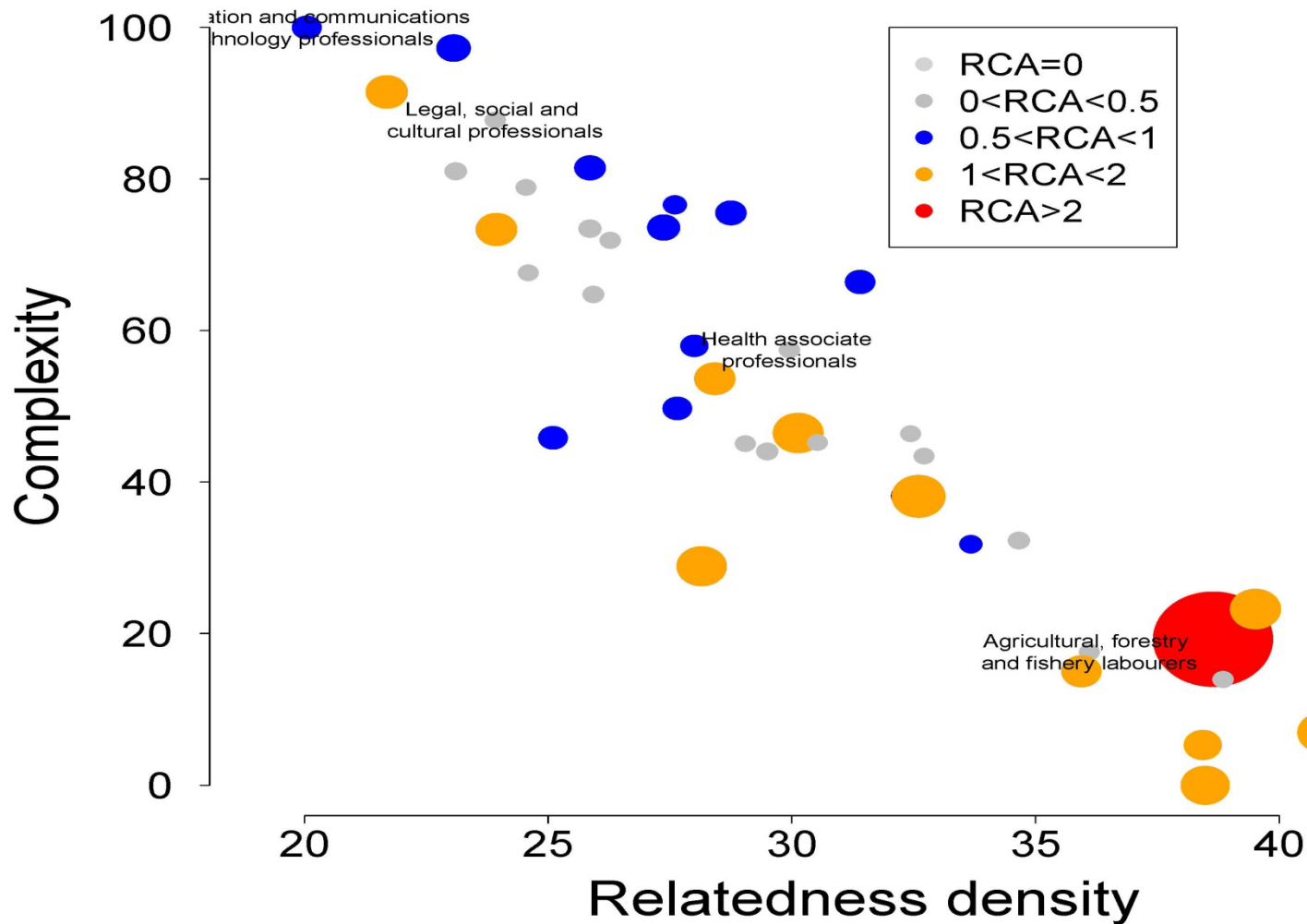
diversification opportunities in sectors

Île-de-France (FR10)



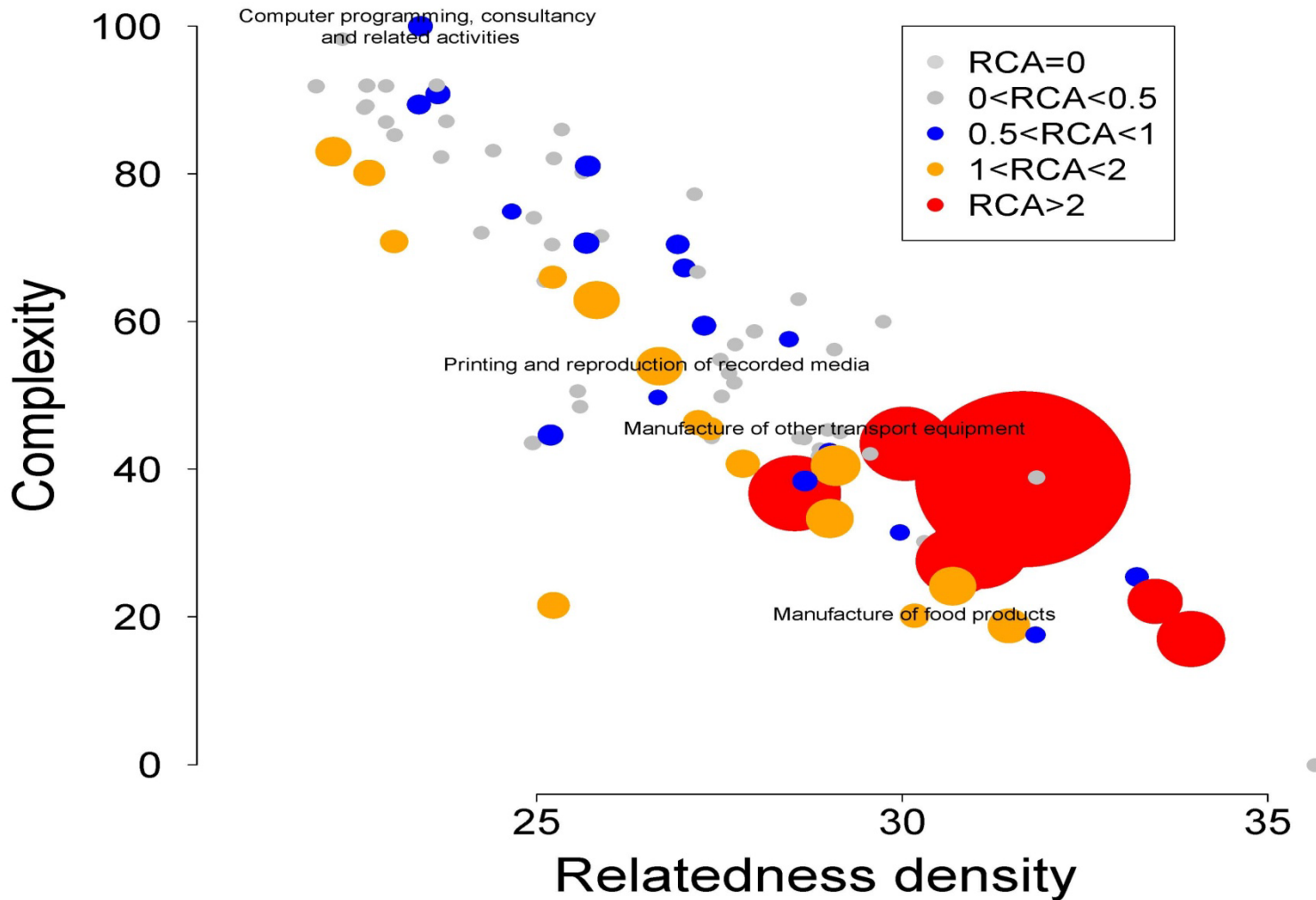
diversification opportunities in occupations

Silesia (PL22)



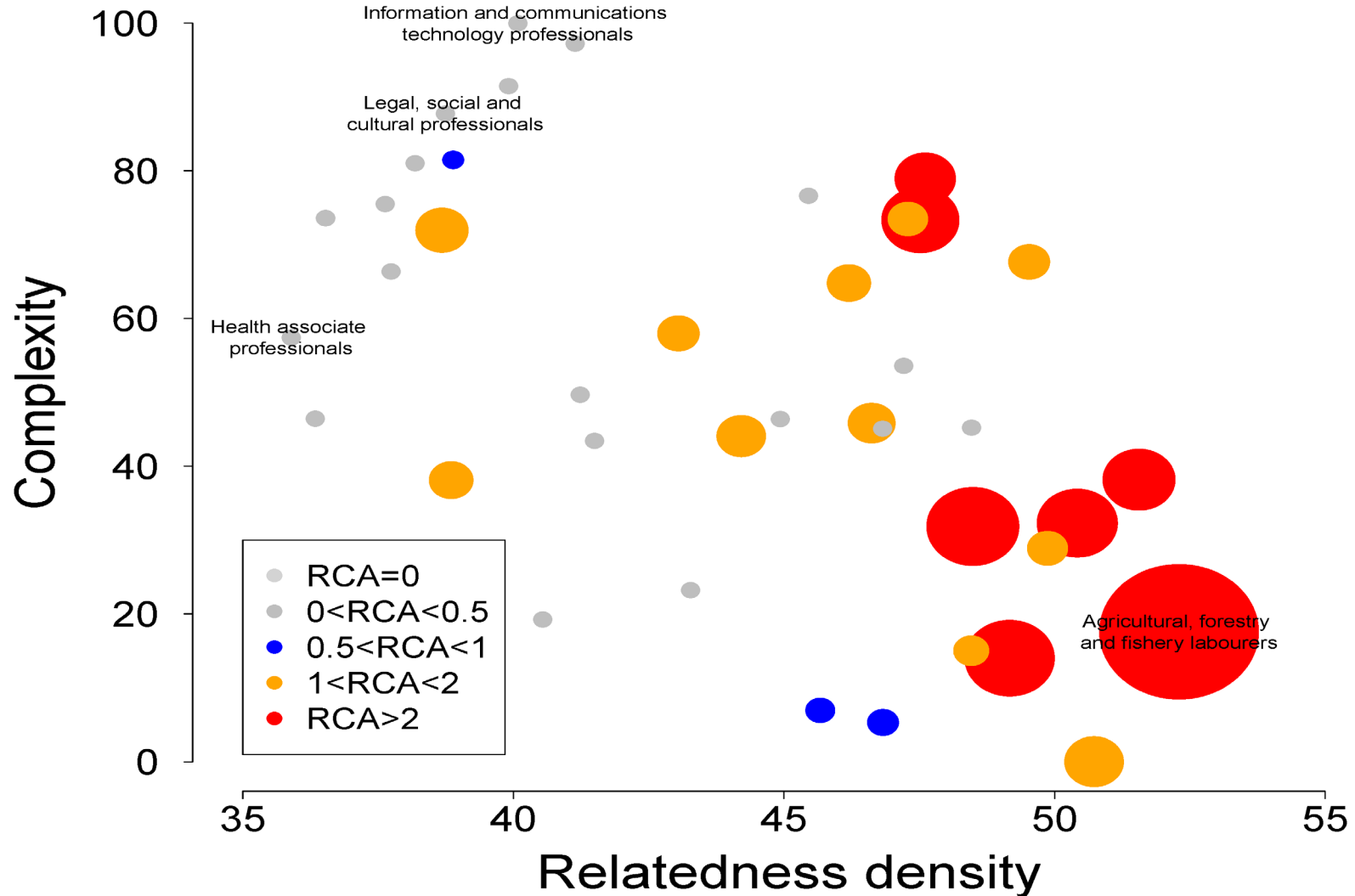
diversification opportunities in sectors

Silesia (PL22)



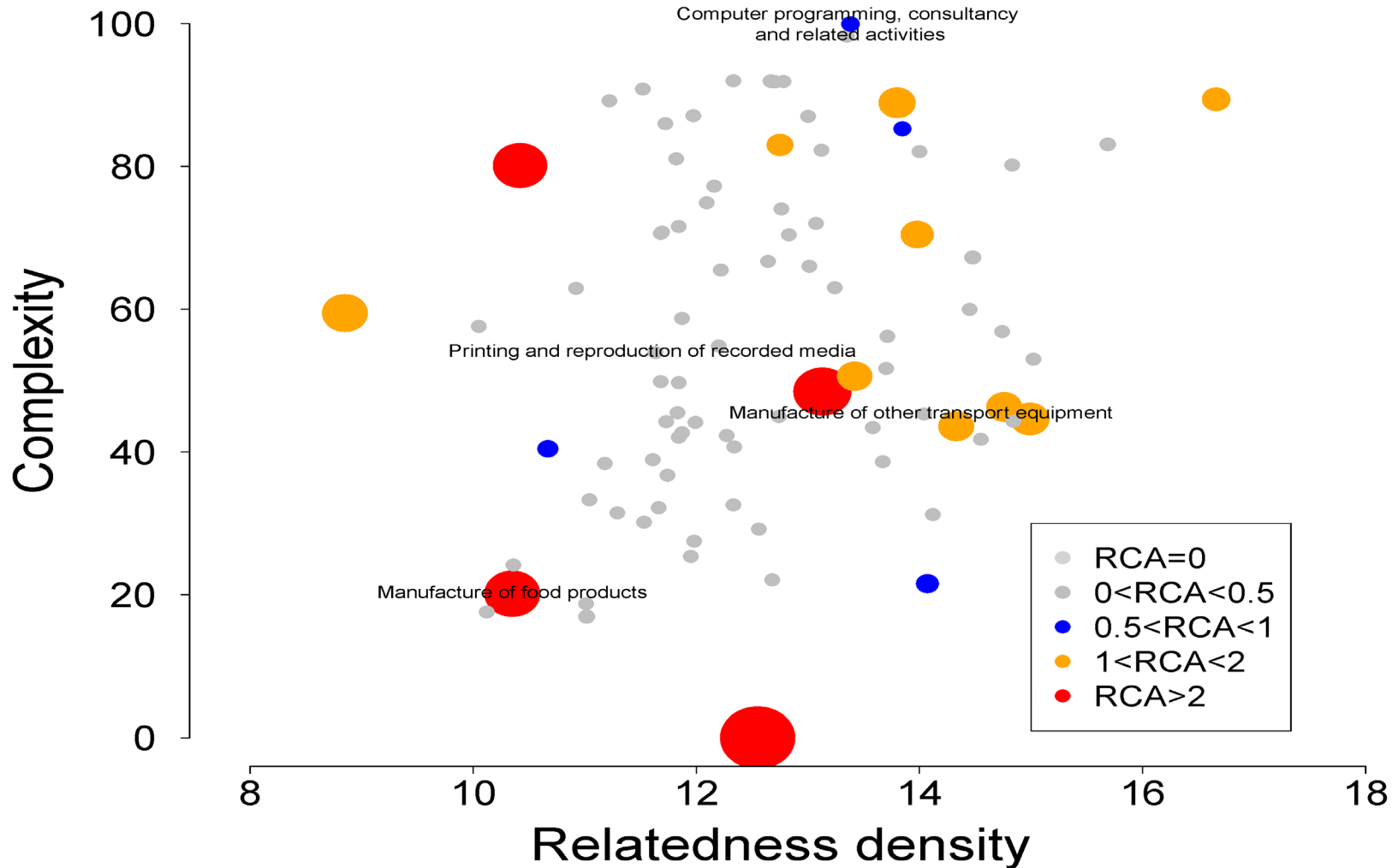
diversification opportunities in occupations

Extremadura (ES43)



diversification opportunities in sectors

Extremadura (ES43)





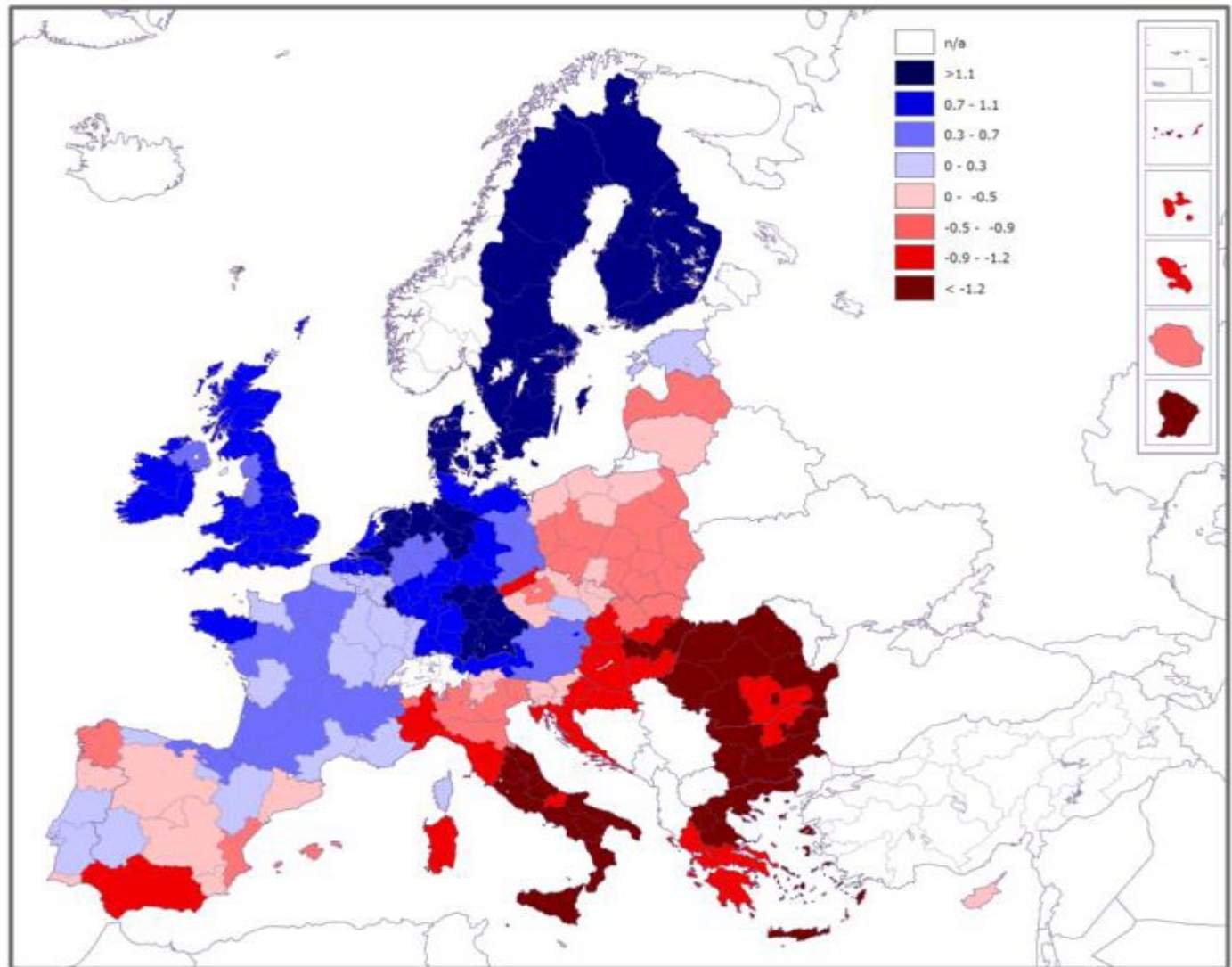
smart specialization policy

- effectiveness of policy also depends on institutional context
- institutional context differs across European regions
 - national institutions (Boschma and Capone 2015)
 - degree of political autonomy (Pike and Rodriguez Pose 2011)
 - entrepreneurial culture (Andersson and Koster 2011)
 - bridging and bonding social capital (Cortinovis et al 2017)
 - quality of government (Charron et al. 2014)
- challenge for EEG: how to design and implement policy and governance: need to connect to transition studies and political sciences





Quality of government 2017



Source: Charron and Lapuente 2018



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thank you for your attention!



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