

# INTERNSHIP IN GLOPAL CORP LOGISTICS AT OMAN



## INTERNSHIP REPORT

Submitted

By

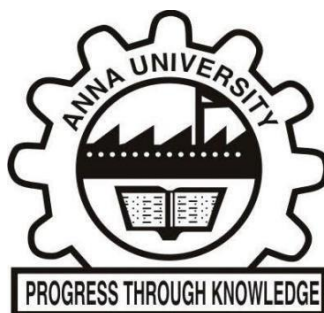
**PARTHA SARATHI R**

**(Reg. No. 715221631027)**

*In partial fulfillment for the award of the degree*

*of*

**MASTER OF BUSINESS ADMINISTRATION**



**ANNA UNIVERSITY**

**CHENNAI -600025**

**MARCH- 2022**

## **TABLE OF CONTENT**

<b>CHAPTER</b>	<b>TITLE</b>	<b>PAGE. NO</b>
I	About the company	
II	Organizational structure	
III	My Learning's about the industry and working process in the company	
IV	Intern Student Employee Duties	
V	Competitive Analysis:- SWOT	
VII	Extra-curricular activities	
VIII	Bibliography	

## **ABOUT THE COMPANY:**

- Fast growing company, based in the sultanate of Oman
- Established in 2009 (GCL)
- Freight forwarding and warehousing industry in Oman
- Freight forwarding, customs brokerage, warehousing and other Special services
- Giving qualified people, an unshakeable commitment to quality
- 7500+ Partner offices around the globe
- One of the Top 5 Logistics freight forwarding service providers in Oman
- Currently our offices are situated in OMAN, SAUDI ARABIA, INDIA, CHINA, KUWAIT, And BAHRAIN

## **OUR VISION**

- To sail through cross wind of international trade while mastering the Challenges of specific market

## **OUR STRENGTHS**

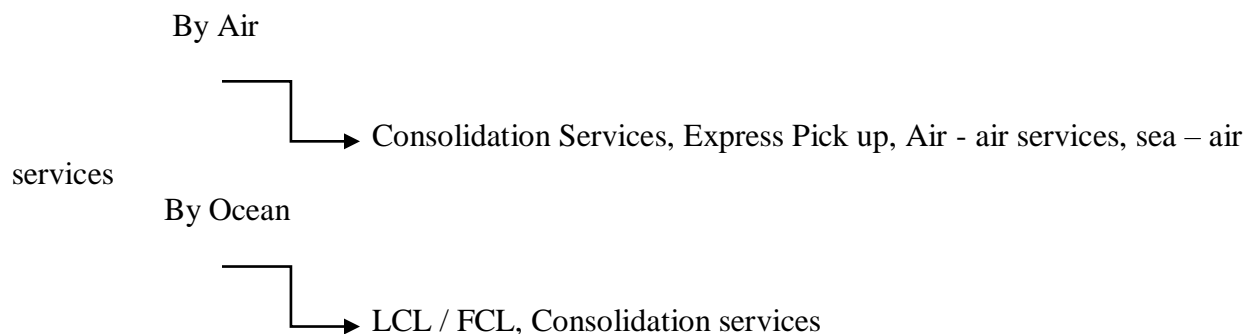
**1. People**

**2. Process**

**3. Relationship**

## **WE OFFER**

- **Freight Forwarding**



- **By Land**



- **Project Cargo**



### **Logistics services**

- Customs brokerage , Customs Documentation
- Ware housing
- Door-to-Door services
- Packing and Removals & Relocation
- NVOCC Services
- Container Services
- Lashing Services
- Vessel Handling

### **Special Services**

- Product sourcing
- IOR/EOR services
- Project Cargo
- Chartering
- Cargo Insurance
- Inspection services

### **Industry services**

- Consumer Goods
- Oil and gas
- Manufacturing
- Construction and Engineering
- Food and beverages
- Furniture

### **Benefits of Freight forwarding**

- Reliable multi-Model Freight Forwarding services
- With the support of partner network in 7500+ locations across the globe

### **Air freight**

- Speed of delivery
- Punctual delivery of your cargo

### **Sea freight**

- Cost effective Shipping
- Bulk cargo across waters
- Reliable sea freight

### **Inland Freight**

- For Economical, convenient transport over contiguous land
- Cargo shipped over our road and Railway Networks

### **Freight Consolidation**

- Combine Shipment from multiple Customer to reduce cost

### **Our Partners**

- Presence of partner's offices 7500+ locations across the globe

### **Example**

- WCA Online
- WPA The Logistics Network
- UOL ( United Ocean Lines )
- FIATA
- WFN ( World Freight Network )
- WAA ( Worldwide Air and Ocean Airlines
- PLN ( Planet Logistics Network )

### **Enquiry**

- Air Freight
- Sea Freight
- Inland Freight
- Warehouse

### **Tracking**

- Track RCL Shipment
- Track other cargo

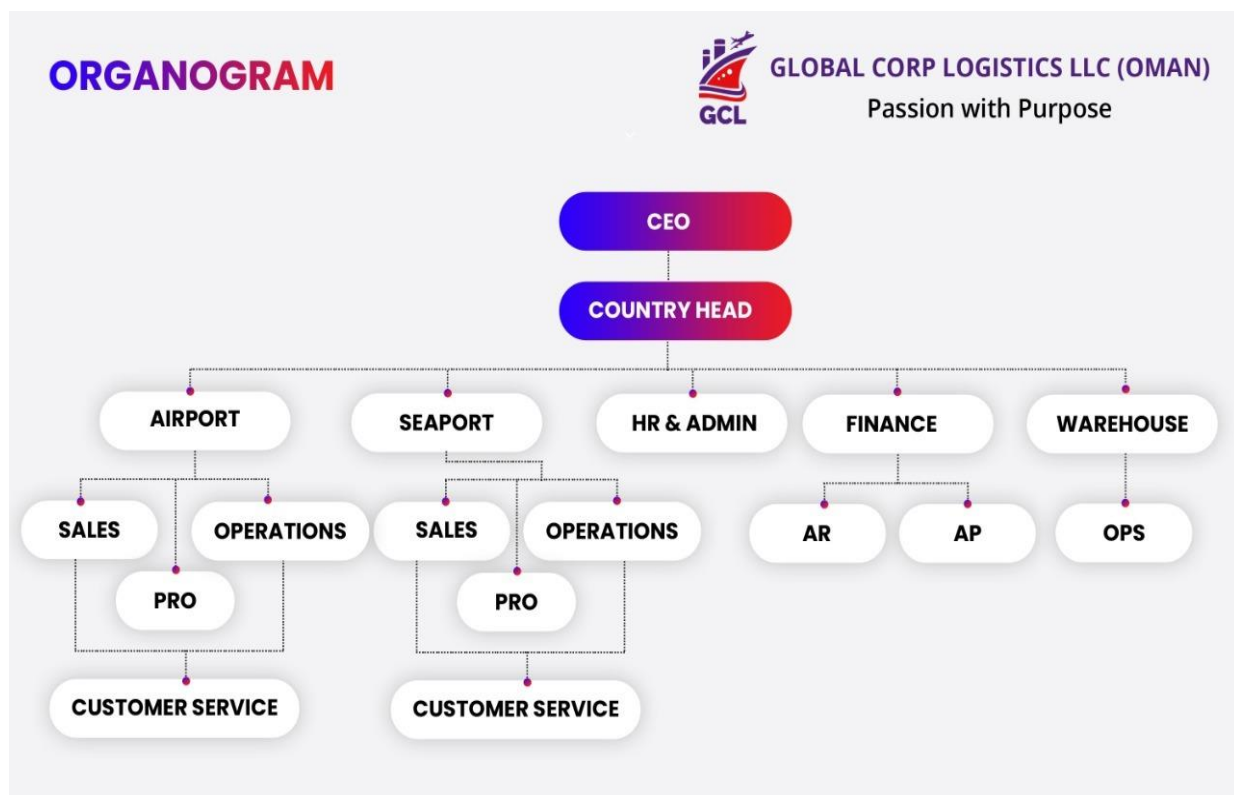
### **COMPETITORS**

- Omani Integrated logistics services SAOC
- Muscat International Shipping & Logistics
- Duqm United Logistics co LLC
- Majan Shipping & Transportation Company. DHL Express Oman

# ORGANISATIONAL STRUCTURE

## ORGANISATIONAL STRUCTURE

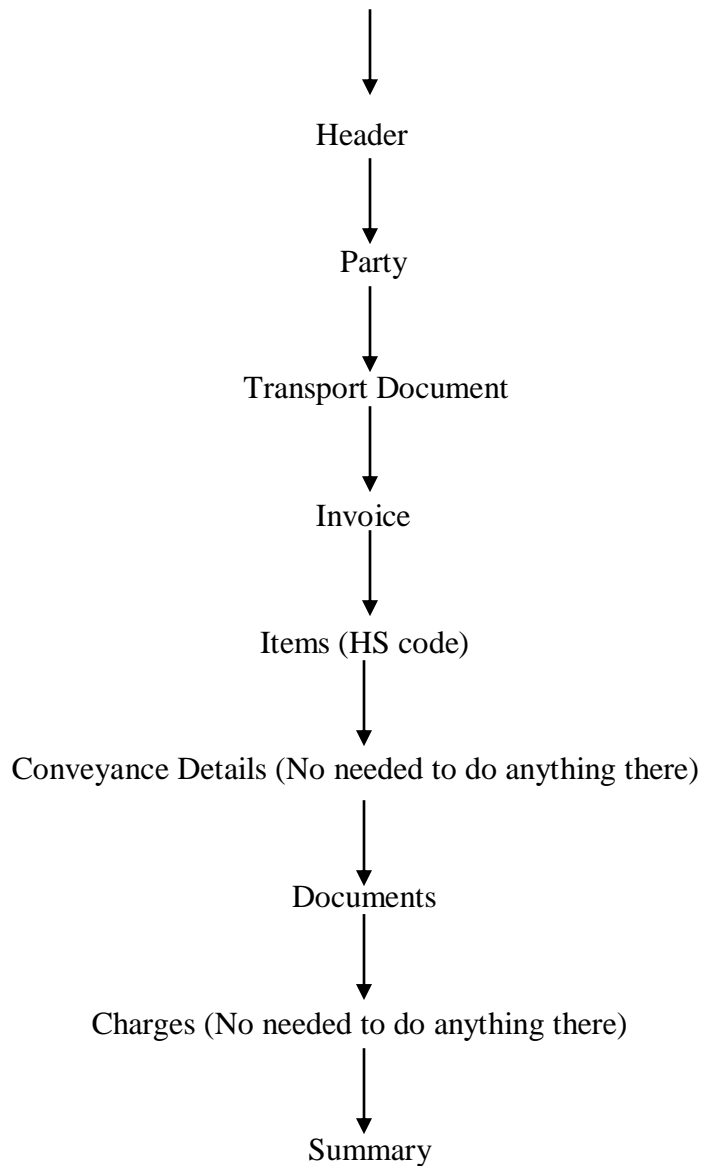
An organizational structure is **a system that outlines how certain activities are directed in order to achieve the goals of an organization**. These activities can include rules, roles, and responsibilities. The organizational structure also determines how information flows between levels within the company.



- **CEO** : Harish Sakthi
- **Country head** : Rameesh raja
- **Sales head** : Ananth Iyer
- **Operations head** : Jegdhesh
- **Finance head** : Aparna

## My Learning's about the industry and working process in the company:

- **Step by Step process in Bayan**





**Important Document Needed:**

- Bill of lading
- Commercial Invoice
- Packing List
- Certificate of Origin
- Cargo Arrival Notice

**I learned about the process of Transport job set and Manifest process:**

- It includes many process in climax suite like Sea Export/ Import Documentation process, Air Export/ Import Documentation process, Transportation Process, Warehouse Documentation
- And then Report, Open jobs, Finally notes the pending
- These each and every segment having lot of sub – works
- And I learned the internal process of transport job setup
- Climax shipping suite giving the complete solution for NVOCC / freight Forwarders and Non- vessel operating Common Carrier

**Two types of Manifest I learned**

- Master manifest
- House manifest

**Sohar port:**

- They are having 8 Shipping Lines
- **SPC** – Seapol Container Line
- **OAL** – Opal Asia Line PTE LTD
- **TAS** – Trans Act Shipping LLC
- **SHL** – Sea Hawk Lines PVT LTD
- **OCS** – Oceanic Star Line(PVT) Limited
- **RRS** – RRS Shipping Private Limited
- **ASS** – Alta Shipping & Logistics co LLC
- **RFL** – RCL Feeder PTE LTD

**Tax Invoice**

- Standard rate for Oman 5%
- Zero Rating
- Out of scope

### **My learning's about shipping:**

- we are working as Shipping lines, NVOCC, Freight forwarder (mediator)
- Every transaction comes under INCOTERMS. There are multiple types of process in incoterms
- Mainly we are focusing on EX WORKS, FREE ON BOARD (FOB), FREE ALONG SIDE SHIP (FAS), COST AND FREIGHT (CAF), COST INSURANCE FREIGHT (CIF) these are the primary services we are providing to the customer.
- **HS code** – Harmonized shipping code is one of the major part in every transaction of goods
- Its contains **6 digit as a common factors the remaining two digits are country representing code**
- Normal cargo will be track able
- NVOCC can't be track able

### **My learning's About RCL and Sea demurrage period:**

- **FCL** – Port Inspection
- **LCL** – CFS Inspection (4,5 CFS in Oman)
- **MM** – Shipping line
- **HM** – Shipper – Freight forwarder - Consignee
- **RCL** – Single vessel has Many owners
- **Certificate of origin is provided by each country's Chamber of Commerce**
- **And then certificate of origin must be an original copy in transaction of freight other than that BC, PL, Invoice may be original copy**

### **Picking of cargo from the port based on below flow**

- Cargo arrival notice
- Customs clearance process
- Delivery order
- And then picking carriers
  - Demurrage period port pay is 7 days
  - Detention period line pay is 14 days

### **My learning's about Air freight forwarding:**

- Air export / Import our service provider is FLY DUBAI (Air lines)
- We are providing service around the world like Perishable goods, General Cargo and courier and mail
- Sales Business – DDP – All

- Nomination Business its depends on the consignee
- PRO managing is the systematic process
- Conversion rate depends on cargo and rate deviation
- Master way bill – Agent to Agent
- House way bill – Actual shipper to Actual Consignee
- Under IATA we are working (International Air Transport Association)

## INTER - STUDENT EMPLOYMENT DUTIES

### WORK LOG

- The internship work was commenced on 02-03-2023 and completed on 20-03-2023 in Global corp logistics at Oman. Following is the daily work log reported accordingly.

DAY&DATE	DEPARTMENT	WORK LOG SUMMARY
Thursday (02/03/2023)	Over view of company	Greeting with Company Staffs (Operation and Sales Heads)
Sunday (05/03/2023)	Operations	Explain About The Operations Department and working process (Morning meeting with CEO sir) and Transport Job Setup learning by Ameera mam
Monday (06/03/2023)	Operations	Checking Invoice Number in Climax suite Software
Tuesday (07/03/2023)	Operations	To Learn about manifest process and afternoon Saima mam explain about the Sohar company process
Wednesday (08/03/2023)	Operations	To learn about step by step process in Bayan by Samia
Thursday (09/03/2023)	Operations	Self-study about the industry and company
Sunday (12/03/2023)	Finance	To know about book keeping, and then demurrage period

Monday (13/03/2023)	Operations	Finding HS code for Freights
Tuesday (14/03/2023)	Operations	Finding HS code for Freights
Wednesday (15/03/2023)	Operations	Finding HS code for Freights
Thursday (16/03/2023)	Finance	Bank records consolidation
Sunday (19/03/2023)	Airport Export/Import	To learn about the air import and export process
Monday (20/03/2023)	Finance	Bank records consolidation

## **COMPETITIVE ANALYSIS &**

### **SWOT ANALYSIS**

#### **STRENGTHS:**

- High profitability and revenue
- Low operational cost
- Accessibility to the target market
- Good relation with client

#### **WEAKNESSES:**

- Lack of man power
- Availability of unskilled employee
- Lack of clearly defined processes

#### **OPPORTUNITIES:**

- More customer opportunities
- Chances in new designed Technology
- New technology development
- Booming Industry and commercial demands for the freights/goods

## **THREATS:**

- Economic impact in the world
- Political change's
- Changes of government rules and system
- New entrants in industry

## **Suggestion or My Opinion**

- We are very strong in Sea Import/Export but we have to improve the service Quality. And then we want to Improve our Air Import/Export because the competitions are very high due to that we must improve the air service

## **Extra-curricular activities:**

- Every day we are going to practice cricket in the nets at Zawavi power tech back office
- Every day we played settle cork inside the settle court
- Every weekend we went to play cricket at our senior employees, they are working in Zawavi power tech
- And then we visited many place like mall, beach etc.....

## **MY learning's about people working in our company:**

- People are very kind and they are taking care us like our children also they easy to adoptable with us in addition to they are mainly focusing on us by each and every activities
- Also The working environment was very delicious and they don't want to interrupt us
- Each and every employee done their work with loyalty
- As well as every employee satisfied with their working environment

## **BIBLIOGRAPHY**

- <https://globalcorplogistics.com/>
- <https://www.linkedin.com/company/global-corp-logistics-llc>
- <https://www.facebook.com/GCLOman/>



Name : PARTHA SARATHI R  
Degree : MBA  
Mobile No: 7826896169  
Mail ID : parthasarathir2211@gmail.com

















