**Trey Helmer**

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## Summary:

My goal is to move my career forward into Sales, Sales Support, Account Management and/or Project Management for Web Development Services and Products. Completing the MERN Stack Bootcamp has allowed me to quickly learn the fundamental technologies involved for these type of products and services. I am most confident in my ability to bring forward team building and team management capabilities to this field.

## Education:

**Georgia Institute of Technology**, Atlanta, Ga Bachelor of Science, Industrial Management, 1998

**Georgia Institute of Technology**, Atlanta, Ga Full-Stack (MERN) Coding Bootcamp, 2019

## Business Software:

Slack, MS Word, Excel, PowerPoint, Outlook, Visio, Adobe Acrobat, Photoshop, Windows, Mac, Android, iOS, Linux, VOIP, Google Apps for Business, CRM, Zoom, ADP, iRecruiter.

## Web Development:

Bootstrap, Git, Html, CSS, Javascript, Node, Mongo, Mysql, Express, jQuery, Heroku, VSCode, React.

## Work Experience:

**ClubCorp-Laurel Springs CC - Suwanee, Ga (2017-2020)**

*Assistant Superintendent*

* Scheduling, Payroll, Crew Management, Project Management, Budgeting, Hiring,Chemical Applications.
* ADP, iRecruiter.

# Horseshoe Bend CC/Golf Club of Georgia - Alpharetta Ga (2015-2017)

*Team Leader*

* Agronomy, Course Renovation and GreensKeeping.

# Atlantus Group, LLC/ Atlantus International LLC - Atlanta (2014-2019)

### *Partner*

* Contracted US representative for an emerging brand of Fracking Sands/Proppant Transport and Storage Containers, imported from China.
* Identify new business relationships, JV partnerships and leads in US Shale/ fracking industry.

# Dynamic Technology, LTD - Richmond/Atlanta (2011-2012)

### *Market Research & Development-1 year Contract*

* Assisted with the development of the sales/marketing strategy for a new line of Antimicrobial protective products.
* Creative, Branding, Market Analysis and Sales Strategy.

# International Alliance Group, LLC - Atlanta, Ga (2008- 2010)

### *Sales Representative*

* Structured sales for various raw and building materials to/from China, Africa, Korea, Brazil and Vietnam. (Bitumen, Sugar, Iron Ore, Proppent.)
* Developed an International network of commodity brokers, reps and agents, utilizing trade portals like Alibiba.com, etc.

# M&M Alliance Group, LLC - Atlanta, Ga (2005-2008)

### *Business Development and Sales Associate*

* Helped Develop the Business and Sales Strategies for ViroKlear™, an HIV anti-retroviral therapy, for Africa and Caribbean.
* Generated the lead that secured $4M initial funding directed towards clinical trial development and market strategies for Viroklear™ parent company.
* Assisted in Business Development for other products, such as the Cancer therapy, Neoplasnet™.
* Engaged The Kemri Medical Institute in Kenya to take part in a special access clinical trial for ViroKlear™. (Ref: [http://www.kemri.org](http://www.kemri.org/))
* Assisted with the sale of M&M and its exclusive marketing rights to Australian Investment Company.

# Oxygen Infusion, Inc. - Atlanta, Ga (2001- 2007)

### *President/Founder*

* Provided Medical equipment to Spas and Clinics using Profit Sharing Partnerships.
* Researched trending therapies, negotiated terms with manufactures and negotiated terms with partner clinics.
* Worked directly with Doctors and Clinic Managers to design marketing collateral and campaigns to promote new services created by these technologies.
* Assisted in the design, development and participated as a “proof of concept” franchise model proposed by Bio-telemetric Signaling, Inc. (BTSI) in their public offering for franchised Health Centers for various preventative health regimens.
* Recognized in Atlanta Magazine June 2004.

# Global Telelink Services- Dunwoody Ga (2000-2001)

### *New Market Development Manager*

* Provided proprietary Call Center VOIP technology through their own network, in addition to the operation of their own Call Center facilities.
* Led the efforts to establish additional revenue streams for call centers during intermittent downtime and reported directly to President and Shareholders.
* Designed a plan to offer selected “Seasonal trend” and “Personal Healthcare” products through an infomercial TV format by expanding the capabilities of existing center into an Order/ Fulfillment Center.
* Conducted research, seeking unique first to market, consumer healthcare products.

# Lynxus, Inc. - Atlanta Ga (1998-2000)

### *Sales Associate, Co-Branding/Private Label Division*

* Lynxus provided a proprietary-filtered Internet service product to government agencies, Religious organizations, schools and various groups.
* Designed a variety of National Programs for a Private Label Internet Service.
* Designed and Developed the AFSCME (American Federal State and County Municipal Employees) PC/Internet bundle for their union members. Recognized by Governor Jeb Bush. The program provided computers and home Internet access to credit challenged State and Municipal employees, through a payroll deduction payment program.

# Consumer Expo/ Office World- Marietta/ Atlanta, Ga (1995-1998)

### *Computer Sales Associate & Technician*

* Built, sold and serviced personal computers to retail customers and businesses.

**Associations/Programs:**

Georgia Tech Varsity Tennis Team Georgia Tech Letterman's Club United States Golf Association

**Personal Interests:** Golf, Family, Big Green Egg, Georgia Tech Sports, Gadgets, Healthcare Technologies.