

*[ COVER IMAGE — existing hero photo ]*

# HIGNEY INTERNATIONAL

BESPOKE DESIGN & FULFILLMENT

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HOLLYWOOD, FLORIDA | 954-444-8754

## ABOUT

# Design Informed by Operations

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Peter Higney founded Higney International after 25 years in global hospitality — designing, building, and operating venues across four continents. He created the Nikki Beach brand, then ran 12 beach clubs and hotels worldwide as COO before rising to VP of Hotel Development.

That operational DNA is what separates HI from every other design firm. Every layout, material choice, and furniture specification is informed by what actually drives revenue: table turns, covers per shift, service flow, and the guest experience.

*"Creating venues that evoke an emotional response through their aesthetics is what drives us in pursuit of perfection."*

— Peter Higney, Founder & CEO

[ PETER HIGNEY — portrait or on-site photo ]



## SERVICES

# Design

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From initial concept to final specifications — we create spaces that perform operationally, not just aesthetically. Every decision is rooted in how venues actually run.

### Scope Analysis

On-site assessment, FF&E audit, pricing & market analysis, and value engineering to establish a clear project roadmap.

### Design Development

Photorealistic renderings, model rooms, tagged floor plans, and final selections — coordinated with architects and ownership teams.

### Schematic Design

Mood boards, floor plans, material palettes, and preliminary FF&E selections that align design intent with operational goals.

### Specification & Documentation

Complete FF&E spec books, bills of quantity, and RFQ-ready packages with formal stakeholder approval at each gate.

## SERVICES

# Fulfillment & Procurement

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From purchase order to delivery — we source it, buy it, and ship it. Direct manufacturer relationships across the US, Europe, Vietnam, and Indonesia ensure premium quality at the best possible value.

## Global Sourcing

Direct relationships with leading manufacturers and trusted factories worldwide — eliminating middlemen and maximizing value.

## Logistics Coordination

Freight, customs brokerage, and delivery management. Warehousing and installation coordinated through trusted partners.

## Purchasing & Trust Management

Dedicated trust accounts with transparent monthly reconciliation. Every dollar tracked, every purchase documented.

## Construction Administration

Shop drawing review, sample approvals, RFI management, site visits, and punch list — ensuring design intent survives installation.

**SERVICES**

## Custom Fabrication

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When off-the-shelf won't do, we design and manufacture bespoke pieces to your exact specifications. From concept sketches through sampling, material testing, and production — every piece is built to distinguish your venue in a competitive market.

We work with certified manufacturing partners who meet our standards for quality, durability, and craftsmanship. Every custom piece goes through rigorous sampling and approval before production begins.

**The result: furniture and fixtures that exist nowhere else — designed for your space, your brand, your operations.**

*[ CUSTOM FABRICATION — sample piece or factory photo ]*



[ LIORA & CO — collection hero image ]

#### OUR BRAND

## Liora & Co

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Higney International doesn't just source furniture — we create it. Liora & Co is our premium furniture brand, offering 12+ curated collections designed for luxury hospitality and high-end residential environments.

Manufactured by our trusted suppliers in Indonesia, Turkey, France, and Vietnam, each collection balances timeless design with the durability that commercial environments demand.

[lioraandcompany.com](http://lioraandcompany.com)

**OUR CLIENTS**

## Trusted by Industry Leaders

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[ Ritz-Carlton ]

[ Four Seasons ]

[ Tate Capital ]

[ Knallhart Management Group ]

[ Nikki Beach ]

[ Kimpton Hotels ]

[ Brinker International ]

[ CLIENT LOGO ]

**TRADE PARTNERS**

## Global Manufacturer Relationships

[ Brown Jordan ]

[ Bernhardt Hospitality ]

[ Walters Wicker ]

[ Armani Casa ]

[ Perennials ]

[ Artistic Tile ]

[ Artistic Frame ]

[ Tuuci ]

[ Vietnam Factory Partners ]

[ Indonesia Factory Partners ]

[ PARTNER LOGO ]

[ PARTNER LOGO ]

CURRENT PROJECT

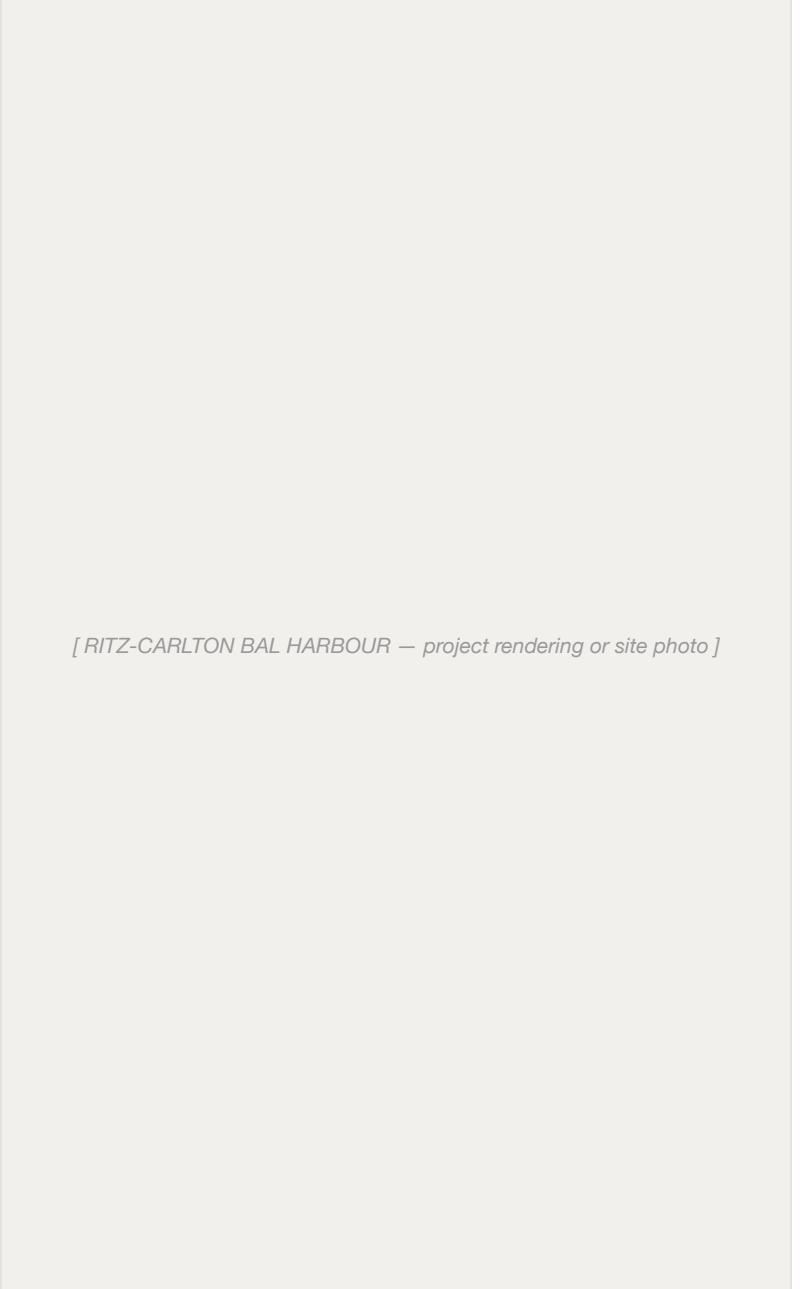
## Ritz-Carlton Bal Harbour

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A complete retrofit of 12,000+ square feet of outdoor space and amenities at one of South Florida's most iconic properties.

- New F&B facilities and service infrastructure
- Pool redesign and VIP cabana program
- Full FF&E design and procurement
- Reopening 2026

[ RITZ-CARLTON BAL HARBOUR — project rendering or site photo ]





[ WG HOTEL — rendering or concept art ]

CURRENT PROJECT

## WG Hotel

Winter Garden, Florida

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A unique 66-room hotel development bringing modern design with a timeless twist to one of Central Florida's most charming communities.

- Full interior design — concept through specification
- FF&E procurement and logistics
- Modern aesthetic with heritage-inspired details
- Opening 2028

CURRENT PROJECT

## 40 Edgewater

Great Neck, New York

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High-end residential procurement for a distinguished waterfront property. Indoor and outdoor furnishings curated to complement the architecture and Long Island Sound setting.

- Indoor & outdoor FF&E procurement
- Premium manufacturer sourcing
- White-glove delivery coordination

[ 40 EDGEWATER — property or interior photo ]





**LEGACY PROJECT**

## Nikki Beach Barbados

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[ NIKKI BEACH BARBADOS — venue photo ]

Peter designed and built this location as a new build on the northwest coast of Barbados — the first luxury beach club on the island.

- Swim-up octagon wet bar
- Oversized luxury pool beds
- VIP cabana program
- Ground-up design and construction

**LEGACY PROJECT**

## Nikki Beach Porto Cervo & Costa Smeralda

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Peter designed a pop-up F&B outlet on the marina front alongside Ferrari, Maserati, Bugatti, and Breitling — positioning Nikki Beach among the world's most exclusive brands.

He also designed and constructed a beach club accessible only by boat for the ultra-luxury demographic — a temporary venue erected and deconstructed annually after 90-day seasons on Sardinia's legendary Emerald Coast.

[ NIKKI BEACH PORTO CERVO — venue or marina photo ]





[ NIKKI BEACH VERSILIA & KOH SAMUI — venue photos ]

#### LEGACY PROJECTS

## Nikki Beach Versilia & Koh Samui

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**Versilia, Italy** — Peter rebranded this Mediterranean beach club featuring a Carrara marble pool, swim-up bar, and plush sun beds. He redesigned operations in year two to significantly increase annual volume.

**Koh Samui, Thailand** — Peter operated as Regional Director for this iconic Thai island location, overseeing all aspects of the beach club and resort operations in Southeast Asia.

THE TEAM

# The People Behind the Work

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[ HEADSHOT ]

Peter Higney  
CEO / Design & Strategy



[ HEADSHOT ]

Shameen Higney  
Finance & Logistics



[ HEADSHOT ]

Austin Higney  
CFO / Procurement & Manufacturer Relations



[ HEADSHOT ]

Michael Sin  
Sales & Business Development



[ HEADSHOT ]

Alexandra Dray  
Lead Designer



[ HEADSHOT ]

Toluwanimi Saka  
Drafting & Design



[ HEADSHOT ]

Marian Roman  
Financial Analysis

# HIGNEY INTERNATIONAL

THANK YOU

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