

HIGNEY INTERNATIONAL

HOSPITALITY DESIGN · MANUFACTURING · FULFILLMENT

The only FF&E firm built by someone who ran the venues.

Higney International delivers **end-to-end hospitality environments** — from concept design through manufacturing and delivery. Founded by **Peter Higney**, who spent 25 years as COO of Nikki Beach and Nikki Beach Hotels & Resorts, operating 12 beach clubs and hotels across 4 continents. We don't just design beautiful spaces. **We design spaces that actually work.**

DESIGN

Full-service concept-to-completion design for pools, beach clubs, restaurants, lobbies, and outdoor hospitality spaces. Every layout informed by decades of real-world venue operations — server flow, guest behavior, revenue optimization.

MANUFACTURING

Our **Liora** furniture line — 12+ curated collections manufactured across Indonesia, Turkey, France, and Vietnam. Premium materials (teak, aluminum, French-made sun loungers) at hospitality-grade durability and competitive pricing.

FULFILLMENT

Global procurement and logistics from 50+ supplier relationships. Complete FF&E packages — furniture, fixtures, umbrellas, cushions, accessories — shipped and delivered ready for installation.

WHY HIGNEY INTERNATIONAL

- **Operational DNA:** 25 years running luxury hospitality venues — we know why the towel station is in the wrong place before the first guest arrives
- **Vertical Integration:** Design + own manufacturing line = better margins, faster timelines, quality control from sketch to shipping container
- **One Relationship:** No middlemen. One team from concept through delivery. Your designer is backed by the factory.
- **Price-Performance:** Direct manufacturing relationships in 4 countries — luxury quality without luxury-brand markups
- **Proven Portfolio:** Ritz-Carlton, Four Seasons, Nikki Beach global, boutique hotels, and independent restaurants

SELECT PROJECTS & CLIENTS

Ritz-Carlton Bal Harbour

Four Seasons Costa Rica

Nikki Beach Global

Chatwal Hotel NYC

Metro Lagoons

Kimpton Angler's

40 Edgewater

Hyatt Place

THE LIORA LINE

Our curated outdoor furniture collection — designed for hospitality, built to endure. Premium teak, aluminum, and woven materials. French-engineered sun loungers rated for 100+ km/h winds. Every piece chosen from 25 years of knowing what survives a busy pool deck.

Collections: Terra · Oslo · Carter · Koa · Lotus · Mara · Panama · Seville · Suri · Perpetual · Cayman | lioraandcompany.com

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