

Contenido



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Data set

Decribe los datos de dos hoteles del 01 julio 2015 al 31 Agosto 2017

- H1: Hotel resort
- H2: Hotel ciudad

La variable que se estudia es la cancelación de la reservación con respecto al resto.

Se hizo limpieza de la base de datos y transformación de variables (revisar pdf DemoDay_M2)

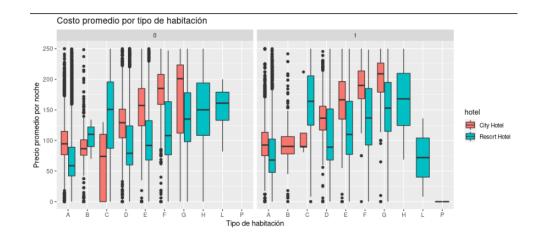
https://www.sciencedirect.com/science/article/pii/S23 52340918315191

```
> str(booking)
'data.frame': 119390 obs. of 32 variables:
                              : chr "Resort Hotel" "Resort Hotel" "R
$ hotel
$ is canceled
                              : int 0000000011...
$ lead time
                              : int 342 737 7 13 14 14 0 9 85 75 ...
$ arrival_date_year
                              : int 2015 2015 2015 2015 2015 2015 20
$ arrival date month
                              : chr "July" "July" "July" "July" ...
$ arrival date week number
                              : int 27 27 27 27 27 27 27 27 27 27 ...
$ arrival_date_day of month
                              : int 1111111111...
$ stays_in_weekend_nights
                              : int 00000000000...
$ stays in week nights
                              : int 0011222233...
$ adults
                              : int 2 2 1 1 2 2 2 2 2 2 ...
$ children
                              : int 00000000000...
$ babies
                              : int 0000000000...
                                    "BB" "BB" "BB" "BB" ...
$ meal
                                    "PRT" "PRT" "GBR" "GBR" ...
$ country
$ market segment
                                    "Direct" "Direct" "Corp
$ distribution channel
                                   "Direct" "Direct" "Direct" "Corp
$ is repeated guest
                              : int 0000000000...
$ previous cancellations
                              : int 00000000000...
$ previous bookings not canceled: int 00000000000...
$ reserved room type
                                   "C" "C" "A" "A" ...
$ assigned room type
                              : chr "C" "C" "C" "A" ...
$ booking changes
                              : int 3400000000 ...
$ denosit type
                              · chr "No Denosit" "No Denosit" "No De
```

EDA

Costo promedio por habitación

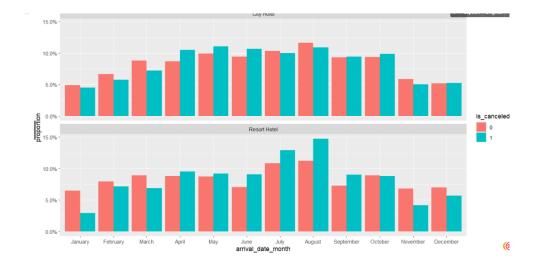
```
b1 %>%
    ggplot(aes(x=reserved_room_type, y = adr, fill = hotel))+
    geom_boxplot()+
    facet_wrap("is_canceled") +
    ylim(0,250)+
    ggtitle("Costo promedio por tipo de habitación") +
    xlab("Tipo de habitación") +
    ylab("Precio promedio por noche")+
    theme(plot.title = element_text(size=12))+
    theme_gray()
```



Frecuencia (tipo de mercado)

Estado de las reservaciones por mes y tipo de hotel

```
#Seleccionar datos
hotel_stays <- bforest %>%
 mutate(hotel = factor(hotel), children = case_when(children + babies > 0 ~ "children",
                             TRUE ~ "none"),
        required_car_parking_spaces = case_when(required_car_parking_spaces > 0 ~ "parking",
                                                TRUE ~ "none")) %>%
                                               select(-reservation_status, -babies)
#Hacer el plot
hotel_stays%>%
 mutate(arrival_date_month = factor(arrival_date_month,
                                    levels = month.name)) %>%
 count(hotel, arrival_date_month, is_canceled)%>%
  group by(hotel, is canceled)%>%
 mutate(proportion = n / sum(n))%>%
 ggplot(aes(arrival_date_month, proportion, fill = is_canceled))+
 geom_col(position = "dodge")+
 scale_y_continuous(labels = scales::percent_format())+
 facet_wrap(~hotel, nrow = 2)
```



Prueba estadística de hipótesis

Prueba de normalidad *ejemplo de una variable

```
#Verificar la normalidad de los datos con un histograma
hist(b1$lead_time)

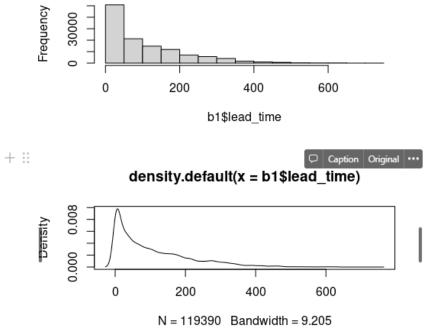
#Densidad
d <- density(b1$lead_time)
plot(d)

#Prueba de shapiro test
lt.test <- shapiro.test(b1$lead_time[0:5000])
lt.test

Shapiro-Wilk normality test

data: b1$lead_time[0:5000]
W = 0.88581, p-value < 2.2e-16</pre>
```

Histogram of b1\$lead_time



Estandarización datos

```
#Estandarización de la base de datos (usada para SVM)
## Preparar los datos
hotel_df <- hotel_stays%>%
 select(is_canceled, hotel, arrival_date_month, meal,
         adr, deposit_type, lead_time, adults, required_car_parking_spaces,
         total_of_special_requests, market_segment,
         stays_in_week_nights, stays_in_weekend_nights)%>%
  mutate_if(is.character,factor)
#Instalar biblioteca
install.packages("tidymodels")
library(tidymodels)
#Normalización base de datos
hotel_rec <- recipe(is_canceled ~., data = hotel_train) %>%
 step_dummy(all_nominal(), -all_outcomes()) %>%
 step_zv(all_numeric())%>%
 step_normalize(all_numeric()) %>%
  prep()
```

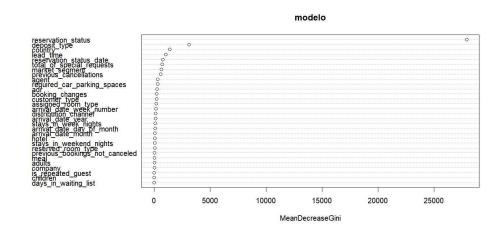
Clasificación

RANDOM FOREST, REGRESIÓN LOGÍSTICA Y SVM

Random Forest

```
#Crear semilla, datos test y datos tain
set.seed(101)
tamano.total <- nrow(bforest)
tamano.entreno <- round(tamano.total*0.7)
datos.indices <- sample(1:tamano.total , size=tamano.entreno)
datos.entreno <- bforest[datos.indices,]</pre>
datos.test <- bforest[-datos.indices,]</pre>
#Modelo Random Forest
modelo <- randomForest(is_canceled~., data=datos.test)</pre>
modelo
#gráficos y resultados
varImpPlot(modelo)
plot(modelo)
legend("right", colnames(modelo$err.rate), lty = 1:5, col = 1:6)
importance(modelo2)
# Separar árboles
> split var 1 <- sapply(seq len(modelo$ntree),
                        function(i) getTree(modelo, i, labelVar=TRUE)[1, "split var"])
> table(split var 1)
split var 1
```

varImPlot



•Se rescatan del modelo:

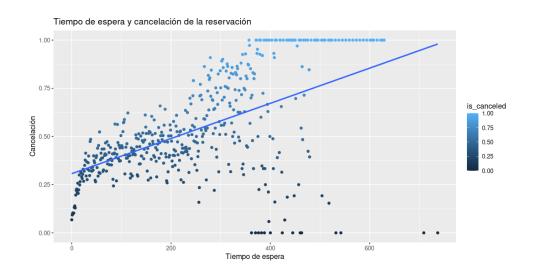
- deposit_type
- country
- lead_time
- total_of_special_requests

EDA random forest *ejemplo: tiempo de espera

```
#agrupar por lead_time (Tiempo de espera)
grouplead_time <- aggregate(booking["is_canceled"], by=booking["lead_time"], mean)
grouplead_time

grouplead_time %>%
    ggplot(aes(x=lead_time, y = (is_canceled), color = is_canceled))+
    geom_point()+
    geom_smooth(method = "lm", se = FALSE)+
    ggtitle("Tiempo de espera y cancelación de la reservación") +
    xlab("Tiempo de espera") +
    ylab("Cancelación")

#agrupar por deposit_type (Tipo de deposito)
groupdeposit_type <- aggregate(booking["is_canceled"], by=booking["deposit_type"], mean)
groupdeposit_type</pre>
```



Regresión logística

```
#set.seed(1)
df <- bforest
nobs <- nrow(bforest)
itrain <- sample(nobs, 0.8 * nobs)
train <- df[itrain, ]
test <- df[-itrain, ]
#Regresión logística con todas las variables
rl <- glm(is canceled ~., data = train)
summary(rl)
#Regresión logística con las variables de random forest
rl2 <- glm(is canceled ~ deposit type + country + lead time +
            market_segment + adr, family = binomial, data = train)
rl2
summary(rl2)
#Ajuste de la regresión logística sin la variable que no aporta
rl3 <- update(rl2, ~. -country)
summary(rl3)
#Ajuste de la regresión logística con la variable faltante
rl4 <- update(rl3, ~. +total_of_special_requests)
summary(rl4)
#coeficientes
rl4$coef
plot(rl4)
```

```
ESCIMALE SLU, EFFOR Z VALUE
(Intercept)
                           -1.540e+00 1.724e-01 -8.932
deposit typeNon Refund
                           6.123e+00 1.186e-01 51.631
deposit_typeRefundable
                           -2.658e-01 2.067e-01 -1.286
lead time
                           3.925e-03 8.776e-05 44.724
market segmentComplementary -4.413e-01 2.117e-01 -2.084
market_segmentCorporate
                           -6.177e-01 1.779e-01 -3.472
market segmentDirect
                          -7.840e-01 1.740e-01 -4.507
market segmentGroups
                          -2.633e-01 1.739e-01 -1.514
market_segmentOffline TA/TO -7.958e-01 1.734e-01 -4.591
market segmentOnline TA
                           3.001e-01 1.720e-01 1.745
market segmentUndefined
                           1.106e+01 5.124e+01 0.216
                           2.958e-03 1.710e-04 17.295
                           Pr(>|z|)
                           < 2e-16 ***
(Intercept)
deposit typeNon Refund
                           < 2e-16 ***
deposit typeRefundable
                           0.198390
lead time
                           < 2e-16 ***
market_segmentComplementary 0.037156 *
market segmentCorporate
                          0.000517 ***
market segmentDirect
                          6.59e-06 ***
market segmentGroups
                          0.130061
market segmentOffline TA/TO 4.41e-06 ***
market segmentOnline TA
                           0.081027 .
market segmentUndefined
                           0.829173
                           < 2e-16 ***
Signif. codes: 0 (***) 0.001 (**) 0.01 (*) 0.05 (.) 0.1 () 1
```

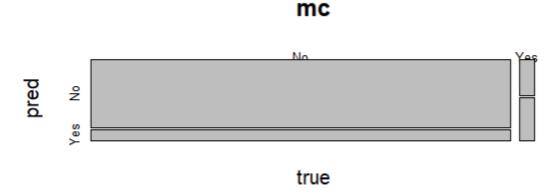
Deposit_type, lead_time, market_segment, adr

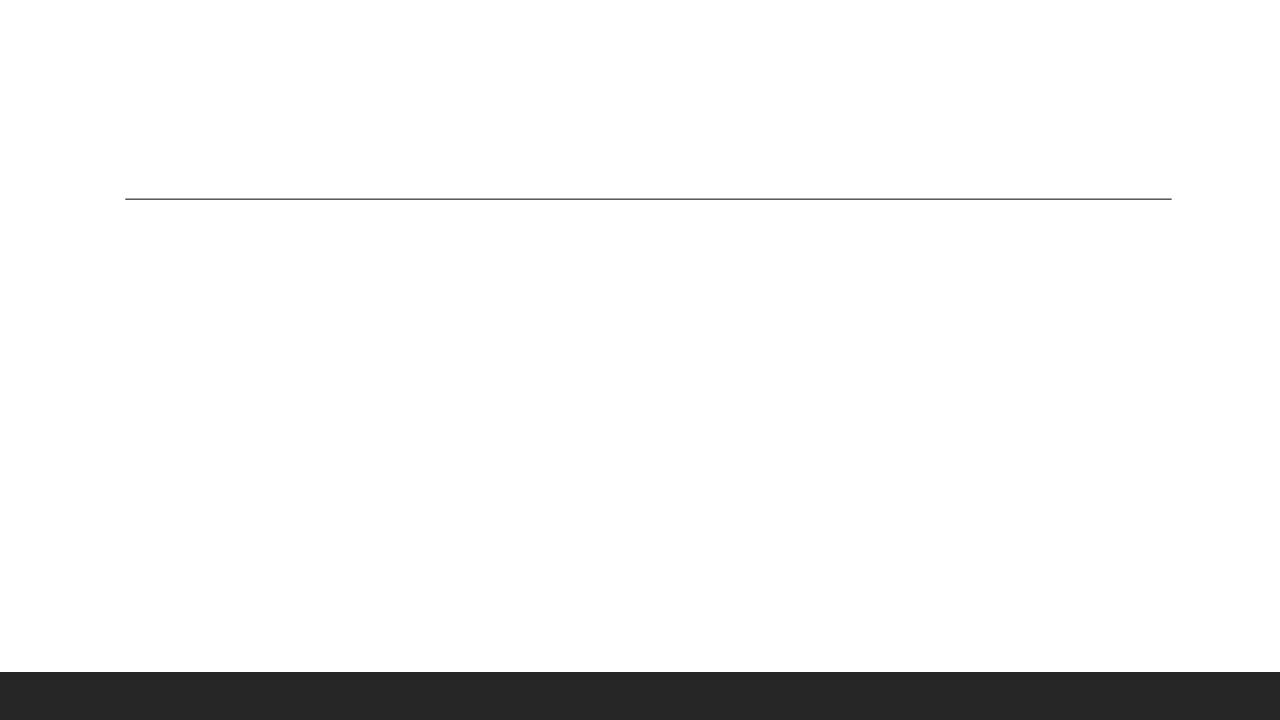
SVM

```
#Resultado del modelo ajustado
>mc <- table(true = test_proc,
           pred = predict(fit.hotel,
                          newdata = test_proc))
>mc
pred
      No Yes
true
  No 4163 657
  Yes 82 98
#accurancy
> round(sum(diag(mc))/sum(colSums(mc)), 5)
[1] 0.8522
# Verificar las proporciones
> rs <- apply(mc, 1, sum)
> r1 <- round(mc[1,]/rs[1], 5)
> r2 <- round(mc[2,]/rs[2], 5)
> rbind(No=r1, Yes=r2)
         No
               Yes
No 0.86369 0.13631
Yes 0.45556 0.54444
```

- Accuracy : 85.22%

Matriz de confusión





Conclusiones