

PAUL MORA

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SUMMARY

Procurement and supply chain professional with over 15 years of experience managing high-value inventory, streamlining procurement operations, and fostering cross-functional collaboration. Proven success in building supplier relationships, implementing cost-saving initiatives, and leading sourcing strategies across food, beverage, and consumer goods industries. Adept at driving operational efficiency, maintaining quality standards, and developing scalable procurement processes that support business growth and margin improvement.

ACHIEVEMENT SNAPSHOT

- 95%+ Inventory accuracy maintained in the last 7 years across 4 industries
 - Zero audit findings across multiple internal, external, and supplier audits
 - \$1.1M aged inventory reduced to \$180K through process standardization
 - \$465K monthly loss reversed through root cause analysis
 - Delivered \$500K+ in cost savings through optimization of procurement and stock liquidation
 - Trained and developed teams of up to 50, boosting productivity and morale across AM/PM shifts
 - Passed 8+ audits with zero findings across multiple companies and industries
 - Developed cycle count SOPs that improved accuracy from 51% to 98%
 - Achieved 99.99% inventory accuracy in external audits covering \$215M in stock
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SKILLS AND SYSTEMS

- Strategic Sourcing & Procurement
- Cost Control & Reduction Strategies
- Supplier/Vendor Relationship Management
- Contract Negotiations & Compliance
- Inventory Management & Optimization
- Cross-Functional Collaboration
- SOP Development & Process Improvement
- Demand Planning & Forecasting
- Global & Multi-Site Supply Chain Management
- ERP/WMS Systems (Oracle, AS400, Sage, High Jump, etc.)
- System Knowledge: Oracle · AS400 · Sage · High Jump · Looker · Business Intelligence Tools · eStelplan · Kronos · Slack · Paychex · Reflective · Workday · Microsoft Excel (pivot tables, visualizations) · Google Suite

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PROFESSIONAL EXPERIENCE

Republic National Distributing Company (RNDC) — ***Inventory Control Manager***
Sep 2023 – Present (Closing, Leaving CA market)

- Lead inventory operations across two distribution centers (\$355M in inventory; 95,000 SKUs) with 3-shift coverage.
- Created and implemented SOPs that increased inventory accuracy by 99.83%, reducing aged/lost inventory by over \$900K.
- Developed supplier audit processes that strengthened compliance and improved partner relationships.
- Collaborated with Procurement, Sales, and Portfolio teams to optimize forecasting, reduce waste, and improve PO accuracy.
- Directed quarterly audits with PwC resulting in 99.99% accuracy across both sites (\$21M audit with only \$3.5K variance).

Chemical Guys, LLC — ***Sr. Inventory Control Manager***
May 2021 – Sep 2023

- Oversaw \$50M+ global inventory (12 sites) supporting B2B/B2C and e-commerce operations.
- Aligned Oracle Inventory Module via systematic reconciliations and process controls.
- Collaborate cross-functionally with Finance, Production, Procurement, and 3PLs to reduce holding costs and streamline processes.
- Led SOP development across departments, improving accountability and enabling faster, more accurate purchasing decisions.
- Provided actionable forecasting insights that optimized demand planning and reduced overstock.

FabFitFun — ***Inventory Manager***
Aug 2020 – May 2021

- Managed \$83.2M in inventory across a 600K sq. ft. fulfillment center.
- Reduced inventory losses by \$300K+ through variance tracking, process audits, and SOP implementation.
- Created cycle counting procedures that improved accuracy from 51% to 98%.
- Streamlined cross-training during COVID-19 disruptions to maintain operational continuity.

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AC Pro — ***Inventory Analyst Manager***

Aug 2019 – Mar 2020

(Laid off due to COVID-19)

- Managed \$29M in inventory across CA, NV, and AZ.
- Reduced inventory by \$3M within 3 months through strategic PO cancellation, redistribution, and forecasting.
- Generated \$500K in cost savings by identifying and correcting overbuying trends.

AMI Metals, Inc.

Corporate Inventory Control Manager — Aug 2017 – Aug 2019

- Directed \$100M global inventory management supporting U.S. defense contracts across 11 sites.
- Created global procurement strategy; traveled monthly to UK for acquisition alignment.
- Managed procurement programs focused on cost control, supplier performance, and contract fulfillment.
- Led team that generated \$1M+ in annual sales gains

Replenishment Specialist - 2011–2017

- Developed forecasting tools that maintained strong stock positions while improving turnover.
- Designed demand planning tools to maintain optimal global stock positions.
- Advised executives on scrap strategies to free up cash flow.
- *Promoted to Corporate Inventory Control Manager*

Inventory Specialist - 2008–2011

- Enhanced material utilization and minimized waste via nesting practices
- Resolved delays by leveraging supplier relationships for agile sourcing
- *Promoted to Replenishment Specialist*