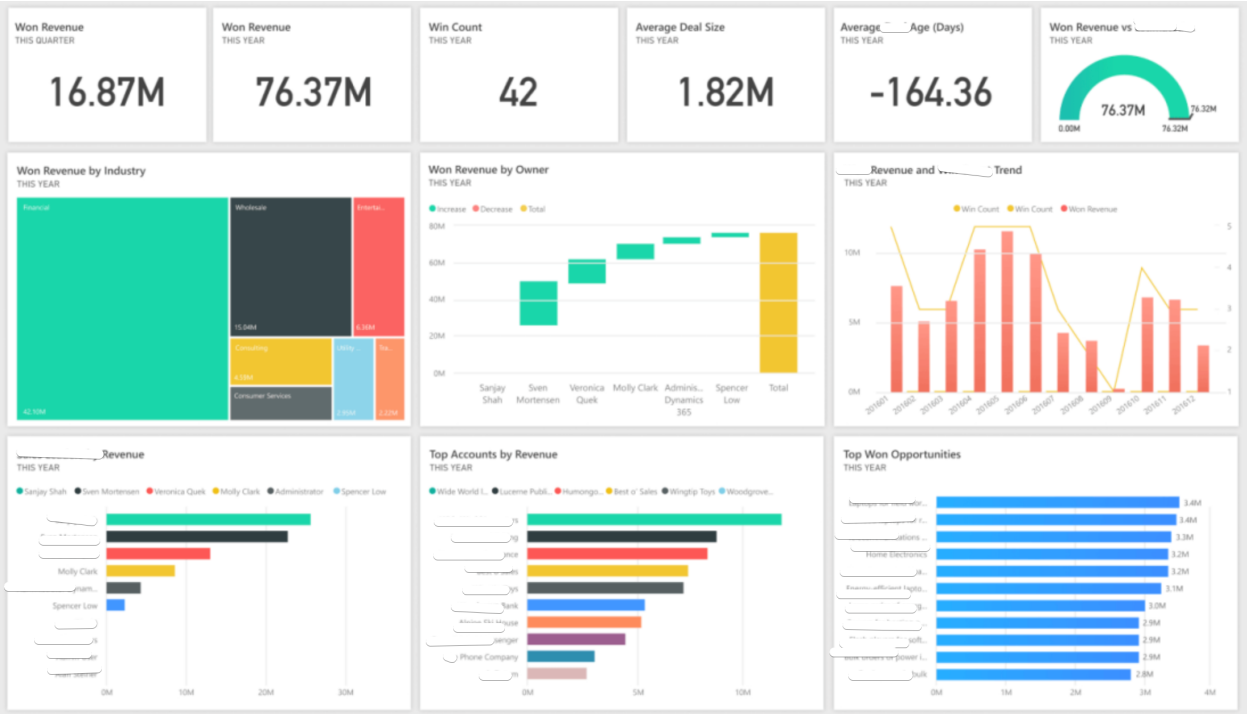
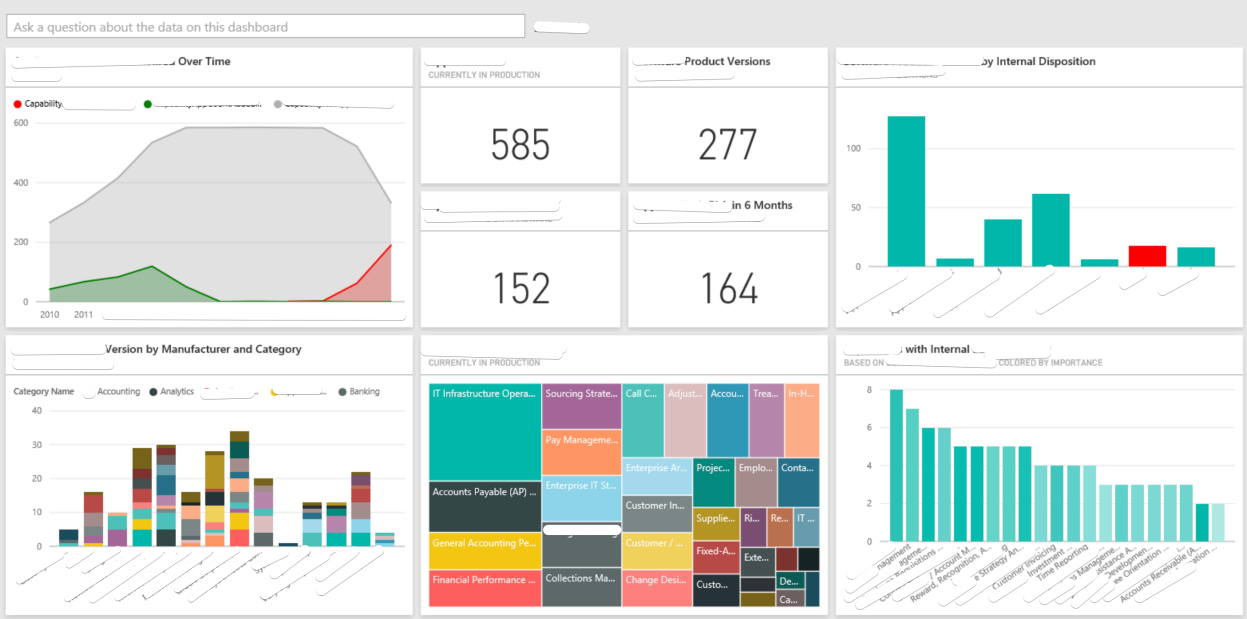
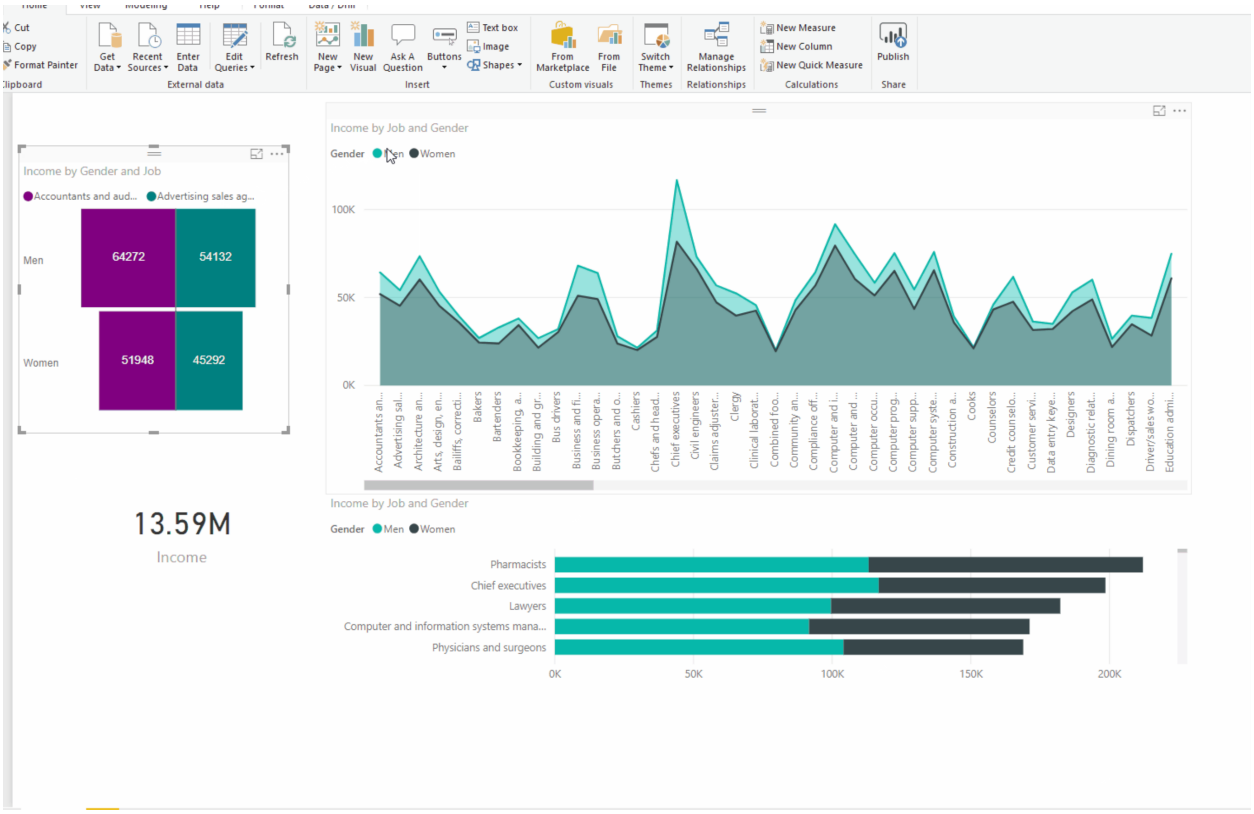
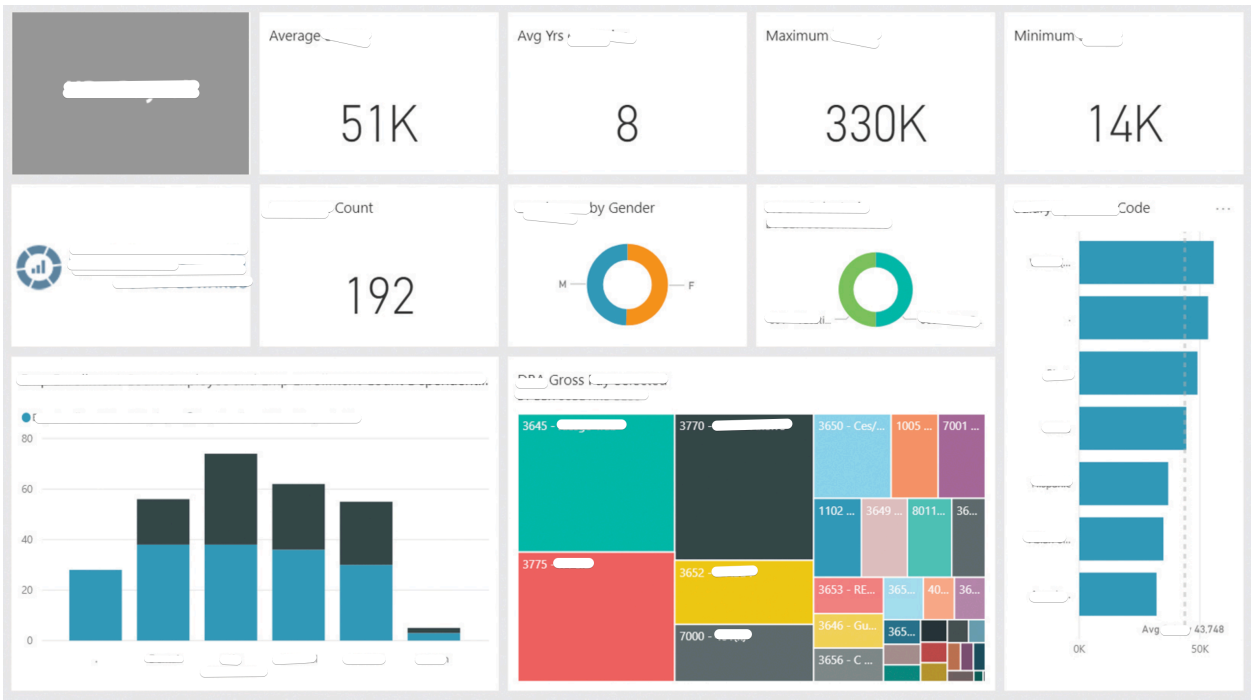
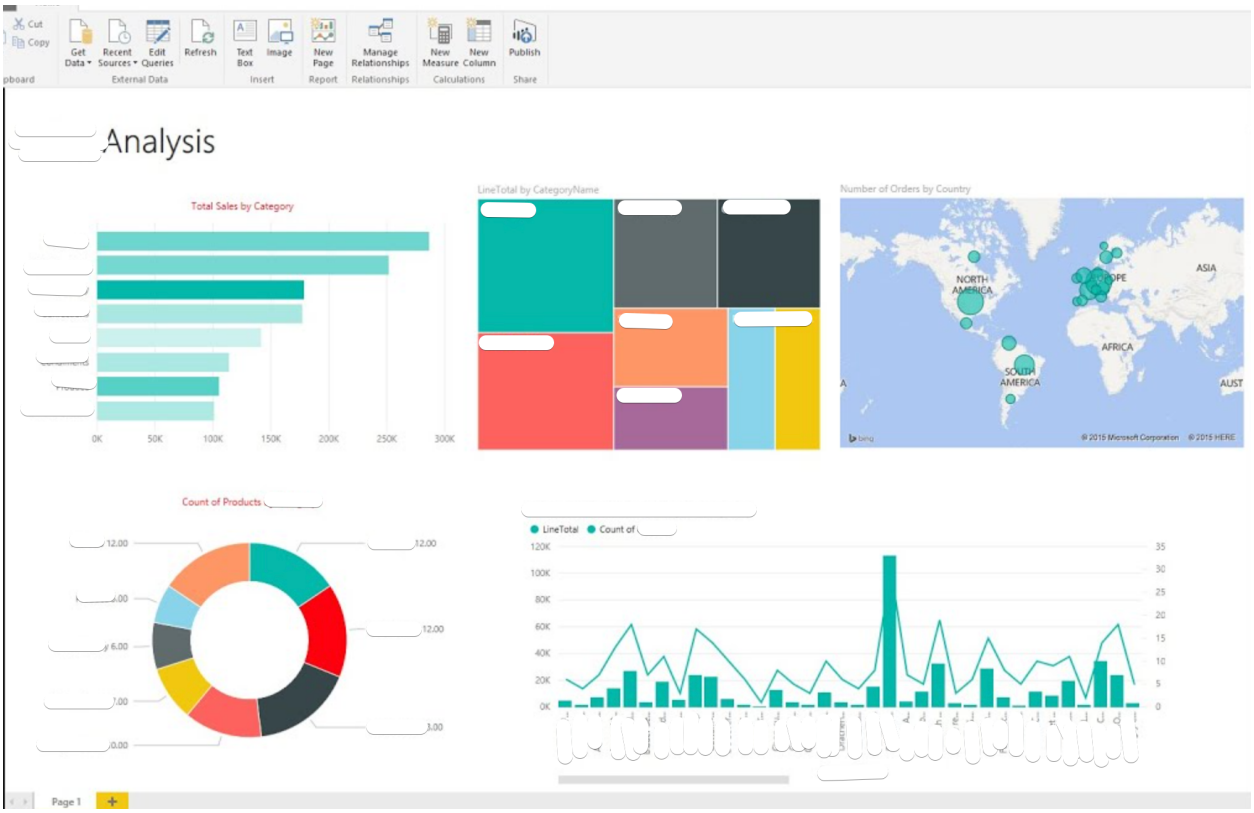
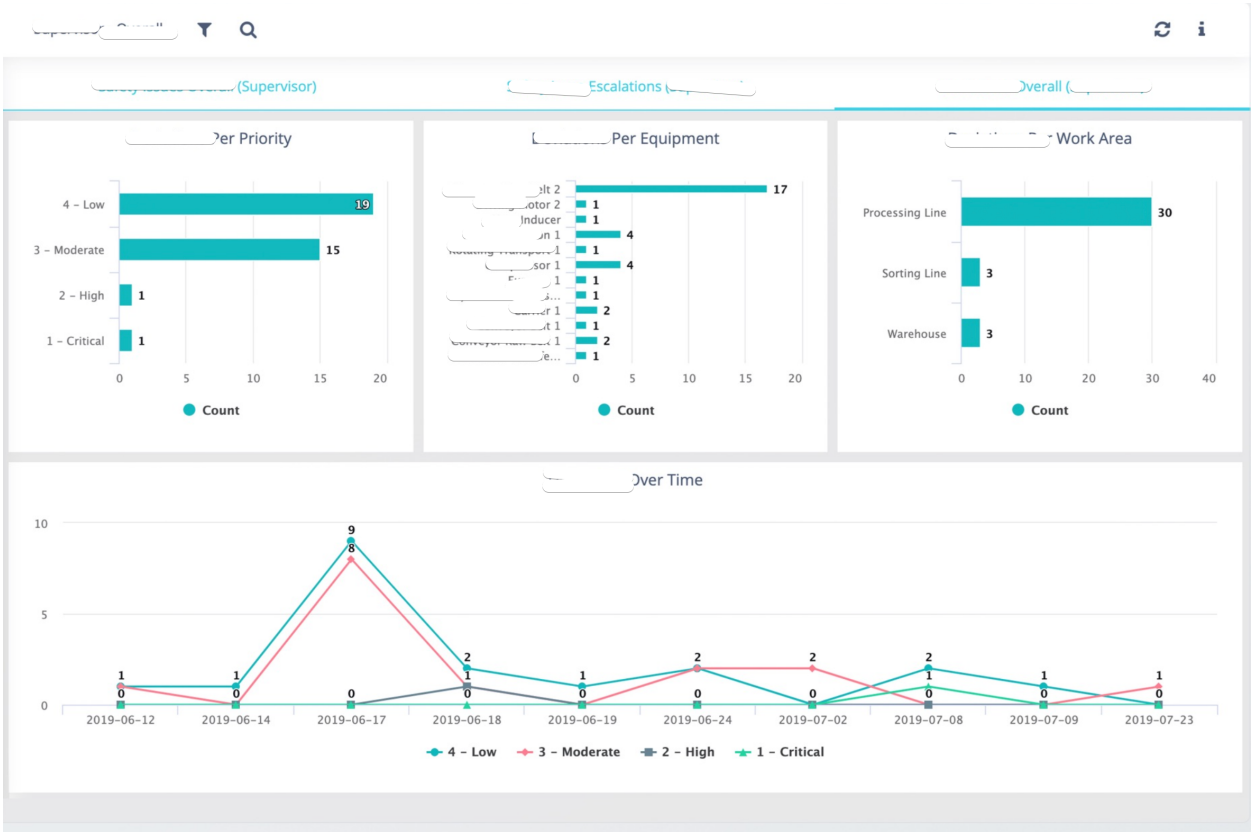

Won Revenue
THIS QUARTER
16.87M
Won Revenue
THIS YEAR
76.37M
Win Count
THIS YEAR
42
Average Deal Size
THIS YEAR
1.82M
Average Age (Days)
THIS YEAR
-164.36
Won Revenue vs
THIS YEAR
76.37M
0.00M
76.32M
Won Revenue by Industry
THIS YEAR
Financial
Wholesale
Consulting
Consumer Services
Won Revenue by Owner
THIS YEAR
Increase
Decrease
Total
Sanjay Shah
Sven Mortensen
Veronica Quek
Molly Clark
Adminis... Dynamics 365
Spencer Low
Total
Revenue and Trend
THIS YEAR
Win Count
Won Revenue
Revenue
THIS YEAR
Sanjay Shah
Sven Mortensen
Veronica Quek
Molly Clark
Administrator
Spencer Low
Top Accounts by Revenue
THIS YEAR
Wide World I...
Lucerne Publi...
Humongo...
Best o' Sales
Wingtip Toys
Woodgrove...
Phone Company
Top Won Opportunities
THIS YEAR
Home Electronics


Ask a question about the data on this dashboard
Over Time
Capability
CURRENTLY IN PRODUCTION
585
Product Versions
277
152
in 6 Months
164
by Internal Disposition
Version by Manufacturer and Category
Category Name
Accounting
Analytics
Banking
CURRENTLY IN PRODUCTION
IT Infrastructure Opera...
Sourcing Strate...
Call C...
Adjust...
Accou...
Trea...
In-H...
Pay Manageme...
Enterprise Ar...
Projec...
Emplo...
Conta...
Accounts Payable (AP) ...
Enterprise IT St...
Customer In...
Supplie...
Ri...
Re...
IT ...
General Accounting Pe...
Customer / ...
Fixed-A...
Exte...
Financial Performance ...
Collections Ma...
Change Desi...
Custo...
De...
Ca...
with Internal
BASED ON
COLORED BY IMPORTANCE
Reward, Recognition, A...
Customer Invoicing
Investment
Time Reported
Accounts Receivable (A...


Cut
Copy
Format Painter
Clipboard
Get Data
Recent Sources
Enter Data
Edit Queries
Refresh
External data
New Page
New Visual
Ask A Question
Buttons
Text box
Image
Shapes
Insert
From Marketplace
From File
Custom visuals
Switch Theme
Themes
Manage Relationships
Relationships
New Measure
New Column
New Quick Measure
Calculations
Publish
Share
Income by Gender and Job
Accountants and aud...
Advertising sales ag...
Men
Women
64272
54132
51948
45292
13.59M
Income
Income by Job and Gender
Gender
Men
Women
100K
50K
0K
Accountants an...
Advertising sal...
Architecture an...
Arts, design, en...
Bailiffs, correcti...
Bakers
Bartenders
Bookkeeping, a...
Building and gr...
Bus drivers
Business and fi...
Business opera...
Butchers and o...
Cashiers
Chefs and head...
Chief executives
Civil engineers
Claims adjuster...
Clergy
Clinical laborat...
Combined foo...
Community an...
Compliance off...
Computer and i...
Computer and ...
Computer occu...
Computer prog...
Computer supp...
Computer syste...
Construction a...
Cooks
Counselors
Credit counselo...
Customer servi...
Data entry keye...
Designers
Diagnostic relat...
Dining room a...
Dispatchers
Driver/sales wo...
Education admi...
Income by Job and Gender
Gender
Men
Women
Pharmacists
Chief executives
Lawyers
Computer and information systems mana...
Physicians and surgeons
0K
50K
100K
150K
200K


Average
51K
Avg Yrs
8
Maximum
330K
Minimum
14K
Count
192
by Gender
M
F
Code
Avg
43,748
0K
50K
80
60
40
20
0
3645 -
3770 -
3650 - Ces/...
1005 ...
7001 ...
1102 ...
3649 ...
8011...
36...
3775
3652
3653 - RE...
365...
40...
36...
3646 - Gu...
365...
7000 -
3656 - C ...


Cut
Copy
Get Data
Recent Sources
Edit Queries
Refresh
Text Box
Image
New Page
Manage Relationships
New Measure
New Column
Publish
External Data
Insert
Report
Relationships
Calculations
Share
Analysis
Total Sales by Category
0K
50K
100K
150K
200K
250K
300K
LineTotal by CategoryName
Number of Orders by Country
NORTH AMERICA
EUROPE
ASIA
AFRICA
SOUTH AMERICA
© 2015 Microsoft Corporation © 2015 HERE
Count of Products
LineTotal
Count of
120K
100K
80K
60K
40K
20K
0K
Page 1


(Supervisor)
Escalations
Overall
Per Priority
4 – Low
19
3 – Moderate
15
2 – High
1
1 – Critical
1
0
5
10
15
20
Count
Per Equipment
17
1
1
4
1
4
1
1
2
1
2
1
Count
Work Area
Processing Line
30
Sorting Line
3
Warehouse
3
0
10
20
30
40
Count
Over Time
10
5
0
2019-06-12
2019-06-14
2019-06-17
2019-06-18
2019-06-19
2019-06-24
2019-07-02
2019-07-08
2019-07-09
2019-07-23
4 – Low
3 – Moderate
2 – High
1 – Critical

KPIs
16,461
Sales
YoY
43% ↑
15,907
Sales Target
103%
Target Achievement
11,545
Sales Last Year
5,868
Gross Profit
36%
Gross Profit Margin
Sales (Amount) by Product/Category
Above Target
Below Target
Target
Product1
Product2
Product3
Product4
Product5
Actual Sales vs Target
Actual >= 100% of Target
Actual <100% and >=90% of Target
Actual <90% of Target
Target
JUL
AUG
SEP
OCT
NOV
DEC
JAN
FEB
MAR
APR
MAY
JUN
Sales (Amount) by Region
Actual
Target
East
West
South
Noth
Sales by
Corporate 2,469, 15%
Online, 823, 5%
Distributor 5,761 35%
Retail 3,292, 20%
Dealer 4,115, 25%
Days Outstanding
42
Days
0
180
Target: 33 Days
Last Year: 36 Days
Growth
Days Outstanding
32
Days
0
180
Target: 30 Days
Last Year: 33 Days

Dashboard
Card completion
Active cards
Cancelled cards
Planned completion
Actual completion
Projected linear completion
Overall completed
47%
Completed
Cards in progress
2
In Progress
0
Pending
Cards started today
1
Started today
0
Overdue
0
Due today
Cards done today
0
Finished today
1
Overdue
0
Due today
Card Burndown
Active cards
Cancelled cards
Planned burndown
Actual burndown
Projected linear burndown
Cumulative flow (cards)
Open cards
Cancelled cards
Cards in progress
Completed cards
Progress
Open 22
In progress 2
Pending 0
Completed 21
Cancelled 0
(Dec 21st)
gantt view
Open
gantt functionality on updates
and click for
Y-as should not show
numbers)
should be all but root when
Selecting ty
correct type, should be n-th available type.
Move, copy to oth
On erro
, delete project/team
sorting
ct width
Mo
store order value
sortin
correct width
Number of items
be limited
Sorting order when
Attributes for iter
Board title shows
incorrectly now
Showing 15 of 24. Click to show more, or use the plan view.