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Europe

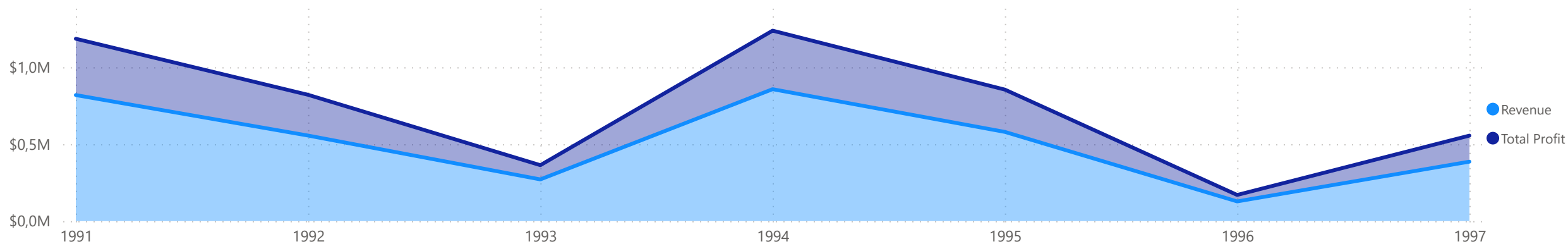
North America

South America

Revenue by ship_country



Revenue and Total Profit by Year





01.01.1991



31.12.1997



Revenue per month

\$71,40K✓

Goal: \$43,53K (+64.01%)

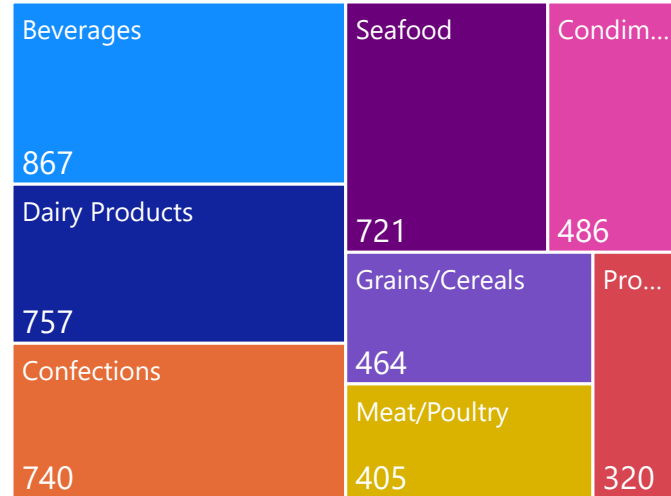
Number of orders per month

48✓

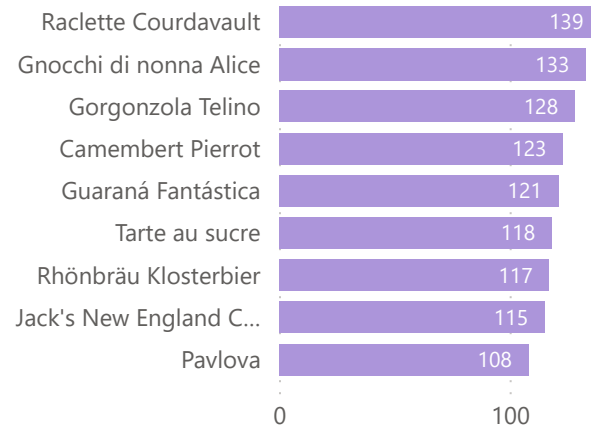
Goal: 34 (+41.18%)

Product	Order Cases	Revenue
Raclette Courdavault	139	\$310 795,65
Gnocchi di nonna Alice	133	\$201 629,90
Gorgonzola Telino	128	\$64 473,25
Camembert Pierrot	123	\$169 918,74
Guaraná Fantástica	121	\$21 646,22
Tarte au sucre	118	\$233 793,42
Rhönbräu Klosterbier	117	\$39 925,06
Jack's New England Clam Chowder	115	\$48 072,08
Pavlova	108	\$85 916,50
Boston Crab Meat	107	\$73 383,56
Chang	106	\$83 450,09
Flotemysost	105	\$78 820,29
Sir Rodney's Scones	101	\$41 241,70
Lakkalikööri	97	\$69 301,80
Manjimup Dried Apples	97	\$208 374,27
Queso Cabrales	97	\$67 149,81
Outback Lager	95	\$55 146,00
Teatime Chocolate Biscuits	95	\$34 649,47
Tourtière	94	\$25 427,24
Original Frankfurter grüne Soße	93	\$51 712,83
Alice Mutton	92	\$144 412,71
Chai	92	\$67 749,84
Mozzarella di Giovanni	92	\$132 926,58
Konbu	91	\$21 027,84
Steeleye Stout	88	\$62 916,30
Ikura	85	\$117 338,41
Scottish Longbreads	84	\$37 739,38
Total	2068	\$5 986 978,09

Order Cases by category



Order Cases by product



Top product by profit

Côte de Blaye

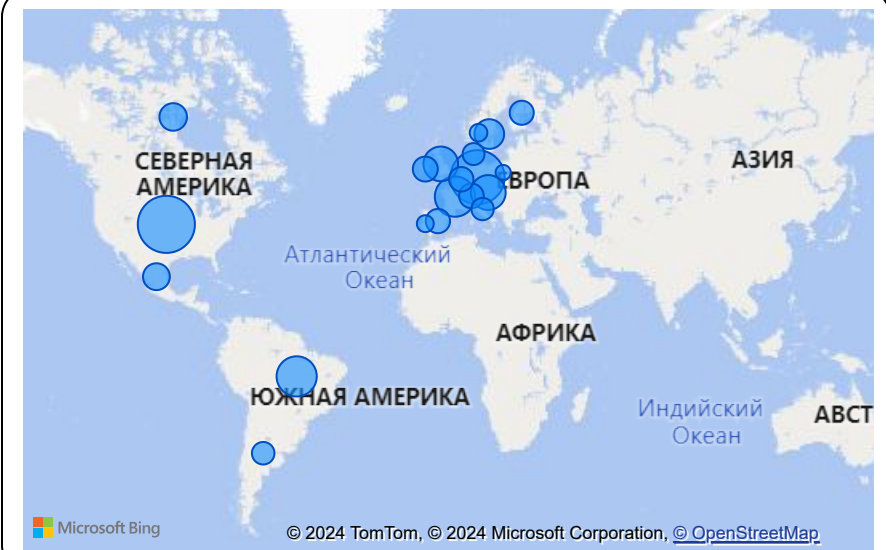
Top product by order

Raclette Courdavault

Europe

North America

South America



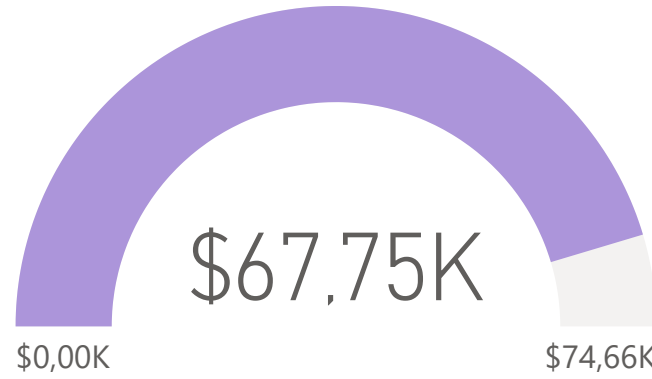


Nordwind

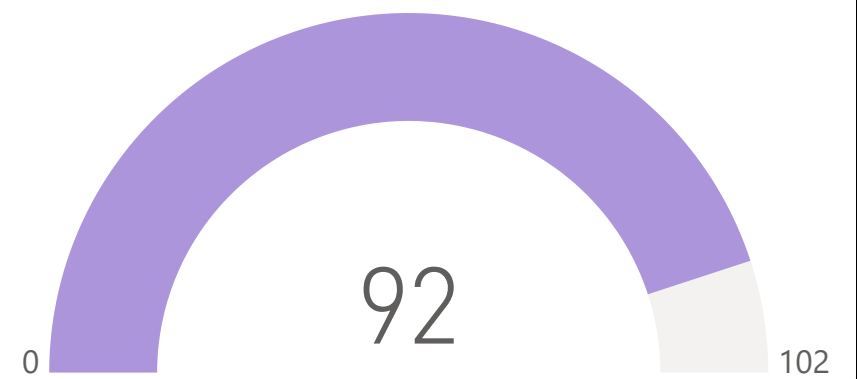
Product:

Chai

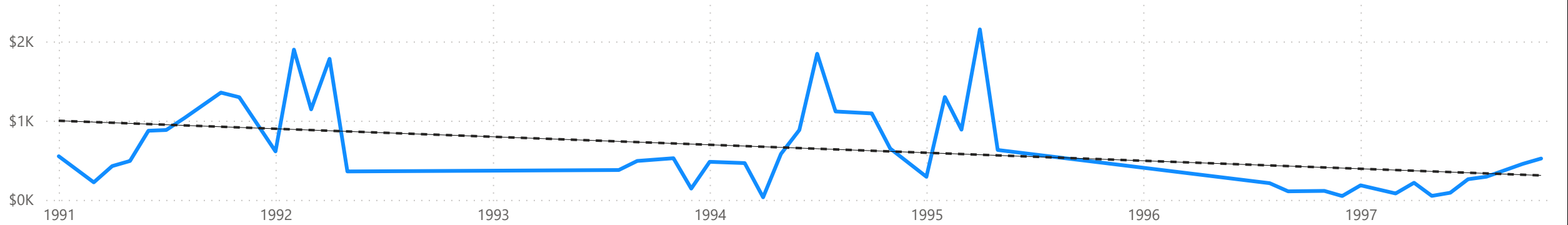
Current Month Revenue vs Revenue Target



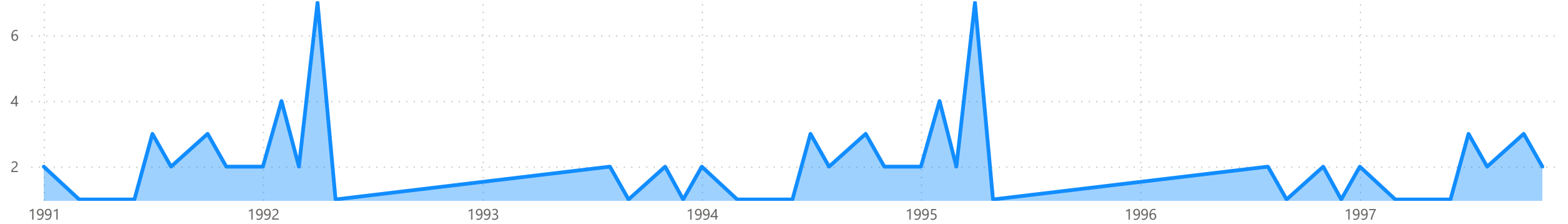
Current Month Order vs Order Target



Monthly Profit



Monthly Order





Beverages

Condiments

Confections

Dairy
Products

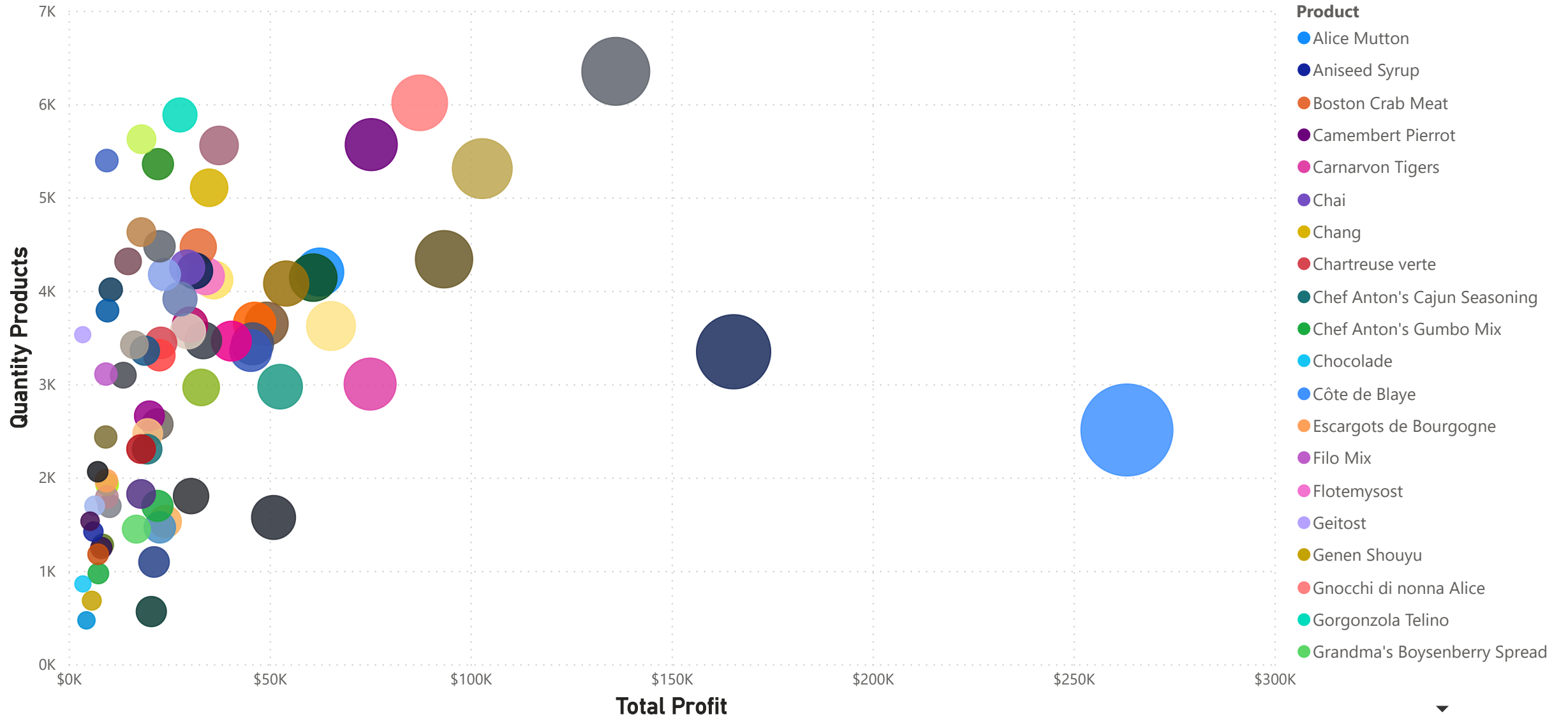
Grains/Cereals

Meat/Poultry

Produce

Seafood

Total Profit and Quantity Products by Products





01.01.1991

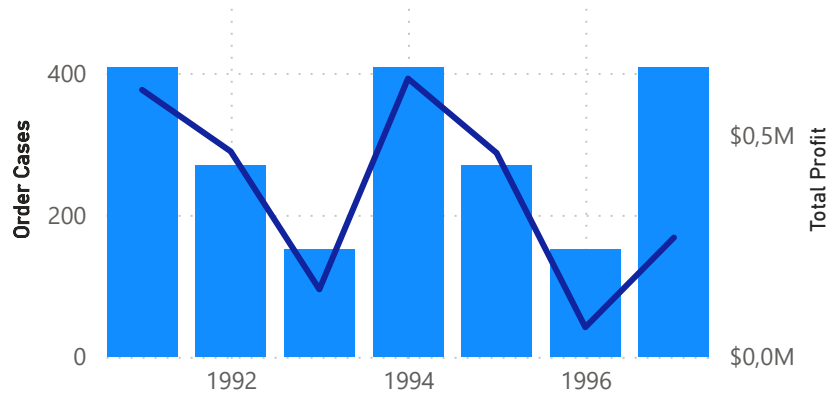


31.12.1997

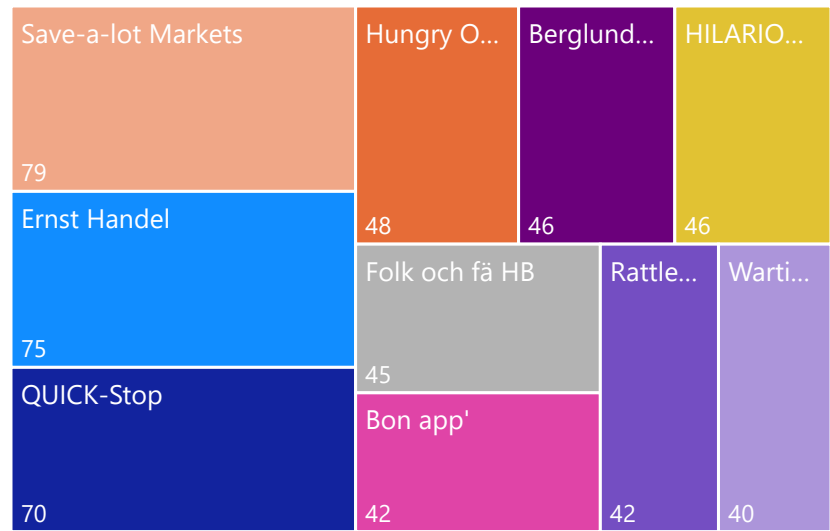


Order Cases and Total Profit by Year

● Order Cases ● Total Profit

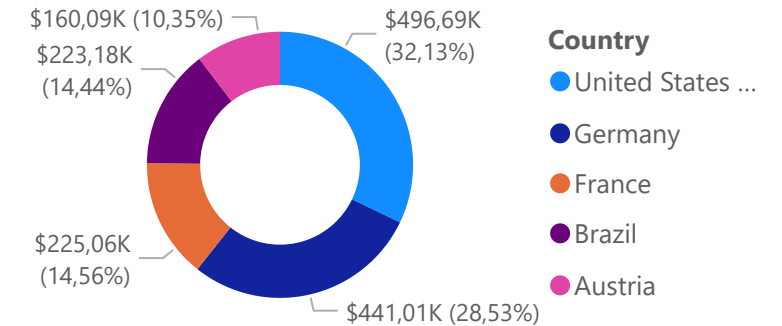


TOP-10 Companies by Orders

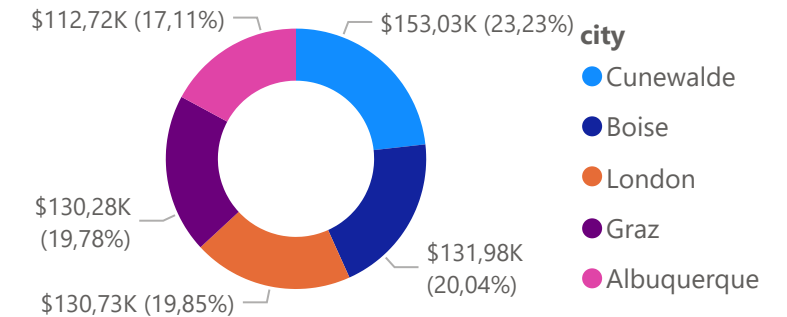


Company	Order Cases	Total Profit
Save-a-lot Markets	79	\$131 981,63
Ernst Handel	75	\$130 277,85
QUICK-Stop	70	\$153 025,60
Hungry Owl All-Night Grocers	48	\$69 620,44
Berglunds snabbköp	46	\$59 425,57
HILARION-Abastos	46	\$43 945,45
Folk och få HB	45	\$48 350,37
Bon app'	42	\$46 164,48
Rattlesnake Canyon Grocery	42	\$112 718,70
Wartian Herkku	40	\$42 496,53
Frankenversand	38	\$47 968,61
Lehmanns Marktstand	38	\$51 659,06
Königlich Essen	36	\$68 651,91
La maison d'Asie	36	\$28 805,52
Mère Paillard	36	\$45 850,26
White Clover Markets	36	\$60 109,84
Around the Horn	33	\$29 480,68
Bottom-Dollar Markets	33	\$40 744,99
Hanari Carnes	33	\$51 391,93
Queen Cozinha	33	\$42 708,32
LILA-Supermercado	32	\$23 625,07
Reggiani Caseifici	30	\$21 983,50
Blondesddsl père et fils	29	\$31 211,77
LINO-Delicatesses	29	\$31 652,46
Great Lakes Food Market	28	\$62 694,84
Suprêmes délices	28	\$38 082,94
Vaffeljernet	28	\$28 489,34
Ricardo Adocicados	27	\$28 570,99
B's Beverages	26	\$21 877,85
Ottilies Käseladen	26	\$30 678,07
Piccolo und mehr	26	\$29 812,97
Total	2068	\$2 639 658,05

TOP-5 Countries by Profit



TOP-5 Cities by Profit



Top customer by Profit

QUICK-Stop

Profit

\$153.03K

Order Cases

70



01.01.1991



31.12.1997



Beverages

Condiments

Confections

Dairy
Products

Grains/Cereals

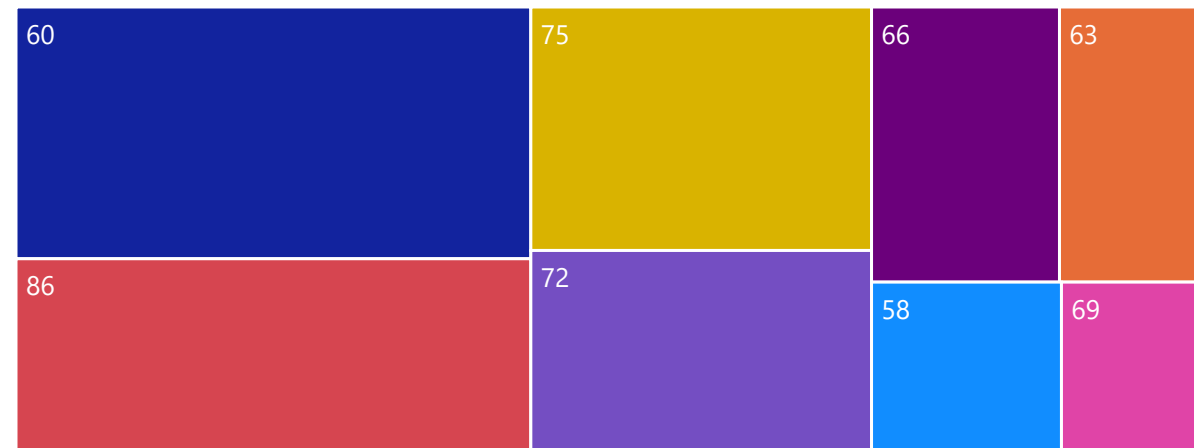
Meat/Poultry

Produce

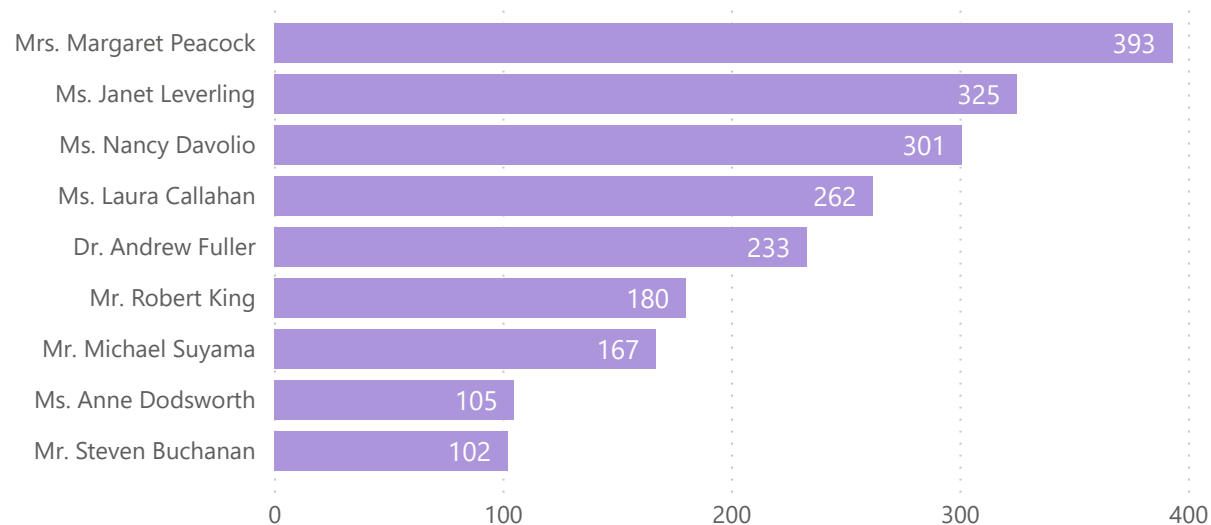
Seafood

Employee	Order Cases	Quantity	Revenue	Total Cost	Total Profit
Ms. Nancy Davolio	301	38 075,00	\$914 382,35	\$503 539,38	\$410 842,97
Ms. Laura Callahan	262	27 571,00	\$592 081,55	\$335 978,87	\$256 102,68
Ms. Janet Leverling	325	38 386,00	\$1 002 952,72	\$552 768,71	\$450 184,02
Ms. Anne Dodsworth	105	11 729,00	\$354 925,96	\$194 542,97	\$160 382,99
Mrs. Margaret Peacock	393	46 380,00	\$1 151 579,89	\$657 255,14	\$494 324,75
Mr. Steven Buchanan	102	13 652,00	\$295 191,91	\$168 067,83	\$127 124,08
Mr. Robert King	180	19 833,00	\$501 582,49	\$293 764,66	\$207 817,84
Mr. Michael Suyama	167	19 307,00	\$430 789,38	\$239 023,28	\$191 766,10
Dr. Andrew Fuller	233	26 997,00	\$743 491,85	\$402 379,23	\$341 112,62
Total	2068	241 930,00	\$5 986 978,09	\$3 347 320,04	\$2 639 658,05

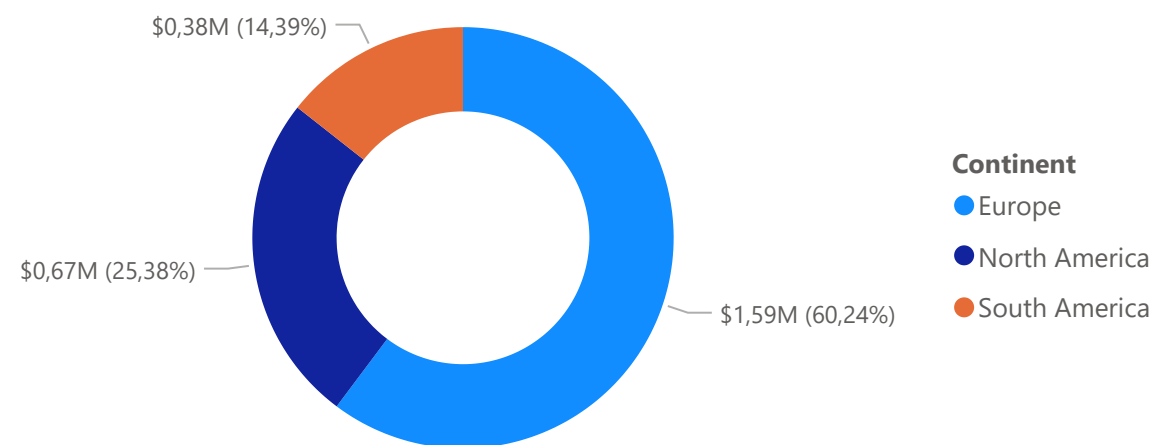
Total Profit by Age Employee



Order Cases by Employee

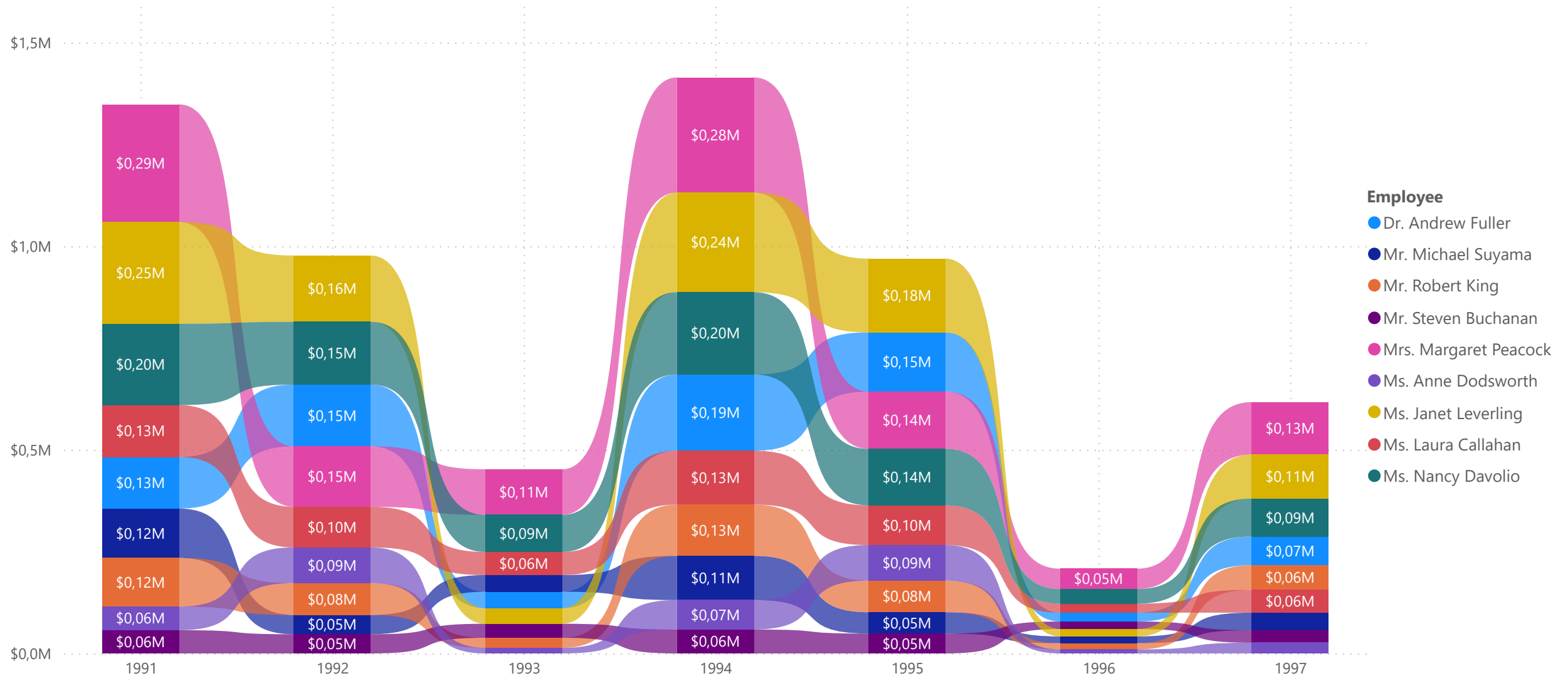


Total Profit by Continent



**Beverages****Condiments****Confections****Dairy Products****Grains/Cereals****Meat/Poultry****Produce****Seafood**

Yearly Revenue by Employee





01.01.1991



31.12.1997



Beverages	Dairy Products	Produce
Condiments	Grains/Cereals	Seafood
Confections	Meat/Poultry	

Australia	Japan
Brazil	Netherlands
Canada	Norway
Denmark	Singapore
Finland	Spain
France	Sweden
Germany	UK
Italy	USA

Total Profit and Quantity Products by Suppliers

