



NAVANEETHAN P

Contact

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9025465695

Email

naveenvarun2005@gmail.com

Address

w-block,kovai
pudhur,coimbatore

Education

Bachelor of Computer Technology

Sri krishna adithya college of
artsand scince
2023 - 2026

Skills

Frontend: HTML, CSS,
JavaScriptNegotiation
Skills.

Backend: Node.js,
Django.

Mobile Development.

Database Management.

Language

English

Tamil

Professional Experience

2024

-

2025

Dotn Technologies

- If you're referring to the internship working process for a software development role (like at a company like DotNet Technologies or similar).
- the focus will typically be on gaining hands-on experience with real-world projects, working under the guidance of experienced professionals, and learning the development lifecycle.
- Here's a breakdown of what the process might involve and key points to expect during a software development internship

2019

-

2021

Greap Technologies

- Introduction to the Company: Interns start with an orientation where they are introduced to the company's values, mission, and organizational structure. You'll likely meet your team members, mentors, and other key stakeholders. Access to
- Tools and Resources: Setting up accounts on company systems (GitHub, Jira, Slack, etc.), providing access to the code repository, documentation, and other necessary tools. Company Culture: Learning about company practices, such
- as working hours, dress code, and communication channels.



LORNA ALVARADO

Sales Representative

Contact

Phone

123-456-7890

Email

hello@reallygreatsite.com

Address

123 Anywhere St., Any City

Education

Bachelor of Marketing

Wardiere University
2016 - 2020

BA Sales and Commerce

Wardiere University
2020 - 2023

skills

- Sales Strategies
- Negotiation Skills
- Problem-Solving
- Time Management
- Presentation Skills
- Networking
- Market Research

Language

- English
- French

Professional Experience

2020

-

2023

Inside Sales Representative

Arowwai Industries | 123 Anywhere St., Any City

- Developed and executed sales strategies, resulting in a 25% increase in annual revenue. Managed a portfolio of 50+ clients, achieving a 95% customer retention rate.
- Conducted market research to identify new business opportunities and target prospects.

2019

-

2021

Inside Sales Representative

Arowwai Industries | 123 Anywhere St., Any City

- Prospected and qualified leads through cold calling, email campaigns, and networking events.
- Increased sales by 20% by implementing effective upselling and cross-selling strategies.
- Maintained up-to-date knowledge of product features and benefits to provide accurate information to clients.
- Collaborated with the marketing team to develop targeted sales materials and promotional offers.
- Provided exceptional customer service, addressing inquiries and resolving issues in a timely manner.

2017

-

2019

Sales Associate

Arowwai Industries | 123 Anywhere St., Any City

- Prospected and qualified leads through cold calling, email campaigns, and networking events.
- Increased sales by 20% by implementing effective upselling and cross-selling strategies.
- Maintained up-to-date knowledge of product features and benefits to provide accurate information to clients.
- Collaborated with the marketing team to develop targeted sales materials and promotional offers.
- Provided exceptional customer service, addressing inquiries and resolving issues in a timely manner.

References

Bailey Dupont

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Harumi Kobayashi

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