# CASE STUDY PROJECT PHASE 2 TEAM 15

#### **Team Members**

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We performed the following data cleaning methods to address the variety of flaws that were in the original dataset with help of SSIS.

#### **Cleaning Process:**

- First, we Identified there are Duplicate records in the provided dataset and used sort
  function in ETL (SSIS) to remove those records and we ended up getting 74,111
  records.
- The StoreState column consists of not only states but also some territories and one district. So, we separated the districts and territories and created two new columns named "StoreDistrict" & "StoreTerritory" in the "Drop\_Duplicates" table in the ETL Package by using Copy Column function. The reason behind doing this to in future it is easy to identify the how many states, districts and territories does the company has stores.
- Updated the datatype of "StoreZipcode" to integer from String because some zip codes consist of 4 characters. Unless it is an integer it is hard to find the match. For example, let's say there is a zip code 07075 but we have that it as 7075 as a string in our database so it gives us a zero match when we try to fetch the records related to 07075. So, to avoid this complication we changed the datatype to integer.
- Changed the word "Sweet Team-Large" to "Sweet Tea-Large" in MenuName Column.
- There is a repetition of sandwich word as sandwiches in **MenuName** column, so we changed "Sandwiches" to "Sandwich".
- There is a repetition of Soups & Salads word as Soup & Salad in MenuName column, so we changed "Soup & Salad" to "Soups & Salads".
- There is a repetition of Side word as Sides in **MenuType** column, so we changed "Sides" to "Side".

- Changed one of the "StoreAddress" row from Lower case to Upper case in one of the Derived Columns for better view to the user.
- Altered some rows of ProductDesc from 0 to "No Description Available" for Drinks Category.
- Replaced the special character "?" with space in ProductDesc in one of the Derived Columns.
- Updated some of the rows in "Drop\_Duplicates" table as "Not a District" where
   StoreDistrict is not "District of Columbia"
- Updated some of the rows in "Drop\_Duplicates" table as "Not a State" where StoreSate is equal to "District of Columbia" & "Guam" & "Virgin Islands of the U.S." & "Puerto rico"
- Updated some of the rows in "Drop\_Duplicates" table as "Not a Territory" where StoreTerritory is not "Guam" & "Virgin Islands of the U.S." & "Puerto rico"
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 2000 && MenuCategory == "Entrees") and it is named as Split by 2000. And applied Derived Column to replace the "Entrees" with the "Breakfast" because, there are two different MenuCategory named Entrees & Breakfast to avoid duplication.
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 2200 && MenuCategory == "Entrees") and it is named as Split by 2200. And applied Derived Column to replace the "Entrees" with the "Breakfast" because, there are two different MenuCategory named Entrees & Breakfast also replaced some of the rows in MenuSubCategory from "0" to "Chicken" to avoid duplication.
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 2400 && MenuCategory =="Entrees") and it is named as Split by 2400. And applied Derived Column to replace the "Entrees" with the "Breakfast" because, there are two different MenuCategory named Entrees & Breakfast, replaced few rows of MenuSubCategory from "0" to "Veggie" and few rows in MenuType from "Soup & Salad" to "Breakfast" to avoid duplication.
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 3002 &&
   MenuSubCategory == "0") and it is named as Split by 3002. And applied Derived

- Column to **replace the "0" with the "Veggie"** because, there are two different MenuSubCategory named 0 & Veggie because to avoid duplication.
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 3300 && MenuSubCategory == "Sandwich") and it is named as Split by 3300. And applied Derived Column to replace the "Sandwich" with the "Fish" because, there are two different MenuSubCategory named Sandwich & Fish because to avoid duplication.
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 3600 && MenuSubCategory ==" Chicken") and it is named as Split by 3600. And applied Derived Column to replace the "Chicken" with the "Beef" because, there are two different MenuSubCategory named Chicken & Beef because to avoid duplication.
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 3601 && MenuSubCategory == "Salad") and it is named as Split by 3601. And applied Derived Column to replace the "Salad" with the "Soups & Salads" because, there are different MenuSubCategory named Salad & 'Soups & Salads' because to avoid duplication.
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 3501 && MenuSubCategory == "0") and it is named as Split by 3501. Used a Derived Column to replace the "0" with the "Kids" because, there are different MenuSubCategory named 0 & Kids because to avoid duplication.
- Used a Conditional Split in ETL to split on a condition i.e., (ProductNbr == 6002 && MenuSubCategory == "0") and it is named as Split by 6002. And applied Derived Column to replace the "0" with the "Beef" because, there are different MenuSubCategory named 0 & Beef because to avoid duplication.
- Removed an extra space in "Fried Fish Sandwich" which is present in MenuName.
- Changed the **Null in BuildingType to "Not Known"** in one of the Derived Columns.

The next thing after finally achieving a clean dataset was to create our FACT and DIMENSION tables.

#### **Datawarehouse Design:**

- We have created 5 Dimension tables and 1 Fact Table. We have segregated the attributed to get clear idea for the user about the data and that can be used for the future purpose also.
- The Dimension and Fact Tables are:

#### **Dimension Tables**

#### **Fact Table**

- > DIM\_LOCATION
- FACT\_SALES

- ➤ DIM\_MENU
- ➤ DIM\_STORE
- ➤ DIM\_PRODUCT
- ➤ DIM\_DATE

#### **Attributes in each Dimension Table and Fact Table**

#### • DIM\_LOCATION

- Location\_ID
- StoreAddress
- StoreCity
- **❖** StoreDistrict
- StoreState
- StoreTerritory
- StoreZipcode

#### • DIM\_MENU

- ❖ Menu\_ID
- MenuName
- MenuCategory
- MenuSubCategory
- MenuType

#### • MENU\_STORE

- ❖ Store\_ID
- **❖** StoreNbr
- StoreCapacity
- StoreStatus
- BuildingType
- **❖** NbrDriveThruLanes
- **❖** NbrParkingSpaces

#### • DIM\_PRODUCT

- ProductNbr
- ProductDesc
- MenuName

#### • DIM\_DATE

- date\_key
- fulldate
- year\_nbr
- month\_nbr
- day\_nbr
- qtr
- day\_of\_week
- day\_of\_year
- day\_name
- month\_name

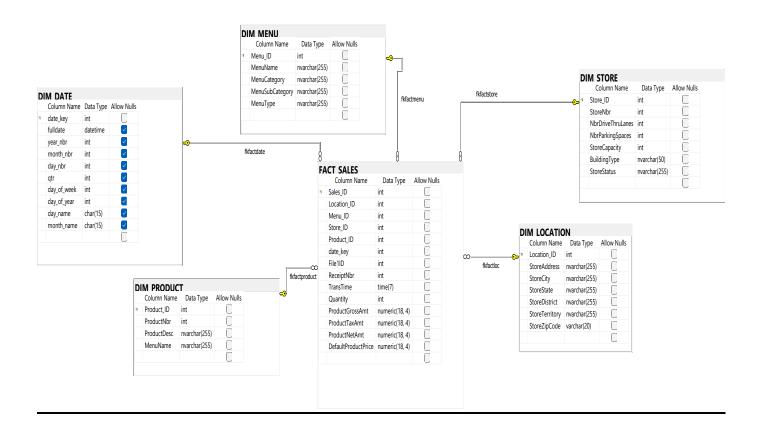
#### • FACT\_SALES

- Sales\_ID
- **❖** Location\_ID
- Menu\_ID

- Store\_ID
- Product\_ID
- date\_key
- **❖** File1ID
- **❖** ReceiptNbr
- TransDate
- **❖** TransTime
- ProductGrossAmt
- Quantity
- ProductNetAmt
- ❖ ProductTaxAmt
- **❖** DefaultProductPrice
- For all the attributes in the Dimension and Fact Tables we have changed to not null.
- Loaded the cleaned rows present in DROP\_DUPLICATES table into each Dimension Table.
- Used Lookup to give data to the foreign keys present in the fact table considering DROP\_DUPLICATES as my input table and Dimension tables as my reference table.

#### **Datawarehouse Design Diagram:**

#### **Data Warehouse Design**



#### **Queries:**

1. What are the top 3 locations with respect to profit annually, monthly, weekly and daily?

#### **Profit Annually**

Input given to the Query for Testing: year\_nbr = 2022

#### **Output:**

	StoreAddress	StoreNbr	storecity	Profit
1	1251 FIRST AMERICAN DRIVE	13043	IUKA	327.7000
2	710 SOUTH MONTGOMERY AVENUE	10746	SHEFFIELD	317.0365
3	201 WEST COMMERCIAL STREET	13568	KAHOKA	315.1065

#### **Profit Monthly**

group by StoreAddress,StoreNbr,StoreCity order by profit desc

#### Input given to the Query for Testing: year\_nbr = 2022 and month\_nbr =4

#### **Output:**

	k			
	StoreAddress	storenbr	storecity	Profit
1	1951 CHURN CREEK ROAD	16784	REDDING	120.0800
2	900 EAST EIGHTH STREET	81652	WASHINGTON	115.3000
3	701 STATE HIGHWAY 44	15629	<b>BURNS FLAT</b>	111.9567

#### **Profit Week**

Input given to the Query for Testing: Week of the month = 1 and month\_nbr = 1 and year\_nbr = 2022

	StoreAddress	storenbr	storecity	Profit
1	950 NORTH HIGHWAY 95	6500	BAYPORT	72.5645
2	4250 EXECUTIVE SQUARE SUITE 300	39584	LA JOLLA	68.4300
3	102 WEST MAIN ST	7760	LEWISTOWN	66.0300

#### **Profit Daily**

Input given to the Query for Testing: fulldate = '2022-03-31'

#### **Output:**

	StoreAddress	storenbr	storecity	Profit
1	30 PUBLIC SQUARE	7723	ELKTON	61.0400
2	HIGHWAY 181 AND MAVRICK	2054	FALLS CITY	49.3800
3	121 BILLY B. DYAR BOULEVARD	39168	BOAZ	46.9800

## 2. How many customers does each location serve annually, monthly, weekly and daily?

#### **Customers Annually**

#### Input given to the query for testing: year\_nbr = 2022

#### **Output:**

	StoreAddress			Total Customers
_		storenbr	storecity	
1	1 COLLEGE AVE	41202	SOMERVILLE	5
2	1 CRAIN HIGHWAY, S	40351	GLEN BURNIE	7
3	1 E WASHINGTON ST	364554	PHOENIX	4
4	1 EAST 1ST STREET	2658	EDMOND	3
5	1 EAST NATIONAL AVENUE	2834	BRAZIL	7
6	1 MAIN STREET	2492	<b>EVANSVILLE</b>	6
7	1 S LINCOLN ST.	10320	GREEN CITY	5
8	1 SECOND STREET NW	10470	BEARDEN	5
9	1 SOUTH MAIN STREET	2410	SULLIVAN	6
10	1 WALL STREET	5842	HAMILTON	3
11	1 WALNUT STREET	10951	ARLINGTON	4
12	1 WILDWOOD LANE	445678	KIMBERLIN	7
13	10 COMMERCE DRIVE	15485	WILLIAMSON	6
14	10 SOUTH FIRST AVENUE	41323	WALLA WA	6
15	100 BRIGHT MEADOW BO	79498	ENFIELD	2
16	100 CENTER AVENUE	1243	OAKLEY	4
17	100 CHURCH STREET	3921	GERMAN V	5
18	100 COMMERCE STREET	2042	EAGLE LAKE	7
19	100 EAST COLLEGE AVE	2461	GREENVILLE	1
20	100 EAST ENGLISH STRE	43729	WICHITA	4
21	100 EAST HAVENS STREET	4091	MITCHELL	6
22	100 EAST HIGH	2983	TOLEDO	6
23	100 EAST KIMBERLY ROAD	10071	DAVENPORT	3
24	100 EAST KLEBERG AVE	2125	KINGSVILLE	5

#### **Customers Monthly**

```
CREATE VIEW QUERY2B AS
```

select StoreAddress,storenbr,storecity,count(distinct ReceiptNbr) as 'Total Customers'from FACT\_SALES join DIM\_DATE on FACT\_SALES.date\_key = DIM\_DATE.date\_key join DIM\_LOCATION on FACT\_SALES.Location\_ID =

DIM\_LOCATION.Location\_ID

join DIM\_store on FACT\_SALES.Store\_ID = DIM\_STORE.Store\_ID

where year\_nbr = 2022 and month\_nbr =1 group by StoreAddress,storenbr,storecity GO

Input given to the query for testing: year\_nbr = 2022 and month\_nbr =1

	StoreAddress	storenbr	storecity	Total Customers
1	1 COLLEGE AVE	41202	SOMERVILLE	2
2	1 CROSS COUNTY PLAZA	8640	WYNNE	2
3	1 E WASHINGTON ST	364554	PHOENIX	1
4	1 EAST STATE STREET	10080	ALGONA	2
5	1 MAIN STREET	6045	EVANSVILLE	1
6	1 S MAIN ST	4935	MIFFLINTOWN	1
7	1 SARNOWSKI DRIVE	44779	GLENVILLE	3
8	1 WILDWOOD LANE	445678	KIMBERLING CITY	1
9	10 COMMERCE DRIVE	15485	WILLIAMSON	1
10	10 WEST BROAD STREET	5007	SOUDERTON	3
11	10 WEST ELM STREET	10008	ALBION	1
12	10 WOODFIN STREET	40511	ASHEVILLE	1
13	100 ALBERTSON STREET	43017	MILLVILLE	1
14	100 COMMERCE STREET	2042	EAGLE LAKE	1
15	100 EAST ENGLISH STREET	43729	WICHITA	1
16	100 EAST FOREST AVENUE	3105	GIRARD	2
17	100 EAST HIGH	2983	TOLEDO	1
18	100 EAST MAIN STREET	6573	BELLVILLE	1
19	100 EAST MAIN STREET	9117	BELLVILLE	1
20	100 EAST WASHINGTON STREET	14101	EDINBURG	1
21	100 HARVEST DRIVE	202	LUANA	1
22	100 HWY 150	12787	COLDSPRING	1
23	100 JERICHO QUADRANGLE, SUITE 105	440444	JERICHO	1
24	100 MAIN ST. WEST	1268	SAINT CLAIR	1

#### **Customers Weekly**

#### **CREATE VIEW QUERY2C AS**

select StoreAddress,storenbr,storecity,count(distinct ReceiptNbr) as 'Total Customers' from FACT\_SALES join DIM\_DATE on FACT\_SALES.date\_key = DIM\_DATE.date\_key join DIM\_LOCATION on FACT\_SALES.Location\_ID =

DIM\_LOCATION.Location\_ID

 $join\ DIM\_store\ on\ FACT\_SALES.Store\_ID = DIM\_STORE.Store\_ID$  where CEILING(DAY(fulldate)/7.0) = 1 and month\\_nbr = 1 and year\\_nbr = 2022 group by StoreAddress,storenbr,storecity GO

Input given to the query for testing: Week of the month = 1 and month\_nbr = 1 and year\_nbr = 2022

	StoreAddress	storenbr	storecity	<b>Total Customers</b>
1	10 WEST BROAD STREET	5007	SOUDERTON	1
2	10 WEST ELM STREET	10008	ALBION	1
3	10 WOODFIN STREET	40511	ASHEVILLE	1
4	100 COMMERCE STREET	2042	EAGLE LAKE	1
5	100 EAST MAIN STREET	6573	BELLVILLE	1
6	100 NORTH WALNUT STREET	2933	COLFAX	1
7	100 SOUTH 4TH STREET	9629	CANTON	1
8	10005 GOLF COURSE ROAD	4008	OCEAN CITY	1
9	1001 MAIN ST	177	MANSON	1
10	1001 POST RD	444636	DARIEN	2
11	101 EAST 23RD STREET	17382	PANAMA CITY	2
12	101 EAST FIRST STREET	3090	CUNNINGHAM	1
13	101 HIGHWAY 52 WEST	15648	PORTLAND	1
14	101 MAIN STREET	10170	FOUNTAIN	1
15	101 WEST ADAMS STREET	2936	CRESTON	1
16	101 WEST MONTGOMERY STREET	158	FRANCESVILLE	1
17	101 WEST SUMMER STREET	44032	GREENEVILLE	1
18	1011 CENTRE ROAD, SUITE 200	33000	WILMINGTON	1
19	1011 RED BANKS ROAD	62053	GREENVILLE	1
20	101-109 SOUTH BLACKBURN STREET	1984	BRADY	1
21	1017 NORTH TURNER	7794	HOBBS	1
22	1019 7TH STREET SOUTH	363815	GREAT FALLS	1
23	102 N MAIN ST.	5423	RAKE	1
24	102 N. CHURCH STREET	139	CRAWFORD	1

#### **Customers daily**

#### **CREATE VIEW QUERY2D AS**

select StoreAddress,storenbr,storecity,count(distinct ReceiptNbr) as 'Total Customers' from FACT\_SALES join DIM\_DATE on FACT\_SALES.date\_key = DIM\_DATE.date\_key join DIM\_LOCATION on FACT\_SALES.Location\_ID =

 $DIM\_LOCATION.Location\_ID$ 

join DIM\_store on FACT\_SALES.Store\_ID = DIM\_STORE.Store\_ID

where fulldate = '2022-01-07'

group by StoreAddress, storenbr, storecity

GO

Input given to the query for testing: fulldate = '2022-01-07'

	StoreAddress	storenbr	storecity	<b>Total Customers</b>
1	101 EAST 23RD STREET	17382	PANAMA CITY	2
2	101 MAIN STREET	10170	FOUNTAIN	1
3	101 WEST MONTGOMERY STREET	158	FRANCESVILLE	1
4	1017 NORTH TURNER	7794	HOBBS	1
5	102 N. CHURCH STREET	139	CRAWFORD	1
6	1045 10TH AVENUE	42213	SIDNEY	1
7	110 EAST COMMERCIAL	7326	MANSFIELD	1
8	111 MAIN STREET	12153	GUEYDAN	1
9	111 WESTMORELAND STREET	2153	MASON	1
10	118 THIRD STREET	42458	MCMINNVILLE	1
11	125 MAIN STREET	10640	JOHNSON	1
12	1280 BRIDGE STREET	460070	YUBA CITY	1
13	131 WEST MAIN STREET	9397	ARCADIA	1
14	132 SOUTH HARRIS STREET	13223	SANDERSVILLE	1
15	15 SOUTH DOUGLAS AVENUE	2620	BEAVER	1
16	1617 E RACINE AVE	43256	WAUKESHA	1
17	17 SOUTH ROANOKE STREET	4138	FINCASTLE	1
18	170 WEST ELECTION ROAD, SUITE 125	39510	DRAPER	1
19	175 HOPPER AVENUE	6006	DE KALB	1
20	1800 SOUTH GLENSTONE AVENUE	11601	SPRINGFIELD	1
21	202 FIRST STREET	13340	SERGEANT BLUFF	1
22	206 EAST MAIN AVENUE	7419	LITTLE CHUTE	1
23	2074 EAST KANSAS AVENUE	8680	MCPHERSON	1
24	210 MAIN STREET	17566	SENECA	1

## 3. What are the top 10 most popular products sold by location annually, monthly, weekly and daily?

#### Top 10 most popular products sold Annually

Input given to the Query for testing: year\_nbr = 2022 and storenbr = 17382

	Popular Products	StoreAddress	StoreCity
1	Chickpea Salad	101 EAST 23RD STREET	PANAMA CITY
2	Sparkling Bottled Water	101 EAST 23RD STREET	PANAMA CITY
3	Spicy Fish Sandwich	101 EAST 23RD STREET	PANAMA CITY
4	Soup of the Day	101 EAST 23RD STREET	PANAMA CITY
5	Soup and Salad of the Week	101 EAST 23RD STREET	PANAMA CITY
6	Seasoned Sweet Potato Fries	101 EAST 23RD STREET	PANAMA CITY
7	Lemonade - Small	101 EAST 23RD STREET	PANAMA CITY
8	Caesar Salad	101 EAST 23RD STREET	PANAMA CITY
9	Bottled Water	101 EAST 23RD STREET	PANAMA CITY
10	Hashbrown Cup	101 EAST 23RD STREET	PANAMA CITY

#### Top 10 most popular products sold Monthly

Input given to the Query for testing:  $year\_nbr = 2022$  and storenbr = 17382 and  $month\_nbr = 1$ 

	Popular Products	StoreAddress	StoreCity
1	Soup of the Day	101 EAST 23RD STREET	PANAMA CITY
2	Soup and Salad of the Week	101 EAST 23RD STREET	PANAMA CITY
3	Seasoned Sweet Potato Fries	101 EAST 23RD STREET	PANAMA CITY
4	Lemonade - Small	101 EAST 23RD STREET	PANAMA CITY
5	Vegetarian Breakfast Burrito with Salsa	101 EAST 23RD STREET	PANAMA CITY
6	Hashbrown Cup	101 EAST 23RD STREET	PANAMA CITY
7	Greek Bowl	101 EAST 23RD STREET	PANAMA CITY
8	Diet Coke - Large	101 EAST 23RD STREET	PANAMA CITY
9	Caesar Salad	101 EAST 23RD STREET	PANAMA CITY
10	Bottled Water	101 EAST 23RD STREET	PANAMA CITY

#### Top 10 most popular products sold weekly

Input given to the Query for testing: week of the month= 3 and year\_nbr = 2022 and storenbr = 17382 and month\_nbr = 1 and year\_nbr = 2022

#### **Output:**

	Popular Products	StoreAddress	StoreCity
1	Vegetarian Breakfast Burrito with Salsa	101 EAST 23RD STREET	PANAMA CITY
2	Hashbrown Cup	101 EAST 23RD STREET	PANAMA CITY
3	Bottled Water	101 EAST 23RD STREET	PANAMA CITY

#### Top 10 most popular products sold daily

CREATE VIEW QUERY3D AS select top 10 (MenuName) as 'Popular Products', StoreAddress, StoreCity from

### Input given to the Query for testing: storenbr = 17382 and fulldate = '2022-1-07'

#### **Output:**

	Popular Products	StoreAddress	StoreCity
1	Soup of the Day	101 EAST 23RD STREET	PANAMA CITY
2	Soup and Salad of the Week	101 EAST 23RD STREET	PANAMA CITY
3	Seasoned Sweet Potato Fries	101 EAST 23RD STREET	PANAMA CITY
4	Lemonade - Small	101 EAST 23RD STREET	PANAMA CITY
5	Greek Bowl	101 EAST 23RD STREET	PANAMA CITY
6	Diet Coke - Large	101 EAST 23RD STREET	PANAMA CITY
7	Caesar Salad	101 EAST 23RD STREET	PANAMA CITY

#### 4 .Which products have no sales or few sales?

```
CREATE VIEW QUERY4 AS select top 10 MenuName as Product ,SUM(Quantity) as 'Total Sales' from FACT_SALES join DIM_PRODUCT on FACT_SALES.Product_ID =DIM_PRODUCT.Product_ID group by DIM_PRODUCT.menuname order by SUM(Quantity) GO
```

	Product	<b>Total Sales</b>
1	Loaded Avocado Toast	337
2	Toast Cup	337
3	Veggie Sausage English Muffin	400
4	Chicken Biscuit	424
5	Strawberry Banana Smoothie	432
6	Strawberry Banana Smoothie	432
7	Vegetarian Breakfast Burrito	480
8	Fruit Cup	973
9	Hashbrown Cup	998
10	Club Sandwich	2449

#### 5. How is the number of drive-thru lanes impacting sales?

CREATE VIEW QUERY5 AS select SUM(Quantity) as 'Total Sales',NbrDriveThruLanes from FACT\_SALES join DIM\_STORE on FACT\_SALES.Store\_ID = DIM\_STORE.Store\_ID group by NbrDriveThruLanes GO

#### **Output:**

		NbrDriveThruLanes
1	3285	3
2	4258	1
3	122236	2

**Impact:** As we can infer from the output that Two drive through lines has more impact on the sales than any other. Surprisingly Though there are 3 drive through lines most of the sales happened with 2 drive through lanes. May be even number of drive through lanes may effect the sales in positive way.