



Digitalized Logistics

Advanced Analytics@POST AG

Christoph Bodner & Thomas Laber



01

02

03

Topics

Who we are

(obligatory marketing stuff...)

Data Science@Post AG:

- Overview: Post AG
- Interdisciplinary team

What we do

Projects we work on:

- Parcel volume forecast
- Expected delivery times

How we do it

With a combination of:

- Math/statistics
- Coding (Azure + R)
- Grit & perseverance☺



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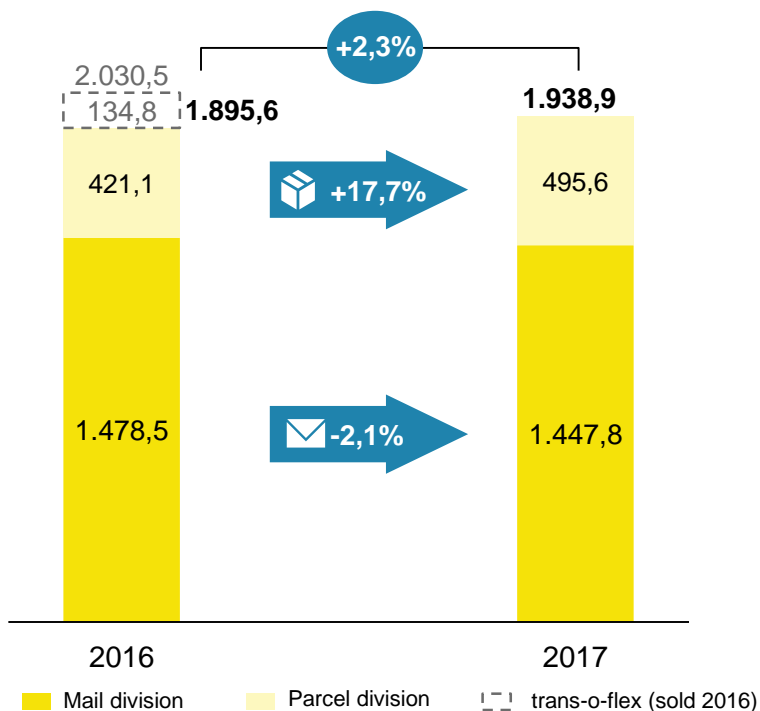


OVERVIEW: POST AG

COMPANY PERFORMANCE & PARCEL VOLUMES OVER TIME

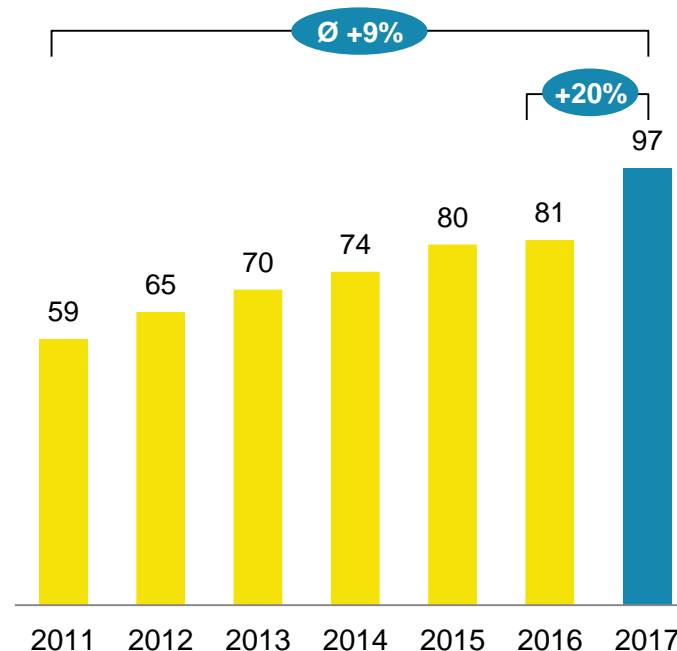
SALES PERFORMANCE

mio EUR



PARCEL VOLUMES OF AUSTRIAN POST

mio parcels



OVERVIEW: POST AG

STRONG PRESENCE IN EASTERN EUROPE

GROWTH FOCUS ON PACKAGE & LOGISTICS DIVISION



OUR TEAM

PEOPLE WHO LIKE $\pi z^2 a$ IN EVERY FORM 😊



Christoph Bodner

Lead Data Scientist

Quantitative Finance (WU)
Prev.: KPMG



Thomas Laber

Senior Data Scientist

Business Informatics (TU)
Prev.: Accenture



Martin Blöschl

Junior Data Scientist

Computational Intelligence (TU)



Raphael Pesl

Junior Data Scientist

Mathematics (TU)



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Parcel Volume: Daily Forecast

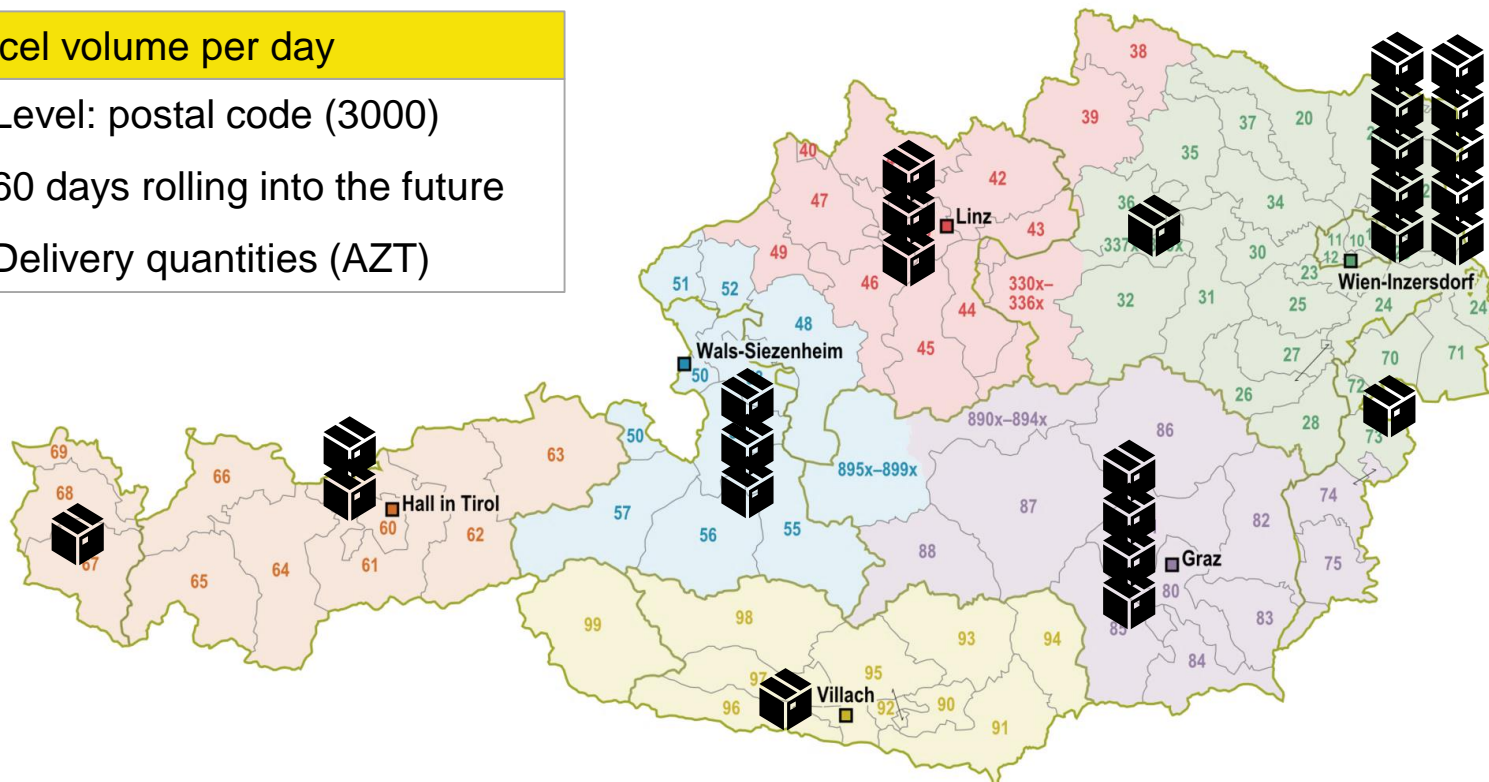


PARCEL VOLUME FORECAST

HOW MANY PARCELS WILL WE NEED TO DELIVER IN THE FUTURE?

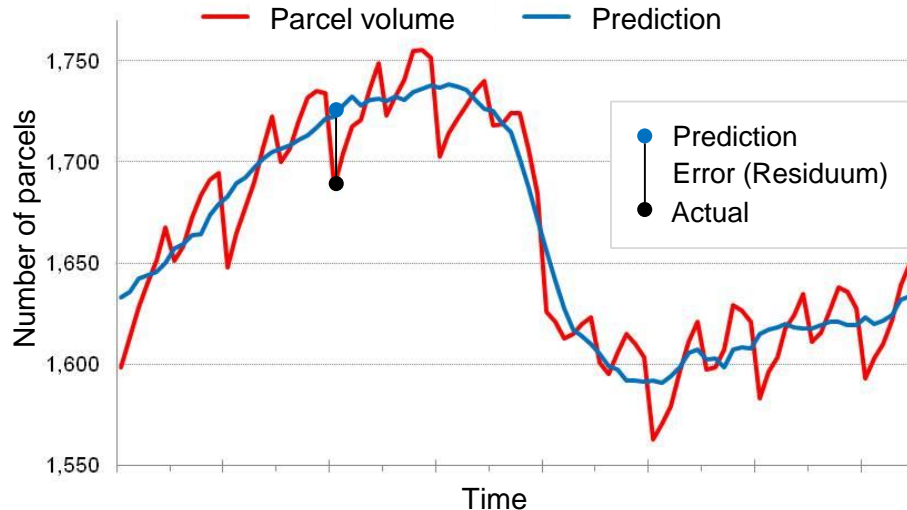
Parcel volume per day

- Level: postal code (3000)
- 60 days rolling into the future
- Delivery quantities (AZT)



THE PROBLEM IS SIMPLE TO FORMULATE BUT NOT THAT EASY TO SOLVE

Parcel volume over time



As small as possible

$$\text{Package volume} = \underbrace{\text{prediction}}_{h(X)} + \text{error}$$

How can we find the
optimal $h(X)$?

$$\hat{h} = \arg \min_{h \in H} R_{emp}(h)$$

where:

$$R_{emp}(h) = \frac{1}{m} \sum_{i=1}^m L(h(x_i), y_i)$$



SO THE QUESTION IS: HOW DO WE FIND THE OPTIMAL PREDICTION FUNCTION?

There are lots of different ways to find $h(X)$:



Neural networks

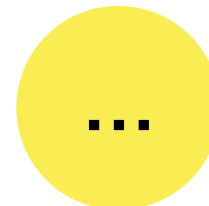


Linear Regression
(Image is no mistake 😊)



Gradient Boosting
(with decision trees)

currently in use



other models



BUT NEURAL NETS ARE SO SEXY! WHY USE GRADIENT BOOSTING?



Linear Regression



Gradient Boosting



Neural Networks

Gradient Boosting offers a very good combination of complexity & performance

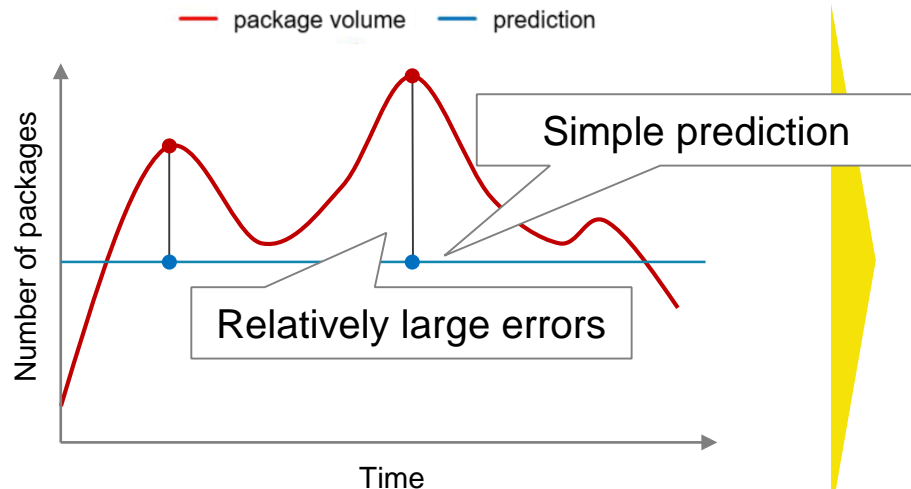
Source: Toyota + Black Hawk: blog.kaggle.com/2017/01/23/a-kaggle-master-explains-gradient-boosting/



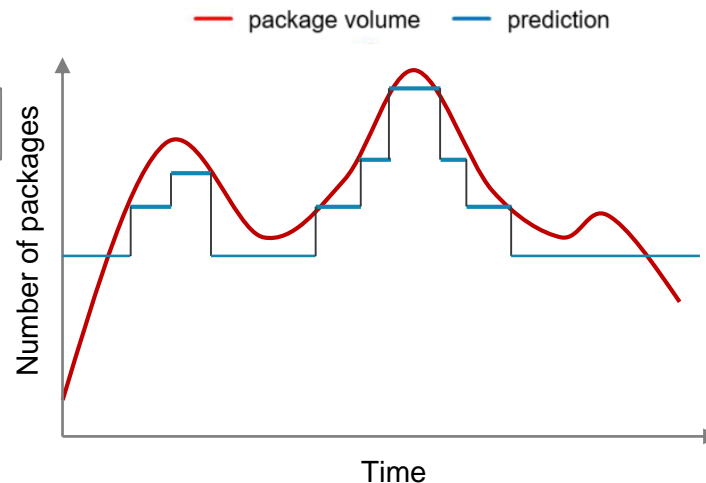
LET'S TAKE A DEEPER LOOK

HOW DOES GRADIENT BOOSTING WORK?

Start with simple prediction ...



... and gradually improve



Individual weak forecasts are combined to form a strong prediction



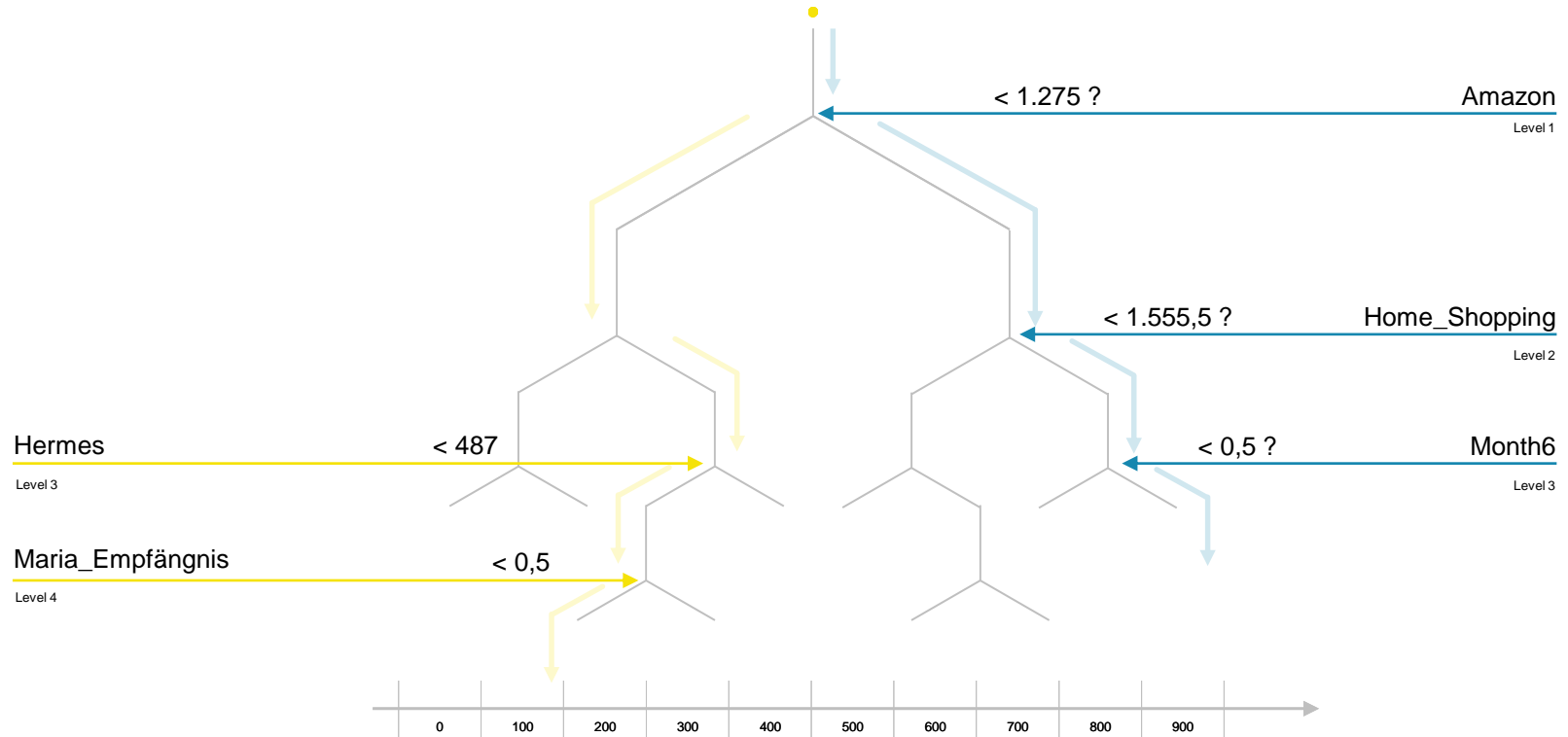
XGBOOST - OVERVIEW

VISUALISATION



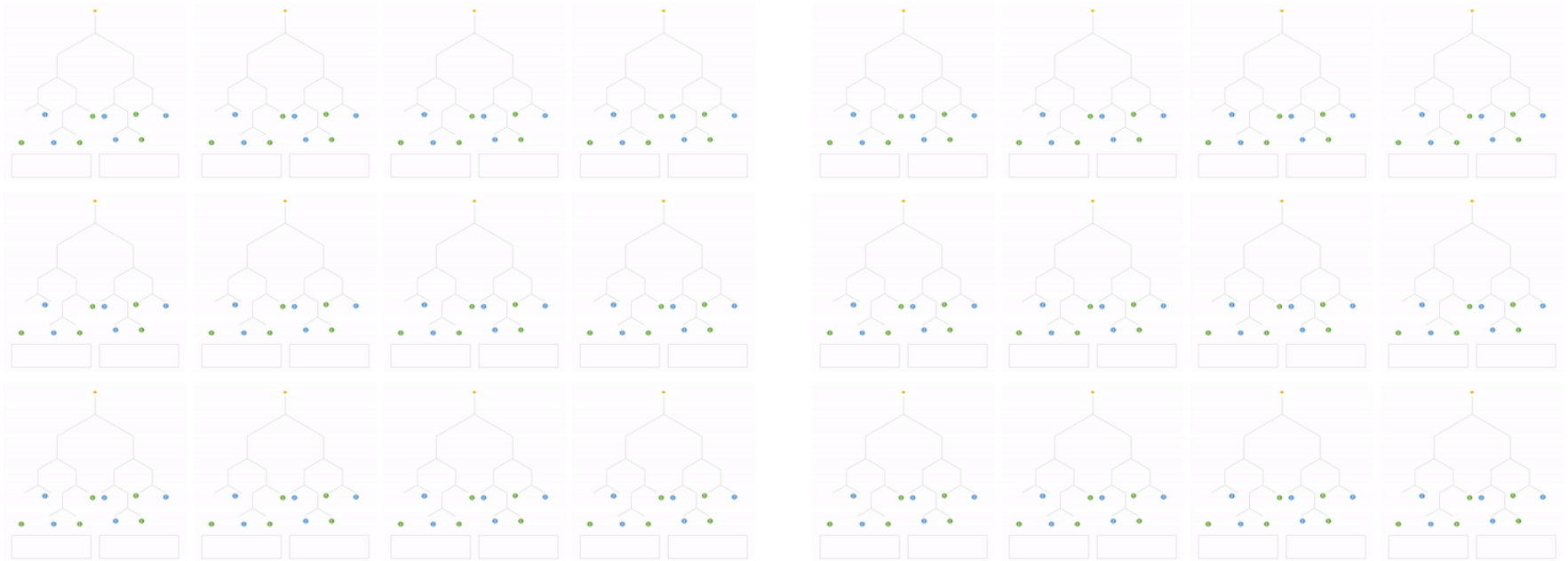
XGBOOST

A CLOSER LOOK



XGBOOST

A CLOSER LOOK

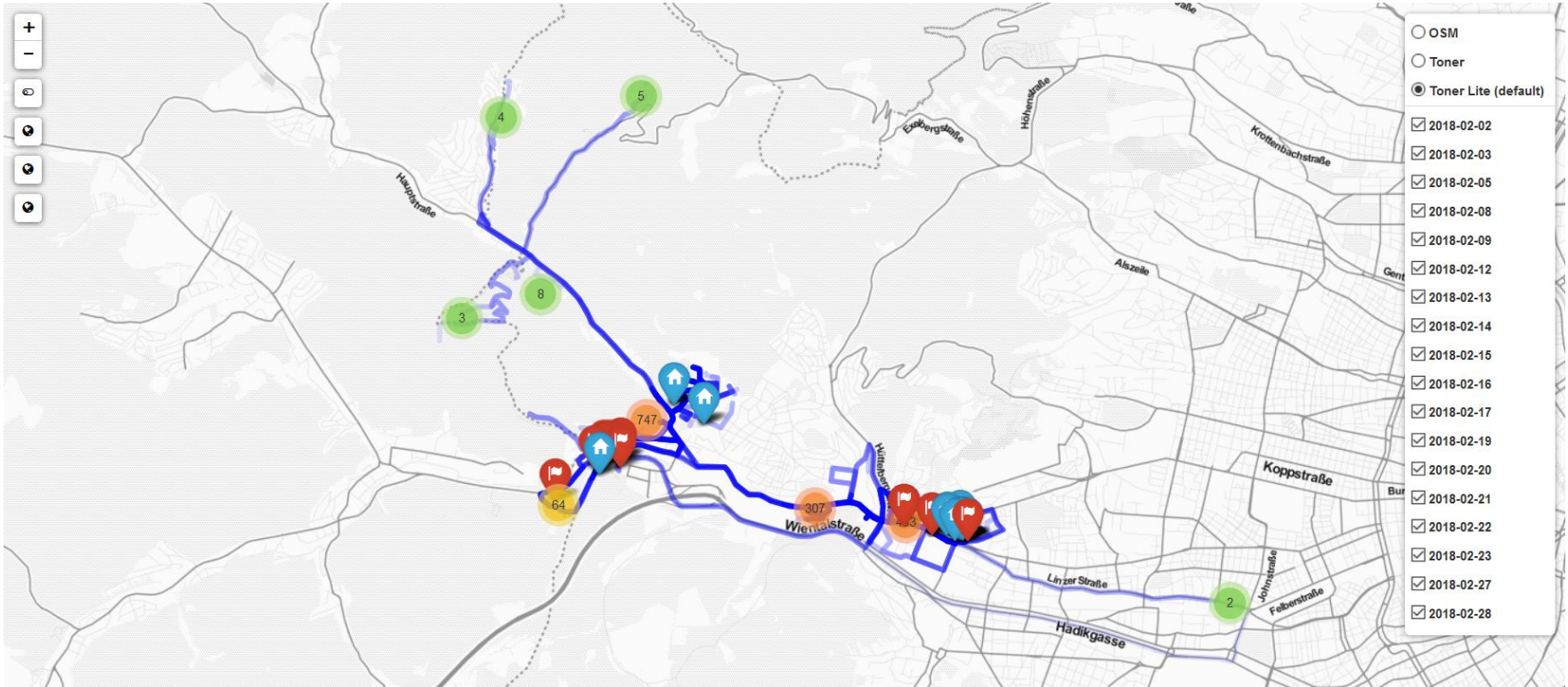




Parcel Delivery: 1h-Time Window

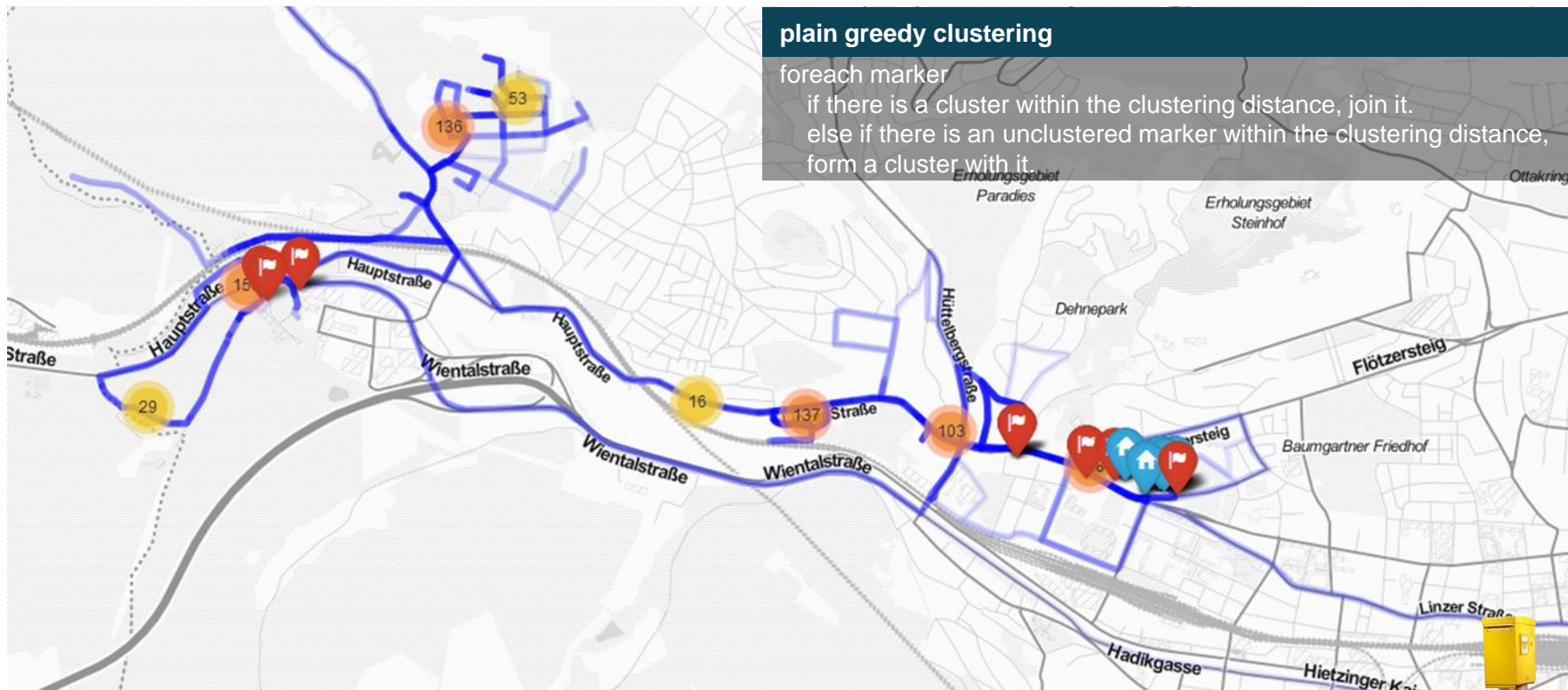
PREDICTING PARCEL DELIVERY TIMES

PROBLEM OVERVIEW



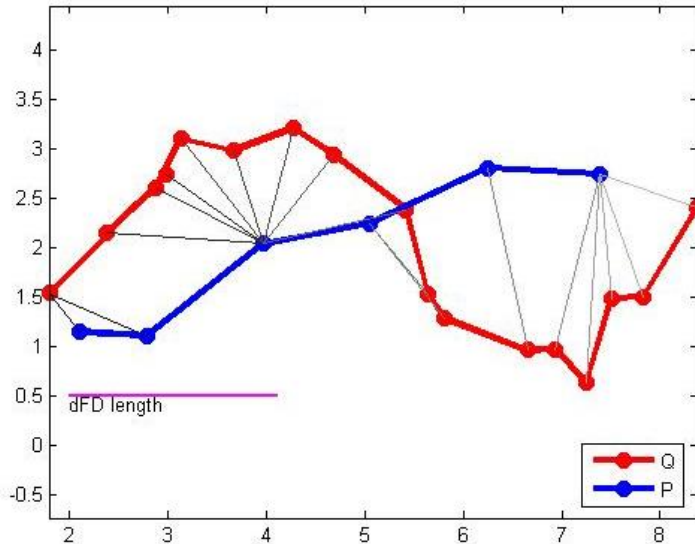
MOSTLY VERY CONSTANT TOURS

DELIVERY 'CLUSTERS' CLEARLY VISIBLE

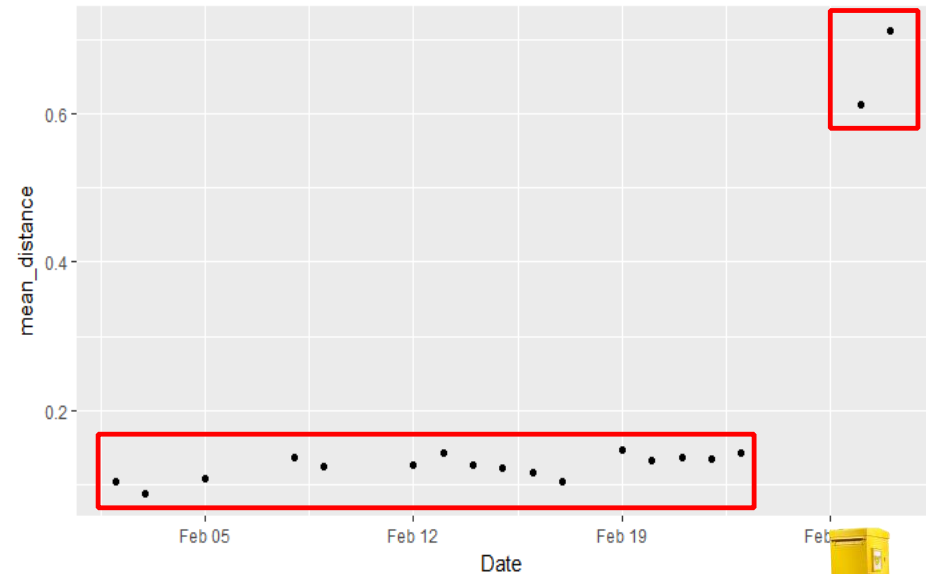


SOMETIMES DRASTIC DIFFERENCES TOUR CAN CHANGE RAPIDLY

Using Frechet-distance to compare tours ...



... shows rapid change from one day to next



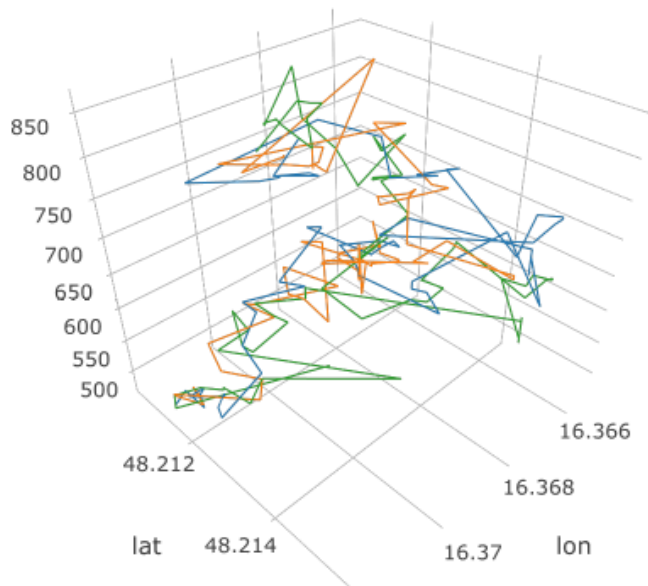
Source: <http://www.kr.tuwien.ac.at/staff/eiter/et-archive/cdtr9464.pdf>
<https://www.rdocumentation.org/packages/kmlShape/versions/0.9.5/topics/distFrechet>



HOW CAN WE PREDICT DELIVERY TIMES?

IDEA: FIND 'SIMILAR' ROUTES IN THE PAST

Routes in location-time matrix (part of Vienna)



When are two routes similar?

- Similar trajectory, but differing stops and time points
- Similar trajectory, similar stops and differing time points
- Similar trajectory, similar stops and similar time points



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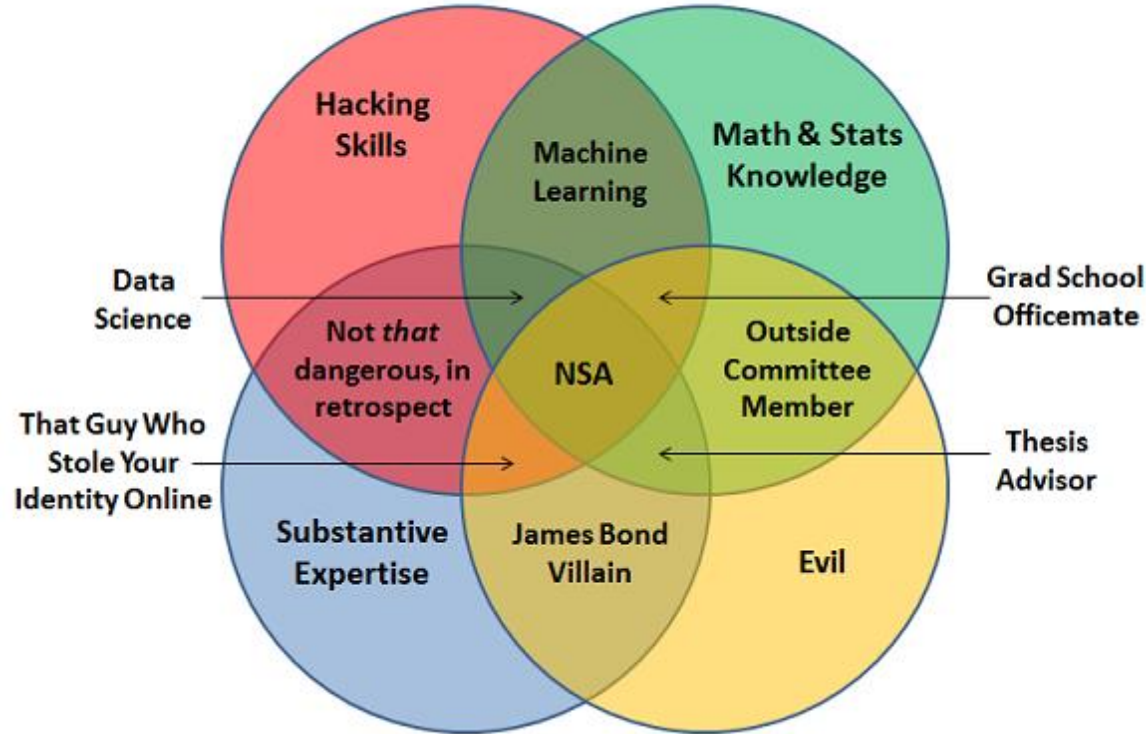
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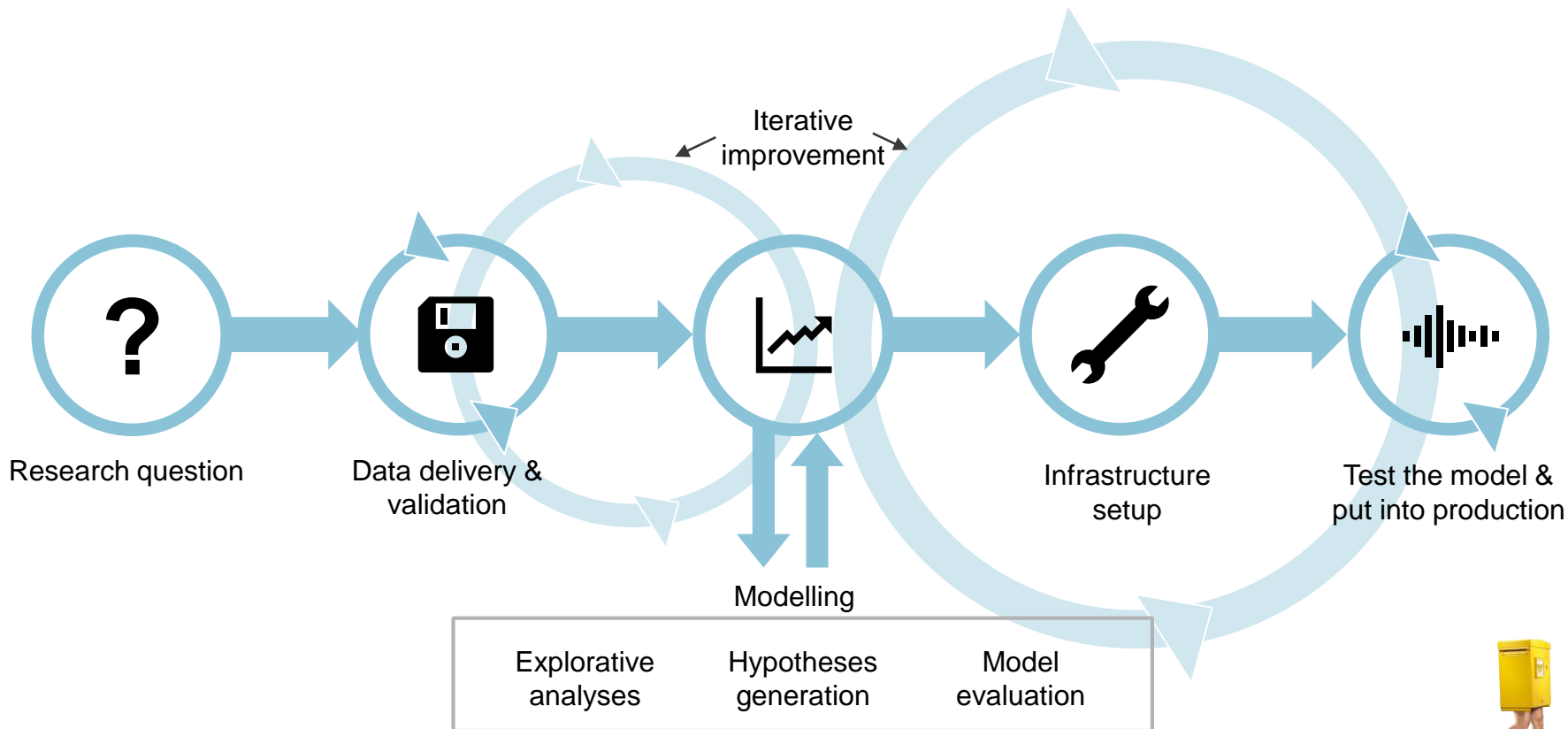
DATA SCIENTISTS NEED MANY SKILLS

ASKING THE RIGHT QUESTIONS \geq ALGORITHMS



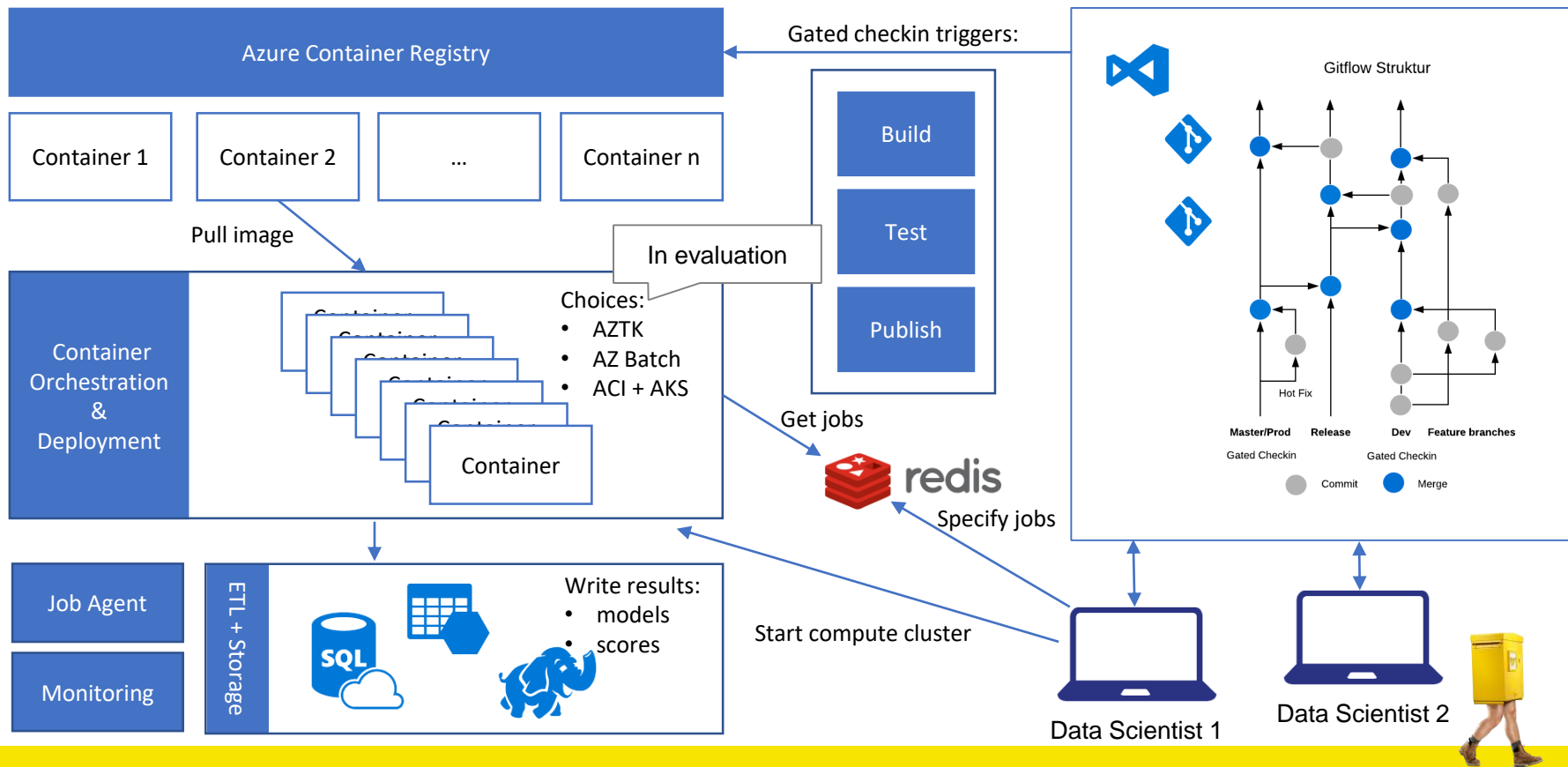
PROCESS OVERVIEW

DATA SCIENCE PROJECTS ARE ALWAYS “AGILE”



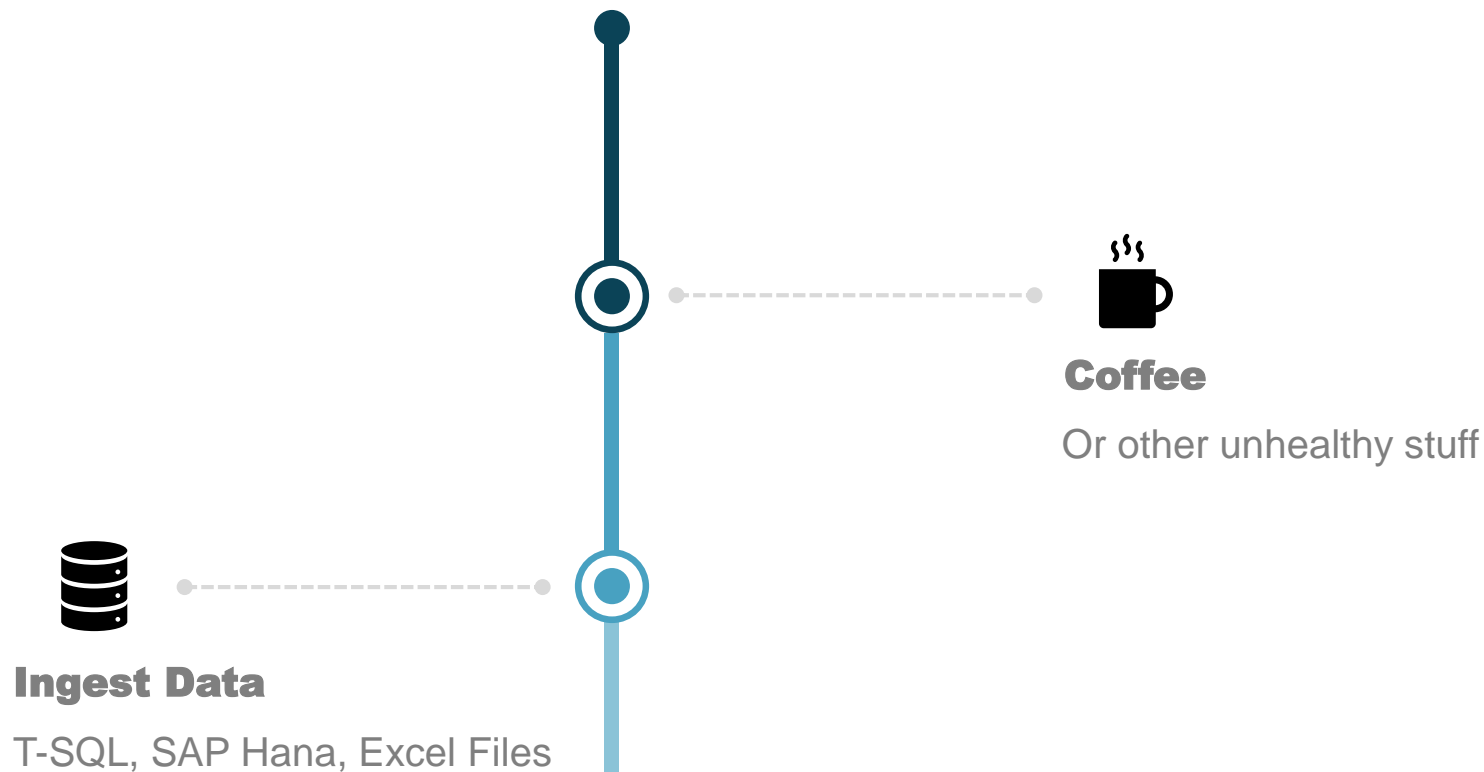
OUR STACK

WE ARE CURRENTLY BUILDING A HPC ENVIRONMENT



A person in a bright yellow space suit stands in a modern, brightly lit interior space with large windows and concrete pillars. The suit features a large clear visor, a 'Post' logo, and the text 'WERDE POSTRONAUT/IN!'. The person is saluting with their right hand. A yellow rectangular box is overlaid on the right side of the image, containing the title text.

A Day in the Life of a Data Scientist





Explore Data

Test hypotheses



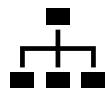
Data Validation

Done in R or Python



Feature Engineering

Identify relevant variables
or create them



Deployment

Does it scale?
Are we ready for the cloud?
Is the cloud ready for us?



Prototyp Model

create a baseline
Scrum Demo



**LET'S TAKE A
LOOK...**





Data Science Challenge

PREDICTION CHALLENGE

FORECAST & WIN!

Predict 1h-delivery-time windows for our customer parcels



Der Online Marktplatz
für Österreich

1. Price: € 200,- voucher
2. Price: € 100,- voucher
3. Price: Goody bag

All the information you need:

https://github.com/POSTAG/time_window_prediction



**THANK YOU FOR YOUR
ATTENTION!**

