Project Design Phase-I Solution Architecture

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Project Name	Project - Creating an Sponsored Post for Instagram

Solution Architecture:

Solution architecture is a complex process – with many sub-processes – that bridges the gap between business problems and technology solutions. Its goals are to:

- Find the best tech solution to solve existing business problems.
- Describe the structure, characteristics, behavior, and other aspects of the software to project stakeholders.
- Define features, development phases, and solution requirements.
- Provide specifications according to which the solution is defined, managed, and delivered.

Example - Solution Architecture Diagram:

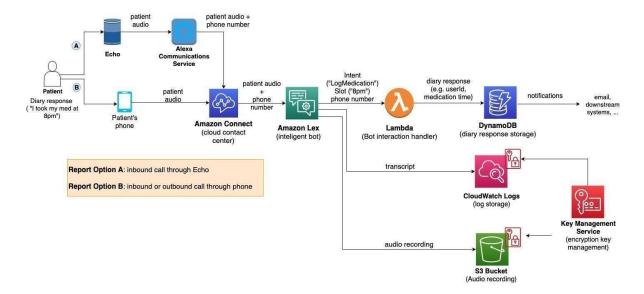
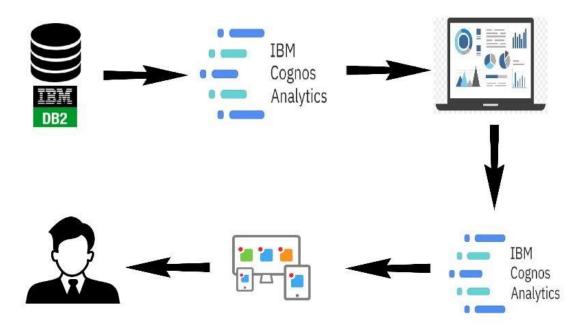


Figure 1: Architecture and data flow of the voice patient diary sample application

Reference: https://aws.amazon.com/blogs/industries/voice-applications-in-clinicalresearchpowered-by-ai-o n-aws-part-1-architecture-and-design-considerations/

Technical and Solution Architecture:



The following above mentioned diagram will explain the solution to the problem statement, it will give us the unique analysis by using different charts by using the data and visualizing the given data, job description, requirements of companies by using one of the Business Intelligence (BI) tools like IBM Cognos, IBM DB2, NUMPY, etc. The steps will be like the data will be collected from IBM DB2, then analyzed with IBM Cognos, later visualised, explored data will be presented either as STORY/REPORT/DASHBOARD for better analysis with accuracy, predicton etc,..

Big data analytics follows five steps to analyze any large datasets:

- 1. Data collection
- 2. Data storage
- 3. Data processing
- 4. Data cleansing
- 5. Data analysis

Data collection

Data cleansing

Data cleansing involves scrubbing for any errors such as duplications, inconsistencies, redundancies, or wrong formats. It's also used to filter out any unwanted data for analytics.

Data analysis

This is the step in which raw data is converted to actionable insights. The following are four types of data analytics:

1. Descriptive analytics

Data scientists analyze data to understand what happened or what is happening in the data environment. It is characterized by data visualization such as pie charts, bar charts, line graphs, tables, or generated narratives.

2. Diagnostic analytics

Diagnostic analytics is a deep-dive or detailed data analytics process to understand why something happened. It is characterized by techniques such as drill-down, data discovery, data mining, and correlations. In each of these techniques, multiple data operations and transformations are used for analyzing raw data.

3. Predictive analytics

Predictive analytics uses historical data to make accurate forecasts about future trends. It is characterized by techniques such as machine learning, forecasting, pattern matching, and predictive modeling. In each of these techniques, computers are trained to reverse engineer causality connections in the data.

4. Prescriptive analytics

Prescriptive analytics takes predictive data to the next level. It not only predicts what is likely to happen but also suggests an optimum response to that outcome. It can analyze the potential implications of different choices and recommend the best course of action. It is characterized by graph analysis, simulation, complex event processing, neural networks, and recommendation engines.

What are the different data analytics techniques?

Many computing techniques are used in data analytics. The following are some of the most common ones:

Natural language processing

Natural language processing is the technology used to make computers understand and respond to spoken and written human language. Data analysts use this technique to process data like dictated notes, voice commands, and chat messages.

Text mining

Data analysts use text mining to identify trends in text data such as emails, tweets, researches, and blog posts. It can be used for sorting news content, customer feedback, and client emails.

Sensor data analysis

Sensor data analysis is the examination of the data generated by different sensors. It is used for predictive machine maintenance, shipment tracking, and other business processes where machines generate data. **Outlier analysis**

Outlier analysis or anomaly detection identifies data points and events that deviate from the rest of the data.

Can data analytics be automated?

Yes, data analysts can automate and optimize processes. Automated data analytics is the practice of using computer systems to perform analytical tasks with little or no human intervention. These mechanisms vary in complexity; they range from simple scripts or lines of code to data analytics tools that perform data modeling, feature discovery, and statistical analysis.

For example, a cybersecurity firm might use automation to gather data from large swathes of web activity, conduct further analysis, and then use data visualization to showcase results and support business decisions.

Can data analytics be outsourced?

Yes, companies can bring in outside help to analyze data. Outsourcing data analytics allows the management and executive team to focus on other core operations of the business. Dedicated business analytics teams are experts in their field; they know the latest data analytics techniques and are experts in data management. This means that they can perform data analysis more efficiently, identify patterns, and successfully predict future trends. However, knowledge transfer and data confidentiality could present business challenges in outsourcing.

Data analytics improves customer insight

Data analytics can be conducted on datasets from various customer data sources such as the following:

- Third-party customer surveys
- Customer purchase logs
- Social media activity
- Computer cookies
- Website or application statistics

Analytics can reveal hidden information such as customer preferences, popular pages on a website, the length of time customers spend browsing, customer feedback, and interaction with website forms. This enables businesses to respond efficiently to customer needs and increase customer satisfaction.

Case study: How Nextdoor used data analytics to improve customer experience

Nextdoor is the neighborhood hub for trusted connections and the exchange of helpful information, goods, and services. Using the power of the local community, Nextdoor helps people lead happier and more meaningful lives. Nextdoor used Amazon analytics solutions to measure customer engagement and the efficacy of their recommendations. Data analytics enabled them to help customers build better connections and view more relevant content in real time.

Data analytics informs effective marketing campaigns

Data analytics eliminates guesswork from marketing, product development, content creation, and customer service. It allows companies to roll out targeted content and fine-tune it by analyzing real-time data. Data analytics also provides valuable insights into how marketing campaigns are performing. Targeting, message, and creatives can all be tweaked based on real-time analysis. Analytics can optimize marketing for more conversions and less ad waste.

Case study: How Zynga used data analytics to enhance marketing campaigns

Zynga is one of the world's most successful mobile game companies, with hit games including *Words With Friends, Zynga Poker, and FarmVille*. These games have been installed by more than one billion players worldwide. Zynga's revenue comes from in-app purchases, so they analyze real-time, in-game player action by using <u>Amazon Kinesis Data Analytics</u> to plan more effective in-game marketing campaigns.

Data analytics increases operational efficiency

Data analytics can help companies streamline their processes, reduce losses, and increase revenue. Predictive maintenance schedules, optimized staff rosters, and efficient supply chain management can exponentially improve business performance.

Case study: How BT Group used data analytics to streamline operations

<u>BT Group</u> is the UK's leading telecommunications and network, serving customers in 180 countries. BT Group's network support team used <u>Amazon Kinesis Data Analytics</u> to obtain a realtime view of calls made across the UK on their network. Network support engineers and fault analysts use the system to spot, react, and successfully resolve problems in the network.

Case study: How Flutter used data analytics to accelerate gaming operations

Flutter Entertainment is one of the world's largest online sports and gaming providers. Their mission is to bring entertainment to over 14 million customers in a safe, responsible, and sustainable way. Over the last several years, Flutter has acquired more and more data from most source systems. The combination of volume and latency creates an ongoing challenge. Amazon Redshift helps Flutter scale with growing needs yet consistent end-user experience.

Data analytics informs product development

Organizations use data analytics to identify and prioritize new features for product development. They can analyze customer requirements, deliver more features in less time, and launch new products faster.

Case study: How GE used data analytics to accelerate product delivery

GE Digital is a subsidiary of General Electric. GE Digital has many software products and services in several different verticals. One product is called Proficy Manufacturing Data Cloud. Amazon Redshift empowers them to improve data transformation and data latency tremendously so that they are able to deliver more features to their customers.

Data analytics supports the scaling of data operations

Data analytics introduces automation in several data tasks such as migration, preparation, reporting, and integration. It removes manual inefficiencies and reduces the time and man hours required to complete data operations. This supports scaling and lets you expand new ideas quickly.

Case study: How FactSet used data analytics to streamline client integration processes

FactSet's mission is to be the leading open platform for both content and analytics. Moving data involves large processes, a number of different team members on the client side, and a number of individuals on the FactSet side. Any time there was an issue, it was hard to figure out at what part of the process the data movement went wrong. Amazon Redshift helped streamline the process and empower FactSet's clients to scale faster, and bring on more data to meet their needs.

How is data analytics used in business?

Businesses capture statistics, quantitative data, and information from multiple customer-facing and internal channels. But finding key insights takes careful analysis of a staggering amount of data. This is no small feat. Look at some examples of how data analytics and data science can add value to a business.

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How can AWS help with data analytics?

AWS offers comprehensive, secure, scalable, and cost-effective data analytics services. AWS analytics services fit all data analytics needs and enable organizations of all sizes and industries to reinvent their business with data. AWS offers purpose-built services that provide the best priceperformance: data movement, data storage, data lakes, big data analytics, machine learning, and everything in between.

- Amazon Kinesis Data Analytics is the streamlined way to transform and analyze streaming data in real time with Apache Flink. It provides built-in functions to filter, aggregate, and transform streaming data for advanced analytics.
- <u>Amazon Redshift</u> lets you query and combine exabytes of structured and semi-structured data across your data warehouse, operational database, and data lake.
- Amazon QuickSight is a scalable, serverless, embeddable, machine learning-powered business intelligence (BI) service built for the cloud. By using QuickSight, you can easily create and publish interactive BI dashboards that include machine learning-powered insights.
- <u>Amazon OpenSearch Service</u> makes it easy to perform interactive log analytics, real-time application monitoring, website search, and more.

You can start your digital transformation journey with us using the following:

- <u>AWS Data Lab</u> A joint engineering engagement between customers and AWS technical resources to accelerate data and analytics initiatives.
- <u>AWS D2E program</u> A partnership with AWS to move faster, with greater precision, and a far more ambitious scope.

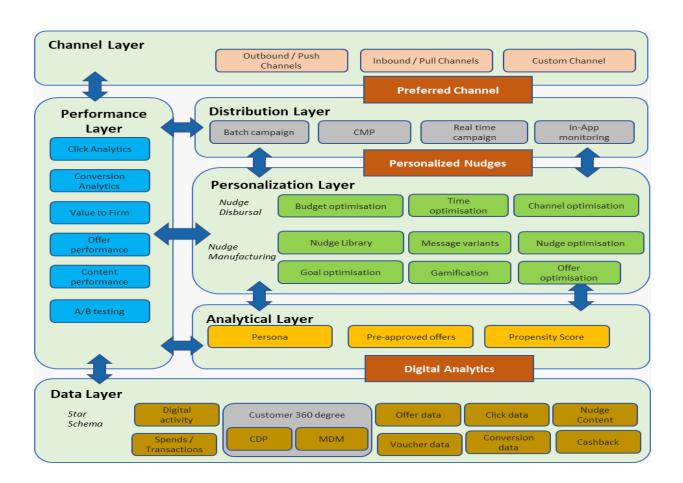
Sign up for a free account, or contact us to learn more.

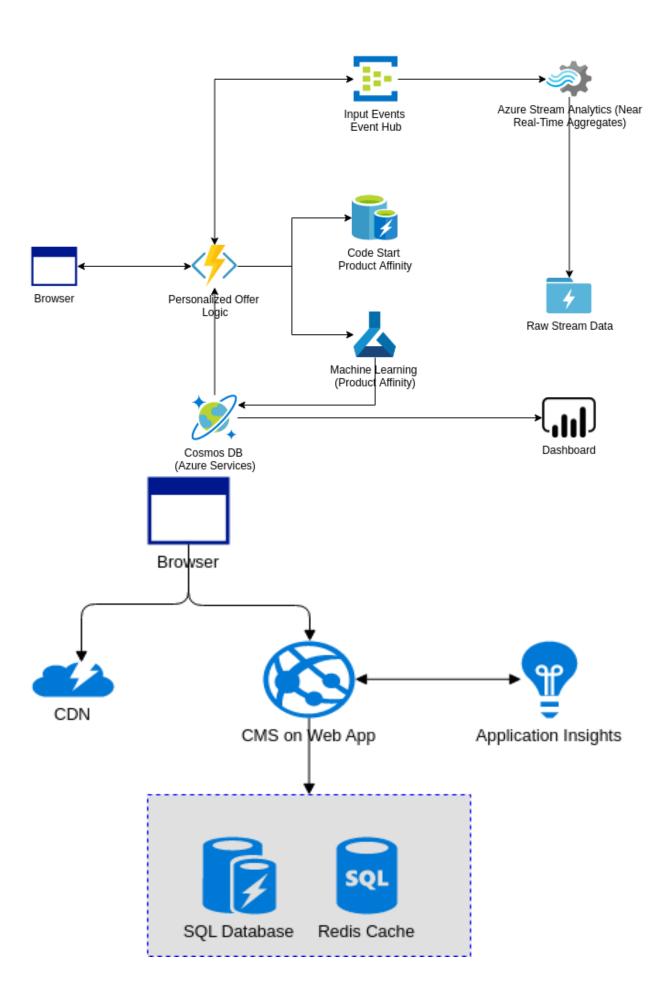
DIGITAL MARKETING SOLUTION ARCHITECTURE:-

Digital marketing solution architecture refers to the structure or framework of technologies, tools, processes, and data flows that an organization uses to implement and manage its digital marketing efforts. It involves the design and integration of various components to support a company's marketing objectives, such as customer acquisition, engagement, conversion, and retention. Below are key components and considerations in a typical digital marketing solution architecture:

- 1. **Content Management System (CMS):** A CMS is often at the core of digital marketing architecture. It allows marketers to create, manage, and publish content easily. Popular CMS platforms include WordPress, Drupal, and Joomla.
- 2. **Customer Relationship Management (CRM) System:** A CRM system helps manage customer data and interactions, allowing marketing teams to segment and target specific customer groups effectively.
- 3. **Data Analytics and Business Intelligence Tools:** These tools enable marketers to collect, analyze, and interpret data to make informed decisions. Popular choices include Google Analytics, Adobe Analytics, and Tableau.
- 4. **Email Marketing Platforms:** Email marketing tools like MailChimp or HubSpot are essential for email campaigns and customer communication.
- 5. **Social Media Management Tools:** Tools like Hootsuite or Buffer help manage and schedule social media content across multiple platforms.
- 6. **Marketing Automation Platforms:** Automation tools like Marketo or HubSpot automate marketing workflows, lead nurturing, and personalized content delivery.
- 7. **Ad Campaign Management Tools:** For running and monitoring paid advertising campaigns on platforms like Google Ads, Facebook Ads, or Twitter Ads.
- 8. **Search Engine Optimization (SEO) Tools:** These tools help optimize website content for search engines and analyze keyword performance.
- 9. **Content Marketing Tools:** Tools like Buzzsumo and SEMrush assist in content creation and optimization.
- 10. **Data Warehousing and Integration:** To collect and store data from various sources, and integrate it for analysis and reporting.
- 11. **Customer Data Platform (CDP):** CDPs help unify customer data from various touchpoints and channels, allowing for a single customer view.
- 12. **Personalization Engines:** Personalization is a critical component of modern digital marketing. Personalization engines use data to deliver tailored content and experiences.
- 13. **A/B Testing and Conversion Rate Optimization (CRO) Tools:** Tools like Optimizely or VWO allow for experimentation and optimization of web pages and marketing campaigns.
- 14. **Mobile Marketing Tools:** For managing and measuring mobile marketing campaigns and in-app advertisements.

- 15. **Security and Compliance:** Ensuring data privacy and compliance with regulations such as GDPR or CCPA.
- 16. **APIs and Integrations:** Custom integrations and APIs are often needed to connect and sync data between different systems.
- 17. **Scalability and Performance:** The architecture should be designed to handle increased loads and traffic spikes.
- 18. **Data Storage and Backup:** Ensuring that marketing data is stored securely and can be restored in case of data loss.
- 19. **User and Access Management:** Implementing proper user roles and access controls to protect sensitive marketing data.
- 20. **Reporting and Dashboards:** Providing marketing teams with real-time insights and customizable dashboards to monitor the performance of campaigns.
- 21. **Machine Learning and Al:** Incorporating Al and machine learning for predictive analytics, chatbots, and other intelligent marketing capabilities.
- 22. **Cloud Hosting:** Many organizations use cloud-based solutions for flexibility, scalability, and cost-effectiveness.





Digital marketing solution architecture should be tailored to the specific needs and goals of the organization, considering the integration of various tools and platforms to create a cohesive and efficient marketing ecosystem. It should also evolve with the changing digital landscape and customer behavior, staying updated with new technologies and trends.