ECON0106: Microeconomics

Choice and Game Theory

University College London 2024-25. Term 1

Contact Information: Duarte Gonçalves* (duarte.goncalves@ucl.ac.uk).

Office: Room 112, Drayton House. Office Hours: By appointment via email.

Meeting Times and Location:

Time: Monday 12:00-14:30 and Thursday 13:00-15:00.

Location: 222 Euston Road, room G01.

This term we will have 19 lectures:

September (1 lecture): 30.

October (9 lectures): 3, 7, 10, 14, 17, 21, 24, 28, and 31.

November (7 lectures): 4, 7, 11, [14 no lecture], 18, 21, 25, and 28.

December (3 lectures): 2, 5, [9 no lecture], and 12.

The lectures start on time. Please don't be late.

Teaching Assistant: William/Yanziyi Zhang (yanziyi.zhang.19@ucl.ac.uk).

Office Hours: TBA

Recitation: Thursday, 17:00-18:00. TBC

Description: ECON0106 is the core microeconomics course in the doctoral sequence in economics. Term 1 provides an introduction to the analysis of behaviour, both in individual choice contexts, as well as in settings of strategic interaction.

In the first half of the term, we will lay out the foundations for the analysis of choice and examine the behavioural implications underlying specific preference representations, which we will then connect with the study of consumer theory. We then turn to choice under risk and under uncertainty. During the second half of the term we will focus on modeling of behaviour of interacting agents.

Prerequisites: This is a graduate economics class intended for the first-year students of the doctoral program in Economics. This course pressuposes prior exposure to analysis in metric spaces and linear algebra (e.g., you should be familiar with the mathematical appendix of MWG – see reference below).

Course Materials: The course will be based on lecture notes, which I will make available online before or shortly after the corresponding lecture.

^{*}How to pronounce my first name: 'doo art'.

A textbook that will be useful for the entire term (and beyond) is the following:

• (MWG) Mas-Colell, Whinston, and Green (1995). Microeconomic Theory.

For the first half of the term, covering choice theory, I will supply lecture notes for each topic. Useful textbooks are

- Rubinstein (2018). **Lecture Notes in Microeconomic Theory**.
- Kreps (2012). Microeconomic Foundations I.
- Kreps (1988). **Notes on the Theory of Choice**.
- Kreps (1990). A Course in Microeconomic Theory.

For the second half of the term, I will rely almost entirely on these excellent lecture notes

• Kartik. Lecture Notes for 1st Year Ph.D. Game Theory

which I will make available online (with Navin's permission). I will provide lecture notes for specific topics not covered there. Other materials you may want to consult (or at least be aware of) are

- Fudenberg, and Tirole (1991). **Game Theory**.
- Osborne, and Rubinstein (1994). A Course in Game Theory.
- Maschler, Solan, and Zamir (2013). **Game Theory**.

Grading: Your grade for this term will be given by the weighted average of three components: problem sets (30 pts), a written test (45 pts), and a written assignment (25 pts).

Problem Sets: There will be 10 problem sets for a total of 30 points (3 pts each), and with about 3 questions. The problem sets are posted every week and due the following Monday at the beginning of the lecture. The goal is that you have them back at most 2 weeks after handing them in. The problem sets will be marked on a check plus (100%) / check (75%) / check minus (50%) / zero (0%).

I expect most to have a check, some to have a check plus, and hope no one gets a check minus (much less a zero). Check pluses are given when everything is almost perfect and (up to minor issues) can almost be used as the solutions; i.e. 90-100%. A check means that everything is mostly correct, although it's not fantastic; this should capture 60-90%. A check minus is, say, a 40-60%. A zero is not cause for despair (it happens if you skip a problem set), but it is a sign that action is needed as something is not right in how you're tackling the material.

My hope is that you get three things out of the problem sets:

(i) You keep up with the material and get to understand the topics better.

(ii) You get to know your classmates and share the joys and pains of grad school together. Note that they are also the people you are most likely to co-author with.

(iii) Learn LaTeX.

You are *encouraged* to work with your classmates in solving them, but *you must type up and turn in your own answers*. You are not allowed to use AI-powered engines to solve the questions. All work is to be typed in Lagarantee and you will need to submit both a .pdf file and the .tex files along all other raw files needed to compile the .pdf, if any (e.g., .bib files, images, preambles, etc).

Written Test: The test will be individual, in-person, during lecture time, on the 12th December. Details are to be determined and will be discussed at the beginning of the term.

Written Assignment: A fundamental part of research is being able to learn about related literature. The goal of this assignment is that you develop a survey of the literature on a topic in (micro)economic theory. This assignment is meant to foster your ability to search, summarise, and discuss the literature related to a topic.

The written assignment is individual, so everyone needs to choose a different topic. The expectation is that you are able to present the motivation behind the topic, summarise the main results and recent developments, and possibly discuss how to advance the literature — by highlighting gaps in the literature or by proposing how to use these results. You are naturally not expected to master all the related literature, but rather to find, present, and discuss some relevant literature. The survey should have *up to* 5 pages (1.5cm margin, 1.35 spacing, font 12) and is due on 23 December.

The assignment is mostly open-ended: its purpose is to get you started in thinking about how to use what you learn for your own research. You should find a topic related to class material that inspires you.

You will find a list of suggested topics here: (to be updated). https://docs.google.com/spreadsheets/d/1nAjW5yn8MjVOzfoFSnDDzPzp47mstOP02rph7M2ypVg/edit?usp=sharing. On the tab "Topics for Assignment" you have a list of suggested topics for the written assignment. Please write down your name next to the topic you would like to work on for the assignment. The assignment is first-come-first-served. If you prefer to work on a topic that is not listed, please sign up for office hours.

Regrading: Students have at most seven days after the problem set or exam has been graded and handed back to introduce a complaint regarding a grade. Requests for regrading must be sent to me via email and include (i) a copy of the entire assignment, (ii) your answers, and (iii) a .pdf document (typed up) where you explain why you are asking for the assignment to be regraded. If I find the request to be well-motivated, the entire assignment will be regraded,

which may result in an overall higher or lower grade.

Class Policies:

- Ask questions, google, work together with to your colleagues, browse wikipedia and stack exchange, come to office hours, read other books/papers.
- Come to class prepared (and willing) to participate.
- Show your work (derivations) and cite your sources. Do not plagiarise; do not cheat.
- Using mobile phones in the classroom is not allowed.
- You can (and I would encourage you to) use a tablet to take notes, and nothing else.
- While it will be allowed, please avoid using a laptop to take notes during the class as it is very distracting for your colleagues.
- Respect your classmates and instructor by limiting yourself to class-related activities.
- Try to be on time.

Why Economic Theory? Economic theory provides you with tools that enable you to develop models. We need models to

- Explain puzzling phenomena: what is the mechanism driving a particular regularity?
- Make predictions: if we observe a change in the environment, how will agents react?
- Develop counterfactual analysis: what would the effect of a given policy be?

When developing new models, these ocasionally led to discovering new regularities (that are then tested). Which leads to another purpose of theory: determining the whether a model is a good approximation of reality, that is, whether is captures the relevant features of the environment they are meant to describe. Namely,

- Identifying models: e.g., can we recover the model from observable data?
- Derive testable implications: e.g., is the model falsified by existing data?

This is then used in empirical research to obtain identification restrictions that you can use in empirical analysis, as well as with a structure that you can estimate from the data to do counterfactuals.

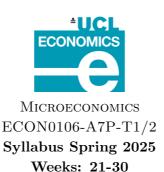
A good command of theory is important regardless of your field of specialisation. The first year in the doctoral programme is likely the time where you will have the last broad exposure before becoming an expert in a particular topic.[†] You should take this opportunity to learn as

[†]I would strongly suggest taking other economic theory courses and keeping up-to-date with the frontier in the field: there is abundant evidence on the sizeable returns to taking a novel theoretical approach/model/concept/tool to a particular setting or to the data (in IO, macro, health, labour, education, political economy, trade, etc).

much and as best as you can.

Course Outline:

- 1. **Choice, Preferences, Utility**: Choice to Preferences, α , β , WARP, Choice/Preferences to Utility
- 2. **Structural Properties of Preferences and Utility Representations**: Continuity and Debreu's Theorem, Monotonicity, Convexity, Separability, Homotheticity, Quasi-linearity
- 3. **Optimal Choice and Consumer Theory**: Utility Maximisation Problem, Correspondences, Expenditure Minimisation Problem, Afriat's Theorem
- 4. **Monotone Comparative Statics of Individual Choices**: Lattices and Strong Set Order, (Quasi)supermodularity, Strong Monotone Comparative Statics
- 5. **Expected Utility**: von-Neumann–Morgenstern Representation Theorem
- 6. Risk Attitudes: Risk Aversion, Arrow-Pratt Measure, CARA, DARA, Examples
- 7. Stochastic Orders: FOSD, Likelihood Ratio Order, SOSD, Mean-preserving spreads
- 8. Uncertainty: Subjective Expected Utility, Bayesian Updating, Uncertainty Aversion
- 9. Stochastic Choice: Random Utility and Discrete Choice, Luce's Model
- 10. **Dominance and Rationalisability**: Primitives of Normal-Form games, Strict and Weak dominance, Iterated Elimination of Dominated Strategies, Rationalisability, Examples and Applications, Level-*k*
- 11. **Nash Equilibrium**: Definition, Existence, Interpretation, Examples, Robustness, Correlated Equilibrium
- 12. **Games of Incomplete Information**: Bayesian-Nash Equilibrium, Purification, Envelope Theorem(s), Auctions, Global Games
- 13. **Monotone Comparative Statics in Games**: Tarski Fixed-Point Theorem, Weak Set Order, LCKK Fixed-Point Theorem, Monotone Comparative Statics on Fixed Points, Applications to Games with Strategic Complementarities
- 14. **Extensive-Form Games and Equilibrium Refinements**: Primitives of normal- and extensive-form games, Kuhn's Theorem, Backward Induction, Subgame Perfection, Applications, (Weak)
 Perfect Bayesian Equilibrium, Sequential Equilibrium, Examples
- 15. **Repeated Games**: Finitely Repeated Games, One-Shot Deviation Principle, Folk Theorem(s), Connection to Dynamic Choice and Dynamic Programming, Examples
 - The course outline is provisional and will depend on how quickly we cover the topics listed; I may skim or skip some of the topics.



Instructors: Jehiel, Philippe (Prof), Skreta, Vasiliki (Prof)

Lectures: Tuesday 13:00-15:00 Room Offices: Drayton House

Email: p.jehiel@ucl.ac.uk & v.skreta@ucl.ac.uk

Office hours: By appointment

Course Teaching Assistant:

Tutorial: Room: Tutorial: Room: Email:

Office hours:

Course Information

This is a course on topics in microeconomic theory. We will study some fundamental tools and notions, as well as frontier tools.

MOODLE: There you can find most of the relevant information for this course: readings, slides, problem sets and solutions. Materials will be updated as the course proceeds. Please check Moodle regularly. I will post the problem sets and keys as the course progresses as well as the suggested readings corresponding to each lecture.

USEFULL TEXTBOOKS AND NOTES:

- 1. Mas-Colell, Whinston, and Green (1995)
- 2. Myerson (1991)

COURSE REQUIREMENTS: The requirements for the module is to do a 24-hour final exam in term 3 and to work on assignments.

LIST OF TOPICS: (taught by Prof. Skreta)

The material that I expect you to know for the exam is contained on the slides or lecture notes. Below next to each topic I offer resources for further study and as complements to the lecture notes. Most of the papers are on Moodle. There you can also find other papers that are useful and interesting. These are meant to inform you and to excite you about the material.

- 1. Games with contracts and communication Chapter 6 in Myerson (1991).
- 2. Canonical Mechanisms-The Revelation Principle Myerson (1982).
- 3. Mechanism design versus Implementation Theory Chapter 23 Mas-Colell et al. (1995). This chapter has also the details for Myerson (1981) and Myerson and Satterthwaite (1983).
- 4. Information design: Bergemann and Morris (2019); Kamenica (2019); Forges (2020).

LIST OF TOPICS: (taught by Prof. Jehiel)

This course is meant to provide students with a wide range of approaches, as recently developed in behavioral game theory.

These include among others: the quantal response equilibrium, the analogy-based expectation equilibrium, level k, cursed equilibrium, equilibrium with misspecified priors (Berk-Nash equilibrium), the Bayesian network equilibrium, the valuation equilibrium, etc.

These approaches will be related to classic concepts in game theory including the Nash equilibrium with subjective prior, the set of rationalizable outcomes, and the self-confirming equilibrium.

The material covered in this part is close to the research frontier. The main objective is to make students think of how to go beyond the standard rationality paradigm in the context of well known economic applications.

References/ books Camerer C. (2003): Behavioral Game Theory, Princeton University Press Camerer (2003)

Fudenberg D and D Levine (1998): The Theory of Learning in Games, MIT Press. Fudenberg and Levine (1998)

Kreps, D. Game Theory and Economic Modelling (Clarendon Lectures in Economics) Kreps (1990) Rubinstein (1998) Rubinstein, A (1998).: Modeling Bounded Rationality, MIT Press

Articles Esponda I. and D. Pouzo (2016): "Berk-Nash equilibrium: A framework for modeling agents with misspecified models," Econometrica, 84(3):1093-1130. Esponda and Pouzo (2016)

Eyster, E., and M. Rabin (2005): Cursed Equilibrium, Econometrica 73 (5):1623-72 Eyster and Rabin (2005)

Jehiel, P (2005): Analogy-based Expectation Equilibrium, Journal of Economic Theory Jehiel (2005)

Jehiel, P and F. Koessler (2008): Revisiting Games of Incomplete Information with Analogy-based Expectations, Games and Economic Behavior Jehiel and Koessler (2008)

Jehiel P. and D Samet (2007): "Valuation Equilibrium," Theoretical Economics 2, 163-185. Jehiel and Samet (2007)

- McKelvey and Palfrey (1995): Quantal Response Equilibrium, Games and Economic Behavior, McKelvey and Palfrey (1995)
 - R. M. Nagel (1995): Unraveling in guessing games, American Economic Review, Nagel (1995)
- M. Osborne, A. Rubinstein (1998): "Games with procedurally rational players," Amer. Econ. Rev. 88, 834-847. Osborne and Rubinstein (1998)
- Spiegler, R. (2016): "Bayesian Networks and Boundedly Rational Expectations," Quarterly Journal of Economics 131, 1243-1290. Spiegler (2016)

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- Bergemann, D. and S. Morris (2019): "Information design: A unified perspective," *Journal of Economic Literature*, 57, 44–95.
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- ESPONDA, I. AND D. POUZO (2016): "Berk-Nash equilibrium: A framework for modeling agents with misspecified models," *Econometrica*, 84, 1093–1130.
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- FORGES, F. (2020): "Games with incomplete information: from repetition to cheap talk and persuasion," Annals of Economics and Statistics, 3–30.
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- Jehiel, P. and F. Koessler (2008): "Revisiting Games of Incomplete Information with Analogy-based Expectations," *Games and Economic Behavior*.
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- MAS-COLELL, A., M. D. WHINSTON, AND J. R. GREEN (1995): *Microeconomic Theory*, New York: Oxford University Press.
- McKelvey, R. D. and T. R. Palfrey (1995): "Quantal Response Equilibrium," Games and Economic Behavior.
- Myerson, R. and M. Satterthwaite (1983): "Efficient Mechanisms for Bilateral Trading," 28, 265–281.
- Myerson, R. B. (1981): "Optimal Auction Design," Mathematics of Operations Research, 6, 58–73.

——— (1991): Game Theory, Analysis of Conflict, Harvard University Press.

NAGEL, R. M. (1995): "Unraveling in guessing games," American Economic Review.

OSBORNE, M. J. AND A. RUBINSTEIN (1998): "Games with procedurally rational players," *American Economic Review*, 88, 834–847.

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