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SHIVPRASAD CHITTE, Customer Care Manager

At.Po. Devarjan , Udgir, 413517, India, 9322393630, shivprasadchitte148@gmail.com

Date of birth 14/08/2003 Nationality Indian

Summary


A dedicated and customer-focused professional with 2 years of experience in providing exceptional customer service. Skilled at resolving customer inquiries, building relationships, and maintain proven ability to work effectively in high-pressure environments, meet deadlines, and uphold company s

Templates


Line Spacing (100%) - +





Arial



Contact Details

 (562) 230-8653

 james.miller@gmail.com

 212 Bay St, San Francisco, 94134, CA, United States

Skills

☐ Coding Skills

☐ Analytical Skills

☐ Self Motivation

☐ Adaptability

☐ Problem Solving

James Miller

Software Engineer

Skilled Software Engineer with 8+ years of experience in designing and developing software systems. Proficient in server side technologies including working in various platforms and diverse development tools. Able to work independently and as part of a team.

Work Experience

Software Developer, Salesforce, San Francisco

February 2016 - January 2021

- Worked alongside product managers and development t.
- Designed and developed services to integrate with customers.
- Mentored new team members including daily code reviews.
- Built end-to-end solutions using web, mobile and cloud cutting edge technologies.

Junior Software Developer, Netflix, Los Angeles

November 2013 - January 2016

- Integrated with internal tools and refactored legacy code.
- Worked with support team to ensure bug fix in minimum time.
- Self-taught programming languages and security aspects.
- Developed automation scripts using Powershell, Bash and Java.

Education

Bachelor of Computer Science, Stanford University

September 2008 - September 2013

References

References available upon request

Steve Turner

Sales Manager

Enthusiastic Sales Manager with over 6 years of experience training and supervising sales staff while planning and implementing sales strategies over a multi-state territory. Seeking to bring my proven track record of launching successful marketing campaigns and team leading into a senior management position.

Work Experience

Sales Manager, Tesla, New York City

May 2017 - November 2020

- Built a full-scale sales operation from the ground up, including recruitment of senior regional sales managers.
- Implemented strategic goals and roadmaps for marketing campaigns with billing in the range of \$10M to \$15M.
- Successfully expanded the marketing business into emerging digital and online platforms.
- Measured success and failures and formulate specific action plans to address problems and maximize opportunities.

Sr. Regional Sales Manager, Mercedes-Benz, Philadelphia

January 2014 - February 2017

- Developed and executed a comprehensive sale, marketing and trade spend plan for region level distributions.
- Supported sales representatives throughout the sales process.

Skills

Negotiation

Creativity

Assertiveness

Team Leadership

Marketing Strategy

Education

Bachelor of Communication Science, NYU

September 2009 - September 2013

References

References available upon request

Michael White

Contact Details

 michael@white.com

 (917) 208-4154

 101 W 112th St AAPT 1E, New York City, New York, 10026, United States

Education

Education Bachelor of Communication Science, NYU

September 2009 September 2013

Jun 2022 - Jun 2022

Skills

Creativity - Expert

Negotiation - Expert

Assertiveness - Expert

Team Leader - Expert

Marketing Strategy - Expert

Summary

Enthusiastic Sales Manager with over 6 years of experience training and supervising sales staff while planning and implementing sales strategies over a multi-state territory. Seeking to bring my proven track record of launching successful marketing campaigns and team leading into a senior management position.

Work Experience

Sales Manager, Tesla, New York City

2019 - Present

- Built a full-scale sales operation from the ground up, including recruitment of senior regional sales managers.
- Implemented strategic goals and roadmaps for marketing campaigns with billing in the range of \$10M to \$15M.
- Successfully expanded the marketing business into emerging digital and online platforms.
- Measured success and failures and formulate specific action plans to address problems and maximize opportunities.

Sr. Regional Sales Manager, Mercedes-Benz, Philadelphia

2015 - 2019

- Developed and executed a comprehensive sale, marketing and trade spend plan for region level distributions.
- Supported sales representatives throughout the sales process.

References

References available upon request