

Name of all programs adopting elective course system: MBA

**Detail of Elective option offered by the University and those opted by institute**

Academic Year	Semester	Name Of Class	Name Of Elective Subject with code	Number of Student opted
2017-18	SEM-I	MBA-I	107 Management Fundamentals 108 Business Communication Lab 109 MS Excel & Advanced Excel Lab 110 Selling & Negotiation Skills Lab 111 Business, Government & Society 112 Leadership Lab 113 Personality Development Lab 114 Foreign Language - I Lab 115 Enterprise Analysis - Desk Research	192 CS=1=59 110-SNS,I=59 115-EADR=59 113-PD,=59
2017-18	SEM-II	MBA-II	207 Emotional Intelligence and Managerial EffectivenessLab 208 Statistical Software Lab 209 MS ProjectLab 210 Life Skills Lab 211 Geopolitics & the World Economic System 212 Business Systems & Procedures 213 Computer Aided Personal Productivity Tools Lab 214 Foreign Language - II Lab 215 Industry Analysis - Desk Research	210-LS,=59 213-CAPPT=59 211-GWES=59 215—IA=59

  
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Academic Year	Semester	Name Of Class	Name Of Elective Subject with code	Number of Student opted
<b>MARKETING</b>				
2017-18	Sem-III	MBA-II	307MKT	Integrated Marketing Communications 307M-IMC=12
			308MKT	Product Management
			309MKT	Strategic Brand Management 309M-SBM=12
			310MKT	Personal Selling Lab
			311MKT	Qualitative Marketing Research
			312MKT	Customer Relationship Management 312M-CRM=12
			313MKT	Marketing and the Law
			314MKT	Finance for Marketing Professionals
			315MKT	Marketing of Financial Services - I 315M-MFS=12
			316MKT	Tourism Marketing
			317MKT	Agricultural Marketing
			318MKT	Business to Business Marketing
<b>FINANCE</b>				
			307 FIN	Strategic Cost Management 309F-CF=16
			308 FIN	Corporate &

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		International Financial Reporting	<b>315F-F&amp;O=16</b>
	309 FIN	Corporate Finance	
	310 FIN	Corporate Financial Restructuring	<b>313F-BO-I=16</b>
	311 FIN	Equity Research, Credit Analysis & Appraisal.	
	312 FIN	Rural Financial Institutions	<b>307F-SCM=16</b>
	313 FIN	Banking Operations - I	
	314 FIN	Treasury Management	
	315 FIN	Futures and Options	
	316 FIN	Financial Instruments & Derivatives	
<b>HR</b>			
	307 HR	Employee Health, Safety & Welfare	<b>314H-LRS=03</b>
	308 HR	Compensation Management	
	309 HR	HR Audit	
	310 HR	Human Resource Information System	<b>312H-PR&amp;CC=03</b>
	311 HR	Outsourcing of HR	
	312 HR	Public Relations & Corporate Communication	<b>308H-CM=03</b>
	313 HR	Quality Management System	
	314 HR	Lab in Recruitment and Selection	
	315 HR	Lab in Job Design and Analysis	<b>307H-EH&amp;SM=03</b>
	316 HR	Lab in Training	
	317 HR	Lab in Labour Laws – I	
	318 HR	Lab in Personnel	

  
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			Administration & Appln Procedures	
<b>OPERATION</b>				
307 OPE	Productivity Management			
308 OPE	Maintenance Management			
309 OPE	Facilities Planning			
310 OPE	Manufacturing Resource Planning			
311 OPE	Technology Management			
312 OPE	Six Sigma			
313 OPE	Designing Operations Systems			
314 OPE	Toyota Production System			
315 OPE	Project Management			
316OPE	Theory of Constraints			
308 OPE	Maintenance Management			
2017-18	Sem-IV	MBA-II	<b>MARKETING</b>	
			405MKT	Retail Marketing
			406MKT	Rural Marketing
			407MKT	Service Operations Management
			408MKT	International Marketing
			409MKT	Export Documentation & Procedures
			410MKT	Marketing Strategy
			411MKT	Marketing Decision Models
			412MKT	Marketing of High Technology Products
			413MKT	E-Marketing and analytics
			414MKT	Marketing to Emerging Markets & Bottom of the

  
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		Pyramid	Marketing of Financial Services - II	413M-EM=12
	415MKT			
	416MKT	Cross Cultural Relationship Marketing		
			<b>FINANCE</b>	
	405 FIN	Behavioral Finance		
	406 FIN	Financial Modeling Using Excel	407F-FRM=16	
	407 FIN	Financial Risk Management		
	408 FIN	Online Trading of Financial Assets	409F-BO=16	
	409 FIN	Banking Operations – II	410F-WPF=16	
	410 FIN	Wealth & Portfolio Management		
	411 FIN	Fixed Income Securities & Technical Analysis	412F-CM=16	
	412 FIN	Commodity Markets		
	413 FIN	Financing Rural Development		
	414 FIN	Principles of Insurance	<b>HR</b>	
	405 HR	Organizational Design and Development	408H-CM=3	
	406 HR	Global HRI		
	407 HR	Employee Reward Management	409H-CNFM=3	
	408 HR	Change Management		
	409 HR	Conflict & Negotiation Management	,411H-LIR=3	
	410 HR	Lab in CSR		
	411 HR	Lab in Industrial Relations	,413H-LMC=3	
	412 HR	Lab in Legal Compliances		

	413HR	Lab in Mentoring and Coaching	
	414 HR	Emerging Trends in HR	
	415 HR	Designing HR Policies	
<b>OPERATION</b>			
	405 OPE	Quality Management Standards	405O-QMS=9
	406 OPE	World Class Manufacturing	
	407 OPE	Business Process reengineering	406O-WCM=9
	408 OPE	Enterprise Resource Planning	
	409 OPE	Financial Perspectives in Operations Management	
	410 OPE	Service Operations Management	408O-ERP=9
	411 OPE	Business Process Management	413O-LM=9
	412 OPE	Challenges and Opportunities in Operations Management	
	413 OPE	Lean Manufacturing	



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**MBA-II ELECTIVE SUBJECT 2017-18**

SR-NO	NAME	SPL MBA-II (III SEM & IV SEM)	ELECTIVE SUBJECT NAME
1	ADHAV PRASAD BALASAHEB	MARKETING	III-SEM 307MKT-Integrated Marketing Communications 309MKT-Strategic Brand Management 312MKT-Customer Relationship Management 315MKT-Marketing of Financial Services - I
2	AVHAD SAGAR MARUTI		
3	BHDANE SATISH RAMRAO		
4	BORKUTE REENA WAMAN		
5	DAWARE CHANDRASHEKHAR VISHNU		
6	GAIKWAD SUSHANK ASHOK		
7	KULKARNI YOGESH SHASHIKANT		
8	PANGARKAR AKSHAY DILIPRAJ		
9	PATEL ROHITKUMAR MOHANLAL		
10	PUNDGE SACHIN CHANDRAKANT		
11	SANGALE AMOL SUDAM		
12	VISHWAKARMA ROHIT PREMSHANKAR		
13		OPERATION	III-SEM 3110-TM- Technology Management 3120-SS -Six Sigma 3100-MRP-Manufacturing Resource Planning 3150-PM-Project Management
14	BIRE BHUMIKA RAJENDRA CHINCHAKHED AMARKUMAR BHARATJI		

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Date: 21/04/2022

15	CHIVHANE KAPIL HARIBHAI		<b>IV-SEM</b>
16	GHUMARE CHETAN SURESH	405 OPE-Quality Management Standards 406 OPE-World Class Manufacturing 408 OPE-Enterprise Resource Planning 413 OPE-Lean Manufacturing	
17	HASE VISHAL EKNATH		
18	SHELKE RAHUL		
19	SHEJWAL RAKESH TULSHIRAM		
20	SINGH VIKAS JITENDRA		
21	ZURALE BHAVESH		
22		<b>III-SEM</b>	
		307 SCM- Managing Material Flow in Supply Chains 308 SCM- Inventory Management 309 SCM-Purchasing & Supplier Relationship Management – I 310 SCM-Six Sigma	
23	DARADE SAMADHAN  SUPPLY CHAIN MANAGEMENT	<b>IV-SEM</b>	
		405 SCM -Green Logistics & Supply Chains 408 SCM-Supply Chain Risk Management 411 SCM-SupplyChain Management - Financial Perspectives 412 SCM -Global Logistics	
24	JAGTAP LALIT		
25	KADAM DEEPAK	<b>III-SEM</b>	
	JADHAV SUVARNA SOPAN	HUMAN RESOURCE MANAGEMENT	
		307 HR 308 HR 312 HR- Communication 314 HR- Lab in Recruitment and Selection	-Employee Health, Safety & Welfare -Compensation Management Public Relations & Corporate

  
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26			<b>IV-SEM</b>
	SHINDE KIRTI NARAYAN		408 HR -Change Management 409 HR- Conflict & Negotiation Management 411 HR -Lab in Industrial Relations 413HR- Lab in Mentoring and Coaching
27	DONGARE PALLAVI SHIVNATH	<b>FINANCE</b>	<b>III-SEM</b>
28			307 FIN -Strategic Cost Management 309 FIN- Corporate Finance 313 FIN -Banking Operations - I 315 FIN -Futures and Options
29	ERANDE DYANESHWAR NARAYAN		<b>IV-SEM</b>
30	GHUGE GORAKH		
31	GOJARE SWAPNIL DATTATRAYA		407 FIN -Financial Risk Management
32	JADHAV MAHENDRA PUNJAJI		409 FIN -Banking Operations – II
33	KOKATE RISHIKESH SUBHASH		410 FIN -Wealth & Portfolio Management
34	MUTRAK GAURAV PRAKASH		412 FIN- Commodity Markets
35	NAGARE AMOL SHIVAJI		
36	NAGARE NITIN SHRIDHAR		
37	PATANGE VILAS SAKHARAM		
38	SAHANE SAGAR BHUSAHEB		
39	SANAP NITIN DAULAT		
	SINGH VIKAS JAYPRAKASH		

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40	WAGH VIKRAM DILIP	
41	WALKE NITIN BABAJI	
42	ZADE SANDHYA RAMESH	



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**MBA-I 2017-18 [ELECTIVE SUBJECT SEM-I & SEM-II]**

SRNO	NAME	MBA-I MBA-I (I-SEM) AND MBA-I (II-SEM)	ELECTIVE SUBJECT NAME MBA-I (SEM-I)
1	Abhishek Mishra		108 Business Communication Lab 110 Selling & Negotiation Skills Lab 113 Personality Development Lab 115 Enterprise Analysis - Desk Research 191 Human Rights-I 192 Cyber Security-I
2	ShivaniAher		<b>MBA-I (SEM-II)</b>
3	GorakhAhire	211 Geopolitics & the World Economic System	
4	Aldar Manikant	213 Computer Aided Personal Productivity Tools Lab	
5	Ashwini Choudhary	215 Industry Analysis - Desk Research	
6	DattatrayAuti	210 Life Skills	
7	AvhadRajasi	291 Human Right-II	
8	AvhadSomnath	292 Cyber Security -II	

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9	VaibhavAvhad
10	Badgujar Sushil
11	NikhilBidave
12	BodakeKalyani
13	MeghrajBorole
14	Priyanka Chaudhari
15	Jaykumar Chaudhary
16	DatrangSagar
17	DhiwarAnand
18	DusaneAkshay
19	Rita Fasale
20	Priyanka Gite
21	SarangGite
22	Hake Shivaji
23	SuhashHandore
24	SandipJadhav
25	Jagnade Samir
26	Mohinilawale
27	Tejas Kadam
28	KandalkarVarsha
29	SandipKaraad
30	SonalKedar
31	KedareSachin
32	Amit Khandare
33	KumbharDurgesh
34	MadhuDolas
35	Gaurav Makune
36	More Sagar
37	HarshadNiphade
38	Pooja Patil
39	Chetan Pawar
40	Pawar Nitin

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41	Pawar Pooja
42	Pawar Vidya
43	Wagh Rahul
44	OmkarRajguru
45	Rajput Narhari
46	WillsonRuptake
47	RushikeshKedar
48	Sable Yogesh
49	Yogesh Sandhan
50	Tanjimraja Sayyad
51	SheetalAher
52	KomalShewale
53	RupaliShirsath
54	SnehalGhule
55	Supriya Dani
56	ShubhamTakalkar
57	TamboliShahrukh
58	Unhale Ganesh
59	JalindharVaibhase

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